Exhibit B Pricing

Enter discounts for publishers

Publisher	Gov't Discount %	Academic Discount %
Absolute	2%	2%
Adobe	3%	3%
Autodesk	2%	2%
Citrix	3%	3%
Corel	2%	2%
DoubleTake	2%	2%
Intuit	2%	2%
McAfee	3%	3%
Norton	3%	3%
Novell	2%	2%
Nuance	2%	2%
Quark Software	2%	2%
Quest Software	2%	2%
Roxio	2%	2%
Symantec	3%	3%
Techsmith	2%	2%
Trend Micro	2%	2%
WebSense	2%	2%

Please provide link to publicly available price list.
Warranty is software publisher's warranty.
Delivery Terms (If Applicable): F.O.B. Destination.
For purposes of evaluation VITA will create a market basket.

Enter discount and price from publicly available price list for individual titles based on the most current versions

Title	Gov't Discount %	Gov't Price $	Academic Discount %	Academic Price $
Absolute Manage	2%	$ 44.96	2%	$ 32.25
Adobe Acrobat Standard	3%	$ 183.83	3%	$ 158.67
Adobe Creative Suite Standard	3%	$ 1,140.76	3%	$ 448.95
Adobe Photoshop	3%	$ 614.40	3%	$ 299.94
Autodesk Sketchbook Pro	2%	$ 52.78	2%	$ 31.27
Autodesk Autocad	2%	$ 4,455.67	2%	$ 984.38
Citrix Presentation Server	3%	$ 385.10	3%	$ 209.51
Corel Designer Technical Suite 12	2%	$ 648.10	2%	$ 92.86
Double Take 5.x for Win Server 2003	2%	$ 3,053.67	2%	$ 3,053.67
Intuit Quickbooks Pro	2%	$ 222.87	2%	$ 222.87
McAfee Active Virus	3%	$ 55.14	3%	$ 55.14
McAfee Anti-Spyware	3%	$ 17.41	3%	$ 17.41
Norton Anti Virus	3%	$ 53.20	3%	$ 53.20
Norton Anti Virus w/ Internet Security	3%	$ 84.17	3%	$ 84.17
Novell Open Workgroup Suite	3%	$ 216.73	3%	$ 216.73
Dragon Naturally Speaking	2%	$ 459.44	2%	$ 459.44
Nuance PDF Conv Pro 5	2%	$ 73.30	2%	$ 38.11
Quark Xpress	2%	$ 904.23	2%	$ 904.23
Quest Recovery Manager for Exchange	2%	$ 1,795.75	2%	$ 1,795.75
Roxio Creator NXT Pro	2%	$ 127.39	2%	$ 127.39
Symantec Backup Exec	3%	$ 609.57	3%	$ 609.57
Snag IT	2%	$ 41.05	2%	$ 29.32
Trend Micro SMB Solutions	2%	$ 22.47	2%	$ 22.47
WebSense Security Filtering Subscription	2%	$ 51.80	2%	$ 36.25

Position	Year 1 Hourly Rate	Year 2 Hourly Rate	Year 3 Hourly Rate	Year 4 Hourly Rate	Year 5 Hourly Rate
Tier 1 Service	**$ 170.35**	**$ 175.46**	**$ 180.73**	**$ 186.15**	**$ 191.73**
Description:	Basic level support, for anything outside of Manufacture covered services.				
Position	**Year 1 Hourly Rate**	**Year 2 Hourly Rate**	**Year 3 Hourly Rate**	**Year 4 Hourly Rate**	**Year 5 Hourly Rate**
Tier 2	**$ 204.42**	**$ 210.55**	**$ 216.87**	**$ 223.38**	**$ 230.08**
Description:	Second level support, typically requiring on-site related services.				
Position	**Year 1 Hourly Rate**	**Year 2 Hourly Rate**	**Year 3 Hourly Rate**	**Year 4 Hourly Rate**	**Year 5 Hourly Rate**
Tier 3	**$ 229.80**	**$ 236.69**	**$ 243.79**	**$ 251.11**	**$ 258.64**
Description:	Advanced level support, requiring higher certified / senior staff for requested services.				
One Year Coverage					
ASI-Flex 40	$ 7,306.57	$ 7,525.77	$ 7,751.54	$ 7,984.09	$ 8,223.61
ASI-Flex-Plus 40	$ 8,013.66	$ 8,254.07	$ 8,501.69	$ 8,756.74	$ 9,019.44
ASI-Flex 80	$ 14,613.13	$ 15,051.53	$ 15,503.07	$ 15,968.16	$ 16,447.21
ASI-Flex -Plus 80	$ 16,027.31	$ 16,508.13	$ 17,003.37	$ 17,513.47	$ 18,038.88
ASI-Flex 100	$ 18,266.42	$ 18,814.42	$ 19,378.85	$ 19,960.21	$ 20,559.02
ASI-Flex-Plus-100	$ 19,553.32	$ 20,139.92	$ 20,744.11	$ 21,366.44	$ 22,007.43

*When Seller invoices for scheduled Services that are not performed during Standard Business Hours, Services Fees will be calculated at 150% of the Unit l

**Prices do not include any necessary T&E

*** T&E to be priced on an as needed basis per opportunity through a SOW

****CDW will work with each customer per opportunity to identify the most applicable resource and provide a SOW prior to the beginning of any services
*****A SOW from CDW needs to be created prior to the start of a Services Engagement.

Regular Business Hours

Accelera Solutions, Inc. FLEX Support
Accelera Solutions provides a support e-mail address, support@accelerasolutions.com, and a toll-free phone number for support, (800) 506-
Unless specifically instructed by a support engineer to do otherwise, it is important to use one of these channels for all communications in o

When requesting support please be prepared to provide the following information to the support engineer:

1. Company or Agency
2. Contact name
3. Preferred method of contact
4. Detailed description of problem
5. If this is a call regarding an unresolved issue, please give that information to the engineer answering the phone.

Support Case Tracking & Resolution

During the first conversation the engineer will attempt to determine if:

1. The customer's problem can be resolved by the engineer right away
2. The engineer will have to collect information and do more research
3. The customer's problem needs to be escalated to another engineer
4. Onsite support will be required in order to fix this problem

Before ending the first conversation, the engineer will explain the next course of action, as well as the next time and method of contact.
If onsite support is necessary, please be aware that onsite support is a minimum of a 4 hour charge and can be scheduled with the support t
In the event that you do not reach a person, the voicemail you leave will be forwarded to the support queue.
Within 1 hour (during normal business hours), an engineer will respond via e-mail or phone as specified by the customer's preferred methoc

Assumptions

Accelera Solutions Support will maintain documentation and contact information which will be available to the support engineer while work
The customer will provide access to production and development servers, and all related software, and other applications which are related
The customer will make personnel available with knowledge of the environment, as well as access to the servers and software.
The customer will provide a means of remote access to servers for maintenance and support. Accelera Solutions will assist in configuring thi

Rates. For any unscheduled (i.e., emergency) Services performed at any time of the day, Services Fees will be calculated at 200% of the Unit Rates.

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rder to ensure a prompt response to your issue from the Accelera Solutions support team.

eam for a time window during normal business hours only.

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ing on the support case.
to the environment.

s if necessary.

Position	Year 1 Hourly Rate	Year 2 Hourly Rate	Year 3 Hourly Rate	Year 4 Hourly Rate	Year 5 Hourly Rate
Tier 1	**$ 255.53**	**$ 263.19**	**$ 271.09**	**$ 279.22**	**$ 287.60**
Description:	Basic level support, for anything outside of Manufacture covered services.				
Position	**Year 1 Hourly**	**Year 2 Hourly**	**Year 3 Hourly**	**Year 4 Hourly**	**Year 5 Hourly Rate**
Tier 2	**$ 306.63**	**$ 315.83**	**$ 325.30**	**$ 335.06**	**$ 345.11**
Description:	Second level support, typically requiring on-site related services.				
Position	**Year 1 Hourly**	**Year 2 Hourly**	**Year 3 Hourly**	**Year 4 Hourly**	**Year 5 Hourly Rate**
Tier 3	**$ 344.70**	**$ 355.04**	**$ 365.69**	**$ 376.66**	**$ 387.96**
Description:	Advanced level support, requiring higher certified / senior staff for requested services.				
One Year Coverage					
ASI-Flex Plus-40-Upgrade to Extend	$1,401.31	$1,443.35	$1,486.65	$1,531.25	$1,577.19
ASI-Flex 40-Upgrade to Extend	$2,090.48	$2,153.20	$2,217.79	$2,284.33	$2,352.86
ASI-Flex Plus-80-Upgrade to Extend	$2,802.62	$2,886.70	$2,973.30	$3,062.50	$3,154.38
ASI-Flex Plus-100-Upgrade to Extend	$3,867.61	$3,983.64	$4,103.15	$4,226.24	$4,353.03
ASI-Flex 80-Upgrade to Extend	$4,238.39	$4,365.54	$4,496.51	$4,631.40	$4,770.34
ASI-Flex 100-Upgrade to Extend	$5,283.62	$5,442.13	$5,605.40	$5,773.56	$5,946.77
ASI-Flex-40-Extend	$9,556.48	$9,843.17	$10,138.47	$10,442.62	$10,755.90
ASI-FLEX 40 Extend SECURE	$11,486.15	$11,830.73	$12,185.65	$12,551.22	$12,927.76
ASI-Flex-80-Extend	$19,112.95	$19,686.34	$20,276.93	$20,885.24	$21,511.80
ASI-FLEX 80 Extend SECURE	$22,972.30	$23,661.46	$24,371.31	$25,102.45	$25,855.52
ASI-Flex-100-Extend	$23,891.18	$24,607.92	$25,346.16	$26,106.54	$26,889.74

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****CDW will work with each customer per opportunity to identify the most applicable resource and provide a SOW prior to the beginning of any ser
*****A SOW from CDW needs to be created prior to the start of a Services Engagement.

Accelera Solutions, Inc. FLEX Support - After Hours
Accelera Solutions provides a support e-mail address, support@accelerasolutions.com, and a toll-free phone number for support, (800)
When calling outside of normal business hours as defined by Accelera Solutions' Terms and Conditions you will be prompted to enter an
Your after-hours access code is 9462. Unless specifically instructed by a support engineer to do otherwise,
it is important to use one of these channels for all communications in order to ensure a prompt response to your issue from the Accelera

When requesting support please be prepared to provide the following information to the support engineer:
1. Company or Agency
2. Contact name
3. Preferred method of contact
4. Detailed description of problem
5. If this is a call regarding an unresolved issue, please give that
information to the engineer answering the phone.

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If onsite support is necessary, please be aware that onsite support is a minimum of a 4 hour charge and can be scheduled with the supp
In the event that you do not reach a person, the voicemail you leave will be forwarded to the support queue.
Within 1 hour (during normal business hours), an engineer will respond via e-mail or phone as specified by the customer's preferred me

Supplier is to fill in the Position, Description and Hourly Rate.
The line items may be used for future projects.

Unit Rates. For any unscheduled (i.e., emergency) Services performed at any time of the day, Services Fees will be calculated at 200% of the Unit Rates.

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ı access code in order to be connected with our afterhours support center.

Solutions support team.

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