

PC

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop Offering	HP ProDesk 600G1 SFF	1,432.00	23.00%	1,102.64	23.00%	www.hp.com/buy/pscatalog
Intel i5-3550 Processor (Quad Core, 3.30GHz, 6MB Cache w/HD 2500 Graphics)	E2T08AA#ABA	\$1,203.00				
4GB 1600MHZ Memory						
500GB 7200 rpm SATA						
CDRW/DVD+/-RW Combo Drive						
Microsoft Windows 7 Professional Compatible						
Two Front Facing USB Ports or greater						
19" LED Monitor (minimum)						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						
Warranty is three years on-site NBD for all desktop models and future models. Additional types of warranties may be offered on the Services & Warranty tab						

AMD processors must be at least equivalent to listed Intel processors

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
All-In-One Offering	HP ProOne 600 G1 AiO	1,493.01	23.00%	1,149.62	www.hp.com/buy/pscatalog
Intel i3-2020 Processor (Dual Core, 3MB Cache w/HD 2500 Graphics)					
4GB 1600MHZ Memory					
500GB 7200 rpm SATA					
DVD+/-RW Combo Drive					
Microsoft Windows 7 Professional Compatible					
20" Display					
Two button USB optical mouse with scroll wheel					
USB Keyboard with 103 keys					
10/100 RJ-45					

Warranty is three years on-site NBD for all All-in-One models and future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

Laptop

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop Offering	HP 640 G1	1,586.00	33.00%	1,062.62		www.hp.com/buy/catalog
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)		\$1,487				
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14 inch screen or greater						

Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

U4414E

\$99

<http://h20560.www2.hp.com/portal/site/cpc?ac.admitted=1384193431932.2043657423.1959898185>

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.

<http://www.vita.virginia.gov/scm/default.aspx?id=87>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Laptop Accessories (see note #3)	21.00%
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Chromebook

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	HP Chromebook 11-SMB0	514.00	22.00%	400.92	www.hp.com/buy/pscatalog
Intel Celeron 847 1.1GHz	445				
4GB RAM or greater					
16GB Hard Drive or greater					
Chrome OS Operating System					
802.11a/b/g/n integrated wireless					
HD Webcam (1280x720)					
11.6 inch screen or greater					

Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab

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http://h20560.www2.hp.com/portal/site/cpc?ac.admitted=1384193431932.2043657423.1959898185

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Chromebook Accessories (see note #2)	21.00%
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Thin Client

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Thin Client Offering	HP t610 West7e AMD	649.00	21.00%	512.71	www.hp.com/buy/pscatalog
2 USB's					
Firefox or IE Browser					
10/100/100 Base-T					
1GB Flash Storage					
1GB Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
No OS installed					

Warranty is three years Next Business Day Service (NBDS) for all Thin Client models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 – Once the category has been won, Supplier may propose alternate operating systems but the proposed minimum discount cannot be decreased.

Rugged Laptop

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Laptop Offering	Getac S400 SLB101	1,699.00	10.00%	1,529.10	http://www.costcentral.com/searchresults.php?keywords=getac
Mil-Std 810G Certified					
Intel Core i3-3110M Processor 2.4GHz or greater					
2GB RAM or greater					
320GB SATA hard drive or greater					
Super Multi DVD Drive					
Microsoft Windows 7 Professional Compatible					
802.11a/b/g/n integrated wireless					
13.1 inch screen or greater					
10/100/1000 RJ45					

Warranty is three years Next Business Day Service (NBDS) for all Rugged laptop models and future models. Additional types of warranty may be offered on the Services & Warranty tab

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	10.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Tablet Offering	Samsung SM-T3100ZWYXAR	299.99	7.00%	278.99	http://www.bhphotovideo.com/bnh/controller/home?O=&sku=981933&is=REG&A=details&Q=
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

Warranty is three years Next Business Day Service (NBDS) for all Android Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Android Tablet Accessories (see note #2)	7.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Tablet Offering	HP Elite Pad 900	1,071.00	22.00%	835.38	www.hp.com/buy/pscatalog
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

Warranty is three years Next Business Day Service (NBDS) for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	22.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Servers

Intel/ AMD Based

Minimum Configurations

Tower Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon E3-1200v2 3.10GHz 8GB Memory 100 GB Hard Drive Onboard SATA DVD Writer No OS installed Gigabit Ethernet Adapter	HP ML310e Gen 8	982.00	19.00%	795.42	www.hp.com/buy/pscatalog
Rack Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel Xeon E5-2407 2.2GHz 8GB Memory Onboard SATA 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	HP DL360e Gen8	1,912.00	19.00%	1,548.72	www.hp.com/buy/pscatalog
Blade Server Offering	Brand/Model	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Intel E5-2430 2.2GHz 8GB Memory 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	HP BL420c Gen8	3,261.00	19.00%	2,641.41	www.hp.com/buy/pscatalog

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Minimum Percentage Discount for Server Accessories (see note #2)	19.00%
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

Peripherals

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DTSE9H/8GBZ	10.00	7.00%	9.30	http://www.cdw.com/shop/products/Kingston-DataTraveler-SE9-USB-flash-drive-8-GB/2588123.aspx?enkwr=ALLPROD%3a%7cDTS E9H%252f8GBZ%7cAll%20Product%20Catalog
16 GB	DTSE9H/16GBZ	17.00	7.00%	15.81	http://www.cdw.com/shop/products/Kingston-DataTraveler-SE9-USB-flash-drive-16-GB/2588120.aspx
32 GB	DTSE9H/32GBZ	34.00	7.00%	31.62	http://www.cdw.com/shop/products/Kingston-DataTraveler-SE9-USB-flash-drive-32-GB/2934945.aspx?enkwr=ALLPROD%3a%7cDTS E9H%252f32GBZ%7cAll%20Product%20Catalog

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
17" LCD	AS171-BK	139.00	7.00%	129.27	http://www.cdw.com/shop/products/NEC-AccuSync-AS171-BK-17in-LCD/1994501.aspx?enkwr=ALLPROD%3a%7cAS171-BK%2520%7cAll%20Product%20Catalog
19" LCD	VA2037A-LED	152.00	7.00%	141.36	http://www.viewsonic.com/us/va2037a-led.html
				0.00	

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	P74	11.99	15.00%	10.19	http://www.apc.com/products/resource/include/tech_spec_index.cfm?base_sku=P74
8 Outlet 8ft cord 2500 Joule	P11VT3	39.99	15.00%	33.99	http://www.apc.com/products/resource/include/tech_spec_index.cfm?base_sku=P11VT3
				0.00	

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	910-001601	9.99	7.00%	9.29	http://www.logitech.com/en-us/product/mouse-m100?crd=7

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	920-002478	14.99	7.00%	13.94	http://www.logitech.com/en-us/product/6692

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
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Wireless keyboard and mouse USB interface	920-004088	29.99	7.00%	27.89	http://www.logitech.com/en-us/product/keyboard-k360?crd=26
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Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10-BLK-S	5.99	7.00%	5.57	http://www.cdwg.com/shop/products/Belkin-10ft-CAT5e-or-CAT5-Snagless-RJ45-Patch-Cable-Black/074089.aspx?enkwr=ALLPROD%3a%7cA3L791-10-BLK-S%7cAll%20Product%20Catalog
7 ft CAT5e	A3L781-07-BLK	5.99	7.00%	5.57	http://www.cdwg.com/shop/products/CDW-7ft-CAT5e-or-CAT5-RJ45-Patch-Cable-Black/1328057.aspx?enkwr=ALLPROD%3a%7cA3L781-07-BLK%7cAll%20Product%20Catalog
3 ft CAT6	A3L980B03-BLU-S	7.49	7.00%	6.97	http://www.cdwg.com/shop/products/Belkin-3ft-CAT6-or-CAT-6-Gigabit-Snagless-RJ45-Patch-Cable-Blue/1046580.aspx?enkwr=ALLPROD%3a%7cA3L980B03-BLU-S%7cAll%20Product%20Catalog
7' CAT6	A3L980B07-BLU-S	8.29	7.00%	7.71	http://www.cdwg.com/shop/products/Belkin-7ft-CAT6-or-CAT-6-Gigabit-Snagless-RJ45-Patch-Cable-Blue/1028184.aspx?enkwr=ALLPROD%3a%7cA3L980B07-BLU-S%7cAll%20Product%20Catalog
HDMI to HDMI M/M 6ft	HDMMU6	13.99	7.00%	13.01	http://www.startech.com/Cables/Audio-Video/HDMI/6ft-90-Degree-Upward-Angled-High-Speed-HDMI-Cable-HDMI-Male-to-Male-HDMMU6

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1 TB USB 3.0 (portable)	97395	172.00	7.00%	159.96	http://www.cdwg.com/shop/products/Verbatim-Store-ftnft-Go-Portable-hard-drive-1-TB-USB-3.0/2539167.aspx?enkwr=ALLPROD%3a%7c97395%7cAll%20Product%20Catalog
500 GB USB 3.0 (portable)	97656	126.00	7.00%	117.18	http://www.cdwg.com/shop/products/Seagate-Expansion-Desktop-Drive-hard-drive-2-TB-USB-3.0/2731125.aspx?enkwr=ALLPROD%3a%7cSTBV2000100%7cAll%20Product%20Catalog
2 TB USB 3.0 (external desktop)	STBV2000100	119.99	7.00%	111.59	http://www.newegg.com/Product/Product.aspx?Item=22-149-479&Tpk=HDTC720XL3C1

4 TB USB 3.0 (external desktop)	WDBCPZ0040HAL-NESN	229.99	6.00%	216.19	http://www.cdwg.com/shop/products/WD-My-Book-Studio-WDBCPZ0040HAL-hard-drive-4-TB-USB-3.0/2890180.aspx?enkwr=ALLPROD%3a%7cWD BCPZ0040HAL-NESN%7cAll%20Product%20Catalog
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Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1024x768 max digital video resolution	CS0300-1N	19.99	7.00%	18.59	http://www.newegg.com/Product/Product.aspx?Item=N82E168265
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 max digital video resolution	CS720A0-1N	39.99	7.00%	37.19	http://www.newegg.com/Product/Product.aspx?Item=0H9-00GE-00003

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 2.0 7 port hub, power supply included	JU-H70411-S2	59.99	7.00%	55.79	http://www.cdwg.com/shop/products/SIIG-USB-3.0-2.0-7-Port-Hub-with-5V-4A-Adapter-hub-7-ports-desktop/2997512.aspx?enkwr=ALLPROD%3a%7cJU-H70411-S2%7cAll%20Product%20Catalog
Mini hub 4 port hi speed USB, no power supply needed	JU-H40812-S1	59.99	7.00%	55.79	http://www.cdwg.com/shop/products/SIIG-4-Port-USB-3.0-Hub-with-5V-4A-Adapter-hub-4-ports-desktop/3104849.aspx?enkwr=ALLPROD%3a%7cJU-H40812-S1%7cAll%20Product%20Catalog

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	980-000417	24.99	7.00%	23.24	http://www.cdwg.com/shop/products/SIIG-USB-3.0-2.0-7-Port-Hub-with-5V-4A-Adapter-hub-7-ports-desktop/2997512.aspx?enkwr=ALLPROD%3a%7cJU-H70411-S2%7cAll%20Product%20Catalog
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	CA-3602	57.99	7.00%	53.93	http://www.cdwg.com/shop/products/SIIG-4-Port-USB-3.0-Hub-with-5V-4A-Adapter-hub-4-ports-desktop/3104849.aspx?enkwr=ALLPROD%3a%7cJU-H40812-S1%7cAll%20Product%20Catalog

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	QL-500	69.99	7.00%	65.09	http://www.brother-usa.com/LabelPrinter/ModelDetail/23/QL500/review#.Un1IOPnkuT5

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	BE550G	69.99	15.00%	59.49	http://www.apc.com/products/resource/include/tech_spec_index.cfm?base_sku=BE550G&total_watts=200&tab=models
UPS external, 1440 VA power capacity, 7 min battery run time	SMT1500	559.00	15.00%	475.15	http://www.apc.com/products/resource/include/tech_spec_index.cfm?base_sku=SMT1500
UPS 750 VA power capacity, 16 min battery run time	SMT750	329.00	15.00%	279.65	http://www.apc.com/products/resource/include/tech_spec_index.cfm?base_sku=SMT750

*****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

******Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
APC / Schneider Electric	15%
Getac	10%
3Com	7%
3DConnexion	7%
3M	7%
Acer	7%
Adaptec	7%
Adesso	7%
Aleratec	7%
Allied Telesis	7%
Anthro Corporation	7%
AOC	7%
Apacer	7%
APEX	7%
APG Cash Drawer	7%
Apricorn	7%
Asus	7%
ATI	7%
Avocent	7%
Barco	7%
Barracuda Networks	7%
Belkin	7%
BRETFORD MFG	7%
Brocade Communications	7%
Brother	7%
Buslink	7%
C2G (formerly Cables To Go)	7%
Canon	7%
Cherry Keyboards	7%
Chicony	7%
Chief Manufacturing	7%
CMS Products	7%
Creative Labs	7%
Crucial	7%
CYBER ACOUSTICS	7%
Cyclone Products	7%

Datamation Systems	7%
DIGITAL PERSONA	7%
D-Link	7%
Drobo	7%
Eaton	7%
Egan TeamBoard	7%
Eizo	7%
Elo TouchSystems	7%
EMC	7%
Emulex	7%
Epson	7%
Ergotron	7%
EVGA	7%
F5	7%
Fairhaven	7%
Fellowes	7%
Fujitsu	7%
FUSION-IO INC	7%
Gamber Johnson	7%
Goldtouch	7%
Hitachi	7%
Honeywell	7%
Humanscale	7%
Hyundai	7%
Imation	7%
INFOCASE	7%
InFocus	7%
INFOCUS	7%
Intel	7%
IOGEAR	7%
lomega	7%
JAR Systems	7%
Juniper	7%
Kensington	7%
Key Tronic	7%
Kingston	7%
La Cie	7%
LG	7%
Liebert	7%
Linksys	7%

Logitech	7%
M&A	7%
Magma	7%
MagTek	7%
Mellanox Technologies Inc	7%
Memorex	7%
Meridian	7%
Monster Cable Products	7%
Motorola	7%
M-S Cash Drawer	7%
NEC	7%
NETGEAR	7%
NWN	7%
Panasonic	7%
Panasas	7%
Peerless Industries	7%
Philips	7%
Planar Monitors	7%
Plantronics	7%
PNY	7%
Precision Mounting Techno	7%
ProtecT Computer Products	7%
QLogic	7%
Quantum	7%
Riverbed	7%
Samsonite	7%
Samsung	7%
Seagate	7%
SIIG	7%
Smith Enterprises Inc (SEI)	7%
Sony	7%
StarTech	7%
Symbol Technologies	7%
Targus	7%
Teac	7%
Tripp Lite	7%
Verbatim	7%
Viewsonic	7%
V7	7%
Virtual Instruments	7%

WESTERN DIGITAL
Xyratex
Zebra Technologies

6%
7%
7%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Rate
U7899E HP 5 YEAR NBD ONSITE DESKTOP SERVICE	\$95.20
UE334E HP 5 YEAR NBD ONSITE DESKTOP SERVICE WITH DEFECTIVE MEDIA RETENTION	\$151.20
U7897E HP 4 YEAR NBD ONSITE DESKTOP SUPPORT	\$63.20
UE333E HP 4 YEAR NBD ONSITE DESKTOP SUPPORT WITH DEFFECTIVE MEDIA RETENTION	\$87.20
U0A84E HP 3 YEAR NBD ONSITE WITH ACCIDENTAL DAMAGE PROTECTION	\$39.20
UQ929E HP 1 YEAR COMPUTRACE DATA PROTECTIONS	\$23.20
UL708E HP 1 YEAR COMPUTRACE COMPLETE TRACKING AND RECOVERY SERVICES	\$33.60
UQ931E HP 3 YEAR COMPUTRACE DATA PROTECTION	\$39.20
UL709E HP 3 YEAR COMPUTRACE COMPLETE TRACKING AND RECOVERY SERVICES	\$79.20
U4414E HP 3 YEAR NBD ONSITE NOTEBOOK ONLY SERVICE	\$79.20
U4418E HP 3 YEAR TRAVEL NDB ONSITE SERVICE	\$87.20
UC279E HP 3 YEAR NBD ONSITE WITH ACCIDENTAL DAMAGE PROTECTION	\$143.20
U7860E HP 4 YEAR NBD ONSITE NOTEBOOK ONLY SUPPORT	\$167.20
UE335E HP 3 YEAR NBD ONSITE PLUS DEFECTIVE MEDIA RETENTION NOTEBOOK ONLY	\$87.20
UL558E HP 3 YEAR ONE TIME BATTERY REPLACEMENT	\$71.20
US467E HP 4 YEAR ONE TIME BATTERY REPLACEMENT	\$79.20

U0VD7E HP 3 YEAR RECEIPT EXCHANGE WITH ACCIDENTAL DAMAGE PROTECTION CHROME BOOK	\$135.20
U0VD3E HP 2 YEAR RECEIPT UNIT EXCHANGE CHROME BOOK	\$31.20
U4847E HP 3 YEAR NBD EXCHANGE THIN CLIENT ONLY	\$52.00
U7929E HP 5 YEAR NBD EXCHANGE THIN CLIENT ONLY	\$130.40
U7C51E HP 3 YEAR NBD ONSITE WITH ACCIDENTAL DAMAGE PROTECTION ELITEPAD 900	\$191.20
U7C50E HP 3 YEAR NBD ONSITE SERVICE ELITEPAD 900	\$91.20
HR205E HP 3 YEAR PICK UP AND RETURN SERVICE ELITEPAD 900	\$55.20
HR206E HP 3 YEAR PICK UP AND RETURN WITH ACCIDENTAL PROTECTION ELITEPAD 900	\$151.20
U0W24E HP 2 YEAR PICK UP AND RETURN ELITEPAD 900	\$31.20

Service or Warranty Description	Rate
Basic Services	
Bulk Packaging HP-3PS-11	\$8.32
Imaging HP-3PS-12	\$15.27
Bios Setting HP-3PS-13	\$8.33
Asset Tagging HP-3PS-14	\$4.72
Custom Laser Etching HP-3PS-15	\$6.11
Data Migration HP-3PS-23	\$43.90
Life Cycle Management HP-3PS-24	\$63.05
Color UV Bonding A908508	\$50.00
40/hr Onsite Consulting H4W47A1 (ISS)	\$13,400
40/hr Onsite Consulting H4W48A1 (BCS)	\$13,400
Unix Migration Assessment L1 H2S91A1	\$14,850
Unix Migration Assessment L2 H2S92A1	\$72,850
Unix Migration Implementation HK411A1#009	Variable
HP-UX/OpenVMS Training HF382A1	\$3,500
HP-UX/OpenVMS Training HF382E	\$3,500

Custom Imaging Services:			
AY100AV	HP PC Image Load Service	\$20	Price per PC Config
AY101AV	HP PC Image Modification and Load Service	\$25	Price per PC Config
AY102AV	HP PC Image Build and Load Service	\$35	Price per PC Config
AY119AV	HP Multi-Platform PC Image Service	\$40	Price per PC Config
AY120AV	HP PC Applications Load Service	\$25	Price per PC unit (Maximum 15)
AY103AV	HP Standard PC BIOS Settings Service	\$10	Price per PC Config
AY132AV	HP Custom PC BIOS Settings Service	\$35	Price per PC Config
AY104AV	HP Device Model Management Service	\$12	Price per HW part
AY105AV	HP Third-Party HW Integration Service	\$20	Price per HW part
AY122AV	HP Customer Logo in Firmware Service	\$15	Price per PC unit
AY106AV	HP Intel® vPro™ Setup and Configuration Service	\$15	Price per PC Config
AY107AV	HP Backup Media Design and Replication Service	\$15	Price per PC Config
AY108AV	HP PC BIOS Revision Control Service	\$12	Price per PC Config
AY109AV	HP PC BIOS Asset Tagging Service	\$10	Price per PC Config
AY111AV	HP Standard Asset Tagging Service	\$10	Price per tag
AY112AV	HP Customer-Supplied Asset Tagging Service	\$8	Price per tag
AY114AV	HP Custom Security Tagging Service	\$40	Price per tag

On-Site Labor Rates						Contact Center Remote (Software and Application)		
Hourly rates for U.S. excluding Alaska and Puerto Rico	Enterprise Servers, and Non-HP Equipment	Commercial Servers (ProLiant, NetServers) and Associated Storage	PC Desktops,	Account Support Services (ASM) Rates	HP-UX, Tru64Unix, MPE, OpenVMS, Storage, VMS	Linux & Novell O/S Microsoft Products	User Application Support (UAS Program)	
	Per Hour	Per Hour	Per Hour	Single Rate	Per Hour	Per Hour	Per Incident	
Standard business hours M-F 8 am-5 pm	\$310* PN# HJ623AC	\$225 PN# HJ623AC	\$175 PN# HJ623AC	\$295	\$310 PN# HJ628AC	\$310 PN# HJ628AC	\$38 PN# HJ629AC	
After Hours M-F 5 pm-8 am, Sat, Sun, and HP holidays	\$388* PN# HJ623AC (Level 1)	\$281 PN# HJ623AC (Level 1)	\$219 PN# HJ623AC (Level 1)	\$368	\$310 PN# HJ628AC (Level 1)	\$310** PN# HJ628AC (Level 1)	\$48 PN# HJ629AC (Level 1)	
Minimum Hour Charge	Standard Business Hours 8-5 M-F: 1 Hr Min After Hours M-F, Saturday, Sunday and Holidays: 2 Hr Min							
Software Non-Contract Access Fee	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Not Applicable	Std Business Hrs \$500 PN# HJ632AC (Level 1) Other Days/ Hrs \$1,500 PN# HJ632AC (Level 2)	Not Applicable	
Standard Response	3-5 Business Days within 200 miles	3-5 Business Days within 200 miles	3-5 Business Days within 200 miles	Quote Only	Up to Next Business Day (Expedited response available)	Up to Next Business Day (Expedited response available)	Next Available Engineer	

* Large Enterprise Printers fall in the "other" category below.

** After hours service is not available for Microsoft.

Standard On-site Response Time

The response time for an on-site per event request (with credit approval) is 3 to 5 business days from the day the call is accepted and logged by the HP Solution Center (Within 200 miles of the responding HP support hub). See the HP Per Event Hardware Support Technical Data Sheet for additional details.

Optional Expedited Response Fees

Depending on local HP resource availability, customers may purchase expedited response. This service will be subject to an expedited response fee that will vary depending on when the expedited response request is logged.

Expedited /After Hours Response Fees for Non-Contract or for Standard Warranty (no charge for travel, labor and parts apply if they are already covered under their warranty service level)

	<i>Same Day Response</i>	<i>Next Day or Second Day Response</i>	<i>DAY 3 -5 Business Days</i>
	HJ616AC Level 0	HJ616AC Level 1	<i>Standard Response</i>
Standard business hours M-F 8 am-5 pm	Not available	\$350 Desktops \$700 Enterprise, Commercial, and Large Printers	No additional fee (Standard Response)
After hours M-F 5pm- 8 am, Sat, Sun and HP holidays	Not available	\$700 Desktops \$2500 Enterprise, Commercial, and Large Printers (\$1800+\$700)	\$1800*

*Not available for Desktops and most printers

Expedited / After Hours Response Fees for Customers with Existing HW Service Contract or Care Pack
(To receive a 4 hr or scheduled response on-site from time of call receipt) Subject to Resource Availability

		8am	1pm	5pm
9pm				
Existing Coverage	Time service request received>			
24x7x4hr Response	Monday through Friday	Included in coverage - No charge		
	Sat, Sun, and HP holidays			
13x5x4hr Response (M-F 8-9pm)	Monday through Friday	Included in coverage - No charge	***	\$700 Desktops \$1,800 All Others
	Sat, Sun, and HP holidays	\$700 Desktops \$1,800 All Others		
9x5x4hr Response (M-F 8-5pm)	Monday through Friday	Included in Coverage – No Charge	***	\$700 Desktops \$1,800 All Others
	Sat, Sun, and HP holidays	\$700 Desktops \$1800 All others		
9x5xNBD Next Business Day	Monday through Friday	\$350 Desktops \$700 All Others	***	\$700 Desktops \$1800 All Others
	Sat, Sun, and HP holidays	\$700 Desktops \$2,500 All others		

Note: Expedited response is dependent on resource availability.

* Large Enterprise Printers fall in the "other" category above.

*** Calls placed during these times may be serviced on the same day depending on resources and estimated completion time.

**HP Per Event Remote Hardware Support
(Provided by Contact Center)**

Hourly Rates for US	Enterprise	Com- mercial (ISS)	PCs and Most Printers (IPG, PSG)
Standard Business Hours M-F 8 am – 5 pm	\$265 per hour, 1 hr min HJ627AC	\$190 per hour, .5 hr min HJ627AC	\$39 per incident HJ626AC (Level 1)
ALL other days and times	\$331 per hour, 2 hr min HJ627AC (Level 1)	\$238 per hour, .5 hr min HJ627AC (Level 1)	\$48 per incident HJ626AC (Level 1)
Response Time	Up to Next Business Day	Up to Next Business Day	Up to Next Business Day

If an HP on-site per event response is needed complete the call, there is no charge for the remote HW support.