

**EXHIBIT B PRICING
 CONTRACT NUMBER VA-100929-RSI
 BETWEEN
 VIRGINIA INFORMATION TECHNOLOGIES AGENCY
 AND
 ROCKET SOFTWARE, INC.**

Exhibit B is hereby incorporated into and made an integral part of Contract Number VA-100929-RSI ("Contract") between the Virginia Information Technologies Agency ("VITA" or "Commonwealth" or "State") and Rocket Software, Inc. ("Supplier").

In the event of any discrepancy between this Exhibit B and Contract No. VA-100929-RSI, the provisions of Contract No. VA-100929-RSI shall control.

Software and Consulting Pricing	
Description	Fees
BlueZone Unisys Terminal Emulator Concurrent License for 3270,5250,VT,Unisys (Quantity 1) First year annual maintenance is required	\$249.00 per concurrent license
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$50.00 per concurrent license
BlueZone Unisys Terminal Emulator Concurrent License for 3270,5250,VT,Unisys (Quantity 1000) First year annual maintenance is required	\$104.00 per concurrent license
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$20.80 per concurrent license
BlueZone Unisys Terminal Emulator Per Seat License for 3270,5250,VT,Unisys (Quantity 1) First year annual maintenance is required	\$166.00 per seat license
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$33.20 per Seat license
BlueZone Unisys Terminal Emulator Per Seat License for 3270,5250,VT,Unisys (Quantity 1000) First year annual maintenance is required	\$69.00 per seat license
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$13.80 per Seat license
BlueZone IBM Terminal Emulator Concurrent License for 3270,5250,VT (Quantity 1) First year annual maintenance is required	\$180.00 per concurrent license
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$36.00 per concurrent license
BlueZone IBM Terminal Emulator Concurrent License for 3270,5250,VT (Quantity 1000) First year annual maintenance is required	\$75.60 per concurrent license

Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$15.12 per concurrent license
BlueZone IBM Terminal Emulator Per Seat License for 3270,5250,VT (Quantity 1) First year annual maintenance is required	\$125.00 per seat license
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$25 per Seat license
BlueZone IBM Terminal Emulator Per Seat License for 3270,5250,VT (Quantity 1000) First year annual maintenance is required	\$52.50 per seat license
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$10.50 per Seat license
BlueZone Integration Server (Quantity 1 Server) First year annual maintenance is required	\$5,500.00 per server
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$1,100.00 per server,per year
BlueZone Security Server (Quantity 1 Server) First year annual maintenance is required	\$5,500.00 per server
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$1,100.00 per server,per year
BlueZone Access Server for IBM only. (Quantity 16 Concurrent Sessions) First year annual maintenance is required	\$4,000.00(16 concurrent sessions)
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$800.00 per year (16 concurrent session)
BlueZone Access Server for IBM only. (Quantity 1024 Concurrent Sessions) First year annual maintenance is required	\$87,750.00 (1024 concurrent sessions)
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$17,550.00 per year (1024 concurrent sessions)
BlueZone Host Front For IBM only (Quantity 32 concurrent Session) First year annual maintenance is required	\$10,800.00 (32 concurrent sessions)
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$2,160.00 per year (32 concurrent sessions)
BlueZone Host Front For IBM only (Quantity 1024 concurrent Session) First year annual maintenance is required	\$135,000.00 (1024 concurrent sessions)
Annual maintenance/support on above product (Payable with each license purchase) Subsequent years are optional	\$27,000.00 per year (1024 concurrent sessions)
BlueZone Consulting Services & Support Package. These services may be used for training, deployment, implementation, conversion, trouble shooting (beyond Maintenance).	\$1,850.00 per day

BlueZone Consulting Services & Support Package Weekly Rate (Minimum of 5 Days Required)	\$8,875 per week
Train the Trainer	\$ 462.50 per hour limited to 5 attendees minimum of 4 hours
End User Training	\$ 462.50 per hour limited to 15 attendees minimum of 4 hours
Help Desk Training	\$ 462.50 per hour limited to 5 attendees minimum of 4 hours
Advanced automation and application development	\$ 462.50 per hour limited to 2 attendees minimum of 4 hours

All Terminal Emulation licenses are provided as both Web based and Desktop based in the single license

Disaster Recovery – which includes test and back-up usage - licenses can be purchased in equal quantities compared to production licenses, at a rate of 20% of the purchase price – this applies to both the license and the maintenance purchase

All other above listed licenses are only web based

All Consulting Services are minus T & E

All Pricing includes the Industrial Funding Adjustment and eVA fees.