

**Exhibit C for Dell**

Intel/ AMD Based

**Pricing is to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charge:**

	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
<b>A. Tower Server Offering</b>			
(2) Quad Core 2.4GHz			
Minimum 2 Processor Sockets			
16GB ECC Memory			
(3) 100GB Hot Plug SAS 15K Hard Drives			
Dual embedded gigabit network adapters			
Raid 5 SAS Controller with battery backup			
DVD ROM Drive			
Redundant power supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Quote 505857805			
<b>Total Tower Offering</b>	<b>\$5,362</b>	<b>20%</b>	<b>\$4,289.60</b>
<b>B. Rack Server Offering</b>			
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(5) 140GB Hot Plug SAS 15K Hard Drives			
Raid 5 SAS Controller with battery backup			
Dual Embedded Gigabit Network Adapters			
Redundant Power Supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Quote 505858837			
<b>Total Rack Offering</b>	<b>\$9,895</b>	<b>20%</b>	<b>\$7,916.00</b>
<b>C. Blade Server Offering</b>			
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(2) 140GB Hot Plug SAS 15K Hard Drives			
Integrated Raid Controller			
2 Integrated Gigabit Network Adapters			
(2) Gigabit Ethernet Pass-Thru Modules			
Enclosure (Fully Powered and Fully Fanned)			
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Quote 505859859			
<b>Total Blade Offering</b>	<b>\$19,111</b>	<b>20%</b>	<b>\$15,288.80</b>

<b>D. Optional Services (see note #2 at bottom</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % (see note #3 at bottom)</b>	<b>Unit Discounted Price</b>	
Onsite Installation per hour (regardless of server type)	\$ 160.00	3%	\$155.20	*see note below
Data Migration per hour (regardless of server type)	\$ 160.00	3%	\$155.20	*see note below
Imaging per hour (regardless of server type)	\$ 160.00	3%	\$155.20	*see note below
Configuration per hour (regardless of server type)	\$ 160.00	3%	\$155.20	*see note below
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	\$ 399.00	3%	\$387.03	
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	\$ 300.00	3%	\$291.00	
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	\$ 150.00	3%	\$145.50	
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	\$ 469.00	3%	\$454.93	
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	\$ 399.00	3%	\$387.03	
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	\$ 300.00	3%	\$291.00	

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

*\*Note: All Services opportunities are custom scoped based on specific customer needs. The Services provided in Category D are a list of sample services and sample prices. Listed services are representative services and are not all inclusive of the services Dell can provide. All Services Dell offers (Dell Services & 3rd party Services) are available in category D. Please contact your Dell sales representative for assistance on scoping a services engagement.*

*The discount level provided in each category (A,B,C,D) are minimum discount levels. Dell reserves the right to price specific opportunities greater than the minimum discount level listed above. This pricing will be strictly limited to the specific purchase in question, and will not impact or change the discount level offered by Dell.*

*Retail Price List can be found at the following link:  
<http://ftpbox.us.dell.com/slq/weekly/dellpricereport.pdf>*

**Tower Server Offering**

**QUOTE #:**

**505857805**

<b>GROUP: 1</b>	<b>QUANTITY: 1</b>	<b>SYSTEM PRICE: \$4,396.84</b>	<b>GROUP TOTAL: \$4,396.84</b>
Base Unit:	T710 Tower Chassis for Up to Sixteen 2.5-Inch Hard Drives (224-5945)		
Memory:	16GB Memory (4x4GB), 1066MHz Dual Ranked RDIMMs for 2 Processors, Advanced ECC (317-1650)		
Monitor:	Embedded Broadcom, GB Ethernet NICS with TOE (430-1764)		
Video Card:	E5530 Xeon Processor, 2.4GHz 8M Cache, Turbo, HT, 1066MHz Max Mem (317-0258)		
Video Memory:	E5530 Xeon Processor, 2.4GHz 8M Cache, Turbo, HT, 1066MHz Max Mem (317-1217)		
Video Memory:	PowerEdge T610/T710 Heat Sinks for 2 Processors (317-0265)		
Hard Drive:	146GB 10K RPM Serial-Attach SCSI 2.5" Hot Plug Hard Drive (341-8715)		
Hard Drive Controller:	PERC 6/i SAS RAID Controller (341-9393)		
Floppy Disk Drive:	Performance BIOS Setting (330-3492)		
Operating System:	No Operating System (420-6320)		
Modem:	iDRAC6 Enterprise (467-8648)		
CD-ROM or DVD-ROM Drive:	DVD-ROM, SATA, Internal (313-6765)		
CD-ROM or DVD-ROM Drive:	Optical SATA for PowerEdge T610/T710 (330-4219)		
Documentation Diskette:	Dell Management Console (330-5280)		
Documentation Diskette:	Electronic System Documentation and OpenManage DVD Kit (330-4332)		
Additional Storage Products:	146GB 10K RPM Serial-Attach SCSI 2.5" Hot Plug Hard Drive (341-8715)		
Feature	RAID 5 for PERC 6/i Controller(Non-Mixed Drives) (341-9373)		
Feature	No Rails (330-4120)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 2Year Extended (994-0742)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair Initial Year (994-5820)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year (994-9248)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (994-9247)		
Service:	Basic support covers SATA Hard Drive for 1 year only regardless of support duration on the system (994-4019)		
Service:	DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEEDED (994-9259)		
Installation:	On-Site Installation Declined (900-9997)		
Misc:	1100 Watt Redundant Power Supply (330-4331)		
Misc:	146GB 10K RPM Serial-Attach SCSI 2.5" Hot Plug Hard Drive (341-8715)		
Misc:	Power Cord, NEMA 5-15P to C14,15 amp, wall plug, 10 feet / 3 meter (310-8509)		
Misc:	Power Cord, NEMA 5-15P to C14,15 amp, wall plug, 10 feet / 3 meter (310-8509)		

**Rack Server Offering**

**QUOTE #:**

**505858837**

<b>GROUP: 1</b>	<b>QUANTITY: 1</b>	<b>SYSTEM PRICE: \$8,113.90</b>	<b>GROUP TOTAL: \$8,113.90</b>
Base Unit:	R905 2x Quad Core Opteron 83782.4GHz, 4x512K Cache HyperTransport 1Ghz (224-3104)		
Processor:	R905 Upgrade to Four Quad CoreOpteron 8378 2.4GHz (311-9697)		
Memory:	32GB Memory, 8x4GB, 667Mhz Dual Ranked DIMMs (311-6432)		
Video Card:	TOE and iSCSI Offload features included with onboardNIC ports (311-8713)		
Hard Drive:	HD Multi-Select (341-4158)		
Operating System:	No Operating System (420-6320)		
CD-ROM or DVD-ROM Drive:	DVD-ROM Drive, Internal, SATA (313-5884)		
Sound Card:	PowerEdge R905 Active Bezel (313-6069)		
Speakers:	1X5 SAS Backplane, for 3.5 Inch SAS Hard Drives only PowerEdge R905 (341-6185)		
Documentation Diskette:	PowerEdge R905 Printed Documentation (330-0242)		
Documentation Diskette:	Dell Management Console (330-5280)		
Feature	PERC6i SAS RAID Controller Internal with Battery (341-6175)		
Feature	Internal PERC RAID Controller minimum 3 Drives in RAID 5 config (341-6177)		
Feature	PowerEdge 6x50 Rapid Rails for use in Dell Racks, Square Holes (310-6376)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 2Year Extended (988-0072)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair Initial Year (988-4210)		
Service:	DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEEDED (990-5809)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (990-6017)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year (990-6038)		
Installation:	On-Site Installation Declined (900-9997)		
Misc:	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151)		
Misc:	Power Cord, C13 to C14, PDU Style, 12 Amps, 2 meter, Qty 1 (330-3151)		
Misc:	4x Broadcom NetXtreme II 5708 1GbE Onboard NICs with TOE (430-2713)		
	146GB 15K RPM Serial-Attach SCSI 3Gbps 3.5-in HotPlug HardDrive (341-6094) - Quantity 5		

TOTAL QUOTE AMOUNT:		\$15,671.02	
GROUP: 1	QUANTITY: 1	SYSTEM PRICE: \$9,226.12	GROUP TOTAL: \$9,226.12
Base Unit:	Blade Server Enclosure, No Blades, M1000E, PowerEdge (223-3244)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 2 Year Extended (984-7882)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair Initial Year (985-3700)		
Service:	DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEEDED (989-0629)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year(s) (989-0728)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (989-0747)		
Installation:	On-Site Installation Declined (900-9997)		
Misc:	Redundant Power Supplies (6x2360W), High Efficiency M1000E Blade Chassis (430-2623)		
	FLEX ADDRESS ENABLED (341-7140)		
	Redundant Chassis Management Controller, PowerEdge M1000E (311-7787)		
	No Operating System Media Kit (420-1908)		
	Dell OpenManage CD Kit for PowerEdge M905 Blade Server (330-1360)		
	Dell Management Console (330-5280)		
	Dell OpenManage CD Kit for PowerEdge M1000E Blade Server Chassis (310-9694)		
	Dell Management Console (330-5280)		
	Users Guide, PowerEdge M-Series Blades (330-4117)		
	Users Guide, PowerEdge M-Series Blades (330-4117)		
	Redundant GbE Pass-Through Modules, IO Bays 1+2, 3+4 or 5+6, M1000E (310-9704)		
	No I/O Modules, (I/O Bay Filler Panels, Qty 2) M1000E Blade Server Chassis (310-9711)		
	No I/O Modules, (I/O Bay Filler Panels, Qty 2) M1000E Blade Server Chassis (310-9711)		
	PowerEdge M-Series Blade Multipack Box Processor FamilyLabel, AMD (310-9953)		
	Rack Chassis w/Rapid Rails forDell, HPQ or other Square HoleRacks (310-9689)		
	DVD-ROM, 8x, External USB Black (313-4219)		
	Avocent Integrated KVM Analog Switch Module, PowerEdge M1000E Chassis (430-2628)		
	PDU, 24A, 208V, Three Phase Power, PowerEdge M1000E Chassis (3, 8FT Cords) (310-9691) - Quantity 2		
	Power Cords, QTY3, 2FT C19/C20 for M1000E Server Blade Chassis (330-0146) - Quantity 2		
	Blade Blanking Panel for PowerEdge M1000E Blade Server Chassis (310-9709) - Quantity 14		

GROUP: 2	QUANTITY: 1	SYSTEM PRICE: \$6,444.90	GROUP TOTAL: \$6,444.90
Base Unit:	M905 4x Quad Core Opteron 83782.4Ghz, 4x512K Cache HyperTransport 1Ghz (224-3779)		
Memory:	32GB Memory, 8x4GB, 667Mhz Dual Ranked DIMMs (311-9151)		
Hard Drive:	146GB 15K RPM Serial-Attach SCSI 3Gbps 2.5-in HotPlug Hard Drive (341-8971)		
Operating System:	No Operating System (420-6320)		
Mouse:	Onboard Broadcom 5709 Quad Port GbE NIC, TOE and ISCSI (311-9740)		
Documentation Diskette:	No Documentation (310-1972)		
Additional Storage Products:	146GB 15K RPM Serial-Attach SCSI 3Gbps 2.5-in HotPlug Hard Drive (341-8971)		
Software Disk Two:	No Operating System Media Kit (420-1908)		
Feature	Add-in PERC6/i with battery supporting 2 HDs SAS or SSD- RAID 1 Mirror (341-9592)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair 2 Year Extended (989-7912)		
Service:	Basic: Business Hours (5x10) Next Business Day On Site Hardware Warranty Repair Initial Year (990-0750)		
Service:	DECLINED CRITICAL BUSINESS SERVER OR STORAGE SOFTWARE SUPPORT PACKAGE-CALL YOUR DELL SALES REP IF UPGRADE NEEDED (991-5679)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Initial Year (991-5957)		
Service:	Dell Hardware Limited Warranty Plus On Site Service Extended Year (991-6108)		
Installation:	On-Site Installation Declined (900-9997)		
Misc:	No OpenManage CD Kit (330-1361)		

**Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charges (no exceptions)**

**Manufacturer (see note #1)**

Minimum Discount
%

Brocade Communications	10%
Cisco Systems	20%
APC	20%
Emmerson Network Power (Liebert)	20%
Rack Solutions	20%
Emulex	20%
Qlogic	20%
Aten	10%
Avocent	10%
Belkin	30%
Cables To Go	50%
Intel	20%
Raritan	20%
Sun Thin Client	12%
Triplite	40%
US Robotics	20%
Xsigo Systems	20%

**Note #1** - Suppliers are to list manufacturers that they wish to propose in column "A" that will supply add-on devices for the proposed servers. (APC, Kendall Howard, etc.) Suppliers are then to enter the minimum discount in column "B" for that manufacturer. The proposed discount will be the minimum discount level for that manufacturer for the life of the contract. Proposed manufactures and their associated add-ons can only be purchased at the time of sale with the server. Routers and Switches that are specific to Blade servers can only be purchased at time of sale. Other router and switches are not to be part of this contract.

**Note: Dell has the right to add additional "Add-On devices" Manufacturers during the term of the contract.**

**As noted above, the Minumum discount level for the "Add-On devices" is a Minimum of 0%.**

**Dell reserves the right to price specific opportunities greater than the minimum discount level listed above. This pricing will be strictly limited to the specific purchase in question, and will not impact or change the discount level offered by Dell.**

**Retail Price List can be found at the following link:**

<http://ftpbox.us.dell.com/slg/weekly/dellpricereport.pdf>

**Exhibit C for HP**

Intel/ AMD Based

**Pricing is to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charges**

<b>A. Tower Server Offering</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % from Unit (see note #1 at bottom)</b>	<b>Unit Discounted Price</b>
(2) Quad Core 2.4GHz			
Minimum 2 Processor Sockets			
16GB ECC Memory			
(3) 100GB Hot Plug SAS 15K Hard Drives			
Dual embedded gigabit network adapters			
Raid 5 SAS Controller with battery backup			
DVD ROM Drive			
Redundant power supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Tower Offering</b>	5886	34%	3884.76
<b>B. Rack Server Offering</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % (see note #1 at bottom)</b>	<b>Unit Discounted Price</b>
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(5) 140GB Hot Plug SAS 15K Hard Drives			
Raid 5 SAS Controller with battery backup			
Dual Embedded Gigabit Network Adapters			
Redundant Power Supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Rack Offering</b>	16496	34%	10887.36
<b>C. Blade Server Offering</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % (see note #1 at bottom)</b>	<b>Unit Discounted Price</b>
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(2) 140GB Hot Plug SAS 15K Hard Drives			
Integrated Raid Controller			
2 Integrated Gigabit Network Adapters			
(2) Gigabit Ethernet Pass-Thru Modules			
Enclosure (Fully Powered and Fully Fanned)			
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Blade Offering</b>	20836	34%	13751.76
<b>D. Optional Services (see note #2 at bottom)</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % (see note #3 at bottom)</b>	<b>Unit Discounted Price</b>
Onsite Installation per hour (regardless of server type)	92	18%	75.44

Data Migration per hour (regardless of server type)	92	18%	75.44
Imaging per hour (regardless of server type)	65	18%	53.3
Configuration per hour (regardless of server type)	65	18%	53.3
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	226	18%	185.32
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	442	18%	362.44
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	645	18%	528.9
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	1263	18%	1035.66
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	344	18%	282.08
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	674	18%	552.68

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

**HP Publicly Available Price List is available at:**

<http://welcome.hp.com/country/us/en/howtobuy.html>

Intel/ AMD Based

**Detailed Equipment Configuration / BOM**

<b>A. Tower Server Offering</b>	<b>Mfr Part No</b>	<b>Quantity</b>	<b>Description</b>
(2) Quad Core 2.4GHz	487928-001	1	HP ProLiant ML350 G6 Small Form Factor Tower High Performance Server includes
Minimum 2 Processor Sockets			*2 x Quad-Core Intel® Xeon® Processors E5530 (2.40GHz, 8M Cache, 80 Watts, 1066MHz)
16GB ECC Memory			*HP 12GB PC3-10600R 6x2GB 2Rank Memory
(3) 100GB Hot Plug SAS 15K Hard Drives			*Embedded P410i/512MB with battery (SAS Array Controller)
Dual embedded gigabit network adapters			*HP SATA DVD-ROM Drive
Raid 5 SAS Controller with battery backup			*Embedded NC326i Dual Port Gigabit Server Adapter
DVD ROM Drive			*2 x HP 750W CS HE Hot-Plug Power Supply
Redundant power supply	500656-B21	2	HP 2GB PC3-10600R 1x2GB 2Rank Memory
Integrated Server Management	504062-B21	3	HP 146GB 3G Hot Plug 2.5 SAS Dual Port 15,000 rpm Enterprise Hard Drive
3 Year Onsite Parts and Labor Warranty (Next Business Day)	515081-B21	1	Hot Plug Redundant Fan Kit
<b>Total Tower Offering</b>			
<b>B. Rack Server Offering</b>	<b>Mfr Part No</b>	<b>Quantity</b>	<b>Description</b>
(4) Quad Core 2.4GHz	438087-001	1	HP ProLiant DL580 G5 Rack Server standard config includes
Minimum 4 Processor Sockets			*2 Quad-Core Intel® Xeon® Processors E7330 (2.40GHz/2x3M 80W)
32GB ECC Memory			*HP Smart Array P400i/256 Controller (RAID 0/1/5)
(5) 140GB Hot Plug SAS 15K Hard Drives			*Dual embedded NC371i Multi-function Gigabit Network Adapters
Raid 5 SAS Controller with battery backup			*SlimLine DVD-ROM Drive (8x/24x) Option Kit
Dual Embedded Gigabit Network Adapters			*2 HP 1200W 12V Hotplug AC Power Supplies
Redundant Power Supply	438091-B21	2	Quad-Core Intel® Xeon® Processor E7330 (2.40GHz/2x3M 80W)
Integrated Server Management	397415-B21	4	HP 8GB Fully Buffered DIMM PC2-5300 2X4GB Memory
3 Year Onsite Parts and Labor Warranty (Next Business Day)	504062-B21	5	HP 146GB 3G Hot Plug 2.5 SAS Dual Port 15,000 rpm Enterprise Hard Drive
	462968-B21	1	HP 256MB P-Series Cache Module (for SA P212/ZM or P410/ZM Controllers)
	437572-2PS	1	2 x HP 1200W 12V Hotplug AC Power Supplies
<b>Total Rack Offering</b>			
<b>C. Blade Server Offering</b>	<b>Mfr Part No</b>	<b>Quantity</b>	<b>Description</b>
(4) Quad Core 2.4GHz	449316-B21	1	HP ProLiant BL680c G5 server blade standard config includes
Minimum 4 Processor Sockets			*Two Quad-Core Intel® Xeon® Processors E7330 (2.40GHz/2x3M 80W)
32GB ECC Memory			*HP 8GB Fully Buffered DIMM PC2-5300 4X2GB Memory
(2) 140GB Hot Plug SAS 15K Hard Drives			*Embedded Smart Array P400i/256MB cache SAS Array Controller
Integrated Raid Controller	449321-B21	2	Two Quad-Core Intel® Xeon® Processors E7330 (2.40GHz/2x3M 80W)



Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

**Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charges (no exceptions)**

**Manufacturer (see note #1)**

Minimum Discount %
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American Power Conversion	24%
Avocent	20%
Axis Communications	15%
Brocade Communications	15%
Cisco Systems	20%
Cables To Go	50%
Dell Equallogic	18%
Emerson Network Power (Liebert)	20%
EMC Storage (Clarion and Tape)	38%
Hitachi Data Systems Storage	30%
HP Openview Software Suite	35%
HP Storage	25%
IBM Storage (DS Storage and Tape)	35%
Network Appliance Storage	35%
Quantum ADIC	18%
Raritan	20%
Sun Storage	18%
Sun Thin Client	12%
Triplite	40%
Xsigo Systems	20%

**Note #1** - Suppliers are to list manufacturers that they wish to propose in column "A" that will supply add-on devices for the proposed servers. (APC, Kendall Howard, etc.) Suppliers are then to enter the minimum discount in column "B" for that manufacturer. The proposed discount will be the minimum discount level for that manufacturer for the life of the contract. Proposed manufactures and their associated add-ons can only be purchased at the time of sale with the server. Routers and Switches that are specific to Blade servers can only be purchased at time of sale. Other router and switches are not to be part of this contract.

**Exhibit C for IBM**

Intel/ AMD Based

**Pricing is to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charges**

<b>A. Tower Server Offering</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % from Unit (see note #1 at bottom)</b>	<b>Unit Discounted Price</b>
(2) Quad Core 2.4GHz			
Minimum 2 Processor Sockets			
16GB ECC Memory			
(3) 100GB Hot Plug SAS 15K Hard Drives			
Dual embedded gigabit network adapters			
Raid 5 SAS Controller with battery backup			
DVD ROM Drive			
Redundant power supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Tower Offering</b>	5673	35%	3687.45
<b>B. Rack Server Offering</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % (see note #1 at bottom)</b>	<b>Unit Discounted Price</b>
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(5) 140GB Hot Plug SAS 15K Hard Drives			
Raid 5 SAS Controller with battery backup			
Dual Embedded Gigabit Network Adapters			
Redundant Power Supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Rack Offering</b>	17478	35%	11360.7
<b>C. Blade Server Offering</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % (see note #1 at bottom)</b>	<b>Unit Discounted Price</b>
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(2) 140GB Hot Plug SAS 15K Hard Drives			
Integrated Raid Controller			
2 Integrated Gigabit Network Adapters			
(2) Gigabit Ethernet Pass-Thru Modules			
Enclosure (Fully Powered and Fully Fanned)			
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Blade Offering</b>	29576	35%	19224.4
<b>D. Optional Services (see note #2 at bottom)</b>	<b>Unit Price (Provide a link to public site to verify this cost)</b>	<b>Discount % (see note #3 at bottom)</b>	<b>Unit Discounted Price</b>
Onsite Installation per hour (regardless of server type)	92	18%	75.44

Data Migration per hour (regardless of server type)	92	18%	75.44
Imaging per hour (regardless of server type)	65	18%	53.3
Configuration per hour (regardless of server type)	65	18%	53.3
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	267	18%	218.94
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	507	18%	415.74
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	1200	18%	984
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	2280	18%	1869.6
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	200	18%	164
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	390	18%	319.8

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

**IBM List Price is available to the public at:**

<http://www.ibm.com/products/shop/servers/us/en/>

## Appendix C v3

Intel/ AMD Based

### Detailed Equipment Configuration / BOM

<b>A. Tower Server Offering</b>	<b>Mfr Part No</b>	<b>Quantity</b>	<b>Description</b>
(2) Quad Core 2.4GHz	7837-AC1	1	IBM x3400 Server 1:7837 Model AC1
Minimum 2 Processor Sockets	2302	1	RAID Configuration Standard
16GB ECC Memory	2573	1	Tower Packaging - WW
(3) 100GB Hot Plug SAS 15K Hard Drives	2644	1	Fixed Power Base Mechanical, Tower Entry Models
Dual embedded gigabit network adapters	3571	1	ServeRAID-MR10i SAS/SATA Controller
Raid 5 SAS Controller with battery backup	3963	2	1GB DDR3-1333 1Rx8 LP RDIMM
DVD ROM Drive	3964	6	2GB DDR3-1333 2Rx8 LP RDIMM
Redundant power supply	4032	1	x3400 M2 SW GBM
Integrated Server Management	4154	1	Half-High SATA DVD-ROM
	4308	1	HS DASD EMC Filler
	4426	1	Addl Intel Xeon Processor E5530 4C (2.40GHz 8MB Cache 1066MHz 80w)
	5060	1	3.5-inch Hot-Swap SAS/SATA HDDs
	5162	3	146GB 15K 3.5-inch Hot-Swap SAS
	5652	1	Planar Base
	5864	1	ServeRAID-MR10i Li-Ion Battery
	6207	1	Line cord - 4.3M, 10A/125V, C13 to NEMA 5-15P (US)
	6952	1	Intel Xeon Processor E5530 4C (2.40GHz 8MB Cache 1066MHz 80w)
	7357	1	System Documentation and Software-US English
	7853	1	RAID 5 - Primary Array (SAS) - minimum of 3 HDDs required
	9066	1	Internal SAS RAID - Setup by IBM
<b>Total Tower Offering</b>	<b>5673</b>		
<b>B. Rack Server Offering</b>	<b>Mfr Part No</b>	<b>Quantity</b>	<b>Description</b>
(4) Quad Core 2.4GHz	7141-AC2	1	IBM x3950 M2 Server 1:7141 Model AC2
Minimum 4 Processor Sockets	1143	1	x3850 M2/x3950 M2
32GB ECC Memory	1991	1	IBM 1440W Redundant Power Supply
(5) 140GB Hot Plug SAS 15K Hard Drives	2113	1	Power Supply Filler
Raid 5 SAS Controller with battery backup	2565	1	System Packaging - WW
Dual Embedded Gigabit Network Adapters	2631	1	x3850 M2/x3950 M2 Base
Redundant Power Supply	2783	1	Upgrade CMA



	9738	2	BladeCenter 2900W Initial Power Supplies 1&2 w/Fan Pack
	9739	2	IBM BladeCenter H 2900W AC Addl Power Module 3 & 4 with Fan Pack
	6226	2	2.8m, 200-240V, Triple 16A IEC 320-C20 Power Cable
	9206	1	No Preload Specify
	1604	1	IBM BladeCenter KVM/Advanced Management Module
	4366	2	IBM BladeCenter Copper Pass-thru Module Cable
	4163	1	UltraSlim Enhanced SATA Multi-Burner
	6947	1	Base
	8089	1	IBM BladeCenter Copper Pass-thru Module in Bay 1
	919	2	Double Bay High Speed Filler Panel
	961	4	Switch Module Filler
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Blade Offering</b>	<b>29576</b>		

<b>D. Optional Services (see note #2 at bottom)</b>	<b>Mfr Part No</b>	<b>Quantity</b>	<b>Description</b>
Onsite Installation per hour (regardless of server type)			
Data Migration per hour (regardless of server type)			
Imaging per hour (regardless of server type)			
Configuration per hour (regardless of server type)			
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	69P9513		IBM Service Pack Next Business Day Hardware Support, 4 Yr On Site
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	96P2129		IBM Service Pack Next Business Day Hardware Support, 5 Yr On Site
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	10N3069		IBM Service Pack Next Business Day Hardware Support, 4 Yr On Site
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	10N3073		IBM Service Pack Next Business Day Hardware Support, 5 Yr On Site
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)	51J9079 (LS42), 69P9382 (Enclosure)		IBM Service Pack Next Business Day Hardware Support, 4 Yr On Site
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)	51J9083 (LS42), 96P2101 (Enclosure)		IBM Service Pack Next Business Day Hardware Support, 5 Yr On Site

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.





Note: This is for Yr 4 & 5 (5 Yrs Together)

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**Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charges (no exceptions)**

**Manufacturer (see note #1)**

Minimum Discount %
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American Power Conversion	24%
Avocent	20%
Axis Communications	15%
Brocade Communications	15%
Cisco Systems	20%
Cables To Go	50%
Dell Equallogic	18%
Emerson Network Power (Liebert)	20%
EMC Storage (Clarion and Tape)	38%
Hitachi Data Systems Storage	30%
HP Openview Software Suite	35%
HP Storage	25%
IBM Storage (DS Storage and Tape)	35%
Network Appliance Storage	35%
Quantum ADIC	18%
Raritan	20%
Sun Storage	18%
Sun Thin Client	12%
Triplite	40%
Xsigo Systems	20%

**Note #1** - Suppliers are to list manufacturers that they wish to propose in column "A" that will supply add-on devices for the proposed servers. (APC, Kendall Howard, etc.) Suppliers are then to enter the minimum discount in column "B" for that manufacturer. The proposed discount will be the minimum discount level for that manufacturer for the life of the contract. Proposed manufactures and their associated add-ons can only be purchased at the time of sale with the server. Routers and Switches that are specific to Blade servers can only be purchased at time of sale. Other router and switches are not to be part of this contract.