

EXHIBIT B - PRICING

I. Evaluation model

- A. This Contract will be awarded to the lowest responsive and responsible Bidder(s) having the lowest "TOTAL PRICE" on line 73 of the "Pricing Schedule" in section II below. VITA has developed a model upon which Bidders must apply their rates for each category of work, cable, etc. in order to obtain a bottom-line lump sum for the purpose of evaluating bids. This model is reflected in the Pricing Schedule in section II.
- B. The quantities shown are only relevant for the pricing model developed for the evaluation of bids. Authorized Users will be allowed to order the items listed at the prices shown in any quantities necessary to fulfill their needs.

II. Pricing Schedule

For each and every line item in this Pricing Schedule, Bidders must insert their rates in the appropriate column, and then extend those rates by multiplying by the quantities shown. Bidders must insert the resulting total in the last column.

Billable Item	Unit of Measure	Unit Rate (\$)	X	Quantity	=	Extended Model Price (\$)
1. Installation, termination and testing of horizontal Category 5e & Category 6 copper cabling, including cost of incidental materials (J-supports, cable ties, cable management and routing hardware, jumper wire, etc.), per hour	HR	36	X	250	=	9,000
2. Category 5e cable (cable only), plenum-rated, per foot	FT	.22	X	12,000	=	2,640
3. Category 5e cable (cable only), non-plenum-rated, per foot	FT	.12	X	8,000	=	960
4. Category 5e UTP patch panel, 12 ports	EA	78	X	2	=	156
5. Category 5e UTP patch panel, 24 ports	EA	99	X	2	=	198
6. Category 5e UTP patch panel, 48 ports	EA	179	X	2	=	358
7. Category 5e outlet/connector, including bezels or other miscellaneous mounting hardware required to mount in faceplate	EA	3.43	X	120	=	411.60
8. Category 5e UTP patch cord, 1 meter	EA	.97	X	24	=	23.28
9. Category 5e UTP patch cord, 2 meters	EA	1.44	X	24	=	36

Billable Item	Unit of Measure	Unit Rate (\$)	X	Quantity	=	Extended Model Price (\$)
10. Category 5e UTP patch cord, 3 meters	EA	1.95	X	24	=	46.80
11. Category 5e UTP patch cord, 5 meters	EA	2.73	X	24	=	65.52
12. Category 6 cable (cable only), plenum-rated, per foot	FT	.34	X	12,000	=	4,080
13. Category 6 cable (cable only), non-plenum-rated, per foot	FT	.18	X	8,000	=	1,440
14. Category 6 UTP patch panel, 12 ports	EA	.99	X	2	=	1.98
15. Category 6 UTP patch panel, 24 ports	EA	1.45	X	2	=	2.90
16. Category 6 UTP patch panel, 48 ports	EA	2.89	X	2	=	5.78
17. Category 6 UTP patch cord, 1 meter	EA	1.95	X	24	=	46.80
18. Category 6 UTP patch cord, 2 meters	EA	2.73	X	24	=	65.52
19. Category 6 UTP patch cord, 3 meters	EA	3.11	X	24	=	74.64
20. Category 6 UTP patch cord, 5 meters	EA	3.96	X	24	=	95.04
21. Category 6 outlet/connector, including bezels and other miscellaneous mounting hardware required to mount in faceplate	EA	5.45	X	120	=	654
22. Single-gang faceplate, including blanks for unused ports, screws and all hardware required to mount to box or mounting bracket	EA	1.12	X	48	=	53.76
23. Double-gang faceplate, including blanks for unused ports, screws and all hardware required to mount to box or mounting bracket	EA	2.47	X	48	=	118.56
24. Single-gang mounting bracket, including all hardware required to flush-mount to existing sheetrock wall	EA	1.29	X	48	=	61.92
25. Double-gang mounting bracket, including all hardware required to flush-mount to existing sheetrock wall	EA	1.69	X	48	=	81.12
26. Installation, termination and testing of fiber optic cabling and innerduct, including cost of incidental materials (J-supports, cable ties, cable routing hardware, etc.), per hour	HR	36	X	50	=	1,800
27. Plenum-rated innerduct (duct only), per foot	FT	1.86	X	300	=	558
28. 568SC fiber optic connector or other approved duplex Small Form Factor connector	EA	11.23	X	60	=	673.80
29. 6-fiber plenum-rated 62.5/125 micron optical fiber cable (cable only), per foot	FT	.56	X	300	=	168
30. 12-fiber plenum-rated 62.5/125 micron optical fiber cable (cable only), per foot	FT	1.25	X	300	=	375

Billable Item	Unit of Measure	Unit Rate (\$)	X	Quantity	=	Extended Model Price (\$)
31. 24-fiber plenum-rated 62.5/125 micron optical fiber cable (cable only), per foot	FT	2.08	X	300	=	624
32. 6-fiber plenum-rated 50/125 micron laser-optimized optical fiber cable (cable only), per foot	FT	.53	X	300	=	159
33. 12-fiber plenum-rated 50/125 micron laser-optimized optical fiber cable (cable only), per foot	FT	.87	X	300	=	261
34. 24-fiber plenum-rated 50/125 micron laser-optimized optical fiber cable (cable only), per foot	FT	1.94	X	300	=	582
35. Riser-rated innerduct (duct only), per foot	FT	.58	X	300	=	174
36. 6-fiber riser-rated 62.5/125 micron optical fiber cable (cable only), per foot	FT	.53	X	300	=	159
37. 12-fiber riser-rated 62.5/125 micron optical fiber cable (cable only), per foot	FT	.96	X	300	=	288
38. 24-fiber riser-rated 62.5/125 micron optical fiber cable (cable only), per foot	FT	2.07	X	300	=	621
39. 6-fiber riser-rated 50/125 micron laser-optimized optical fiber cable (cable only), per foot	FT	.53	X	300	=	159
40. 12-fiber riser-rated 50/125 micron laser-optimized optical fiber cable (cable only), per foot	FT	.88	X	300	=	264
41. 24-fiber riser-rated 50/125 micron laser-optimized optical fiber cable (cable only), per foot	FT	1.92	X	300	=	576
42. Fiber patch panel/cabinet, 12 port capacity, wall mount	EA	60	X	1	=	60
43. Fiber patch panel/cabinet, 24 port capacity, wall mount	EA	68	X	1	=	68
44. Fiber patch panel/shelf, 12 port capacity, rack mount	EA	88	X	1	=	88
45. Fiber patch panel/shelf, 24 port capacity, rack mount	EA	120	X	1	=	120
46. 62.5/125 micron optical fiber patch cord, duplex, 1 meter	EA	15	X	15	=	225
47. 62.5/125 micron optical fiber patch cord, duplex, 2 meters	EA	16.05	X	15	=	240.75
48. 62.5/125 micron optical fiber patch cord, duplex, 3 meters	EA	17.15	X	15	=	257.25

Billable Item	Unit of Measure	Unit Rate (\$)	X	Quantity	=	Extended Model Price (\$)
49. 62.5/125 micron optical fiber patch cord, duplex, 5 meters	EA	18.59	X	15	=	278.85
50. 50/125 micron laser-optimized optical fiber patch cord, duplex, 1 meter	EA	20.20	X	15	=	303
51. 50/125 micron laser-optimized optical fiber patch cord, duplex, 2 meters	EA	21.52	X	15	=	322.80
52. 50/125 micron laser-optimized optical fiber patch cord, duplex, 3 meters	EA	22.82	X	15	=	342.30
53. 50/125 micron laser-optimized optical fiber patch cord, duplex, 5 meters	EA	25.29	X	15	=	379.35
54. Other cabling services, including cost of incidental materials (jumper wire, screws, connectors, "J" hooks, cable ties, cable routing hardware, etc.), per hour	HR	36	X	50	=	1,800
55. Category 3 backbone cable (cable only), riser-rated, 25-pair, per foot	FT	.70	X	50	=	35
56. Category 3 backbone cable (cable only), riser-rated, 50-pair, per foot	FT	1.16	X	50	=	58
57. Category 3 backbone cable (cable only), riser-rated, 100-pair, per foot	FT	2.29	X	50	=	114.50
58. Category 3 backbone cable (cable only), riser-rated, 200-pair, per foot	FT	4.98	X	50	=	249
59. Category 3 backbone cable (cable only), riser-rated, 300-pair, per foot	FT	7.47	X	50	=	373.50
60. Category 3 backbone cable (cable only), plenum-rated, 25-pair, per foot	FT	.84	X	50	=	42
61. Category 3 backbone cable (cable only), plenum-rated, 50-pair, per foot	FT	1.52	X	50	=	76
62. Category 3 backbone cable (cable only), plenum-rated, 100-pair, per foot	FT	2.79	X	50	=	139.50
63. Category 3 backbone cable (cable only), plenum-rated, 200-pair, per foot	FT	6.96	X	50	=	348
64. Category 3 backbone cable (cable only), plenum-rated, 300-pair, per foot	FT	9.46	X	50	=	473
65. Category 5e cable (cable only), riser-rated, 25-pair, per foot	FT	1.43	X	50	=	71.50
66. Category 5e cable (cable only), plenum-rated, 25-pair, per foot	FT	3.48	X	50	=	174
67. Equipment rack, hinged, wall-mount, 35" - 48" tall, pre-drilled, 19" TIA/EIA mounting	EA	163	X	2	=	326
68. Equipment rack, floor standing, 7' tall, pre-drilled, 19" TIA/EIA mounting	EA	138	X	2	=	276

Billable Item	Unit of Measure	Unit Rate (\$)	X	Quantity	=	Extended Model Price (\$)
69. Equipment rack, floor standing, 3' - 4' tall, pre-drilled, 19" TIA/EIA mounting	EA	125	X	2	=	250
70. 66M1-50 connecting block, with hinged cover, 89D brackets and all mounting hardware	EA	11.83	X	10	=	118.30
71. 110 wiring block system with legs, label strips, all required mounting hardware, etc., for minimum 48 pairs	EA	27	X	10	=	270
72. 8-foot tall by 4-foot wide trade size 3/4 AC-grade void-free plywood backboard, fire-rated or painted on all sides with at least two coats of light-colored fire-resistant paint	EA	50	X	2	=	100
73. TOTAL PRICE					=	37153.96