

HP Notebook

Intel/ AMD Based

| Minimum Configurations | Unit Price | Discount % | Unit Discounted Price |
|---|-------------------|--------------|-----------------------|
| A. Standard Notebook Offering - HP 6510B | \$1,359.00 | 22.0% | \$1,060.00 |
| 2 GHz Core 2 Duo T7300 or equivalent | | | |
| Integrated Graphics Media Accelerator (256mb RAM min) | | | |
| 1GB RAM or greater | | | |
| 80GB SATA hard drive or greater | | | |
| CDRW/DVD+/-RW Combo Drive | | | |
| Microsoft Vista Business Capable | | | |
| Integrated fingerprint reader (optional) | | | |
| 802.11a/b/g/draft-n intergrated wireless | | | |
| 14.1 inch screen or greater | | | |
| 3yr Depot Warranty | | | |

Warranty is three years on-site. Additionally, you may offer depot.

| | Unit Price | Discount % | Unit Discounted Price |
|---|-------------------|--------------|-----------------------|
| B. Premium Notebook Offering - HP 8710P | \$1,744.00 | 29.1% | \$1,236.00 |
| 2.4 GHz Core 2 Duo T7700 or equivalent | | | |
| Discreet Graphics Media Accelerator (256mb RAM min) | | | |
| 2GB RAM or greater | | | |
| 120GB SATA hard drive or greater | | | |
| CDRW/DVD+/-RW Combo Drive | | | |
| Microsoft Vista Business Capable | | | |
| Integrated fingerprint reader (Optional) | | | |
| 802.11a/b/g/draft-n intergrated wireless | | | |
| 17 inch screen or greater | | | |
| 10/100/1000 RJ45 | | | |
| 3yr Depot Warranty | | | |

Warranty is three years on-site. Additionally, you may offer depot.

Tablet

Intel/ AMD Based

| | Unit Price | Discount % | Unit Discounted Price |
|---|-------------------|--------------|-----------------------|
| C. Tablet Offering - HP 2710P | \$2,133.00 | 29.1% | \$1,513.00 |
| 1.6-GHz Core 2 Duo L7500 or equivalent | | | |
| Discreet Graphics Media Accelerator (256mb RAM min) | | | |
| 2GB RAM or greater | | | |
| 80 GB SATA hard drive or greater | | | |
| CDRW/DVD+/-RW Combo Drive (external ok) | | | |
| Microsoft Vista Business Capable | | | |
| Integrated fingerprint reader (optional) | | | |
| 802.11a/b/g/draft-n intergrated wireless | | | |
| 12 inch screen or greater | | | |
| 10/100/1000 R.J-45 | | | |
| 3yr Depot Warranty | | | |

Warranty is three years on-site. Additionally, you may offer depot.

AMD processors must be at least equivalent to listed Intel processors

Units above are base offerings.

***Please provide link to publicly available price list.**

Here is the site where you can get HP Product Bulletin;

http://h18000.www1.hp.com/products/quickspecs/ProductBulletin.html?jumpid=hpr_R1002_USEN#intro

Peripherals

Minimum Configurations

| A. Flash Drives | Unit Price | Discount % | Unit Discounted Price |
|------------------------|-------------------|-------------------|------------------------------|
| 2 GB | \$11.00 | 27.3% | \$8.00 |
| 4 GB | \$19.00 | 26.3% | \$14.00 |
| 8 GB | \$34.00 | 26.5% | \$25.00 |

| B. Monitors (wide aspect) | Unit Price | Discount % | Unit Discounted Price |
|----------------------------------|-------------------|-------------------|------------------------------|
| 17" LCD | \$219.00 | 16.9% | \$182.00 |
| 19" LCD | \$269.00 | 20.1% | \$215.00 |
| 21" LCD | \$329.00 | 21.0% | \$260.00 |

| C. Docking Station | Unit Price | Discount % | Unit Discounted Price |
|--|-------------------|-------------------|------------------------------|
| Docking Station for Standard Notebook | \$159.00 | 24.5% | \$120.00 |
| Docking Station for Premium Notebook | \$299.00 | 20.4% | \$238.00 |
| Docking Station for Tablet | \$159.00 | 24.5% | \$120.00 |
| Docking Station for Itronix Standard Ruggedized NT | \$399.00 | 29.1% | \$283.00 |
| Docking Station for Itronix Premium Ruggedized NT | \$395.00 | 31.1% | \$272.00 |
| Docking Station for Panasonic Standard Ruggedized NT | \$299.00 | 23.4% | \$229.00 |
| Docking Station for Panasonic Standard Ruggedized NT | \$299.00 | 23.4% | \$229.00 |
| Docking Station for Panasonic Premium Ruggedized NT | \$299.00 | 23.4% | \$229.00 |
| Ethernet- RJ45 | | | |
| Audio Line In/Out | | | |
| Video- 15 Pin High Density | | | |
| Keyboard USB | | | |
| Mouse USB | | | |

| D. Port Replicator | Unit Price | Discount % | Unit Discounted Price |
|--|-------------------|-------------------|------------------------------|
| Docking Station for Standard Notebook | \$159.00 | 24.5% | \$120.00 |
| Docking Station for Premium Notebook | \$299.00 | 20.4% | \$238.00 |
| Docking Station for Tablet | \$159.00 | 24.5% | \$120.00 |
| Docking Station for Itronix Standard Ruggedized NT | \$399.00 | 29.1% | \$283.00 |
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| Docking Station for Panasonic Premium Ruggedized NT | \$299.00 | 23.4% | \$229.00 |
| Audio Headphone | | | |
| Audio RCA Digital Coax | | | |
| Ethernet- RJ45 | | | |
| Video- S-Video | | | |
| Video- RCA Composite | | | |
| Serial- 9 Pin D-Shell | | | |
| Serial- RJ 11 Mod | | | |

| E. External USB Floppy Drive | Unit Price | Discount % | Unit Discounted Price |
|-------------------------------------|-------------------|-------------------|------------------------------|
| 1.44MB | \$31.00 | 0.0% | \$31.00 |

| F. Network Interface Cards | Unit Price | Discount % | Unit Discounted Price |
|-----------------------------------|-------------------|-------------------|------------------------------|
| 10/100/1000 BASE-T (RJ 45) | \$52.00 | 0.0% | \$52.00 |

| G. Mouse | Unit Price | Discount % | Unit Discounted Price |
|----------------------------|-------------------|-------------------|------------------------------|
| Optical Scroll Mouse- PS/2 | \$16.00 | 31.3% | \$11.00 |
| Optical Scroll Mouse- USB | \$16.00 | 31.3% | \$11.00 |

| H. Keyboard | Unit Price | Discount % | Unit Discounted Price |
|-------------------------|-------------------|-------------------|------------------------------|
| Standard Keyboard- PS/2 | \$30.00 | 40.0% | \$18.00 |
| Standard Keyboard- USB | \$30.00 | 40.0% | \$18.00 |

| I. Battery Back Up Unit | Unit Price | Discount % | Unit Discounted Price |
|--|-------------------|-------------------|------------------------------|
| Outout Capacity- 865Watts/ 1440VA | \$669.00 | 4.8% | \$637.00 |
| Nominal Output/Input Voltage- 120V | | | |
| Output Connection Type- (6) NEMA 5-15R | | | |
| Half Load Run Time- 20 minutes | | | |
| Full Load Run Time- 7 minutes | | | |
| Rackmount/Tower | | | |

Warranty is manufacturer's warranty

Units above are base offerings.

****Please provide link to publicly available price list.***

Here is the site where you can get HP Product Bulletin;

http://h18000.www1.hp.com/products/quickspecs/ProductBulletin.html?jumpid=hpr_R1002_USEN#intro

Panasonic Toughbook Price List

http://www.panasonic.com/computer/toughbook/SLS_download/SRP.pdf

Itronix

http://www.gd-itronix.com/index.cfm?locale=en_US&page=products:accessories&products=GoBook%20XR-

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Hardware Configuration Center

Menu of Services with Pricing

VITA Price

Comments

Base Cost with image/configuration

Bundle A

| | | |
|---|---------|---|
| Project Management | \$11.50 | |
| Receiving and Staging all Hardware Equipment | \$9.20 | Cost if being Imaged or Installed |
| Hardware preparation, box opened, insertion and removal. Includes board level components like RAID cards, memory and hdd's. (Billed Per System) | \$10.35 | Price Per System - Adding extra options at staging area that is not factory installed (i.e. third party options and upgrades) |
| Image blast - hard drive blasting | \$15.55 | Layer 0 or 1 Install |
| Custom asset tagging with reporting | \$5.75 | End User Specific Instructions |
| Component serial number capture, tracking and reporting | \$1.15 | per serialized component per system |
| Custom ship/box label with reporting | \$5.75 | |
| Custom packing slip with reporting | \$5.75 | |

\$65.00

Mode of Shipping/Delivery is included in above transactions within a 50 mile radius of a ESI Warehouse/Config Center

Base Cost with NO image or any configuration

Bundle B

| | | |
|---|---------|--|
| Project Management | \$16.15 | |
| Receiving and Staging all Hardware Equipment | \$9.20 | If Asset is NOT Being Imaged or Installed by OEM |
| Custom asset tagging with reporting | \$5.75 | End User Specific Instructions |
| Component serial number capture, tracking and reporting | \$1.15 | per serialized component per system |
| Custom ship/box label with reporting | \$5.75 | |

\$38.00

Mode of Shipping/Delivery is included in above transactions within a 50 mile radius of a ESI Warehouse/Config Center

Warehouse

Receiving / Staging

| | | |
|--|---------|--|
| Receiving and Staging all Hardware Equipment | \$11.50 | Cost if HW being Imaged or Installed does not qualify for bundle savings |
|--|---------|--|

Notes:

- 1) Prices are priced individually. Required bundle pricing may apply. With quantity a special rate may be negotiated
- 2) Hardware is defined as: PC Bundle (CPU and Monitor with associated peripherals) or Laptop with Peripherals, scanner, plotter or printer. Each hardware device stands alone and require Receiving/Staging rates. With or with out configuration
- 3) A system is classified as a CPU and Monitor

Mode of Shipping/Delivery needs to be included or selected with ALL transactions

Depot/Configuration Center

PC, Notebook and Printer Integration - Per System

| | | |
|---|---------|---|
| Project Management | \$13.80 | |
| Hardware preparation, box opened, insertion and removal. Includes board level components like RAID cards, memory and hdd's. (Billed Per System) | \$13.80 | Price Per System - Adding extra options at staging area that is not factory installed (i.e. third party options and upgrades) |

Hard Drive Imaging (at Staging Area)

| | | |
|--|---------|---------------------------------------|
| Image blast - hard drive blasting | \$15.55 | Layer 0 or 1 Install |
| Gold Master CD duplication | \$5.75 | Recovery CD (to include with systems) |
| Custom image download via CD, DVD or network download (single load no drivers) | \$17.25 | Using tools such as Altiris |
| Hand Loading of software package like Symantec, Veritas, Trend | \$5.75 | Hand Load Apps Per Title |
| MS Office download | \$17.25 | If Not on Std Image |

Operating System Loading (Instead of Blasting Image)

| | | |
|--------------|---------|--|
| Microsoft OS | \$40.25 | |
| Linux | \$40.25 | |

Miscellaneous Setup

| | | |
|---|---------|--|
| Raid set-up | \$11.50 | |
| BIOS update and modification | \$5.75 | includes adding asset information to the BIOS |
| Firmware update | \$5.75 | Server or Printer Microcode update |
| Customer setup fee for consigned parts | \$23.00 | one time fee per part to setup in inventory system |
| Customer setup fee to be set up as a vendor on our system | \$23.00 | one time fee period |

Asset Tagging Per System

| | | |
|--|--------|--------------------------------|
| Custom asset tagging with reporting | \$8.05 | End User Specific Instructions |
| Customer supplied asset tag with reporting | \$5.75 | |

Base Cost of Delivery/shipping of monitor, printer or PC peripheral device

Bundle C

| | | |
|---|---------|-------------------------------------|
| Receiving and Staging all Hardware Equipment | \$11.77 | Cost if being Imaged or Installed |
| Custom asset tagging with reporting | \$5.75 | End User Specific Instructions |
| Component serial number capture, tracking and reporting | \$1.73 | per serialized component per system |
| Custom ship label with reporting | \$5.75 | |

\$25.00

Mode of Shipping/Delivery is included in above transactions within a 50 mile radius of a ESI Warehouse/Config Center

Shipping - Required with all Orders

Mode of Shipping/Delivery needs to be included or selected with ALL transactions

Orders within a 50 mile radius of a ESI Warehouse/Configuration center qualify for free delivery.

Multiple Orders or products being delivered to same location - Discount will apply

Custom Packaging and Labeling Per System, Per Monitor, Per Printer, Per Scanner or similar Peripheral Order

| | |
|--------------------------------------|--------|
| Custom ship/box label with reporting | \$8.05 |
| Custom packing slip with reporting | \$8.05 |

Facilities outside the 50 to 100 mile delivery radius are subject to the following shipping rates

Facilities outside a 101 to 150 mile delivery radius are subject to a 2x rate factor

Facilities outside a 151 mile delivery radius are subject to a 3x rate factor

Normal Shipping Per System - Inside Delivery to users Desk

| | |
|-----------------------|---------|
| 24-72 hour turnaround | \$35.00 |
| Same day turn around | \$70.00 |

Normal Shipping Per System - Delivery to users Dock or Front Desk

| | |
|----------------------|---------|
| 24 hour turnaround | \$25.00 |
| Same day turn around | \$50.00 |

Normal Shipping Per Monitor, Per Printer, Per Scanner or similar Peripheral Order - Inside Delivery to users Desk

| | |
|-----------------------|---------|
| 24-72 hour turnaround | \$25.00 |
| Same day turn around | \$50.00 |

Normal Shipping Per Monitor, Per Printer, Per Scanner or similar Peripheral Order - to users Dock or Front Desk

| | |
|----------------------|---------|
| 24 hour turnaround | \$15.00 |
| Same day turn around | \$30.00 |

Bulk Shipping/Dock Only - Per System

| | | |
|-----------------------------|--------|---|
| Consolidation and Bulk Pack | \$7.00 | Per Box Price. Includes Shrink-wrap and Pallet Service (Per System) Minimum weights apply |
|-----------------------------|--------|---|

Various Products shipped to Dock/Front Desk Only - Per Order

| | | |
|--|------------------|---|
| Freight cost will be calculated by weight and final destination. | To Be determined | These rate will be monitored by using UPS published rate schedule. Reasonable Freight cost will apply |
|--|------------------|---|

Expediting Orders Per System (Priority Service Turnaround, Does not include actual freight cost)

| | |
|----------------------|---------|
| 24 hour turnaround | \$23.00 |
| Same day turn around | \$57.50 |

Time and Material rate

| | |
|---|---------|
| Out of scope general T&M rate | \$85.00 |
| Other rates will be based on SOW provided by VITA | |

Notes:

- 1) Prices are priced individually, Required bundle pricing may apply. With quantity a special rate may be negotiated
- 2) Hardware is defined as: PC Bundle (CPU and Monitor with associated peripherals) or Laptop with Peripherals, scanner, plotter or printer.
- 3) A system is classified as a CPU and Monitor

Multiple Orders or products being delivered to same location - Discount will Apply

Optional Value-Add Services

Integration Services

Base Cost with image, configuration, in-side delivery, on-site installation, data transfer, apps and

Bundle D

| | | |
|---|---------|---|
| Receiving and Staging all Hardware Equipment | \$9.20 | Cost if being Imaged or Installed |
| Hardware preparation, box opened, insertion and removal. Includes board level components like RAID cards, memory and hdd's. (Billed Per System) | \$11.50 | Price Per System - Adding extra options at staging area that is not factory installed (i.e. third party options and upgrades) |
| Image blast - hard drive blasting | \$15.55 | Layer 0 or 1 Install |
| Custom asset tagging with reporting | \$5.75 | End User Specific Instructions |
| Component serial number capture, tracking and reporting | \$1.73 | per serialized component per system |
| Custom ship label with reporting | \$5.75 | |
| Custom packing slip with reporting | \$5.75 | |
| Deskside Delivery and New System Installation | \$69.77 | With Data Migration and Apps |

\$125.00

Mode of Shipping/Delivery is included in above transactions within a 50 mile radius of a ESI Warehouse/Config Center

Deskside / On Site Installation

| | | |
|--|---------|---|
| Deskside Delivery and New System connection to network | \$46.00 | No Data Migration-Basic Install of imaged unit. No other services |
| Printer Delivery and Installation | \$40.25 | Local and Workgroup Devices (not Enterprise or Mainframe) |
| Printer Delivery and Installation | \$79.35 | Enterprise Devices (not Mainframe) |

Deskside Software Installation

| | | |
|-----------------------------------|---------|--|
| Deskside Application Installation | \$79.35 | Data, Apps, and Bookmarks/personality transfer from automation tools such as Altiris, Application load count up to 5. Apps are exempt from cap |
| Deskside Application Installation | \$51.75 | Applications in Excess of 5 and up to 10 |

Deskside / On Site Cascade

| | | |
|---|----------|---|
| Deskside Cascade Basic Setup/Install | \$92.00 | Complete Cascade |
| Deskside Cascade Basic Setup/Full Install | \$184.00 | Complete Cascade |
| Printer Cascade | \$80.50 | Local and Workgroup Devices (not Enterprise or Mainframe) |

MAC

| | | |
|--|-------------|--|
| Field Technician Engineer (FTE) Hourly Rate | \$57.50 | |
| Field Technician Equivalent (FTE) Monthly Rate | \$11,040.00 | |

Asset Disposition

| | | |
|---|---------|----------------------------|
| Disconnect / Deinstall / Disposition of Existing System | \$12.65 | |
| Data Drive Wipe (Govt Standards) - Data Destruction | \$9.20 | per drive or asset to wipe |

AV-VTC

| | | |
|--|-------------|--|
| Field Engineer Equivalent (FEE) Hourly Rate | \$97.75 | |
| Field Engineer Equivalent (FEE) Monthly Rate | \$14,720.00 | |

Rack Server and Component Insertion into Cabinets

| | | |
|--|---------|-----------------------------------|
| Server installation into cabinet | \$18.40 | |
| Other hardware insertions into cabinet | \$18.40 | |
| Cabling - (requires explicit instructions-based on time study) | \$0.00 | varies due to complexity and time |
| Rack level testing-(requires TPH - based on time study) | \$0.00 | varies due to complexity and time |

Time and Material rate

| | | |
|---|---------|--|
| Out of scope general T&M rate | \$85.00 | |
| Field Technician Equivalent (FTE) Hourly Rate | \$85.00 | |
| Other rates will be based on SOW provided by VITA | | |

Image Management

| | | |
|--|-------------|--|
| Field Engineer Equivalent (FEE) Monthly Rate | \$14,720.00 | |
|--|-------------|--|