



zerochaos

Enabling Workforce Solutions

Commonwealth of Virginia Managed Services Program Agency Orientation

Agenda



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- Welcome
- ZeroChaos Commonwealth Program Team
- ZeroChaos Company Overview
- Program Overview
- Program Benefits
- Important Dates
- Contract Information

ZeroChaos Commonwealth Team



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- Michael Werblun- Senior Vice President, Business Development
- Lisa Quattrini- Vice President, Business Development
- Andrea Myers- Vice President, Enterprise Solutions
- Jennifer Sargent- Director, Implementations
- Helen Seigfried- Regional Director Account Management / Service
- Bonnie Pettway- Director, Client Services (On-Site)
- Edward Carr- Contracts Specialist, Supplier Enrollment
- Ken Goodwin- Contracts Specialist , Supplier Enrollment

ZeroChaos Company Overview



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- ZeroChaos is a Managed Services Provider (MSP) specializing in contingent labor management solutions
- Vendor-neutral with no staffing company affiliation



Strictly Confidential

Program Overview



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- Reduce Costs
- Volume Discounts
- Standardize job descriptions and bill rates
- Supplier Optimization
 - SWaM suppliers
 - Performance reviews
- Standardize engagement process for Staff Augmentation and SOW
- VMS that provides information on talent
 - Transparency
 - Control
 - Oversight

Program Benefits



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- **Dedicated Program Management Team**
- **Web-based application available 24/7**
- **Mitigation of risk related to co-employment issues**
 - **On-going education and support of the Commonwealth's agencies for interacting with workers and suppliers**
- **Streamlined procurement and payment process**
- **Electronic, web-based time and expense entry and approvals**
 - **Timely processing of contractor time, deliverables and expenses**
- **Management and assessment of supplier quality and performance on a quarterly basis**
- **Produce timely and accurate reporting**
 - **Real-time data you can produce at your convenience**
 - **Can report by spend, location, headcount, skill set, etc.**
- **Enable the Commonwealth's managers to concentrate on core business functions**

Important Dates



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Agency Training Registration

- Registration begins on April 16th and concludes on May 17th
- Training URL will be posted in early April on the VITA website

Agency Workflow and Technology Training

- Week of May 24, 2010

All New Orders

- June 1, 2010
- New contracts written for incumbent workers

Program Launch

- July 1, 2010
- Incumbent workers begin under new ZeroChaos contract
- Major IT projects will not transition until one of the following occurs: the engagement of the worker comes to a naturally scheduled end or the SMSA contract expiration date in November 2010, whichever comes first.

Key Contacts



Enabling Workforce Solutions

ZeroChaos Team- Commonwealth Program Office

Phone: 877-316-7231

Fax: 407-373-7888

Email: COVPMO@zerochaos.com

- **Helen Seigfried - Regional Director**
- **Bonnie Pettway – Program Manager**
- **Ken Goodwin- Contracts**

Town Hall follow up questions should be sent via email

COVPMO@zerochaos.com

- **General questions and answers will be compiled and distributed to all attendees**
- **Agency specific questions will be addressed individually**