

Exhibit D BW Lasers

Segment	Evaluation Model	List	Percentage Off List	One Year of Maintenance, Next Business Day Exchange (Does not include Toner)	Purchase Price	Publicly Available site showing list price
27	Canon 2711B054	1,395.00	79.80%		281.79	www.canon.com
28	Canon 2711B019AB	795.00	69.80%		240.09	www.canon.com
29	Canon 3478B005AA	1,195.00	58.90%		491.15	www.canon.com

Segment	Minimum Copies Per Minute	Minimum Paper sources (excluding bypass)	Minimum Paper capacity (excluding bypass)	Minimum Memory	Energy Star Compliant	Minimum Warranty (Next business day exchange)	Connectivity Type
27	0 - 15	1	100	8 MB	Yes	One Year	USB
28	16 - 25	1	150	16 MB	Yes	One Year	USB
29	26 - 40	1	200	32 MB	Yes	One Year	USB

Accessories for Segment 27
Vendor is provide a percentage off list (list must be publicly available)
Vendors proposed price must be 10% or more
10% off List

Accessories for Segment 28
Vendor is provide a percentage off list (list must be publicly available)
Vendors proposed price must be 10% or more
10% off List

Accessories for Segment 29
Vendor is provide a percentage off list (list must be publicly available)
Vendors proposed price must be 10% or more
10% off List

*****Ink/Toner cannot be included as a standard accessory. DGS has established contracts for ink and toner.
****VITA will allow ink/toner to be purchased only at the time of the sale of the device.

Exhibit D (Color Lasers)

Segment	Evaluation Model	List	Percentage Off List	One Year of Maintenance, Next Business Day Exchange (Does not include Toner)	Purchase Price	Publicly Available site showing list price
30	Canon 3555B001AA	1,295.00	54.50%		589.23	www.canon.com
31	Canon 2233B001AA	1,495.00	40.00%		897.00	www.canon.com
32	Canon 2232B001AA	2,995.00	47.00%		1,587.35	www.canon.com

Segment	Minimum Copies Per Minute	Minimum Paper sources (excluding bypass)	Minimum Paper capacity (excluding bypass)	Minimum Memory	Energy Star Compliant	Minimum Warranty (Next business day exchange)	Connectivity Type
30	0 - 15	1	100	8 MB	Yes	One Year	USB
31	16 - 25	1	150	16 MB	Yes	One Year	USB
32	26 - 40	1	200	32 MB	Yes	One Year	USB

Accessories for Segment 30
Vendor is provide a percentage off list (list must be publicly available)
Vendors proposed price must be 10% or more
10% off List

Accessories for Segment 31
Vendor is provide a percentage off list (list must be publicly available)
Vendors proposed price must be 10% or more
10% off List

Accessories for Segment 32
Vendor is provide a percentage off list (list must be publicly available)
Vendors proposed price must be 10% or more
10% off List

*****Ink/Toner cannot be included as a standard accessory. DGS has established contracts for ink and toner.
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Exhibit D (Desktop Wide Format)

Segment	Evaluation Model	List	Percentage Off List	One Year of Maintenance, On Site Next Business Day (Does not include ink)	Purchase Price *	Publicly Available site showing list price
33	Canon 2159B014AA	2,545.00	9.00%		2,315.95	www.canon.com
34	Canon 2160B002AA	3,495.00	9.70%		3,155.99	www.canon.com

Segment	Minimum Ink Colors	Minimum Output Width	Minimum Memory	Minimum Warranty	Connectivity Type	Paper Handling	Hard Drive Minimum Size
33	4	24" Width	64 MB	One Year On Site Next Bus. Day	Ethernet 10/100, USB	Roll and Cut Sheet	N/A
34	4	36" Width	128 MB	One Year On Site Next Bus. Day	Ethernet 10/100, USB	Roll and Cut Sheet	40GB

Accessories for Segment 33
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 % off List

Accessories for Segment 34
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 % off List

*****Ink/Toner cannot be included as a standard accessory. DGS has established contracts for ink and toner.
 ****VITA will allow ink/toner to be purchased only at the time of the sale of the device.

* Oversized and/or overweight items may also incur additional shipping costs.
 Any additional charges for oversized items will be quoted prior to order placement for the Customer's approval.

****Suppliers are encouraged to add additional service options such as yearly maintenance options, installation, training, etc. VITA however reserves the right to eliminate any additional service options that don't fit the purpose of this RFP**

Item Description	Rate
Surrender Hard Drive Cost (Cost includes labor and hard drive costs)	Add additional "Surrender Hard Drive Cost" as needed

EXHIBIT D
Appendix C (Inkjets & All In One Inkjets)

Segment	Evaluation Model	List	Percentage Off List	Purchase Price	Publicly Available site showing list price
20	6140/N	472.00	22.00%	368.16	www.xerox.com
21	6280/YN	669.00	22.00%	521.82	www.xerox.com
22	6360/YN	1671.00	20.00%	1336.80	www.xerox.com
23	6360/YN	1671.00	20.00%	1336.80	www.xerox.com
24	6180MFP/N	1134.00	20.00%	907.20	www.xerox.com
25	6180MFP/N	1134.00	20.00%	907.20	www.xerox.com
26	8560MFP/N	1770.00	22.00%	1380.60	www.xerox.com

* All printers come standard with 1 year manufacturer warranty
 * Additional warranty options for 2,3,4,5 years are included in the optional items TAB
 Shipping Information: Standard shipping (within standard weight) via UPS is included in the pricing
 *Oversized and overweight items may incur additional shipping costs. Any additional charges for oversized items will be quoted pri

Segment	Minimum Copies Per Minute (B/W & Color)	Minimum Paper sources (excluding bypass)	Minimum Paper capacity	Energy Star Compliant	Minimum Warranty	Scanning Bit	Memory Card Support	Scan Resolution	Sheet Feeder	Fax Ready	Network Ready	Wireless 802.11b/g
20	0 - 20 B/W, 0 - 16 Color	1	50	Yes	90 Days	N/A	N/A	N/A	N/A	N/A	N/A	N/A
21	0 - 28 B/W, 0 - 20 Color	1	70	Yes	90 Days	N/A	N/A	N/A	N/A	N/A	N/A	N/A
22	0 - 36 B/W, 0 - 25 Color	1	100	Yes	90 Days	N/A	N/A	N/A	N/A	N/A	Yes	N/A
23	0 - 35 B/W, 0 - 33 Color	1	150	Yes	90 Days	N/A	N/A	N/A	N/A	N/A	Yes	N/A
24	0 - 20 B/W, 0 - 20 Color	1	50	Yes	90 Days	48-Bit	Yes	Up to 1200 DPI	N/A	N/A	N/A	N/A
25	21 - 25 B/W, 0 - 20 Color, 26 - 30 B/W, 21 - 30 Color	1	100	Yes	90 Days	48-Bit	Yes	Up to 1200 DPI	15 Sheet	Yes	N/A	N/A
26	Color	1	150	Yes	90 Days	48-Bit	Yes	Up to 1200 DPI	15 Sheet	Yes	Yes	Yes

Accessories for Segment 20
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 12% off List

Accessories for Segment 21
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 12% off List

Accessories for Segment 22
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 12% off List

Accessories for Segment 23
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 12% off List

Accessories for Segment 24
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 12% off List

Accessories for Segment 25
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 12% off List

Accessories for Segment 26
 Vendor is provide a percentage off list (list must be publicly available)
 Vendors proposed price must be 10% or more
 12% off List

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Part #	Item Description	Rate
8116418	2 YR DOP, PRINTER REPAIR (0-349)	\$18.99
8116734	2 YR DOP, PRINTER REPAIR (350-700)	\$34.99
8116382	2 YR DOP, PRINTER REPAIR (701-1200)	\$45.99
8116385	2 YR DOP, PRINTER REPAIR (1201-2000)	\$89.99
8116387	2 YR DOP, PRINTER REPAIR (2001-3000)	\$76.99
8116393	2 YR DOP, PRINTER REPAIR (3001-10,000)	\$104.99
8116420	3 YR DOP, PRINTER REPAIR (0-349)	\$36.99
8116398	3 YR DOP, PRINTER REPAIR (350-700)	\$72.99
8116401	3 YR DOP, PRINTER REPAIR (701-1200)	\$91.99
8116402	3 YR DOP, PRINTER REPAIR (1201-2000)	\$127.99
8116404	3 YR DOP, PRINTER REPAIR (2001-3000)	\$173.99
8116406	3 YR DOP, PRINTER REPAIR (3001-10,000)	\$219.99
8116422	4 YR DOP, PRINTER REPAIR (0-349)	\$79.99
8116409	4 YR DOP, PRINTER REPAIR (350-700)	\$131.99
8116415	4 YR DOP, PRINTER REPAIR (701-1200)	\$155.99
8116560	4 YR DOP, PRINTER REPAIR (1201-2000)	\$201.99
8116562	4 YR DOP, PRINTER REPAIR (2001-3000)	\$276.99
8116565	4 YR DOP, PRINTER REPAIR (3001-10,000)	\$381.99
8116424	4 YR DOP, PRINTER with 36 M OEM* (0-349)	\$18.99
8116569	4 YR DOP, PRINTER with 36 M OEM* (350-700)	\$31.99
8116574	4 YR DOP, PRINTER with 36 M OEM* (701-1200)	\$45.99
8116580	4 YR DOP, PRINTER with 36 M OEM* (1201-2000)	\$62.99
8116585	4 YR DOP, PRINTER with 36 M OEM* (2001-3000)	\$79.99
8116590	4 YR DOP, PRINTER with 36 M OEM* (3001-10,000)	\$100.00

enance options, installation, training, etc.
hat don't fit the purpose of this RFP