

**Exhibit C
Appendix C v3**

Pricing from ISmart LLC

Intel/ AMD Based

**Market Basket Configuration
Only fill in Yellow Shaded Cells**

**Pricing is to include the Industrial Funding
Adjustment (see Section 8 of RFP), eVA fees
and all FOB Destination Charges**

Fujitsu Brand Servers

A. Tower Server Offering	Fujitsu Part Numbers	Primergy TX300-S5F Tower Server	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
(2) Quad Core 2.4GHz	S26361-K1267-V201	PY TX300-S5F W/ FANS			
Minimum 2 Processor Sockets	S26361-F3279-E240	XEON DP E5530 2.40 GHZ 8MB 5.86GT			
16GB ECC Memory	S26361-F3284-E514	4GB 2X2GB DDR3 1066 ECC			
(3) 100GB Hot Plug SAS 15K Hard Drives	S26361-F3266-E2	DVD-ROM 1.6" SATA			
Dual embedded gigabit network adapters	S26361-F3291-E514	HD SAS 3G 146GB 15K HOT PLUG 3.5" EP			
Raid 5 SAS Controller with battery backup	S26361-F3257-E256	RAID 5/6 SAS BASED ON LSI MEGARAID 256MB			
DVD ROM Drive	S26361-F3257-E170	RAID Contr BBU Upgrade for RAID 5/6 V70			
Redundant power supply	S26381-K398-E110	KBPC SX USB USA			
Integrated Server Management	S26361-F1790-E241	IRMC S2 ADVANCED PACK			
	T26139-Y1742-E10	FIO 1.8M PWR CBL US GRY			
	PYT3S5-W036360-0NA	PYT3S5 STD WTY NBD 3YR			
Total Tower Offering			\$6,197.00	16%	\$5,205.48
B. Rack Server Offering		Primergy RX300-S5 Rackmount Server	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz	S26361-K1237-V101	PY RX300 S5 6X3.5			
Minimum 4 Processor Sockets	S26361-F3279-E240	XEON DP E5530 2.40 GHZ 8MB 5.86GT			
32GB ECC Memory	S26361-F3284-E514	4GB 2X2GB DDR3 1066 ECC			
(5) 140GB Hot Plug SAS 15K Hard Drives	S26361-F3269-E2	DVD-RW SLIMLINE SATA			
Raid 5 SAS Controller with battery backup	S26361-F3291-E514	HD SAS 3G 146GB 15K HOT PLUG 3.5" EP			
Dual Embedded Gigabit Network Adapters	S26361-F3257-E512	RAID 5/6 SAS BASED ON LSI MEGARAID 512MB			
Redundant Power Supply	S26361-F3257-E116	RAID CONTR BBU UPG RAID 5/6 V16			
Integrated Server Management	S26361-F2735-E101	RMK-F1 1-2U SERVER (NEW)			
	S26361-F2201-E20	CABLE MANAGEMENT ARM FOR 3RD PARTY			
	S26361-F1790-E241	IRMC S2 ADVANCED PACK			
	S26113-F543-E10	P/S MOD 800W HOT PLUG			
	S26361-F2621-E5	FAN UPG KIT HOT-PLUG RED			
	PYR3S5-W036360-0NA	PYR3S5 STD WTY 9 X 5 RESP TIME 36MO			

Total Rack Offering			\$7,623.00	16%	\$6,403.32
B. Blade Server Offering	*1 See Note #4	Primergy BX600-S3 Blade Chassis (Pass Through Ethernet, No Fiber Channel)	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz	S26361-K1156-V302	BX600-S3 BLD CHAS BTO			
Minimum 4 Processor Sockets	S26361-F3113-E102	FIO BX600 KVM SWCH BTO ONLY			
32GB ECC Memory	S26361-F3112-E1	FIO GBE PASS-THRU BLD BX600 CHAS BTO			
(5) 140GB Hot Plug SAS 15K Hard Drives	S26113-F603-E1	PWR SUP MOD 2100W HP BTO ONLY			
Raid 5 SAS Controller with battery backup	PYB600-W036360-0NA	PYBX600 STD WTY 9X5 NBD 36MO	\$8,462.00	16%	\$7,108.08
Primergy BX630 Blade					
Dual Embedded Gigabit Network Adapters	S26361-K1315-V404	PY BX630 S2 Quad Server Blade QC6			
Redundant Power Supply	S26361-F3988-E825	Opteron 8380 2.5GHz 6MB			
Integrated Server Management	S26361-F3550-E513	8GB 2x4GB DDR2-800 PC2-6400 rg d ECC			
3 Year Onsite Parts and Labor Warranty (Next Business Day)	S26361-F3208-E514	HD SAS 3Gb/s 146GB 15k hot plug 2.5"			
	S26361-F2749-E1	FIO BLADE DELIVERY IN CHAS BTO			
	PYB632-W036360-0NA	PYB632 STD WTY 9X5 NBD 36MO			
	U15000-C299	SERVIEW DEPLOYMENT MGR V5			
	U15000-C300	SERVIEW DEPLOYMENT MGR 5 SGL LIC			
			\$11,252.00	16%	\$9,451.68
Total Blade Offering		Total Blade Offering	\$19,714.00	16%	\$16,559.76
B. Rack Server Offering	*2 See Note #4	Primergy BX600-S3 Blade Chassis (Switched Ethernet and Switched Fiber Channel Interconnects)	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz		BX600-S3 BLD CHAS BTO			
Minimum 4 Processor Sockets	S26361-F3113-E102	FIO BX600 KVM SWCH BTO ONLY			
32GB ECC Memory	S26361-F3144-E14	FIO BX600 4/4GB FC SWCH 12-PT SW4016 BTO			
(5) 140GB Hot Plug SAS 15K Hard Drives	S26361-F3859-E1	FIO BX600 GBE INTE BLD PANEL 30-INT 12-EXT			
Raid 5 SAS Controller with battery backup	S26113-F603-E1	PWR SUP MOD 2100W HP BTO ONLY			
Dual Embedded Gigabit Network Adapters	S26361-F3024-E4	SFP 4G MOD MMF BTO ONLY			
Redundant Power Supply	PYB600-W036360-0NA	PYBX600 STD WTY 9X5 NBD 36MO			
Integrated Server Management	U15000-C299	SERVIEW DEPLOYMENT MGR V5			
Day)	U15000-C300	SERVIEW DEPLOYMENT MGR 5 SGL LIC			
			\$25,392.00	16%	\$21,329.28
Primergy BX630 Blade					
	S26361-K1315-V404	PY BX630 S2 Quad Server Blade QC6			
	S26361-F3988-E825	Opteron 8380 2.5GHz 6MB			
	S26361-F3550-E513	8GB 2x4GB DDR2-800 PC2-6400 rg d ECC			
	S26361-F3208-E514	HD SAS 3Gb/s 146GB 15k hot plug 2.5"			
	S26361-F3306-E601	FIO FC MOD 2X4GB BX600-FC42E BTO			
	S26361-F2749-E1	FIO BLADE DELIVERY IN CHAS BTO			

	PYB632-W036360-0NA	PYB632 STD WTY 9X5 NBD 36MO			
			\$11,705.00	16%	\$9,832.20
Total Rack Offering		Total Rack Offering	\$37,097.00	16%	\$31,161.48
D. Optional Services (see note #2 at bottom)			Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #3 at bottom)	Unit Discounted Price
Onsite Installation per hour (regardless of server type)			\$185.00	20%	\$148.00
Data Migration per hour (regardless of server type)			\$185.00	15%	\$157.25
Imaging per hour (regardless of server type)			\$185.00	15%	\$157.25
Configuration per hour (regardless of server type)			\$185.00	15%	\$157.25
VMware, Citrix, Microsoft Active Directory, SQL Engineering (regardless of server type)		VMware, Citrix, Microsoft Active Directory, SQL Engineering (regardless of server type)	\$220.00	15%	\$187.00
Warranty (Next Business Day)	PYT3S5-P036121-0NA	PYT3S5 9 x 5, NBD response time, Post-Warranty	\$815.00	15%	\$692.75
Warranty (Next Business Day)	PYT3S5-P036241-0NA	PYT3S5 9 x 5, NBD response time, Post-Warranty	\$1,630.00	15%	\$1,385.50
Warranty (Next Business Day)	PYR3S5-P036121-0NA	PYR3S5 9 x 5, NBD response time, Post-Warranty	\$815.00	15%	\$692.75
Warranty (Next Business Day)	PYR3S5-P036241-0NA	PYR3S5 9 x 5, NBD response time, Post-Warranty	\$1,630.00	15%	\$1,385.50
Warranty (Next Business Day)	PYB600-P036121-0NA	PYB600 9 x 5, NBD response time, Post-Warranty	\$554.00	15%	\$470.90
Warranty (Next Business Day)	PYB600-P036241-0NA	PYB600 9 x 5, NBD response time, Post-Warranty	\$1,108.00	15%	\$941.80
Warranty (Next Business Day)	PYB600-P036121-0NA	PYB600 9 x 5, NBD response time, Post-Warranty	\$554.00	15%	\$470.90
Warranty (Next Business Day)	PYB600-P036241-0NA	PYB600 9 x 5, NBD response time, Post-Warranty	\$1,108.00	15%	\$941.80

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

Note#4 There are 2 blade server configurations. One chassis is setup for Pass Thru (no Fibre Channel), and the other chassis contains the switching gear on the back, including the blade add-on for FC daughter card. Note: only one set of blades quoted (max of 5 fit in the

*1 Blade Server Options (Pass Thru Ethernet,
NO FC

*2 Blade Server Options (SWITCHED Ethernet
AND SWITCHED FC Interconnects):

* Please provide link to public available price list

The list pricing above was provided to ISmart by Fujitsu
No published list of pricing, list is generated through a
configuration tool, list pricing can be supplied per
configuration, component and feature basis

List pricing can be generated by ISmarts distributor Tech
Data or Ingram Micro, but not accessible by public
ISmart will supply list pricing to the public from distributors
on our web store for Fujitsu product

Pricing from ISmart LLC

Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP), eVA fees and all FOB Destination Charges (no exceptions) Manufacturer (see note #1)

Server Manufacture Options and Accessories storage, switches, memory, KVM, racks, cable, powersupplies, uninterruptible power supplies, network, input devices, processors, displays and sofwtare

	Minimum Discount %
Fujitsu Server Optiona and Accessioires	12%
Untruptable Power supplies UPS	
American Power Conversion	8%
Liebert	8%
Cyber Power	8%
Tripp Litte	8%
KVM Switches and Cables	
Belkin	8%
Raritan	8%
IOGear	8%
Dlink	8%
Avocent	8%
Triplite	8%
Black Box	8%
Startech	8%
Cables to Go	8%
Kingston	8%
Switches and Routers	
Csico	8%
NetGear	8%
3com	8%
HP	10%
IBM	10%
Dlink	10%
Brocade	10%
Racks, Displays and Power Supplies	
HP	12%
IBM Server	12%
APC	12%
Tripple Lite	12%
Memory	
Kingston Memory	10%
Crucial Memory	10%
Software	
Citrix	12%
Vmware	12%
Fujitsu	12%

Red HAT	12%
Microsoft	10%
Management Software IBM, HP, Fujitsu	10%
Alteris	10%

Note #1 - Suppliers are to list manufacturers that they wish to propose in column "A" that will supply add-on devices for the proposed servers. (APC, Kendall Howard, etc.) Suppliers are then to enter the minimum discount in column "B" for each manufacturer. The proposed discount will be the minimum discount level for that manufacturer for the life of the contract. Proposed manufactures and their associated add-ons can only be purchased at the time of sale with the server. Switches that are specific to Blade servers can only be purchased at time of sale. Other router and switches are not part of this contract.

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i "B" for that
the contract.
r. Routers and
are not to be