

## **Exhibit B**

### **Instructions**

Suppliers are to provide their pricing for the proposed software solution on the tab labeled "Supplier Pricing". Supplier should list each software that they proposing, the cost of the software and how the software is priced (per seat, per server, subscription based, etc.). Suppliers then can provide any additional items that are relevant to the software being proposed such as training, maintenance, etc. on the tab labeled "Additional Items".

Item	Description	List Price	Per user, server, etc.	Discount Percentage to Commonwealth	Extended Price
Amaze SDK	Software Development Kit (annual subscription)	950.00	Per User	5.00%	902.50
Amaze Development Server	One required per development team (annual subscription)	9,500.00	Per Server	5.00%	9,025.00
Amaze Platform Package	For single website / web applications (annual subscription). Includes Level 1 hosting and includes maintenance and updates	150,000.00	Includes 3 servers	5.00%	142,500.00
Amaze Per Page Remediated Price	First 2,000 Pages (to be paid annually)	200.00	Per Page	5.00%	190.00
Amaze Per Page Remediated Price	Next 3,000 Pages (to be paid annually)	150.00	Per Page	5.00%	142.50
Amaze Per Page Remediated Price	Over 5,000 pages	100.00	Per Page	5.00%	95.00
WorldSpace for Compliance	Enterprise Server, 1 Named Domain, Maintenance & Updates, unlimited number of users, unlimited scanning, Configuration and setup of 1 project, Training for 1 administrator and 1 SME, FireEyes Commercial use license, Issue tracker, TeamWork Server, Site Scanner, Reporter	136,000.00	Per Named Domain per Server	5.00%	129,200.00
WorldSpace for Compliance	Medium Package, 1 Named Domain, Maintenance & Updates, Browser plug-ins, unlimited number of users, LESS THAN 100,000 pages	46,000.00	Per Named Domain per Server	5.00%	43,700.00
WorldSpace for Compliance	Small Package, 1 Named Domain, Maintenance & Updates, Browser plug-ins, unlimited number of users, LESS THAN 50,000 pages	27,000.00	Per Named Domain per Server	5.00%	25,650.00

WorldSpace for Compliance-perpetual	Enterprise Server, 1 Named Domain, Maintenance & Updates, unlimited number of users, unlimited scanning, Configuration and setup of 1 project, Training for 1 administrator and 1 SME, FireEyes Commercial use license, Issue tracker, TeamWork Server, Site Scanner, Reporter	110,000 (annual maint. \$22,000)	Per Named Domain per Server		
WorldSpace for Compliance-perpetual	Medium Package, 1 Named Domain, Maintenance & Updates, Browser plug-ins, unlimited number of users, LESS THAN 100,000 pages	\$57,722 (annual maint. \$11,544)	Per Named Domain per Server		
WorldSpace for Compliance-perpetual	Small Package, 1 Named Domain, Maintenance & Updates, Browser plug-ins, unlimited number of users, LESS THAN 50,000 pages	\$31,080 (annual maint. \$6,215)	Per Named Domain per Server		
WorldSpace for Web Development	FireEyes Commercial User License, WorldSpace APIs, WorldSpace for QA	17,500.00	1st 10 pack users	5.00%	16,625.00
WorldSpace for Web Development	FireEyes Commercial User License, WorldSpace APIs, WorldSpace for QA	7,500.00	Additional 10 pack users (after 1st 10)	5.00%	7,125.00
Training	Deque provides onsite training for \$4500 per day for up to 25 students plus travel	4,500.00			
Training	Deque provides access to Deque University - prices vary depending on class and number of students	\$250 to \$400			

<b>Item</b>	<b>Description</b>	<b>Cost</b>
Amaze Overlay Developers	Developers with Amaze overlay, web development and accessibility expertise. Per h	250
Junior Subject Matter Experts	Accessibility experts for assessments and remediation	100
Senior Subject Matter Experts	Senior Accessibility experts for assessments and remediation	200
WorldSpace Integration Developers	Developers with WorldSpace API and RESTful API experience	225