

EXHIBIT C

PC

Intel or AMD Based

Specifications in bold font exceed the requested specification.

Minimum Configurations	Unit Price	Discount %	Unit Discounted Price	Lenovo Response - Option #1	Unit Price	Discount %	Unit Discounted Price	Lenovo Response - Option #2
	\$1,068	38%	\$663	<b>ThinkCentre M57e, Part Number 9181CTO</b>	\$858	38%	\$530.00	<b>ThinkCentre A61, Part Number 9169CTO</b>
2.4 Ghz Core 2 Duo E6600/ 2 Ghz Athlon 64 X2 3800+ or equivalent				2.66 GHz Intel Core 2 Duo E6750 Processor (2.33GHz/Intel Core 2 Duo E6550 Processor (2.33GHz- Save \$20 if VITA selects E6550)				<b>AMD Athlon 64 X2 4000+ AM2 Processor (2.1Ghz)</b>
Graphics Media Accelerator (256mb RAM minimum)				Intel Graphics Media Accelerator 3100 (GMA 3100)				Integrated Video AMD 690G
2GB RAM or greater				2GB RAM				2GB RAM
80GB SATA drive or greater				<b>160GB SATA drive</b>				80GB Hard Disk Drive- 7200RPM Serial ATA
CDRW/DVD+/-RW Combo Drive				DVD Recordable SATA for VISTA				DVD Recordable SATA for Vista
Microsoft Vista Business Capable				Vista Business				Genuine Windows Vista Business
Two Front Facing USB Ports or greater				Two Front Facing USB Ports				Two Front Facing USB Ports
17" LCD Monitor (minimum)				17" LCD Monitor, Part number 9227AE1				17" LCD Monitor, Part number 9227AE1
Two button optical mouse with scroll wheel				Two button optical mouse with scroll wheel				Two button optical mouse with scroll wheel
Keyboard with 103 keys				Keyboard with 103 keys				Keyboard with 103 keys
10/100/1000 RJ-45				10/100/1000 RJ-45				10/100/1000 RJ-45

Warranty is three years on-site. Additionally, you may offer depot.

\$683

Warranty is three years next business day parts and labor on-site.  
Price with eVa and VITA fees added (3%)  
**See Lenovo Pricing Assumptions in row 41, Column E.**

\$546

Warranty is three years next business day parts and labor on-site.  
Price with eVa and COVa fees added (3%)  
**See Lenovo Pricing Assumptions in row 41, Column E.**

	Unit Price	Discount %	Unit Discounted Price	Lenovo Response - Option #1	Unit Price	Discount %	Unit Discounted Price	Lenovo Response - Option #2
	\$1,272.00	38%	\$788.00	<b>ThinkCentre M57e, Part Number 9181CTO</b>	\$1,320.00	38%	\$818.00	<b>ThinkCentre A62, Part Number 9169CTO</b>
3-GHz Core 2 Duo E6850 or equivalent				<b>Core 2 Duo E8400 Processor 3.0GHz 1333MHz</b>				<b>AMD Athlon 64X2 5200+ AM2 Processor (2.7GHz)</b>
Discrete Graphics Media Accelerator (256mb RAM minimum)				Discrete-ATI Radeon HD 2400 XT 256M LP with				Discrete-ATI Radeon HD 2400 XT 256M LP with DMS59
2GB RAM or greater				2GB RAM				2GB RAM
120GB SATA drive or greater				<b>160GB SATA drive</b>				<b>160GB Hard Disk Drive- 7200RPM Serial ATA</b>
CDRW/ DVD+/-RW Combo Drive				DVD Recordable SATA for VISTA				DVD Recordable SATA for Vista
Microsoft Vista Business Capable				Vista Business				Genuine Windows Vista Business
Two Front Facing USB Ports or greater				Two Front Facing USB Ports				Two Front Facing USB Ports
21" LCD Monitor				20" LCD monitor part number 4434HB6, optional upgrade to 22" LCD in peripherals tab (Addl \$40)				20" LCD monitor part number 4434HB6, optional upgrade to 22" LCD in peripherals tab (addl \$40)
Two button optical mouse with scroll wheel				Two button optical mouse with scroll wheel				Lenovo Optical Wheel Mouse - USB Primax 4
Keyboard with 103 keys				Keyboard with 103 keys				Keyboard with 103 keys
10/100/1000 RJ-45				10/100/1000 RJ-45				10/100/1000 RJ-45

Warranty is three years on-site. Additionally, you may offer depot.

\$812

Warranty is three years next business day parts and labor on-site.  
Price with eVa and VITA fees added (3%)  
**See Lenovo Pricing Assumptions in Row 41, Column E.**

\$845

Warranty is three years next business day parts and labor on-site.  
Price with eVa and COVa fees added (3%)  
**See Lenovo Pricing Assumptions in Row 41, Column E.**

Units above are base offerings.

**Lenovo Pricing assumptions:**  
Pricing quoted is in USD.  
Any applicable taxes or fees that a required to be paid by a VITA organization are not included in the pricing quoted.  
- Ground shipping within the US is included in the pricing and discount level provided. For your reference, ThinkCentre Ground shipping is \$25. Additionally since the monitor is included in the bundle, US monitor ground shipping is also included at \$15  
-The eVa fees and VITA fees are included in the final Unit discount price after the discount was applied.  
-The 38% discount will be held for the contract term. At time of product transition, 38% will be applied to the Lenovo List price in effect on the date the model is proposed to VITA as the new Lenovo VITA "Standard" model. (1 base and 1 premium PC).

AMD processors must be at least equivalent to listed Intel processors

*\*Please provide link to publicly available price list.*

[www.lenovo.com/products](http://www.lenovo.com/products)



**Rugged Notebooks**

Intel/ AMD Based

Specifications in bold font exceed the requested specification.

Partial Mil Spec 810.F (shock, vibration, etc)

Minimum Configurations	Unit Price	Discount %	Unit Discounted Price	Lenovo Response
<b>A. Standard Rugged Notebook Offering</b>	<b>\$1,228</b>	<b>35%</b>	<b>\$798</b>	<b>ThinkPad R400, Part Number 7440 CTO</b>
2 GHz Core 2 Duo T7300 or equivalent				<b>Intel Core 2 Duo P8400 2.26 Ghz w/1033 MHZ FSB</b>
Integrated Graphics Media Accelerator (256mb RAM min)				Intel integrated <b>GMA 4500 MHD</b> (Up to 256 mb RAM)
1GB RAM or greater				<b>1GB 1033 MHZ DDR3 RAM</b>
80GB SATA hard drive or greater				<b>80GB 5400 RPM SATA hard drive</b>
CDRW/DVD+/-RW Combo Drive				CD/DVD +/- Recordable SATA for VISTA
Microsoft Vista Business Capable				Microsoft Vista Business
Integrated fingerprint reader (optional)				<b>Fingerprint reader included</b>
802.11a/b/g/draft-n intergrated wireless				Intel 5100 802.11a/b/g/n integrated wireless
12 inch screen or greater				<b>14.1 inch WXGA 1280 X 800 Anti-glare</b>
10/100/1000 RJ45				10/100/1000 RJ45
56K RJ-11				56K RJ-11
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - <b>Three years on-site NBD 9-5, Included in price</b>
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (Save \$20)
				8 military spec claims, low pressure, humidity, vibration, high temperature, temperature shock, low pressure (15000ft) SSD, low temperature with SSD, Dust .....SSD drives are available at an additional price.
# of Rugged Mil specs met			\$822.00	Price with eVa and VITA fees added (3%) <b>See Lenovo Pricing Assumptions in Row 49, Column E.</b>

	Unit Price	Discount %	Unit Discounted Price	Lenovo Response
<b>B. Premium Rugged Notebook Offering</b>	<b>\$1,618.00</b>	<b>35%</b>	<b>\$1,050</b>	<b>ThinkPad T400 Model Part Number 2767 CTO</b>
2.4 GHz Core 2 Duo T7700 or equivalent				<b>Intel Core 2 Duo P8600 2.4 Ghz, 6Mb L2, 1033 MHZ FSB</b>
Discreet Graphics Media Accelerator (256mb RAM min)				ATI™ Mobility Radeon™ HD 3470 Discrete Graphics Media Accelerator w/256 Mb RAM ( <b>Hot switchable to built in GMA 4500 graphics to save battery</b> )
2GB RAM or greater				<b>2GB 1033 MHZ DDR3 RAM</b>
120GB SATA hard drive or greater				<b>160GB 5400 RPM SATA hard drive</b>
CDRW/DVD+/-RW Combo Drive				CD/DVD +/- Recordable SATA for VISTA
Microsoft Vista Business Capable				Microsoft Vista Business
Integrated fingerprint reader (Optional)				<b>Fingerprint reader included</b>
802.11a/b/g/draft-n intergrated wireless				Intel 5100 802.11a/b/g/n integrated wireless
14 inch screen or greater				<b>14.1 inch WXGA+ 1440 X 900 Anti-glare</b>
10/100/1000 RJ-45				10/100/1000 RJ45
56K RJ-11				56K RJ-11
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - <b>Three years on-site NBD 9-5, Included in price</b>
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (Save \$20)
				8 military spec claims, low pressure, humidity, vibration, high temperature, temperature shock, low pressure (15000ft) SSD, low temperature with SSD, Dust. Solid State Drives (SSD) are available at an additional price.
# of Rugged Mil specs met			\$1,082.00	Price with eVa and VITA fees added (3%) <b>See Lenovo Pricing Assumptions in Row 49, Column E.</b>

Units above are base offerings.

AMD processors must be at least equivalent to listed Intel processors

**Lenovo Pricing assumptions:** -Pricing quoted is in USD.  
 -Any applicable taxes or fees that a required to be paid by a VITA organization are not included in the pricing quoted. - Ground shipping within the US is included in the pricing and discount level provided. For your reference, ThinkPad Ground shipping is \$15  
 -The eVa fees and VITA fees are included in the final Unit discount price after the discount was applied. -The 35% discount will be held for the contract term. At time of product transition, 35% will be applied to the Lenovo List price in effect on the date the model is proposed to VITA as the new Lenovo VITA "Standard" model. (1 base and 1 premium rugged series Notebook).  
[www.lenovo.com/products](http://www.lenovo.com/products)

**\*Please provide link to publicly available price list.**

