

Contract VA-050329-MACK

MACKAY PRICE LIST

Globalstar GSP-1600 Handheld Satellite Telephone

Description	Qty	Unit	Unit Price
Phone	1-9	Ea.	\$638
	10-24	Ea.	\$621
	25-49	Ea.	\$603
	50+	Ea.	\$580
<i>Service Plans for new phone purchases</i>			
Basic monthly access fee, includes 50 minutes of air time * Replaces old 40 min. plan that is no longer available.	1	Month	\$47.50
Basic monthly access fee, includes 150 minutes of air time * Replaces old 120 min. plan that is no longer available	1	Month	\$60.00
Basic yearly access fee, includes 600 minutes of air time * Replaces old Trouble Free plan that is no longer available. Also allows minutes to be used anytime during the year.	1	Year	\$570.0
Basic yearly access fee, includes 1800 minutes of airtime *Also allows minutes to be used anytime during the year.	1	Year	\$720.00
<i>Service Plans for existing phones (yearly renewals) *</i>			
Basic monthly access fee, includes 30 minutes of air time	1	Month	\$34.95
Basic monthly access fee, includes 40 minutes of air time	1	Month	\$38
Basic monthly access fee, includes 120 minutes of air time	1	Month	\$48
* Existing phones can also be activated under 50, 150, 600, and 1800 min. plans.			
Account Activation Fee	1	Ea.	\$45
Airtime Per Minute (Globalstar 120 minute plan)	1	Minute	\$.40
Universal Fee	1	Month	n/a
Early Termination Fee	1	Ea.	\$250
Voice Mail Activation Fee for the 120, 150, & 1800 min. plans	1	Ea.	NC
Voice Mail Activation Fee for the 30, 40, 50, & 600 min. plans	1	Ea.	\$7.95
Data Cable	1	Ea.	\$65
Spare Batteries	1	Ea.	\$115
Hard-Sided Carrying Case	1	Ea.	\$80
Hard Case Docking Kit (EDK-1410) * quantity discounts avail. ** Call Mackay for pricing on modified antenna cable lengths.	1	Ea.	\$1,450 *
Soft Case Docking Kit (GSC-1410) * Call Mackay for pricing on modified antenna cable lengths.	1	Ea.	\$1,250
Shipping	1	Ea.	\$45

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GLOBALSTAR SERVICE RATES

1. SERVICE PLANS For EXISTING PHONES (Not available with new phone purchases)

U.S./Caribbean Annual Satellite Service Plans	Timeline 30	Timeline 40	Skyline 120
Monthly Service Fee	\$34.95	\$38.00	\$48.00
Annual Service Fee	N/A	N/A	N/A
Bundled Voice or Data Minutes	30/Mo	40/Mo	120/Mo
Cost per Included Minutes	\$0.99	\$0.90	\$0.40
Additional Minutes	\$0.95	\$0.95	\$0.70
Calls to an Iridium Phone	\$2.90	\$2.90	\$2.90
Voice Mail	\$7.95	\$7.95	Included
19 Character Short Messaging Service	Included	Included	Included
Activation Fee	Already Paid	Already Paid	Already Paid
Data Sessions – Potential Number of 15-Second Bursts	120	160	480
Cost per 15-Second Data Session	\$0.25	\$0.25	\$0.19

2. SERVICE PLANS For NEW PHONES (or if existing phones want the new plans)

U.S./Caribbean Annual Satellite Service Plans	Freedom 50	Liberty 600	Freedom 150	Liberty 1800
Monthly Service Fee	\$47.50	N/A	\$60.00	N/A
Annual Service Fee	N/A	\$570.00	N/A	\$720.00
Bundled Voice or Data Minutes	50/Mo	600/Mo	150/Mo	1800/Mo
Cost per Included Minutes	\$0.95	\$0.95	\$0.40	\$0.40
Additional Minutes	\$0.95	\$0.95	\$0.85	\$0.85
Calls to an Iridium Phone	\$2.90	\$2.90	\$2.90	\$2.90
Voice Mail	\$7.95	\$7.95	Included	Included
19 Character Short Messaging Service	Included	Included	Included	Included
Activation Fee	\$45.00	\$45.00	\$45.00	\$45.00
Data Sessions – Potential Number of 15-Second Bursts	200/month	2400/ year	600/ month	7200/ year
Cost per 15-Second Data Session	\$0.24	\$0.24	\$0.10	\$0.10

Bundled Data Airtime Usage

Note: Burst data pricing applies to outbound Direct Internet (#777) initiated data calls only. Minute bundles and pricing are not supported while roaming.

Length of Call	Billing Structure
1 – 15 seconds	Charged for 15 seconds of usage (1 data session)
16 – 30 seconds	Charged for an additional 15 seconds of usage (2 data sessions)
30 plus seconds	Charged for the entire minute of usage
60 plus seconds	Charged in 30 second increments

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Iridium 9505A Handheld Satellite Phone

Description	Qty	Unit	Unit Price
Phone	1	Ea.	\$1,375
Basic monthly access fee Includes 120 minutes of air time	1	Month	\$30
Account Activation Fee	1	Ea.	\$40
Airtime Per Minute (Iridium to Iridium)	1	Minute	\$.90
Airtime Per Minute (Iridium to PSTN)	1	Minute	\$1.35
Universal Fee	1	Month	n/a
Early Termination Fee (Without 30 day notice)	1	Ea.	\$99
Early Termination Fee (With 30 day notice)	1	Ea.	n.c.
Voice Mail Activation Fee	1	Ea.	n.c.
Data Kit *	1	Ea.	\$245
Spare Batteries *	1	Ea.	\$115
D/C Car Charger *	1	Ea.	\$65
Hard-Sided Carrying Case	1	Ea.	\$80
Shipping	1	Ea.	\$45

*Make sure to include the Model number (9505 or 9505A) of the phone when placing orders for extra Batteries, Data Kits, and D/C Car Chargers, because these items are not interchangeable.

IRIDIUM SERVICE RATES

Global annual satellite service plan	Price
Monthly Access Fee (SIM Card)	\$30.00
Cost per Minute (Iridium to Iridium Calls)	\$0.90
Cost per Minute (Iridium to PSTN Calls)	\$1.35
Cost per Minute (Iridium to Globalstar Satellite Phone)	\$9.00
Incoming Calls	\$0.00
Voice mail	Free
160 Character Short Messaging Service	Included
Activation Fee	\$40.00