

EXHIBIT C

PC

Intel or AMD Based

Minimum Configurations	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Option #1 Intel Processor	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Option #2 AMD Athlon Processor
	\$1,038	39%	\$633	ThinkCentre M57e, Part Number 9181CTO	\$858	39%	\$523	ThinkCentre A61, Part Number 9169CTO
2.4 Ghz Core 2 Duo E6600/ 2 Ghz Athlon 64 X2 3800+ or equivalent				Intel Core 2 Duo E6750 Processor 2.66GHz (Intel Core 2 Duo E6550 Processor -2.33GHz - Save \$20)				AMD Athlon 64 X2 4000+ AM2 Processor - 2.1GHz
Graphics Media Accelerator (256mb RAM minimum)				Intel Graphics Media Accelerator 3100 (GMA 3100)				Integrated Video AMD 690G
2GB RAM or greater				2GB RAM				2GB RAM
80GB SATA drive or greater				160GB SATA drive				80GB Hard Disk Drive- 7200RPM Serial ATA
CDRW/DVD+-RW Combo Drive				DVD Recordable SATA for VISTA				DVD Recordable SATA for Vista
Microsoft Vista Business Capable				Vista Business				Genuine Windows Vista Business
Two Front Facing USB Ports or greater				Two Front Facing USB Ports				Two Front Facing USB Ports
17" LCD Monitor (minimum)				17" LCD Monitor, Part number 9227AE1				17" LCD Monitor, Part number 9227AE1
Two button optical mouse with scroll wheel				Two button optical mouse with scroll wheel				Two button optical mouse with scroll wheel
Keyboard with 103 keys				Keyboard with 103 keys				Keyboard with 103 keys
10/100/1000 RJ-45				10/100/1000 RJ-45				10/100/1000 RJ-45
Warranty is three years on-site. Additionally, you may offer depot.				Warranty is three years next business day parts and labor on-site.				Warranty is three years next business day parts and labor on-site.
			\$652	Price with eVa and VITA fees added (3%)			\$539	Price with eVa and COVa fees added (3%)

	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Option #1 Intel Processor	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Option #2 AMD Athlon Processor
	\$1,272	39%	\$775	ThinkCentre M57e, Part Number 9181CTO	\$1,320	39%	\$805	ThinkCentre A62, Part Number 9169CTO
3-GHz Core 2 Duo E6850 or equivalent				Core 2 Duo E8400 Processor 3.0GHz 1333MHz				AMD Athlon 64X2 5200+ AM2 Processor -2.7G
Discrete Graphics Media Accelerator (256mb RAM minimum)				Discrete-ATI Radeon HD 2400 XT 256M LP with DMS59				Discrete-ATI Radeon HD 2400 XT 256M LP with DMS59
2GB RAM or greater				2GB RAM				2GB RAM
120GB SATA drive or greater				160GB SATA drive				160GB Hard Disk Drive- 7200RPM Serial ATA
CDRW/ DVD+-RW Combo Drive				DVD Recordable SATA for VISTA				DVD Recordable SATA for Vista
Microsoft Vista Business Capable				Vista Business				Genuine Windows Vista Business
Two Front Facing USB Ports or greater				Two Front Facing USB Ports				Two Front Facing USB Ports
21" LCD Monitor				20" LCD monitor part number 4434HB6, optional upgrade to 22" LCD in peripherals tab (Addl \$40)				20" LCD monitor part number 4434HB6, optional upgrade to 22" LCD in peripherals tab (addl \$40)
Two button optical mouse with scroll wheel				Two button optical mouse with scroll wheel				Lenovo Optical Wheel Mouse - USB Primax 4
Keyboard with 103 keys				Keyboard with 103 keys				Keyboard with 103 keys
10/100/1000 RJ-45				10/100/1000 RJ-45				10/100/1000 RJ-45
Warranty is three years on-site. Additionally, you may offer depot.				Warranty is three years next business day parts and labor on-site.				Warranty is three years next business day parts and labor on-site.
			\$798	Price with eVa and VITA fees added (3%)			\$829	Price with eVa and COVa fees added (3%)

Units above are base offerings.

*Please provide link to publicly available price list.

www.lenovo.com/products

- * Bundled price includes system and monitor
- * Ground Shipping is included.
- * The specs that are bolded above exceed the minimum specification

Notebook

Intel/ AMD Based

<i>Minimum Configurations</i>	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Products
A. Standard Notebook Offering	\$1,228	35%	\$798	ThinkPad R400, Part Number 7440 CTO
2 GHz Core 2 Duo T7300 or equivalent				Intel Core 2 Duo P8400 2.26 Ghz w/1033 MHZ FSB
Integrated Graphics Media Accelerator (256mb RAM min)				Intel integrated GMA 4500 MHD (Up to 256 mb RAM)
1GB RAM or greater				1GB 1033 MHZ DDR3 RAM
80GB SATA hard drive or greater				80GB 5400 RPM SATA hard drive
CDRW/DVD+/-RW Combo Drive				CD/DVD +/- Recordable SATA for VISTA
Microsoft Vista Business Capable				Microsoft Vista Business
Integrated fingerprint reader (optional)				Fingerprint reader included
802.11a/b/g/draft-n intergrated wireless				Intel 5100 802.11a/b/g/n integrated wireless
14.1 inch screen or greater				14.1 inch WXGA 1280 X 800 Anti-glare
10/100/1000 RJ45				10/100/1000 RJ45
56K RJ-11				56K RJ-11
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - Three years on-site NBD 9-5, Included in price
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (save \$20)
			\$822	Price with eVa and VITA fees added (3%)

	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Products
B. Premium Notebook Offering	\$1,618.00	35%	\$1,052	ThinkPad T400 Model Part Number 2768 CTO
2.4 GHz Core 2 Duo T7700 or equivalent				Intel Core 2 Duo P8600 2.4 Ghz, 6Mb L2, 1033 MHZ FSB
Discreet Graphics Media Accelerator (256mb RAM min)				ATI™ Mobility Radeon™ HD 3470 Discrete Graphics Media Accelerator w/256 Mb RAM (Hot switchable to built in GMA 4500 graphics to save battery)
2GB RAM or greater				2GB 1033 MHZ DDR3 RAM
120GB SATA hard drive or greater				160GB 5400 RPM SATA hard drive
CDRW/DVD+/-RW Combo Drive				CD/DVD +/- Recordable SATA for VISTA
Microsoft Vista Business Capable				Microsoft Vista Business
Integrated fingerprint reader (Optional)				Fingerprint reader included
802.11a/b/g/draft-n intergrated wireless				Intel 5100 802.11a/b/g/n integrated wireless
17 inch screen or greater				14.1 inch WXGA+ 1440 X 900 Anti-glare
10/100/1000 RJ45				10/100/1000 RJ45
56K RJ-11				56K RJ-11
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - Three years on-site NBD 9-5, Included in price
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (save \$20)
			\$1,083.56	Price with eVa and VITA fees added (3%)

	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Products
C. Tablet Offering	\$2,108	35%	\$1,372	ThinkPad X61 tablet Part number, 7763 CTO
1.6-GHz Core 2 Duo L7500 or equivalent				Intel Core 2 Duo T7500 1.6 Ghz, 800 MHZ FSB
Discreet Graphics Media Accelerator (256mb RAM min)				Intel GMA 3100 Integrated Graphics Media accelerator with up to 256 Ml Ram as needed
2GB RAM or greater				2GB PC 5300 667 Mhz Ram
80 GB SATA hard drive or greater				80 GB 5400 RPM SATA hard drive
CDRW/DVD+/-RW Combo Drive (external ok)				USB 2.0 CD/DVD +/- Recordable SATA for VISTA Part number,41N5565
Microsoft Vista Business Capable				Microsoft Vista Business
Integrated fingerprint reader (optional)				Fingerprint Reader included
802.11a/b/g/draft-n intergrated wireless				Intel 802.11 a/b/g/n integrated wireless
12 inch screen or greater				12.1 inch XGA 1024 X 768 Anti-glare
10/100/1000 RJ-45				10/100/1000 RJ45
56K RJ-11				56K RJ-11
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - Three years on-site NBD 9-5, Included in price
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (save \$20)
			\$1,413	Price with eVa and VITA fees added (3%)

AMD processors must be at least equivalent to listed Intel processors

Units above are base offerings.

***Please provide link to publicly available price list.**

www.lenovo.com/products

* Ground Shipping is included.

* **The specs that are bolded above exceed the minimum specification**

Rugged Notebooks

Intel/ AMD Based

Partial Mil Spec 810.F (shock, vibration, etc)

Minimum Configurations	Unit Price	Discount %	Unit Discounted	Attronica Response - Lenovo Products
A. Standard Rugged Notebook Offering	\$1,228	35%	\$798	ThinkPad R400, Part Number 7440 CTO
2 GHz Core 2 Duo T7300 or equivalent				Intel Core 2 Duo P8400 2.26 Ghz w/1033 MHZ FSB
Integrated Graphics Media Accelerator (256mb RAM min)				Intel integrated GMA 4500 MHD (Up to 256 mb RAM)
1GB RAM or greater				1GB 1033 MHZ DDR3 RAM
80GB SATA hard drive or greater				80GB 5400 RPM SATA hard drive
CDRW/DVD+/-RW Combo Drive				CD/DVD +/- Recordable SATA for VISTA
Microsoft Vista Business Capable				Microsoft Vista Business
Integrated fingerprint reader (optional)				Fingerprint reader included
802.11a/b/g/draft-n intergrated wireless				Intel 5100 802.11a/b/g/n integrated wireless
12 inch screen or greater				14.1 inch WXGA 1280 X 800 Anti-glare
10/100/1000 RJ45				10/100/1000 RJ45
56K RJ-11				56K RJ-11
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - Three years on-site NBD 9-5, Included in price
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (save \$20)
				8 military spec claims, low pressure, humidity, vibration, high temperature, temperature shock, low pressure (15000ft) SSD, low temperature with SSD, DustSSD drives are available at an additional price.
# of Rugged Mil specs met			\$821.94	Price with eVa and VITA fees added (3%)

	Unit Price	Discount %	Unit Discounted Price	Attronica Response - Lenovo Products
B. Premium Rugged Notebook Offering	\$1,618.00	35%	\$1,052	ThinkPad T400 Model Part Number 2767 CTO
2.4 GHz Core 2 Duo T7700 or equivalent				Intel Core 2 Duo P8600 2.4 Ghz, 6Mb L2, 1033 MHZ FSB
Discreet Graphics Media Accelerator (256mb RAM min)				ATI™ Mobility Radeon™ HD 3470 Discrete Graphics Media Accelerator w/256 Mb RAM (Hot switchable to built in GMA 4500 graphics to save battery)
2GB RAM or greater				2GB 1033 MHZ DDR3 RAM
120GB SATA hard drive or greater				160GB 5400 RPM SATA hard drive
CDRW/DVD+/-RW Combo Drive				CD/DVD +/- Recordable SATA for VISTA
Microsoft Vista Business Capable				Microsoft Vista Business
Integrated fingerprint reader (Optional)				Fingerprint reader included
802.11a/b/g/draft-n intergrated wireless				Intel 5100 802.11a/b/g/n integrated wireless
14 inch screen or greater				14.1 inch WXGA+ 1440 X 900 Anti-glare
10/100/1000 RJ-45				10/100/1000 RJ45
56K RJ-11				56K RJ-11
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - Three years on-site NBD 9-5, Included in price
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (save \$20)
				8 military spec claims, low pressure, humidity, vibration, high temperature, temperature shock, low pressure (15000ft) SSD, low temperature with SSD, Dust. Solid State Drives (SSD) are available at an additional price.
# of Rugged Mil specs met			\$1,083.56	Price with eVa and VITA fees added (3%)

Units above are base offerings.

AMD processors must be at least equivalent to listed Intel processors

***Please provide link to publicly available price list.**

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* Ground Shipping is included.

* **The specs that are bolded above exceed the minimum specification**

Non-Standard Product Discounts

Non-Standard Discounts apply to Lenovo products that are not in the Standard Pricing pages of this proposal. Attronica will always seek the best pricing available for any Public Body and offer that pricing, using this contract, to all other Public Bodies.

Non-Standard Discounts	Discount from Manufacturer Web Price
Lenovo ThinkCentre PCs	20%
Lenovo ThinkPad Notebooks	18%
Lenovo Branded Options	13%
Lenovo ThinkVision Monitors	10%
Peripherals and Options - any Brand	7%

These non-standard discounts do not apply to Lenovo ThinkStation Workstations or any pre-discounted Lenovo systems. Attronica will work with all vendors to provide the best pricing possible for other brands of products desired by Virginia Public Bodies.

****Please provide link to publicly available price list.***

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Rugged Notebooks

Intel/ AMD Based

Partial Mil Spec 810.F (shock, vibration, etc)

Minimum Configurations	Unit Price	Discount %	Unit Discounted	Attronica Response - HP Products
A. Standard Rugged Notebook Offering	\$1,403	25%	\$1,049	HP EliteBook 6930p
2 GHz Core 2 Duo T7300 or equivalent				Intel® Core™ 2 Duo Processor P8600 (2.40 GHz, 3 MB L2 cache, 1066 MHz FSB)
Integrated Graphics Media Accelerator (256mb RAM min)				Mobile Intel® GMA 4500MHD (integrated graphics)
1GB RAM or greater				1G 800DDR2 1DM Memory
80GB SATA hard drive or greater				120G 5400RPM FX Hard Drive
CDRW/DVD+/-RW Combo Drive				COMBO DVD/CDRW UB 6930p Optical Drive
Microsoft Vista Business Capable				Vista Business 32
Integrated fingerprint reader (optional)				Fingerprint reader included
802.11a/b/g/draft-n intergrated wireless				Intel 802.11a/b/g draft-n
12 inch screen or greater				14.1-inch diagonal WXGA anti-glare; 14.1-inch diagonal Illumi-Lite, WXGA WVA; 14.1-inch diagonal WXGA+ anti-glare
10/100/1000 RJ45				Network card - 10/100/1000 NIC
56K RJ-11				56K V.92 modem
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - Three years on-site NBD 9-5, Included in price
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (save \$62)
				Passes rigorous MIL-STD 810F testing: This newly-designed notebook has been tested at extreme temperatures of 60 °C /140 °F and -29 °C/-20 °F and meets the Military Standard 810F for vibration, dust, humidity, altitude, and high temperature.
			\$1,080	Price with eVa and VITA fees added (3%)

	Unit Price	Discount %	Unit Discounted	Attronica Response - HP Products
B. Premium Rugged Notebook Offering	\$1,403	25%	\$1,049	HP EliteBook 6930p
2.4 GHz Core 2 Duo T7700 or equivalent				Intel® Core™ 2 Duo Processor P8600 (2.40 GHz, 3 MB L2 cache, 1066 MHz FSB)
Discreet Graphics Media Accelerator (256mb RAM min)				Mobile Intel® GMA 4500MHD (integrated graphics)
2GB RAM or greater				1G 800DDR2 1DM Memory
120GB SATA hard drive or greater				120G 5400RPM FX Hard Drive
CDRW/DVD+/-RW Combo Drive				COMBO DVD/CDRW UB 6930p Optical Drive
Microsoft Vista Business Capable				Vista Business 32
Integrated fingerprint reader (Optional)				Fingerprint reader included
802.11a/b/g/draft-n intergrated wireless				Intel 802.11a/b/g draft-n
14 inch screen or greater				14.1-inch diagonal WXGA anti-glare; 14.1-inch diagonal Illumi-Lite, WXGA WVA; 14.1-inch diagonal WXGA+ anti-glare
10/100/1000 RJ-45				Network card - 10/100/1000 NIC
56K RJ-11				56K V.92 modem
Warranty is three years on-site. Additionally, you may offer depot.				Warranty - Three years on-site NBD 9-5, Included in price
				Warranty-remove 3 year onsite warranty and have 3 year depot warranty standard (save \$62)
				Passes rigorous MIL-STD 810F testing: This newly-designed notebook has been tested at extreme temperatures of 60 °C /140 °F and -29 °C/-20 °F and meets the Military Standard 810F for vibration, dust, humidity, altitude, and high temperature.
			\$1,080	Price with eVa and VITA fees added (3%)

Units above are base offerings.

AMD processors must be at least equivalent to listed Intel processors

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Note: HP will only commit to Special Bid Pricing Discounts one year at a time for Business Partners. Attronica will work with HP to secure this pricing for each renewal, but cannot guarantee what HP will provide. Attronica will work with all other vendors to provide the best pricing possible for other brands of products desired by Virginia Public Bodies.