

Exhibit C
CDW-G HP Price Offer--BAFO 12-9-09
Intel/ AMD Based

Pricing is to include the Industrial Funding Adjustment (see Section 8 of RFP), eVA fees and all FOB Destination Charges

A. Tower Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % from Unit (see note #1 at bottom)	Unit Discounted Price
(2) Quad Core 2.4GHz			
Minimum 2 Processor Sockets			
16GB ECC Memory			
(3) 100GB Hot Plug SAS 15K Hard Drives			
Dual embedded gigabit network adapters			
Raid 5 SAS Controller with battery backup			
DVD ROM Drive			
Redundant power supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Tower Offering	\$ 4,911.68	3.5%	\$ 4,739.77
B. Rack Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(5) 140GB Hot Plug SAS 15K Hard Drives			
Raid 5 SAS Controller with battery backup			
Dual Embedded Gigabit Network Adapters			
Redundant Power Supply			
Integrated Server Management			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Rack Offering	\$ 13,097.52	3.5%	\$ 12,639.10
C. Blade Server Offering	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #1 at bottom)	Unit Discounted Price
(4) Quad Core 2.4GHz			
Minimum 4 Processor Sockets			
32GB ECC Memory			
(2) 140GB Hot Plug SAS 15K Hard Drives			
Integrated Raid Controller			
2 Integrated Gigabit Network Adapters			
(2) Gigabit Ethernet Pass-Thru Modules			
Enclosure (Fully Powered and Fully Fanned)			
Upgradeable to Ethernet Blade Switch and Fiber Channel Switch			
3 Year Onsite Parts and Labor Warranty (Next Business Day)			
Total Blade Offering	\$ 18,932.78	4.0%	\$ 18,175.47
D. Optional Services (see note #2 at bottom)	Unit Price (Provide a link to public site to verify this cost)	Discount % (see note #3 at bottom)	Unit Discounted Price

Onsite Installation per hour (regardless of server type)			
Data Migration per hour (regardless of server type)			
Imaging per hour (regardless of server type)			
Configuration per hour (regardless of server type)			
Tower Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)			
Tower Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)			
Rack Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)			
Rack Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)			
Blade Server Cost for 4th year Onsite Parts and Labor Warranty (Next Business Day)			
Blade Server Cost for 5th year Onsite Parts and Labor Warranty (Next Business Day)			

Note #1 - The discount proposed for each category (Stand-Alone, Rack and Blade) is the minimum discount level for that category during the term of the contract. The discount is not limited to this configuration. Suppliers may offer higher discounts but may not go below proposed discount level.

Note #2 - Section D is optional for suppliers. If a supplier wishes to offer the items listed in section D, supplier is to fill-out all areas to be considered for award. Suppliers can win both sections (Servers and Optional Services) but cannot win just Optional Services.

Note #3 - The discount proposed for each optional service is the minimum discount level for that service during the term of the contract. Suppliers may offer higher discounts but may not go below proposed discount level.

CDW-G Note: We are providing services as hourly rates and at fixed costs noted in our Services Tab. CDW-G Services are listed at:

<http://www.cdwg.com/content/services/overview.aspx>

Pricing for ALL additional add-on devices that are offered are to include the Industrial Funding Adjustment (see Section 8 of RFP), eVA fees and all FOB Destination Charges (no exceptions)

Manufacturer (see note #1)

Minimum Discount %

3Com	1%
APC Products	1%
Aten Technologies	1%
Avocent	1%
Battery Technology	1%
Belkin	1%
BlueCoat	1%
Cables To Go	1%
CDW Services	1%
CDW Services	1%
Cisco	1%
Crucial Technology	1%
D-Link	1%
EDGE Memory	1%
EXTREME NETWORKS	1%
Hawking Technologies	1%
Hewlett Packard	4%
Hewlett Packard Warranty and Services	1%
Hewlett Packard	(standard configs have higher discount)
Kingston Technology	1%
Emerson/Liebert	1%
PowerWare	1%
SimpleTech	1%
Sun	1%
SUN Servers	3%
SUN Warranty and Services	1%
Tripp Lite	1%
Viking Components	1%
VMware	1%

CDW-G Note: To be compliant with the RFP we are offering the minimum discounts by manufacturer as noted above. However, additional discounts will apply and will be calculated according to the following category structure:

Product Category Code	Description	Discount
B	Battery Backup/Power/Surge	1%
D	Data Storage/Drives	2%
H	Servers/Appliance Servers	3%
I	Keyboard/Mice/Input Devices	7%
N	NetComm Products	4%
Q	Services (3rd Party Delivered)	0%

S	Software	3%
U	Memory/System Components	5%
W	Cables	9%

Services

In the fields below, enter any services you chose to offer, as well as pricing

CDW Hardware Configuration Services

Server Hardware Configuration

- a. \$29.99.00 per unit
- b. Scope of Work
 - i. All equipment required for install will be unboxed
 - ii. All equipment will be thoroughly inspected for physical damage or blemishes
 - iii. Server will be configured to customers' specific requirements
 - iv. Server will be by powered on to check for hardware compatibility and POST errors
 - v. Server will be restarted several times and the installed components are confirmed in BIOS and/or software level, if applicable
 - vi. Any defective separately purchased components will be replaced from CDW's in-stock inventory
 - vii. All configurations undergo a comprehensive Quality Control process
 - viii. Configured server will be re-boxed for shipment.

Server Imaging

- a. \$134.99 per unit
- b. Scope of Work
 - i. Images are uploaded and stored on secure imaging servers
 - ii. Images are processed and tested by an advanced team of server imaging specialists before they are cleared for deployment
 - iii. Instruction sets are individually created for each image to ensure that the unique configuration is carried out the same way each time the image is deployed.
 - iv. All servers will be thoroughly inspected for physical damage or blemishes
 - v. All servers will be powered on and inspected for hardware and/or software errors
 - vi. All servers are restarted and the installed components are confirmed in BIOS
 - vii. All images are verified after installation to ensure that the image load was successful
 - viii. Manufacturer installed components will be tested for compatibility and functionality
 - ix. Defective components will be replaced from CDW's in-stock inventory

- x. All image orders undergo quality control steps to verify customer's exact specifications
- xi. All outdated or unused images are archived for future use

Restore Discs

- a. \$81.99 – per image copy
- b. Scope of Work
 - i. One complete restore DVD set will be created
 - ii. The image may span across multiple discs
 - iii. Images are uploaded and stored on secure imaging servers
 - iv. Images will be processed and tested by an advanced team of imaging specialists before they are cleared for deployment
 - v. Custom labels will be applied to the restore discs
 - vi. All restore media sets will be verified after installation onto a computer system to ensure that the system restore by the media set was successful

Asset Tagging

- a. \$6.99 – CDW Asset Tag install w/o another item being installed onto the systems
- Value Added Service – CDW Asset Tag install WITH other items being installed onto the systems
- \$6.99 - Customer Asset Tag install WITH other items being installed onto the systems
- \$6.99 - Customer Asset Tag install w/o another install on the systems
- \$6.99 – A Basic custom tag that is created by CDW
- \$19.99 - An Advanced custom tag that is created by CDW
- b. Scope of Work
 - i. All hardware will be thoroughly inspected for physical damage or blemishes
 - ii. Asset tag will be applied to system next to serial number unless otherwise specified by customer
 - iii. Asset tag reference number will be captured along with serial number of the product and will be updated to Customer's CDW Extranet Asset Tracking Page
 - iv. Customer asset tags can be sent to CDW and maintained in a secure storage location with limited access
 - v. All systems will be powered on
 - vi. All systems will be inspected for hardware and/or software errors
 - vii. Installed components will be tested for compatibility and functionality

Network Operating System Install

a. \$224.99, per NOS per system

b. Scope of Work

- i. The operating system will be installed onto the systems and verified for functionality
- ii. All drivers will be loaded into the server NOS
- iii. A checklist is filled out by the customer with any special instructions of the NOS install
- iv. All systems will be thoroughly inspected for physical damage or blemishes
- v. All systems will be powered on and inspected for hardware and/or software errors
- vi. Active Directory and/or Exchange Server can be configured upon request by the customer
- vii. Manufacturer installed components will be tested for compatibility and functionality
- viii. Defective components will be replaced from CDW's in-stock inventory
- ix. All network operating system installation orders undergo a series of quality control steps to verify the orders were configured to the customer's exact specifications

Network Application Install

a. \$122.99, per application per server

b. Scope of Work

- i. All network applications will be installed and the systems will be verified for functionality
- ii. All server systems will be thoroughly inspected for physical damage or blemishes
- iii. All server systems will be powered on and inspected for hardware and/or software errors
- iv. Manufacturer installed components will be tested for compatibility and functionality
- v. All network applications that were installed are opened and verified after installation to ensure that the software installation was successful
- vi. Defective components will be replaced from CDW's in-stock inventory
- vii. All network application installation orders undergo a series of quality control steps to verify the orders were configured to the customer's exact specifications

HP ILO Activation

a. \$14.99, per server

b. Scope of Work

- i. All terminal software applications will be installed and will be verified for functionality
- ii. All terminal systems will be thoroughly inspected for physical damage or blemishes
- iii. All terminal systems will be powered on and inspected for hardware and/or software errors
- iv. Manufacturer installed components will be tested for compatibility and functionality
- v. The terminal software applications are opened and verified after installation to ensure that the software installation was successful

- vi. Defective system will be replaced from CDW's in-stock inventory
- vii. All terminal software installation orders undergo a series of quality control steps to verify the orders were configured to the customer's exact specifications

BIOS/Firmware Update

a. \$21.99, per update per system

b. Scope of Work

- i. The requested BIOS/Firmware upgrade/downgrades will be made and verified
- ii. Customers can choose the exact versions that they want to configure on the systems

- iii. All systems will be thoroughly inspected for physical damage or blemishes

- iv. All servers will be powered on and inspected for hardware and/or software errors

- v. Installed components will be tested for compatibility and functionality
- vi. All servers are restarted several times and the installed components are confirmed in BIOS

- vii. Defective components will be replaced from CDW's in-stock inventory verify the BIOS/Firmware upgrades were configured to the customer's exact specifications

BIOS Customization

a. \$6.99, per system

b. Scope of Work

- i. The requested BIOS customizations will be made and verified
- ii. Customers can choose the exact setting changes that they want configured on the systems

- iii. All systems will be thoroughly inspected for physical damage or blemishes

- iv. All systems will be powered on and inspected for hardware and/or software errors

- v. Installed components will be tested for compatibility and functionality

- vi. All systems will be restarted into the BIOS and the settings will be verified during the QC process
- vii. Defective components will be replaced from CDW's in-stock inventory
- viii. All BIOS customization installations undergo a series of quality control steps to verify the BIOS settings were configured to the customer's exact specifications

Burn-in Diagnostics

a. \$14.99 - A 12 hour diagnostics test run on a Server

b. Scope of Work

- i. All systems will be thoroughly inspected for physical damage or blemishes
- ii. All systems will be powered on and inspected for hardware and/or software errors
- iii. Manufacturer installed components will be tested for compatibility and functionality
- iv. A diagnostics application will be run on the systems for the designated burn-in period to test for functionality of components and any hardware failures
- v. The diagnostics tests are analyzed and verified after the burn-in period to ensure that the burn-in test was successful and there are no hardware failures
- vi. Defective components will be replaced from CDW's in-stock inventory
- vii. All burn-in orders undergo a series of quality control steps to verify the systems functionality and that they were configured to the customer's exact specifications

Server Scratch Build

a. \$274.99

b. Scope of Work

- i. All server system components will be thoroughly inspected for physical damage or blemishes
- ii. All components will be installed into the chassis and verified to be physically installed correctly
- iii. A checklist is filled out by the customer with any special instructions of the NOS install
- iv. The network operating system will be installed onto the system and all of the installed devices will be verified as installed correctly in the NOS
- v. All drivers will be loaded into the NOS
- vi. All systems will be powered on and inspected for hardware and/or software errors
- vii. Installed components will be thoroughly tested for compatibility and functionality
- viii. Active Directory and/or Exchange Server can be configured upon request by the customer
- ix. Defective components will be replaced from CDW's in-stock inventory
- x. All server scratch build system installation orders undergo a series of quality control steps to verify the orders were configured to the customer's exact specifications

Creating Master Custom Image-Server

a. \$249.99

b. Scope of Work

- i. Single server image will be created using customer's software.
- ii. Server image will be built by an advanced team of imaging specialists and thoroughly tested before it is cleared for deployment
- iii. The network operating system will be installed onto a server and verified for functionality

- iv. All drivers will be loaded into the OS
- v. Applications that have been requested to be included on the image will be installed and configured as specified.
- vi. OS, drivers and software can be updated and patches can be applied for existing applications on the system upon request
- vii. Detailed instructions for system settings can be carried out and applied to the image

- viii. Updated image will be deployed to a systems and inspected for software errors
- ix. Instruction sets are individually created for each image to ensure that the unique configuration is carried out the same way each time the image is deployed.
- x. All server master images undergo a series of quality control steps to verify they were updated and configured to the customer's exact specifications

- xi. All outdated or unused images are archived for future use, never deleted.

Application Updates and Maintenance

a. \$24.99

b. Scope of Work

- i. Drivers and software can be updated and/or patches applied for existing applications on the systems.
 - a. If additional applications need to be installed, \$46.99 will be required per application
- ii. The OS and/or applications are updated as requested and tested
- iii. All systems will be thoroughly inspected for physical damage or blemishes
- iv. All systems will be powered on and inspected for hardware and/or software errors
- v. Installed components will be tested for compatibility and functionality
- vi. Any installed applications will be opened and verified to ensure that the software installation was successful
- vii. All service orders undergo a series of quality control steps to verify the orders were configured to the customer's exact specifications

- viii. Defective components will be replaced from CDW's in-stock inventory

Server Network Configurations

- a. \$14.99
- b. Scope of Work
 - i. The requested network settings will be made and verified
 - ii. Static IP address, default gateway and subnet masks will be configured on the system
 - iii. All systems will be thoroughly inspected for physical damage or blemishes
 - iv. All systems will be powered on and inspected for hardware and/or system errors
 - v. Manufacturer installed components will be tested for compatibility and functionality
 - vi. The IP/network configurations are checked and verified after installation to ensure that the network configuration on the system was successful
 - vii. Defective system will be replaced from CDW's in-stock inventory
 - viii. All network configurations undergo a series of quality control steps to verify the network settings and configuration were configured to the customer's exact specifications

CDW Professional Services (Project Based)

Servers/Storage

Technical Architect	Storage, Virtualization and Systems	\$250
Senior Engineer	Storage, Virtualization and Systems	\$225
Engineer	Storage, Virtualization and Systems	\$175

Cisco

Technical Architect	Cisco Unified Contact Center – Enterprise	\$250
Technical Architect	Cisco UC – CallManager and Advanced UC Applications	\$250
Technical Architect	Cisco Networking and Wireless	\$225
Security Assessment Eng	Vulnerability assessments, security roadmaps, computer forensics, incident response, application security assessment and training.	\$225
Senior Engineer	Advanced UC Applications - Cisco TelePresence	\$250
Senior Engineer	Wireless Specialty - Wireless Mesh, RFID, AeroScout, VoFi	\$225
Senior Engineer	Cisco UC Suite - Call Manager, Unity, MeetingPlace, etc.	\$225

Senior Engineer	Cisco Security Suite – MARS, IPS, NAC, etc.	\$225
Senior Engineer	Network Engineering and Wireless	\$180
Engineer	Cisco Unified Contact Center – Enterprise or Express	\$225
Engineer	Cisco UC, CallManager, Unity, MeetingPlace, etc.	\$180
Engineer	Cisco Networking	\$160
Associate Engineer	Cisco Networking or Voice	\$135
IPT Trainer	End user training for Cisco UC	\$150

Microsoft

Architect	Information Worker	\$225
Architect	Unified Communications	\$200
Architect	Security	\$195
Architect	Core Infrastructure	\$185
Senior Engineer	Information Worker	\$185
Senior Engineer	Unified Communications, Security	\$185
Senior Engineer	Core Infrastructure	\$175
Engineer	Information Worker, Unified Communications, Security	\$165
Engineer	Core Infrastructure	\$150
Associate Engineer	All	\$100

Cross-Practice

Technical Writer		\$75
Project Manager		\$200
Program Manager		\$225

Staff Augmentation Hourly Rates

Sr. Project Manager	\$135.00
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Project Manager II	\$115.00
Project Manager I	\$105.00
Subject Matter Expert I	\$115.00
Sr. Business Manager	\$92.00
Business Manager	\$85.00
Sr. Business/Financial Analyst	\$82.00
Business/Financial Analyst	\$75.00
Project Administrator	\$73.00
Sr. Systems Analyst/Project Leader	\$104.00
Sr. Producer	\$163.00
Sr. Design Programmer	\$125.00
Sr. Videographer	\$94.00
Sr. Media Specialist	\$94.00
Systems Analyst III	\$82.00
Sr. Network Engineer	\$115.00
Network Engineer III	\$86.00
Network Engineer II	\$65.00
Network Engineer I	\$52.00
Sr. Programmer/Analyst	\$115.00
Programmer/Analyst III	\$86.00
Sr. Web Developer	\$104.00
Web Developer III	\$82.00

Asset Disposition Services

RecycleTodayT-wDoD – Straight Recycle (No Resale) \$16.00 per asset

Main Features: Minimum 20 assets

Logistics - Onsite Packaging & Removal

Detailed asset inventory reporting

Department of Defense (DoD) Data Destruction

EPA Recycling (*where applicable*)

Client asset tag reporting and removal

Certificates of Indemnification

RecycleToday w/ DoD (Resale) – Includes Valuation for Resale \$23.00 per asset

Main Features: Minimum 20 assets

Logistics - Onsite Packaging & Removal

Market Valuation for Resale

Detailed asset inventory reporting

Department of Defense (DoD) Data Destruction

EPA Recycling (*where applicable*)

Client asset tag reporting and removal

Certificates of Indemnification

Additional Services available on a specific project basis