

## Exhibit D BW Lasers

Segment	Evaluation Model	List	Percentage Off List	Maintenance per Year (Does not include Toner)	Purchase Price	Publicly Available site showing list price	2nd year maintenance
27	b411d	199.00	15.00%	0.00	169.15	<a href="http://www.okiddata.com">www.okiddata.com</a>	45.00
28	b411d	199.00	15.00%	0.00	169.15	<a href="http://www.okiddata.com">www.okiddata.com</a>	45.00
29	b431d	299.00	30.00%	0.00	209.30	<a href="http://www.okiddata.com">www.okiddata.com</a>	49.00

Segment	Minimum Copies Per Minute	Minimum Paper sources (excluding bypass)	Minimum Paper capacity (excluding bypass)	Minimum Memory	Energy Star Compliant	Minimum Warranty (Next business day exchange)	Connectivity Type
27	0 - 15	1	100	8 MB	Yes	One Year	USB
28	16 - 25	1	150	16 MB	Yes	One Year	USB
29	26 - 40	1	200	32 MB	Yes	One Year	USB

**Accessories for Segment 27**  
 Vendor is provide a percentage off list (list must be publicly available)  
 Vendors proposed price must be 10% or more  
15% off List

**Accessories for Segment 28**  
 Vendor is provide a percentage off list (list must be publicly available)  
 Vendors proposed price must be 10% or more  
15% off List

**Accessories for Segment 29**  
 Vendor is provide a percentage off list (list must be publicly available)  
 Vendors proposed price must be 10% or more  
15% off List

\*\*\*\*\*Ink/Toner cannot be included as a standard accessory. DGS has established contracts for ink and toner.  
 \*\*\*\*VITA will allow ink/toner to be purchased only at the time of the sale of the device.

## Exhibit D (Color Lasers)

Segment	Evaluation Model	List	Percentage Off List	Maintenance per Year (Does not include Toner)	Purchase Price	Publicly Available site showing list price	2nd year maintenance
30	c330dn	399.00	25.00%	0.00	299.25	<a href="http://www.okidata.com">www.okidata.com</a>	56.00
31	c530dn	499.00	25.00%	0.00	374.25	<a href="http://www.okidata.com">www.okidata.com</a>	62.00
32	c610n	699.00	30.00%	0.00	489.30	<a href="http://www.okidata.com">www.okidata.com</a>	80.00

Segment	Minimum Copies Per Minute	Minimum Paper sources (excluding bypass)	Minimum Paper capacity (excluding bypass)	Minimum Memory	Energy Star Compliant	Minimum Warranty (Next business day exchange)	Connectivity Type
30	0 - 15	1	100	8 MB	Yes	One Year	USB
31	16 - 25	1	150	16 MB	Yes	One Year	USB
32	26 - 40	1	200	32 MB	Yes	One Year	USB

**Accessories for Segment 30**  
 Vendor is provide a percentage off list (list must be publicly available)  
 Vendors proposed price must be 10% or more

15 % off List

**Accessories for Segment 31**  
 Vendor is provide a percentage off list (list must be publicly available)  
 Vendors proposed price must be 10% or more

15 % off List

**Accessories for Segment 32**  
 Vendor is provide a percentage off list (list must be publicly available)  
 Vendors proposed price must be 10% or more

15 % off List

\*\*\*\*Ink/Toner cannot be included as a standard accessory. DGS has established contracts for ink and toner.

\*\*\*\*VITA will allow ink/toner to be purchased only at the time of the sale of the device.

**\*\*Suppliers are encouraged to add additional service options such as installation, training, etc. VITA however reserves the right to eliminate any additional service options that don't fit the purpose of this RFP**

Item Description	Rate
Surrender Hard Drive Cost (Cost includes labor and hard drive costs)	Add additional "Surrender Hard Drive Cost" as needed