

**Exhibit C - PRICES, FEES, SERVICE CHARGES AND PAYMENT SCHEDULE**

**Contract Number VA-060629-ELSY**

**Items Available: All Network General and 3Com Products and Services**

**Supplier Name: Electronic Systems, Inc.**

**Delivery Terms: F.O.B. Destination**

**Standard Delivery Lead Time: 15 Days ARO**

<b>Network General Products and Services Pricing</b>		
<b>Index Price List Source: Network General Corporation List Price*</b>		
<b>Product Category</b>	<b>Delivery Lead Time (Days ARO)</b>	<b>Government/Education Discount</b>
Products	15	17.5%
Services	15	1.5%

<b>3Com Products and Services Pricing</b>		
<b>Index Price List Source: 3Com List Price* (3Com Americas Product Price List and 3Com Americas Service Pricing)</b>		
<b>Product Category</b>	<b>Delivery Lead Time (Days ARO)</b>	<b>Government/Education Discount</b>
Category D	15	17%
Category E	15	15%
Category F	15	29%
Category G	15	41%
Category J	15	38%
Category T	15	8%
NBXG	15	41%
NBXJ	15	38%
NBXF	15	29%
Service	15	15%
Gem Service	15	5%
Professional Service	15	3%

\* Please contact Electronic Systems, Inc. for a current list of products and index pricing.