

EXHIBIT C
Appendix C v3

Intel/ AMD Based

Pricing is to include the Industrial Funding Adjustment (see Section 8 of RFP), eVA fees and all FOB Destination Charges

A. Tower Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
(2) Quad Core 2.4GHz			
Minimum 2 Processor Sockets			
16GB ECC Memory			
(3) 100GB Hot Plug SAS 15K Hard Drives			
Dual embedded gigabit network adapters			
Raid 5 SAS Controller with battery backup			
DVD ROM Drive			
Redundant power supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Tower Offering	\$6,825.00	34.00%	\$4,504.50
B. Rack Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(5) 140GB Hot Plug SAS 15K Hard Drives			
Raid 5 SAS Controller with battery backup			
Dual Embedded Gigabit Network Adapters			
Redundant Power Supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Rack Offering	\$24,750.00	34.00%	\$16,335.00
C. Blade Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz			

Minimum 4 Processor Sockets			
32GB ECC Memory			
(2) 140GB Hot Plug SAS 15K Hard Drives			
Integrated Raid Controller			
2 Integrated Gigabit Network Adapters			
(2) Gigabit Ethernet Pass-Thru Modules			
Enclosure (Fully Powered and Fully Fanned)			
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Blade Offering	\$14,995.00	34.00%	\$9,896.70

D. Optional Services (see note #2 at bottom)	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #3 at bottom)	Unit Discounted Price
Onsite Installation per hour (regardless of server type)	\$175.00	45.00%	\$96.25
Data Migration per hour (regardless of server type)	\$125.00	45.00%	\$68.75
Imaging per hour (regardless of server type)	\$50.00	45.00%	\$27.50
Configuration per hour (regardless of server type)	\$50.00	45.00%	\$27.50
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	\$395.00	45.00%	\$217.25
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	\$595.00	45.00%	\$327.25
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	\$395.00	45.00%	\$217.25
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	\$595.00	45.00%	\$327.25
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	\$795.00	45.00%	\$437.25
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	\$1,395.00	45.00%	\$767.25

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP), eVA fees and all FOB Destination Charges (no exceptions)

Manufacturer (see note #1)

Minimum Discount %

Note #1 - Suppliers are to list manufacturers that they wish to propose in column "A" that will supply add-on devices for the proposed servers. (APC, Kendall Howard, etc.) Suppliers are then to enter the minimum discount in column "B" for that manufacturer. The proposed discount will be the minimum discount level for that manufacturer for the life of the contract. Proposed manufactures and their associated add-ons can only be purchased at the time of sale with the server. Routers and Switches that are specific to Blade servers can only be purchased at time of sale. Other router and switches are not to be part of this contract.