

**EXHIBIT C  
Laptop**

Intel/ AMD Based

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Teacher Discount from List (see note #2)</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Laptop Offering</b>	<b>Acer TravelMate P243 M6655</b>	<b>709.98</b>	<b>5.00%</b>	<b>674.48</b>	<b>7.00%</b>	<a href="http://www.acer.com">www.acer.com</a>
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.

<http://www.vita.virginia.gov/scm/default.aspx?id=87>

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>5.00%</b>
---	--------------

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

- The standard warranty for the Acer TravelMate P243 is a 2 year warranty. Daly has added an additional Acer 1 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
- The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Acer.
- With specific quantities identified, additional discounts may be available from Daly and Acer for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 10% or higher when set volume quantities are known.
- The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.
- For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

## Chromebook

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook</b>	<b>Acer C710</b>	<b>358.99</b>	<b>6.00%</b>	<b>337.45</b>	<a href="http://www.acer.com">www.acer.com</a>
Intel Celeron 847 1.1GHz					
4GB RAM or greater					
16GB Hard Drive or greater					
Chrome OS Operating System					
802.11a/b/g/n integrated wireless					
HD Webcam (1280x720)					
11.6 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Chromebook Accessories (see note #2)</b>	<b>5.00%</b>
---	--------------

**Notes:**

1. The standard warranty for the Acer Chromebook is a 1 year warranty. Daly has added an additional Acer 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
2. The laptop proposed above is based on Intel processor.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from Acer.
5. With specific quantities identified, additional discounts may be available from Daly and Acer for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 10% or higher when set volume quantities are known.
6. The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.
9. For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

## Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Acer Iconia A1-810</b>	<b>268.99</b>	<b>7.00%</b>	<b>250.16</b>	<a href="http://www.acer.com">www.acer.com</a>
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Android Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Android Tablet Accessories (see note #2)</b>	<b>5.00%</b>
---	--------------

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The standard warranty for the Acer A1-810 is a 1 year warranty. Daly has added an additional Acer 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
2. The laptop proposed above is based on a dual core processor.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from Acer.
5. With specific quantities identified, additional discounts may be available from Daly and Acer for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 10% or higher when set volume quantities are known.
6. The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.
9. For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

## Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Acer Iconia W510P</b>	<b>819.98</b>	<b>3.00%</b>	<b>795.38</b>	<a href="http://www.acer.com">www.acer.com</a>
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The standard warranty for the Acer Windows tablet is a 2 year warranty. Daly has added an additional Acer 1 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
2. The laptop proposed above is based on Intel processor.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from Acer.
5. With specific quantities identified, additional discounts may be available from Daly and Acer for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 10% or higher when set volume quantities are known.
6. The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>5.00%</b>
--	--------------

## Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Asus MeMO Pad HD 7</b>	<b>298.00</b>	<b>6.00%</b>	<b>280.12</b>	<a href="http://www.asus.com">www.asus.com</a>
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Android Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Android Tablet Accessories (see note #2)</b>	<b>5.00%</b>
---	--------------

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The standard warranty for the Asus MeMO Pad HD 7 is a 1 year warranty. Daly has added a Asus 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
2. The Androd tablet proposed above is based dual core processor.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from Asus.
5. With specific quantities identified, additional discounts may be available from Daly and Asus for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 10% or higher when set volume quantities are known.
6. The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.

**EXHIBIT C  
Windows Tablets**

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Tablet Offering</b>	<b>Asus VivoTab Smart</b>	<b>648.00</b>	<b>4.00%</b>	<b>622.08</b>	<a href="http://www.asus.com">www.asus.com</a>
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The standard warranty for the Asus ViVo Tab Smart is a 1 year warranty. Daly has added a Asus 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
2. The Androd tablet proposed above is based dual core processor.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from Asus.
5. With specific quantities identified, additional discounts may be available from Daly and Asus for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 10% or higher when set volume quantities are known.
6. The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>5.00%</b>
--	--------------

**EXHIBIT C  
Laptop**

Intel/ AMD Based

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Teacher Discount from List (see note #2)</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Laptop Offering</b>	<b>Fujitsu Lifebook E743</b>	<b>1,888.00</b>	<b>20.00%</b>	<b>1,510.40</b>	<b>20.00%</b>	<a href="http://www.shopfujitsu.com/store/">http://www.shopfujitsu.com/store/</a>
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.  
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>10.00%</b>
---	---------------

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

- The standard warranty for the Fujitsu Lifebook E743 is a 1 year warranty. Daly has added an additional Fujitsu 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
- The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Fujitsu.
- With specific quantities identified, additional discounts may be available from Daly and Fujitsu for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.
- The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
- For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

## Rugged Tablet Windows

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Tablet Offering</b>	<b>Fujitsu Stylistic Q702</b>	<b>1,603.00</b>	<b>12.00%</b>	<b>1,410.64</b>	<a href="http://www.shopfujitsu.com/store/">http://www.shopfujitsu.com/store/</a>
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM or greater					
128GB Storage					
Microsoft Windows 7 Professional or higher					
802.11a/g/n integrated wireless					
10.1 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Rugged Tablet Win models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

### Notes:

- The standard warranty for the Fujitsu Stylistic is a 1 year warranty. Daly has added an additional Fujitsu 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
- The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Fujitsu.
- With specific quantities identified, additional discounts may be available from Daly and Fujitsu for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 15% or higher when set volume quantities are known.
- The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.

<b>Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)</b>	<b>10.00%</b>
---	---------------

## Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Fujitsu Stylistic Q572</b>	<b>1,088.00</b>	<b>9.00%</b>	<b>990.08</b>	<a href="http://www.shopfujitsu.com/store/">http://www.shopfujitsu.com/store/</a>
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Rugged Tablet Win models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>10.00%</b>
--	---------------

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The standard warranty for the Fujitsu Stylistic is a 1 year warranty. Daly has added an additional Fujitsu 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
2. The laptop proposed above is based on AMD processor.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from Fujitsu.
5. With specific quantities identified, additional discounts may be available from Daly and Fujitsu for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 15% or higher when set volume quantities are known.
6. The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.

**EXHIBIT C  
Servers**

Intel/ AMD Based

*Minimum Configurations*

<b>Tower Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel Xeon E3-1200v2 3.10GHz 8GB Memory 100 GB Hard Drive Onboard SATA DVD Writer No OS installed Gigabit Ethernet Adapter	<b>IBM x3100 M4</b>	<b>1,656.00</b>	<b>12.00%</b>	<b>1,457.28</b>	<a href="http://www.ibm.com">www.ibm.com</a>
<b>Rack Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel Xeon E5-2407 2.2GHz 8GB Memory Onboard SATA 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	<b>IBM x3530 M4</b>	<b>2,357.00</b>	<b>12.00%</b>	<b>2,074.16</b>	<a href="http://www.ibm.com">www.ibm.com</a>
<b>Blade Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel E5-2430 2.2GHz 8GB Memory 100 GB Hard Drive Gigabit Ethernet Adapter No OS installed	<b>IBM Flex System x220</b>	<b>4,406.00</b>	<b>12.00%</b>	<b>3,877.28</b>	<a href="http://www.ibm.com">www.ibm.com</a>

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

<b>Minimum Percentage Discount for Server Accessories (see note #2)</b>	<b>10.00%</b>
---	---------------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

**Notes:**

1. Servers proposed above are based on Intel processors.
2. The blade server specified and proposed is for the blade server only and does not include the blade server chassis.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on pricing that Daly received from IBM.
5. With specific quantities identified, additional discounts may be available from IBM for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 31% or higher when set volume quantities are known.
6. Discounts proposed do not apply to IBM online promotional products.
7. The models proposed represent current models.
8. The system specification for the model proposed is attached.
9. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.

**EXHIBIT C  
PC**

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Desktop Offering</b>	<b>HP ProDesk 600 G1</b>	<b>1,208.00</b>	<b>20.00%</b>	<b>966.40</b>	<b>20.00%</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>
Intel i5-3550 Processor (Quad Core, 3.30GHz, 6MB Cache w/HD 2500 Graphics)	<b>HP LV2011</b>	<b>185.00</b>	<b>14%</b>	<b>159.10</b>	<b>14%</b>	
4GB 1600MHZ Memory						
500GB 7200 rpm SATA						
CDRW/DVD+/-RW Combo Drive						
Microsoft Windows 7 Professional Compatible						
Two Front Facing USB Ports or greater						
19" LED Monitor (minimum)						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						
HP AMD Equivalent - Model HP Pro 6305 SFF	<b>HP PRO 6305 SFF</b>	<b>1,041.00</b>	<b>20.00%</b>	<b>832.80</b>	<b>20.00%</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>

Warranty is three years on-site NBD for all desktop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>All-In-One Offering</b>	<b>HP ProOne 600 G1</b>	<b>1,473.00</b>	<b>20.00%</b>	<b>1,178.40</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>
Intel i3-2020 Processor (Dual Core, 3MB Cache w/HD 2500 Graphics)					
4GB 1600MHZ Memory					
500GB 7200 rpm SATA					
DVD+/-RW Combo Drive					
Microsoft Windows 7 Professional Compatible					
20" Display					
Two button USB optical mouse with scroll wheel					
USB Keyboard with 103 keys					
10/100 RJ-45					

Warranty is three years on-site NBD for all All-in-One models and future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.

<http://www.vita.virginia.gov/scm/default.aspx?id=87>

**The HP US 1 price list is located at <http://h18000.www1.hp.com/showroom/ipl.html>**

**The HP US 1 price list is considered the list price. Daly's proposed discount is based off this publicly available price list.**

**The Virginia HP government and education price list is located at [www.hp.com](http://www.hp.com).**

**Customers who use HP's web site to configure systems will receive prices that are based on the HP government and education price list.**

**Notes:**

1. Both Intel and AMD Desktop based systems are proposed. Only Intel based All-In-One is proposed.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from HP.
4. With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20 to 40% or higher when set volume quantities are known.
5. Discounts proposed do not apply to HP online promotional products, i.e. Smart Buys.
6. The model proposed represents a current model and business class systems.
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
9. For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.
10. Monitor proposed for the Desktop is a 20" monitor.

**Used/Refurbished Devices**

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Desktop Offering</b>	HP DC7900 SFF	600.00	30.00%	420.00	<a href="http://www.daly.com">www.daly.com</a>
Intel Core 2 Duo 2.8GHz					
2GB Memory					
60GB Hard Drive					
DVD-ROM					
Microsoft Windows 7 Professional Compatible					
Two button USB optical mouse with scroll wheel					
USB Keyboard with 103 keys					
10/100 RJ-45					

\* Warranty proposed is standard three year Daly depot warranty.

Warranty is three years for all Desktop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Laptop</b>	HP Elitebook 8440P	850.00	25.00%	637.50	<a href="http://www.daly.com">www.daly.com</a>
Intel i5 2.6GHz					
4GB Memory					
120GB Hard Drive					
DVD/RW Combo Drive					
Microsoft Windows 7 Professional Compatible					
14" Display					
Integrated Wireless					
10/100 RJ-45					

\* Warranty proposed is standard three year Daly depot warranty.

Warranty is three years for all laptop models and future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be at least equivalent to listed Intel processors  
 Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Laptop Accessories (see note #2)</b>	<b>10.00%</b>
---	---------------

**Laptop**

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Laptop Offering</b>	<b>HP ProBook 6470B</b>	<b>1,382.00</b>	<b>30.00%</b>	<b>967.40</b>	<b>30.00%</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						
HP AMD Equivalent - Model HP ProBook 6475B	<b>HP ProBook 6475B</b>	<b>1,306.00</b>	<b>30.00%</b>	<b>914.20</b>	<b>30.00%</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.  
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>10.00%</b>
---	---------------

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

The HP US 1 price list is located at <http://h18000.www1.hp.com/showroom/ipl.html>  
 The HP US 1 price list is considered the list price. Daly's proposed discount is based off this publicly available price list.  
 The Virginia HP government and education price list is located at [www.hp.com](http://www.hp.com).  
 Customers who use HP's web site to configure systems will receive prices that are based on the HP government and education price list.

- Notes:**
- Daly is proposing both an Intel and AMD based laptop.
  - The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
  - The discounts proposed are based on special pricing that Daly received from HP.
  - With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.  
 At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
 Discounts may be higher upwards of 30 to 40% or higher when set volume quantities are known.
  - Discounts proposed do not apply to HP online promotional products, i.e. Smart Buys.
  - The model proposed represents a good current model.  
 The model is not end of life and is a business class system (and not consumer type system).
  - The system specification for the model proposed is attached.
  - If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
 No price escalation will occur from Daly without VITA's approval.
  - For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

**Chromebook**

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook</b>	<b>HP Chromebook 11</b>	<b>449.00</b>	<b>16.00%</b>	<b>377.16</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>
Intel Celeron 847 1.1GHz					
4GB RAM or greater					
16GB Hard Drive or greater					
Chrome OS Operating System					
802.11a/b/g/n integrated wireless					
HD Webcam (1280x720)					
11.6 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Chromebook Accessories (see note #2)</b>	<b>5.00%</b>
---	--------------

The HP US 1 price list is located at <http://h18000.www1.hp.com/showroom/ipl.html>

The HP US 1 price list is considered the list price. Daly's proposed discount is based off this publicly available price list.

**Notes:**

- The Chromebook proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from HP.
- With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 20% or higher when set volume quantities are known.
- Discounts proposed do not apply to HP online promotional products, i.e. Smart Buys.
- The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
- For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

## Thin Client

Intel/ AMD Based

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>					
<b>Thin Client Offering</b>	<b>HP T610</b>	<b>668.95</b>	<b>18.00%</b>	<b>548.54</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>
2 USB's					
Firefox or IE Browser					
10/100/100 Base-T					
1GB Flash Storage					
1GB Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 7 Embedded					

Keyboard and mouse do not come standard with the thin client. The list price of \$668.95 includes the list price for the USB keyboard and mouse.

The list price for the thin client is \$639 and the list price for the keyboard and mouse is \$29.95.

As specified in Amendment #2, Warranty is three years Next Business

Day Service (NBDS) for all Thin Client models and future models.

Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**The HP US 1 price list is located at <http://h18000.www1.hp.com/showroom/ipl.html>**

**The HP US 1 price list is considered the list price. Daly's proposed discount is based off this publicly available price list**

### Notes:

1. The Thin Client proposed above is based on the AMD processor.
2. The discount proposed is considered minimum discounts and will remain in effect for the life of the contract.
3. The discount proposed is based on special pricing that Daly received from HP.
4. With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.
5. Discounts proposed do not apply to HP online promotional products, i.e. Smart Buys.
6. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>HP Slate 7 4600</b>	<b>220.00</b>	<b>8.00%</b>	<b>202.40</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

The HP Slate 7 4600 comes standard with 1 year warranty only. At this time, the HP Slate 7 warranty can only be upgraded to a maximum of 2 years.

A HP extended warranty is added for a total of 2 year warranty.

U7R16E

60

8

55.20

<http://h18000.www1.hp.com/showroom/ipl.html>

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Android Tablet Accessories (see note #2)</b>	<b>5.00%</b>
---	--------------

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The Android tablet proposed above is based on an Arm A9 processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from HP.
4. With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 8 or higher when set volume quantities are known.
5. Discounts proposed do not apply to HP online promotional products, i.e. Smart Buys.
6. The model proposed is a consumer model that is available through HP's distribution channel.
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>HP ElitePad 900</b>	<b>1,071.00</b>	<b>17.00%</b>	<b>888.93</b>	<a href="http://h18000.www1.hp.com/showroom/ipl.html">http://h18000.www1.hp.com/showroom/ipl.html</a>
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>5.00%</b>
--	--------------

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**The HP US 1 price list is located at <http://h18000.www1.hp.com/showroom/ipl.html>**

**The HP US 1 price list is considered the list price. Daly's proposed discount is based off this publicly available price list.**

**The Virginia HP government and education price list is located at [www.hp.com](http://www.hp.com).**

**Customers who use HP's web site to configure systems will receive prices that are based on the HP government and education price list.**

**Notes:**

1. The Windows tablet proposed above is based on Intel processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from HP.
4. With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20 or higher when set volume quantities are known.
5. Discounts proposed do not apply to HP online promotional products, i.e. Smart Buys.
6. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Servers

Intel/ AMD Based

### Minimum Configurations

<b>Tower Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel Xeon E3-1200v2 3.10GHz	<b>HP ML310e</b>	<b>1,334.00</b>	<b>26.00%</b>	<b>987.16</b>	<a href="http://h18000.www1.hp.com/showroom/jpl.html">http://h18000.www1.hp.com/showroom/jpl.html</a>
8GB Memory					
100 GB Hard Drive					
Onboard SATA					
DVD Writer					
No OS installed					
Gigabit Ethernet Adapter					
<b>Rack Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel Xeon E5-2407 2.2GHz	<b>HP DL360e</b>	<b>2,927.00</b>	<b>26.00%</b>	<b>2,165.98</b>	<a href="http://h18000.www1.hp.com/showroom/jpl.html">http://h18000.www1.hp.com/showroom/jpl.html</a>
8GB Memory					
Onboard SATA					
100 GB Hard Drive					
Gigabit Ethernet Adapter					
No OS installed					
<b>Blade Server Offering</b>	<b>Brand/Model</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Intel E5-2430 2.2GHz	<b>HP BL420c</b>	<b>3,014.00</b>	<b>26.00%</b>	<b>2,230.36</b>	<a href="http://h18000.www1.hp.com/showroom/jpl.html">http://h18000.www1.hp.com/showroom/jpl.html</a>
8GB Memory					
100 GB Hard Drive					
Gigabit Ethernet Adapter					
No OS installed					

Warranty is three years on-site for all server models and future models. Additional warranty and services may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

<b>Minimum Percentage Discount for Server Accessories (see note #2)</b>	<b>10.00%</b>
---	---------------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like blade enclosures, racks for rack mount servers, rack UPS units, KVM switches, Items such network switches, and Enterprise Storage are covered under other VITA contracts.

**The HP US 1 price list is located at <http://h18000.www1.hp.com/showroom/ipl.html>**

**The HP US 1 price list is considered the list price. Daly's proposed discount is based off this publicly available price list.**

**The Virginia HP government and education price list is located at [www.hp.com](http://www.hp.com).**

**Customers who use HP's web site to configure systems will receive prices that are based on the HP government and education price list.**

**Notes:**

1. Servers proposed above are based on Intel processors.
2. The blade server specified and proposed is for the blade server only and does not include the blade server chassis.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from HP.
5. With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 30 to 40% or higher when set volume quantities are known.
6. Discounts proposed do not apply to HP online promotional products, i.e. Smart Buys.
7. The models proposed represent current models.
8. The system specification for the model proposed is attached.
9. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.

**EXHIBIT C  
Thin Client**

Intel/ AMD Based

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Thin Client Offering</b>	<b>LG CBT42-B</b>	<b>549.25</b>	<b>28.00%</b>	<b>395.46</b>	<a href="http://www.lg.com/us/commercial/desktop-virtualization">http://www.lg.com/us/commercial/desktop-virtualization</a>
2 USB's					
Firefox or IE Browser					
10/100/100 Base-T					
1GB Flash Storage					
1GB Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 7 Professional (No OS with LG thin client proposed)					

Keyboard and mouse do not come standard with the thin client. The list price of \$549.25 includes the list price for the USB keyboard and mouse. The list price for the thin client is \$520 and the list price for the keyboard and mouse is \$29.95.

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Thin Client models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Notes:**

1. The Thin Client proposed above is based on the Texas Instrument processor and not AMD or Intel Processor.
2. The discount proposed is considered minimum discounts and will remain in effect for the life of the contract.
3. The discount proposed is based on special pricing that Daly received from LG.
4. With specific quantities identified, additional discounts may be available from Daly and LG for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 30% or higher when set volume quantities are known.
5. Discounts proposed do not apply to LG online promotional products.
6. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
9. Per Amendment 3, the Windows 7 OS requirement was removed.
10. LG's Thin Client specifications meet or exceed the VITA required specifications.

**EXHIBIT C  
PC**

Intel or AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Desktop Offering</b>	<b>Lenovo ThinkCentre M73 SFF</b>	<b>1,093.00</b>	<b>38.00%</b>	<b>677.66</b>	<b>38.00%</b>	<a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a>
Intel i5-3550 Processor (Quad Core, 3.30GHz, 6MB Cache w/HD 2500 Graphics)	Lenovo ThinkVision LT2013V	149.99	12%	131.99	12%	
4GB 1600MHZ Memory						
500GB 7200 rpm SATA						
CDRW/DVD+/-RW Combo Drive						
Microsoft Windows 7 Professional Compatible						
Two Front Facing USB Ports or greater						
19" LED Monitor (minimum)						
Two button USB optical mouse with scroll wheel						
USB Keyboard with 103 keys						
10/100/1000 RJ-45						

Warranty is three years on-site NBD for all desktop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>All-in-One Offering</b>	<b>Lenovo ThinkCentre M73z</b>	<b>1,197.00</b>	<b>38.00%</b>	<b>742.14</b>	<a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a>
Intel i3-2020 Processor (Dual Core, 3MB Cache w/HD 2500 Graphics)					
4GB 1600MHZ Memory					
500GB 7200 rpm SATA					
DVD+/-RW Combo Drive					
Microsoft Windows 7 Professional Compatible					
20" Display					
Two button USB optical mouse with scroll wheel					
USB Keyboard with 103 keys					
10/100 RJ-45					

Warranty is three years on-site NBD for all All-in-One models and future models. Additional types of warranties may be offered on the accessories tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.

<http://www.vita.virginia.gov/scm/default.aspx?id=87>

**Notes:**

1. Based systems are proposed based on Intel processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.

3. The discounts proposed are based on special pricing that Daly received from Lenovo.
4. With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 38% or higher when set volume quantities are known.
5. Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
6. The model proposed represents a current model and business class systems.
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
9. For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

**Laptop**

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Laptop Offering</b>	<b>Lenovo ThinkPad L440</b>	<b>1,478.00</b>	<b>35.00%</b>	<b>960.70</b>	<b>35.00%</b>	<b>www.lenovo.com/listprice</b>
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.  
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>15.00%</b>
---	---------------

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

- The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Lenovo.
- With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
 At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
 Discounts may be higher upwards of 35% or higher when set volume quantities are known.
- Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
- The model proposed represents a good current model.  
 The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
 No price escalation will occur from Daly without VITA's approval.
- For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

**Chromebook**

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook</b>	<b>Lenovo ThinkPad Chromebook (628323U)</b>	<b>730.00</b>	<b>35.00%</b>	<b>474.50</b>	<a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a>
Intel Celeron 847 1.1GHz					
4GB RAM or greater					
16GB Hard Drive or greater					
Chrome OS Operating System					
802.11a/b/g/n integrated wireless					
HD Webcam (1280x720)					
11.6 inch screen or greater					
Lenovo ThinkPad Chromebook comes standard with 1 year depot warranty. For 3 year depot warranty, a Lenovo extended warranty is added.	Upgrade to 3 year depot warranty - Part No. 04W9146	69	22	53.82	<a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a>

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Chromebook Accessories (see note #2)</b>	<b>15.00%</b>
---	---------------

**Notes:**

- The Chromebook proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Lenovo.
- With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 35% or higher when set volume quantities are known.
- Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
- The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Thin Client

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Thin Client Offering</b>	<b>Lenovo ThinkCentre M32</b>	<b>634.00</b>	<b>38.00%</b>	<b>393.08</b>	<a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a>
2 USB's					
Firefox or IE Browser					
10/100/100 Base-T					
1GB Flash Storage					
1GB Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 7 Professional					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Notes:**

1. The Thin Client proposed above is based on the Intel processor.
2. The discount proposed is considered minimum discounts and will remain in effect for the life of the contract.
3. The discount proposed is based on special pricing that Daly received from Lenovo.
4. With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 38% or higher when set volume quantities are known.
5. Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
6. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Rugged Laptop

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Laptop Offering</b>	<b>Lenovo ThinkPad L440</b>	<b>1,311.00</b>	<b>35.00%</b>	<b>852.15</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
Mil-Std 810G Certified					
Intel Core i3-3110M Processor 2.4GHz or greater					
2GB RAM or greater					
320GB SATA hard drive or greater					
Super Multi DVD Drive					
Microsoft Windows 7 Professional Compatible					
802.11a/b/g/n integrated wireless					
13.1 inch screen or greater					
10/100/1000 RJ45					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)</b>	<b>15.00%</b>
--	---------------

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The laptop proposed above is based on Intel processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from Lenovo.
4. With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 35% or higher when set volume quantities are known.
5. Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
6. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Rugged Tablet Windows

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Tablet Offering</b>	<b>Lenovo ThinkPad Helix</b>	<b>2,784.00</b>	<b>35.00%</b>	<b>1,809.60</b>	<b>www.lenovo.com/listprice</b>
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM or greater					
128GB Storage					
Microsoft Windows 7 Professional or higher					
802.11a/g/n integrated wireless					
10.1 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

### Notes:

- The Rugged Tablet Windows proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Lenovo.
- With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 35% or higher when set volume quantities are known.
- Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
- The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
- Lenovo Helix standard warranty is 3 year depot warranty.

<b>Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)</b>	<b>15.00%</b>
---	---------------

## Rugged Tablet Android

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Tablet Offering</b>				<b>0.00</b>	
Mil-Std 810G Certified					
Texas Instruments or Marvell Processor					
1GB RAM or greater					
16GB Storage					
Android 4.1 OS or higher					
802.11a/g/n integrated wireless					
7 inch screen or greater					

Warranty is three years NBD Exchange for all Rugged Tablet Android models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2)</b>	
---	--

## Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Lenovo IdeaPad A3000</b>	<b>179.99</b>	<b>5.00%</b>	<b>170.99</b>	<a href="http://www.lenovo.com">www.lenovo.com</a>
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

\* Please note that currently the IdeaPad only comes with 1 year depot warranty. As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

### Notes:

- The Android tablet proposed above is based on MediaTek's quad core processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Lenovo.
- With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be upwards of 5% higher when set volume quantities are known.
- Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
- The model proposed represents a good current model.
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

<b>Minimum Percentage Discount for Android Tablet Accessories (see note #2)</b>	<b>1.00%</b>
---	--------------

## Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Lenovo ThinkPad Tablet 2</b>	<b>1,089.00</b>	<b>35.00%</b>	<b>707.85</b>	<b><a href="http://www.lenovo.com/listprice">www.lenovo.com/listprice</a></b>
Intel or AMD Processor	<b>Mfg P/N: 3682CTO</b>				
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

Lenovo ThinkPad Tablet 2 comes standard with 1 year warranty.

For 3 year warranty, a Lenovo extended warranty is added.

Upgrade to 3 year onsite warranty - Part No. 04W8337

189

22

147.42

[www.lenovo.com/listprice](http://www.lenovo.com/listprice)

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>15.00%</b>
--	---------------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The Windows tablet proposed above is based on Intel processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from Lenovo.
4. With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 35% or higher when set volume quantities are known.
5. Discounts proposed do not apply to Lenovo online promotional products, i.e. Top Seller
6. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

**EXHIBIT C  
Thin Client**

**Intel/ AMD Based**

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Thin Client Offering</b>	<b>nComputing L300</b>	<b>323.14</b>	<b>20.00%</b>	<b>258.51</b>	<a href="http://www.ncomputing.com">www.ncomputing.com</a>
2 USB's					
Firefox or IE Browser					
10/100/100 Base-T					
1GB Flash Storage					
1GB Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 7 Professional					

Additional 4G flash memory, keyboard and mouse do not come standard with the thin client.

The combined list price of the base thin client unit, flash memory, keyboard, and mouse is \$323.14.

The list price for the base thin client is \$279. The list price for the keyboard and mouse is \$29.95. The list price for the flash memory is \$14.19.

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Thin Client models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Notes:**

- The Thin Client proposed above is a virtual desktop terminal with no processor. This type of thin client is prevalent in K-12 class room environment.
- The nComputing thin client proposed does not have built in flash memory and hence a 4G flash memory is added to the base unit.  
The nComputing thin client also does not have standard memory built in. Memory is typically allocated from the server.
- The discount proposed is considered minimum discounts and will remain in effect for the life of the contract.
- The discount proposed is based on special pricing that Daly received from nComputing.
- With specific quantities identified, additional discounts may be available from Daly and nComputing for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.
- Discounts proposed do not apply to nComputing online promotional products.
- The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
- Per Amendment 3, the Windows 7 OS requirement was removed.

**EXHIBIT C  
Laptop**

Intel/ AMD Based

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>						
<b>Laptop Offering</b>	<b>Panasonic CF-53</b>	<b>1,849.00</b>	<b>13.00%</b>	<b>1,608.63</b>	<b>13.00%</b>	<a href="http://www.panasonic.com/business/toughbook/laptop-computers.asp">www.panasonic.com/business/toughbook/laptop-computers.asp</a>
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						

Warranty is three years next day exchange for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.  
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>8.00%</b>
---	--------------

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

- The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- With specific quantities identified, additional discounts may be available from Daly and Panasonic for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.  
For example, in the past 4 years, Daly has deployed thousands of Panasonic laptops throughout the Commonwealth (VA State Police, EMS, etc.) at significant steeper discounts.
- The model proposed represents a good current model.
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
- For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

## Rugged Laptop

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Laptop Offering</b>	<b>Panasonic CF-31</b>	<b>3,566.00</b>	<b>13.13%</b>	<b>3,097.78</b>	<a href="http://www.panasonic.com/business/toughbook/latop-computers.asp">www.panasonic.com/business/toughbook/latop-computers.asp</a>
Mil-Std 810G Certified					
Intel Core i3-3110M Processor 2.4GHz or greater					
2GB RAM or greater					
320GB SATA hard drive or greater					
Super Multi DVD Drive					
Microsoft Windows 7 Professional Compatible					
802.11a/b/g/n integrated wireless					
13.1 inch screen or greater					
10/100/1000 RJ45					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Rugged laptop models and future models. Additional types of warranty may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

- The Panasonic CF-31 is considered to be the fully rugged notebook by many in the law enforcement, EMS, and fire rescue community. The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- With specific quantities identified, additional discounts may be available from Daly and Panasonic for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 20% or higher when set volume quantities are known. For example, in the past 4 years, Daly has deployed thousands of Panasonic laptops throughout the Commonwealth (VA State Police, EMS, etc.) at significant steeper discounts.
- The model proposed represents a good current model.
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.

<b>Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)</b>	<b>8.00%</b>
--	--------------

## Rugged Tablet Windows

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Tablet Offering</b>	<b>Panasonic FZ-G1</b>	<b>2,399.00</b>	<b>12.00%</b>	<b>2,111.12</b>	<a href="http://www.panasonic.com/business/toughbook/laptop-computers.asp">www.panasonic.com/business/toughbook/laptop-computers.asp</a>
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM or greater					
128GB Storage					
Microsoft Windows 7 Professional or higher					
802.11a/g/n integrated wireless					
10.1 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Rugged Tablet Win models and future models. Additional types of warranties may be offered on the Services & Warranty tab

<b>Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)</b>	<b>8.00%</b>
---	--------------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The rugged Windows tablet proposed above is based on Intel processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. With specific quantities identified, additional discounts may be available from Daly and Panasonic for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.  
For example, in the past 4 years, Daly has deployed thousands of Panasonic laptops throughout the Commonwealth (VA State Police, EMS, etc.) at significant steeper discounts.
4. The model proposed represents a good current model.
5. The system specification for the model proposed is attached.
6. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Rugged Tablet Android

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Rugged Tablet Offering</b>	<b>Panasonic FZ-A1</b>	<b>1,379.00</b>	<b>11.00%</b>	<b>1,227.31</b>	<a href="http://www.panasonic.com/business/toughbook/laptop-computers.asp">www.panasonic.com/business/toughbook/laptop-computers.asp</a>
Mil-Std 810G Certified					
Texas Instruments or Marvell Processor, or Equivalent					
1GB RAM or greater					
16GB Storage					
Android 4.1 OS or higher					
802.11a/g/n integrated wireless					
7 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Rugged Tablet Android models and future models. Additional types of warranties may be offered on the Services & Warranty tab

<b>Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2)</b>	<b>8.00%</b>
---	--------------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

### Notes:

1. The rugged Android tablet proposed above is based on Marvell processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. With specific quantities identified, additional discounts may be available from Daly and Panasonic for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.  
For example, in the past 4 years, Daly has deployed thousands of Panasonic laptops throughout the Commonwealth (VA State Police, EMS, etc.) at significant steeper discounts.
4. The model proposed represents a good current model.
5. The system specification for the model proposed is attached.
6. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Panasonic FZ-A1</b>	<b>1,379.00</b>	<b>11.00%</b>	<b>1,227.31</b>	<a href="http://www.panasonic.com/business/toughbook/laptop-computers.asp">www.panasonic.com/business/toughbook/laptop-computers.asp</a>
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Android Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The Android tablet proposed above is based on Marvell processor and is dual core.  
The Android tablet proposed is a rugged tablet as Panasonic currently only has rugged Android tablets.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. With specific quantities identified, additional discounts may be available from Daly and Panasonic for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.  
For example, in the past 4 years, Daly has deployed thousands of Panasonic laptops throughout the Commonwealth (VA State Police, EMS, etc.) at significant steeper discounts.
4. The model proposed represents a good current model.
5. The system specification for the model proposed is attached.
6. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

<b>Minimum Percentage Discount for Android Tablet Accessories (see note #2)</b>	<b>8.00%</b>
---	--------------

## Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	Panasonic FZ-G1	2,399.00	12.00%	2,111.12	<a href="http://www.panasonic.com/business/toughbook/laptop-computers.asp">www.panasonic.com/business/toughbook/laptop-computers.asp</a>
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>8.00%</b>
--	--------------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The Windows tablet proposed above is based on Intel processor.  
The Windows tablet proposed is a rugged tablet as Panasonic currently only has rugged Windows tablets.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. With specific quantities identified, additional discounts may be available from Daly and Panasonic for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.  
For example, in the past 4 years, Daly has deployed thousands of Panasonic laptops throughout the Commonwealth (VA State Police, EMS, etc.) at significant steeper discounts.
4. The model proposed represents a good current model.
5. The system specification for the model proposed is attached.
6. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

**EXHIBIT C  
Laptop**

**Intel/ AMD Based**

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Teacher Discount from List (see note #2)</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Laptop Offering</b>	<b>Toshiba Tecra R940</b>	<b>1,457.00</b>	<b>8.00%</b>	<b>1,340.44</b>	<b>4.00%</b>	<a href="http://www.toshiba.com">www.toshiba.com</a>
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+/-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						

\* The standard warranty for the Tecra R940 is a 1 year warranty. Daly has added a Toshiba 2 year extended service warranty to the base unit to make it a 3 year warranty. The list price represent the list price for the base unit (\$1358) and the list price for the extended 2 year warranty (\$99).

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals. <http://www.vita.virginia.gov/scm/default.aspx?id=87>

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>15.00%</b>
---	---------------

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

- The standard warranty for the Tecra R940 is a 1 year warranty. Daly has added a Toshiba 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
- The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Toshiba.
- With specific quantities identified, additional discounts may be available from Daly and Toshiba for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 20% or higher when set volume quantities are known.
- The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.
- For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

## Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Toshiba Excite Pro</b>	<b>698.99</b>	<b>8.00%</b>	<b>643.07</b>	<a href="http://www.toshiba.com">www.toshiba.com</a>
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

\* The standard warranty for the Excite Pro is a 1 year warranty. Daly has added a Toshiba 2 year extended service warranty to the base unit to make it a 3 year warranty. The list price represent the list price for the base unit (\$499.99) and the list price for the extended 2 year warranty (\$199).

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Android Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Android Tablet Accessories (see note #2)</b>	<b>15.00%</b>
---	---------------

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The standard warranty for the Excite Pro is a 1 year warranty. Daly has added a Toshiba 2 year extended service warranty to the base unit to make it a 3 year warranty. The additional warranty price is added into the total list price calculation.
2. The laptop proposed above is based on Intel processor.
3. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
4. The discounts proposed are based on special pricing that Daly received from Toshiba.
5. With specific quantities identified, additional discounts may be available from Daly and Toshiba for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 20% or higher when set volume quantities are known.
6. The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.

**EXHIBIT C  
Laptop**

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
<b>Laptop Offering</b>	<b>Samsung Series 6 600B4C</b>	<b>1,524.99</b>	<b>24.00%</b>	<b>1,158.99</b>	<b>24.00%</b>	<a href="http://www.samsung.com">www.samsung.com</a>
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)						
4GB RAM or greater						
500GB 7200 RPM SATA hard drive or greater						
CDRW/DVD+-RW Combo Drive or better						
Microsoft Windows 7 Professional Compatible						
802.11a/b/g/n integrated wireless						
Energy Star qualified						
14.1 inch screen or greater						

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.  
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

<b>Minimum Percentage Discount for Laptop Accessories (see note #3)</b>	<b>5.00%</b>
---	--------------

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

- The laptop proposed above is based on Intel processor.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
- The discounts proposed are based on special pricing that Daly received from Samsung.
- With specific quantities identified, additional discounts may be available from Daly and Samsung for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 22% or higher when set volume quantities are known.
- The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
- For individual teacher purchases, the teachers will be responsible for taxes and other charges (i.e. shipping) that may apply to the purchase.

**Chromebook**

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Chromebook</b>	<b>Samsung Chromebook Series 3</b>	<b>378.99</b>	<b>1.00%</b>	<b>375.20</b>	<a href="http://www.samsung.com">www.samsung.com</a>
Intel Celeron 847 1.1GHz					
4GB RAM or greater					
16GB Hard Drive or greater					
Chrome OS Operating System					
802.11a/b/g/n integrated wireless					
HD Webcam (1280x720)					
11.6 inch screen or greater					

\* The standard warranty for the Samsung Chromebook is a 1 year warranty. Daly has added a Samsung 2 year extended service warranty to the base unit to make it a 3 year warranty. The list price represent the list price for the base unit (\$249.99) and the list price for the extended 2 year warranty (\$129).

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

<b>Minimum Percentage Discount for Chromebook Accessories (see note #2)</b>	<b>5.00%</b>
---	--------------

**Notes:**

- Please note that at this time, Samsung does not have a Chromebook that meets specifications and is also available in the distribution channel. The Samsung Chromebook Series 3 proposed only has 2G memory and it uses the Samsung processor and not the Intel nor AMD processor. The Samsung Chromebook Series 5 will meet specifications but it is not available in the distribution channel hence Daly cannot propose this. Daly is proposing Samsung's Chromebook Series 3 for consideration as Samsung is one of the world's largest mobile device manufacturers and Samsung should have a Chromebook meeting specifications within the next 6 months and available in the distribution channel.**
- The standard warranty for the Samsung Chromebook is a 1 year warranty. Daly has added an additional Acer 2 year extended service warranty to the base unit to make it a 3 year warranty.
- The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract. At this time the Chromebook discount structure is still relatively low. With specific quantities identified, additional discounts may be available from Daly and Samsung for the Commonwealth. At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher when set volume quantities are known.
- The model proposed represents a good current model. The model is not end of life and is a business class system (and not consumer type system).
- The system specification for the model proposed is attached.
- If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA. No price escalation will occur from Daly without VITA's approval.

## Thin Client

Intel/ AMD Based

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discount ed Price	Public Site to Verify Model #/List Price
<b>Thin Client Offering</b>	<b>Samsung TB-WH</b>	<b>650.00</b>	<b>35.00%</b>	<b>422.50</b>	<a href="http://www.samsung.com">www.samsung.com</a>
2 USB's					
Firefox or IE Browser					
10/100/100 Base-T					
1GB Flash Storage					
1GB Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 7 Professional (No OS with LG thin client proposed)					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Thin Client models and future models. Additional types of warranties may be offered on the Services & Warranty tab

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Notes:**

1. The laptop proposed above is based on AMD processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from Samsung.
4. With specific quantities identified, additional discounts may be available from Daly and Samsung for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 35% or higher when set volume quantities are known.
5. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
6. The system specification for the model proposed is attached.
7. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Android Tablet

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	<b>Samsung Galaxy Tab 3</b>	<b>459.98</b>	<b>17.00%</b>	<b>381.78</b>	<a href="http://www.samsung.com">www.samsung.com</a>
Dual Core Processor					
1GB RAM or greater					
16GB Storage or greater					
Android 4.0 OS or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
7 inch screen or greater					

\* The standard warranty for the Samsung Galaxy Tab 3 is a 1 year warranty. Daly has added a Samsung 2 year extended service warranty to the base unit to make it a 3 year warranty. The list price represent the list price for the base unit (\$379.99) and the list price for the extended 2 year warranty (\$79.99).

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

<b>Minimum Percentage Discount for Android Tablet Accessories (see note #2)</b>	<b>5.00%</b>
---	--------------

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The laptop proposed above is based on dual core processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from Samsung.
4. With specific quantities identified, additional discounts may be available from Daly and Samsung for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 15% or higher when set volume quantities are known.
5. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
6. The system specification for the model proposed is attached.
7. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

## Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	Samsung ATIV Smart PC Pro 700T	2,108.99	22.00%	1,645.01	<a href="http://www.samsung.com">www.samsung.com</a>
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

\* The standard warranty for the Samsung ATIV is a 1 year warranty. Daly has added a Samsung 2 year extended service warranty to the base unit to make it a 3 year warranty. The list price represent the list price for the base unit (\$1929.99) and the list price for the extended 2 year warranty (\$179).

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>5.00%</b>
--	--------------

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The laptop proposed above is based on Intel processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from Samsung.
4. With specific quantities identified, additional discounts may be available from Daly and Samsung for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 22% or higher when set volume quantities are known.
5. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
6. The system specification for the model proposed is attached.
7. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.

**EXHIBIT C  
Thin Client**

**Intel/ AMD Based**

<i>Minimum Configurations</i>	<b>Brand/Model #</b>	<b>LIST</b>	<b>Percentage Discount (see note #1 below)</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
<b>Thin Client Offering</b>	<b>Viewsonic SC-T45</b>	<b>438.95</b>	<b>18.00%</b>	<b>359.94</b>	<a href="http://www.viewsonic.com">www.viewsonic.com</a>
2 USB's					
Firefox or IE Browser					
10/100/100 Base-T					
1GB Flash Storage					
1GB Memory					
USB Keyboard and Mouse					
Energy Star Qualified					
Windows 7 Embedded					

Keyboard and mouse do not come standard with the thin client. The list price of \$438.95 includes the list price for the USB keyboard and mouse. The list price for the thin client is \$409 and the list price for the keyboard and mouse is \$29.95.

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Thin Client models and future models. Additional types of warranties may be offered on the Services & Warranty tab.

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

**Notes:**

1. The Thin Client proposed above is based on the Intel processor.
2. The discount proposed is considered minimum discounts and will remain in effect for the life of the contract.
3. The discount proposed is based on special pricing that Daly received from Viewsonic.
4. With specific quantities identified, additional discounts may be available from Daly and Viewsonic for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.  
Discounts may be higher upwards of 20% or higher when set volume quantities are known.
5. Discounts proposed do not apply to Viewsonic online promotional products.
6. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
7. The system specification for the model proposed is attached.
8. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.  
No price escalation will occur from Daly without VITA's approval.
9. Per Amendment 3, the Windows 7 OS requirement was removed.
10. Viewsonic's Thin Client specifications meet or exceed the VITA required specifications.

## Windows Tablets

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<b>Tablet Offering</b>	Motion F5te	2,735.00	10.00%	2,461.50	<a href="http://www.motioncomputing.com">www.motioncomputing.com</a>
Intel or AMD Processor					
1GB RAM or greater					
16GB Storage or greater					
Windows 7 Professional or higher					
802.11b/g/n integrated wireless					
SD Card Memory Expansion slot					
Front and rear camera					
8 inch screen or greater					

As specified in Amendment #2, Warranty is three years Next Business Day Service (NBDS) for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

**Notes:**

1. The laptop proposed above is based on Intel processor.
2. The discounts proposed are considered minimum discounts and will remain in effect for the life of the contract.
3. The discounts proposed are based on special pricing that Daly received from Motion.
4. With specific quantities identified, additional discounts may be available from Daly and Motion for the Commonwealth.  
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown. Discounts may be higher upwards of 10% or higher when set volume quantities are known.
5. The model proposed represents a good current model.  
The model is not end of life and is a business class system (and not consumer type system).
6. The system specification for the model proposed is attached.
7. If price escalation occurs from the manufacturer, Daly will request similar escalation from VITA.

<b>Minimum Percentage Discount for Windows Tablets Accessories (see note #2)</b>	<b>5.00%</b>
--	--------------

## Peripherals

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	DT101G2/8GBZ	10.00	25.00%	7.50	<a href="http://www.kingston.com">www.kingston.com</a>
16 GB	DTIG3/16GBZ	17.00	25.00%	12.75	<a href="http://www.kingston.com">www.kingston.com</a>
32 GB	DTIG3/32GBZ	34.00	25.00%	25.50	<a href="http://www.kingston.com">www.kingston.com</a>

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
17" LCD (17" wide aspect LCD no longer available)	NO BID				
19" LCD	997-7188-00	104.00	10.00%	93.60	<a href="http://www.planar.com">www.planar.com</a>

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	TLP606	14.40	25.00%	10.80	<a href="http://www.tripplite.com">www.tripplite.com</a>
8 Outlet 8ft cord 2500 Joule	CSHT808TC	29.95	25.00%	22.46	<a href="http://www.cyberpowersystems.com">www.cyberpowersystems.com</a>

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	2MOUSEU2L	9.50	25.00%	7.13	<a href="http://www.keytronic.com">www.keytronic.com</a>

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	6JH-00001	19.95	25.00%	14.96	<a href="http://www.microsoft.com">www.microsoft.com</a>

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	5SH-00001	39.95	25.00%	29.96	<a href="http://www.microsoft.com">www.microsoft.com</a>

Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	A3L791-10	8.99	30.00%	6.29	<a href="http://www.belkin.com">www.belkin.com</a>
7 ft CAT5e	CAT5-350-7GRY	4.29	30.00%	3.00	<a href="http://www.comprehensivecable.com">www.comprehensivecable.com</a>
3 ft CAT6	10302	10.99	30.00%	7.69	<a href="http://www.c2g.com">www.c2g.com</a>
7' CAT6	27132	11.99	30.00%	8.39	<a href="http://www.c2g.com">www.c2g.com</a>
HDMI to HDMI M/M 6ft	HDMIACMM6	15.99	30.00%	11.19	<a href="http://www.startech.com">www.startech.com</a>

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1 TB USB 3.0 (portable)	HD-PCF1.0U3BB	99.99	10.00%	89.99	<a href="http://www.buffalotech.com">www.buffalotech.com</a>
500 GB USB 3.0 (portable)	WDBBLW5000AAL NESN	89.99	5.00%	85.49	<a href="http://www.westerndigital.com">www.westerndigital.com</a>
2 TB USB 3.0 (external desktop)	STBV2000100	119.89	10.00%	107.90	<a href="http://www.seagate.com">www.seagate.com</a>
4 TB USB 3.0 (external desktop)	STCA4000100	249.99	10.00%	224.99	<a href="http://www.seagate.com">www.seagate.com</a>

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1024x768 max digital video resolution	CYBERTRACK Q1	24.99	10.00%	22.49	<a href="http://www.adesso.com">www.adesso.com</a>

Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 max digital video resolution	<b>960-000715</b>	59.99	10.00%	53.99	<a href="http://www.logitech.com">www.logitech.com</a>
---	-------------------	-------	--------	-------	--

<b>USB Hubs</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
USB 2.0 7 port hub, power supply included	<b>UH7200BLK</b>	14.99	20.00%	11.99	<a href="http://www.pcgearhead.com">www.pcgearhead.com</a>
Mini hub 4 port hi speed USB, no power supply needed	<b>F5U215VMOB</b>	24.99	20.00%	19.99	<a href="http://www.belkin.com">www.belkin.com</a>

<b>Speakers</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	<b>CA-2014RB</b>	21.99	20.00%	17.59	<a href="http://www.cyberacoustics.com">www.cyberacoustics.com</a>
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	<b>980-000354</b>	69.99	20.00%	55.99	<a href="http://www.logitech.com">www.logitech.com</a>

<b>Label Printer</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	<b>GX43-102710-000</b>	1,099.00	15.00%	934.15	<a href="http://www.zebra.com">www.zebra.com</a>

<b>I. Battery Back Up Unit</b>	<b>Model #</b>	<b>List</b>	<b>Discount %</b>	<b>Discounted Price</b>	<b>Public Site to Verify Model #/List Price</b>
UPS external, 550 VA power capacity, 3 min battery run time	<b>BE550G</b>	69.99	5.00%	66.49	<a href="http://www.apc.com">www.apc.com</a>
UPS external, 1440 VA power capacity, 7 min battery run time	<b>CP1500AVRLCD</b>	219.95	5.00%	208.95	<a href="http://www.cyberpowersystems.com">www.cyberpowersystems.com</a>
UPS 750 VA power capacity, 16 min battery run time	<b>SMART1200XLHG</b>	1,144.00	5.00%	1,086.80	<a href="http://www.tripplite.com">www.tripplite.com</a>

\*\*\*\*Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

\*\*\*Warranty is manufacturer's warranty for all peripherals

\*\*\*\*Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract

Note:

Daly did not quote the 17" Widescreen Display. Widescreen technology on a 17" display has been discontinued and is no longer considered an industry standard.

**MINIMUM  
PERCENTAGE  
DISCOUNT FROM**

<b>MANUFACTURER</b>	<b>LIST</b>
3Com	8.00%
3m	8.00%
Adaptec	8.00%
Adran	5.00%
Advanced Micro	8.00%
Aleratec	5.00%
Allied Telesis	8.00%
Antec	5.00%
AOC	8.00%
Arbor Networks	5.00%
ATI Technologies	5.00%
Audio Technica	5.00%
Avery Dennison	5.00%
Avocent	5.00%
Axis	5.00%
Barracuba	8.00%
Belkin	8.00%
Benq	8.00%
Black Box	5.00%
Blue Coat Systems	5.00%
Bluecat	5.00%
Bosch	5.00%
Bretford	8.00%
Brooktrout Technolofy	5.00%
Brother	6.00%
Buffalo Technologies	8.00%
Buslink	5.00%
Cables to Go	8.00%
Cables Unlimited	8.00%
Canon	6.00%
Case Logic	5.00%
Casio	5.00%
Cherry	5.00%
Chief Manufacturing	8.00%
Cisco	8.00%
Coby	5.00%
Comprehensive Cable	5.00%
Creative Labs	5.00%
Creative Technology	8.00%
CRU	5.00%
Crucial	8.00%
CTX	8.00%
Cyber Acoustics	5.00%
Dane Electric	5.00%
DataLogic	5.00%
Dell	5.00%
Digi International	6.00%
Digital Personna	5.00%
D-Link	8.00%
Doublesight	5.00%
Draper	5.00%

**MINIMUM  
PERCENTAGE  
DISCOUNT FROM**

<b>MANUFACTURER</b>	<b>LIST</b>
Draper	5.00%
Drobo	5.00%
Dymo	5.00%
DYMO	5.00%
Eaton Crop	6.00%
Edge Memory	5.00%
Eizo Nanao	5.00%
Elite Screens	5.00%
Elmo USA	5.00%
ELO	5.00%
EMC	6.00%
Emulex	5.00%
Epson	8.00%
Ergotron	8.00%
Eroguys	5.00%
Eversync	8.00%
Extron	6.00%
F5 Networks	5.00%
Fargo	5.00%
Fellowes	8.00%
Fluke Networks	5.00%
Fortinet	8.00%
Fourwinds	8.00%
Fuji	8.00%
Fujitsu	6.00%
Gamber Johnson	5.00%
Hawking Technology	6.00%
Hitachi	5.00%
Honeywell	5.00%
I/O Magic	5.00%
Imation	6.00%
Incase	5.00%
Infocus	6.00%
Intel	5.00%
Intermec	5.00%
Inwin	5.00%
logear	6.00%
logear	6.00%
lomega	6.00%
lomega	8.00%
IRIS	5.00%
Ironkey	5.00%
Jaton	8.00%
JCX	8.00%
Juniper	8.00%
Kanguru	5.00%
Kensington	8.00%
Keytronic	5.00%
Kingston	8.00%
Kodak	6.00%
Koss	5.00%

**MINIMUM  
PERCENTAGE  
DISCOUNT FROM**

<b>MANUFACTURER</b>	<b>LIST</b>
Labtec	8.00%
LaCie	8.00%
Lantronix	5.00%
Lexar	8.00%
Lexmark	6.00%
LG	5.00%
Liebert	5.00%
Lite-on	5.00%
Logicube	5.00%
Logitech	8.00%
Matrox	6.00%
Maxell	5.00%
Maxtor	6.00%
Maxwell	8.00%
Memorex	8.00%
Microsoft	5.00%
Microtek	5.00%
Midland	5.00%
Mitsubishi	8.00%
Mobileedge	8.00%
Monster	5.00%
Motion	5.00%
Motorola	5.00%
MSI Computer	5.00%
Multitech	6.00%
NCR	5.00%
NEC	6.00%
Netgear	5.00%
Nikon	6.00%
Nvidia	5.00%
OKI	5.00%
Olympus	8.00%
Optoma Technology	5.00%
Overland Storage	5.00%
Peerless Industries	8.00%
Pelican	5.00%
Philips	5.00%
Pioneer	5.00%
Planar	8.00%
Plantronics	5.00%
Plustek	5.00%
PNY Technologies	6.00%
Powerdsine	5.00%
Premier Mounts	5.00%
Proxima	6.00%
Qlogic	5.00%
Q-see	5.00%
Quantum Corp	5.00%
Raritan	6.00%
Rocstor	5.00%
Rosewill	6.00%

**MINIMUM  
PERCENTAGE  
DISCOUNT FROM**

<b>MANUFACTURER</b>	<b>LIST</b>
RSA	6.00%
Samsung	5.00%
Sandisk	7.00%
Sanyo	5.00%
Schneider Electric	8.00%
Seagate	8.00%
Seiko	5.00%
Sharp	8.00%
SIIG	5.00%
SMK Link	5.00%
Solidtek	5.00%
Sony	8.00%
Startech	8.00%
Supermicro	5.00%
Targus	8.00%
Toshiba	5.00%
Transcend Information	5.00%
TrendMicro	6.00%
Tripp Lite	5.00%
Uniden	5.00%
US Robotics	5.00%
V7	5.00%
Verbatim	5.00%
Viewsonic	5.00%
Visiontek	5.00%
Vivitek	5.00%
Vtech	5.00%
Wacom	5.00%
WASP	5.00%
Watchguard	5.00%
Western Digital	5.00%
Xerox	5.00%
Zagg	5.00%
Zebra	5.00%

## Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Services	Description	Rate
PC / Notebook Imaging	Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at Daly's production facility. Image(s) can be archived as directed. Volume bulk rate available.	\$40 per system
PC / Notebook Imaging at Customer Site	Duplicate customer approved master image(s) onto desktop PC, notebooks, and tablets at customer site. Does not include travel expenses. Image(s) can be archived as directed. May need to be procured along with onsite PC/notebook installation services. Volume bulk rate available.	\$70 per system
PC / Notebook Image Design and Creation	Daly's engineer to work with customer to design and create a Windows based system master hard drive image.	\$99 per hour
Basic Server Configuration	Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at Daly's production facility. Volume bulk rate available.	\$80 per system
Basic Server Configuration at Customer Site	Provide basic server configuration to include installation of customer's network operating system, setting up drive volumes, teaming network interface cards, and setting up other parameters at customer site. Minimum 1-hour include travel. Volume bulk rate available.	\$120 per hour
Asset Tag	Apply bar code asset tag onto a desktop PC, notebook, tablet, or server and record information in electronic format at Daly's production facility. Volume bulk rate available.	\$6 per system
Onsite Asset Inventory	Conduct onsite asset inventory. Information collected will include equipment model, serial number, location, condition, and other required pertinent information. Price is dependent on volume and project complexity.	TBD
PC / Notebook COTS Software Installation Service	Installation of customer COTS software onto desktop PC, notebooks, and tablets at Daly's production facility. Volume bulk rate available.	\$50 per system
PC / Notebook COTS Software Installation Service at Customer Site	Installation of customer COTS software onto desktop PC, notebooks, and tablets at customer site. Minimum 1-hour including travel. Volume bulk rate available.	\$90 per hour
Basic PC / Notebook Installation	Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$55 per system

Advance PC / Notebook Installation	Onsite installation of desktop PC, notebooks, and tablets. Consists of installing the base system along with all attached peripheral equipment and accessories ordered. Connect customer's existing peripheral equipment and the network domain. Remove all excess boxes / waste. Minimum 5 systems installation required. Travel expense not included. Volume bulk rate available.	\$80 per system
PC / Notebook Data Movement	Move data from customer's old system to new system. Include setting up Windows personal profiles and preferences. Minimum 1-hour including travel. Volume bulk rate available.	\$70 per hour
Onsite Server Installation	Onsite Windows based server installation. Include racking the servers into the server rack, configuration of operating system, set up the server on the network. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
Design Services	Computer design and engineering services. Minimum 1-hour including travel. Project base bulk rate available.	\$130 per hour
Consulting Services	Consulting services to include best business practices on network design, storage, security, and data center related topics. Minimum 1-hour including travel. Project base bulk rate available.	\$135 per hour
Training Services	Various types of training services are available for end users and system administrators on the use of the computers, peripherals, commercial off-the-shelf software and related services. Training programs can be customized to suit the customer's requirements and specifications.	TBD
End of Life Disposal Services	Disposal of outdated and obsolete equipment. Price will depend on the equipment and the complexity of the project.	TBD
Extended/Enhanced Warranties	Daly Computers can provide a wide array of extended warranties or enhanced warranties to meet the customer's needs. Examples: off hour warranty coverage, post warranty coverage, P-1 mission critical response, equipment sparing, accidental damages, complete asset maintenance coverage, etc. Pricing is available on a case-by-case basis.	TBD
Large Format Computing Display Solutions Systems Architect	Daly Computers can architect a total computing / large format display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$155 per hour
Large Format Computing Display Solutions Installation Services	Daly Computers can install large format computing display solutions for information kiosks solution systems and video wall solutions. Minimum 1-hour including travel. Volume bulk rate available.	\$125 per hour
Imaging Architect	Daly Computers can consult and design solutions that take advantage of Microsoft Server technologies to assist customers in imaging and or automatically configure tablets and mobile devices that are a unique challenge because of the elimination of Ethernet or USB connections.	\$155 per hour

Windows Client Migration Services	With the expiration of Microsoft XP support many customers must upgrade to Windows 7 and beyond. Daly can evaluate legacy equipment for upgradability, and design and project manage a plan to upgrade your client population.	\$155 per hour
Windows Client Migration Technician	Daly Technicians can provide onsite client system evaluations, hardware upgrade and Microsoft Operating System upgrade and data migration services	\$95 per hour