



EXHIBIT B PRICING
CONTRACT NUMBER VA-150915-DELC
BETWEEN
VIRGINIA INFORMATION TECHNOLOGIES AGENCY
AND
DELOITTE CONSULTING LLP

Exhibit B is hereby incorporated into and made an integral part of Contract Number VA-150915-DELC (“Contract”) between the Virginia Information Technologies Agency (“VITA” or “Commonwealth” or “State”) and Deloitte Consulting LLP (“Supplier”).

In the event of any discrepancy between this Exhibit B and the Contract, the provisions of the Contract shall control.

Resource	Hourly Rate Year 1	Hourly Rate Year 2	Hourly Rate Year 3	Hourly Rate Renewal 4	Hourly Rate Renewal 5
Project Management Staff					
Project Executive	\$320.00				
Project Manager	\$294.00				
Application Manager	\$268.00				
Security Manager	\$268.00				
Technical Manager	\$268.00				
Training/Implementation Manager	\$253.00				
Business/Systems Analysts Staff					
Business Analyst 1	\$121.00				
Business Analyst 2	\$168.00				
Technical Lead	\$193.00				
Functional Lead	\$193.00				
Implementation Specialist 1	\$120.00				
Implementation Specialist 2	\$149.00				
Developer Staff					
Senior Programmer Analyst	\$137.00				

Data Scientist 1	\$173.00
Data Scientist 2	\$243.00
Data Scientist 3	\$268.00
Programmer 1	\$71.00
Programmer 2	\$92.00
Programmer 3	\$117.00
Test Lead	\$127.00
Tester 1	\$60.00
Tester 2	\$78.00
Tester 3	\$99.00
Trainer 1	\$70.00
Trainer 2	\$89.00
Trainer 3	\$107.00
Help Desk Support Lead	\$82.00
Help Desk Support Staff	\$47.00
Technical Architect	\$138.00
Sr. Technical Architect	\$173.00
Database Administration 1	\$93.00
Database Administration 2	\$121.00
Project Controller	\$57.00
Project Administrator	\$49.00
Security Analyst	\$118.00
Security Specialist	\$168.00
Security Architect	\$258.00
Data Architect	\$138.00
