

Exhibit C

Intel/ AMD Based

Pricing is to include the Industrial Funding Adjustment (see Section 8 of RFP), eVA fees and all FOB Destination Charges

A. Tower Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
(2) Quad Core 2.4GHz			
Minimum 2 Processor Sockets			
16GB ECC Memory			
(3) 100GB Hot Plug SAS 15K Hard Drives			
Dual embedded gigabit network adapters			
Raid 5 SAS Controller with battery backup			
DVD ROM Drive			
Redundant power supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Tower Offering	6119.01	24.27%	4634.05
	6119.01	35.00%	3977.36
B. Rack Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(5) 140GB Hot Plug SAS 15K Hard Drives			
Raid 5 SAS Controller with battery backup			
Dual Embedded Gigabit Network Adapters			
Redundant Power Supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Rack Offering	16554.00	25%	12415.5
	17354.00	38%	10759.48
C. Blade Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(2) 140GB Hot Plug SAS 15K Hard Drives			
Integrated Raid Controller			
2 Integrated Gigabit Network Adapters			
(2) Gigabit Ethernet Pass-Thru Modules			
Enclosure (Fully Powered and Fully Fanned)			
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Blade Offering	23,950.00	25%	17,962.50
	24,750.00	39%	14,973.75

D. Optional Services (see note #2 at bottom)	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #3 at bottom)	Unit Discounted Price
Onsite Installation per hour (regardless of server type)	*		
Data Migration per hour (regardless of server type)			
Imaging per hour (regardless of server type)			
Configuration per hour (regardless of server type)			
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)			
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)			
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)			
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)			
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)			
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)			

HP has provided VITA with a pricing methodology including a combination of aggressive fixed net pricing on selected HP Industry Standard Server configurations and products coupled with framework discounts off HP list price. HP will offer VITA the lesser of the fixed net price or the price resulting from the framework discount table.

Fixed net pricing for selected Industry Standard Server configurations will be valid as long as these specific configurations are available to supply to VITA.

In the event that VITA requests a modification to one of the configurations, HP reserves the right to re-price the configuration and establish a comparably aggressive new fixed net price. Once these configurations are no longer available for purchase, HP and VITA will mutually agree on selection and pricing of future configurations.

HP will review the pricing methodology proposed to VITA on an ongoing basis. Should the pricing methodology proposed to VITA and described above be deemed to be no longer economically viable for HP, HP will propose an alternative pricing methodology that is satisfactory for VITA and economically viable for HP.

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below the proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in Section D, the supplier is to fill-out all areas to be considered for award. Suppliers can win both the sections (Servers and Optional Services) but cannot win just Optional Services.

* No bid from

per hour

price for Install, Migration, Imaging, and Configuration. HP has the capability to

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below the proposed discount level.

provide all of these services, but requests additional information in order to offer a quote.

VITA Family Discount Rates

Server Type	Server Model Numbers	% off LIST PRICE
Entry Level Servers and Options	DL120, DL140, DL145, DL160, DL165, DL180, DL185, DL320, ML110, ML115, ML310	18%
Core Servers and Options	DL360, DL380, DL385, DL580, DL585, ML350, ML370, ML570	25%
Blade Servers and Options, other than Virtual Connect	BL260c, BL460c, BL465c, BL480c, BL680c, BL685c	25%
Blade Virtual Connect	SKU's 399593-B22, 409513-B21, and 447047-B21 as of 4/1/08	25%
Scaleable Datacenter Infrastructure		25%
8-Way DL785 Servers (PL TR)	DL785	25%
Volume Software (PL 4U)	ProLiant Essentials, VMWare	25%
Operating System and OEM Software (PL SI/LA) (other than non-discountable Microsoft SKU's)	MS Windows OS, Linux Red Hat OS, Linux SuSE OS, Novell OS	10%

Care Pack Type	% off LIST PRICE
Hardware	15%
Software	14%
Installation	12%

Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP), eVA fees and all FOB Destination Charges (no exceptions)

Manufacturer (see note #1)

Minimum Discount %

No bid from HP.

Note #1 - Suppliers are to list manufacturers that they wish to propose in column "A" that will supply add-on devices for the proposed servers. (APC, Kendall Howard, etc.) Suppliers are then to enter the minimum discount in column "B" for that manufacturer. The proposed discount will be the minimum discount level for that manufacturer for the life of the contract. Proposed manufactures and their associated add-ons can only be purchased at the time of sale with the server. Routers and Switches that are specific to Blade servers can only be purchased at time of sale. Other router and switches are not to be part of this contract.