

# FY16 Public Sector Published Price List

## Microsoft Consulting Services

**Effective Date:**

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Prepared by:

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## 1.0 Microsoft Services Background

Microsoft Consulting Services (MCS) has been an integral part of Microsoft since 1990, helping hundreds of large organizations worldwide build information technology solutions. MCS Practices are located at Microsoft field offices around the world.

### 1.1 Public Sector Mission

Our mission is to serve as Trusted Technical Advisors and Architects to Microsoft Public Sector Customers and Partners, helping them architect plan, design and implement solutions leveraging Microsoft products, tools and technologies. MCS Consultants work with customers on specific projects and strategic initiatives and enable customers to gain knowledge in Microsoft product sets and methodologies to build self-sufficiency over time. MCS is the appropriate Microsoft resource to utilize when customer project requirements demand direct Microsoft involvement.

### 1.2 Microsoft Services Rates

<u>MCS Labor Category</u>	<u>Hourly Rates</u>	<u>Hourly Rates (Cleared)</u>
ARCHITECTURAL CONSULTANT	\$291.00	\$299.00
PRINCIPAL CONSULTANT	\$278.00	\$288.00
GENERAL MANAGER	\$295.00	\$299.00
PRACTICE MANAGER	\$274.00	\$285.00
ENGAGEMENT MANAGER	\$263.00	\$273.00
PROJECT MANAGER	\$263.00	\$273.00
SENIOR CONSULTANT	\$263.00	\$273.00
CONSULTANT	\$238.00	\$248.00
ASSOCIATE CONSULTANT	\$210.00	\$219.00
<b><u>MCS PARTNER RATES:</u></b>	<b><u>Hourly Rates</u></b>	<b><u>Hourly Rates</u></b>
TECHNICIAN V	\$250.00	\$250.00
TECHNICIAN IV	\$232.00	\$232.00
TECHNICIAN III	\$206.00	\$206.00
TECHNICIAN II	\$180.00	\$180.00
TECHNICIAN I	\$155.00	\$155.00
TECHNICIAN	\$129.00	\$129.00
ASSOCIATE TECHNICIAN	\$103.00	\$103.00

*"Cleared" Hourly rates shall apply whenever the customer requires a Secret or higher level security clearance (or Agency equivalent type clearance) either by the issuance of a DD254 or otherwise specifying such security requirements in the contract documents.*

## **Microsoft Global Delivery (GD)**

### **Offshore Rates**

- MSFT GD Consulting – (FTE) \$73.00/Hr.
- MSFT GD ACE/SIAM – (FTE) \$110.00/Hr.
- MSFT GD – (Partner) \$42.00/Hr.

### **Onshore Rates:**

- MSFT GD Consulting – (FTE) \$175.00/Hr.
- MSFT GD ACE/SIAM – (FTE) \$175.00/Hr.
  - Daily per diem and other travel is charged IAW government travel regulations.
    - Note: Initial air fare to/from India is not charged to customer.

### **Note:**

- *The labor category from which personnel will be assigned will be specified by Microsoft in a Work Order based on the nature of the services to be provided.*
- *Microsoft reserves the right to revise our rates at anytime.*

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### **Point of Contact**

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