

PC

Intel or AMD Based

HP DC7900 KP719AV - Intel Based System

**Proposed configuration exceed specifications.
System spec sheet attached.**

Minimum Configurations

	Unit Price	Discount %	Unit Discounted Price
A. Standard Desktop Offering	\$ 1,089.00	24.50%	\$ 822.20
2.4 Ghz Core 2 Duo E6600/ 2 Ghz Athlon 64 X2 3800+ or equivalent			
Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
80GB SATA drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
17" LCD Monitor (minimum) (HP 17" LCD Monitor)			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years on-site next business day			

The list price is based on VA government and education price list located at www.hp.com.

HP DC7900 KP719AV - Intel Based System

**Proposed configuration exceed specifications.
System spec sheet attached.**

	Unit Price	Discount %	Unit Discounted Price
B. Premium Desktop Offering	\$1,292.00	25.50%	\$ 962.54
3-GHz Core 2 Duo E6850 or equivalent			
Discrete Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
120GB SATA drive or greater			
CDRW/ DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
21" LCD Monitor (HP 22" LCD Monitor)			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years on-site next business day			

The list price is based on VA government and education price list located at www.hp.com.

Units above are base offerings.

****Please provide link to publicly available price list.***

The Virginia HP government and education price list is located at www.hp.com.

Customers who use HP's web site to configure systems will receive prices that are based on the HP government and edu

Notes:

- HP Intel based desktop systems are proposed above.
- The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
- With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.
- Please note that the configurations proposed above represent good current models that are in fact over spec'd.
Daly did not propose configurations that are end of life / discontinued or configurations that are not business class systems.
What is important is that Daly can offer the proposed steep discounts and will maintain these discounts for the life of the contract.
- The system specifications and the VA government education prices for the "Standard Configuration" models proposed are attached.
- Discounts for other HP product/lines will be in the range of 20 to 40% or higher.
- Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur.
Daly does not expect price escalation to occur in the first year of the contract.
Daly does not expect any price escalation to be more than 3% annually.

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PC

Intel or AMD Based

HP DC5850 AJ456AV - AMD Based System

**Proposed configuration exceed specifications.
System spec sheet attached.**

Minimum Configurations

	Unit Price	Discount %	Unit Discounted Price
A. Standard Desktop Offering	\$884.00	21.00%	\$ 698.36
2.4 Ghz Core 2 Duo E6600/ 2 Ghz Athlon 64 X2 3800+ or equivalent			
Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
80GB SATA drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
17" LCD Monitor (minimum) (HP 17" LCD Monitor)			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years on-site next business day			

The list price is based on VA government and education price list located at www.hp.com.

HP DC5850 AJ456AV - AMD Based System

**Proposed configuration exceed specifications.
System spec sheet attached.**

	Unit Price	Discount %	Unit Discounted Price
B. Premium Desktop Offering	\$987.00	18.00%	\$ 809.34
3-GHz Core 2 Duo E6850 or equivalent			
Discrete Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
120GB SATA drive or greater			
CDRW/ DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
21" LCD Monitor (HP 22" LCD Monitor)			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years on-site next business day			

The list price is based on VA government and education price list located at www.hp.com.

Units above are base offerings.

****Please provide link to publicly available price list.***

The Virginia HP government and education price list is located at www.hp.com.

Customers who use HP's web site to configure systems will receive prices that are based on the HP government and education price list.

Notes:

- HP AMD based desktop systems are proposed above.
- The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
- With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.
- Please note that the configurations proposed above represent good current models that are in fact over spec'd.
Daly did not propose configurations that are end of life / discontinued or configurations that are not business class systems.
What is important is that Daly can offer the proposed steep discounts and will maintain these discounts for the life of the contract.
- The system specifications and the VA government education prices for the "Standard Configuration" models proposed are attached.
- Discounts for other HP product/lines will be in the range of 20 to 40% or higher.
- Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur.
Daly does not expect price escalation to occur in the first year of the contract.
Daly does not expect any price escalation to be more than 3% annually.

price list

Notebook

Intel AMD Based

HP 6730b KE718AV - Intel Based Notebook

Proposed configuration exceed specifications.
System spec sheet attached.

Minimum Configurations

	Unit Price	Discount %	Unit Discounted Price
A. Standard Notebook Offering	\$ 1,108.00	13.00%	\$ 963.96
2 GHz Core 2 Duo T7300 or equivalent			
Integrated Graphics Media Accelerator (256mb RAM min)			
1GB RAM or greater			
80GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
14.1 inch screen or greater			
Warranty is three years on-site next business day. (HP Part No. U4414E)			

The above list price is based on VA government and education price list located at www.hp.com.

HP 8710p KR886UA - Intel Based Notebook

Proposed configuration exceed specifications.
System spec sheet attached.

	Unit Price	Discount %	Unit Discounted Price
B. Premium Notebook	\$ 1,636.00	15.50%	\$ 1,382.42
2.4 GHz Core 2 Duo T7700 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater			
120GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (Optional)			
802.11a/b/g/draft-n intergrated wireless			
17 inch screen or greater			
10/100/1000 RJ45			
Warranty is three years on-site next business day. (HP Part No. U4414E)			

The above list price is based on VA government and education price list located at www.hp.com.

Tablet

Intel/ AMD Based

HP 2730p KS036UT - Intel Based Tablet

Proposed configuration exceed specifications.
System spec sheet attached.

	Unit Price	Discount %	Unit Discounted Price
C. Tablet Offering	\$ 1,894.00	4.50%	\$ 1,808.77
1.6-GHz Core 2 Duo L7500 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater			
80 GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive (external ok)			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
12 inch screen or greater			
10/100/1000 RJ-45			
Warranty is three years on-site next business day. (HP Part No. UD007E)			
HP 2700 Series Ultra Slim Expansion Base w/ 7 mm DVD/RW SuperMulti Drive			

The above list price is based on VA government and education price list located at www.hp.com.

Units above are base offerings.

***Please provide link to publicly available price list.**

The Virginia HP government and education price list is located at www.hp.com.

Customers who uses HP's web site to configure systems will receive prices that are based on the HP government and education price list.

Notes:

- HP Intel based notebook and tablet systems are proposed above.
- The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
- With specific quantities identified, additional discounts may be available from Daly and HP for the Commonwealth.
At this time it is difficult to offer more discounts with a potential contract life span of 5 years and a specified quantity unknown.
- Please note that the configurations proposed above represent good current models that are in fact over spec'd.
Daly did not propose configurations that are end of life / discontinued or configurations that are not business class systems.
What is important is that Daly can offer the proposed steep discounts and will maintain these discounts for the life of the contract.
- The system specifications and the VA government education prices for the "Standard Configuration" models proposed are attached.
- Discounts for other HP product/lines will be in the range of 5 to 34% or higher.
- Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur.
Daly does not expect price escalation to occur in the first year of the contract.
Daly does not expect any price escalation to be more than 3% annually.

PC

Intel or AMD Based

Proposed configuration exceed specifications.
System spec sheet attached.

ThinkCentre M57e, Part Number 9181 CTO - Intel Based PC

	Unit Price	Discount %	Unit Discounted Price
A. Standard Desktop Offering	\$1,068.00	39.50%	\$646.14
2.4 Ghz Core 2 Duo E6600/ 2 Ghz Athlon 64 X2 3800+ or equivalent (Daly is proposing the 2.66 GHz Intel Core 2 Duo E6750 Processor in the base configuration.)			
Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
80GB SATA drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
17" LCD Monitor (minimum)			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years onsite NBD.			

Proposed configuration exceed specifications.
System spec sheet attached.

ThinkCentre M57e, Part Number 9181 CTO - Intel Based PC

	Unit Price	Discount %	Unit Discounted Price
B. Premium Desktop Offering	\$1,322.00	37.50%	\$826.25
3-GHz Core 2 Duo E6850 or equivalent			
Discrete Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
120GB SATA drive or greater			
CDRW/ DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
21" LCD Monitor			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years onsite NBD.			

Units above are base offerings.

****Please provide link to publicly available price list.***

www.lenovo.com/products

Notes:

1. The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
2. With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.
3. Please note that the configurations proposed above represent good current models that are in fact over spec'd.
Daly did not propose configurations that are end of life / discontinued or configurations that are approaching end of life.
4. The system specifications for the "Standard Configuration" models proposed are attached.
5. Discounts for other Lenovo product/lines will be in the range of 10 to 43% or higher.
6. Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur.
Daly does not expect price escalation to occur in the first year of the contract.
Daly does not expect any price escalation to be more than 3% annually.

PC

Intel or AMD Based

Proposed configuration exceed specifications
System spec sheet attached

ThinkCentre A61, Part Number 9169 CTO - AMD Based PC

	Unit Price	Discount %	Unit Discounted Price
A. Standard Desktop Offering	\$858.00	38.00%	\$531.96
2.4 Ghz Core 2 Duo E6600/ 2 Ghz Athlon 64 X2 3800+ or equivalent			
Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
80GB SATA drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
17" LCD Monitor (minimum)			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years onsite NBD.			

Proposed configuration exceed specifications
System spec sheet attached

ThinkCentre A61, Part Number 9169 CTO - AMD Based PC

	Unit Price	Discount %	Unit Discounted Price
B. Premium Desktop Offering	\$1,370.00	38.00%	\$849.40
3-GHz Core 2 Duo E6850 or equivalent			
Discrete Graphics Media Accelerator (256mb RAM minimum)			
2GB RAM or greater			
120GB SATA drive or greater			
CDRW/ DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Two Front Facing USB Ports or greater			
21" LCD Monitor			
Two button optical mouse with scroll wheel			
Keyboard with 103 keys			
10/100/1000 RJ-45			
Warranty is three years onsite NBD.			

Units above are base offerings.

****Please provide link to publicly available price list.***

www.lenovo.com/products

Notes:

1. The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
2. With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.
3. Please note that the configurations proposed above represent good current models that are in fact over spec'd.
Daly did not propose configurations that are end of life / discontinued or configurations that are approaching end of life.
4. The system specifications for the "Standard Configuration" models proposed are attached.
5. Discounts for other Lenovo product/lines will be in the range of 10 to 43% or higher.
6. Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur.
Daly does not expect price escalation to occur in the first year of the contract.
Daly does not expect any price escalation to be more than 3% annually.

Notebook

Intel/ AMD Based

Proposed configuration exceed specifications.
System spec sheet attached.

ThinkPad R400, Part Number 7440 CTO - Intel Based Notebook

	Unit Price	Discount %	Unit Discounted Price
A. Standard Notebook Offering	\$1,228.00	32.50%	\$828.90
2 GHz Core 2 Duo T7300 or equivalent			
Integrated Graphics Media Accelerator (256mb RAM min)			
1GB RAM or greater			
80GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
14.1 inch screen or greater			
Warranty is three years onsite NBD.			

Proposed configuration exceed specifications.
System spec sheet attached.

ThinkPad T400, Part Number 2768 CTO - Intel Based Notebook

	Unit Price	Discount %	Unit Discounted Price
B. Premium Notebook Offering	\$1,618.00	32.10%	\$1,098.62
2.4 GHz Core 2 Duo T7700 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater			
120GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (Optional)			
802.11a/b/g/draft-n intergrated wireless			
17 inch screen or greater			
10/100/1000 RJ45			
Warranty is three years onsite NBD.			

Tablet

Intel/ AMD Based

Proposed configuration exceed specifications.
System spec sheet attached.

ThinkPad X61 Tablet, Part Number 7763 CTO - Intel Based Tablet

	Unit Price	Discount %	Unit Discounted Price
C. Tablet Offering	\$2,108.00	33.00%	\$1,412.36
1.6-GHz Core 2 Duo L7500 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater			
80 GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive (external ok)			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
12 inch screen or greater			
10/100/1000 RJ-45			
Warranty is three years onsite NBD.			

Units above are base offerings.

****Please provide link to publicly available price list.***

www.lenovo.com/products

Notes:

- The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
- With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.
- Please note that the configurations proposed above represent good current models that are in fact over spec'd.
Daly did not propose configurations that are end of life / discontinued or configurations that are approaching end of life.
- The system specifications for the "Standard Configuration" models proposed are attached.
- Discounts for other Lenovo product/lines will be in the range of 10 to 33% or higher.
- Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur.
Daly does not expect price escalation to occur in the first year of the contract.
Daly does not expect any price escalation to be more than 3% annually.

Rugged Notebooks

Intel/ AMD Based

Partial Mil Spec 810.F (shock, vibration, etc)

ThinkPad R400, Part Number 7440 CTO - Intel Based Notebook

**Proposed configuration exceed specifications.
System spec sheet attached.**

	Unit Price	Discount %	Unit Discounted Price
A. Standard Rugged Notebook Offering	\$1,228.00	32.50%	\$828.90
2 GHz Core 2 Duo T7300 or equivalent			
Integrated Graphics Media Accelerator (256mb RAM min)			
1GB RAM or greater			
80GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
12 inch screen or greater			
10/100/1000 RJ45			
56K RJ-11			
Warranty is three years onsite NBD.			

ThinkPad T400, Part Number 2767 CTO - Intel Based Notebook

**Proposed configuration exceed specifications.
System spec sheet attached.**

	Unit Price	Discount %	Unit Discounted Price
B. Premium Rugged Notebook Offering	\$1,618.00	32.10%	\$1,098.62
2.4 GHz Core 2 Duo T7700 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater			
120GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (Optional)			
802.11a/b/g/draft-n intergrated wireless			
14 inch screen or greater			
10/100/1000 RJ-45			
56K RJ-11			
Warranty is three years onsite NBD.			

Units above are base offerings.

****Please provide link to publicly available price list.***

www.lenovo.com/products

Notes:

1. The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
2. With specific quantities identified, additional discounts may be available from Daly and Lenovo for the Commonwealth.
3. Please note that the configurations proposed above represent good current models that are in fact over spec'd.
Daly did not propose configurations that are end of life / discontinued or configurations that are approaching end of life.
4. The system specifications for the "Standard Configuration" models proposed are attached.
5. Discounts for other Lenovo product/lines will be in the range of 10 to 32% or higher.
6. Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur.
Daly does not expect price escalation to occur in the first year of the contract.
Daly does not expect any price escalation to be more than 3% annually.

Notebook

Intel/ AMD Based

Satellite Pro S300 (PSSBAU-00D005) - Intel Based System

Proposed configuration exceed specifications.
System spec sheet attached.

Minimum Configurations

	Unit Price	Discount %	Unit Discounted Price
A. Standard Notebook Offering	\$1,218.00	9.75%	\$1,099.25
2 GHz Core 2 Duo T7300 or equivalent			
Integrated Graphics Media Accelerator (256mb RAM min)			
1GB RAM or greater			
80GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
14.1 inch screen or greater			
3 Year Onsite Service with Next Business Day			
3 Year Service Express / Depot Express Option (Part No. WSN-PQQP3V)	\$49.00	22%	\$38.22

Proposed configuration exceed specifications.
System spec sheet attached.

Tecra M10 S3401 (PTMB3U-00W00X)

	Unit Price	Discount %	Unit Discounted Price
B. Premium Notebook Offering	\$1,468.00	14%	\$1,262.48
2.4 GHz Core 2 Duo T7700 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater			
120GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (Optional)			
802.11a/b/g/draft-n intergrated wireless			
17 inch screen or greater			
10/100/1000 RJ45			
3 Year Onsite Service with Next Business Day			
3 Year Service Express / Depot Express Option (Part No. WSN-PQQP3V)	\$49.00	22%	\$38.22

Tablet

Intel/ AMD Based

PROTÉGÉ M700 (PPM70U-1501E) - Intel Based System

Proposed configuration exceed specifications.
System spec sheet attached.

	Unit Price	Discount %	Unit Discounted Price
C. Tablet Offering	\$1,624.00	15.00%	\$1,380.40
1.6-GHz Core 2 Duo L7500 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater			
80 GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive (external ok)			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
12 inch screen or greater			
10/100/1000 RJ-45			
3 Year Onsite Service with Next Business Day (Part No. WSN-PQQN3V)	\$169.00	22%	\$131.82
3 Year Service Express / Depot Express Option (Part No. WSN-PQQP3V)	\$49.00	22%	\$38.22

Units above are base offerings.

***Please provide link to publicly available price list.**

www.Toshiba.com or www.Daly.com

Notes:

- The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
- With a potential contract life span of 5 years and without a specified quantity at this time, Daly and Toshiba are still able to offer the above steep discounts.
- With specific quantities identified, additional discounts may be available from Toshiba for the Commonwealth.
- Please note that the configurations proposed above represent good current models that are in fact over spec'd. What is important is that Daly can offer the proposed steep discounts and will maintain these discounts for the life of the contract.
- The system specifications for the "Standard Configuration" models proposed are attached.
- Discounts for other Toshiba product/lines will be in the range of 5 to 20% or higher.
- Discounts for all warranty options will be 10 to 22% or higher.
- Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur. Daly does not expect price escalation to occur in the first year of the contract. Daly does not expect any price escalation to be more than 3% annually.

Rugged Notebooks

Intel/ AMD Based

Partial Mil Spec 810.F (shock, vibration, etc)

Panasonic CF-52GCMBEAM - Intel Based System

Proposed configuration exceed specifications. System spec sheet attached.

Minimum Configurations

	Unit Price	Discount %	Unit Discounted Price
A. Standard Rugged Notebook Offering	\$ 1,999.00	21.25%	\$ 1,574.21
2 GHz Core 2 Duo T7300 or equivalent			
Integrated Graphics Media Accelerator (256mb RAM min)			
1GB RAM or greater			
80GB SATA hard drive or greater (Daly is proposing 160GB)			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (optional)			
802.11a/b/g/draft-n intergrated wireless			
12 inch screen or greater			
10/100/1000 RJ45			
56K RJ-11			
3 year onsite warranty NBD (Part No. CF-SVCLTOSUS3Y)	\$ 175.00	16%	\$ 147.00

Proposed configuration exceed specifications. System spec sheet attached.

Panasonic CF-52EKMBDAM - Intel Based System *

	Unit Price	Discount %	Unit Discounted Price
B. Premium Rugged Notebook Offering	\$ 3,008.00	21.25%	\$ 2,368.80
2.4 GHz Core 2 Duo T7700 or equivalent (Using 2.4GHz P8600 CPU)			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater (Total 2 GB configured with Panasonic Part No. CF-WMBA601G added to the based unit)			
120GB SATA hard drive or greater (Daly is proposing 160 GB)			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (Optional)			
802.11a/b/g/draft-n intergrated wireless			
14 inch screen or greater			
10/100/1000 RJ-45			
56K RJ-11			
3 year onsite warranty NBD (Part No. CF-SVCLTOSUS3Y)	\$ 175.00	16%	\$ 147.00

* The Panasonic CF-52 Toughbook is proposed for the "Premium" class rugged notebook because the RFP specification calls for a 2.4 GHz Core 2 Duo processor and a wireless that is 802.11 a/b/g/draft-n. The Panasonic CF-52 P8600 has the 2.4 GHz Core 2 Duo processor and the draft-n wireless. The Panasonic CF-30 fully rugged notebook is not proposed for this category because it currently only has a 1.6 GHz Core 2 Duo (L7500) processor and it does not have the draft-n wireless.

Please note that the Panasonic CF-30 notebook is considered to be the fully rugged notebook by many in the law enforcement, EMS, and fire rescue community. See the attached CF-30 specification sheets. Please note that Daly understands that the CF-30 does not technically meet the RFP specification. Daly is presenting the fully rugged Panasonic CF-30 for informational purposes only and we will honor this discount.

Panasonic CF-30F3SAXAM - Intel Based System

System spec sheet attached.

	Unit Price	Discount %	Price
B. Premium Rugged Notebook Offering	\$ 3,533.00	19.25%	\$ 2,852.90
2.4 GHz Core 2 Duo T7700 or equivalent			
Discreet Graphics Media Accelerator (256mb RAM min)			
2GB RAM or greater (Total 2 GB configured with Panasonic Part No. CF-WM12864E40 added to the based unit)			
120GB SATA hard drive or greater			
CDRW/DVD+/-RW Combo Drive			
Microsoft Vista Business Capable			
Integrated fingerprint reader (Optional)			
802.11a/b/g/draft-n intergrated wireless			
14 inch screen or greater			
10/100/1000 RJ-45			
56K RJ-11			
3 year onsite warranty NBD (Part No. CF-SVCLTOSUS3Y)	\$ 175.00	16%	\$ 147.00

Units above are base offerings.

***Please provide link to publicly available price list.**
www.panasonic.com

Notes:

- The discounts proposed for the "Standard Configuration" will remain in effect for the life of the contract.
- With a potential contract life span of 5 years and without a specified quantity at this time, Daly and Panasonic are still able to offer the above steep discounts.
- With specific quantities identified, additional discounts may be available from Daly and Panasonic for the Commonwealth.
- Please note that the configurations proposed above represent good current models that are in fact over spec'd. Daly did not propose configurations that are end of life / discontinued or configurations that are approaching end of life. What is important is the Daly can offer the proposed steep discounts and will maintain these discounts for the life of the contract.
- The system specifications for the "Standard Configuration" models proposed are attached.
- Discounts for other Panasonic product/lines will be in the range of 10 to 21.25% or higher.
- Discounts for all warranty options will be 10 to 16% or higher.
- Price escalation seldom occurs. Daly will only request price escalation from VITA when it does occur. Daly does not expect price escalation to occur in the first year of the contract. Daly does not expect any price escalation to be more than 3% annually.

Peripherals

A. Flash Drives	Unit Price	Discount %	Unit Discounted Price
2 GB (Kingston Part No. DT1/2GB)	\$ 9.00	25.00%	\$ 6.75
4 GB (PNY P-FD4GB-HPV100W-FS)	\$ 15.00	25.00%	\$ 11.25
8 GB (PNY P-FD8GB-HPV100W-FS)	\$ 25.00	25.00%	\$ 18.75

List price location: www.kingston.com and www.pny.com

B. Monitors (wide aspect)	Unit Price	Discount %	Unit Discounted Price
17" LCD (V7 Part No. D1711-N6)	\$ 189.99	35.00%	\$ 123.49
19" LCD (V7 Part No. D19W12A-N6)	\$ 199.99	35.00%	\$ 129.99
21" LCD (V7 Part No. D22W12-N6)	\$ 259.99	35.00%	\$ 168.99

List price location: www.v7-world.com

C. Docking Station	Unit Price	Discount %	Unit Discounted Price
Ethernet- RJ45 (Targus Part No. ACP45US)	\$ 109.99	22.00%	\$ 85.79
Audio Line In/Out			
Video- 15 Pin High Density			
Keyboard USB			
Mouse USB			

List price location: www.targus.com

D. Port Replicator	Unit Price	Discount %	Unit Discounted Price
Audio Headphone (Cables To Go Part No. 28652)	\$ 99.99	30.00%	\$ 69.99
Audio RCA Digital Coax			
Ethernet- RJ45			
Video- S-Video			
Video- RCA Composite			
Serial- 9 Pin D-Shell			
Serial- RJ 11 Mod			

List price location: www.cablestogo.com

E. External USB Floppy Drive	Unit Price	Discount %	Unit Discounted Price
1.44MB (Diablotek Part No. D15-1078)	\$ 25.99	26.00%	\$ 19.23

List price location: www.tigerdirect.com and www.diablotek.com

F. Network Interface Cards	Unit Price	Discount %	Unit Discounted Price
10/100/1000 BASE-T (RJ 45) (Trendnet Part No. TEG-PCITXR)	\$ 19.99	25.00%	\$ 14.99

List price location: www.trendnet.com

G. Mouse	Unit Price	Discount %	Unit Discounted Price
Optical Scroll Mouse- PS/2 (Logitech Part No. 953817-2403)	\$ 13.00	45.00%	\$ 7.15
Optical Scroll Mouse- USB (Micro Innovations Part No. PD525P)	\$ 9.99	30.00%	\$ 6.99

List price location: www.logitech.com and www.microinnovations.com

H. Keyboard	Unit Price	Discount %	Unit Discounted Price
Standard Keyboard- PS/2 (Labtec Part No. 967529-0403)	\$ 9.99	30.00%	\$ 6.99
Standard Keyboard- USB (Logitech Part No. 967738-0403)	\$ 12.99	30.00%	\$ 9.09

List price location: www.labtec.com and www.logitech.com

I. Battery Back Up Unit	Unit Price	Discount %	Unit Discounted Price
Output Capacity- 865Watts/ 1440VA (Tripplite Part No. OMNIVS1000)	\$ 159.00	18.00%	\$ 130.38
Nominal Output/Input Voltage- 120V			
Output Connection Type- (6) NEMA 5-15R			
Half Load Run Time- 20 minutes			
Full Load Run Time- 7 minutes			

List price location: www.tripplite.com

Warranty is manufacturer's warranty

Units above are base offerings.

***Please provide link to publicly available price list.**