

**EXHIBIT C  
Appendix C v3**

INTEL BASED

**Market Basket Configuration  
Only fill in Yellow Shaded Cells**

Pricing is to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charges

**HP Proliant ML350 G6 SFF Tower Server (See attached detailed system specifications)**

	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
<b>A. Tower Server Offering</b>			
(2) Quad Core 2.4GHz			
Minimum 2 Processor Sockets			
16GB ECC Memory			
(3) 100GB Hot Plug SAS 15K Hard Drives			
Dual embedded gigabit network adapters			
Raid 5 SAS Controller with battery backup			
DVD ROM Drive			
Redundant power supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Tower Offering</b>	<b>\$5,311.01</b>	<b>20.58%</b>	<b>\$4,218.00</b>

**HP Proliant DL580 G5 Rack Server (See attached detailed system specifications)**

	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
<b>B. Rack Server Offering</b>			
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(5) 140GB Hot Plug SAS 15K Hard Drives			
Raid 5 SAS Controller with battery backup			
Dual Embedded Gigabit Network Adapters			
Redundant Power Supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Rack Offering</b>	<b>\$15,625.01</b>	<b>23.30%</b>	<b>\$11,984.38</b>

**HP Proliant BL680c Blade Server (See attached detailed system specifications)**

	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
<b>C. Blade Server Offering</b>			
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(2) 140GB Hot Plug SAS 15K Hard Drives			
Integrated Raid Controller			
2 Integrated Gigabit Network Adapters			
(2) Gigabit Ethernet Pass-Thru Modules			
Enclosure (Fully Powered and Fully Fanned)			
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
<b>Total Blade Offering</b>	<b>\$25,570.01</b>	<b>25.19%</b>	<b>\$19,130.06</b>

	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #3 at bottom)	Unit Discounted Price
<b>D. Optional Services (see note #2 at bottom)</b>			
Onsite Installation per hour (regardless of server type)	\$175.00	28.57%	\$125.00
Data Migration per hour (regardless of server type)	\$175.00	28.57%	\$125.00
Imaging per hour (regardless of server type)	\$175.00	28.57%	\$125.00
Configuration per hour (regardless of server type)	\$175.00	28.57%	\$125.00
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day) - Part No. UA024E	\$357.00	13.41%	\$309.12
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day) - Part No. UA023E	\$659.00	8.13%	\$605.45
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day) - Part No. UA016E	\$561.00	8.17%	\$515.19
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day) - Part No. UA015E	\$1,099.00	8.21%	\$1,008.82
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day) - Part No. UK111E	\$299.00	8.10%	\$274.77
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day) - Part No. UK115E	\$586.00	8.13%	\$538.36

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

Unit prices shown in Column B can be found online at HP's Virginia state and local government price list located under [www.hp.com](http://www.hp.com) Detailed specifications of the systems proposed and their publicly available prices are attached in hard copies for your review

**Notes:**

1. Intel based systems are proposed above.
2. The discounts proposed are minimum discount level for that category of equipment.
3. With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.
4. The configurations proposed represent current models of equipment.

**Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP ), eVA fees and all FOB Destination Charges (no exceptions)**

<b>Manufacturer (see note #1)</b>	<b>Minimum Discount %</b>
Alcatel-Lucent	15%
APC	15%
3COM	20%
ACP	20%
Adtran	20%
Aruba	18%
Axis Communications	12%
Avocent Corporation	15%
Barracuda	15%
Belkin	15%
Blue Coat Systems	12%
Brocade	15%
Brooktrout Technology	10%
Buffalo Technology	20%
Cables Unlimited	20%
Cables to Go	20%
Cisco Systems	20%
Crucial Technology	20%
D-Link	20%
Digi International	12%
Eaton Corp	15%
Fluke Networks	10%
Honeywell	15%
Imation	20%
Intel	15%
Juniper Networks	15%
Liebert	15%
Kensington	20%
Linksys	10%
Left Hand	15%
Kingston	20%
Maxwell	15%
Matrox	12%
Memorex Products	20%
MultiTech	20%
MSI Computer	15%
NEC	15%
Netgear	20%
Nortel Networks	4%
Overland Storage	15%
Qlogic	18%
Quantum Corp	18%
Philips Electronics	20%
PNY Technologies	20%
Raritan	18%
Samsung	20%
Seagate	20%
SanDisk Corporation	20%
Simpletech	20%
Targus	15%
Trend Micro	8%
Transcend Information	20%
Watchguard	15%
Western Digital	20%
TrippLite	15%
Verbatim	20%
Viewsonic	15%

**Note #1** - Suppliers are to list manufacturers that they wish to propose in column "A" that will supply add-on devices for the proposed servers. (APC, Kendall Howard, etc.) Suppliers are then to enter the minimum discount in column "B" for that manufacturer. The proposed discount will be the minimum discount level for that manufacturer for the life of the contract. Proposed manufactures and their associated add-ons can only be purchased at the time of sale with the server. Routers and Switches that are specific to Blade servers can only be purchased at time of sale. Other router and switches are not to be part of this contract.