

Minimum Professional Service Units (PSU's) include driver install on up to 5 devices, make-ready software installation if applicable, and basic operator training. Minimum PSU include machine integration, training on scanning, make-ready, basic job setup, imposition, tabs, finishing options, paper loading, toner replacement, and placing a service call.

Use the following table to determine how many Professional Service Units are required for new equipment installations and configuration.

Required Minimum Implementation PSUs:

Unit Type	Item Code	QTY	Total Cost
Bizhub Pro 950	7640012601	3	600.00
Bizhub Pro 1051	7640012600	6	1,200.00
Bizhub Pro 1200	7640012600	6	1,200.00
Bizhub Pro 5501	7640012602	4	800.00
Bizhub Pro 65hc/6501	7640012602	6	1,200.00
Kodak Digimaster EX 110-150	7640012598	8	1,600.00

Extended Training PSU

Extended training includes color calibration, color profiles, color matching, complex job builds, density curves, system workflows, contacting the DSC, trouble shooting, etc...

Unit Type	Item Code	QTY	Total Cost
Bizhub Pro 1051	7640012600	12	2,400.00
Bizhub Pro 1200	7640012600	12	2,400.00
Bizhub Pro 5501	7640012602	9	1,800.00
Bizhub Pro 65hc/6501	7640012602	12	2,400.00
Kodak Digimaster EX 110-150	7640012598	12	2,400.00

Additional Units will be handled on a case by case basis for advanced or additional software installation and training. Please contact your local sales representative for more information.



Konica Minolta Business Solutions

AFTER HOURS SERVICE PLANS

Price List effective April 1, 2007

STANDBY COVERAGE SERVICE PLAN		
Days:	Mon – Fri	Sat, Sun, and Holidays
Time:	Before and After Normal Business Hours (8:30am to 5:00pm)	24 Hours
Standby Coverage Pricing:	\$500* per month	
	* Per machine in addition to the existing service contract.	
Hourly Labor Rates		
Days:	Mon – Sat	Sun – Holidays
Time:	Mon – Fri: Before and After Normal Business Hours (8:30am to 5:00pm) Sat: 12:00am - 11:59pm	12:00am – 8:29am Next Day
Hourly Labor Rate (1 hour):	\$135**	\$200**
Minimum Labor Time:	1 Hour	1 Hour
** Per hour, in addition to the existing service contract and the standby coverage fee.		

FULL COVERAGE SERVICE PLANS			
8-Hour Coverage**			
Plan:	A	B	
Hours/Day:	8 x 6	8 x 7	
Days:	Sat	Sat and Sun	
Time:	8:30am – 5:00pm	8:30am – 5:00pm	
Monthly Flat-Rate Pricing:	\$500*	\$700*	
*Per machine, in addition to the existing service contract. **Coverage Explanation: 8 x 6 provides coverage on Saturday during normal business hours. 8 x 7 provides coverage on Saturday and Sunday during normal business hours.			
16-Hour Coverage**			
Plan:	C	D	E
Hours/Days:	16 x 5	16 x 6	16 x 7
Days:	Mon – Fri	Mon – Sat	Mon – Sun
Time:	8:30am – 12:30am	8:30am – 12:30am	8:30am – 12:30am
Monthly Flat-Rate Pricing:	\$600*	\$750*	\$900*
*Per machine, in addition to the existing service contract. **Coverage Explanation: 16 x 5 provides coverage from Monday to Friday until 12:30am (Saturday). 16 x 6 provides coverage from Monday to Saturday until 12:30am (Sunday). 16 x 7 provides coverage from Monday to Sunday until 12:30am (Monday).			
24-Hour Coverage**			
Plan:	F	G	H
Hours/Days:	24 x 5	24 x 6	24 x 7
Days:	Mon – Fri	Mon – Sat	Mon – Sun
Time:	12:00am – 12:00am	12:00am-12:00am	12:00am – 12:00am
Monthly Flat-Rate Pricing:	\$800*	\$900*	\$1,000*
*Per machine, in addition to the existing service contract. **Coverage Explanation: 24 x 5 provides full 24-hour coverage Monday to Friday. 24 x 6 provides full 24-hour coverage Monday to Saturday. 24 x 7 provides full 24-hour coverage Monday to Sunday.			

Terms and Conditions:

- The Customer must have an existing Konica Minolta Business Solutions service contract for their machines to be considered for an after-hours service plan.
- All pricing in this brochure is per machine in addition to the Customer's existing Konica Minolta Business Solutions service contract.
- Konica Minolta's standard service contract hours are from 8:30am to 5:00pm, Monday to Friday.
- The after-hours service coverage programs are primarily intended for Segment 5 and 6 products: both Black & White and Color. Contact your Konica Minolta Branch Technical Manager to discuss coverage consideration for other mission-critical Konica Minolta products.
- The Customer will be given a specific telephone number and unique PIN number for placing after-hours calls.
- The Customer will be invoiced monthly for after-hours service charges.
- Customers selecting the Standby Coverage Service Plan must provide Konica Minolta with all required approvals in advance for invoicing.
- The Customer will be requested to allow Konica Minolta to stock certain levels of parts and supplies at their facility, and provide access to the Konica Minolta servicing technician.
- All pricing is effective April 1, 2007. Prices are subject to change without notice.



KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.

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Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A0Y5011	bizhub PRO 950 Includes EDH, 256 MB Memory, 30 GB HDD, Embedded Image Controller with 2 GB Memory, 80 GB HDD, PCIe/XL (PCL6), TIFF Direct Print, Scan-to-HDD, Email, FTP,SMB and Box:PC Drum, Developer, Tray 1(500 sheets), Tray 2 (500 sheets), Tray 3 (1,000 sheets), Bypass (150 sheets). Requires 220V (NEMA receptacle#6-20R).	\$45,255.00	61.085%	72.661%
PAPER SUPPLY OPTIONS:				
A0Y6WY1	LU-407 Large Capacity Tray (LTR)	\$2,100.00	46.524%	57.219%
A0Y7WY1	LU-408 Large Capacity Tray (12x18)	\$2,940.00	48.401%	58.721%
OUTPUT OPTIONS:				
A10UWY1	FS-528 100 Sheet Stapler Finisher	\$5,408.00	49.353%	59.482%
A10VWY1	FS-611 Saddle Finisher	\$5,303.00	49.368%	59.495%
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$17,115.00	42.571%	54.057%
A0NAW11	DS-501 3 Hole Punch Die	\$1,400.00	42.571%	54.057%
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,400.00	42.571%	54.057%
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,400.00	42.571%	54.057%
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,400.00	42.571%	54.057%
A1AYWY1	MK-724 Mount Kit	\$1,100.00	42.545%	54.036%
ADDITIONAL OUTPUT OPTIONS:				
A111WY2	ZU-607 Z-Folding Unit	\$5,198.00	42.555%	54.044%
A110WY1	TU-502 Trimmer Unit	\$7,193.00	42.569%	54.055%
15US	PK-505 2/3 Hole Punch Kit	\$788.00	51.523%	61.218%
A10YWY1	PI-506 Post Inserter	\$1,050.00	46.571%	57.257%
A10WWY1	MK-721 Mount Kit	\$1,575.00	42.540%	54.032%
CONNECTIVITY OPTION:				
A10R011	PS-504 Post Script Upgrade	\$1,575.00	44.444%	55.556%
MISC. OPTIONS:				
7671000281	D524ZNT Power Filter (208 volt, 20 Amps, 1 Outlet)	\$275.00	45.818%	56.655%
A0G9011	bizhub PRO 1051 comes standard with PS Kit and Engine Memory	\$62,590.00	42.572%	68.053%

PAPER SUPPLY OPTIONS:

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SUPPLIER ITEM PRODUCT DESCRIPTION		LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and PF-702)	\$1,260.00	42.540%	54.032%
A0GCWY1	PF-702 Paper Feed Unit (6,000 sheets)	\$6,090.00	42.562%	54.049%
A0GDWY1	PF-703 Vacuum Paper Feed Unit / PI-PFU (5,000 sheets)	\$9,980.00	42.565%	54.052%
A0GFWY1	FA-501 PI-PFU Connection Kit	\$4,920.00	42.561%	54.049%
OUTPUT OPTIONS:				
A0GEWY1	RU-506 Relay/Buffer Pass Unit	\$2,980.00	42.550%	54.040%
A0GYWY2	FS-521 100 Sheet Stapling Finisher with Staple Cut	\$7,140.00	52.815%	60.264%
A0H0W11	FD-503 Multi Folding Unit with 2-3 Hole Punch and Post Inserter	\$17,850.00	55.798%	64.639%
A0H1W12	LS-505 Large Capacity Stacker with Roll-away Cart	\$17,325.00	42.569%	54.055%
A0H2WY2	SD-506 Saddle Stitch Finisher with Face Trimmer	\$26,250.00	42.571%	54.057%
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$17,115.00	42.571%	54.057%
A0NAW11	DS-501 3 Hole Punch Die	\$1,400.00	42.571%	54.057%
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,400.00	42.571%	54.057%
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,400.00	42.571%	54.057%
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,400.00	42.571%	54.057%
A0V9W11	PB-502 Perfect Binder	\$36,750.00	42.571%	54.057%
A15AWY1	HT-505 Dehumidifier/Heater for PFU	\$1,995.00	42.556%	54.045%
A15XW11	PB-503 Perfect Binder	\$42,300.00	42.572%	54.058%
A1AHWY1	LC-501 Additional Cart for Large Capacity Stacker (LS)	\$840.00	42.500%	46.827%
HDD OPTIONS:				
A0W5WY1	HD-511 Removable HDD Inner Case Kit for 1200/1051	\$1,330.00	42.556%	54.045%
A0W6WY1	RH-101 Removable HDD Kit for 1200/1051	\$3,290.00	42.553%	54.043%
MISC OPTIONS:				
7640008387	ESP PT80-120TM-L630 Power Filter	\$2,295.00	16.514%	33.211%
A0G6011	bizhub PRO 1200 120 ppm Production Printer/Copier/Scanner comes standard with PS Kit and Engine Memory.	\$74,900.00	42.571%	67.205%
A0GA011	bizhub PRO 1200P 120 ppm Production Printer comes standard with PS Kit and Engine Memory.	\$65,900.00	N/A	65.540%

PAPER SUPPLY OPTIONS:

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A08RWY1	PP-701 Pre-Printed Paper Feed Enhance Kit (For PF-701 and PF-702)	\$1,260.00	42.540%	54.032%
A0GCWY1	PF-702 Paper Feed Unit (6,000 sheets)	\$6,090.00	42.562%	54.049%
A0GDWY1	PF-703 Vacuum Paper Feed Unit / PI-PFU (5,000 sheets)	\$9,980.00	42.565%	54.052%
A0GFWY1	FA-501 PI-PFU Connection Kit	\$4,920.00	42.561%	54.049%
OUTPUT OPTIONS:				
A0GEWY1	RU-506 Relay/Buffer Pass Unit	\$2,980.00	42.550%	54.040%
A0GYWY2	FS-521 100 Sheet Stapling Finisher with Staple Cut	\$7,140.00	52.815%	69.311%
A0H0W11	FD-503 Multi Folding Unit with 2-3 Hole Punch and Post Inserter	\$17,850.00	55.798%	64.639%
A0H1W12	LS-505 Large Capacity Stacker with Roll-away Cart	\$17,325.00	42.569%	54.055%
A0H2WY2	SD-506 Saddle Stitch Finisher with Face Trimmer	\$26,250.00	42.571%	54.057%
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$17,115.00	42.571%	54.057%
A0NAW11	DS-501 3 Hole Punch Die	\$1,400.00	42.571%	54.057%
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,400.00	42.571%	54.057%
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,400.00	42.571%	54.057%
A0NGW11	DS-506 11 Hole Velobind Punch Die	\$1,400.00	42.571%	54.057%
A0V9W11	PB-502 Perfect Binder	\$36,750.00	42.571%	54.057%
A15AWY1	HT-505 Dehumidifier/Heater for PFU	\$1,995.00	42.556%	54.045%
A15XW11	PB-503 Perfect Binder	\$42,300.00	42.572%	54.058%
A1AHWY1	LC-501 Additional Cart for Large Capacity Stacker (LS)	\$840.00	42.500%	46.827%
HDD OPTIONS:				
A0W5WY1	HD-511 Removable HDD Inner Case Kit for 1200/1051	\$1,330.00	42.556%	54.045%
A0W6WY1	RH-101 Removable HDD Kit for 1200/1051	\$3,290.00	42.553%	54.043%
MISC OPTIONS:				
7640008387	ESP PT80-120TM-L630 Power Filter	\$2,295.00	16.514%	33.211%
7640005230	DM EX 110 Marking Engine 60Hz	\$107,752.00	100.000%	55.638%
7640005232	DM EX 138 Marking Engine 60Hz	\$184,652.00	100.000%	63.125%
7640005231	DM EX 125 Marking Engine 60Hz	\$119,652.00		
7640005234	DM EX Series Cabinetry Kit 60 Hz (Required Item)	\$11,807.00		

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SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640005240	DM EX Series Finisher 60 Hz (Required Item)	\$34,490.00		
7640005235	Ultra 45 SCS With R7.0 Software (Preloaded Still Requires License Key)	\$33,250.00		
7640005266	R7.01 AP Print Production Software License (for E/EX125)	\$50,000.00		
7640002584	WorkFlow Service Plan: 3YR Prepaid	\$7,366.00		
	DIGIMASTER EX125 Bundle	\$256,565.00	50.920%	60.697%
7640005233	DM EX 150 Marking Engine 60Hz	\$225,252.00		
7640005234	DM EX Series Cabinetry Kit 60 Hz (Required Item)	\$11,807.00		
7640005240	DM EX Series Finisher 60 Hz (Required Item)	\$34,490.00		
7640005235	Ultra 45 SCS With R7.0 Software (Preloaded Still Requires License Key)	\$33,250.00		
7640005266	R7.01 AP Print Production Software License (for E/EX125)	\$50,000.00		
7640002584	WorkFlow Service Plan: 3YR Prepaid	\$7,366.00		
	DIGIMASTER EX150 Bundle	\$362,165.00	52.620%	62.069%
New Install Licenses (Required: Must Select one)				
7640005262	R7.01 SP Print Production Software License (for EX110)	\$14,900.00	N/A	48.936%
7640005265	R7.01 AP Print Production Software License (for EX110)	\$50,000.00	N/A	69.566%
7640005267	R7.01 AP Print Production Software License (for EX138)	\$50,000.00	N/A	69.566%
7640005269	R7.01 AP Print Production Software License (for E/EX150)	\$50,000.00	N/A	69.566%
Required for new install				
7640005265	R7.01 AP Print Production Software License (for EX110)	\$50,000.00	N/A	69.566%
ACCESSORIES				
PAPER SUPPLY OPTIONS:				
7640005237	DM EX Series Paper Supply Module 60hz	\$18,400.00	29.348%	15.259%
7640002664	DM EX series Extended PSM 60Hz	\$22,300.00	N/A	5.969%
7640002655	Auxiliary PSM Bypass Kit for Extended PSM	\$5,000.00	37.820%	40.857%
7640005243	DM EX Series Roll Feed I/F Kit ME	\$9,750.00	N/A	31.068%
7640005246	18" Paper Size Kit Finisher	\$730.00	N/A	39.237%
OUTPUT OPTIONS:				
7640005249	Bookletmaker	\$48,300.00	N/A	17.430%
7640005251	DM Perfect Binder - Input Module (Include if inline)	\$15,289.00	N/A	15.863%
7640005252	DM Perfect Binder - Output Module (Include if inline)	\$4,865.00	N/A	0.000%
7640005253	DM Perfect Binder - Binding Module (Requires Interface Kit if Inline)	\$75,300.00	N/A	15.798%

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SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002742 6' Foot power Cord for DM Perfect Binder	\$520.00	N/A	46.234%
7640005247 DM E-Series Stacker - 60 Hz (Finisher bypass required)	\$34,500.00	40.536%	33.766%
7640005248 Stacker Cart	\$750.00	N/A	27.627%
7640005241 Digimaster Hole Puncher	\$35,200.00	N/A	5.614%
7640005239 DM EX Series Inserter 60 Hz	\$34,690.00	N/A	26.379%
7640002678 Stacker By Pass Extension Kit	\$1,000.00	N/A	32.792%
7640005257 Accessory Interface: Stahl Folder	\$5,000.00	N/A	11.234%
7640005258 HBI Accessory Interface: Watkiss BM"	\$5,000.00	32.480%	11.234%
7640005260 Accessory Interface For Perfect Binder (Include if inline)	\$5,000.00	N/A	43.545%
7640002755 Punch Tool: 2-Hole Pattern	\$7,550.00	N/A	5.944%
7640002766 Punch Tool: 3-Hole Pattern, 8mm, Ltr	\$7,550.00	N/A	5.944%
7640002775 Punch Tool: 4-Hole Pattern	\$7,550.00	N/A	5.944%
7640002752 Punch Tool: 21-Hole Plastic Comb	\$12,000.00	N/A	5.634%
7640002747 Punch Tool: 19-Hole, Plastic Comb, Ltr	\$12,000.00	N/A	5.634%
7640002750 Punch Tool: 21 hole (2:1), R	\$13,900.00	N/A	6.034%
7640002759 Punch Tool: 32 hole (3:1), S	\$12,000.00	N/A	5.634%
7640002751 WIRE COMB 1/2" 11" ROUND	\$12,000.00	N/A	5.634%
7640002757 WIRE COMB 1/3" 11" ROUND	\$12,000.00	N/A	5.634%
7640002771 Custom Punch Tool-44 Hole 4:1 Pitch	\$20,150.00	N/A	6.231%
7640002778 Punch Tool: 5-Hole, 5/16", L	\$13,500.00	N/A	6.068%
7640002764 Punch Tool: 3-Hole, 6.5 mm, Ltr	\$16,600.00	N/A	44.776%
7640002781 Punch Tool: 7-Hole, 9/32", Ltr	\$20,150.00	N/A	6.231%
7640002744 Punch Tool: 11-Hole (1:1), 3mm, Let	\$15,675.00	N/A	19.102%
7640007502 Watkiss Power Square 200 Incl Stacker	\$63,525.00	32.497%	25.276%
7640007503 Watkiss PSQ200 Bridge Link (WI)	\$12,150.00	32.494%	24.562%
7640007504 PSQ200 Bridge Frame And Covers (WI)	\$5,615.00	32.484%	24.593%
7640007505 Watkiss Spares Kit	\$2,800.00	N/A	17.898%
DOCUSHEETER OPTIONS:			
7640008031 Docusheeter LS New For 9110 Incl Install/Training	\$79,500.00	N/A	10.676%
7640008032 Roll Cart For Docusheeter LS For 9110	\$1,350.00	N/A	0.432%
7640008033 Print Registration Option	\$12,500.00	N/A	0.582%
7640008034 Running Perforator Option	\$6,900.00	N/A	0.575%

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7640008035 90 Degree Input Module	\$1,200.00	N/A	0.667%
SOFTWARE OPTIONS:			
7640005279 Enhanced Feed Mode (E/EX Series only)	\$4,000.00	N/A	36.596%
7640005280 Digital Print Quality (V240 and above)	\$4,000.00	N/A	36.596%
7640002635 Custom SW: CoXist	\$16,500.00	N/A	12.387%
7640005275 Lic Key: Kanji Font Option	\$9,600.00	N/A	36.596%
7640005278 Extended Paper Size Range (E/EX Series only)	\$4,000.00	N/A	36.596%
7640005282 MICR Software License (for 9150i, E/EX Series)	\$16,000.00	N/A	36.596%
7640005283 PCL Interpreter	\$2,400.00	33.333%	36.596%
OTHER ACCESSORIES:			
7640002580 Kdak Modem	\$1,009.00	N/A	31.793%
7640008304 ESP MSF120M12Y 3 Phase Power Filter for Kodak EX Series	\$4,995.00	N/A	29.015%
7640005322 Ultra 10 Memory Upgrade Kit (This Kit is Supplied By KODAK. Kit contains 2 x 256MB DIMMs, May have to Order Qty of 2)	\$924.00	N/A	29.597%
7640005209 Kodak SmartBoard 5.0 Monochrome/Color Suite Software	\$15,000.00	N/A	61.958%
7640005214 SmartBoard 5.0 Monochrome to Monochrome & Color Software/upgrade from Release 4.0	\$1,000.00	N/A	36.596%
7640005323 V240 Memory Upgrade Kit	\$484.00	N/A	32.666%
7640005245 Operator Attention Light	\$375.00	N/A	24.010%
7640002612 MICR Station Kit, E/EX Series (Requires MICR Software License Key to Activate)	\$6,400.00	N/A	32.792%
7640002648 Finisher by Pass for E & EX Series	\$2,375.00	41.600%	37.631%
7640002671 External Vent Kit	\$750.00	N/A	1.966%
7640008036 Mif Retention Bundle -Ultra 45 & R7 Media Kit (Must order 3 year WSP & AP license upgrade (if needed))	\$36,500.00	N/A	61.040%
7640002621 License Transfer Fee (Required for ANY Unit Not Currently Serviced by Danka)	\$8,900.00	N/A	57.256%
WORKFLOW SERVICE PLANS			
7640002792 WorkFlow Service Plan: 4YR Prepaid	\$10,560.00	N/A	36.596%
7640002793 WorkFlow Service Plan: 5YR Prepaid	\$13,200.00	N/A	36.596%
7640002794 WorkFlow Service Plan: 6YR Prepaid	\$15,840.00	N/A	36.596%
7640002791 WorkFlow Service Plan: 2YR Prepaid	\$5,820.00	N/A	42.479%

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SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
CONSUMABLES				
4132000	Kodak Digimaster D1 Toner 2.5kg. (2/box)	\$197.00	N/A	21.600%
7770100	Kodak Digimaster M1 Toner 3.25kg.	\$780.00	N/A	70.737%
7640002951	Kodak Digimaster DX Wire Spool	\$163.00	N/A	24.877%
KN000286700	Kodak Fuser Oil (1 cs=3)	\$87.00	N/A	36.560%
Accessories for Old Digimaster models				
7640002625	Custom Paper: 18" Middle Drawer Kit	\$590.00	N/A	38.486%
7640002626	Middle/Lower Drawer Kit (For 8.5" and 9.75 Wide Papers) This kit contains hardware to modify ONE middle and ONE Lower drawer to allow infinitely variable drawer guide adjustment, including 8.5" crosstrack. [including up to 17" intrack] Order ONE per machi	\$1,428.57	N/A	34.136%
7640008028	DM9110 Paper Supply Module Paper Size Upgrade Kit (enables 7 additional Paper sizes) Order ONE per Extra PSM	\$1,130.00	N/A	39.965%
7640008029	DM9110 Marking Engine Paper Size Upgrade Kit (enables 7 additional Paper sizes) Order ONE per Extra PSM	\$2,550.00	N/A	40.076%
7640005360	Fujitsu Scanner Installation	\$299.00	N/A	0.000%
7640006608	Fujitsu Software Integration and/or End-User Training - One Hour - Performed by KMBS	\$200.00	N/A	0.000%
7640005353	Fujitsu FI 6670A - Up to 600 dpi. Simplex 90ppm; Duplex: 180ipm. 2" x 3" - 11" x 17".	\$7,045.00	N/A	3.000%
7640009737	Fujitsu fi-6670A First Year Basic NBD, In Warr. NBD Onsite Warranty. Purchased during standard 90 day warranty period. Extends standard 90 day warranty to one year.	\$995.00	N/A	0.000%
A1DM011	bizhub C652DS Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Scan Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing	\$32,950.00	N/A	63.075%
A1DN011	bizhub C552DS Includes PS, PCL & XPS Controller, 2 GB Standard Memory, Dual Document Feeder, Duplex Unit, 250 GB HD, USB Interfaces for Scan-to-USB Thumb Drive/Print-from-USB Thumb Drive, USB Local Printing,	\$26,695.00	N/A	62.099%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
PAPER SUPPLY OPTIONS:			
A0TJWY2 LU-204 Large Capacity Unit (2,500 sheets/Letter, Legal, Ledger and 12"x18")	\$3,150.00	50.571%	60.457%
A03NOY1 LU-301 Large Capacity Unit (3,000/Letter)	\$1,680.00	48.810%	59.048%
OUTPUT OPTIONS:			
A11PWY1 FS-526 Finisher (100 sheet)	\$2,835.00	47.584%	53.003%
A11RWY1 SD-508 Saddle Kit for FS-526	\$1,575.00	46.349%	50.990%
A11TW11 PK-516 Punch Kit (2/3 Holes) for FS-526	\$814.00	50.614%	57.440%
A092WW0 OT-503 Output Tray Unit (Exit Tray)	\$105.00	46.667%	57.333%
A10CWY1 JS-602 Job Separator Tray (3rd Output Tray) for FS-526	\$472.00	42.373%	53.898%
A109W11 ZU-606 Z-Folding Unit for FS-526	\$5,198.00	42.555%	54.044%
A10AWY1 PI-505 Post Inserter for FS-526	\$1,050.00	42.571%	54.057%
A0HRWY1 FS-527 Floor Finisher	\$1,750.00	42.571%	54.057%
A10DWY1 SD-509 Saddle Stitcher Kit for FS-527	\$1,355.00	42.509%	43.032%
A10EW11 PK-517 Punch Kit for FS-527	\$552.00	42.572%	54.058%
A10FWY1 JS-603 Job Separator Tray (3rd Output Tray) for FS-527	\$231.00	42.424%	53.939%
FAX / SCAN OPTIONS:			
15LB FK-502 Fax Board	\$1,008.00	42.560%	54.048%
A0YAWY1 MK-720 Mount Kit	\$200.00	43.000%	54.400%
A1MUWY1 SA-502 Scan Accelerator Kit	\$420.00	42.381%	54.907%
4614506 SP-501 Fax Stamp Unit	\$45.00	51.111%	60.889%
4614511 Spare TX Marker Stamp 2	\$25.00	60.000%	68.000%
PRINT CONTROLLER OPTIONS:			
A127WY2 IC-412 EFI Image Controller	\$4,158.00	42.569%	47.302%
A0YEWY2 VI-505 Video Interface Kit	\$279.00	42.294%	35.502%
7640004311 EFI Secure Erase	\$825.00	43.879%	41.592%
7640004312 EFI Hot Folders	\$825.00	43.879%	41.592%
7640004313 EFI AutoTrap	\$825.00	43.879%	41.592%
7640004314 ES-1000 Spectrophotometer V 2.0	\$1,300.00	42.538%	42.175%
7640002323 EFI Impose v2.6 for IC-303 / IC-408 / IC-409 / IC-412	\$2,500.00	42.560%	39.766%
7640002333 EFI Color Profiler Suite V2.2 with ES-1000	\$3,200.00	42.625%	43.531%
i-Option ACCESSORIES:			
A0PD012 LK-102 i-Option License Kit (PDF Encryption)	\$945.00	51.534%	61.228%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A0PD01A	LK-101 v2 i-Option License Kit (Web Browser/Image Panel/Scan-to-SharePoint)	\$50.00	42.000%	53.600%
A0PD015	LK-105 (Searchable PDF)	\$630.00	42.540%	54.032%
A0YDWY1	UK-203 Memory Upgrade Kit (for i-Option and My Panel)	\$100.00	42.000%	53.600%
MISC. OPTIONS:				
A0X9WY1	AU-102 Biometric Authentication Unit	\$893.00	46.585%	57.268%
7640005064	AU-201H HID Proximity Card Authentication Unit	\$399.00	52.130%	61.704%
7640008394	AU-202H iClass Card Reader	\$449.00	42.539%	54.031%
A0YCWY1	EK-605 USB Host Board (Local Interface Kit) with Bluetooth Printing Support	\$263.00	N/A	55.000%
A0YCWY2	EK-604 USB Host Board (Local Interface Kit)	\$189.00	47.619%	58.095%
7640006869	External Key Board	\$210.00	46.190%	56.952%
A165WY1	KH-101 Keyboard Holder (for External Keyboard)	\$116.00	43.966%	55.172%
4623472	Key Counter Mount Kit for Hecon Conventional Key Counter	\$86.00	41.860%	53.488%
A0W4WY1	WT-506 Working Table	\$105.00	53.333%	62.667%
7640005261	HID Proximity Cards - 10 pack	\$65.00	49.231%	51.631%
A0Y9WY1	SC-507 Copy Guard Kit	\$1,155.00	42.511%	54.009%
7640001107	D5143NT Power Filter (120 volt, 20 Amps, 3 Outlets)	\$195.00	37.436%	49.949%
A0U1011	bizhub PRO C5501 Includes 1GB Memory, Tray 1/2/3: 500 sheets each, Intelligent Bypass: 250 sheets, Total Standard Paper Capacity: 1,750 sheets (4,250 sheets max.).	\$40,950.00	N/A	66.369%
DOCUMENT HANDLING OPTIONS (MUST SELECT ONE):				
A0420Y0	OC-506 Platen Cover	\$189.00	51.323%	61.058%
A052WY1	DF-609 Document Feeder	\$1,890.00	57.037%	63.781%
PAPER SUPPLY OPTIONS:				
A03WWW0	LU-202 Large Capacity Tray (2.5K)	\$3,360.00	57.292%	57.483%
A0410Y0	HT-503 Heater for LU-202	\$1,260.00	56.032%	53.019%
OUTPUT OPTIONS:				
A04DWW0	FS-607 Booklet Finisher	\$5,145.00	59.534%	59.809%
A0DRWW0	FS-520 staple FNS	\$2,993.00	50.819%	58.602%
A0430Y0	OT-502 Exit Tray	\$651.00	56.068%	55.571%
A04FOY1	PK-512 2/3 hole punch	\$814.00	51.474%	52.514%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A04HWY1	PI-502 Cover inserter	\$1,098.00	51.639%	49.041%
HDD OPTIONS:				
A03Y0Y0	HD-506 HDD Kit (4 x 40GB)	\$2,100.00	51.524%	52.053%
PRINT CONTROLLER OPTIONS:				
A036WW0	IC-408 EFI embedded controller	\$8,190.00	47.338%	42.406%
A073WW1	IC-304 Plus Creo	\$27,825.00	46.889%	47.979%
A0MDWW1	IC-305 EFI External Fiery	\$24,150.00	52.890%	47.988%
7640012506	Fiery Option Bundle (FACI+GAP+SQS+CPS)	\$11,625.00	N/A	35.025%
7640009476	EFI Fiery SeeQuence Impose	\$2,500.00	N/A	33.073%
7640009477	EFI Fiery SeeQuence Compose	\$1,100.00	N/A	33.074%
7640009478	EFI Fiery SeeQuence Impose+Compose Suite	\$2,999.00	N/A	30.819%
7640004613	19 inch FACI Furniture bundle for IC-305	\$3,000.00	42.567%	40.435%
7640004614	FACI Enable dongle for IC-305	\$1,350.00	42.519%	54.015%
7640012503	Fiery Gr Arts Pkg W/Fiery Opt Util Dvd	\$3,200.00	N/A	37.256%
7640012504	Fiery Gr Arts Pkg Prem W/Opt Util Dvd	\$7,200.00	N/A	34.932%
7640012505	Fiery Gr Arts Pkg Prem Upgr W/Util Dvd	\$4,800.00	N/A	35.862%
7640002333	EFI Color Profiler Suite V2.2 with ES-1000	\$3,200.00	42.625%	43.531%
7640002567	EFI Secure Erase	\$825.00	43.879%	35.101%
7640002568	EFI Hot Folders	\$825.00	43.879%	35.101%
7640002569	EFI AutoTrap	\$825.00	43.879%	35.101%
7640004314	ES-1000 Spectrophotometer V 2.0	\$1,300.00	42.538%	42.175%
7640002300	HDD Security kit for IC-302/303 (removable HDD)	\$1,200.00	42.500%	33.073%
7640002934	512MB upgrade memory for IC-408	\$395.00	42.532%	47.476%
7640005324	EFI Color Profiler V2 Software Only	\$1,900.00	42.526%	33.074%
MISC. OPTIONS:				
7671000281	D524ZNT Power Filter (208 volt, 20 Amps, 1 Outlet)	\$275.00	45.818%	56.655%
A0U0011	bizhub PRO C6501 Includes 1 GB Memory, Tray 1/2/3: 500 sheets each, Intelligent Bypass: 250 sheets, Total Standard Paper Capacity: 1,750 sheets (7,500 sheets max.).	\$47,250.00	56.942%	65.553%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A0U2011	bizhub PRO C6501P Includes 1GB Memory, Tray 1/2/3:500 sheets each, Intelligent Bypass: 250 sheets, Total Standard Paper Capacity:1,750 sheets (7,500 sheets max.).	\$42,945.00	N/A	65.000%
DOCUMENT HANDLING OPTIONS (MUST SELECT ONE):				
A0420Y0	OC-506 Platen Cover	\$189.00	51.323%	61.058%
A052WY1	DF-609 Document Feeder	\$1,890.00	57.037%	63.781%
PAPER SUPPLY OPTIONS:				
A03WWW0	LU-202 Large Capacity Tray (2.5K)	\$3,360.00	57.292%	57.483%
A0U4WY1	PF-602 Paper Feed Unit	\$6,090.00	50.575%	60.460%
A0410Y1	HT-504 Heater for PF-601	\$1,995.00	56.040%	59.338%
A0410Y0	HT-503 Heater for LU-202	\$1,260.00	56.032%	53.019%
OUTPUT OPTIONS:				
A0430Y0	OT-502 Exit Tray	\$651.00	56.068%	55.571%
A04DWW0	FS-607 Booklet Finisher	\$5,145.00	59.534%	59.809%
A0DRWW0	FS-520 staple FNS	\$2,993.00	50.819%	58.602%
A0GYWY2	FS-521 100 Sheet Stapling Finisher with Staple Cut	\$7,140.00	52.815%	58.065%
A0H0W11	FD-503 Multi Folding Unit with 2-3 Hole Punch and Post Inserter	\$17,850.00	55.798%	64.639%
A04FOY1	PK-512 2/3 hole punch	\$814.00	51.474%	52.514%
A04HWY1	PI-502 Cover inserter	\$1,098.00	51.639%	49.041%
A0H2WY2	SD-506 Saddle Stitch Finisher with Face Trimmer	\$26,250.00	51.566%	56.946%
A075011	PB-501 Perfect Binder	\$36,750.00	50.000%	60.000%
A0V9W11	PB-502 Perfect Binder	\$36,750.00	42.571%	48.952%
A0H1W12	LS-505 Large Capacity Stacker with Roll-away Cart	\$17,325.00	49.328%	57.462%
A04KWY1	RU-504 Relay unit with power	\$3,360.00	61.012%	67.418%
A1AHWY1	LC-501 Additional Cart for Large Capacity Stacker (LS)	\$840.00	42.500%	42.500%
A0GEWY1	RU-506 Relay/Buffer Pass Unit	\$2,980.00	42.550%	54.040%
A0N9W11	GP-501 GBC Punch Unit (punch dies sold separately)	\$17,115.00	42.571%	54.057%
A0NAW11	DS-501 3 Hole Punch Die	\$1,400.00	42.571%	54.057%
A0NCW11	DS-502 19 Hole Cerlox Punch Die	\$1,400.00	42.571%	54.057%
A0NDW11	DS-503 32 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NEW11	DS-504 21 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NFW11	DS-505 44 Hole Color Coil Punch Die	\$1,400.00	42.571%	54.057%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A0NGW11 DS-506 11 Hole Velobind Punch Die	\$1,400.00	42.571%	54.057%
HDD OPTIONS:			
A03Y0Y0 HD-506 HDD Kit (4 x 40GB)	\$2,100.00	51.524%	52.053%
PRINT CONTROLLER OPTIONS:			
A036WW0 IC-408 EFI embedded controller	\$8,190.00	47.338%	42.406%
A073WW1 IC-304 Plus Creo	\$27,825.00	46.889%	47.979%
7640008438 Creo ProKit	\$3,950.00	N/A	55.000%
A0MDWW1 IC-305 EFI External Fiery	\$24,150.00	52.890%	47.988%
7640002844 512MB x 2 (1GB total) upgrade memory for IC-302/303/305	\$520.00	52.115%	52.379%
7640002845 1GB x 2 (2GB total) upgrade memory for IC-302/303/305	\$815.00	49.571%	44.160%
7640012506 Fiery Option Bundle (FACI+GAP+SQS+CPS)	\$11,625.00	N/A	35.025%
7640009476 EFI Fiery SeeQuence Impose	\$2,500.00	N/A	33.073%
7640009477 EFI Fiery SeeQuence Compose	\$1,100.00	N/A	33.074%
7640009478 EFI Fiery SeeQuence Impose+Compose Suite	\$2,999.00	N/A	30.819%
7640004613 19 inch FACI Furniture bundle for IC-305	\$3,000.00	42.567%	40.435%
7640004614 FACI Enable dongle for IC-305	\$1,350.00	42.519%	54.015%
7640012503 Fiery Gr Arts Pkg W/Fiery Opt Util Dvd	\$3,200.00	N/A	37.256%
7640012504 Fiery Gr Arts Pkg Prem W/Opt Util Dvd	\$7,200.00	N/A	34.935%
7640012505 Fiery Gr Arts Pkg Prem Upgr W/Util Dvd	\$4,800.00	N/A	35.862%
7640002333 EFI Color Profiler Suite V2.2 with ES-1000	\$3,200.00	42.625%	43.531%
7640002567 EFI Secure Erase	\$825.00	43.879%	35.101%
7640002568 EFI Hot Folders	\$825.00	43.879%	35.101%
7640002569 EFI AutoTrap	\$825.00	43.879%	35.101%
7640004314 ES-1000 Spectrophotometer V 2.0	\$1,300.00	42.538%	42.175%
7640002300 HDD Security kit for IC-302/303 (removable HDD)	\$1,200.00	42.500%	33.073%
7640002934 512MB upgrade memory for IC-408	\$395.00	42.532%	47.476%
7640005324 EFI Color Profiler V2 Software Only	\$1,900.00	42.526%	33.074%
MISC. OPTIONS:			
7671000281 D524ZNT Power Filter (208 volt, 20 Amps, 1 Outlet)	\$275.00	45.818%	56.655%
A0Y8011 bizhub PRO C65hc	\$65,000.00	N/A	65.000%
PAPER SUPPLY OPTIONS:			

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A03WWW0 LU-202 Large Capacity Tray (2.5K)	\$3,360.00	57.292%	57.483%
A0U4WY1 PF-602 Paper Feed Unit	\$6,090.00	50.575%	60.460%
A0410Y1 HT-504 Heater for PF-601	\$1,995.00	56.040%	59.338%
A0410Y0 HT-503 Heater for LU-202	\$1,260.00	56.032%	53.019%
OUTPUT OPTIONS:			
A0430Y0 OT-502 Exit Tray	\$651.00	56.068%	55.571%
A04DWW0 FS-607 Booklet Finisher	\$5,145.00	59.534%	59.809%
A0DRWW0 FS-520 staple FNS	\$2,993.00	50.819%	58.602%
A0GYWY2 FS-521 100 Sheet Stapling Finisher with Staple Cut	\$7,140.00	52.815%	58.065%
A0H0W11 FD-503 Multi Folding Unit with 2-3 Hole Punch and Post Inserter	\$17,850.00	55.798%	64.639%
A04F0Y1 PK-512 2/3 hole punch	\$814.00	51.474%	52.514%
A04HWY1 PI-502 Cover inserter	\$1,098.00	51.639%	49.041%
A0H2WY2 SD-506 Saddle Stitch Finisher with Face Trimmer	\$26,250.00	51.566%	56.946%
A075011 PB-501 Perfect Binder	\$36,750.00	50.000%	60.000%
A0V9W11 PB-502 Perfect Binder	\$36,750.00	42.571%	48.952%
A0H1W12 LS-505 Large Capacity Stacker with Roll-away Cart	\$17,325.00	49.328%	57.462%
A04KWY1 RU-504 Relay unit with power	\$3,360.00	61.012%	67.418%
A1AHWY1 LC-501 Additional Cart for Large Capacity Stacker (LS)	\$840.00	42.500%	54.000%
A0GEWY1 RU-506 Relay/Buffer Pass Unit	\$2,980.00	42.550%	54.040%
A0N9W11 GP-501 GBC Punch Unit (punch dies sold separately)	\$17,115.00	42.571%	54.057%
A0NAW11 DS-501 3 Hole Punch Die	\$1,400.00	42.571%	54.057%
A0NCW11 DS-502 19 Hole Cerlox Punch Die	\$1,400.00	42.571%	54.057%
A0NDW11 DS-503 32 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NEW11 DS-504 21 Hole Wirebind Punch Die	\$1,400.00	42.571%	54.057%
A0NFW11 DS-505 44 Hole Color Coil Punch Die	\$1,400.00	42.571%	54.057%
A0NGW11 DS-506 11 Hole Velobind Punch Die	\$1,400.00	42.571%	54.057%
HDD OPTIONS:			
A03Y0Y0 HD-506 HDD Kit (4 x 40GB)	\$2,100.00	51.524%	52.053%
PRINT CONTROLLER OPTIONS:			
A0MDWW1 IC-305 EFI External Fiery	\$24,150.00	52.890%	47.988%
7640008438 Creo ProKit	\$3,950.00	N/A	55.000%
A073WW1 IC-304 Plus Creo	\$27,825.00	46.889%	47.979%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002844	512MB x 2 (1GB total) upgrade memory for IC-302/303/305	\$520.00	52.115%	52.379%
7640002845	1GB x 2 (2GB total) upgrade memory for IC-302/303/305	\$815.00	49.571%	44.160%
7640012506	Fiery Option Bundle (FACI+GAP+SQS+CPS)	\$11,625.00	N/A	35.025%
7640009476	EFI Fiery SeeQuence Impose	\$2,500.00	N/A	33.073%
7640009477	EFI Fiery SeeQuence Compose	\$1,100.00	N/A	33.074%
7640009478	EFI Fiery SeeQuence Impose+Compose Suite	\$2,999.00	N/A	30.819%
7640004613	19 inch FACI Furniture bundle for IC-305	\$3,000.00	42.567%	40.435%
7640004614	FACI Enable dongle for IC-305	\$1,350.00	42.519%	54.015%
7640012503	Fiery Gr Arts Pkg W/Fiery Opt Util Dvd	\$3,200.00	N/A	37.256%
7640012504	Fiery Gr Arts Pkg Prem W/Opt Util Dvd	\$7,200.00	N/A	34.932%
7640012505	Fiery Gr Arts Pkg Prem Upgr W/Util Dvd	\$4,800.00	N/A	35.862%
7640002333	EFI Color Profiler Suite V2.2 with ES-1000	\$3,200.00	42.625%	43.531%
7640004314	ES-1000 Spectrophotometer V 2.0	\$1,300.00	42.538%	42.175%
7640002300	HDD Security kit for IC-302/303 (removable HDD)	\$1,200.00	42.500%	33.073%
7640005324	EFI Color Profiler V2 Software Only	\$1,900.00	42.526%	33.074%
MISC. OPTIONS:				
7671000281	D524ZNT Power Filter (208 volt, 20 Amps, 1 Outlet)	\$275.00	45.818%	56.655%

PageScope Workware

DELIVERY: PageScope Workware MUST include item 7640008085, Level 1 Solutions Delivery Charge.

4343352	PageScope Workware - Ver. 2.1 - 1 License (Base Package)	\$200.00		0.000%
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Dispatcher

DELIVERY: Dispatcher for Windows, MUST include item 7640008085, Level 1 Solutions Delivery Charge.

7640001125	Dispatcher for Windows (1 License)	\$300.00		0.000%
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Dispatcher PRO

DELIVERY: Dispatcher Pro, MUST include item 7640008085, Level 1 Solutions Delivery Charge.

7640004964	Dispatcher Pro	\$800.00		0.000%
7640005345	Konica Minolta SEC Consultation Services for Dispatcher Pro (Per Hour)	\$200.00		0.000%
7640005346	Konica Minolta SEC Development Services for Dispatcher Pro (Per Hour)	\$350.00		0.000%

Scantrip

DELIVERY: Each Scantrip package MUST include item 7640008086, Level 2 Solutions Delivery Charge.

INSTALLATION: Each Scantrip package MUST include item 7640008120, Scantrip Installation Fee.

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001120 Scantrip Admin for Windows (10 Licenses)	\$540.00		0.000%
7640001121 Scantrip for Windows (10 Licenses)	\$360.00		0.000%
7640001122 Scantrip for Mac OS9.x (10 Licenses)	\$900.00		0.000%
7640001123 Scantrip for Mac OS10.x (10 Licenses)	\$900.00		0.000%
7640001124 Scantrip for Linux (10 Licenses)	\$180.00		0.000%
KMBS Delivery Fees			
7640008085 Solutions Delivery Charge - Level 1	\$15.00		0.000%
7640008086 Solutions Delivery Charge - Level 2	\$25.00		0.000%
KMBS Installation Fees			
7640008120 KMBS Installation Fee for Scantrip	\$100.00		0.000%
PageScope Enterprise Suite			
PSESSC100 System Certificate for PSES. (App Specialist Dispatch. For Direct Channel Only)	\$0.00		0.000%
PSESONSITE10(PSES One Year On Site Support	\$1,500.00		0.000%
<i>DELIVERY: Each PageScope Enterprise Suite ORDER listed below MUST include item 7640008085, Level 1 Solutions Delivery Charge.</i>			
PageScope Account Manager			
A0E0011 PageScope Account Manager - Accounting Module Includes: PageScope Account Manager Software and 5 Device Licenses for PageScope Account Manager	\$1,000.00		0.000%
A0E0013 5 Additional Device Licenses for PageScope Account Manager	\$415.00		0.000%
A0E00Y5 25 Additional Device Licenses for PageScope Account Manager	\$1,625.00		0.000%
A0E00Y7 100 Additional Device Licenses for PageScope Account Manager	\$6,350.00		0.000%
A0E00Y8 500 Additional Device Licenses for PageScope Account Manager	\$28,550.00		0.000%
PageScope Authentication Manager			
A0DY011 PageScope Authentication Manager - Authentication Module Includes: PageScope Authentication Manager Software and 5 Device Licenses for PageScope Authentication Manager	\$1,850.00		0.000%
A0DY013 5 Additional Device Licenses for PageScope Authentication Manager	\$415.00		0.000%
A0DY0Y5 25 Additional Device Licenses for PageScope Authentication Manager	\$1,625.00		0.000%
A0DY0Y7 100 Additional Device Licenses for PageScope Authentication Manager	\$6,350.00		0.000%
A0DY0Y8 500 Additional Device Licenses for PageScope Authentication Manager	\$28,550.00		0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
PageScope MyPanel Manager				
AOPF011	PageScope MyPanel Manager - Personal Panel and Address Book Module- Includes: PageScope MyPanel Manager Software and 5 Device Licenses for PageScope MyPanel Manager	\$1,400.00		0.000%
AOPF013	5 additional 5 Additional Device Licenses for PageScope MyPanel Manager	\$415.00		0.000%
AOPFOY5	25 Additional Device Licenses for PageScope MyPanel Manager	\$1,625.00		0.000%
AOPFOY7	100 Additional Device Licenses for PageScope MyPanel Manager	\$6,350.00		0.000%
AOPFOY8	500 Additional Device Licenses for PageScope MyPanel Manager	\$28,550.00		0.000%
Authentication Unit Gateway (AUG)				
AODY015	Biometric Authentication Unit Gateway -1 Certificate is required per Authentication Manager when authenticating using AU-101 and PageScope Authentication Manager	\$1,850.00		0.000%
PageScope Enterprise Suite - Hardware				
<i>DELIVERY: Each HID Proximity Card - 10 pack ORDER (up to 10 individual packs) listed below MUST include item number 7460008085, Level 1 Solutions delivery charge.</i>				
<i>DELIVERY: Additional HID Proximity Card - 10 pack's ORDERED (up to 10 individual packs) listed below MUST include and additional item number 7460008085, Level 1 Solutions delivery</i>				
PSESSERVER	PageScope Enterprise Hardware Server	\$3,500.00		0.000%
7640005064	AU-201H HID Card Authentication Unit	\$399.00		0.000%
7640005261	HID Proximity Card - 10 pack	\$65.00		0.000%
PageScope Enterprise Suite - Software Maintenance				
<i>MANDATORY FIRST YEAR AGREEMENT - All Software Maintenance to be ordered on a per month basis. (See Notes Section below for details)</i>				
7640005104	PageScope Account Manager - Software Maintenance	\$17.00		0.000%
7640005105	PageScope Account Manager - 5 Additional Licenses - Software Maintenance	\$7.00		0.000%
7640005106	PageScope Account Manager - 25 Additional Licenses - Software Maintenance	\$27.00		0.000%
7640008074	PageScope Account Manager - 100 Additional Licenses - Software Maintenance	\$105.84		0.000%
7640008075	PageScope Account Manager - 500 Additional Licenses - Software Maintenance	\$475.84		0.000%
7640005107	PageScope Authentication Manager - Software Maintenance	\$31.00		0.000%

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SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640005108	PageScope Authentication Manager -5 Additional Licenses -Software Maintenance	\$7.00		0.000%
7640005109	PageScope Authentication Manager - 25 Additional Licenses - Software Maintenance	\$27.00		0.000%
7640008076	PageScope Authentication Manager - 100 Additional Licenses - Software Maintenance	\$105.84		0.000%
7640008077	PageScope Authentication Manager - 500 Additional Licenses - Software Maintenance	\$475.84		0.000%
7640005110	PageScope MyPanel Manager -Software Maintenance	\$23.00		0.000%
7640005111	PageScope MyPanel Manager -5 Additional Licenses - Software Maintenance	\$7.00		0.000%
7640005112	PageScope MyPanel Manager - 25 Additional Licenses - Software Maintenance	\$27.00		0.000%
7640008078	PageScope MyPanel Manager - 100 Additional Licenses - Software Maintenance	\$105.84		0.000%
7640008079	PageScope MyPanel Manager - 500 Additional Licenses - Software Maintenance	\$475.84		0.000%
7640005113	AUG 1 Month Maintenance	\$31.00		0.000%
Professional Services				
7640005179	PSES Installation/Integration Fee (Daily Charge)	\$1,750.00		0.000%
7640005180	PSES Installation/Integration Fee (1/2 Day Charge)	\$950.00		0.000%
Installed MFP Setup				
<i>This is a Setup fee for ALL current MFP's in the field to be integrated with PSES - Existing MFP Accounts. (See the Notes Section for details)</i>				
7640005181	Installed MFP Setup Fee (Price is per unit)	\$150.00		0.000%
KMBS Delivery Fees				
7640008085	Solutions Delivery Charge - Level 1	\$15.00		0.000%

PrintGroove v1.5**Software***A "Software Maintenance and Support Contract " is required for all PrintGroove Orders**It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.*

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A0EG0Y0	Printgroove v1.5 POD Serve Module - Includes the following as standard: 100 External customer user licenses (2 users defined as default users - joeuser and sueboss). 5 internal PrintShop user licenses (2 users defined as default users - psc and appadmin)	\$5,000.00	31.480%	31.480%
A0EH0Y0	Printgroove v1.5 POD Guide Module - Includes the following as standard: 5 Internal PrintShop user licenses (2 users defined as default users -psc and appadmin); Ad hoc workflow (ability to reassign JT to other members); 1 Standard/Advanced workflow	\$5,000.00	31.480%	31.480%
A0D30Y0	Printgroove v1.5 POD Queue - Includes 5 Concurrent User Licenses and 5 MFPs	\$2,500.00	31.480%	31.480%
A0X40Y1	Printgroove v1.1 POD Ready Module	\$3,500.00	31.486%	31.486%
A0EG0Y7	Printgroove Print for Pay Package option - includes PayPal Integration, Shipping tracking and Inventory management for catalog items	\$3,500.00	33.514%	33.514%
7640003087	Printgroove POD Activation Kit - Activation and Dongle Kit for building PG Server	\$424.32	0.3111%	0.3111%

Print Groove Serve Add -On Modules

It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.

A0EG0Y1	PG POD Serve Additional external100 Users	\$1,200.00	22.667%	22.667%
A0EG0Y2	PG POD Serve Additional external 200 Users	\$1,800.00	22.667%	22.667%
A0EG0Y3	PG POD Serve Additional external 1000 Users	\$3,500.00	21.400%	21.400%
A0EG0Y4	PG POD Serve Additional internal 10 User	\$1,200.00	22.667%	22.667%
A0EG0Y5	PG POD Serve Additional internal 20 Users	\$1,800.00	22.667%	22.667%
A0EG0Y6	PG POD Serve Additional internal 50 Users	\$3,500.00	21.400%	21.400%

Printgroove Guide Add-On Modules

It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.

A0EH0Y6	PG POD Guide Additional 10 internal Users	\$1,200.00	22.667%	22.667%
A0EH0Y7	PG POD Guide Additional 20 Internal Users	\$1,800.00	22.667%	22.667%
A0EH0Y8	PG POD Guide Additional 50 Internal Users	\$3,500.00	21.400%	21.400%
A0EH0Y1	Advanced Workflow - 5 Pack	\$2,400.00	22.667%	22.667%
A0EH0Y2	Advanced Workflow - 10 Pack	\$3,800.00	24.974%	24.974%
A0EH0Y3	Advanced Workflow - 25 Pack	\$7,000.00	28.957%	28.957%
A0EH0Y4	Advanced Workflow - 50 Pack	\$11,800.00	21.915%	21.915%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A0EH0Y5	Advanced Workflow - 100 Pack	\$20,000.00	21.785%	21.785%
Printgroove Queue Add-On Modules				
<i>It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.</i>				
A0D30Y1	PG POD Queue 1 Additional MFP License - Support for 1 Additional MFP for regular or cluster printing	\$1,200.00	22.667%	22.667%
A0D30Y2	PG POD Queue Cluster Printing Option - MFP Clustering	\$1,200.00	22.667%	22.667%
Hardware				
<i>Konica Minolta is not responsible for service or maintenance of the Printgroove DELL server hardware</i>				
708320	PG POD Tower Server - PG POD Server Hardware	\$3,500.00	0.000%	0.000%
708324	PG POD Rack Server - PG POD Server Hardware	\$4,500.00	0.000%	0.000%
Software Maintenance				
7640003102	1 MO Software Maintenance for Printgroove POD Serve Module	\$83.00	14.458%	14.458%
7640003103	1 MO Software Maintenance for Printgroove POD Guide Module	\$83.00	14.458%	14.458%
7640003104	1 MO Software Maintenance for Printgroove POD Queue Module	\$42.00	14.286%	14.286%
7640007941	1 MO Software Maintenance for Printgroove POD Ready Module	\$58.00	15.517%	15.517%
Printgroove Serve Add-on Maintenance				
7640003105	1 MO Software Maintenance for PG POD Serve Additional External 100 Users	\$20.00	15.000%	15.000%
7640003106	1 MO Software Maintenance for PG POD Serve Additional External 200 Users	\$30.00	16.667%	16.667%
7640003107	1 MO Software Maintenance for PG POD Serve Additional External 1000 Users	\$58.00	15.517%	15.517%
7640003108	1 MO Software Maintenance for PG POD Serve Additional Internal 10 Users	\$20.00	15.000%	15.000%
7640003109	1 MO Software Maintenance for PG POD Serve Additional Internal 20 Users	\$30.00	16.667%	16.667%
7640003110	1 MO Software Maintenance for PG POD Serve Additional Internal 50 Users	\$58.00	15.517%	15.517%
Printgroove Guide Add-on Maintenance				
7640003111	1 MO Software Maintenance for PG POD Guide Additional Internal 10 Users	\$20.00	15.000%	15.000%
7640003112	1 MO Software Maintenance for PG POD Guide Additional Internal 20 Users	\$30.00	16.667%	16.667%
7640003113	1 MO Software Maintenance for PG POD Guide Additional Internal 50 Users	\$58.00	15.517%	15.517%
7640003114	1 MO Software Maintenance for Advanced Workflow - 5 Pack	\$40.00	15.000%	15.000%
7640003115	1 MO Software Maintenance for Advanced Workflow - 10 Pack	\$63.00	14.286%	14.286%
7640003116	1 MO Software Maintenance for Advanced Workflow - 25 Pack	\$117.00	14.530%	14.530%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640003117 1 MO Software Maintenance for Advanced Workflow - 50 Pack	\$197.00	14.721%	14.721%
7640003118 1 MO Software Maintenance for Advanced Workflow -100 Pack	\$333.00	14.414%	14.414%
7640008422 1 MO Software Maintenance for Print for Pay Package option	\$58.00	13.793%	13.793%
Printgroove Queue Add-on Maintenance			
7640003119 1 MO Software Maintenance for PG POD Queue 1 Additional MFP License	\$20.00	15.000%	15.000%
7640003120 1 MO Software Maintenance for PG POD Queue Cluster Printing Option	\$20.00	15.000%	15.000%
Basic Integration & End-User Training - MUST be included with ALL ORDERS			
7640002970 Printgroove Basic Integration and End-User Training - One Hour	\$200.00	0.000%	0.000%
7640006606 Printgroove Advanced Integration and End User Training - One Hour	\$200.00	0.000%	0.000%

See table for Details on Printgroove below

Item Number	Description	Integration			Total
Software					
<i>A "Software Maintenance and Support Contract " is required for all PrintGroove Orders</i>					
It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.					
A0EG0Y0	Printgroove v1.5 POD Serve Module - Includes the following as standard: 100 External customer user licenses (2 users defined as default users - joeuser and sueboss). 5 internal PrintShop user licenses (2 users defined as default users - psc and appadmin)	2 hours			18 hrs x \$200 = \$3,600
A0EH0Y0	Printgroove v1.5 POD Guide Module - Includes the following as standard: 5 Internal PrintShop user licenses (2 users defined as default users -psc and appadmin); Ad hoc workflow (ability to reassign JT to other members); 1 Standard/Advanced workflow	2 hours	\$0		20 hrs x \$200 = \$4,000
A0D30Y0	Printgroove v1.5 POD Queue - Includes 5 Concurrent User Licenses and 5 MFPs	N/A	\$0		N/A
A0X40Y1	Printgroove v1.1 POD Ready Module				
A0EG0Y7	Printgroove Print for Pay Package option - includes PayPal Integration, Shipping tracking and Inventory management for catalog items	1 hour	\$0		4 hrs x \$200 = \$800
7640003087	Printgroove POD Activation Kit - Activation and Dongle Kit for building PG Server	2 hours	\$0		9 hrs x \$200 = \$1,800
Print Groove Serve Add -On Modules			\$0		
It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.			0.155172414		
A0EG0Y1	PG POD Serve Additional external 100 Users	1 Hour			
A0EG0Y2	PG POD Serve Additional external 200 Users	1 Hour	\$0		
A0EG0Y3	PG POD Serve Additional external 1000 Users	1 Hour	\$0		

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
A0EG0Y4	PG POD Serve Additional internal 10 User	1 Hour	\$0	
A0EG0Y5	PG POD Serve Additional internal 20 Users	1 Hour	\$0	
A0EG0Y6	PG POD Serve Additional internal 50 Users	1 Hour	\$0	
Printgroove Guide Add-On Modules			\$0	
It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.				
A0EH0Y6	PG POD Guide Additional 10 internal Users	1 Hour	\$0	
A0EH0Y7	PG POD Guide Additional 20 Internal Users	1 Hour	\$0	
A0EH0Y8	PG POD Guide Additional 50 Internal Users	1 Hour	\$0	
A0EH0Y1	Advanced Workflow - 5 Pack	1 Hour	\$0	
A0EH0Y2	Advanced Workflow - 10 Pack	1 Hour	\$0	
A0EH0Y3	Advanced Workflow - 25 Pack	1 Hour	\$0	
A0EH0Y4	Advanced Workflow - 50 Pack	1 Hour	\$0	
A0EH0Y5	Advanced Workflow - 100 Pack	1 Hour	\$0	
Printgroove Queue Add-On Modules			\$0	
It is required that the appropriate Annual Maintenance and Support Item # be included with each of these modules.				
A0D30Y1	PG POD Queue 1 Additional MFP License - Support for 1 Additional MFP for regular or cluster printing	1 Hour	\$0	
A0D30Y2	PG POD Queue Cluster Printing Option - MFP Clustering	1 Hour	\$0	

Reflection for Printgroove

DELIVERY: Each Reflection for Printgroove package MUST include item 7640008086, Level 2 Solutions Delivery Charge.

INSTALLATION: Each Reflection for Printgroove package MUST include item 7640008119, KMBS Installation Fee for Reflection for PrintGroove.

7640007949	Reflection for Printgroove - Windows	\$2,500.00	25.200%	25.200%
Professional Services				
7640007952	Basic Integration - Reflection	\$200.00	0.000%	0.000%
7640008041	Advanced Integration - Reflection	\$200.00	0.000%	0.000%
7640007950	Basic Training - Reflection	\$200.00	0.000%	0.000%
7640007951	Advanced Training - Reflection	\$200.00	0.000%	0.000%
Annual Software Maintenance				
7640008047	Reflection 1 Month S/W Maintenance	\$42.00	26.190%	26.190%
KMBS Delivery Fees				

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640008086 Solutions Delivery Charge - Level 2	\$25.00	0.000%	0.000%
KMBS Installation Fees			
7640008119 KMBS Installation Fee for Reflection for PrintGroove	\$400.00	0.000%	0.000%

Konica Minolta Canvas Items

DELIVERY: Each Canvas SW Std, Item 7640007942, and Canvas Printgroove Value Package, Item 7640007944, MUST include item 7640008086, Level 2 Solutions Delivery Charge.

7640007942 Konica Minolta Canvas SW Std	\$200.00	N/A	0.000%
7640007943 Konica Minolta Canvas Printgroove Connector	\$900.00	N/A	0.000%
7640007944 Konica Minolta Canvas Printgroove Value Package	\$1,000.00	N/A	0.000%

Professional Services

7640007945 Konica Minolta Canvas Basic Training	\$200.00	N/A	0.000%
7640007946 Konica Minolta Canvas Advanced Training	\$200.00	N/A	0.000%
7640007947 Konica Minolta Canvas Basic Integration	\$200.00	N/A	0.000%
7640007948 Konica Minolta Canvas Advanced Integration	\$200.00	N/A	0.000%

KMBS Delivery Fees

7640008086 Solutions Delivery Charge - Level 2	\$25.00	N/A	0.000%
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eCopy ScanStation for MFP

Order (1) eCopy ScanStation for each MFP proposed.

It is required for all eCopy ScanStation orders to include eCopy ScanStation and eCopy ScanStand Accessory Box

(choose the appropriate item # to match M&S and lease term - minimum 3 yr M&S).

On-Site KMBS Service must be added and is available in 1 year increments to match lease terms. (3 year minimum)

Example: for a 4 year lease term you must order 4 - #7640002415.

DELIVERY: Each eCopy ScanStation MUST include item 7640008090, Level 6 Solutions Delivery Charge.

INSTALLATION: Each eCopy ScanStation MUST include item 7640008117, KMBS Installation Fee for eCopy ScanStations (per ScanStation).

7640005007 eCopy ScanStation OP v4.3 (XP) for 1 KM device with 10 User Desktop - 3 Year Maintenance and Support	\$5,205.00	N/A	0.000%
7640004966 eCopy ScanStation OP v4.3 (XP) for 1 KM device with 10 User Desktop - 4 Year Maintenance and Support	\$5,688.00	N/A	0.000%
7640004967 eCopy ScanStation OP v4.3 (XP) for 1 KM device with 10 User Desktop - 5 Year Maintenance and Support	\$6,150.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002242	KM ScanStand Accessory Box-MFP MODEL-MANDATORY - MUST be ordered w/ ea. KM ScanStation OP ordered	\$500.00	N/A	0.000%
7640002415	1 Year Annual On-Site KMBS Service	\$250.00	N/A	0.000%
eCopy ScanStation for Scanners				
<i>Order (1) eCopy ScanStation for each Scanner proposed.</i>				
<i>It is required for all eCopy ScanStation orders to include eCopy ScanStation and eCopy ScanStand Accessory Box (choose the appropriate item # to match M&S and lease term - minimum 3 yr M&S).</i>				
<i>On-Site KMBS Service must be added and is available in 1 year increments to match lease terms. (3 year minimum)</i>				
<i>Example: for a 4 year lease term you must order 4 - #7640002415.</i>				
<i>DELIVERY: Each eCopy ScanStation for Scanners MUST include item 7640008090, Level 6 Solutions Delivery Charge.</i>				
<i>INSTALLATION: Each eCopy ScanStation for Scanners MUST include item 7640008117, KMBS Installation Fee for eCopy</i>				
ScanStations (per ScanStation).				
7640002243	Scanner-eCopy ScanStation OP v4.3 (XP) for 1 ISIS scanner with 10 User Desktop - 3 Year Maintenance & Support	\$5,205.00	N/A	0.000%
7640004968	Scanner - eCopy ScanStation OP v4.3 (XP) FOR 1 ISIS scanner with 10 User Desktop - 4 Year Maintenance and Support	\$5,688.00	N/A	0.000%
7640004969	Scanner - eCopy ScanStation OP v4.3 (XP) FOR 1 ISIS scanner with 10 User Desktop - 5 Year Maintenance and Support	\$6,150.00	N/A	0.000%
7640004970	Konica Minolta ScanStand Accessory Box- SCANNER MODEL - MANDATORY - must be ordered with each Konica Minolta ScanStation OP ordered	\$500.00	N/A	0.000%
7640002415	1 Year Annual On-Site KMBS Service	\$250.00	N/A	0.000%
eCopy Desktop Software				
<i>If your customer requires additional desktop user seats above the 10 that come with the ScanStation - you will need to use the item numbers below. Choose the appropriate item # to match M&S and lease term - minimum 3 yr M&S.</i>				
<i>For KMBS Application Specialist to install this software, you must include item number 7640002416 for KMBS Professional Services.</i>				
<i>DELIVERY: Each eCopy Desktop Software package MUST include item 7640008087, Level 3 Solutions Delivery Charge.</i>				
3 Year Warranty				
7640002244	eCopy Desktop v9.2 5-user seat & 3 yr eCopy Maintenance & Support	\$772.00	N/A	0.000%
7640002245	eCopy Desktop v9.2 10-user seat & 3 yr eCopy Maintenance & Support	\$1,544.00	N/A	0.000%
7640002246	eCopy Desktop v9.2 20-user seat & 3yr eCopy Maintenance & Support	\$3,088.00	N/A	0.000%
7640002410	eCopy Desktop v9.2 50-user 3 yr eCopy Maintenance & Support	\$6,948.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
4 Year Warranty				
7640004971	eCopy Desktop v9.2 5-user seat & 4 yr eCopy Maintenance & Support	\$861.00	N/A	0.000%
7640004972	eCopy Desktop v9.2 10-user seat & 4 yr eCopy Maintenance & Support	\$1,722.00	N/A	0.000%
7640004973	eCopy Desktop v9.2 20-user seat & 4 yr eCopy Maintenance & Support	\$3,444.00	N/A	0.000%
7640004974	eCopy Desktop v9.2 50-user seat & 4 yr eCopy Maintenance & Support	\$7,749.00	N/A	0.000%
5 Year Warranty				
7640004975	eCopy Desktop v9.2 5-user seat & 5 yr eCopy Maintenance & Support	\$945.00	N/A	0.000%
7640004976	eCopy Desktop v9.2 10-user seat & 5 yr eCopy Maintenance & Support	\$1,890.00	N/A	0.000%
7640004977	eCopy Desktop v9.2 20-user seat & 5 yr eCopy Maintenance & Support	\$3,780.00	N/A	0.000%
7640004978	eCopy Desktop v9.2 50-user seat & 5 yr eCopy Maintenance & Support	\$8,505.00	N/A	0.000%
eCopy Application Connectors				
<i>These are additional connectors and require 1 x item 76400002416 (Advanced Installation & Training) for each item number sold. They are above and beyond the basic integration and training fees included in the main system. Each connector carries a 3 year minimum warranty.</i>				
<i>DELIVERY: Each eCopy Application Connector MUST include item 7640008087, Level 3 Solutions Delivery Charge.</i>				
7640002253	eCopy Connector for Documentum Content Server 3 yr eCopy Warranty	\$1,081.00	N/A	0.000%
7640002254	eCopy Connector for Livelink ECM - eDocs DM (formally Hummingbird Enterprise DM) 3 yr eCopy Warranty	\$1,081.00	N/A	0.000%
7640002255	eCopy Connector for Interwoven Worksite for NT for ShareScan OP-3 yr eCopy Warranty	\$1,081.00	N/A	0.000%
7640002257	eCopy Connector for OpenText Livelink ECM for ShareScan OP-3 yr eCopy Warranty	\$1,081.00	N/A	0.000%
7640002259	eCopy Cost Recovery Service for ShareScan OP-3 yr eCopy Warranty	\$1,081.00	N/A	0.000%
7640002260	eCopy Bates Stamping Service for ShareScan OP - 3 yr eCopy Warranty	\$1,081.00	N/A	0.000%
eCopy ScanStation Warranty and On-Site Maintenance				
<i>These should be used for current installations that wish to extend past the initial lease period. You will need to add the appropriate quantity of each item number below to ensure your client is covered through the term of the extension - minimum of one year. Item number 7640005069 is an eCopy Parts Warranty and 7640002415 is KMBS On-Site Service.</i>				
7640005069	eCopy ScanStation - 1 Year eCopy Maintenance and Support Add-on	\$1,175.00	N/A	
7640002415	1 Year Annual On-Site KMBS Service	\$250.00	N/A	

eCopy CAC Implementation Service

This is for customization work to be performed by eCopy. If larger quantities of CAC Implementation are required, please contact your RSE and or RSDM.

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640004209	eCopy CAC Implementation Service - for Common Access Card support on a ScanStation. Price is per ScanStation(must be version 4 or greater) 1-4 scanstations.	\$1,385.00	N/A	0.000%
eCopy Add-On Maintenance & Support				
<i>eCopy Maintenance & Support is included in the base product price - 1 Year Add-ons can be added on to match the length of the extended coverage desired. These will be use</i>				
7640005069	eCopy ScanStation - 1 Year eCopy Maintenance and Support Add-on	\$1,175.00	N/A	0.000%
7640005070	eCopy Desktop - 1 Year eCopy Maintenance & Support Add-on - 5 users	\$139.00	N/A	0.000%
7640005071	eCopy Desktop - 1 Year eCopy Maintenance & Support Add-on - 10 users	\$278.00	N/A	0.000%
7640005072	eCopy Desktop - 1 Year eCopy Maintenance & Support Add-on - 20 users	\$556.00	N/A	0.000%
7640005073	eCopy Desktop - 1 Year eCopy Maintenance & Support Add-On - 50 users	\$1,251.00	N/A	0.000%
7640005074	eCopy Connectors & Services - 1 Year eCopy Maintenance & Support Add-on	\$223.00	N/A	0.000%
Advanced Integration and Training				
<i>Advanced Integration and Training - is for those customers that require additional training above and beyond the basic integration//training that comes with the system. If a customer requires this service after the initial order - Application Specialist should engage the Sales Rep to write the order for the proper amount of hours to complete.</i>				
7640002416	eCopy Advanced Integration and End User Training - One Hour.	\$200.00	N/A	0.000%
eCopy Professional Services (must be ordered through Konica Minolta)				
7640002280	eCopy One Day OnSite CUSTOMIZATION WORK . This is ordered after a Statement of Work is completed with eCopy.	\$2,495.00	N/A	0.000%
<i>Example - If eCopy's quote for Custom Professional Services is \$2,000, you would order a quantity of 2000 of item number 7640004965.</i>				
7640004965	eCopy Custom Professional Services REQUIRES QUOTE	\$1.30	N/A	0.000%
KMBS Delivery Fees				
7640008087	Solutions Delivery Charge - Level 3	\$35.00	N/A	0.000%
7640008090	Solutions Delivery Charge - Level 6	\$150.00	N/A	0.000%
7640008117	KMBS Installation Fee for eCopy Scan Stations	\$600.00	N/A	0.000%

Prism DocForm

DocForm Software

A "Software Maintenance and Support Subscription Contract" is required for all Prism DocForm Orders - See Notes Section

It is required for all DocForm v5 orders to include item# 7640000797.

It is required for all sales of Prism DocForm v5 to include maintenance (found below) that will be delivered by Prism Software

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640003121	DocForm, V5 Comprised of a DocForm application and one (1) DocForm Designer; allows for the creation, printing, and electronic distribution of variable data documents; allows up to 5 DocForm Clients; and Windows PC server based with unlimited printer outputs.	\$4,900.00	18.061%	18.061%
7640003123	DocForm Professional, V5 Same as 7640003121. Additionally: allows for 6 to 20 DocForm Clients; features XML-driven automatic report generator; required for DocForm Web Server; required for Web presentment of forms; permits multiple DocForm installations on a single server; and, may be required for larger variable data applications.	\$9,900.00	18.071%	18.071%
Add-On Modules				
7640003125	DocForm Designer One (1) extra DocForm Designer. Additional Designers can be used to allow others to remotely design document projects.	\$500.00	18.000%	18.000%
7640003127	DocForm Server One (1) extra DocForm Server.	\$4,400.00	18.068%	18.068%
7640003129	DocForm BackUp Version Same as the DocForm version used in production; however, this is a production back-up version for disaster and recovery environments; one (1) Back-up version per Primary Product allowed.	\$2,450.00	18.082%	18.082%
7640003131	DocForm Test Platform Same as the DocForm version used in production; however, this is a test platform version for design and testing environments; one (1) Test Platform version per Primary Product allowed.	\$2,450.00	18.082%	18.082%
7640003133	Client for TabletPC Allows the input from a single Windows® XP Tablet PC. One client required for each Tablet PC input. Tablet PC not included.	\$995.00	18.090%	18.090%
7640003135	Client for Signature Pad Allows the input from a single signature pad. One client required for each signature pad input. Signature pad not included.	\$495.00	17.980%	17.980%
7640003137	Web Server Comprised of a DocForm Web-based application; allows the presentment of Web-based DocForm-generated eForms; allows DocForm Clients to interact with DocForm generated eForms and eDocuments presented over the Web through DocForm Web Server	\$9,900.00	18.071%	18.071%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640003139 Postal Cert Module Unlimited 1st YR Term The Postal Certification module is a fully integrated optional add-on that allows you to perform full postal sorts and other functions on your data within DocForm. Allows for processing of over 300,000 items of mail each year. Licensed on a yearly basis. This is the first year license.	\$5,000.00	18.060%	18.060%
7640003141 Postal Cert Mod Unlimited 2nd+ YR Term Renewal of 7640003139 for a subsequent year after Year 1. Licensed on a yearly basis.	\$3,500.00	18.057%	18.057%
7640003143 Postal Cert Module Limited 1st YR Term The Postal Certification module is a fully integrated optional add-on that allows you to perform full postal sorts and other functions on your data within DocForm. Allows for processing of under 300,000 items of mail each year. Licensed on a yearly basis. This is for the first year license.	\$2,500.00	18.080%	18.080%
7640003145 Postal Cert Mod Limited 2nd+ YR Term Renewal of 7640003143 for a subsequent year after Year 1. Licensed on a yearly basis.	\$1,500.00	18.067%	18.067%
7640003147 Mixed Weight Add-On - 1st Year Mixed Weights allows a mailer to combine mail pieces of varying weights within the same mailing - i.e. multiple page billing statements. Licensed on a yearly basis. This is the first year.	\$2,000.00	18.050%	18.050%
7640003149 Mixed Weight Add-On - 2nd+ Year Renewal of 7640003147 for a subsequent year after Year 1. Licensed on a yearly basis.	\$1,200.00	18.083%	18.083%
7640003151 Geocoding Add-On - 1st Year Geocode provides location data based upon the latitude and longitude files. Geocode links your postal addresses with US geographical data. Licensed on a yearly basis. This is the first year.	\$1,000.00	18.100%	18.100%
7640003153 Geocoding Add-On - 2nd+ Year Renewal of 7640003151 for a subsequent year after Year 1. Licensed on a yearly basis.	\$1,000.00	18.100%	18.100%
7640003155 DocForm to DocForm Professional Upgrade	\$6,485.00	18.072%	18.072%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640003157 Postal Cert Upgrade Limit to Unlimited Upgrade from Limited (7640003143) to Unlimited (7640003139) version of the Postal Certification Module; must be done within the first year of purchase; subsequent years renewal rates would be at the Unlimited level.	\$3,250.00	18.062%	18.062%
DocForm Maintenance			
7640003122 DocForm, V5 1 MONTH MAINTENANCE	\$79.00	8.861%	8.861%
7640003124 DocForm Enterprise, V5 1 MONTH MAINTENANCE	\$160.00	9.375%	9.375%
7640003126 DocForm Designer 1MONTH MAINTENANCE	\$8.00	12.500%	12.500%
7640003128 DocForm Server 1 MONTH MAINTENANCE	\$71.00	9.859%	9.859%
7640003130 DocForm BackUp Version 1 MONTH MAINTENANCE	\$40.00	10.000%	10.000%
7640003132 DocForm Test Platform 1 MONTH MAINTENANCE	\$40.00	10.000%	10.000%
7640003134 Client for TabletPC 1 MONTH MAINTENANCE	\$16.00	12.500%	12.500%
7640003136 Client for Signature Pad 1 MONTH MAINTENANCE	\$8.00	12.500%	12.500%
7640003138 Web Server 1 MONTH MAINTENANCE	\$160.00	9.375%	9.375%
7640003140 Postal Cert Module Unlimited 1 MONTH MAINTENANCE (1st Year)	\$81.00	9.877%	9.877%
7640003142 Postal Cert Mod Unl 1 MONTH MAINTENANCE (2nd+ Year renewal)	\$56.00	8.929%	8.929%
7640003144 Postal Cert Module Limited 1 MONTH MAINTENANCE (1st Year)	\$40.00	10.000%	10.000%
7640003146 Postal Cert Mod Lim 1 MONTH MAINTENANCE (2nd+ Year renewal)	\$24.00	12.500%	12.500%
7640003148 Mixed Weight Add-On - 1 MONTH MAINTENANCE (1st Year)	\$32.00	9.375%	9.375%
7640003150 Mixed Weight Add-On - 1 MONTH MAINTENANCE (2nd+ Year renewal)	\$19.00	10.526%	10.526%
7640003152 Geocoding Add-On - 1 MONTH MAINTENANCE (1st Year)	\$16.00	12.500%	12.500%
7640003154 Geocoding Add-On - MONTH MAINTENANCE (2nd+ Year renewal)	\$16.00	12.500%	12.500%
7640003156 DocForm to DocForm Professional, Upgrade - Maintenance	\$104.00	8.654%	8.654%
7640003158 Postal Cert Upgrade Limit to Unlimited - Maintenance	\$52.00	9.615%	9.615%
Professional Services			
7640000794 Prism Project Services (Per HR) and/or Hourly Charge For Remote Training	\$175.00	11.429%	11.429%
7640000795 Prism On-site Installation (NO T&E)	\$2,500.00	7.680%	7.680%
7640000796 Prism On-site Installation (T&E INCL)	\$3,500.00	7.686%	7.686%
7640000797 Prism Remote Internet Installation	\$995.00	18.090%	18.090%
7640001335 Prism Training, 1 Day at Prism HQ	\$995.00	12.362%	12.362%
7640000792 Prism Training, 2 Days at Prism HQ	\$1,990.00	12.412%	12.412%
7640001336 Prism Training, 3 Days at Prism HQ	\$2,985.00	11.055%	11.055%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001337	Prism Training -On-site (client), 1 day (NO T&E)	\$2,750.00	12.436%	12.436%
7640000793	Prism Training-Onsite(client), 2 days (NO T&E)	\$3,400.00	11.088%	11.088%
7640001338	Prism Training-On-site (client), 3 days (NO T&E)	\$4,100.00	12.415%	12.415%

Prism DocRecord-deskRecord

deskRecord Software

It is required for all deskRecord orders to include item# 7640006627 and 7640006628. (item number 7640006628 requires a quantity of 12 to equal 1 year.)

It is required for all sales of Prism deskRecord to include maintenance (found below) that will be delivered by Prism Software.

DELIVERY: Each Prism DeskRecord package MUST include item 7640008085, Level 1 Solutions Delivery Charge.

7640006626	deskRecord	\$1,495.00	18.060%	18.060%
7640006628	deskRecord - 1 Month Maintenance	\$24.91	11.682%	11.682%
7640006627	Remote deskRecord Install_Training package	\$500.00	18.000%	18.000%

DocRecord Software

It is required for all DocRecord orders to include item# 7640000797.

It is required for all sales of Prism DocRecord to include maintenance (found below) that will be delivered by Prism Software

DELIVERY: Each Prism DocRecord package MUST include item 7640008085, Level 1 Solutions Delivery Charge.

7640002891	DocRecord Desktop, Base System - 5 Desktop (concurrent) users, 1 DocRecord Server	\$3,370.00	18.071%	18.071%
7640002892	DocRecord Web, Base System - 1 Web (concurrent) user, 1 DocRecord Web Server, 2 Desktop (concurrent) users, 1 DocRecord Server	\$4,994.00	18.062%	18.062%
7640002893	DocRecord OCR & Barcode Engine OCR data capture and imaging tools for DocRecord (each Imaging Client requires a Desktop Client License) and Automated barcode reading and processing	\$500.00	18.000%	18.000%
7640002897	DocRecord Automation Server - 10 or less Concurrent Users Automatically index captured files into DocRecord Server (less than 20 desktop users)	\$1,500.00	18.067%	18.067%
7640002898	DocRecord Automation Server 10 or more Concurrent Users. Automatically index captured files into DocRecord Server (20 or more desktop users)	\$3,500.00	18.057%	18.057%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002899	DocRecord Automation Server Upgrade - 10 or less Concurrent Users to 10 or more Concurrent Users (Part # 7640002897 to Part # 7640002898)	\$2,300.00	16.739%	16.739%
7640002900	DocRecord Web Server - 10 or less Concurrent Web Users. Search/Retrieve, and View DocRecord Document via Web (less then 30 web users)	\$2,750.00	16.727%	16.727%
7640002901	DocRecord Web Server - 10 or more Concurrent Web Users. Search/Retrieve, and View DocRecord Document via Web (30+ Web users)	\$5,000.00	16.740%	16.740%
7640002902	DocRecord Web Server Upgrade 10 or less Concurrent Web Users to 10 or more Concurrent Web Users (part # 7640002900 to part # 7640002901)	\$2,550.00	16.745%	16.745%
7640002903	DocRecord Desktop User (1) DocRecord Desktop Client License (1 concurrent)	\$500.00	18.000%	18.000%
7640002904	DocRecord Desktop User (5) DocRecord Desktop Client License (5 Concurrent)	\$2,125.00	18.071%	18.071%
7640004334	DocRecord Desktop User (10) DocRecord Desktop Client License (10 Concurrent)	\$4,230.00	18.061%	18.061%
7640002905	DocRecord Desktop User (25) DocRecord Desktop Client License (25 Concurrent)	\$10,500.00	18.067%	18.067%
7640002906	DocRecord Desktop User (50) DocRecord Desktop Client License (50 Concurrent)	\$20,750.00	16.733%	16.733%
7640002907	DocRecord Desktop User (100) DocRecord Desktop Client License (100 Concurrent)	\$40,000.00	18.068%	18.068%
7640002908	DocRecord Web User (1) DocRecord Web Client License (1 Concurrent)	\$300.00	16.667%	16.667%
7640004335	DocRecord Web User (5) DocRecord Web Client License (5 Concurrent)	\$1,445.00	18.062%	18.062%
7640002909	DocRecord Web User (10) DocRecord Web Client License (10 Concurrent)	\$2,750.00	18.073%	18.073%
7640002910	DocRecord Web User (25) DocRecord Web Client License (25 Concurrent)	\$6,250.00	18.064%	18.064%
7640002911	DocRecord Web User (50) DocRecord Web Client License (50 Concurrent)	\$11,250.00	16.729%	16.729%
7640002912	DocRecord Web User (100) DocRecord Web Client License (100 Concurrent)	\$20,000.00	16.735%	16.735%
7640006870	DocRecord Integrated Connector	\$495.00	66.667%	66.667%
7640006624	Document Processing Server (DPS)	\$4,995.00	18.078%	18.078%
Add-on Module				
7640002895	DocRecord Document Viewer	\$39.00	20.513%	20.513%

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SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640004606 eCopy Connector for DocRecord	\$695.00	18.129%	18.129%
7640007638 DocRecord Desktop Extender	\$495.00	17.980%	17.980%
7640007639 DocRecord Desktop Extender 1 Mo Maintenance	\$8.00	12.500%	12.500%
DocRecord Maintenance			
7640004607 eCopy Connector for DocRecord - 1 month maintenance	\$10.43	13.710%	13.710%
7640003004 DocRecord Desktop-Base System - 1 MONTH MAINTENANCE	\$51.00	7.843%	7.843%
7640003005 DocRecord Web-Base System - 1 MONTH MAINTENANCE	\$75.00	6.667%	6.667%
7640003006 DocRecord OCR and Barcode Client-1 MONTH MAINTENANCE	\$8.00	12.500%	12.500%
7640003010 DocRecord Auto Server 10 or less users - 1 MONTH MAINTENANCE	\$23.00	8.696%	8.696%
7640003011 DocRecord Auto Server 10 or more users - 1 MONTH MAINTENANCE	\$53.00	7.547%	7.547%
7640003012 DocRecord Auto Server Upgrade - 1 MONTH MAINTENANCE	\$35.00	8.571%	8.571%
7640003013 DocRecord Web Server 10 or less - 1 MONTH MAINTENANCE	\$41.00	0.000%	100.000%
7640003014 DocRecord Web Server 10 or more - 1 MONTH MAINTENANCE	\$75.00	0.000%	100.000%
7640003015 DocRecord Web Server Upgrade- 1 MONTH MAINTENANCE	\$38.00	0.000%	100.000%
7640003016 DocRecord Desktop User (1)-1 MONTH MAINTENANCE	\$8.00	12.500%	12.500%
7640003017 DocRecord Desktop User (5)-1 MONTH MAINTENANCE	\$32.00	6.250%	6.250%
7640004336 DocRecord Desktop User (10) -1 MONTH MAINTENANCE	\$63.45	7.013%	7.013%
7640003018 DocRecord Desktop User (25)-1 MONTH MAINTENANCE	\$158.00	6.329%	6.329%
7640003019 DocRecord Desktop User (50) -1 MONTH MAINTENANCE	\$311.00	0.000%	0.000%
7640003020 DocRecord Desktop User (100)-1 MONTH MAINTENANCE	\$600.00	0.000%	0.000%
7640003021 DocRecord Web User (1) - 1 MONTH MAINTENANCE	\$5.00	20.000%	20.000%
7640004337 DocRecord Web User (5) - 1 MONTH MAINTENANCE	\$21.68	7.749%	7.749%
7640003022 DocRecord Web User (10) - 1 MONTH MAINTENANCE	\$41.00	7.317%	7.317%
7640003023 DocRecord Web User (25) - 1 MONTH MAINTENANCE	\$94.00	6.383%	6.383%
7640003024 DocRecord Web User (50) - 1 MONTH MAINTENANCE	\$169.00	0.000%	0.000%
7640003025 DocRecord Web User (100) - 1 MONTH MAINTENANCE	\$300.00	0.000%	0.000%
7640006625 Document Processing Server (DPS)-1 MO maint	\$83.25	11.111%	11.111%
Prism Services			
7640000794 Prism Project Services (Per HR) and/or Hourly Charge For Remote Training	\$175.00	11.429%	11.429%
7640000795 Prism On-site Installation (NO T&E)	\$2,500.00	7.680%	7.680%
7640000796 Prism On-site Installation (T&E INCL)	\$3,500.00	7.686%	7.686%
7640000797 Prism Remote Internet Installation	\$995.00	18.090%	18.090%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001335	Prism Training, 1 Day at Prism HQ	\$995.00	12.362%	12.362%
7640000792	Prism Training, 2 Days at Prism HQ	\$1,990.00	12.412%	12.412%
7640001336	Prism Training, 3 Days at Prism HQ	\$2,985.00	11.055%	11.055%
7640001337	Prism Training -On-site (client), 1 day (NO T&E)	\$2,750.00	12.436%	12.436%
7640000793	Prism Training-Onsite(client), 2 days (NO T&E)	\$3,400.00	11.088%	11.088%
7640001338	Prism Training-On-site (client), 3 days (NO T&E)	\$4,100.00	12.415%	12.415%
KMBS Delivery Fees				
7640008085	Solutions Delivery Charge - Level 1	\$15.00	0.000%	0.000%

Prism DocSystem

DocSystem Software

It is required for all DocSystem orders to include item# 7640000797.

It is required for all sales of Prism DocSystem to include maintenance (found below) that will be delivered by Prism Software

DELIVERY: Each Prism DocSystem package MUST include item 7640008085, Level 1 Solutions Delivery Charge.

7640002913	DocSystem LE Limited features for rules-based distributed print; two (2) processes; Includes one (1) Administrator and unlimited Messaging Agents	\$2,900.00	18.069%	18.069%
7640002914	DocSystem, WorkGroup Full Featured for rules based Distribution point, five workflow/rules(5) processes, one Admin and unlimited Messaging Agents	\$5,200.00	18.077%	18.077%
7640002915	DocSystem- Production Full Featured for rules based Distribution point, ten workflow/rules(10) processes, one Admin and unlimited Messaging Agents	\$9,990.00	16.737%	16.737%
7640002916	DocSystem- Enterprise Full Featured for rules based Distribution point, twenty workflow/rules(20) processes, one Admin and unlimited Messaging Agents	\$18,000.00	16.733%	16.733%
7640002917	WorkFlow Agent Allows Remote User to sign/approve/update, using Signature pad (sold separately)	\$695.00	18.129%	18.129%
7640002918	Administrator Extra DocSystem Administrator	\$895.00	16.760%	16.760%
7640002919	OCR Module OCR (Optical Character Recognition) module allows for full page and zonal OCR, as well as barcode recognition.	\$1,095.00	18.082%	18.082%
7640002920	Upgrade From DocSystem LE to DocSystem Workgroup	\$2,760.00	16.739%	16.739%
7640002921	Upgrade From DocSystem LE to DocSystem Production	\$8,500.00	16.729%	16.729%

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SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002922	Upgrade From DocSystem LE to DocSystem Enterprise	\$17,000.00	16.735%	16.735%
7640002923	Upgrade From DocSystem Workgroup to DocSystem Production	\$5,750.00	16.730%	16.730%
7640002924	Upgrade From DocSystem Workgroup to DocSystem Enterprise	\$14,410.00	16.731%	16.731%
7640002925	Upgrade From DocSystem Production to DocSystem Enterprise	\$9,020.00	16.729%	16.729%
7640006871	DocSystem Integrated Connector	\$495.00	66.667%	66.667%
Add-on Module				
7640004608	eCopy Connector for DocSystem	\$695.00	18.129%	18.129%
DocSystem Maintenance				
7640004609	eCopy Connector for DocSystem - 1 month maintenance	\$10.43	13.710%	13.710%
7640003026	DocSystem LE - 1 MONTH MAINTENANCE	\$44.00	6.818%	6.818%
7640003027	DocSystem, Workgroup - 1 MONTH MAINTENANCE	\$78.00	6.410%	6.410%
7640003028	DocSystem, Production -1 MONTH MAINTENANCE	\$150.00	0.000%	0.000%
7640003029	DocSystem, Enterprise -1 MONTH MAINTENANCE	\$270.00	0.000%	0.000%
7640003030	Workflow Agent - 1 MONTH MAINTENANCE	\$11.00	9.091%	9.091%
7640003031	Administrator - 1 MONTH MAINTENANCE	\$14.00	7.143%	7.143%
7640003032	OCR - 1 MONTH MAINTENANCE	\$17.00	11.765%	11.765%
7640003033	DocSystem LE to WG Upgrade -1 MONTH MAINTENANCE	\$42.00	7.143%	7.143%
7640003034	DocSystem LE to PROD Upgrade -1 MONTH MAINTENANCE	\$128.00	0.000%	0.000%
7640003035	DocSystem LE to ENT Upgrade-1 MONTH MAINTENANCE	\$255.00	0.000%	0.000%
7640003036	DocSystem WG TO PROD Upgrade-1 MONTH MAINTENANCE	\$87.00	0.000%	0.000%
7640003037	DocSystem WG to ENT Upgrade -1 MONTH MAINTENANCE	\$216.00	0.000%	0.000%
7640003038	DocSystem PROD to ENT Upgrade -1 MONTH MAINTENANCE	\$136.00	6.618%	6.618%
Prism Services				
7640000794	Prism Project Services (Per HR) and/or Hourly Charge For Remote Training	\$175.00	11.429%	11.429%
7640000795	Prism On-site Installation (NO T&E)	\$2,500.00	7.680%	7.680%
7640000796	Prism On-site Installation (T&E INCL)	\$3,500.00	7.686%	7.686%
7640000797	Prism Remote Internet Installation	\$995.00	18.090%	18.090%
7640001335	Prism Training, 1 Day at Prism HQ	\$995.00	12.362%	12.362%
7640000792	Prism Training, 2 Days at Prism HQ	\$1,990.00	12.412%	12.412%
7640001336	Prism Training, 3 Days at Prism HQ	\$2,985.00	11.055%	11.055%
7640001337	Prism Training -On-site (client), 1 day (NO T&E)	\$2,750.00	12.436%	12.436%
7640000793	Prism Training-Onsite(client), 2 days (NO T&E)	\$3,400.00	11.088%	11.088%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001338 Prism Training-On-site (client), 3 days (NO T&E)	\$4,100.00	12.415%	12.415%
KMBS Delivery Fees			
7640008085 Solutions Delivery Charge - Level 1	\$15.00	0.000%	0.000%

Nuance

Unity Desktop Professional (*)

DELIVERY: Each Unity package MUST include item 7640008086, Level 2 Solutions Delivery Charge.

7640005371 Unity Desktop Professional v6 - 1 Seat License	\$399.99	N/A	0.000%
7640005372 Unity Desktop Professional v6 - 5 Seat License	\$1,699.99	N/A	0.000%
7640006584 Unity Desktop Professional v6 - 10 Seat License	\$3,249.99	N/A	0.000%
7640005373 Unity Desktop Professional v6 - 25 Seat License	\$7,999.99	N/A	0.000%
7640005374 Unity Desktop Professional v6 - 50 Seat License	\$14,299.99	N/A	0.000%
7640005375 Unity Desktop Professional v6 - 100 Seat license	\$24,399.99	N/A	0.000%

Unity Desktop Professional - Maintenance/Upgrade Assurance

7640006585 Unity Upgrade Assurance - 10 seat license	\$689.00	N/A	0.000%
7640005380 Unity Upgrade Assurance - 25 seat license	\$1,696.00	N/A	0.000%
7640005381 Unity Upgrade Assurance - 50 seat license	\$3,032.00	N/A	0.000%
7640005382 Unity Upgrade Assurance - 100 seat license	\$5,173.00	N/A	0.000%

OmniPage PRO v16

DELIVERY: Each OmniPage package MUST include item 7640008086, Level 2 Solutions Delivery Charge.

7640004342 OmniPage Professional 16	\$499.99	N/A	0.000%
7640004343 OmniPage Professional 16, 5 User License	\$2,374.95	N/A	0.000%

OmniPage Upgrade from v15 to v16

7640004344 OmniPage Professional Upgrade from v15 to v16	\$199.99	N/A	0.000%
7640004345 OmniPage Professional Upgrad from v15 to v16, 5 User License	\$949.95	N/A	0.000%

OmniPage PDF Converter Professional 5

DELIVERY: Each OmniPage package MUST include item 7640008086, Level 2 Solutions Delivery Charge.

7640005054 PDF Converter Professional 5.0 - Single User	\$99.99	N/A	0.000%
7640005055 PDF Converter Professional 5.0 - 5 User	\$449.96	N/A	0.000%
7640005056 PDF Converter Professional 5.0 - 25 User	\$2,174.75	N/A	0.000%
7640005057 PDF Converter Professional 5.0 - 100 User	\$7,999.00	N/A	0.000%
7640005058 PDF Converter Professional 5.0 - 250 User	\$18,997.50	N/A	0.000%

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SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640005059 PDF Converter Professional 5.0 Enterprise-Single User	\$149.99	N/A	0.000%
7640005060 PDF Converter Professional 5.0 Enterprise - 5 User	\$674.96	N/A	0.000%
7640005061 PDF Converter Professional 5.0 Enterprise - 25 User	\$3,262.25	N/A	0.000%
7640005062 PDF Converter Professional 5.0 Enterprise - 100 User	\$11,999.00	N/A	0.000%
7640005063 PDF Converter Professional 5.0 Enterprise - 250 User	\$28,497.50	N/A	0.000%
OmniPage PROX 10.x MACINTOSH			
<i>DELIVERY: Each OmniPage package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
709924 OmniPage Pro v14.0 Office Edition Upgrade	\$200.00	N/A	0.000%
709927 OmniPage Pro X, v10.0, Mac	\$500.00	N/A	0.000%
709928 OmniPage Pro X, v10.0, Mac, 5 User License	\$2,376.00	N/A	0.000%
OmniPage ProX 10.x Mac Upgrade v14.0 Office Edition Upgrade			
709930 OmniPage Pro X, v10.0, Mac, Upgrade	\$150.00	N/A	0.000%
PaperPort Pro Office v11			
<i>DELIVERY: Each PaperPort Pro package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640002595 PaperPort Professional 11, Single User	\$199.99	N/A	0.000%
7640002596 PaperPort Professional 11, 5 User	\$999.95	N/A	0.000%
PaperPort Pro Office Upgrade from v10 to v11			
7640002597 Paperport Professional 11, Upgrade - Single User	\$149.99	N/A	0.000%
OmniForm Premium 5.0 & OmniForm Filler			
<i>DELIVERY: Each OmniForm Premium and OmniForm Filler package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
708299 OmniForm 5.0 Premium Full	\$700.00	N/A	0.000%
708300 OmniForm 5.0 Premium Full, 5 User License, Brown Bag	\$3,140.00	N/A	0.000%
OmniForm Filler 5.0			
708302 OmniForm 5 FILLER	\$40.00	N/A	0.000%
708303 OmniForm 5 FILLER, 5 User License, Brown Bag	\$180.00	N/A	0.000%
KMBS Professional Services			
7640006607 Nuance Software Integration and/or End-User Training - One Hour - Performed by KMBS	\$200.00	N/A	0.000%
KMBS Delivery Fees			
7640008086 Solutions Delivery Charge - Level 2	\$25.00	N/A	0.000%

RSA QDIRECT

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)	
RSA QDIRECT - SOFTWARE & SOFTWARE OPTIONS				
<i>All QDirect Hardware, Hardware Options, Main Software, or Software Options REQUIRE the purchase of the corresponding 1x5 OR 3x7 annual maintenance.</i>				
<i>The deployment of QDirect requires the purchase of Standard Implementation - Remote Installation & Training, Item 7640004798.</i>				
<i>The deployment of the QDirect Equitrac Integration Module, item 7640004868 requires the purchase of QDirect.SCAN Equitrac Integration Module - Implementation Fee, item 7640007604.</i>				
7640004805	QDirect Core License (Includes Network Reader & 2 PDEFs)	\$15,000.00	N/A	0.000%
7640004808	QDirect Hot Folder Reader	\$6,500.00	N/A	0.000%
7640004811	QDirect M.I.S. Print Reader (Requires Transform Writer Per Printer)	\$6,500.00	N/A	0.000%
7640004814	QDirect WebCRD Reader	\$6,500.00	N/A	0.000%
7640004817	QDirect Custom Reader	\$6,500.00	N/A	0.000%
7640004820	QDirect IPDSPrint Reader (Requires Transform Writer Per Printer)	\$6,500.00	N/A	0.000%
7640004832	QDirect Makeready Reader (Requires Transform Writer Per Printer)	\$6,500.00	N/A	0.000%
7640004835	QDirect VIPrint Reader (Requires Transform Writer Per Printer)	\$6,500.00	N/A	0.000%
7640004844	QDirect.SCAN eCopy Reader (5 MFPs)	\$1,000.00	N/A	0.000%
7640004868	QDirect.SCAN Equitrac Integration Module	\$5,000.00	N/A	0.000%
7640004871	QDirect.SCAN Accounting Module	\$7,500.00	N/A	0.000%
7640007605	QDirect.SCAN Account Lookup Module	\$3,000.00	N/A	0.000%
7640007608	QDirect.SCAN Job Cost Estimating Module	\$3,000.00	N/A	0.000%
7640008162	QDirect Dynamics Reader	\$6,500.00	N/A	0.000%
7640008166	QDirect Dynamics License (Requires PC)	\$15,000.00	N/A	0.000%
7640008170	QDirect Transform Writer (Per 201+ ppm Printer)	\$9,000.00	N/A	0.000%
7640008173	QDirect Transform Writer (Per 136-200 ppm Printer)	\$7,500.00	N/A	0.000%
7640008176	QDirect Transform Writer (Per 91-135 ppm Printer)	\$6,500.00	N/A	0.000%
7640008179	QDirect Transform Writer (Per 76-90 ppm Printer)	\$6,000.00	N/A	0.000%
7640008182	QDirect Transform Writer (Per 61-75 ppm Printer)	\$5,000.00	N/A	0.000%
7640008185	QDirect Transform Writer (Per 31-60 ppm Printer)	\$2,000.00	N/A	0.000%
7640008188	QDirect Transform Writer (Per 0-30 ppm Printer)	\$1,000.00	N/A	0.000%
RSA QDIRECT - SOFTWARE MAINTENANCE				
<i>All QDirect Hardware, Hardware Options, Main Software, or Software Options REQUIRE the purchase of the corresponding 1x5 OR 3x7 annual maintenance.</i>				
7640004806	QDirect Core License - Annual 1x5 Maintenance	\$3,000.00	N/A	0.000%
7640004807	QDirect Core License - Annual 3x7 Maintenance	\$5,250.00	N/A	0.000%
7640004809	QDirect Hot Folder Reader - Annual 1x5 Maintenance	\$1,250.00	N/A	0.000%

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SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640004810	QDirect Hot Folder Reader - Annual 3x7 Maintenance	\$2,188.00	N/A	0.000%
7640004812	QDirect M.I.S. Print Reader - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640004813	QDirect M.I.S. Print Reader - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640004815	QDirect WebCRD Reader - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640004816	QDirect WebCRD Reader - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640004818	QDirect Custom Reader - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640004819	QDirect Custom Reader - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640004821	QDirect IPDSPrint Reader - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640004822	QDirect IPDSPrint Reader - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640004833	QDirect Makeready Reader - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640004834	QDirect Makeready Reader - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640004836	QDirect VIPrint Reader - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640004837	QDirect VIPrint Reader - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640004838	QDirect Additional PDEF (Per Printer Definition)	\$3,000.00	N/A	0.000%
7640004839	QDirect Additional PDEF - Annual 1x5 Maintenance	\$600.00	N/A	0.000%
7640004840	QDirect Additional PDEF - Annual 3x7 Maintenance	\$1,050.00	N/A	0.000%
7640004845	QDirect.SCAN eCopy Reader (5 MFPs) - Annual 1x5 Maintenance	\$200.00	N/A	0.000%
7640004846	QDirect.SCAN eCopy Reader (5 MFPs) - Annual 3x7 Maintenance	\$350.00	N/A	0.000%
7640004869	QDirect.SCAN Equitrac Integration Module - Annual 1x5 Maintenance	\$1,000.00	N/A	0.000%
7640004870	QDirect.SCAN Equitrac Integration Module - Annual 3x7 Maintenance	\$1,750.00	N/A	0.000%
7640004872	QDirect.SCAN Accounting Module - Annual 1x5 Maintenance	\$1,500.00	N/A	0.000%
7640004873	QDirect.SCAN Accounting Module - Annual 3x7 Maintenance	\$2,625.00	N/A	0.000%
7640004874	QDirect Backup or DR License	\$5,000.00	N/A	0.000%
7640004875	QDirect Backup or DR License - Annual 1x5 Maintenance	\$1,000.00	N/A	0.000%
7640004876	QDirect Backup or DR License - Annual 3x7 Maintenance	\$1,750.00	N/A	0.000%
7640007606	QDirect.SCAN Account Lookup Module - Annual 1x5 Maintenance	\$600.00	N/A	0.000%
7640007607	QDirect.SCAN Account Lookup Module - Annual 3x7 Maintenance	\$1,050.00	N/A	0.000%
7640007609	QDirect.SCAN Job Cost Estimating Module - Annual 1x5 Maintenance	\$600.00	N/A	0.000%
7640007610	QDirect.SCAN Job Cost Estimating Module - Annual 3x7 Maintenance	\$1,050.00	N/A	0.000%
7640008163	QDirect Dynamics Reader - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640008164	QDirect Dynamics Reader - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640008167	QDirect Dynamics License - Annual 1x5 Maintenance	\$3,000.00	N/A	0.000%

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SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640008168	QDirect Dynamics License - Annual 3x7 Maintenance	\$5,250.00	N/A	0.000%
7640008171	QDirect Transform Writer (201+ ppm Printer) - Annual 1x5 Maintenance	\$1,800.00	N/A	0.000%
7640008172	QDirect Transform Writer (201+ ppm Printer) - Annual 3x7 Maintenance	\$3,150.00	N/A	0.000%
7640008174	QDirect Transform Writer (136-200 ppm Printer) - Annual 1x5 Maintenance	\$1,500.00	N/A	0.000%
7640008175	QDirect Transform Writer (136-200 ppm Printer) - Annual 3x7 Maintenance	\$2,625.00	N/A	0.000%
7640008177	QDirect Transform Writer (91-135 ppm Printer) - Annual 1x5 Maintenance	\$1,300.00	N/A	0.000%
7640008178	QDirect Transform Writer (91-135 ppm Printer) - Annual 3x7 Maintenance	\$2,275.00	N/A	0.000%
7640008180	QDirect Transform Writer (76-90 ppm Printer) - Annual 1x5 Maintenance	\$1,200.00	N/A	0.000%
7640008181	QDirect Transform Writer (76-90 ppm Printer) - Annual 3x7 Maintenance	\$2,100.00	N/A	0.000%
7640008183	QDirect Transform Writer (61-75 ppm Printer) - Annual 1x5 Maintenance	\$1,000.00	N/A	0.000%
7640008184	QDirect Transform Writer (61-75 ppm Printer) - Annual 3x7 Maintenance	\$1,750.00	N/A	0.000%
7640008186	QDirect Transform Writer (31-60 ppm Printer) - Annual 1x5 Maintenance	\$400.00	N/A	0.000%
7640008187	QDirect Transform Writer (31-60 ppm Printer) - Annual 3x7 Maintenance	\$700.00	N/A	0.000%
7640008189	QDirect Transform Writer (0-30 ppm Printer) - Annual 1x5 Maintenance	\$200.00	N/A	0.000%
7640008190	QDirect Transform Writer (0-30 ppm Printer) - Annual 3x7 Maintenance	\$350.00	N/A	0.000%
RSA HARDWARE & MAINTENANCE				
<i>DELIVERY: Each QDirect Server MUST include item 7640004718, RSA Freight and Handling.</i>				
7640004734	Production Tower Server	\$2,995.00	N/A	0.000%
7640004735	Production Tower Server - Annual 1 x 5 Maintenance	\$599.00	N/A	0.000%
7640004736	Production Tower Server - Annual 3 x 7 Maintenance	\$1,048.00	N/A	0.000%
7640004737	Production Rack Server	\$2,995.00	N/A	0.000%
7640004738	Production Rack Server - Annual 1 x 5 Maintenance	\$599.00	N/A	0.000%
7640004739	Production Rack Server - Annual 3 x 7 Maintenance	\$1,048.00	N/A	0.000%
7640005045	Premium Production Tower Server	\$4,995.00	N/A	0.000%
7640005046	Premium Production Tower Server - Annual Maintenance 1 x 5 Maintenance	\$999.00	N/A	0.000%
7640005047	Premium Production Tower Server - Annual Maintenance 3 x 7 Maintenance	\$1,748.00	N/A	0.000%
7640004740	Premium Production Rack Server	\$4,995.00	N/A	0.000%
7640004741	Premium Production Rack Server - Annual 1 x 5 Maintenance	\$999.00	N/A	0.000%
7640004742	Premium Production Rack Server - Annual 3x 7 Maintenance	\$1,748.00	N/A	0.000%
7640004743	Enterprise Rack Server	\$8,795.00	N/A	0.000%

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SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640004744 Enterprise Rack Server - Annual 1 x 5 Maintenance	\$1,759.00	N/A	0.000%
7640004745 Enterprise Rack Server - Annual 3 x 7 Maintenance	\$3,078.00	N/A	0.000%
RSA FREIGHT & HANDLING			
7640004718 Freight & Handling - U.S. (Per Server)	\$300.00	N/A	0.000%
RSA PROFESSIONAL SERVICES & TRAINING			
7640004794 Professional Services (Variable)	\$500.00	N/A	0.000%
7640004795 Professional Services - 1 Day On-Site (Includes travel expenses)	\$4,500.00	N/A	0.000%
7640004796 Professional Services - Additional Day, Already On-Site	\$1,500.00	N/A	0.000%
7640004797 Professional Services - Daily Rate (Off-Site)	\$1,500.00	N/A	0.000%
7640004798 Standard Implementation - Remote Installation & Training	\$7,000.00	N/A	0.000%
7640004799 System Reintegration Fee	\$3,350.00	N/A	0.000%
7640007604 QDirect.SCAN Equitrac Integration Module - Implementation Fee	\$5,000.00	N/A	0.000%
7640008157 QDirect Core License - Remote Installation Fee	\$3,500.00	N/A	0.000%
7640008158 QDirect M.I.S. Print Reader - Implementation Fee	\$3,500.00	N/A	0.000%
7640008159 QDirect IPDSPrint Reader - Implementation Fee	\$3,500.00	N/A	0.000%
7640008160 QDirect Makeready Reader - Implementation Fee	\$3,500.00	N/A	0.000%
7640008161 QDirect VIPrint Reader - Implementation Fee	\$3,500.00	N/A	0.000%
7640008165 QDirect Dynamics Reader - Implementation Fee	\$3,500.00	N/A	0.000%
7640008169 QDirect Dynamics License - Implementation Fee	\$3,000.00	N/A	0.000%
7640008191 QDirect.SCAN - Remote Installation & Training Fee	\$3,500.00	N/A	0.000%

RSA RDOPRINT

RSA RDOPRINT MAIN SOFTWARE & SOFTWARE OPTIONS

Item 7640007612 RDOPrint License (Single Server, Single Customer) REQUIRES Item 7640007613 Annual 1x5 Maintenance OR item 7640007614 Annual 3x7 Maintenance AND RDOPrint Implementation Fee, item 7640007611.

Item 7640007615 RDOPrint License w/WebCRD or Qdirect (Single Server, Single Customer) REQUIRES item 7640007616 Annual 1x5 Maintenance OR item 7640007617 Annual 3x7 Maintenance AND RDOPrint Implementation Fee, item 7640007611.

Item 7640007618 RDOPrint License (Single Server, Multiple Customers) REQUIRES item 7640007619 Annual 1x5 Maintenance OR item 7640007620 Annual 3x7 Maintenance AND RDOPrint Implementation Fee, item 7640007611.

7640007612 RDOPrint License (Single Server, Single Customer)	\$15,000.00	N/A	0.000%
7640007615 RDOPrint License w/WebCRD or QDirect (Single Server, Single Customer)	\$7,500.00	N/A	0.000%
7640007618 Multi-Customer RDOPrint License (Single Server, Multiple Customers)	\$45,000.00	N/A	0.000%

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SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
RSA RDOPRINT SOFTWARE MAINTENANCE				
7640007613	RDOPrint License (Single Server, Single Customer) - Annual 1x5 Maintenance	\$3,000.00	N/A	0.000%
7640007614	RDOPrint License (Single Server, Single Customer) - Annual 3x7 Maintenance	\$5,250.00	N/A	0.000%
7640007616	RDOPrint License w/WebCRD or QDirect (Single Server, Single Customer) - Annual 1x5 Maintenance	\$1,500.00	N/A	0.000%
7640007617	RDOPrint License w/WebCRD or QDirect (Single Server, Single Customer) - Annual 3x7 Maintenance	\$2,625.00	N/A	0.000%
7640007619	RDOPrint License (Single Server, Multiple Customers) - Annual 1x5 Maintenance	\$9,000.00	N/A	0.000%
7640007620	RDOPrint License (Single Server, Multiple Customers) - Annual 3x7 Maintenance	\$15,750.00	N/A	0.000%
RSA PROFESSIONAL SERVICES & TRAINING				
7640004794	Professional Services (Variable)	\$500.00	N/A	0.000%
7640004795	Professional Services - 1 Day On-Site (Includes travel expenses)	\$4,500.00	N/A	0.000%
7640004796	Professional Services - Additional Day, Already On-Site	\$1,500.00	N/A	0.000%
7640004797	Professional Services - Daily Rate (Off-Site)	\$1,500.00	N/A	0.000%
7640007611	RDOPrint Implementation Fee	\$1,500.00	N/A	0.000%
RSA QDIRECT PRINT SERVER				
RSA QDIRECT PRINT SERVER WITH SOFTWARE				
<i>The RSA QDirect Print Server, Item 7640007498, includes the software and Dell server.</i>				
<i>DELIVERY: Each QDirect Print Server MUST include item 7640004718, RSA Freight and Handling.</i>				
<i>When ordering the RSA QDirect Print Server, Item 7640007498, the following items are REQUIRED:</i>				
<i>(1) Item 7640007499, Annual 1x5 Maintenance OR Item 7640007500, Annual 3x7 Maintenance.☐</i>				
<i>(2) Item 7640007501, Remote Installation Fee.☐</i>				
<i>(3) Item 7640004718, Freight & Handling.</i>				
7640007498	QDirect Print Server (Includes Dell Server)	\$9,995.00	N/A	0.000%
RSA QDIRECT PRINT SERVER HARDWARE/SOFTWARE MAINTENANCE				
7640007499	QDirect Print Server - Annual 1x5 Maintenance	\$1,999.00	N/A	0.000%
7640007500	QDirect Print Server - Annual 3x7 Maintenance	\$3,498.00	N/A	0.000%

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RSA FREIGHT & HANDLING			
7640004718 Freight & Handling - U.S. (Per Server)	\$300.00	N/A	0.000%
RSA PROFESSIONAL SERVICES & TRAINING			
7640007501 QDirect Print Server - Remote Installation Fee	\$3,500.00	N/A	0.000%

RSA WEBCRD

RSA WEBCRD SOFTWARE & SOFTWARE OPTIONS

All WebCRD Hardware, Hardware Options, Main Software, or Software Options REQUIRE the purchase of the corresponding 1x5 OR 3x7 annual maintenance. The WebCRD Base License, item 7640004893 REQUIRES the purchase of WebCRD Base License - Remote Installation & Training, item 7640005048. The WebCRD Pro License, item 7640004893 and WebCRD Enterprise System License, item 7640004890, REQUIRE the purchase of Standard Implementation - Remote Installation & Training, item 7640004798. The WebCRD AutoStock Module, item number 7640004930, REQUIRES the purchase of the WebCRD AutoStock Implementation Fee, item 7640004933. The WebCRD Analytics Module, item number 7640005204, REQUIRES the purchase of the WebCRD Analytics Implementation Fee, item 7640004940. The WebCRD Dynamics Module, item number 7640005204, REQUIRES the purchase of the WebCRD Dynamics Implementation Fee, item 7640005207. The WebCRD SurePDF Client License, item number 7640007628, REQUIRES the purchase of the WebCRD SurePDF Client License Implementation Fee, item 7640007631. The WebCRD Enterprise Login (LDAP) Module, item number 7640004914, REQUIRES the purchase of the WebCRD Authentication Module Implementation Fee, item 7640007632. The WebCRD Credit Card Module, item number 7640005204, REQUIRES the purchase of the WebCRD Credit Card Implementation Fee, item 7640007633. The WebCRD AJCE Module, item number 7640005204, REQUIRES the purchase of the WebCRD AJCE Module Implementation Fee, item 7640007634.

7640004890 WebCRD Enterprise System License (WebCRD Pro, LDAP, QDirect)	\$35,000.00	N/A	0.000%
7640004893 WebCRD Base License	\$15,000.00	N/A	0.000%
7640004896 WebCRD Pro (Includes 2 PDEFs)	\$25,000.00	N/A	0.000%
7640004902 WebCRD CentralPDF License (Requires PC For Conversion)	\$8,750.00	N/A	0.000%
7640004905 WebCRD SurePDF License (Up to 5 Print Centers)	\$10,000.00	N/A	0.000%
7640004914 WebCRD Enterprise Login (LDAP) Module	\$5,000.00	N/A	0.000%
7640004917 WebCRD Credit Card Module	\$5,000.00	N/A	0.000%
7640004923 WebCRD Additional Site License (Per Additional Site)	\$7,500.00	N/A	0.000%
7640004927 WebCRD AJCE (Advanced Job Cost Estimating) Module	\$10,000.00	N/A	0.000%
7640004930 WebCRD AutoStock Module (Requires AutoStock Implementation Fee)	\$15,000.00	N/A	0.000%
7640004937 WebCRD Analytics Module (Requires Analytics Implementation Fee)	\$8,500.00	N/A	0.000%
7640004944 WebCRD Backup or DR License	\$7,500.00	N/A	0.000%
7640005204 WebCRD Dynamics Module (Requires Dynamics Implementation Fee)	\$15,000.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640007625	Upgrade from WebCRD Base License to WebCRD Pro License	\$12,500.00	N/A	0.000%
7640007628	WebCRD SurePDF Client License (Per Print Center)	\$2,500.00	N/A	0.000%
7640008192	Fusion Pro Designer Licenses (5-pack)	\$500.00	N/A	0.000%
RSA WEBCRD - SOFTWARE MAINTENANCE				
<i>All WebCRD Hardware, Hardware Options, Main Software, or Software Options require the purchase of the corresponding 1x5 OR 3x7 annual maintenance.</i>				
7640004891	WebCRD Enterprise System License - Annual 1x5 Maintenance	\$7,000.00	N/A	0.000%
7640004892	WebCRD Enterprise System License - Annual 3x7 Maintenance	\$12,250.00	N/A	0.000%
7640004894	WebCRD Base License - Annual 1x5 Maintenance	\$3,000.00	N/A	0.000%
7640004895	WebCRD Base License - Annual 3x7 Maintenance	\$5,250.00	N/A	0.000%
7640004897	WebCRD Pro - Annual 1x5 Maintenance	\$5,000.00	N/A	0.000%
7640004898	WebCRD Pro - Annual 3x7 Maintenance	\$8,750.00	N/A	0.000%
7640004899	WebCRD Additional PDEF (Per Printer Definition)	\$3,000.00	N/A	0.000%
7640004900	WebCRD Additional PDEF - Annual 1x5 Maintenance	\$600.00	N/A	0.000%
7640004901	WebCRD Additional PDEF - Annual 3x7 Maintenance	\$1,050.00	N/A	0.000%
7640004903	WebCRD CentralPDF License - Annual 1x5 Maintenance	\$1,750.00	N/A	0.000%
7640004904	WebCRD CentralPDF License - Annual 3x7 Maintenance	\$3,063.00	N/A	0.000%
7640004906	WebCRD SurePDF License - Annual 1x5 Maintenance	\$2,000.00	N/A	0.000%
7640004907	WebCRD SurePDF License - Annual 3x7 Maintenance	\$3,500.00	N/A	0.000%
7640004915	WebCRD Enterprise Login (LDAP) Module - Annual 1x5 Maintenance	\$1,000.00	N/A	0.000%
7640004916	WebCRD Enterprise Login (LDAP) Module - Annual 3x7 Maintenance	\$1,750.00	N/A	0.000%
7640004918	WebCRD Credit Card Module - Annual 1x5 Maintenance	\$1,000.00	N/A	0.000%
7640004919	WebCRD Credit Card Module - Annual 3x7 Maintenance	\$1,750.00	N/A	0.000%
7640004924	WebCRD Additional Site License - Annual 1x5 Maintenance	\$1,500.00	N/A	0.000%
7640004925	WebCRD Additional Site License - Annual 3x7 Maintenance	\$2,625.00	N/A	0.000%
7640004928	WebCRD AJCE Module - Annual 1x5 Maintenance	\$2,000.00	N/A	0.000%
7640004929	WebCRD AJCE Module - Annual 3x7 Maintenance	\$3,500.00	N/A	0.000%
7640004931	WebCRD AutoStock Module - Annual 1x5 Maintenance	\$3,000.00	N/A	0.000%
7640004932	WebCRD AutoStock Module - Annual 3x7 Maintenance	\$5,250.00	N/A	0.000%
7640004938	WebCRD Analytics Module - Annual 1x5 Maintenance	\$1,700.00	N/A	0.000%
7640004939	WebCRD Analytics Module - Annual 3x7 Maintenance	\$2,975.00	N/A	0.000%
7640004945	WebCRD Backup or DR License - Annual 1x5 Maintenance	\$1,500.00	N/A	0.000%
7640004946	WebCRD Backup or DR License - Annual 3x7 Maintenance	\$2,625.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640005205	WebCRD Dynamics Module - Annual 1x5 Maintenance	\$3,000.00	N/A	0.000%
7640005206	WebCRD Dynamics Module - Annual 3x7 Maintenance	\$5,250.00	N/A	0.000%
7640005048	WebCRD Bckup or DR License - Annual 3x 7 Maintenance	\$3,500.00	N/A	0.000%
7640007636	WebCRD Customization - Annual 1x5 Maintenance	\$200.00	N/A	0.000%
7640007637	WebCRD Customization - Annual 3x7 Maintenance	\$350.00	N/A	0.000%
7640007626	Upgrade WebCRD Base License to WebCRD Pro - Annual 1x5 Maintenance	\$2,500.00	N/A	0.000%
7640007627	Upgrade WebCRD Base License to WebCRD Pro - Annual 3x7 Maintenance	\$4,375.00	N/A	0.000%
7640007629	WebCRD SurePDF Client License - Annual 1x5 Maintenance	\$500.00	N/A	0.000%
7640007630	WebCRD SurePDF Client License - Annual 3x7 Maintenance	\$875.00	N/A	0.000%
7640008193	Fusion Pro Designer Licenses - Annual 1x5 Maintenance	\$100.00	N/A	0.000%
7640008194	Fusion Pro Designer Licenses - Annual 3x7 Maintenance	\$175.00	N/A	0.000%
RSA HARDWARE & MAINTENANCE				
<i>All WebCRD Hardware, Hardware Options, Main Software, or Software Options REQUIRE the purchase of the corresponding 1x5 OR 3x7 annual maintenance.</i>				
<i>DELIVERY: Each QDirect Print Server MUST include item 7640004718, RSA Freight and Handling.</i>				
7640005045	Premium Production Tower Server	\$4,995.00	N/A	0.000%
7640005046	Premium Production Tower Server - Annual Maintenance 1 x 5 Maintenance	\$999.00	N/A	0.000%
7640005047	Premium Production Tower Server - Annual Maintenance 3 x 7 Maintenance	\$1,748.00	N/A	0.000%
7640004740	Premium Production Rack Server	\$4,995.00	N/A	0.000%
7640004741	Premium Production Rack Server - Annual 1 x 5 Maintenance	\$999.00	N/A	0.000%
7640004742	Premium Production Rack Server - Annual 3x 7 Maintenance	\$1,748.00	N/A	0.000%
7640004743	Enterprise Rack Server	\$8,795.00	N/A	0.000%
7640004744	Enterprise Rack Server - Annual 1 x 5 Maintenance	\$1,759.00	N/A	0.000%
7640004745	Enterprise Rack Server - Annual 3 x 7 Maintenance	\$3,078.00	N/A	0.000%
RSA FREIGHT & HANDLING				
7640004718	Freight & Handling - U.S. (Per Server)	\$300.00	N/A	0.000%
RSA PROFESSIONAL SERVICES & TRAINING				
7640004794	Professional Services (Variable)	\$500.00	N/A	0.000%
7640004795	Professional Services - 1 Day On-Site (Includes travel expenses)	\$4,500.00	N/A	0.000%
7640004796	Professional Services - Additional Day, Already On-Site	\$1,500.00	N/A	0.000%
7640004797	Professional Services - Daily Rate (Off-Site)	\$1,500.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640004798	Standard Implementation - Remote Installation & Training	\$7,000.00	N/A	0.000%
7640004800	WebCRD Reintegration Fee	\$3,900.00	N/A	0.000%
7640004926	WebCRD Additional Site License Implementation Fee	\$3,000.00	N/A	0.000%
7640004933	WebCRD AutoStock Implementation Fee	\$3,000.00	N/A	0.000%
7640004940	WebCRD Analytics Implementation Fee	\$3,000.00	N/A	0.000%
7640005207	WebCRD Dynamics Implementation Fee	\$3,000.00	N/A	0.000%
7640007621	WebCRD Base License - Remote Installation & Training Fee	\$3,500.00	N/A	0.000%
7640007622	WebCRD Pro License - Remote Installation & Training Fee	\$7,000.00	N/A	0.000%
7640007623	Upgrade from WebCRD Base to Pro - Remote Installation & Training Fee	\$3,500.00	N/A	0.000%
7640007624	WebCRD - Reintegration Fee	\$3,500.00	N/A	0.000%
7640007631	WebCRD SurePDF Client License - Implementation Fee	\$1,500.00	N/A	0.000%
7640007632	WebCRD Authentication Module - Implementation Fee	\$1,500.00	N/A	0.000%
7640007633	WebCRD Credit Card Module - Implementation Fee	\$1,500.00	N/A	0.000%
7640007634	WebCRD AJCE Module - Implementation Fee	\$1,500.00	N/A	0.000%
7640007635	WebCRD Customization (Requires Quote; Variable)	\$1,000.00	N/A	0.000%

RSA WebCRD OnDemand

RSA WEBCRD ONDEMAND MAIN SOFTWARE

7640008132	WebCRD Pro OnDemand - Annual Fee	\$12,000.00	N/A	0.000%
7640008133	Additional Site (per additional Print Center) - Annual Fee	\$1,800.00	N/A	0.000%

RSA WEBCRD ONDEMAND SOFTWARE OPTIONS

7640008134	SurePDF Client License (per Print Center) - Annual Fee	\$1,800.00	N/A	0.000%
7640008135	CentralPDF Server License - Annual Fee	\$3,600.00	N/A	0.000%
7640008136	Advanced Job Cost Estimating (AJCE) Module - Annual Fee	\$1,800.00	N/A	0.000%
7640008137	Inventory Module - Annual Fee	\$1,800.00	N/A	0.000%
7640008138	Authentication Module - Annual Fee	\$1,800.00	N/A	0.000%
7640008139	Credit Card Validation Module - Annual Fee	\$1,800.00	N/A	0.000%
7640008140	WebCRD Dynamics Module - Annual Fee	\$6,000.00	N/A	0.000%

RSA PROFESSIONAL SERVICES & TRAINING

7640008141	WebCRD OnDemand - Setup, Configuration & Training	\$5,000.00	N/A	0.000%
7640008142	WebCRD Printer Definition (Per PDEF) - Setup & Configuration	\$1,500.00	N/A	0.000%
7640008143	Additional Site (per additional Print Center) - Setup & Configuration	\$1,500.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640008144	SurePDF Client License - Setup & Configuration (per Print Center)	\$1,500.00	N/A	0.000%
7640008145	CentralPDF Server License - Setup & Configuration	\$1,500.00	N/A	0.000%
7640008146	AJCE Module - Setup & Configuration	\$1,500.00	N/A	0.000%
7640008147	Inventory Module - Setup & Configuration	\$1,500.00	N/A	0.000%
7640008148	Authentication Module - Setup & Configuration	\$1,500.00	N/A	0.000%
7640008149	WebCRD Dynamics Module - Setup & Configuration	\$5,000.00	N/A	0.000%
7640008150	Additional WebEx Training (per hour; 4 hour minimum)	\$200.00	N/A	0.000%

MPI

LinkCom III for Monochrome Devices

DELIVERY: Each LinkCom III for Monochrome Device MUST include item 7640008088, Level 4 Solutions Delivery Charge.

INSTALLATION: LinkCom III for Monochrome Device MUST include item 7640008118, KMBS LinkCom Installation Fee (per MFP).

It is REQUIRED to include a minimum of 1 year Annual Maintenance with each LinkCom device sold.

7640001483	LinkCom III 10/100 for MFP's up to 55PPM	\$719.00	N/A	0.000%
7640001484	LinkCom III 10/100 + SCS for MFP's up to 55PPM	\$909.00	N/A	0.000%
7640001485	LinkCom III 10/100 + IPDS for MFP's up to 55PPM	\$1,419.00	N/A	0.000%
7640001486	LinkCom III 10/100 + IPDS+SCS+SCS+AS/400+S/390 for MFP's up to 55PPM	\$1,609.00	N/A	0.000%
7640005147	LinkCom III 10/100 + SCS with Host to Network (H2N) - 3 sessions	\$1,995.00	N/A	0.000%
7640005148	LinkCom III 10/100 + IPDS with Host to Network (H2N) - 3 sessions	\$3,995.00	N/A	0.000%

LinkCom III for Color & Monochrome Devices

DELIVERY: Each LinkCom III for Color & Monochrome Devices MUST include item 7640008088, Level 4 Solutions Delivery Charge.

INSTALLATION: LinkCom III for Color & Monochrome Devices MUST include item 7640008118, KMBS LinkCom Installation Fee (per MFP).

It is REQUIRED to include a minimum of 1 year Annual Maintenance with each LinkCom device sold.

7640005146	LinkCom III 10/100 + IPDS + SCS FULL Color 16PPP	\$2,195.00	N/A	0.000%
7640001487	LinkCom III 10/100 + IPDS + SCS for MFP's - High Speed Monochrome up to 85PPM/FullColor up to 30PPM	\$4,500.00	N/A	0.000%
7640001488	LinkCom III 10/100 + IPDS + SCS for MFP's - High Speed Monochrome from 86PPM TO 120PPM/Full Color up to 45PPM	\$9,000.00	N/A	0.000%

LinkCom III - IPDS Full Color Support

DELIVERY: Each LinkCom III - IPDS Full Color Support Device MUST include item 7640008088, Level 4 Solutions Delivery Charge.

INSTALLATION: LinkCom III - IPDS Full Color Support Device MUST include item 7640008118, KMBS LinkCom Installation Fee (per MFP).

It is REQUIRED to include a minimum of 1 year Annual Maintenance with each LinkCom device sold. on.

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001491	LinkCom III 10/100 IPDS full color support to 46PPM to 60PPM Color	\$11,250.00	N/A	0.000%
LinkCom III - LAN/Single Port				
<i>DELIVERY: Each LinkCom III - LAN/Single Port Device MUST include item 7640008088, Level 4 Solutions Delivery Charge.</i>				
<i>INSTALLATION: LinkCom III - LAN/Single Port Device MUST include item 7640008118, KMBS LinkCom Installation Fee (per MFP).</i>				
<i>It is REQUIRED to include a minimum of 1 year Annual Maintenance with each LinkCom device sold. See Notes Section.</i>				
7640002952	EasyCom III 10/100	\$299.00	N/A	0.000%
LinkCom III /EasyCom - Annual Maintenance				
7640005150	1 year Annual Maintenance - LinkCom III 10/100 for MFPs up to 55PPM	\$71.90	N/A	0.000%
7640005151	1 year Annual Maintenance - LinkCom III 10/100 + SCS for MFPs up to 55PPM	\$90.90	N/A	0.000%
7640005152	1 year Annual Maintenance - LinkCom III 10/100 + IPDS for MFPs up to 55PPM	\$141.90	N/A	0.000%
7640005153	1 year Annual Maintenance - LinkCom III 10/100+IPDS+SCS+AS/400+S/390 for MFPs up to 55PPM	\$160.90	N/A	0.000%
7640005154	1 year Annual Maintenance - LinkCom III 10/100 + IPDS + SCS FULL Color 16PPP	\$219.50	N/A	0.000%
7640005155	1 year Annual Maintenance - LinkCom III 10/100 + SCS with Host to Network (H2N) - 3 sessions	\$199.50	N/A	0.000%
7640005156	1 year Annual Maintenance - LinkCom III 10/100 + IPDS with Host to Network (H2N) - 3 sessions	\$399.50	N/A	0.000%
7640005157	1 year Annual Maintenance - LinkCom III 10/100 + IPDS + SCS - High Speed Monochrome up to 85PPM/Full Color up to 45PPM	\$480.00	N/A	0.000%
7640005158	1 year Annual Maintenance - LinkCom III 10/100 + IPDS + SCS for MFPs - High Speed Monochrome from 86PPM to 120PPM/Full Color up to 45PPM	\$900.00	N/A	0.000%
7640005159	1 year Annual Maintenance - LinkCom III 10/100 IPDS - Full Color Support up to 60PPM Color	\$1,125.00	N/A	0.000%
7640005160	1 year Annual Maintenance - EasyCom III 10/100	\$29.90	N/A	0.000%
KMBS Delivery Fees				
7640008088	Solutions Delivery Charge - Level 4	\$50.00	N/A	0.000%
KMBS Installation Fees				
7640008118	KMBS LinkComm Installation Fee (per MFP)	\$250.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
Darwin			
Darwin Desktop - Mac			
<i>DELIVERY: Each Darwin package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640004642 Darwin Desktop for QUARK	\$2,995.00	N/A	0.000%
7640004645 Darwin Desktop for InDesign	\$2,995.00	N/A	0.000%
Darwin Desktop - Windows			
<i>DELIVERY: Each Darwin package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640004648 Darwin Desktop for InDesign	\$2,995.00	N/A	0.000%
Darwin PRO - Mac			
<i>DELIVERY: Each Darwin package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640004643 Darwin PRO for QUARK	\$4,795.00	N/A	0.000%
7640004646 Darwin PRO for InDesign	\$4,795.00	N/A	0.000%
Darwin PRO - Windows			
<i>DELIVERY: Each Darwin package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640004649 Darwin PRO for InDesign	\$5,995.00	N/A	0.000%
Upgrade Darwin Desktop to PRO - Mac			
<i>DELIVERY: Each Darwin package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640004644 QUARK	\$1,995.00	N/A	0.000%
7640004647 In Design - MAC	\$1,995.00	N/A	0.000%
Upgrade Darwin Desktop to PRO - Windows			
<i>DELIVERY: Each Darwin package MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640004650 In Design - WIN	\$3,295.00	N/A	0.000%
Profile Wizard DIGI 2.0			
<i>DELIVERY: Each Profile Wizard Digi MUST include item 7640008086, Level 2 Solutions Delivery Charge.</i>			
7640004651 Profile Wizard Digi 2.0	\$995.00	N/A	0.000%
Darwin - Annual Maintenance			
7640004652 Darwin Desktop for QUARK - MAC	\$600.00	N/A	0.000%
7640004653 Darwin PRO for QUARK - MAC	\$960.00	N/A	0.000%
7640004654 Upgrade Darwin Desktop to PRO - QUARK - MAC	\$400.00	N/A	0.000%
7640004655 Darwin Desktop for InDesign - MAC	\$600.00	N/A	0.000%
7640004656 Darwin PRO for InDesign - MAC	\$960.00	N/A	0.000%
7640004657 Upgrade Darwin Desktop to PRO - InDesign - MAC	\$400.00	N/A	0.000%

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SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640004658 Darwin Desktop for InDesign - WIN	\$600.00	N/A	0.000%
7640004659 Darwin PRO for InDesign - WIN	\$1,200.00	N/A	0.000%
7640004660 Upgrade Darwin Desktop to PRO - InDesign - WIN	\$600.00	N/A	0.000%
7640004661 Profile Wizard Digi 2.0	\$200.00	N/A	0.000%
Darwin Training			
7640004662 Basic	\$360.00	N/A	0.000%
7640004663 Advanced	\$360.00	N/A	0.000%
KMBS Delivery Fees			
7640008086 Solutions Delivery Charge - Level 2	\$25.00	N/A	0.000%

Equitrac Pro

PAGECOUNTER TERMINALS & ACCESSORIES (*)**

DELIVERY: Each Equitrac PageCounter Terminal MUST include item 7640008088, Level 4 Solutions Delivery Charge.

INSTALLATION: Each Equitrac PageCounter Terminal MUST include item 7640008126, KMBS Equitrac Installation Fee.

It is required for all Equitrac Professional orders to include item # 7640001054

*(***) - PageCounter Professional Products are devices for Equitrac Professional Suite of software.*

7640002367 PageCounter Terminal with Keyboard, Fax & CR Options - PC3FFEC5	\$1,750.00	N/A	0.000%
7640002368 Equitrac Professional 5: PageCounter Professional Terminal - PC7C00E5	\$2,450.00	N/A	0.000%
7640002369 Equitrac Professional: PageCounter Professional Terminal with Magstripe Option - PC7C00E5	\$2,550.00	N/A	0.000%
7640002370 Equitrac Professional 5: PageCounter Professional Terminal with Fax Option - PC7F00E5	\$2,950.00	N/A	0.000%
7640002371 Equitrac Professional: PageCounter Professional Terminal with Fax and Magstripe Options - PC7F00E5	\$3,050.00	N/A	0.000%
7640002372 Equitrac Professional 5: PageCounter Professional Terminal with Dual Fax Option - PC7FF0E5	\$3,950.00	N/A	0.000%
7640002373 Equitrac Professional : PageCounter Professional Terminal with Dual Fax and Magstripe Options - PC7FFME5	\$4,050.00	N/A	0.000%
7640000514 PageCounter Professional Wall Mount - TRUBB10	\$50.00	N/A	0.000%
7640000515 PageCounter Professional Floor Stand - TRUBB11	\$99.00	N/A	0.000%
7640004478 Embedded eCopy with the Mini PageCounter - EP5EDEC1-N	\$1,750.00	N/A	0.000%
7640001751 Power Interrupt Interface W/Cable - INAPI00M	\$299.00	N/A	0.000%

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SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640000222 Programmed Magnetic Card (Track 2) - MSCCRDPR	\$1.00	N/A	0.000%
TOUCHPOINT ITEMS			
<i>DELIVERY: Each Equitrac TouchPoint item MUST include item 7640008088, Level 4 Solutions Delivery Charge.</i>			
<i>INSTALLATION: Each Equitrac TouchPoint item MUST include item 7640008126, KMBS Equitrac Installation Fee.</i>			
7640004421 TouchPoint Console with Keyboard - TPCK0001	\$2,750.00	N/A	0.000%
7640007497 TOUCHPOINT CONSOLE KEYBOARD	\$29.00	N/A	0.000%
7640004422 TouchPoint Console with Fax and Keyboard - TPCK1001	\$3,450.00	N/A	0.000%
7640004423 TouchPoint Console with Dual Fax and Keyboard - TPCK2001	\$4,150.00	N/A	0.000%
7640004424 TouchPoint Console with Desktop Stand - TPABDT01	\$100.00	N/A	0.000%
7640004425 TouchPoint Console Wall Mount - TPABWA01	\$150.00	N/A	0.000%
7640004426 TouchPoint Console Floor Stand - TPABFL01	\$200.00	N/A	0.000%
7640004427 TouchPoint Card Reader - HID - TPARHD01	\$350.00	N/A	0.000%
7640004428 TouchPoint Card Reader - Mifare - TPARMF01	\$350.00	N/A	0.000%
7640004429 TouchPoint Card Reader - Legic - TPARLE01	\$475.00	N/A	0.000%
7640004430 TouchPoint Card Reader - Track 2 Magstripe - TPARMS01	\$175.00	N/A	0.000%
PAGECOUNTER CDR FOR CALL ACCOUNTING			
<i>DELIVERY: Each Equitrac PageCounter CDR for Call Accounting MUST include item 7640008088, Level 4 Solutions De</i>		N/A	0.000%
<i>INSTALLATION: Each Equitrac PageCounter for Call Accounting MUST include item 7640008126, KMBS Equitrac Inst</i>		N/A	0.000%
7640002404 PageCounter CDR for Call Accounting - PC1P0000	\$1,750.00	N/A	0.000%
EQUITRAC PROFESSIONAL SUITE 3.52 (***)			
<i>It is required for all Equitrac Professional orders to include item# 7640001054</i>			
<i>(***) - PageCounter Professional Products are devices for Equitrac Professional Suite of software.</i>			
7640000525 Equitrac Professional: 1 Device Pack - ICGP3S30	\$500.00	N/A	0.000%
7640000526 Equitrac Professional: 5 Device Pack - ICGP3S35	\$2,400.00	N/A	0.000%
7640000527 Equitrac Professional: 10 Device Pack - ICGP3S40	\$4,500.00	N/A	0.000%
7640000528 Equitrac Professional: 25 Device Pack - ICGP3S45	\$8,500.00	N/A	0.000%
7640000529 Equitrac Professional: 50 Device Pack - ICGP3S50	\$12,500.00	N/A	0.000%
7640000530 Equitrac Professional: Professional Services Pack (Includes Remotes and T&B Interface) - EPSPP01	\$3,500.00	N/A	0.000%
7640000531 Equitrac Professional: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, External Transaction Imports) - EPSAFP01	\$2,495.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640000532	Equitrac Professional: Remote LAN/WAN Polling (per remote) - ICGPZM20	\$1,995.00	N/A	0.000%
7640000533	Equitrac Professional: Additional Office (per office) ICGP3S25	\$750.00	N/A	0.000%
7640000534	Equitrac Professional: Validation File Integration - ICGPZM35	\$750.00	N/A	0.000%
7640000535	Equitrac Professional: Billing File Export Integration - ICGPZM40	\$750.00	N/A	0.000%
7640000536	Equitrac Professional: Fax Call Costing (Fax Control Plus) - ICGP3S15	\$999.00	N/A	0.000%
7640000537	Equitrac Professional: Incoming Fax Allocation System Option - ICGP3S20	\$750.00	N/A	0.000%
7640000538	Equitrac Professional: FaxPost or External Transaction Import Integration - ICGPZM50	\$995.00	N/A	0.000%
7640000539	Equitrac Professional: ScanPost Terminal or Import Scan Integration - EPSSTISI	\$995.00	N/A	0.000%
7640000540	Equitrac Professional: Suite Demo CD - ICGPZM65	\$15.00	N/A	0.000%
EQUITRAC PROFESSIONAL ENTERPRISE EDITION SUITE 4.63 (***)				
<i>It is required for all Equitrac Professional orders to include item# 7640001054</i>				
<i>(***) - PageCounter Professional Products are devices for Equitrac Professional Suite of software.</i>				
7640001754	Equitrac Professional EE: 1 Device Pack - EPEEDP01	\$500.00	N/A	0.000%
7640001755	Equitrac Professional EE: 5 Device Pack - EPEEDP05	\$2,400.00	N/A	0.000%
7640001756	Equitrac Professional EE: 10 Device Pack - EPEEDP10	\$4,500.00	N/A	0.000%
7640001757	Equitrac Professional EE: 25 Device Pack - EPEEDP25	\$8,500.00	N/A	0.000%
7640001758	Equitrac Professional EE: 50 Device Pack - EPEEDP50	\$12,500.00	N/A	0.000%
7640001759	Equitrac Professional EE: Professional Services Pack (Includes Customs and T&B Interface) - EPEEPSP1	\$3,500.00	N/A	0.000%
7640001760	Equitrac Professional EE: Advanced Features Pack (Fax Costing & Options, Scan Capabilities, 3rd Party Import) - EPEEAFP1	\$2,495.00	N/A	0.000%
7640001761	Equitrac Professional EE: Additional Office (per office) - EPEEAS01	\$750.00	N/A	0.000%
7640001762	Equitrac Professional EE: New Custom Report - SOMCR01	\$1,000.00	N/A	0.000%
7640001763	Equitrac Professional EE: Custom Validation/PAS/PrintLog Accounting Server Data Import - SOMCR02	\$750.00	N/A	0.000%
7640001764	Equitrac Professional EE: Custom or Summary Exports - SOMCR04	\$900.00	N/A	0.000%
7640001765	Equitrac Professional EE: Custom Costing Definitions - SOMCR05	\$1,500.00	N/A	0.000%
7640001766	Equitrac Professional EE: Custom Look-Ups - SOMCR06	\$750.00	N/A	0.000%
7640001767	Equitrac Professional EE: Custom Replication Fee - SOMCR07	\$750.00	N/A	0.000%
7640001768	Equitrac Professional EE: Custom Third Party Import - SOMCR03	\$1,995.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001769	Equitrac Professional EE: Fax Control Plus Fax Call Costing - AP40011	\$999.00	N/A	0.000%
7640001770	Equitrac Professional EE: FaxPost Network Fax Integration - FXAAS01	\$995.00	N/A	0.000%
7640001771	Equitrac Professional EE: ScanPost Terminal or Import Scan Integration - AP40016	\$995.00	N/A	0.000%
EQUITRAC PROFESSIONAL & ENTERPRISE EDITION LICENSABLE OPTIONS				
7640000541	Equitrac Professional: Call Accounting 100 extension pack - ICGP3T10	\$2,495.00	N/A	0.000%
7640000542	Equitrac Professional: Call Accounting 250 extension pack - ICGP315	\$4,495.00	N/A	0.000%
7640000543	Equitrac Professional: Call Accounting 500 extension pack - ICGP3T20	\$6,495.00	N/A	0.000%
7640000544	Equitrac Professional: Call Accounting 1000 extension pack - ICGP3T25	\$8,495.00	N/A	0.000%
7640000545	Equitrac Professional: Call Accounting 2500 extension pack - ICGP3T30	\$12,495.00	N/A	0.000%
7640000546	Equitrac Professional: Call Accounting Rate Table (One Year) - ICGTZR15	\$948.00	N/A	0.000%
7640000547	Equitrac Professional: Call Accounting International Rate Table (One Year) - ICGTZR25	\$1,188.00	N/A	0.000%
7640000548	Equitrac Professional: Call Accounting VoIP Server Integration (per VoIP application server) - ICGIZ905	\$2,000.00	N/A	0.000%
7640000549	NETBuffer - 1MB Ethernet/IP SMDR Buffer - ICG13A20	\$1,300.00	N/A	0.000%
7640000550	NETBuffer XP - 8MB Ethernet/IP SMDR Buffer - ICG13A25	\$2,200.00	N/A	0.000%
7640000551	Equitrac Professional: Desktop Client 1 workstation pack - ICGP3D10	\$250.00	N/A	0.000%
7640000552	Equitrac Professional: Desktop Client 25 workstation pack - ICGP3D12	\$1,500.00	N/A	0.000%
7640000553	Equitrac Professional: Desktop Client 100 workstation pack - ICGP3D15	\$4,500.00	N/A	0.000%
7640000554	Equitrac Professional: Desktop Client 250 workstation pack - ICGP3D20	\$6,250.00	N/A	0.000%
7640000555	Equitrac Professional: Desktop Client 500 workstation pack - ICGP3D25	\$7,500.00	N/A	0.000%
7640000556	Equitrac Professional: Desktop Client 1000 workstation pack - ICGP3D30	\$10,000.00	N/A	0.000%
7640000558	Equitrac Professional: Configuration Change Fee - OPHC000	\$500.00	N/A	0.000%
7640001772	Equitrac Professional: Call Accounting Rate Table (Multi-Year) - ICGTZR10	\$79.00	N/A	0.000%
7640001773	Equitrac Professional: Call Accounting International Rate Table (Multi-Year) - ICGTZR20	\$99.00	N/A	0.000%
7640001774	Equitrac Professional: Call Accounting International Rate Table Upgrade - ICGTZR1	\$79.00	N/A	0.000%
EQUITRAC PRINT TRACKING				
<i>It is required for all Equitrac Printing Systems orders to include item# 7640001054</i>				
7640001776	Equitrac Print Tracking: Base, includes 10 workstation licenses - EP40PTB1	\$1,595.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001777	Equitrac Print Tracking: Workstation Client 10 license pack -EP40PT10	\$1,295.00	N/A	0.000%
7640002405	Equitrac Print Tracking : Workstation Client 25 license pack - EP40PT25	\$2,695.00	N/A	0.000%
7640001778	Equitrac Print Tracking: Workstation Client 50 license pack - EP40PT50	\$4,995.00	N/A	0.000%
7640001779	Equitrac Print Tracking: Workstation Client 100 license pack - EP40PT100	\$7,995.00	N/A	0.000%
7640001780	Equitrac Print Tracking: Workstation Client 500 license pack - EP40PT500	\$34,995.00	N/A	0.000%
7640001781	Equitrac Print Tracking: Additional Print Server license - EP40PTAS	\$1,250.00	N/A	0.000%
7640001782	Equitrac Print Tracking: New Customer Trial - EP40DM02	\$100.00	N/A	0.000%
7640001783	Equitrac Print Tracking: Release Station - EP40RS00	\$595.00	N/A	0.000%
7640001784	Equitrac Remote Diagnostics Kit - ICGPZM10	\$350.00	N/A	0.000%
7640001834	Equitrac Print Tracking: Uplink License - EP4UPLNK	\$995.00	N/A	0.000%
EQUITRAC PROFESSIONAL 5				
<i>It is required for all Equitrac Professional orders to include item# 7640001054</i>				
<i>(***) - PageCounter Professional Products are devices for Equitrac Professional Suite of software.</i>				
7640002335	Equitrac Professional 5: Small Firm Edition - EP5SFE01	\$2,995.00	N/A	0.000%
7640002336	Equitrac Professional 5: Server - EP5SE001	\$5,995.00	N/A	0.000%
7640002337	Equitrac Professional 5: Enterprise Server - EP5ES001	\$22,995.00	N/A	0.000%
EQUITRAC PROFESSIONAL 5 - PRINT TRACKING OPTIONS				
<i>It is required for all Equitrac Professional orders to include item# 7640001054</i>				
<i>(***) - PageCounter Professional Products are devices for Equitrac Professional Suite of software.</i>				
7640002338	Equitrac Professional 5: Workstation Print Client (1) - EP5WPC01	\$250.00	N/A	0.000%
7640002339	Equitrac Professional 5: Workstation Print Client (10) - EP5WPC10	\$1,295.00	N/A	0.000%
7640002340	Equitrac Professional 5: Workstation Print Client (50) - EP5WPC50	\$4,995.00	N/A	0.000%
7640002341	Equitrac Professional 5: Workstation Print Client (100) - EP5WP100	\$7,995.00	N/A	0.000%
7640002342	Equitrac Professional 5: Workstation Print Client (500) - EP5W500	\$34,995.00	N/A	0.000%
7640002343	Equitrac Professional 5: Workstation Print Client (1000) - EP5WP01K	\$64,994.00	N/A	0.000%
7640002344	Equitrac Professional 5: Additional Print Server - EP5APSL1	\$1,250.00	N/A	0.000%
7640002345	Equitrac Professional 5: Release Station - EP5RS001	\$695.00	N/A	0.000%
EQUITRAC PROFESSIONAL 5 - CALL ACCOUNTING OPTIONS				
<i>It is required for all Equitrac Professional orders to include item# 7640001054</i>				
<i>(***) - PageCounter Professional Products are devices for Equitrac Professional Suite of software.</i>				
7640002346	Equitrac Professional 5: Small Firm Edition w/Call Accounting (100 ext) - EP5SFCA1	\$5,995.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002347	Equitrac Professional 5: Extension Pack (100) - EP5CA100	\$2,695.00	N/A	0.000%
7640002348	Equitrac Professional 5: Extension Pack (500) - ERP5CA500	\$6,995.00	N/A	0.000%
7640002349	Equitrac Professional 5: Extension Pack (1000) - EP5CA01K	\$8,995.00	N/A	0.000%
7640002350	Equitrac Professional 5: Call Accounting VoIP Server/File Import Integration - EP5CV01P	\$2,000.00	N/A	0.000%
7640002351	Equitrac Professional 5: Call Accounting with PageCounter CDR - EP5CADR	\$1,750.00	N/A	0.000%
7640002352	Equitrac Professional 5: Rate Table (1 year) - EP5RT001	\$948.00	N/A	0.000%
7640002353	Equitrac Professional 5: Rate Table Multi-Year (per month) - EP5RTMY1	\$79.00	N/A	0.000%
7640002354	Equitrac Professional 5: International Rate Table (1 year) - EP5RT002	\$1,188.00	N/A	0.000%
7640002355	Equitrac Professional 5: International Rate Table Multi-Year (per month) - EP5RMY2	\$99.00	N/A	0.000%
EQUITRAC PROFESSIONAL 5 - OPTIONS				
<i>It is required for all Equitrac Professional orders to include item# 7640001054 (***) - PageCounter Professional Products are devices for Equitrac Professional Suite of software.</i>				
7640002356	Equitrac Professional 5: Server Expansion Pack - EP5SE2ES	\$4,500.00	N/A	0.000%
7640002357	Equitrac Professional 5: SFE Expansion Pack - EP5SF2S1	\$2,500.00	N/A	0.000%
7640002358	Equitrac Professional 5: Cluster Enabler - EP5CLS01	\$3,995.00	N/A	0.000%
7640002359	Equitrac Professional 5: T & B Transaction/Validation Integration - EP5TBVAL	\$1,495.00	N/A	0.000%
7640002360	Equitrac Professional 5: Third Party Transaction Integration - EP5TPT00	\$995.00	N/A	0.000%
7640002361	Equitrac Professional 5: Third Party Validation Integration - EP5TPV00	\$995.00	N/A	0.000%
7640002362	Equitrac Professional 5: Professional Services Pack - EP5PSP05	\$3,995.00	N/A	0.000%
7640002363	Equitrac Professional 5: New Custom Crystal Report - EP5NCR00	\$1,500.00	N/A	0.000%
7640002364	Equitrac Professional 5: Configuration Change Fee - EP5CCF00	\$500.00	N/A	0.000%
7640002365	Equitrac Professional 5:NFR Edition - Channel Only - EP5NFR01	\$495.00	N/A	0.000%
7640002366	Equitrac Professional 5: New Customer Trial - Channel Only - EP5NCT01	\$100.00	N/A	0.000%
EQUITRAC OTHER PARTS				
7640001784	Equitrac Remote Diagnostics Kit - ICGPZM10	\$350.00	N/A	0.000%
7640002374	Equitrac Remote Access - Application Sharing Access Via Internet - SYRD0001	\$99.00	N/A	0.000%
7640002375	Equitrac Custom Programming - ZZCP001	\$1.00	N/A	0.000%
7640002376	Equitrac Custom Special Report - ZZCSR01	\$1.00	N/A	0.000%

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SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002377 Equitrac Custom Upgrade - ZZCU001	\$1.00	N/A	0.000%
COPIER CABLE (PLEASE SPECIFY COPIER MODEL)			
7640002086 Equitrac Copier Cable (Standard Length 12') - COPCABLE	\$95.00	N/A	0.000%
7640005183 Equitrac Vendor 2-VK- 501 Interface Cable CABX085	\$95.00	N/A	0.000%
7640005184 Equitrac Vendor 2-8 Pin Interface Cable CABX013	\$95.00	N/A	0.000%
EQUITRAC INSTALLATION SERVICES			
7640001054 Equitrac Installation Professional Services - MANDATORY - EQDRINST	\$1.00	N/A	0.000%
7640002396 Equitrac Direct Support Services (per unit) - EQDRSUPT	\$1.00	N/A	0.000%
7640002399 Equitrac Professional Services (per hour, plus travel for onsite, after hours premium) - EQONSITE	\$110.00	N/A	0.000%
7640002400 Equitrac Project Management Services (per day) - EQPRMGT1	\$1,750.00	N/A	0.000%
7640002401 Equitrac Client Software Deployment (per seat) - EQCLSD01	\$150.00	N/A	0.000%
7640002402 Equitrac Customer Training (per hour) - EQTRAIN1	\$110.00	N/A	0.000%
ANNUAL MAINTENANCE ALL EQUITRAC PRODUCTS			
7640001053 Equitrac Annual Maintenance	\$1.00	N/A	0.000%
KMBS Delivery Fees			
7640008088 Solutions Delivery Charge - Level 4	\$50.00	N/A	0.000%
KMBS Installation Fees			
7640008126 KMBS Installation Fee for Equitrac Units	\$50.00	N/A	0.000%

Equitrac Exp

*PAGECOUNTER TERMINALS & ACCESSORIES (***)*

DELIVERY: Each Equitrac PageCounter Terminal MUST include item 7640008088, Level 4 Solutions Delivery Charge.

INSTALLATION: Each Equitrac PageCounter Terminal MUST include item 7640008126, KMBS Equitrac Installation Fee.

It is required for all Equitrac Professional orders to include item # 7640001054

*(***) - PageCounter Express Products are devices for Equitrac ExpressSuite of software.*

7640002047 PageCounter (base) with 1 year support - PC1CFE00-GCP	\$1,005.00	N/A	0.000%
7640002048 PageCounter (base) with extended support - PC1CFE00-EXT	\$1,280.00	N/A	0.000%
7640002049 PageCounter with Magstripe with 1 year support - PC1CFMEO-GCP	\$1,120.00	N/A	0.000%
7640002050 PageCounter with Magstripe with extended support - PC1CFMEO-EXT	\$1,430.00	N/A	0.000%
7640002051 PageCounter with Mifare with 1 yr support - PC1CFX00-GCP	\$1,300.00	N/A	0.000%
7640002052 PageCounter with Mifare with extended support - PC1CFX00-EXT	\$1,660.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002053	PageCounter with Legic with 1 yr support - PC1CFY00-GCP	\$1,475.00	N/A	0.000%
7640002054	PageCounter with Legic with extended support - PC1CFY00-EXT	\$1,885.00	N/A	0.000%
7640002055	PageCounter with HID with 1 year support - PC1CFZ00-GCP	\$1,300.00	N/A	0.000%
7640002056	PageCounter with HID with extended support - PC1CFZ00-EXT	\$1,660.00	N/A	0.000%
7640002057	PageCounter with Keyboard with 1 year support - PC3CFE00-GCP	\$1,355.00	N/A	0.000%
7640002058	PageCounter with Keyboard with extended support - PC3CFE00-EXT	\$1,735.00	N/A	0.000%
7640002059	PageCounter with Keyboard & Magstripe with 1 yr support - PC3CFME0-GCP	\$1,475.00	N/A	0.000%
7640002060	PageCounter with Keyboard & Magstripe with extended support - PC3CFME0-EXT	\$1,885.00	N/A	0.000%
7640002061	PageCounter with Keyboard & Mifare with 1yr support - PC3CFX00-GCP	\$1,650.00	N/A	0.000%
7640002062	PageCounter with Keyboard & Mifare with extended support - PC3CFX00-EXT	\$2,110.00	N/A	0.000%
7640002063	PageCounter with Keyboard & Legic with 1year support - PC3CFY00-GCP	\$1,830.00	N/A	0.000%
7640002064	PageCounter with Keyboard & Legic with extended support - PC3CFY00-EXT	\$2,335.00	N/A	0.000%
7640002065	PageCounter with Keyboard & HID with 1 year support - PC3CFZ00-GCP	\$1,650.00	N/A	0.000%
7640002066	PageCounter with Keyboard & HID with extended support - PC3CFZ00-EXT	\$2,110.00	N/A	0.000%
EQUITRAC PayStation Hardware				
<i>DELIVERY: Each Equitrac Pay Station product MUST include item 7640008088, Level 4 Solutions Delivery Charge.</i>				
<i>INSTALLATION: Each Equitrac Pay Station product MUST include item 7640008126, KMBS Equitrac Installation Fee.</i>				
<i>It is required for all Equitrac ExpressSuite orders to include item# 7640001054</i>				
7640002067	Pay Station Deposit Center (US\$, bill only, no printer) with 1 year support - EPAYUB0N-GCP	\$5,495.00	N/A	0.000%
7640002068	Pay Station Deposit Center (US\$, bill only, no printer) with extd support - EPAYUB0N-EXT	\$7,450.00	N/A	0.000%
7640002069	Pay Station Deposit Center (US\$, bill only) with 1 year support - EPAYUB00-GCP	\$6,495.00	N/A	0.000%
7640002070	Pay Station Deposit Center (US\$, bill only) with extended support - EPAYUB00-EXT	\$8,805.00	N/A	0.000%
7640002071	Pay Station Deposit Center (US\$, bill/magstripe) with 1 year support - EPAYUB0M-GCP	\$7,490.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002072	Pay Station Deposit Center (US\$, bill/magstripe) with extended support - EPAYUB0M-EXT	\$10,155.00	N/A	0.000%
7640002073	Pay Station Deposit Center (US\$, bill/coin/magstripe) with 1 yr support - EPAYUBCM-GCP	\$8,495.00	N/A	0.000%
7640002074	Pay Station Deposit Center (US\$, bill/coin/magstripe) with extended support - EPAYUBCM-EXT	\$11,520.00	N/A	0.000%
7640002075	Pay Station Copy Control Terminal with 1 year support - EPAY0102-GCP	\$1,495.00	N/A	0.000%
7640002076	Pay Station Copy Control Terminal with extended support - EPAY0102-EXT	\$2,025.00	N/A	0.000%
7640002077	Pay Station Print Control Terminal with 1 year support - EPAY0202-GCP	\$1,495.00	N/A	0.000%
7640002078	Pay Station Print Control Terminal with extended support-NLA - EPAY0202-EXT	\$2,025.00	N/A	0.000%
7640002079	Pay Station Encoding Station with 1 year support - EPAY0402-GCP	\$2,390.00	N/A	0.000%
7640002080	Pay Station Encoding Station with extended support-NLA - EPAY0402-EXT	\$3,240.00	N/A	0.000%
7640002081	Pay Station Card Manager (bill only) with 1 year support - EPAY0502-GCP	\$5,590.00	N/A	0.000%
7640002082	Pay Station Card Manager (C\$, bill only) - EPAYC502	\$9,495.00	N/A	0.000%
7640002083	Pay Station Card Manager (bill only) with extended support NLA - EPAY0502-EXT	\$7,580.00	N/A	0.000%
7640002084	Pay Station Vend Tower Copy/Print (coin/bill) with 1 year support - EPAY0997-GCP	\$4,495.00	N/A	0.000%
7640002085	Pay Station Vend Tower Copy/Print (coin/bill) with extended support - EPAY0997-EXT	\$6,095.00	N/A	0.000%
7640008026	Paydepcnter/Dispens/Bill/Coin/Mag/Extmat	\$12,760.00	N/A	0.000%
EQUITRAC PageCounter & PayStation Accessories				
<i>DELIVERY: Each Equitrac Pay Station Card Manager/Deposit Center Base AND Pay Station Vend Tower Security Housing MUST include item 7640008088, Level 4 Solutions De</i>				
<i>INSTALLATION: Each Equitrac Pay Station Card Manager/Deposit Center Base AND Pay Station Vend Tower Security Housing MUST include item 7640008126, KMBS Equitrac</i>				
<i>It is required for all Equitrac ExpressSuite orders to include item# 7640001054</i>				
7640002087	Pre-programmed magnetic stripe card - MSCCRDPR	\$1.00	N/A	0.000%
7640002088	Pay Station Card Manager/Deposit Center base - EPAY0551	\$825.00	N/A	0.000%
7640002089	Pay Station Vend Tower security housing - EPAY0CSH	\$505.00	N/A	0.000%
7640002090	Pay Station magnetic stripe card (blank) - EPAY1002	\$1.00	N/A	0.000%
7640002091	Pay Station magnetic stripe card (Equitrac) - EPAY1012	\$1.10	N/A	0.000%
7640002092	Pay Station magnetic stripe card (custom) - EPAY1013	\$2.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002093 Pay Station management card set - EPAY1020	\$75.00	N/A	0.000%
EQUITRAC Express SUITE			
<i>It is required for all Equitrac ExpressSuite orders to include item# 7640001054</i>			
7640001939 Equitrac Express 4: Suite w/ 1yr support - EQ4EESU1-GCP	\$3,295.00	N/A	0.000%
7640001940 Equitrac Express 4: Suite w/ extended support - EQ4EESU1-EXT	\$3,965.00	N/A	0.000%
7640001941 Equitrac Express 4: Small Campus Edition w/ 1 yr support - EQ4EESC1-GCP	\$1,295.00	N/A	0.000%
7640001942 Equitrac Express 4: Small Campus Edition w/ ext'd support - EQ4EESC1-EXT	\$1,550.00	N/A	0.000%
EQUITRAC ExpressSUITE: SERVER OPTIONS			
7640001944 EO4/EE4:Prnt Ser w 1yr supp - EQ4PS001-GCP	\$1,595.00	N/A	0.000%
7640001945 EO4/EE4: Print Server with extended support - EQ4PS001-EXT	\$1,920.00	N/A	0.000%
7640001946 EO4/EE4: Print Server (10) w/ 1 year support - EQ4PS010-GCP	\$12,995.00	N/A	0.000%
7640001947 EO4/EE4: Print Server (10) with extended support - EQ4PS010-EXT	\$15,595.00	N/A	0.000%
7640001948 EO4/EE4: Cluster Enabler with 1 year support - EQ4CLS01-GCP	\$4,495.00	N/A	0.000%
7640001949 EO4/EE4: Cluster Enabler with extended support - EQ4CLS01-EXT	\$5,395.00	N/A	0.000%
EQUITRAC ExpressSUITE: INTEGRATED DEVICE LICENSES			
<i>INSTALLATION (1): Each Embedded Device with 1 year support or Ext support MUST include item 7640008121, KMBS Installation Fee for Equitrac Embedded Device (per MFF</i>			
<i>INSTALLATION (2): Each Embedded Device (10) with 1 year support or Ext support MUST include item 7640008122, KMBS Installation Fee for Equitrac Embedded Device (pe</i>			
<i>INSTALLATION (3): Each Embedded Device (100) with 1 year support or Ext support MUST include item 7640008123, KMBS Installation Fee for Equitrac Embedded Device (pe</i>			
<i>INSTALLATION (4): Each Embedded Device (500) with 1 year support or Ext support MUST include item 7640008124, KMBS Installation Fee for Equitrac Embedded Device (pe</i>			
7640001950 EO4/EE4: Embedded Device with 1 year support -EQ4ED001-GCP	\$650.00	N/A	0.000%
7640001951 EO4/EE4: Embedded Device with extend support - EQ4ED001-EXT	\$780.00	N/A	0.000%
7640001952 EO4/EE4: Embedded Device (10) with 1 year support - EQ4ED010-GCP	\$5,250.00	N/A	0.000%
7640001953 EO4/EE4: Embedded Device (10) with extended support - EQ4ED010-EXT	\$6,320.00	N/A	0.000%
7640001954 EO4/EE4: Embedded Device (100) with 1 year support - EQ4ED100-GCP	\$40,000.00	N/A	0.000%
7640001955 EO4/EE4: Embedded Device (100) with extended support - EQED100-EXT	\$48,135.00	N/A	0.000%
7640002220 EO4/EE4: Embedded Device (500) with 1 year support - EQ4ED500-GCP	\$180,000.00	N/A	0.000%
7640002221 EO4/EE4: Embedded Device 500) with extended support - EQ4ED500-EXT	\$216,610.00	N/A	0.000%
EQUITRAC ExpressSUITE: INTEGRATED DEVICE LICENSES			
7640001956 EO4/EE4: External Data Connector with one year support - EQ4DC001-GCP	\$695.00	N/A	0.000%
7640001957 EO4/EE4: External Data Connector with extended support - EQ4DC001-EXT	\$835.00	N/A	0.000%
7640001958 EE4: Campus Card Connector with 1 year support - EQ4CC001-GCP	\$4,995.00	N/A	0.000%
7640001959 EE4: Campus Card Connector with extended support - EQ4CC001-EXT	\$5,995.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
EQUITRAC ExpressSUITE: PRINT ASSISTANT LICENSES			
7640001966 EO4/EE4: Print Assistant (10) with 1 yr support - EQ4PA010-GCP	\$295.00	N/A	0.000%
7640001967 EO4/EE4: Print Assistant (10) with extended support - EQ4PA010-EXT	\$355.00	N/A	0.000%
7640001968 EO4/EE4: Print Assistant (100) with 1 yr support - EQ4PA100-GCP	\$1,295.00	N/A	0.000%
7640001969 EO4/EE4: Print Assistant (100) with extended support - EQ4PA100-EXT	\$1,555.00	N/A	0.000%
7640001970 EO4/EE4: Print Assistant (1000) with 1 year support - EQ4PA01K-GCP	\$4,995.00	N/A	0.000%
7640001971 EO4/EE4: Print Assistant (1000) with extended support - EQ4PA01K-EXT	\$5,995.00	N/A	0.000%
EQUITRAC ExpressSUITE: WORKSTATION CLIENT LICENSES			
7640001960 EO4/EE4: Workstation Client (10) with 1 year support - EQ4PA01K-GCP	\$595.00	N/A	0.000%
7640001961 EO4/EE4: Workstation Client (10) with extended support - EQ4WS010-EXT	\$715.00	N/A	0.000%
7640001962 EO4/EE4: Workstation Client (100) with 1 year support - EQ4WS100-GCP	\$2,795.00	N/A	0.000%
7640001963 EO4/EE4: Workstation Client (100) with extended support - EQ4WS100-EXT	\$3,365.00	N/A	0.000%
7640001964 EO4/EE4: Workstation Client (1000) with 1 year support - EQ4WS01K-GCP	\$11,995.00	N/A	0.000%
7640001965 EO4/EE4: Workstation Client (1000) with extended support - EQ4WS01K-EXT	\$14,435.00	N/A	0.000%
EQUITRAC ExpressSUITE: RELEASE STATION			
7640001972 Release Station with 1year support - EQ4RS001-GCP	\$695.00	N/A	0.000%
7640001973 Release Station with extended support - EQ4RS001-EXT	\$835.00	N/A	0.000%
7640001974 Release Station (10) with 1 year support - EQ4RS010-GCP	\$5,995.00	N/A	0.000%
7640001975 Release Station (10) with extended support - EQ4RS010-EXT	\$7,195.00	N/A	0.000%
EQUITRAC ExpressSUITE: Enterprise License (price per network user)			
<i>It is required for all Equitrac ExpressSuite orders to include item# 7640001054</i>			
<i>Equitrac Express 4 Enterprise pricing is based on individual users.</i>			
<i>Example 1: If a customer requests a 3500 user license, pricing will be: 3500 x \$20.50 = \$71,750 with 1 year of maintenance.</i>			
<i>Example 2: If a customer requests a 9999 user license, pricing will be: 9999 x \$14.00 = \$139,986 with 1 year of main</i>		N/A	0.000%
7640004681 Equitrac Express 4: Enterprise License (1,000+) with 1 year support - EQ4EEECK-GCP	\$20.50	N/A	0.000%
7640004682 Equitrac Express 4: Enterprise License (1,000+) with extended support - EQ4EEECK-EXT	\$24.50	N/A	0.000%
7640004683 Equitrac Express 4: Enterprise License (5,000+) with 1 year support - EQ4EEEC1-GCP	\$14.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640004684	Equitrac Express 4: Enterprise License (5,000+) with extended support - EQ4EEEC1-EXT	\$16.18	N/A	0.000%
7640004685	Equitrac Express 4: Enterprise License (10,000+) with 1 year support - EQ4EEEC2-GCP	\$12.00	N/A	0.000%
7640004686	Equitrac Express 4: Enterprise License (10,000+) with extended support - EQ4EEEC2-EXT	\$14.40	N/A	0.000%
7640004687	Equitrac Express 4: Enterprise License (25,000+) with 1 year support - EQ4EEEC3-GCP	\$10.50	N/A	0.000%
7640004688	Equitrac Express 4: Enterprise License (25,000+) with extended support - EQ4EEEC3-EXT	\$12.60	N/A	0.000%
7640004689	Equitrac Express 4: Enterprise License (50,000+) with 1 year support - EQ4EFEE4-GCP	\$9.50	N/A	0.000%
7640004690	Equitrac Express 4: Enterprise License (50,000+) with extended support - EQ4EFEE4-EXT	\$11.40	N/A	0.000%
7640004691	Equitrac Express 4: Enterprise License (100,000+) with 1 year support - EQ4EEEC5-GCP	\$8.50	N/A	0.000%
7640004692	Equitrac Express 4: Enterprise License (100,000+) with extended support - EQ4EEEC5-EXT	\$10.20	N/A	0.000%
EQUITRAC ExpressSUITE: VERSION UPGRADE				
7640002018	Equitrac Express 4: Suite upgrade (PAS/PRS/EO3/EE3/EE4 SBE) with 1 year support - EQ4EESUU-GCP	\$1,895.00	N/A	0.000%
7640002019	Equitrac Express 4: Suite upgrade (PAS/PRS/EO3/EE3/EE4 SBE) with extended support - EQ4EESUU-EXT	\$2,565.00	N/A	0.000%
7640002020	Equitrac Express 4: SCE upgrade (PAS/PRS/EO3/EE3) with 1yr support - EQ4EESCU-GCP	\$750.00	N/A	0.000%
7640002021	Equitrac Express 4: SCE upgrade (PAS/PRS/EO3/EE3) with extended support - EQ4EESCU-EXT	\$1,005.00	N/A	0.000%
EQUITRAC ExpressSUITE: SERVER OPTION UPGRADES				
7640002022	EO4/EE4: Print Server upgrade with 1yr support - EQ4PS00U-GCP	\$895.00	N/A	0.000%
7640002023	EO4/EE4: Print Server upgrade with extended support - EQ4PS00U-EXT	\$1,220.00	N/A	0.000%
7640002024	EO4/EE4: Cluster Enabler upgrade with 1 yr support - EQ4CLS0U-GCP	\$2,695.00	N/A	0.000%
7640002025	EO4/EE4: Cluster Enabler upgrade with extended support - EQ4CLS0U-EXT	\$3,595.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
EQUITRAC ExpressSUITE: CONNECTOR LICENSE UPGRADE				
7640002028	EO4/EE4: External Data Connector upgrade with 1 yr support - EQ4DC00U-GCP	\$395.00	N/A	0.000%
7640002029	EO4/EE4: External Data Connector upgrade with extended support - EQ4DC00U-EXT	\$535.00	N/A	0.000%
7640002030	EE4: Campus Card Connector upgrade with 1 year support - EQ4CC00U-GCP	\$2,895.00	N/A	0.000%
7640002031	EE4: Campus Card Connector upgrade with extended support - EQ4CC00U-EXT	\$3,895.00	N/A	0.000%
EQUITRAC ExpressSUITE: PRINT ASSISTANT LICENSE UPGRADES				
7640002038	EO4/EE4: Print Assistant upgrade (10) with 1 year support - EQ4PU010-GCP	\$175.00	N/A	0.000%
7640002039	EO4/EE4: Print Assistant upgrade (10) with extended support - EQ4PU010-EXT	\$235.00	N/A	0.000%
7640002040	EO4/EE4: Print Assistant upgrade (100)with 1 year support -EQ4PU100-GCP	\$750.00	N/A	0.000%
7640002041	EO4/EE4: Print Assistant upgrade (100)with extended support - EQ4PU100-EXT	\$1,010.00	N/A	0.000%
7640002042	EO4/EE4: Print Assistant upgrade (1000) with 1 year support - EQ4PU01K-GCP	\$2,895.00	N/A	0.000%
7640002043	EO4/EE4: Print Assistant upgrade (1000) with extended support - EQ4PU01K-EXT	\$3,895.00	N/A	0.000%
EQUITRAC ExpressSUITE: WORKSTATION CLIENT LICENSE UPGRADES				
7640002038	EO4/EE4: Print Assistant upgrade (10) with 1 year support - EQ4PU010-GCP	\$175.00	N/A	0.000%
7640002039	EO4/EE4: Print Assistant upgrade (10) with extended support - EQ4PU010-EXT	\$235.00	N/A	0.000%
7640002040	EO4/EE4: Print Assistant upgrade (100)with 1 year support -EQ4PU100-GCP	\$750.00	N/A	0.000%
7640002041	EO4/EE4: Print Assistant upgrade (100)with extended support - EQ4PU100-EXT	\$1,010.00	N/A	0.000%
7640002042	EO4/EE4: Print Assistant upgrade (1000) with 1 year support - EQ4PU01K-GCP	\$2,895.00	N/A	0.000%
7640002043	EO4/EE4: Print Assistant upgrade (1000) with extended support - EQ4PU01K-EXT	\$3,895.00	N/A	0.000%
EQUITRAC ExpressSUITE: RELEASE STATION UPGRADES				
7640002044	EO4/EE4: Release Station upgrade with 1 yr support -EQ4RS00U-GCP	\$395.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002045 EO4/EE4: Release Station upgrade with extended support - EQ4RS00U-EXT	\$535.00	N/A	0.000%
7640002046 Release Station x10 with 1 year support - EQ4RS010-GCP	\$2,795.00	N/A	0.000%
COPIER CABLE (PLEASE SPECIFY COPIER MODEL)			
DELIVERY: Each Equitrac Copier Cable MUST include item 7640008086, Level 2 Solutions Delivery Charge.			
7640002086 Equitrac Copier Cable (Standard Length 12') - COPCABLE	\$95.00	N/A	0.000%
7640005183 Equitrac Vendor 2-VK- 501 Interface Cable CABX085	\$95.00	N/A	0.000%
7640005184 Equitrac Vendor 2-8 Pin Interface Cable CABX013	\$95.00	N/A	0.000%
EQUITRAC PROFESSIONAL SERVICES			
7640001054 Equitrac Installation Professional Services - MANDATORY - EQDRINST	\$1.00	N/A	0.000%
ANNUAL MAINTENANCE ALL EQUITRAC PRODUCTS			
7640001053 Equitrac Annual Maintenance	\$1.00	N/A	0.000%
KMBS Delivery Fees			
7640008086 Solutions Delivery Charge - Level 2	\$25.00	N/A	0.000%
7640008088 Solutions Delivery Charge - Level 4	\$50.00	N/A	0.000%
KMBS Installation Fees			
7640008126 KMBS Installation Fee for Equitrac Units	\$50.00	N/A	0.000%
7640008121 KMBS Installation Fee for Equitrac Embedded Device (Per MFP)	\$25.00	N/A	0.000%
7640008122 KMBS Installation Fee for Equitrac Embedded Device (Per 10 MFPs)	\$200.00	N/A	0.000%
7640008123 KMBS Installation Fee for Equitrac Embedded Device (Per 100 MFPs)	\$1,500.00	N/A	0.000%
7640008124 KMBS Installation Fee for Equitrac Embedded Device (Per 500 MFPs)	\$2,500.00	N/A	0.000%

Equitrac Ofc

*PAGECOUNTER TERMINALS & ACCESSORIES (***)*

DELIVERY: Each Equitrac PageCounter Terminal MUST include item 7640008088, Level 4 Solutions Delivery Charge.

INSTALLATION: Each Equitrac PageCounter Terminal MUST include item 7640008126, KMBS Equitrac Installation Fee.

It is required for all Equitrac Professional orders to include item # 7640001054.

*(***) - PageCounter Office Products are devices for Equitrac Office Suite of software.*

7640002047 PageCounter (base) with 1 year support - PC1CFE00-GCP	\$1,005.00	N/A	0.000%
7640002048 PageCounter (base) with extended support - PC1CFE00-EXT	\$1,280.00	N/A	0.000%
7640002049 PageCounter with Magstripe with 1 year support - PC1CFMEO-GCP	\$1,120.00	N/A	0.000%
7640002050 PageCounter with Magstripe with extended support - PC1CFMEO-EXT	\$1,430.00	N/A	0.000%
7640002051 PageCounter with Mifare with 1 yr support - PC1CFX00-GCP	\$1,300.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002052	PageCounter with Mifare with extended support - PC1CFX00-EXT	\$1,660.00	N/A	0.000%
7640002053	PageCounter with Legic with 1 yr support - PC1CFY00-GCP	\$1,475.00	N/A	0.000%
7640002054	PageCounter with Legic with extended support - PC1CFY00-EXT	\$1,885.00	N/A	0.000%
7640002055	PageCounter with HID with 1 year support - PC1CFZ00-GCP	\$1,300.00	N/A	0.000%
7640002056	PageCounter with HID with extended support - PC1CFZ00-EXT	\$1,660.00	N/A	0.000%
7640002057	PageCounter with Keyboard with 1 year support - PC3CFE00-GCP	\$1,355.00	N/A	0.000%
7640002058	PageCounter with Keyboard with extended support - PC3CFE00-EXT	\$1,735.00	N/A	0.000%
7640002059	PageCounter with Keyboard & Magstripe with 1 yr support - PC3CFME0-GCP	\$1,475.00	N/A	0.000%
7640002060	PageCounter with Keyboard & Magstripe with extended support - PC3CFME0-EXT	\$1,885.00	N/A	0.000%
7640002061	PageCounter with Keyboard & Mifare with 1yr support - PC3CFX00-GCP	\$1,650.00	N/A	0.000%
7640002062	PageCounter with Keyboard & Mifare with extended support - PC3CFX00-EXT	\$2,110.00	N/A	0.000%
7640002063	PageCounter with Keyboard & Legic with 1year support - PC3CFY00-GCP	\$1,830.00	N/A	0.000%
7640002064	PageCounter with Keyboard & Legic with extended support - PC3CFY00-EXT	\$2,335.00	N/A	0.000%
7640002065	PageCounter with Keyboard & HID with 1 year support - PC3CFZ00-GCP	\$1,650.00	N/A	0.000%
7640002066	PageCounter with Keyboard & HID with extended support - PC3CFZ00-EXT	\$2,110.00	N/A	0.000%
EQUITRAC PayStation Hardware				
<i>DELIVERY: Each Equitrac Pay Station product MUST include item 7640008088, Level 4 Solutions Delivery Charge.</i>				
<i>INSTALLATION: Each Equitrac Pay Station product MUST include item 7640008126, KMBS Equitrac Installation Fee.</i>				
<i>It is required for all Equitrac Office Suite orders to include item# 7640001054</i>				
7640002067	Pay Station Deposit Center (US\$, bill only, no printer) with 1 year support - EPAYUB0N-GCP	\$5,495.00	N/A	0.000%
7640002068	Pay Station Deposit Center (US\$, bill only, no printer) with extd support - EPAYUB0N-EXT	\$7,450.00	N/A	0.000%
7640002069	Pay Station Deposit Center (US\$, bill only) with 1 year support - EPAYUB00-GCP	\$6,495.00	N/A	0.000%
7640002070	Pay Station Deposit Center (US\$, bill only) with extended support - EPAYUB00-EXT	\$8,805.00	N/A	0.000%
7640002071	Pay Station Deposit Center (US\$, bill/magstripe) with 1 year support - EPAYUB0M-GCP	\$7,490.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002072	Pay Station Deposit Center (US\$, bill/magstripe) with extended support - EPAYUB0M-EXT	\$10,155.00	N/A	0.000%
7640002073	Pay Station Deposit Center (US\$, bill/coin/magstripe) with 1 yr support - EPAYUBCM-GCP	\$8,495.00	N/A	0.000%
7640002074	Pay Station Deposit Center (US\$, bill/coin/magstripe) with extended support - EPAYUBCM-EXT	\$11,520.00	N/A	0.000%
7640002075	Pay Station Copy Control Terminal with 1 year support - EPAY0102-GCP	\$1,495.00	N/A	0.000%
7640002076	Pay Station Copy Control Terminal with extended support - EPAY0102-EXT	\$2,025.00	N/A	0.000%
7640002077	Pay Station Print Control Terminal with 1 year support - EPAY0202-GCP	\$1,495.00	N/A	0.000%
7640002078	Pay Station Print Control Terminal with extended support-NLA - EPAY0202-EXT	\$2,025.00	N/A	0.000%
7640002079	Pay Station Encoding Station with 1 year support - EPAY0402-GCP	\$2,390.00	N/A	0.000%
7640002080	Pay Station Encoding Station with extended support-NLA - EPAY0402-EXT	\$3,240.00	N/A	0.000%
7640002081	Pay Station Card Manager (bill only) with 1 year support - EPAY0502-GCP	\$5,590.00	N/A	0.000%
7640002082	Pay Station Card Manager (C\$, bill only) - EPAYC502	\$9,495.00	N/A	0.000%
7640002083	Pay Station Card Manager (bill only) with extended support NLA - EPAY0502-EXT	\$7,580.00	N/A	0.000%
7640002084	Pay Station Vend Tower Copy/Print (coin/bill) with 1 year support - EPAY0997-GCP	\$4,495.00	N/A	0.000%
7640002085	Pay Station Vend Tower Copy/Print (coin/bill) with extended support - EPAY0997-EXT	\$6,095.00	N/A	0.000%
7640008026	Paydepcnter/Dispens/Bill/Coin/Mag/Extmat	\$12,760.00	N/A	0.000%
EQUITRAC PageCounter & PayStation Accessories				
<i>DELIVERY: Each Equitrac Pay Station Card Manager/Deposit Center Base AND Pay Station Vend Tower Security Housing MUST include item 7640008088, Level 4 Solutions De</i>				
<i>INSTALLATION: Each Equitrac Pay Station Card Manager/Deposit Center Base AND Pay Station Vend Tower Security Housing MUST include item 7640008126, KMBS Equitrac</i>				
<i>It is required for all Equitrac Office Suite orders to include item# 7640001054.</i>				
7640002087	Pre-programmed magnetic stripe card - MSCCRDPR	\$1.00	N/A	0.000%
7640002088	Pay Station Card Manager/Deposit Center base - EPAY0551	\$825.00	N/A	0.000%
7640002089	Pay Station Vend Tower security housing - EPAY0CSH	\$505.00	N/A	0.000%
7640002090	Pay Station magnetic stripe card (blank) - EPAY1002	\$1.00	N/A	0.000%
7640002091	Pay Station magnetic stripe card (Equitrac) - EPAY1012	\$1.10	N/A	0.000%
7640002092	Pay Station magnetic stripe card (custom) - EPAY1013	\$2.00	N/A	0.000%

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Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002093 Pay Station management card set - EPAY1020	\$75.00	N/A	0.000%
EQUITRAC OFFICE SUITE			
<i>It is required for all Equitrac Office Suite orders to include item# 7640001054.</i>			
7640001934 Equitrac Office 4 Ste w/1yr supp - EQ4EFSU1-GCP	\$2,795.00	N/A	0.000%
7640001935 Equitrac Office 4 Ste w/ext'd support - EQ4EFSU1-EXT	\$3,365.00	N/A	0.000%
7640001936 Eq Office 4: Small Business Edition w/ 1 year support - EQ4EFSB1-GCP	\$995.00	N/A	0.000%
7640001937 Eq Office 4: Small Business Edition with Ext'd support - EQ4EFSB1-EXT	\$1,195.00	N/A	0.000%
EQUITRAC OFFICE SUITE: SERVER OPTIONS			
7640001944 EO4/EE4:Prnt Ser w 1yr supp - EQ4PS001-GCP	\$1,595.00	N/A	0.000%
7640001945 EO4/EE4: Print Server with extended support - EQ4PS001-EXT	\$1,920.00	N/A	0.000%
7640001946 EO4/EE4: Print Server (10) w/ 1 year support - EQ4PS010-GCP	\$12,995.00	N/A	0.000%
7640001947 EO4/EE4: Print Server (10) with extended support - EQ4PS010-EXT	\$15,595.00	N/A	0.000%
7640001948 EO4/EE4: Cluster Enabler with 1 year support - EQ4CLS01-GCP	\$4,495.00	N/A	0.000%
7640001949 EO4/EE4: Cluster Enabler with extended support - EQ4CLS01-EXT	\$5,395.00	N/A	0.000%
EQUITRAC OFFICE SUITE: INTEGRATED DEVICE LICENSES			
<i>INSTALLATION (1): Each Embedded Device with 1 year support or Ext support MUST include item 7640008121, KMBS Installation Fee for Equitrac Embedded Device (per MFP).</i>			
<i>INSTALLATION (2): Each Embedded Device (10) with 1 year support or Ext support MUST include item 7640008122, KMBS Installation Fee for Equitrac Embedded Device (per 10 MFPs).</i>			
<i>INSTALLATION (3): Each Embedded Device (100) with 1 year support or Ext support MUST include item 7640008123, KMBS Installation Fee for Equitrac Embedded Device (per 100 MFPs).</i>			
<i>INSTALLATION (4): Each Embedded Device (500) with 1 year support or Ext support MUST include item 7640008124, KMBS Installation Fee for Equitrac Embedded Device (per 500 MFPs).</i>			
7640001950 EO4/EE4: Embedded Device with 1 year support -EQ4ED001-GCP	\$650.00	N/A	0.000%
7640001951 EO4/EE4: Embedded Device with extend support - EQ4ED001-EXT	\$780.00	N/A	0.000%
7640001952 EO4/EE4: Embedded Device (10) with 1 year support - EQ4ED010-GCP	\$5,250.00	N/A	0.000%
7640001953 EO4/EE4: Embedded Device (10) with extended support - EQ4ED010-EXT	\$6,320.00	N/A	0.000%
7640001954 EO4/EE4: Embedded Device (100) with 1 year support - EQ4ED100-GCP	\$40,000.00	N/A	0.000%
7640001955 EO4/EE4: Embedded Device (100) with extended support - EQED100-EXT	\$48,135.00	N/A	0.000%
7640002220 EO4/EE4: Embedded Device (500) with 1 year support - EQ4ED500-GCP	\$180,000.00	N/A	0.000%
7640002221 EO4/EE4: Embedded Device 500) with extended support - EQ4ED500-EXT	\$216,610.00	N/A	0.000%
EQUITRAC OFFICE SUITE: CONNECTOR LICENSES			

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001956	EO4/EE4: External Data Connector with one year support - EQ4DC001-GCP	\$695.00	N/A	0.000%
7640001957	EO4/EE4: External Data Connector with extended support - EQ4DC001-EXT	\$835.00	N/A	0.000%
7640001958	EE4: Campus Card Connector with 1 year support - EQ4CC001-GCP	\$4,995.00	N/A	0.000%
7640001959	EE4: Campus Card Connector with extended support - EQ4CC001-EXT	\$5,995.00	N/A	0.000%
EQUITRAC OFFICE SUITE: PRINT ASSISTANT LICENSES				
7640001966	EO4/EE4: Print Assistant (10) with 1 yr support - EQ4PA010-GCP	\$295.00	N/A	0.000%
7640001967	EO4/EE4: Print Assistant (10) with extended support - EQ4PA010-EXT	\$355.00	N/A	0.000%
7640001968	EO4/EE4: Print Assistant (100) with 1 yr support - EQ4PA100-GCP	\$1,295.00	N/A	0.000%
7640001969	EO4/EE4: Print Assistant (100) with extended support - EQ4PA100-EXT	\$1,555.00	N/A	0.000%
7640001970	EO4/EE4: Print Assistant (1000) with 1 year support - EQ4PA01K-GCP	\$4,995.00	N/A	0.000%
7640001971	EO4/EE4: Print Assistant (1000) with extended support - EQ4PA01K-EXT	\$5,995.00	N/A	0.000%
EQUITRAC OFFICE SUITE: WORKSTATION CLIENT LICENSES				
7640001960	EO4/EE4: Workstation Client (10) with 1 year support - EQ4PA01K-GCP	\$595.00	N/A	0.000%
7640001961	EO4/EE4: Workstation Client (10) with extended support - EQ4WS010-EXT	\$715.00	N/A	0.000%
7640001962	EO4/EE4: Workstation Client (100) with 1 year support - EQ4WS100-GCP	\$2,795.00	N/A	0.000%
7640001963	EO4/EE4: Workstation Client (100) with extended support - EQ4WS100-EXT	\$3,365.00	N/A	0.000%
7640001964	EO4/EE4: Workstation Client (1000) with 1 year support - EQ4WS01K-GCP	\$11,995.00	N/A	0.000%
7640001965	EO4/EE4: Workstation Client (1000) with extended support - EQ4WS01K-EXT	\$14,435.00	N/A	0.000%
EQUITRAC OFFICE SUITE: RELEASE STATION				
7640001972	Release Station with 1year support - EQ4RS001-GCP	\$695.00	N/A	0.000%
7640001973	Release Station with extended support - EQ4RS001-EXT	\$835.00	N/A	0.000%
7640001974	Release Station (10) with 1 year support - EQ4RS010-GCP	\$5,995.00	N/A	0.000%
7640001975	Release Station (10) with extended support - EQ4RS010-EXT	\$7,195.00	N/A	0.000%
EQUITRAC OFFICE SUITE: Enterprise License (Core functionality, price per network user)				
<i>It is required for all Equitrac Office Suite orders to include item# 7640001054.</i>				
<i>Equitrac Office 4 Enterprise pricing is based on individual users.</i>				
<i>Example 1: If a customer requests a 3500 user license, pricing will be: 3500 x \$20.50 = \$71,750 with 1 year of maintenance.</i>				
<i>Example 2: If a customer requests a 9999 user license, pricing will be: 9999 x \$14.00 = \$139,986 with 1 year of maintenance.</i>				
7640001976	Equitrac Office 4: Core License (1,000+) with 1yr support - EQ4EFNCK-CP	\$11.00	N/A	0.000%
7640001977	Equitrac Office 4: Core License (1,000+) with extended support - EQ4EFNCK-EXT	\$13.20	N/A	0.000%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001978	Equitrac Office 4: Core License (5,000+) with 1 year support - EQ4EFNC1-GCP	\$7.50	N/A	0.000%
7640001979	Equitrac Office 4: Core License (5,000+) with extended support - EQ4EFNC1-EXT	\$9.00	N/A	0.000%
7640001980	Equitrac Office 4: Core License (10,000+) with 1 year support -EQ4EFNC2-GCP	\$6.50	N/A	0.000%
7640001981	Equitrac Office 4: Core License (10,000+) with extended support - EQ4EFNC2-EXT	\$7.80	N/A	0.000%
7640001982	Equitrac Office 4: Core License (25,000+) with 1 yr support - EQ4EFNC3-GCP	\$6.00	N/A	0.000%
7640001983	Equitrac Office 4: Core License (25,000+) with extended support -EQ4EFNC3-EXT	\$7.20	N/A	0.000%
7640001984	Equitrac Office 4: Core License (50,000+) with 1yr support - EQ4EFNC4-GCP	\$5.50	N/A	0.000%
7640001985	Equitrac Office 4: Core License (50,000+) with extended support -EQ4EFNC4-EXT	\$6.60	N/A	0.000%
7640001986	Equitrac Office 4: Core License (100,000+) with 1yr support - EQ4EFNC5-GCP	\$5.00	N/A	0.000%
7640001987	Equitrac Office 4: Core License (100,000+) with extended support - EQ4EFNC5-EXT	\$6.00	N/A	0.000%
EQUITRAC OFFICE SUITE: Enterprise License (Extended functionality, price per network user)				
<i>It is required for all Equitrac Office Suite orders to include item# 7640001054.</i>				
7640001988	Equitrac Office 4: Enhanced License (1,000+) with 1yr support - EQ4EFNEK-GCP	\$18.00	N/A	0.000%
7640001989	Equitrac Office 4: Enhanced License (1,000+) with extended support -EQ4EFNEK-EXT	\$21.60	N/A	0.000%
7640001990	Equitrac Office 4: Enhanced License (5,000+) with 1yr support - EQ4EFNE1-GCP	\$12.00	N/A	0.000%
7640001991	Equitrac Office 4: Enhanced License (5,000+) with extended support - EQ4EFNE1-EXT	\$14.40	N/A	0.000%
7640001992	Equitrac Office 4: Enhanced License (10,000+) with 1yr support - EQ4EFNE2-GCP	\$10.50	N/A	0.000%
7640001993	Equitrac Office 4: Enhanced License (10,000+) with extended support - EQ4EFNE2-EXT	\$12.60	N/A	0.000%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640001994	Equitrac Office 4: Enhanced License (25,000+) with 1 yr support - EQ4EFNE3-GCP	\$9.00	N/A	0.000%
7640001995	Equitrac Office 4: Enhanced License (25,000+) with extended support - EQ4EFNE3-EXT	\$10.80	N/A	0.000%
7640001996	Equitrac Office 4: Enhanced License (50,000+) with 1 year support - EQ4EFN4-GCP	\$8.25	N/A	0.000%
7640001997	Equitrac Office 4: Enhanced License (50,000+) with extended support - EQ4EFNE4-EXT	\$9.90	N/A	0.000%
7640001998	Equitrac Office 4: Enhanced License (100,000+) with 1 year support - EQ4EFNE5-GCP	\$7.50	N/A	0.000%
7640001999	Equitrac Office 4: Enhanced License (100,000+) with extended support - EQ4EFNE5-EXT	\$9.00	N/A	0.000%
EQUITRAC OFFICE SUITE: VERSION UPGRADE				
7640002014	Equitrac Office 4: Suite upgrade (PAS/EO3/EO4 SBE) with 1yr support - EQ4EFSUU-GCP	\$1,595.00	N/A	0.000%
7640002015	Equitrac Office 4: Suite upgrade (PAS/EO3/EO4 SBE) with extended support - EQ4EFSUU-EXT	\$2,165.00	N/A	0.000%
7640002016	Equitrac Office 4: SBE upgrade (PAS/EO3) with 1 yr support - EQ4EFSBU-GCP	\$595.00	N/A	0.000%
7640002017	Equitrac Office 4: SBE upgrade (PAS/EO3) with extended support - EQ4EFSBU-EXT	\$795.00	N/A	0.000%
EQUITRAC OFFICE SUITE: SERVER OPTION UPGRADES				
7640002022	EO4/EE4: Print Server upgrade with 1yr support - EQ4PS00U-GCP	\$895.00	N/A	0.000%
7640002023	EO4/EE4: Print Server upgrade with extended support - EQ4PS00U-EXT	\$1,220.00	N/A	0.000%
7640002024	EO4/EE4: Cluster Enabler upgrade with 1 yr support - EQ4CLS0U-GCP	\$2,695.00	N/A	0.000%
7640002025	EO4/EE4: Cluster Enabler upgrade with extended support - EQ4CLS0U-EXT	\$3,595.00	N/A	0.000%
EQUITRAC OFFICE SUITE: CONNECTOR LICENSE UPGRADE				
7640002028	EO4/EE4: External Data Connector upgrade with 1 yr support - EQ4DC00U-GCP	\$395.00	N/A	0.000%
7640002029	EO4/EE4: External Data Connector upgrade with extended support - EQ4DC00U-EXT	\$535.00	N/A	0.000%
EQUITRAC OFFICE SUITE: PRINT ASSISTANT LICENSE UPGRADES				
7640002038	EO4/EE4: Print Assistant upgrade (10) with 1 year support - EQ4PU010-GCP	\$175.00	N/A	0.000%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM	PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
7640002039	EO4/EE4: Print Assistant upgrade (10) with extended support - EQ4PU010-EXT	\$235.00	N/A	0.000%
7640002040	EO4/EE4: Print Assistant upgrade (100)with 1 year support -EQ4PU100-GCP	\$750.00	N/A	0.000%
7640002041	EO4/EE4: Print Assistant upgrade (100)with extended support - EQ4PU100-EXT	\$1,010.00	N/A	0.000%
7640002042	EO4/EE4: Print Assistant upgrade (1000) with 1 year support - EQ4PU01K-GCP	\$2,895.00	N/A	0.000%
7640002043	EO4/EE4: Print Assistant upgrade (1000) with extended support - EQ4PU01K-EXT	\$3,895.00	N/A	0.000%
EQUITRAC OFFICE SUITE: WORKSTATION CLIENT LICENSE UPGRADES				
7640002032	EO4/EE4: Workstation Client upgrade (10) with 1 year support	\$350.00	N/A	0.000%
7640002033	EO4/EE4: Workstation Client upgrade (10) with extended support	\$470.00	N/A	0.000%
7640002034	EO4/EE4: Workstation Client upgrade (100) with 1 yr support	\$1,595.00	N/A	0.000%
7640002035	EO4/EE4: Workstation Client upgrade (100)with extended support	\$2,165.00	N/A	0.000%
7640002036	EO4/EE4: Workstation Client upgrade (1000) with 1 year support	\$6,895.00	N/A	0.000%
7640002037	EO4/EE4: Workstation Client upgrade (1000) with extended support	\$9,335.00	N/A	0.000%
EQUITRAC OFFICE SUITE: RELEASE STATION UPGRADES				
7640002044	EO4/EE4: Release Station upgrade with 1 yr support -EQ4RS00U-GCP	\$395.00	N/A	0.000%
7640002045	EO4/EE4: Release Station upgrade with extended support - EQ4RS00U-EXT	\$535.00	N/A	0.000%
7640002046	Release Station x10 with 1 year support - EQ4RS010-GCP	\$2,795.00	N/A	0.000%
COPIER CABLE (PLEASE SPECIFY COPIER MODEL)				
DELIVERY: Each Equitrac Copier Cable MUST include item 7640008086, Level 2 Solutions Delivery Charge.			N/A	0.000%
7640002086	Equitrac Copier Cable (Standard Length 12') - COPCABLE	\$95.00	N/A	0.000%
7640005183	Equitrac Vendor 2-VK- 501 Interface Cable CABX085	\$95.00	N/A	0.000%
7640005184	Equitrac Vendor 2-8 Pin Interface Cable CABX013	\$95.00	N/A	0.000%
EQUITRAC PROFESSIONAL SERVICES				
7640001054	Equitrac Installation Professional Services - MANDATORY - EQDRINST	\$1.00	N/A	0.000%
ANNUAL MAINTENANCE ALL EQUITRAC PRODUCTS				
7640001053	Equitrac Annual Maintenance	\$1.00	N/A	0.000%
KMBS Delivery Fees				
7640008086	Solutions Delivery Charge - Level 2	\$25.00	N/A	0.000%
7640008088	Solutions Delivery Charge - Level 4	\$50.00	N/A	0.000%

Exhibit D RFP 2010-22

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

SUPPLIER ITEM PRODUCT DESCRIPTION	LIST PRICE	CURRENT GSA DISCOUNT (Percentage Amount)	VITA DISCOUNT (Percentage Amount, should be equal to or greater than GSA Discount)
KMBS Installation Fees			
7640008126 KMBS Installation Fee for Equitrac Units	\$50.00	N/A	0.000%
7640008121 KMBS Installation Fee for Equitrac Embedded Device (Per MFP)	\$25.00	N/A	0.000%
7640008122 KMBS Installation Fee for Equitrac Embedded Device (Per 10 MFPs)	\$200.00	N/A	0.000%
7640008123 KMBS Installation Fee for Equitrac Embedded Device (Per 100 MFPs)	\$1,500.00	N/A	0.000%
7640008124 KMBS Installation Fee for Equitrac Embedded Device (Per 500 MFPs)	\$2,500.00	N/A	0.000%

Costs for Hard Drive Sanitization and Removal:

Option 1: A KMBS field engineer will perform a “data overwrite” of the hard drive using built-in sanitization technology. The drive will be cleared of data and re-initialized in the machine before disposal. Availability of this option depends on model and configuration. Cost - \$275 flat rate.

Option 2: At the time of disposal, the internal hard drive will be removed and sealed in a container that will be returned to the customer. A replacement hard drive will be installed and re-initialized with the generic device control programs. Availability of this option depends on model and configuration. Cost - \$275 flat rate. Additional hard drive removal cost options will be handled on a case by case basis.

**FIXED SPREAD
RATE (In decimal
form)**

5.50%	36 Month Rate
6.30%	48 Month Rate
6.20%	60 Month Rate
N/A	72 Month Rate
N/A	84 Month Rate

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

Exhibit D RFP 2010-22 - MAINTENANCE PRICING

bizhub PRO 950 Maintenance

(SIN 51-57) CPC Maintenance <i>Includes All Supplies</i>			VITA PRICE	
Monthly Volume	GSA Mo.Base Charge	GSA Overage Charge	Mo.Base Charge	Overage Charge
51,000	\$287.46	\$0.0056	\$187.43	\$0.003675
<i>All 11" x 17" prints/copies will be charged for 1 click</i>				

bizhub PRO 1051 Maintenance

(SIN 51-57) CPC Maintenance <i>Includes All Supplies</i>			VITA PRICE	
Monthly Volume	GSA Mo.Base Charge	GSA Overage Charge	Mo.Base Charge	Overage Charge
80,000	\$460.77	\$0.0058	\$285.60	\$0.00357
<i>All 11" x 17" prints/copies will be charged for 1 click</i>				

Description	GSA Price	Mo.Base Charge
Booklet Finisher (SD)	\$42.35	\$38.12
Folding OR Stacker (FD or LS)	\$30.80	\$27.72
Perfect Binder (PB)	\$42.35	\$38.12
MicroPress	\$56.21	\$50.59

bizhub PRO 1200 Maintenance

(SIN 51-57) CPC Maintenance <i>Includes All Supplies</i>			VITA PRICE	
Monthly Volume	GSA Mo.Base Charge	GSA Overage Charge	Mo.Base Charge	Overage Charge
128,000	\$682.04	\$0.0053	\$403.20	\$0.00315
<i>All 11" x 17" prints/copies will be charged for 1 click</i>				

Description	GSA Price	VITA Mo.Base Charge
Booklet Finisher (SD)	\$42.35	\$38.12
Folding OR Stacker (FD or LS)	\$30.80	\$27.72
Perfect Binder (PB)	\$42.35	\$38.12
MicroPress	\$56.21	\$50.59

Vendor: Konica Minolta Business Solutions U.S.A., Inc.
 Exhibit D RFP 2010-22 - MAINTENANCE PRICING

bizhub PRO C5501

COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	GSA Base Mo. Charge	GSA Color Overage	GSA All B/W Copies	Mo. B/W Volume	GSA Base Mo. Charge	GSA B/W Overage	GSA All Color Copies
7,100	\$509.50	\$0.07176	\$0.01899	2,400	\$43.39	\$0.01808	\$0.07522
<i>All 11" x 17" prints/copies will be charged for 2 clicks</i>							

VITA PRICE COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				VITA PRICE COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	Base Mo. Charge	Color Overage	All B/W Copies	Mo. B/W Volume	Base Mo. Charge	B/W Overage	All Color Copies
7,100	\$350.39	\$0.04935	\$0.0105	2,400	\$25.20	\$0.0105	\$0.04935
<i>All 11" x 17" prints/copies will be charged for 1 click</i>							

bizhub PRO C6501/C6501P Maintenance

COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	GSA Base Mo. Charge	GSA Color Overage	GSA All B/W Copies	Mo. B/W Volume	GSA Base Mo. Charge	GSA B/W Overage	GSA All Color Copies
13,800	\$752.53	\$0.0545	\$0.0137	4,600	\$60.32	\$0.0131	\$0.0571
<i>All 11" x 17" prints/copies will be charged for 2 clicks</i>							

VITA PRICE COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				VITA PRICE COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	Base Mo. Charge	Color Overage	All B/W Copies	Mo. B/W Volume	Base Mo. Charge	B/W Overage	All Color Copies
13,800	\$681.03	\$0.04935	\$0.0105	4,600	\$48.30	\$0.0105	\$0.04935
<i>All 11" x 17" prints/copies will be charged for 1 click</i>							

bizhub PRO C65hc

COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	GSA Base Mo. Charge	GSA Color Overage	GSA All B/W Copies	Mo. B/W Volume	GSA Base Mo. Charge	GSA B/W Overage	GSA All Color Copies
10,500	\$878.33	\$0.08365	\$0.02356	3,500	\$78.75	\$0.02250	\$0.08759
<i>All 11" x 17" prints/copies will be charged for 2 clicks</i>							

VITA PRICE COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				VITA PRICE COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	Base Mo. Charge	Color Overage	All B/W Copies	Mo. B/W Volume	Base Mo. Charge	B/W Overage	All Color Copies
10,500	\$606.38	\$0.05775	\$0.01050	3,500	\$36.75	\$0.01050	\$0.05775
<i>All 11" x 17" prints/copies will be charged for 1 click</i>							

bizhub C552DS Maintenance

Vendor: Konica Minolta Business Solutions U.S.A., Inc.

Exhibit D RFP 2010-22 - MAINTENANCE PRICING

COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	GSA Base Mo. Charge	GSA Color Overage	GSA All B/W Copies	Mo. B/W Volume	GSA Base Mo. Charge	GSA B/W Overage	GSA All Color Copies
1,600	\$123.30	\$0.0771	\$0.0105	4,800	\$48.38	\$0.0101	\$0.0807
<i>All 11" x 17" prints/copies will be charged for 2 clicks</i>							

VITA PRICE COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				VITA PRICE COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	Base Mo. Charge	Color Overage	All B/W Copies	Mo. B/W Volume	Base Mo. Charge	B/W Overage	All Color Copies
1,600	\$84.00	\$0.05250	\$0.01050	4,800	\$50.40	\$0.01050	\$0.05250
<i>All 11" x 17" prints/copies will be charged for 1 click</i>							

bizhub PRO C652DS Maintenance

COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	GSA Base Mo. Charge	GSA Color Overage	GSA All B/W Copies	Mo. B/W Volume	GSA Base Mo. Charge	GSA B/W Overage	GSA All Color Copies
2,100	\$154.05	\$0.0734	\$0.0101	6,300	\$60.78	\$0.0096	\$0.0768
<i>All 11" x 17" prints/copies will be charged for 2 clicks</i>							

VITA PRICE COST-PER-COPY MAINTENANCE Color Based - Includes all Supplies				VITA PRICE COST-PER-COPY MAINTENANCE B/W Based - Includes all Supplies			
Mo. Color Volume	Base Mo. Charge	Color Overage	All B/W Copies	Mo. B/W Volume	Base Mo. Charge	B/W Overage	All Color Copies
2,100	\$110.25	\$0.05250	\$0.01050	6,300	\$66.15	\$0.01050	\$0.05250
<i>All 11" x 17" prints/copies will be charged for 1 click</i>							

KODAK Maintenance

Digimaster Full Service Maintenance Agreement Plan <i>Includes Parts & Labor Only (no supplies included)</i>			VITA PRICE	
Monthly Base Allowance	GSA Monthly Base Charge	GSA Overage Rate	Monthly Base Charge	Overage Rate
300,000	\$1,314.97	\$0.00438	\$1,480.50	\$0.004935
<i>All 11" x 17" prints/copies will be charged for 1 click</i>				