

APPENDIX C RFP 2010-22

SUPPLIER ITEM NUMBER	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
MX-M950 and MX-FRX8U Data Security Kit	95 PPM Digital Multifunction Duplicator with Duplexing Single Pass Feeder, (2,000 Sheet Letter Size Tray and Two 500 Sheet Adjustable Size Paper Trays) and 80 GB Hard Disk Drive (3,000 sheets total paper supply)	\$ 33,300.00	44.38%	56.74%
MX-M1100 and MX- FRX8U Data Security Kit	110 PPM Digital Multifunction Duplicator with Duplexing Single Pass Feeder, (2,000 Sheet Letter Size Tray and Two 500 Sheet Adjustable Size Paper Trays) and 80 GB Hard Disk Drive (3,000 sheets total paper supply)	\$ 41,900.00	44.42%	57.14%
MX-LCX4	4,500-sheet Large Capacity Three Drawer Tray (letter only) - requires MX- MFX2	\$ 4,600.00	34.50%	45.65%
MX-MFX2	500-sheet Bypass Tray	\$ 1,675.00	34.51%	63.28%
MX-LCX5	4,000-sheet Large Capacity Three Drawer Tray (letter / legal / ledger) ¹ - requires MX-MFX2	\$ 9,000.00	34.51%	45.56%
MX-MFX2	500-sheet Bypass Tray	\$ 1,675.00	34.51%	63.28%
MX-LCX6	3,500-sheet Large Capacity Cassette (letter only) - requires MX-MFX1	\$ 1,775.00	34.54%	47.89%
MX-MFX1	100-sheet Bypass Tray	\$ 1,400.00	34.50%	57.14%
MX-LCX3N	3,000 Sheet Large Capacity Tray (letter / legal / ledger) - available only for MX- M850 - requires MX-MFX1	\$ 2,895.00	34.51%	58.00%
MX-MFX1	100-sheet Bypass Tray	\$ 1,400.00	34.50%	57.14%
MX-FNX5	100 Sheet Staple Finisher	\$ 5,275.00	34.50%	46.73%
MX-FNX8	Saddle Unit / Booklet Maker (requires MX-FNX5)	\$ 7,050.00	34.51%	47.52%
MX-PNX3B	100-sheet 3 Hole Punch Module (for MX-FNX5)	\$ 900.00	34.56%	45.00%
MX-CFX2	Post Sheet Inserter Unit (requires MX- FNX5)	\$ 3,350.00	34.51%	46.42%
MX-FDX1	Folding Unit (requires MX-FNX5)	\$ 8,350.00	34.50%	47.31%
MX-PBX2	PCL6 Printer Expansion Kit	\$ 1,525.00	34.49%	57.38%
MX-PKX4	PostScript 3 Expansion Kit (requires MX-PBX2)	\$ 775.00	34.45%	46.45%
AR-SU1	Stamp Unit (requires AR-SV1 Stamp Cartridge)	\$ 170.00	34.71%	38.24%
MX-NSX1	Network Scanner Expansion Kit (includes 10 Sharpdesk user licenses)	\$ 1,095.00	34.52%	58.00%

MX-EBX1	Color Scanning Expansion Kit (requires MX-NSX1)	\$ 950.00	34.53%	44.21%
MX-AMX1	Sharp OSA Application Integration Module (requires MX-NSX1)	\$ 349.00	37.25%	58.00%
MX-AMX2	Sharp OSA Application Communication Module (requires MX-NSX1 and/or MX-PBX2)	\$ 349.00	37.25%	58.00%
MX-AMX3	Sharp OSA External Accounting Module	\$ 189.00	37.04%	58.00%
MX-GBCX1	GBC SmartPunch Module (Requires MX-FNX5)	\$ 11,000.00	34.51%	41.59%
MX-GBCKIT	Cover Kit (required for use with MX-FNX8 Saddle Unit)	\$ 250.00	34.40%	36.00%
MX-GBC03	3-Hole Die Set	\$ 840.00	34.52%	41.07%
MX-GBC11	11-Hole VeloBind Set	\$ 1,000.00	34.50%	40.50%
MX-GBC19	19-Hole CombBind Die Set	\$ 1,000.00	34.50%	40.50%
MX-GBC21	21-Hole WireBind Die Set	\$ 1,000.00	34.50%	40.50%
MX-GBC32	32-Hole WireBind Die Set	\$ 1,000.00	34.50%	40.50%
MX-GBC44	44-Hole Color Coil Die Set	\$ 1,000.00	34.50%	40.50%
MX-GBC32PRO	32-Hole ProClick Die Set	\$ 1,000.00	34.50%	40.50%
MX-E524ZNT	Digital 208/230 Volt, 20 Amps Maximum Power Surge Protector	\$ 275.00	34.55%	37.82%
Full Service Hardware Maintenance for MX-M950/MX-M1100	For purchased and leased equipment. Includes all Parts, Photoconductors, Labor and all consumable items except Paper (Staples are included).	\$0.0048 per copy (no minimum allowance required)	0.00%	16.66%
Hard Drive Removal and Replacement for MX-M950 and MX-M1100	Optional removal of hard drive and replacement with a new hard drive (required if customer must keep hard drive at end of lease term). \$500 charge is per unit affected	\$ 500.00	N/A	0.00%

**FIXED SPREAD
RATE (In decimal
form)**

10.3 **36 Month Rate**

12.8 **48 Month Rate**

12.9 **60 Month Rate**

No bid **72 Month Rate**

No bid **84 Month Rate**