



**EXHIBIT B PRICING**  
**CONTRACT NUMBER VA-130131-CA**  
**BETWEEN**  
**VIRGINIA INFORMATION TECHNOLOGIES AGENCY**  
**AND**  
**CA, INC.**

Exhibit B is hereby incorporated into and made an integral part of Contract Number VA-130131-CA (“Contract”) between the Virginia Information Technologies Agency (“VITA” or “Commonwealth” or “State”) and CA, INC. (“Supplier”).

In the event of any discrepancy between this Exhibit B and Contract No. VA-130131-CA, the provisions of Contract No. VA-130131-CA shall control.

CA Pricing - Advanced Authentication *					
Product	Metric	Product Code	Discounted Price	Annual Maintenance	Product Specific Notes
CA RiskMinder (Minimum 4,000 users)	Per User	ARCRFV990	\$ 19.40	\$ 3.88	Minimum quantity of 4,000 users required per procurement
CA AuthMinder (Minimum 4,000 users)	Per User	AUTHMV990	\$ 25.49	\$ 5.10	Minimum quantity of 4,000 users required per procurement
CA RiskMinder - Unlimited Term License	Term	ARCRFV990	TBD	TBD	Pricing for an Unlimited Term license of RiskMinder will be negotiated on a case-by-case basis
CA AuthMinder - Unlimited Term License	Term	AUTHMV990	TBD	TBD	Pricing for an Unlimited Term license of AuthMinder will be negotiated on a case-by-case basis
CA Arcot SMS Delivery of OTP	Transactional	ARCSDO99000	\$ 0.08	N/A	Based on a transactional cost; annual maintenance doesn't apply
CA Arcot Voice Delivery of OTP	Transactional	ARCSVO99000	\$ 0.15	N/A	Based on a transactional cost; annual maintenance doesn't apply

\* - the above pricing assumes no previous purchase of AuthMinder or RiskMinder by the Commonwealth of VA.

CA Pricing - Advanced Authentication -- Based on Volume Discount **					
Product	Metric	Product Code	Discounted Price	Annual Maintenance	Product Specific Notes
CA RiskMinder (Minimum 250,000 users)	Per User	ARCRFV990	\$ 0.47	\$ 0.09	Minimum purchase of 250,000 users
CA AuthMinder (Minimum 250,000 users)	Per User	AUTHMV990	\$ 0.47	\$ 0.09	Minimum purchase of 250,000 users
CA Arcot SMS Delivery of OTP	Transactional	ARCSDO99000	\$ 0.08	N/A	Based on a transactional cost; annual maintenance doesn't apply
CA Arcot Voice Delivery of OTP	Transactional	ARCSVO99000	\$ 0.15	N/A	Based on a transactional cost; annual maintenance doesn't apply

\*\* - the above pricing assumes the Commonwealth of VA's initial purchase of at least 1.5M licenses to support CAS - this pricing is for additional capacity above & beyond the initial purchase of RiskMinder and AuthMinder.

CA Pricing - Services Components					
Services Component	Metric	Product Code	Component Price	Annual Maintenance	Product Specific Notes
CA Scrambled Pin Pad - GD Component	Component	N/A	\$ 15,000	\$ 3,000	This product is delivered as a Global Delivery component
IBM TAM Connector (Risk/AuthMinder)	Component	N/A	\$ 30,000	\$ 6,000	This product is delivered as a Global Delivery component
IBM TAM Connector (Risk/AuthMinder)	Component	N/A	TBD via separate SOW	20% of Component Price	This product is delivered as a Global Delivery component

Advanced Authentication Training					
Training Class	# of Days	Education Code	Price per Day	Total Price	Specific Notes
CA RiskMinder r2.2: Implementation 200	2	04RKF20011	\$ 6,500	\$ 13,000	Training for CA Advanced Authentication for up to 10 attendees
CA RiskMinder r2.2: Administration 200	3	04RKF20021	\$ 6,500	\$ 19,500	
CA AuthMinder r6.2: Implementation 200	1	04WBF20011	\$ 6,500	\$ 6,500	
CA AuthMinder r6.2: Administration 200	2	04WBF20021	\$ 6,500	\$ 13,000	

CA Pricing - Implementation Services					
Services	Metric	Code	Price		Specific Notes
RiskMinder Implementation Services	Project	N/A	TBD		Determined during scoping sessions
AuthMinder Implementation Services	Project	N/A	TBD		Determined during scoping sessions