

EXHIBIT C
Chromebook

ACER

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
<i>Minimum Configurations</i>					
Chromebook	Acer C710/ NU.SH7AA.013	279.99	2.50%	272.99	http://us.acer.com/ac/en/US/content/models/chromebooks
Intel Celeron 847 1.1GHz	C 847 / 1.1 GHz				
4GB RAM or greater	Chrome OS				
16GB Hard Drive or greater	4 GB RAM				
Chrome OS Operating System	16 GB SSD				
802.11a/b/g/n integrated wireless	11.6" CineCrystal wide 1366 x 768 / HD				
HD Webcam (1280x720)	Intel HD Graphics				
11.6 inch screen or greater					
Warranty is three years NBD Exchange for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab	1 year Depot base warranty				
	146.AD362.013 Option to upgrade to 3yr Depot	79.00	28.00%	56.88	

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Chromebook Accessories (see note #2)	18.00%
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Peripherals

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	2944676	\$ 7.97	5.00%	7.57	www.cdwg.com
16 GB	2944667	\$ 9.99	5.00%	9.49	www.cdwg.com
32 GB	2807784	\$ 19.99	5.00%	18.99	www.cdwg.com

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
17" LCD	3090906	\$ 106.72	2.00%	104.59	www.cdwg.com
19" LCD	2978005	\$ 96.75	2.00%	94.82	www.cdwg.com
				0.00	www.cdwg.com

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	510853	\$ 10.99	3.00%	10.66	www.cdwg.com
8 Outlet 8ft cord 2500 Joule	1863281	\$ 18.94	3.00%	18.37	www.cdwg.com
				0.00	www.cdwg.com

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	2698521	\$ 7.99	5.00%	7.59	www.cdwg.com

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	3108359	\$ 7.99	5.00%	7.59	www.cdwg.com

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	2940368	\$ 20.94	5.00%	19.89	www.cdwg.com

Cables	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
10 ft CAT5e	630142	\$ 2.98	10.00%	2.68	www.cdwg.com
7 ft CAT5e	630134	\$ 2.98	10.00%	2.68	www.cdwg.com
3 ft CAT6	415020	\$ 3.99	10.00%	3.59	www.cdwg.com
7' CAT6	2473356	\$ 3.99	10.00%	3.59	www.cdwg.com
HDMI to HDMI M/M 6ft	2381888	\$ 9.97	10.00%	8.97	www.cdwg.com

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
1 TB USB 3.0 (portable)	2691027	\$ 69.99	3.00%	67.89	www.cdwg.com
500 GB USB 3.0 (portable)	2712180	\$ 59.99	3.00%	58.19	www.cdwg.com
2 TB USB 3.0 (external desktop)	2200958	\$ 91.99	3.00%	89.23	www.cdwg.com
4 TB USB 3.0 (external desktop)	2951745	\$ 169.99	3.00%	164.89	www.cdwg.com

Web Cams	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Color, Hi-speed USB, built-in microphone, 1024x768 max digital video resolution	2871957	\$ 26.92	7.00%	25.04	www.cdwg.com
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 max digital video resolution	2835962	\$ 33.91	7.00%	31.54	www.cdwg.com

USB Hubs	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
USB 2.0 7 port hub, power supply included	1303738	\$ 22.93	3.00%	22.24	www.cdwg.com
Mini hub 4 port hi speed USB, no power supply needed				0.00	www.cdwg.com

Speakers	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	293803	\$ 23.93	4.00%	22.97	www.cdwg.com
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	569151	\$ 54.85	4.00%	52.66	www.cdwg.com

Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	\$ 102.73	3.00%	99.65	www.cdwg.com

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
UPS external, 550 VA power capacity, 3 min battery run time	1524034	\$ 59.99	3.00%	58.19	www.cdwg.com
UPS external, 1440 VA power capacity, 7 min battery run time	582532	\$ 549.99	3.00%	533.49	www.cdwg.com
UPS 750 VA power capacity, 16 min battery run time	806106	\$ 411.96	3.00%	399.60	www.cdwg.com

****Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment

***Warranty is manufacturer's warranty for all peripherals

*****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
Acer	2%
APC	2%
Belkin	2%
Black Box	2%
C2G	2%
Cisco	2%
Crucial Technology	2%
Drobo	2%
Edge Memory	2%
Epson	2%
HP	2%
Imation, IRONKEY, TDK, M	2%
Intel	2%
Kensington	2%
Kingston	2%
Lenovo	2%
LG Electronics	2%
Liebert	2%
Logitech	2%
NEC	2%
Panasonic	2%
Peerless	2%
Planar	2%
Seagate Technology	2%
Startech.com	2%
Targus	2%
Tibco	2%
Tripp-Lite	2%
ViewSonic	2%
Western Digital	2%
Zebra Technologies	2%
Verbatim	2%
Transcend	2%
PNY	2%
Microsoft	2%
Cyber Acoustics	2%
Seiko	2%
Havis	2%
Gamber Johnson	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Part Number
CDW CREATE CUSTOM TAG/LABEL	500814
CDW Install Basic Custom Asset Tag	500815
CDW HARDWARE INSTALL FOR SERVER	1706188
CDW HARDWARE INSTALL FOR DT-LT-PRT	1706189
CDW INSTALLING CUSTOM SERVER IMAGE	195856
CDW IMAGE DEPLOYMENT & INTEGRATION	534223
CDW LASER ETCHING BASIC TEMPLATE	1461344
CDW STANDARD APPLICATION INSTALL	76056
CDW NETWORK OPERATING SYSTEM INSTALL	76980
CDW STANDARD OPERATING SYSTEM INSTALL	346243
CDW NETWORK APPLICATION INSTALL	931000
CDW CUSTOM IP CONFIGURATION	1197175
CDW OS DOWNGRADE	1278296
Acer Upgrade to 3yr Depot Warranty	146.AD362.013

	Rate
\$	24.00
\$	5.00
\$	25.00
\$	10.00
\$	90.00
\$	25.00
\$	11.00
\$	36.00
\$	200.00
\$	90.00
\$	100.00
\$	12.00
\$	90.00
\$	56.88

**EXHIBIT C
Rugged Tablet Windows**

PANASONIC

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet Offering	FZ-G1AABAXLM	2,399.00	10.00%	2,159.10	http://www.panasonic.com/business/toughbook/order-toughbook-computers.asp
Mil-Std 810G Certified					
Intel or AMD Processor					
4GB RAM or greater					
128GB Storage					
Microsoft Windows 7 Professional or higher					
802.11a/g/n integrated wireless					
10.1 inch screen or greater					

Warranty is three years NBD Exchange for all Rugged Tablet Win models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	5.00%
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Rugged Tablet Android

PANASONIC

Minimum Configurations

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet Offering	FZ-A1BFAAZ1M	1,529.00	15.00%	1,299.65	http://www.panasonic.com/business/toughbook/order-toughbook-
Mil-Std 810G Certified					
Texas Instruments or Marvell Processor					
1GB RAM or greater					
16GB Storage					
Android 4.1 OS or higher					
802.11a/g/n integrated wireless					
7 inch screen or greater					

Warranty is three years NBD Exchange for all Rugged Tablet Android models and future models. Additional types of warranties may be offered on the Services & Warranty tab

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Rugged Tablets Android Accessories (see note #2)	5.00%
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Peripherals

Flash Drives	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
8 GB	2944676	\$ 7.97	5.00%	7.57	www.cdwg.com
16 GB	2944667	\$ 9.99	5.00%	9.49	www.cdwg.com
32 GB	2807784	\$ 19.99	5.00%	18.99	www.cdwg.com

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
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19" LCD	2978005	\$ 96.75	2.00%	94.82	www.cdwg.com
				0.00	www.cdwg.com

Power Strip	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
6 Outlet 6ft cord 790 Joule	510853	\$ 10.99	3.00%	10.66	www.cdwg.com
8 Outlet 8ft cord 2500 Joule	1863281	\$ 18.94	3.00%	18.37	www.cdwg.com
				0.00	www.cdwg.com

Mouse	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Optical Scroll Mouse- USB	2698521	\$ 7.99	5.00%	7.59	www.cdwg.com

Keyboard	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Standard Keyboard- USB	3108359	\$ 7.99	5.00%	7.59	www.cdwg.com

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wireless keyboard and mouse USB interface	2940368	\$ 20.94	5.00%	19.89	www.cdwg.com

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7 ft CAT5e	630134	\$ 2.98	10.00%	2.68	www.cdwg.com
3 ft CAT6	415020	\$ 3.99	10.00%	3.59	www.cdwg.com
7' CAT6	2473356	\$ 3.99	10.00%	3.59	www.cdwg.com
HDMI to HDMI M/M 6ft	2381888	\$ 9.97	10.00%	8.97	www.cdwg.com

External Hard Drive	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
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Label Printer	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	\$ 102.73	3.00%	99.65	www.cdwg.com

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price	Public Site to Verify Model #/List Price
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UPS external, 1440 VA power capacity, 7 min battery run time	582532	\$ 549.99	3.00%	533.49	www.cdwg.com
UPS 750 VA power capacity, 16 min battery run time	806106	\$ 411.96	3.00%	399.60	www.cdwg.com

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***Warranty is manufacturer's warranty for all peripherals

*****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
Acer	2%
APC	2%
Belkin	2%
Black Box	2%
C2G	2%
Cisco	2%
Crucial Technology	2%
Drobo	2%
Edge Memory	2%
Epson	2%
HP	2%
Imation, IRONKEY, TDK, M	2%
Intel	2%
Kensington	2%
Kingston	2%
Lenovo	2%
LG Electronics	2%
Liebert	2%
Logitech	2%
NEC	2%
Panasonic	2%
Peerless	2%
Planar	2%
Seagate Technology	2%
Startech.com	2%
Targus	2%
Tibco	2%
Tripp-Lite	2%
ViewSonic	2%
Western Digital	2%
Zebra Technologies	2%
Verbatim	2%
Transcend	2%
PNY	2%
Microsoft	2%
Cyber Acoustics	2%
Seiko	2%
Havis	2%
Gamber Johnson	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Part Number	Rate
CDW CREATE CUSTOM TAG/LABEL	500814 \$	24.00
CDW Install Basic Custom Asset Tag	500815 \$	5.00
CDW HARDWARE INSTALL FOR SERVER	1706188 \$	25.00
CDW HARDWARE INSTALL FOR DT-LT-PRT	1706189 \$	10.00
CDW INSTALLING CUSTOM SERVER IMAGE	195856 \$	90.00
CDW IMAGE DEPLOYMENT & INTEGRATION	534223 \$	25.00
CDW LASER ETCHING BASIC TEMPLATE	1461344 \$	11.00
CDW STANDARD APPLICATION INSTALL	76056 \$	36.00
CDW NETWORK OPERATING SYSTEM INSTALL	76980 \$	200.00
CDW STANDARD OPERATING SYSTEM INSTALL	346243 \$	90.00
CDW NETWORK APPLICATION INSTALL	931000 \$	100.00
CDW CUSTOM IP CONFIGURATION	1197175 \$	12.00
CDW OS DOWNGRADE	1278296 \$	90.00

EXHIBIT C

PC

Corporate Models only; Top Sellers excluded.

LENOVO

Intel or AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Desktop Offering	ThinkCentre M73 SFF / 10B4CTO1WW	1,093.00	38.00%	677.66	http://www.lenovo.com/shop/deals/8228	www.lenovo.com/listprice
Intel i5-3550 Processor (Quad Core, 3.30GHz, 6MB Cache w/HD 2500 Graphics)	Core i5-4670 3.4GHz 6M Cache					
4GB 1600MHZ Memory	4GBx1_PC3-12800					
500GB 7200 rpm SATA	500GB_7200RPM					
CDRW/DVD+/-RW Combo Drive	DVD Recordable					
Microsoft Windows 7 Professional Compatible	Windows 8 Pro Downgrade to Win 7 Pro					
	Front: Two USB 2.0, microphone (stereo, 3.5mm), headphone (stereo, 3.5mm) Rear: Two USB 3.0, two USB 2.0, serial (9-pin), optional 2nd serial (9-pin), optional parallel (9-pin), keyboard (PS/2), mouse (PS/2), ethernet (RJ-45), VGA DB-15, DisplayPort					
Two Front Facing USB Ports or greater						
19" LED Monitor (minimum)	60ABAAR1US	149.99	12.00%	131.99		
Two button USB optical mouse with scroll wheel	Enhanced Optical USB Mouse					
USB Keyboard with 103 keys	Preferred Pro USB Keyboard					
10/100/1000 RJ-45	Gigabit ethernet port, Realtek RTL8111GN, Wake on LAN					

Warranty is three years on-site NBD for all desktop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

3 year Onsite

TOTAL BUNDLE PRICE

\$809.65

AMD processors must be at least equivalent to listed Intel processors

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
All-In-One Offering	ThinkCentre M73z / 10BBCTO1WW	1,197.00	38.00%	742.14	www.lenovo.com/listprice ice
Intel i3-2020 Processor (Dual Core, 3MB Cache w/HD 2500 Graphics)	Core i3-4130 3.4GHz 3M Cache				
4GB 1600MHZ Memory	4GBx1_PC3-12800				
500GB 7200 rpm SATA	500GB_7200RPM				
DVD+/-RW Combo Drive	Slim DVD Recordable				
Microsoft Windows 7 Professional Compatible	Windows 8 Pro Downgrade to Win 7 Pro				
20" Display	20.0" (508mm) HD+ (1600x900) TFT color, LED backlight,				
Two button USB optical mouse with scroll wheel	Enhanced Optical USB Mouse				
USB Keyboard with 103 keys	Preferred Pro USB Keyboard				
10/100 RJ-45	One gigabit ethernet port, Intel I217-V				

Warranty is three years on-site NBD for all All-in-One models and future models. Additional types of warranties may be offered on the accessories tab

3 year Onsite

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

Laptop

Corporate Models only; Top Sellers excluded.

LENOVO

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Teacher Discount from List (see note #2)	Public Site to Verify Model #/List Price
Laptop Offering	ThinkPad L440 / 20ASCTO1WW	1,478.00	35.00%	960.70	http://www.lenovo.com	www.lenovo.com/listprice
Intel i5-3230M Processor (2.6GHz 3M Cache with Intel HD Graphics 4000)	Intel® Core™ i5-4200M Processor (3M Cache, up to 3.10 GHz)					
4GB RAM or greater	4GB PC3-12800 DDR3L (1 DIMM)					
500GB 7200 RPM SATA hard drive or greater	500GB HDD 7200rpm					
CDRW/DVD+-RW Combo Drive or better	DVD Recordable, Fixed w/SWR					
Microsoft Windows 7 Professional Compatible	Windows 7 Professional 64					
802.11a/b/g/n integrated wireless	Intel 7260 BT ABGN					
Energy Star qualified	ENERGY STAR® 5.0 qualified					
14.1 inch screen or greater	14.0" (355mm) HD (1366x768) color, anti-glare, LED backlight,					

Warranty is three years next day exchange for all laptop models and future models. Additional types of warranties may be offered on the Services & Warranty tab

3 Year On-site

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - Please review the following link that describes the Teacher Discount Program and provide a percentage off of list that would only apply to these qualified individuals.
<http://www.vita.virginia.gov/scm/default.aspx?id=87>

Note #3 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Laptop Accessories (see note #3)	20% Lenovo Brand Options
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Chromebook

Corporate Models only; Top Sellers excluded.

LENOVO

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Chromebook	ThinkPad Chromebook / 628323U	730.00	35.00%	474.50	pending addition to www.lenovo.com/listprice
Intel Celeron 847 1.1GHz	Intel Celeron 1007U on MB				
4GB RAM or greater	4 GB PC3-12800 DDR3 (1 DIMM)				
16GB Hard Drive or greater	16GB Micro SSD SATA3 Win7 ES				
Chrome OS Operating System	Google Chrome OS 64				
802.11a/b/g/n integrated wireless	ThinkPad a/b/g/n BT for Chrome				
HD Webcam (1280x720)	HD Camera 720p				
11.6 inch screen or greater	11.6" (295mm) HD (1366x768) TFT color, anti-glare, LED backlight				

Warranty is three years NBD Exchange for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab

1 year Depot base warranty	04W9146 upgrade to 3 year Depot	69.00	35.00%	44.85
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AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Minimum Percentage Discount for Chromebook Accessories (see note #2)

20% Lenovo Brand Options

	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
x131e Windows	ThinkPad X131e / 3371CTO	899.00	35.00%	584.35	www.lenovo.com/listprice
Intel Celeron 847 1.1GHz	AMD E1-1200				
4GB RAM or greater	4 GB PC3-12800 DDR3 (1 DIMM)				
16GB Hard Drive or greater	N/A				
Chrome OS Operating System	Windows 7 Professional 64				
802.11a/b/g/n integrated wireless	ThinkPad a/b/g/n BT for Chrome				
HD Webcam (1280x720)	HD Camera 720p				
11.6 inch screen or greater	11.6" (295mm) HD (1366x768) TFT color, anti-glare, LED backlight				

Warranty is three years NBD Exchange for all Chromebook models and future models. Additional types of warranties may be offered on the Services & Warranty tab

1 year Depot base warranty	04W9148 upgrade to 3 year Onsite	89.00	35.00%	57.85
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AMD processors must be at least equivalent to listed Intel processors

Thin Client

Intel/ AMD Based

Corporate Models only; Top Sellers excluded.

LENOVO

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discount ed Price	Public Site to Verify Model #/List Price
Thin Client Offering	ThinkCentre M32 / 10BMCTO1WW	634.00	38.00%	393.08	pending attition to www.lenovo.com/listprice
2 USB's	Front: Four USB 2.0, microphone (3.5mm), headphone (3.5mm) Rear: Two USB 2.0, ethernet (RJ-45), two PS/2 ports (keyboard and mouse), one parallel, four serial ports (Customizable Pin definition for serial port 2, 3, and 4), one VGA, one DisplayPort				
Firefox or IE Browser	IE with Flash plug-in				
10/100/100 Base-T	One gigabit ethernet port, Realtek RTL8111F, Wake on LAN®				
1GB Flash Storage	8GB Flash Storage				
1GB Memory	2GBx1_PC3-12800				
USB Keyboard and Mouse	Enhanced Optical USB Mouse/Preferred Pro USB Keyboard				
Energy Star Qualified	ENERGY STAR® 5.2-compliant				
Windows 7 Professional	Genuine Windows® Embedded Standard 7				

Warranty is three years NBD exchange for all Thin Client models and future models. Additional types of warranties may be offered on the Services & Warranty tab

3 year Onsite

AMD processors must be at least equivalent to listed Intel processors

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Rugged Laptop

Corporate Models only; Top Sellers excluded. LENOVO

Intel/ AMD Based

Minimum Configurations	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Laptop Offering	ThinkPad L440 / 20ASCTO1WW	1,311.00	35.00%	852.15	www.lenovo.com/listprice
Mil-Std 810G Certified	Mil-Std 810G Certified				
Intel Core i3-3110M Processor 2.4GHz or greater	Intel® Core™ i3-4000M Processor (3M Cache, 2.40 GHz)				
2GB RAM or greater	2GB PC3-12800 DDR3L (1 DIMM)				
320GB SATA hard drive or greater	500GB HDD 5400rpm				
Super Multi DVD Drive	DVD Recordable, Fixed w/SWR				
Microsoft Windows 7 Professional Compatible	Windows 7 Professional 64				
802.11a/b/g/n integrated wireless	Intel 7260 BT ABGN				
13.1 inch screen or greater	14.0" (355mm) HD (1366x768) color, anti-glare, LED backlight.				
10/100/1000 RJ45	Intel Ethernet Connection I217-V				

Warranty is three years NBD Exchange for all Rugged laptop models and future models. Additional types of warranty may be offered on the Services & Warranty tab

3 Year On-site

Minimum Percentage Discount for Rugged Laptop Accessories (see note #2)	20% Lenovo Brand Options
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Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, docking stations, monitors, mice, keyboards. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Rugged Tablet Windows

**Corporate Models only;
Top Sellers excluded.**

LENOVO

<i>Minimum Configurations</i>	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
Rugged Tablet Offering	ThinkPad Helix / 3701CTO	2,784.00	35.00%	1,809.60	www.lenovo.com/listprice
Mil-Std 810G Certified	Mil-Std 810G Certified				
Intel or AMD Processor	Intel® Atom™ Processor Z2760 (2 cores, 1.80GHz, 1MB cache)				
4GB RAM or greater	4 GB PC3-10600				
128GB Storage	128GB Micro SSD				
Microsoft Windows 7 Professional or higher	Windows 8 Professional				
802.11a/g/n integrated wireless	Intel Centrino® Advanced-N 6205S				
10.1 inch screen or greater	11.6" (295mm) FHD (1920x1080) TFT color				

Warranty is three years NBD Exchange for all Rugged Tablet Win models and future models. Additional types of warranties may be offered on the Services & Warranty tab

3 year Depot

PN 41C9176 to upgrade to 3 year Onsite	79.00	35.00%	51.35
	Minimum Percentage Discount for Rugged Tablets Win Accessories (see note #2)	20% Lenovo Brand Options	

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Windows Tablets

Corporate Models only; Top Sellers excluded.

LENOVO

Minimum Configurations

Tablet Offering	Brand/Model #	LIST	Percentage Discount (see note #1 below)	Discounted Price	Public Site to Verify Model #/List Price
	ThinkPad Tablet 2 / 3682CTO	1,089.00	20.00%	871.20	www.lenovo.com/listprice
Intel or AMD Processor	Intel® Atom™ Processor Z2760 (2 cores, 1.80GHz, 1MB cache)				
1GB RAM or greater	2GB / 800MHz LPDDR2, mobile DDR				
16GB Storage or greater	32GB flash memory on board				
Windows 7 Professional or higher	Windows 8 Pro 32-bit				
802.11b/g/n integrated wireless	ThinkPad 11a/b/g/n				
SD Card Memory Expansion slot	One microSD Card slot, supports up to 32GB				
Front and rear camera	Front camera: 2.0-megapixel, fixed focus Rear camera: 8.0-megapixel, auto focus, flash LED				
8 inch screen or greater	10.1" (256.5mm) HD (1366x768) TFT color,				

Warranty is three years NBD Exchange for all Window Tablet models and future models. Additional types of warranties may be offered on the Services & Warranty tab

1 year depot

PN 04W8337 Upgrade to 3 year Onsite	189.00	20.00%	151.20
	Minimum Percentage Discount for Windows Tablets Accessories (see note #2)	20% Lenovo Brand Options	

Note #1 - The percentage discount will be the minimum discount for this model and all models sold in this category during the course of the contract. Winning suppliers may have the opportunity to increase percentage discount on a case by case basis during a RFQ process

Note #2 - These are items like cases, screen protectors, blue tooth items etc. Items such as label printers, thumb drives, scanners will be awarded in the peripherals category.

Peripherals

Flash Drives	Model #	List	Discount %	Discounted Price
8 GB	2944676	\$ 7.97	5.00%	7.57
16 GB	2944667	\$ 9.99	5.00%	9.49
32 GB	2807784	\$ 19.99	5.00%	18.99

Monitors (wide aspect)	Model #	List	Discount %	Discounted Price
17" LCD	3090906	\$ 106.72	2.00%	104.59
19" LCD	2978005	\$ 96.75	2.00%	94.82
				0.00

Power Strip	Model #	List	Discount %	Discounted Price
6 Outlet 6ft cord 790 Joule	510853	\$ 10.99	3.00%	10.66
8 Outlet 8ft cord 2500 Joule	1863281	\$ 18.94	3.00%	18.37
				0.00

Mouse	Model #	List	Discount %	Discounted Price
Optical Scroll Mouse- USB	2698521	\$ 7.99	5.00%	7.59

Keyboard	Model #	List	Discount %	Discounted Price
Standard Keyboard- USB	3108359	\$ 7.99	5.00%	7.59

Wireless Keyboard/Mouse Combo	Model #	List	Discount %	Discounted Price
Wireless keyboard and mouse USB interface	2940368	\$ 20.94	5.00%	19.89

Cables	Model #	List	Discount %	Discounted Price
10 ft CAT5e	630142	\$ 2.98	10.00%	2.68
7 ft CAT5e	630134	\$ 2.98	10.00%	2.68
3 ft CAT6	415020	\$ 3.99	10.00%	3.59
7' CAT6	2473356	\$ 3.99	10.00%	3.59
HDMI to HDMI M/M 6ft	2381888	\$ 9.97	10.00%	8.97

External Hard Drive	Model #	List	Discount %	Discounted Price
1 TB USB 3.0 (portable)	2691027	\$ 69.99	3.00%	67.89
500 GB USB 3.0 (portable)	2712180	\$ 59.99	3.00%	58.19
2 TB USB 3.0 (external desktop)	2200958	\$ 91.99	3.00%	89.23
4 TB USB 3.0 (external desktop)	2951745	\$ 169.99	3.00%	164.89

Web Cams	Model #	List	Discount %	Discounted Price
Color, Hi-speed USB, built-in microphone, 1024x768 max digital video resolution	2871957	\$ 26.92	7.00%	25.04
Color, Hi-Speed USB, 720p HD Widescreen, built-in microphone, 1280x720 max digital video resolution	2835962	\$ 33.91	7.00%	31.54

USB Hubs	Model #	List	Discount %	Discounted Price
USB 2.0 7 port hub, power supply included	1303738	\$ 22.93	3.00%	22.24
Mini hub 4 port hi speed USB, no power supply needed				0.00

Speakers	Model #	List	Discount %	Discounted Price
PC Multimedia Speakers, mini-phone stereo 3.5mm, integrated audio amplifier, 5 watt nominal output, 2 speakers, power supply included,	293803	\$ 23.93	4.00%	22.97
PC Multimedia speakers system, 2 speakers, subwoofer, 30 watt audio system nominal output power, 2.1 channel speaker system configuration, mini-phone stereo 3.5mm, power supply included	569151	\$ 54.85	4.00%	52.66

Label Printer	Model #	List	Discount %	Discounted Price
Wired USB, monochrome, direct thermal technology, max speed 50 labels per minute, 1 roll capacity, power supply included	1752264	\$ 102.73	3.00%	99.65

I. Battery Back Up Unit	Model #	List	Discount %	Discounted Price
UPS external, 550 VA power capacity, 3 min battery run time	1524034	\$ 59.99	3.00%	58.19
UPS external, 1440 VA power capacity, 7 min battery run time	582532	\$ 549.99	3.00%	533.49
UPS 750 VA power capacity, 16 min battery run time	806106	\$ 411.96	3.00%	399.60

******Additional shipping costs for UPS's must be pre-approved by Authorized User prior to shipment**

*****Warranty is manufacturer's warranty for all peripherals**

*****Once a supplier wins the peripherals category, their entire catalog of peripherals can be offered to the Commonwealth of Virginia and other public bodies. VITA reserves the right to reject any proposed products during the term of an awarded contract**

Public Site to Verify Model #/List Price
www.cdwg.com
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MANUFACTURER	MINIMUM PERCENTAGE DISCOUNT FROM LIST
Acer	2%
APC	2%
Belkin	2%
Black Box	2%
C2G	2%
Cisco	2%
Crucial Technology	2%
Drobo	2%
Edge Memory	2%
Epson	2%
HP	2%
Imation, IRONKEY, TDK, M	2%
Intel	2%
Kensington	2%
Kingston	2%
Lenovo	2%
LG Electronics	2%
Liebert	2%
Logitech	2%
NEC	2%
Panasonic	2%
Peerless	2%
Planar	2%
Seagate Technology	2%
Startech.com	2%
Targus	2%
Tibco	2%
Tripp-Lite	2%
ViewSonic	2%
Western Digital	2%
Zebra Technologies	2%
Verbatim	2%
Transcend	2%
PNY	2%
Microsoft	2%
Cyber Acoustics	2%
Seiko	2%
Havis	2%
Gamber Johnson	2%

Services and Warranty

In the fields below, enter any services you chose to offer, as well as pricing

Service or Warranty Description	Part number		Rate
ThinkCentre M73- 3 year KYD	5PS0D81209	\$	15.00
ThinkCentre M73z- 3 year KYD	5PS0D80987	\$	15.00
ThinkCentre M32- 3 year KYD	5PS0D81209	\$	15.00
Thinkpad L440 - 3 year KYD	5PS0A23278	\$	15.00
ThinkPad x131e - 3 year Onsite + KYD	45K5988	\$	200.00
ThinkPad Tablet 2- 3 year Onsite + KYD	0C08405	\$	200.00
ThinkPad Helix- 3 year Onsite + KYD	43R8832	\$	80.00
CDW CREATE CUSTOM TAG/LABEL	500814	\$	24.00
CDW Install Basic Custom Asset Tag	500815	\$	5.00
CDW HARDWARE INSTALL FOR SERVER	1706188	\$	25.00
CDW HARDWARE INSTALL FOR DT-LT-PRT	1706189	\$	10.00
CDW INSTALLING CUSTOM SERVER IMAGE	195856	\$	90.00
CDW IMAGE DEPLOYMENT & INTEGRATION	534223	\$	25.00
CDW LASER ETCHING BASIC TEMPLATE	1461344	\$	11.00
CDW STANDARD APPLICATION INSTALL	76056	\$	36.00
CDW NETWORK OPERATING SYSTEM INSTALL	76980	\$	200.00
CDW STANDARD OPERATING SYSTEM INSTALL	346243	\$	90.00
CDW NETWORK APPLICATION INSTALL	931000	\$	100.00
CDW CUSTOM IP CONFIGURATION	1197175	\$	12.00
CDW OS DOWNGRADE	1278296	\$	90.00