

## Exhibit A – Pricing Schedule

### Item 1. Mobile Satellite System

The system should consist of a mobile mount and antenna, receiver and transmitter modems, an antenna control unit and a gateway. System should be capable of automatically pointing to the required satellite. System should have GPS location, heading and altitude. System should be capable of manual operation. System to be similar to DataStorm G74 or approved equal.

Quantity: 1 Each

State Make: MotoSAT DataStorm

Model: G-74 w/HughesNet HN7000S modem \$ \$5,295 /each

Annual Maintenance: \$ N/A

Total: \$ \$5,295

### Item 2. Fixed Satellite System

The system should consist of a fixed mount and antenna, receiver and transmitter modems and a Network Access Point (NAP) or gateway. System to be similar to DirecWay DW7000 w/.74m antenna or approved equal.

Quantity: 1 Each

State Make: HughesNet (Formerly Direcway)

Model: .74 meter fixed system w/HN7000S modem \$ \$685 /each

Installation: \$ \$600

Annual Maintenance: \$ N/A

Total: \$ \$1,285

**Item 3. Broadband Internet Satellite Service**

This service must provide broadband Internet satellite service to the Commonwealth. Service should be based on both dynamically assigned IP addresses and static IP addresses. The service should be set up to allow multiple users. Service should be available throughout the United States. The service must provide for satellite latency, must ensure encryption and allow the data stream to be used efficiently in a Virtual Private Network (VPN) environment. Service to be similar to HughesNet Elite or equal and should be compatible with the mobile and/or fixed system bid.

Satellite Service: HughesNet Business Internet Access 100

Satellite Flat Rate Service per month \$ \$68.99

Dynamic IP Address \$ included

Static IP Address \$ \$19.00/mo.

Set-up Fee \$ N/A

**Total:** \$ \$68.99 - \$87.99

**Award Totals**

**Item 1 (Mobile System) and Item 3 (Service)** \$ \$5,295  
\$68.99/mo - \$87.99/mo for Service

**Item 2 (Fixed System) and Item 3 (Service)** \$ \$1,285  
\$68.99/mo - \$87.99/mo for Service

**Item 3 Satellite Service** \$ \$68.99 - \$87.99

Exhibit A – Pricing

**Attachment A**

Item 3 – Broadband Internet Satellite Service (Cont'd)

HughesNet Business Internet Access 200	\$118.49/month
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HughesNet Business Internet Access 300	\$198.49/month
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