Commonwealth of Virginia
Virginia Information Technologies Agency

VaPP ENTERPRISE STORAGE DEVICES

Date:	December 21, 2009
Contract #:	VA-040330-DELL
Authorized User:	State Agencies, Institutions and Other Public Bodies
Contractor:	DELL Marketing, L.P. One Dell Way, RR8/8706 Round Rock, TX 78682
FIN:	74-2616805
Contact Person:	Hilda Acevedo Phone: 800-981-3355 ext. 7267884 Fax: 512-283-9092 Email: Hilda_Acevedo@Dell.com Website: http://www.DELL.com
Contract Price List:	See Attachment C
Term:	December 1, 2009 – February 1, 2010
Delivery:	21 Days ARO
Shipping:	FOB Destination
Payment:	Net 30 days

For Additional Information, Please Contact:

John Tackley
IT Acquisition Manager
Phone: 804-416-6165
E-Mail: john.tackley@vita.virginia.gov
Fax: 804-416-6361

NOTES: Individual Commonwealth of Virginia employees are not authorized to purchase equipment or services for their personal use from this Contract.

For updates, please visit our Website at http://www.vita.virginia.gov/procurement/contracts.cfm

CONTRACT #VA-040330-DELL

CONTRACT CHANGE LOG

Change No.	Description of Change	Effective Date
1	Updates supplier contact information	1/13/05
2	Updates supplier contact information	7/28/05
3	Extends contract term	6/1/06
4	Extends contract term	6/1/07
5	Extends contract term	6/1/08
6	Extends contract for 6 months	6/1/09
7	Renewal PDF changed to reflect correct expiration	5/21/09
8	Extends contract for an additional 2 months	12/1/09
9	Mod allows Dell to subcontract portions of its Hardware Customization/CFI services to Select third party contractors	12/18/09

VITA: Prior review and approval by the Virginia Information Technologies Agency (VITA) is required for purchases in excess of $100,000.00 for State Agencies and Institutions only.

MODIFICATION
TO
CONTRACT NUMBER VA-040330-DELL
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
DELL MARKETING, L.P.

This MODIFICATION is an agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth" or "VITA" (Virginia Information Technologies Agency), and DELL MARKETING, L.P., hereinafter referred to as "Contractor" relating to the modification of the above Contract. This Modification is hereby incorporated into and made an integral part of Contract VA-040330-DELL (the Agreement), as modified.

Modification allows for the following:

November 17, 2009

Greg Scearce, VCO
Strategic Sourcing Specialist
Commonwealth Enterprise Solutions Center
11751 Meadowville Lane
Chester, VA 23836

Reference: Dell's Commonwealth of Virginia IT Contracts
(Dell Contract Ref. Nos. 90307/70683, 07/09/11ABP, 74787, 56AAK)
Subject: Dell Hardware Customization/ Custom Factory Integration (CFI) Services

Dear Mr. Scearce:

As part of Dell's efforts to optimize its supply chain, Dell will be subcontracting performance of certain portions of our Hardware Customization/CFI services to a select few third party providers ("Dell Service Providers"). Hardware Customization/CFI services include custom asset tagging, integration of hardware components, installation of software images and other similar custom factory integration services. Dell Service Providers may be performing their Hardware Customization/CFI services outside the country where your order is placed.

Dell is sending you this notice to request your authorization for Dell to perform Hardware Customization/CFI services as described above. Please rest assured that Dell remains directly responsible to you for the performance of the Hardware Customization/CFI services under the relevant contract(s) between our organizations. Your authorization will apply to all purchases made by any entities under the terms of the referenced Contract as of the date of your authorization below, and will remain in effect until you provide written notice to Dell revoking this authorization.

Kindly signify your consent by having an authorized representative sign in the space below and returning this letter to Lauren McCosham no later than November 30, 2009, either by fax at (512) 283-9092 or e-mail at lauren_mccosham@dell.com. Should you have any questions regarding this request, please contact your Dell Account Representative by phone at 717-503-7700 or e-mail at Tim_Wilkinson@dell.com.

Dell very much appreciates your business, and looks forward to continuing a mutually beneficial relationship into the future.

Best regards,

Lauren D. McCosham

Lauren D. McCosham
Contract Manager

ACKNOWLEDGMENT:

By: _____

Print Name: Gregory H. Scearce

Title: Strategic Sourcing Specialist

Company: VITA

Date: 12.09.2009

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-040330-DELL and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

COMMONWEALTH *of* VIRGINIA

George Coulter
Chief Information Officer
Email: cio@vita.virginia.gov

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
11751 Meadowville Lane
Chester, VA 23836
804-416-6400

TDD VOICE -TEL. NO.
711

November 18, 2009

VIA EMAIL

TO: DELL

RE: VA-040330-DELL

Please consider this correspondence your notification of the Commonwealth's 2 month extension of the above referenced contract, which is allowed under the Code of Virginia. This extension is needed in order to insure the continued availability of the contract's products and services while SCM solicits for suppliers who can fulfill the Commonwealth's future Enterprise Storage Management needs.

The expiration of this agreement is now extended to February 1, 2010.

Regards,

Digitally signed by John Tackley
DN: cn=John Tackley, c=US, o=Supply Chain Management, ou=Virginia Information Technologies Agency, email=John.Tackley@vita.virginia.gov
Reason: On behalf of the Commonwealth of Virginia
Location: Chester VA 23836
Date: 2009.11.18 10:29:23 -05'00'

John Tackley

Supply Chain Management

c: contract file

COMMONWEALTH *of* VIRGINIA

CIO of the Commonwealth
Email: lem.stewart@vita.virginia.gov
Lemuel C. Stewart, Jr.

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
11751 Meadowville Lane
Chester, VA 23836
804-416-6400

TDD VOICE -TEL. NO.
711

May 20, 2009

VIA EMAIL

TO: DELL

RE: VA-040330-DELL

Please consider this correspondence your notification of the Commonwealth's 6 month extension of the above referenced contract, which is allowed under the Code of Virginia. This extension is needed in order to insure the continued availability of the contract's products and services while SCM solicits for suppliers who can fulfill the Commonwealth's future Enterprise Storage Management needs.

The expiration of this agreement is now extended to November ~~31~~ 1, 2009.

Regards,

Digitally signed by John Tackley
DN: cn=John Tackley, c=US, o=Supply Chain Management, ou=Virginia Information Technologies Agency, email=John.Tackley@vita.virginia.gov
Reason: On behalf of the Commonwealth of Virginia
Location: Chester VA 23836
Date: 2009.05.20 10:16:11 -04'00'

John Tackley

Supply Chain Management

c: contract file

COMMONWEALTH *of* VIRGINIA

CIO of the Commonwealth
Email: lem.stewart@vita.virginia.gov
Lemuel C. Stewart, Jr.

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
110 S. Seventh Street
Richmond, Virginia 23219
(804) 371-5000

TDD VOICE -TEL. NO.
711

May 14, 2008

VIA EMAIL

TO: DELL Marketing L. P.

RE: VA-040330-DELL

Please consider this correspondence your notification of the Commonwealth's extension of the above referenced contract, in accordance with the Terms of the agreement.

The expiration of the agreement is now extended to May 31, 2009.

Regards,

John Tackley

Digitally signed by John Tackley
DN: cn=John Tackley, c=US, o=Virginia Information Technologies Agency, ou=Supply Chain Management, email=John.Tackley@vita.virginia.gov
Reason: On behalf of the Commonwealth of Virginia
Location: Chester, VA 23836
Date: 2008.05.14 10:51:11 -04'00'

John Tackley

Supply Chain Management

c: contract file

COMMONWEALTH *of* VIRGINIA

CIO of the Commonwealth
Email: lem.stewart@vita.virginia.gov
Lemuel C. Stewart, Jr.

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
110 S. Seventh Street
Richmond, Virginia 23219
(804) 371-5000

TDD VOICE -TEL. NO.
711

May 14, 2007

VIA EMAIL

TO: DELL Marketing L. P.

RE: VA-040330-DELL

Please consider this correspondence your notification of the Commonwealth's extension of the above referenced contract, in accordance with the Terms of the agreement.

The expiration of the agreement is now extended to May 31, 2008.

Regards,

John Tackley

Digitally signed by John Tackley
DN: cn=John Tackley, c=US, o=Supply Chain Management, ou=Virginia Information Technologies Agency, email=john.tackley@vita.virginia.gov
Reason: on behalf of the Commonwealth of Virginia
Date: 2007.05.14 09:08:34 -04'00'

John Tackley

Supply Chain Management

c: contract file

COMMONWEALTH *of* VIRGINIA

CIO of the Commonwealth
Email: lem.stewart@vita.virginia.gov
Lemuel C. Stewart, Jr.

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
110 S. Seventh Street
Richmond, Virginia 23219
(804) 371-5000

TDD VOICE -TEL. NO.
711

April 11, 2006

VIA EMAIL

TO: DELL Marketing L. P.

RE: VA-040330-DELL

Please consider this correspondence your notification of the Commonwealth's extension of the above referenced contract, in accordance with the Terms of the agreement.

The expiration of the agreement is now extended to May 31, 2007.

Regards,

John Tackley

Supply Chain Management

c: contract file

Virginia Information Technologies Agency

expect the best

SUPPLY CHAIN MANAGEMENT (SCM)

COMMONWEALTH of VIRGINIA

VIRGINIA INFORMATION TECHNOLOGIES AGENCY
SUPPLY CHAIN MANAGEMENT
110 SOUTH 7TH STREET
RICHMOND, VIRGINIA 23219

VITA STATEWIDE TERM CONTRACT: VA-040330-DELL

CONTRACTOR / PARTNER

COMPANY NAME:	DELL Marketing L.P.	SALES CONTACT:	Janet McLaughlin
ADDRESS:	One Dell Way, RR8/8706	TITLE:	Proposal Manager
		PHONE NO:	800-981-3355, x 86928
CITY/STATE/ZIP:	Round Rock, TX 78682	FAX:	512-723-7331
FEIN:	742616805	E-MAIL ADDRESS:	Janet_Mclaughlin@dell.com
WEBSITE URL:	http://www.DELL .com		

[The following information is for VITA internal use only.]

Products/Services:	**Enterprise Storage Device Categories: SAN/NAS/DASD/TAPE** **Brands: DELL; EMC; ADIC; various other brands listed in "Attachment C"**
Authorized Contract Users:	**VA Agencies, Institutions and other public bodies**
Contract Term:	**Two (2) years, with three optional one (1) year renewals**
Pricing (Not-to-Exceed):	**Standard order process for Products in "Attachment C" and Services in "Attachment D"**
Delivery:	**21 days After Receipt of Order (ARO)**
Shipping Costs:	**FOB Destination**
Additional Discounts:	**None**
RFQ Process:	**Available for large or non-standard order purchases**
RFQ Categories:	**SAN/NAS/DASD/TAPE**
RFQ Brands:	**DELL; EMC; ADIC; various other brands listed in "Attachment C"**
Installation Services:	**Optional, Available**
Warranty:	**Greater of one year, or manufacturer's standard warranty, with various Service Level Agreements (SLA) available**
Maintenance:	**Post-Warranty Maintenance w/various SLAs are available**

VITA SCM Contacts:	**Contract Information**	**Contract Administration/Compliance**
	John J. Tackley, VCO	*SCM Contracts Administration*
	Voice: (804) 371-5930	*(804) 371-5900*
	Fax: (804) 371-5969	*(804) 371-5969*
	E-mail Address john.tackley@vita.virginia.gov	contracts@vita.virginia.gov

[The above information is for VITA internal use only.]

MASTER CONTRACT
VA-040330-DELL
BETWEEN
THE COMMONWEALTH OF VIRGINIA
AND
DELL MARKETING L.P.

1. SCOPE OF AGREEMENT

This is an agreement (the "Contract" or "Agreement") between the Commonwealth of Virginia ("Commonwealth", "State" or "Virginia Information Technologies Agency" ("VITA")) and DELL MARKETING L.P. (DELL) (the "Contractor"), FEIN # 742616805, having its principal place of business at One Dell Way, Round Rock, TX 78682 for the purchase of Enterprise Storage Devices (the "Product", "Products", or Equipment), along with any required support services (the "Services") pursuant to the Commonwealth's Request For Proposal #2004-12, dated October 23, 2003 (the "RFP") and the Contractor's proposal, dated November 13, 2003 in response thereto. This Agreement establishes a Master Contract for the use by State Agencies, Institutions, and other public bodies as defined in §2.2-4301 of the Virginia Public Procurement Act (VPPA), and hereinafter referred to as "Authorized Users".

All Products are delivered and accepted with any integral software and firmware necessary for the complete operation of the Products. All software and firmware are considered to be perpetual and are not sold as discrete individual items. All Products are bought and sold on a Performance Basis.

2. INTERPRETATION OF AGREEMENT

Headings are for reference purposes only and shall not be considered in construing this Agreement.

The documents comprising this Agreement, and their order of precedence in case of conflict, are: (1) this document's pages 1 through 18; (2) Attachment A, entitled CERTIFICATION REGARDING LOBBYING; (3) Attachment B, entitled LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS; (4) Attachment C, entitled PRICING; (5) Attachment D, entitled SERVICES; (6) all future executed Orders referencing this Agreement. The foregoing documents represent the complete and final agreement of the parties with respect to the subject matter of this Agreement.

If any term or condition of this Agreement is found to be illegal or unenforceable, it shall be severed, and the validity of the remaining terms and conditions shall not be affected.

Nothing in this Agreement shall be construed as an express or implied waiver of the Commonwealth's sovereign or Eleventh Amendment immunity, or as a pledge of its full faith and credit.

3. INCURRED EXPENSES

Neither the Commonwealth of Virginia nor the Authorized Users are responsible for expenses incurred by your company to develop and submit your Proposal. Any costs incurred for site visits for discussions or negotiations are also entirely your responsibility.

4. OWNERSHIP OF OFFEROR DATA

Ownership of all data, materials, and documentation originated and prepared for the Commonwealth pursuant to the RFP shall belong exclusively to the Commonwealth and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protections of § 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data or other material is submitted. The written notice must specifically identify the data or materials to be protected

and state the reasons why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable and will result in rejection of the proposal. In the event that an offeror does identify some materials to be protected, that offeror should supply 2 redacted versions of the response, with all proprietary information removed.

5. DURATION AND AVAILABILITY OF PRICES

The prices, terms and conditions that you specify in your proposal must be valid for 120 days after you submit your proposal. Should any contract be signed, pricing, pricing structure and pricing escalation/de-escalation will be governed by the terms and conditions contained in this RFP.

6. APPLICABLE LAWS AND COURTS

This solicitation and any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

7. ANTI-DISCRIMINATION

By submitting their bids, Offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over $10,000 the provisions in A. and B. below apply:

A. During the performance of this Contract, the Contractor agrees as follows:

1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.

3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

8. ETHICS IN PUBLIC CONTRACTING

By submitting their proposals, Offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

9. IMMIGRATION REFORM AND CONTROL ACT OF 1986

By submitting their proposals, Offerors certify that they do not and will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

10. DEBARMENT STATUS

By submitting their proposals, Offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids or proposals on Contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

11. USE OF BRAND NAMES

Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict Offerors to the specific brand, make or manufacturer named, but conveys the general style, type, character, and quality of the article desired. Any article which the public body, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. The Offeror is responsible to clearly and specifically identify the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the Commonwealth to determine if the product offered meets the requirements of the solicitation. This is required even if offering the exact brand, make or manufacturer specified. Normally in competitive sealed bidding only the information furnished with the bid will be considered in the evaluation. Failure to furnish adequate data for evaluation purposes may result in a proposal being eliminated from further consideration. Unless the Offeror clearly indicates in its proposal that the product offered is an equal product, such proposal will be considered to offer the brand name product referenced in the solicitation.

12. INSURANCE

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. The Offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

Insurance Coverages And Limits Required:

1. Worker's Compensation - Statutory requirements and benefits.
2. Employers Liability - $100,000.
3. Commercial General Liability - $500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

13. ANNOUNCEMENT OF AWARD

Upon the award or the announcement of the decision to award a contract over $30,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the VITA website (www.asd.virginia.gov) and eVA web site (www.eva.state.va.us) for a minimum of 10 days.

14. APPLICABLE LAWS AND COURTS

Any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

15. ANTI-DISCRIMINATION

Contractor, during the term of the Contract, will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over $10,000 the provisions in A. and B. below apply:

A. During the performance of this Contract, the Contractor agrees as follows:

   1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

   2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.

   3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.

B. The Contractor will include the provisions of A. above in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

16. ETHICS IN PUBLIC CONTRACTING

Contractor certifies that its proposal and any performance hereunder are made without collusion or fraud and that it has not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal or the performance of this Contract, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

17. IMMIGRATION REFORM AND CONTROL ACT OF 1986

Contractor will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

18. ANTITRUST

By entering into a Contract, the Contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said Contract.

19. PAYMENT

A. To Prime Contractor:

1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/Contract. All invoices shall show the state Contract number and/or purchase order number; social security number (for individual Contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).

2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or acceptance, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.

3) All goods or services provided under this Contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the Contract price, regardless of which public agency is being billed.

4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.

5) **Unreasonable Charges**. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, Contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the Contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A Contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges that are not in dispute (Code of Virginia, § 2.2-4363).

B. To Subcontractors:

1) A Contractor awarded a Contract under this solicitation is hereby obligated:

(a) To pay the subcontractor(s) within seven (7) days of the Contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the Contract; or

(b) To notify the agency and the subcontractor(s), in writing, of the Contractor's intention to withhold payment and the reason.

(c) The Contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the Contract) on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (b) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier Contractor performing under the primary Contract. A Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

20. ASSIGNMENT OF CONTRACT

To the fullest extent permitted by law, the parties agree that Contractor's rights under this Contract shall not be assignable, in whole or in part, to any other party without the Virginia Information Technologies Agency's (VITA's) written consent, and that any purported assignment or transfer without such consent shall be null and void. If any law limits the right of the parties to prohibit assignment or nonconsensual assignments, the effective date of the assignment shall be as follows. The Contractor shall give the VITA purchasing office prompt written notice of the assignment, signed by authorized representatives of both the Contractor and the assignee. This written notice shall be on VITA's "Assignment Notice / Payment Instruction" form and shall provide all information requested on that form. Copies of the form may be obtained from the Contracts Manager VITA. Upon VITA's acknowledgment of receipt of the properly executed form, the Assignee shall notify the Controller, VITA of the assignment and shall supply the Controller, with a copy of the properly executed form. Any payments made prior to receipt of such notification and form shall not be covered by this assignment.

In the event VITA receives any notice from a third party claiming to be an assignee of any rights of the Contractor under this Contract, Contractor agrees that payment or other performance in respect of those rights shall not be due until at least thirty days after VITA's receipt of the notice required by the above paragraph or receipt of a similarly executed notice confirming the absence or revocation of the purported assignment. Supply Chain Management shall promptly notify the Contractor of any assignment notice it receives.

21. MODIFICATIONS

This contract maybe modified in accordance with §2.2-4309 of the Code of Virginia. Such modifications may only be made by the representatives authorized to do so. No modifications to this contract shall be effective unless it is in writing and signed by the duly authorized representative of both parties. No term or provision hereof shall be deemed waived and no breach excused unless such waiver or consent to breach is in writing. Any contract issued on a firm fixed price basis may not be increased more than twenty five percent (25%) or $50,000.00 whichever is greater, without the approval of the Governor of the Commonwealth of Virginia or his authorized designee.

22. DEFAULT

In case of failure to deliver goods or services in accordance with the Contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.

23. TAXES

Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request, and can be obtained online at http://www.tax.state.va.us/. Deliveries against this Contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.

24. INSURANCE

By signing and submitting a proposal, the Contractor has certified that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. For construction Contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §§ 2.2-4332 and 65.2-800 et seq. of the Code of Virginia. The bidder or offeror further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

INSURANCE COVERAGES AND LIMITS REQUIRED:

a. Worker's Compensation - Statutory requirements and benefits.

2. Employers Liability - $100,000.

3. Commercial General Liability - $500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

25. DRUG-FREE WORKPLACE

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific Contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the Contract.

26. NONDISCRIMINATION OF CONTRACTORS

A Contractor shall not be discriminated against in the solicitation or award of this Contract because of race, religion, color, sex, national origin, age, or disability or against faith-based organizations. If the award of this Contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this Contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

27. ORDERS

Authorized Users of this Contract may order Products and Software from this Contract by one of the following Order methods:

A. Purchase Order: An official Purchase Order form issued by an Authorized User.

B. Delivery Order (DO): A DO issued by the Supply Chain Management, VITA.

C. EVA: eVA is the Commonwealth's total e-procurement solution. Contractor shall accept any and all orders issued through eVA.

D. Charge/Credit Card:

1) Any order/payment transaction processed through the Commonwealth's contract with American Express (AMEX). Each order must not exceed $5,000, or the then current charge card limit. Payment will made by AMEX to Contractor within three (3) business days.

2) Any other order/payment charge or credit card process, such as AMEX, MASTERCARD, or VISA under contract for use by an Authorized User.

This ordering authority is limited to issuing orders for the Products/Software available under this Agreement. Under no circumstances shall any Authorized User of the Commonwealth have the authority to modify this Agreement.

Contractor acknowledges that the forgoing is not limited to preclude the Commonwealth from issuing Orders against subject Contract as it so chooses.

28. DELIVERY DATE

The Contractor shall deliver the Equipment, ready for testing, within twenty-one (21) days ARO for all Standard Orders, and within the number of days as quoted in contractor's response to all Requests for Quotations (RFQ). If delivery of all Products is not completed within the number of days specified in each Standard or RFQ Process order by the contractor or Contractor has a history of late deliveries beyond the required days, the Commonwealth may, at its sole discretion, cancel the Agreement without further obligation and or the Authorized User may cancel the individual Order. The Commonwealth may postpone any delivery date by notifying the Contractor at least five (5) days prior to the delivery date. However, the delivery date shall not be postponed more than a total of thirty (30) days.

29. RISK OF LOSS

The Contractor shall have the risk of loss or damage to all equipment until clear and unrestricted title to such equipment is transferred to the Commonwealth.

30. TITLE TO EQUIPMENT

Clear and unrestricted title to all equipment purchased under this Agreement shall pass to the Commonwealth upon Acceptance.

31. OPERATIONAL RESTRICTIONS

Contractor warrants that, except as specifically agreed in writing, all Products may be operated at any time for the convenience of the Commonwealth (exclusive of time required for preventive maintenance,

remedial maintenance and approved engineering changes). Without limiting the foregoing, Contractor warrants that there are no restrictions as to consecutive hours or length of personnel shifts. The Commonwealth may make the Products available to any Commonwealth agency or any other users under conditions where such use is supervised by the Commonwealth.

32. INSTALLATION RESPONSIBILITY

Except where otherwise expressly provided, "delivery" does not include installation. If installation is required, delivery shall not be complete until the Contractor completes installation of all Products including, without limitation, shipping FOB destination, all unpacking, positioning and connection of such Products with internal utility services, ready for acceptance testing. All equipment installations shall comply with building and facilities standards established by the Commonwealth.

33. COMMENCEMENT OF ACCEPTANCE TESTING

The Products shall be considered ready for testing when the Contractor completes a successful delivery. The Authorized User shall have 15 days to test the Products beginning on the date of successful delivery. All Products shall meet or exceed all conditions as delineated in this Agreement, and meet or exceed any published specifications provided by the Contractor or manufacturer including, but not limited to, physical characteristics, operating characteristics, space requirements, power requirements, and warranty.

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34. ACCEPTANCE

The Products shall be deemed accepted on the first day after successful completion of the acceptance period. The Warranty Period shall begin upon successful completion of the acceptance period. Upon request, the Commonwealth shall provide written confirmation of acceptance. If the standard of performance has not been met within the acceptance period, the Commonwealth may require a replacement to be provided or may avail itself of the remedies for breach

35. SUPPLIES

Authorized charges do not include operational supplies (e.g. paper, tape, etc.) unless such supplies are specifically identified in the Schedule. All supplies used by the State shall conform to the Contractor's published specifications provided to State at time of equipment installation. The State reserves the right to acquire such supplies from any Contractor of its choice.

36. CONTRACTOR'S WARRANTY POINT-OF-CONTACT

The Contractor shall provide the Commonwealth with designated points-of-contact and make arrangements to enable its warranty representative to receive such notification or other continuous telephone coverage to permit the Commonwealth to make such contact.

37. MANUALS

Contractor shall supply an operations manual for each Product

38. eVA BUSINESS-TO-GOVERNMENT PROGRAM

A. VENDOR REGISTRATION

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution either through the eVA Basic Vendor Registration Service or eVA Premium Vendor Registration Service, and complete the Ariba Commerce Services Network registration.

Vendors are strongly encouraged to register prior to submitting a bid or offer. Failure to register will result in the bid being found non-responsive and rejected. All vendors must register in both the eVA and the Ariba Commerce Services Network Vendor Registration Systems.

a. eVA Basic Vendor Registration Service: $25 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is $500 per order. eVA Basic Vendor Registration Service includes electronic order receipt, vendor catalog posting, on-line registration, and electronic bidding, as they become available.

b. eVA Premium Vendor Registration Service: $200 Annual Fee plus a Transaction Fee of 1% per order received. The maximum transaction fee is $500 per order. eVA Premium Vendor Registration Service includes all benefits of the eVA Basic Vendor Registration Service plus automatic email or fax notification of solicitations and amendments, and ability to research historical procurement data, as they become available.

c. Ariba Commerce Services Network Registration. The Ariba Commerce Services Network (ACSN) registration is required and provides the tool used to transmit information electronically between state agencies and vendors. There is no additional fee for this service.

B. eVA BUSINESS-TO-GOVERNMENT CONTRACTS

The eVA Internet electronic procurement solution, web site portal www.eva.state.va.us, streamlines and automates government purchasing activities in the Commonwealth. The portal is the gateway for vendors to conduct business with state agencies and public bodies.

Failure to comply with the requirements in a. and b. below will be just cause for the Commonwealth to reject your bid/offer or terminate this contract for default.

Vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet e-procurement solution and agree to comply with the following:

a. Submit a fully executed American Management Systems, Inc., (AMS) Trading Partner Agreement, a copy of which can be accessed and downloaded from http://learnabouteva.dgs.state.va.us/Supplier/files/TPA110402.pdf. AMS is the Commonwealth's service provider to implement and host the eVA e-procurement solution.

b. Provide an electronic catalog (price list) for items awarded under a term contract. The format of this electronic catalog shall conform to the eVA Catalog Interchange Format (CIF) Specification that can be accessed and downloaded from www.eva.state.va.us.

39. BREACH

The Contractor shall be deemed in breach of this Agreement if the Contractor (a) fails to make any Product or Service ready for acceptance testing by the specified delivery date; (b) repeatedly fails to respond to requests for maintenance or other required service within the time limits set forth in this Agreement; (c) fails to comply with any other term of this Agreement and fails to cure such noncompliance within ten days (or such greater period as is acceptable to the Commonwealth) following Contractor's receipt of a Show Cause Notice identifying such

noncompliance; or (d) fails to provide a written response to the Commonwealth's Show Cause Notice within ten days after receiving same.

The Contractor shall not be in breach of this Agreement if its default was due to causes beyond the reasonable control of, and occurred without any fault or negligence on the part of, both the Contractor and its subcontractors. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the Commonwealth in either its sovereign or Contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather.

In the event of breach, in addition to any other remedies provided by law, the Commonwealth may cancel its obligations with respect to any or all unaccepted Products or Services. All costs for deinstallation and return of Products shall be borne by the Contractor. In no event shall any failure by the Commonwealth to exercise any remedy available to it be construed as a waiver of or consent to any breach.

40. NON-APPROPRIATION

All funds for payment of equipment, software or services ordered under this Contract are subject to the availability of legislative appropriation for this purpose. In the event of non-appropriation of funds by the Legislature for the items under this Contract, the Commonwealth will terminate this Contract for those goods or services for which funds have not been appropriated. Written notice will be provided to the Contractor as soon as possible after legislative action is completed.

If any purchases are to be supported by federal funding, and such funding is not made available, the Commonwealth may terminate this Contract for goods or services dependent on such federal funds without further obligation.

41. CONTRACTUAL RECORDS

The Contractor shall make all Contractual books and records and other documents relating to matters under this Agreement available to the Commonwealth and its designated agents for purposes of audit and examination for a period of three years after final payment. Contractual records include, but are not limited to, this Agreement and all executed Orders, Attachments, modifications, invoices, and correspondence between the parties to this Agreement.

42. PRIME CONTRACTOR RESPONSIBILITY

If the Contractor's proposal includes any goods or services to be supplied by another party, the Contractor agrees as follows:

a. The Contractor shall act as prime Contractor for the procurement and maintenance of the entire proposed configuration and shall be the sole point of contact with regard to all obligations under this Agreement.

b. The Contractor hereby represents and warrants that the Contractor has made such other party aware of the proposed use and disposition of the other party's product or services, and that such other party has agreed in writing that it has no objection thereto.

43. PATENT/COPYRIGHT PROTECTION

Contractor, at its own expense, shall defend any suit brought against the Commonwealth for the infringement of patents, copyrights or trade secrets enforceable in the United States if the claim of infringement is alleged to relate to or arise from the Contractor's or Commonwealth's use of any equipment, software, materials or information prepared, developed or delivered in connection with performance of this Agreement. In such suit,

Contractor shall indemnify the Commonwealth, its agents, officers and employees for any loss, liability or expense incurred as a result of such suit.

The purchasing agency shall notify the Contractor of such suit within a reasonable time after learning of it and shall give the Contractor the full right and opportunity to conduct the defense of the suit, subject however to the requirements of Section 2.2-510 and Section 2.2-514 of the Code of Virginia or any successor statute. If principles of governmental or public law are involved, the Commonwealth may, at its option and expense, participate in the defense of the suit.

The Contractor shall not be required to indemnify the Commonwealth for liability arising solely out of the Commonwealth's own specifications or design or solely from the combination of equipment or software furnished hereunder with any equipment or software not supplied by the Contractor.

If, any Product or Service becomes, or in the Contractor's opinion, is likely to become, the subject of a claim of infringement, Contractor may, at its option, provide noninfringing substitutes that are satisfactory to the Commonwealth, or at Contractor's option and expense, may obtain the right for the Commonwealth to continue the use of such Product or Service.

If the use of such equipment or software by the Commonwealth is prevented by permanent injunction or by Contractor's failure to procure the right for the Commonwealth to continue using the software, the Contractor agrees to take back the infringing equipment, software, materials or information and refund the total amount the Commonwealth has paid Contractor under this Agreement, less one half (1/2%) percent of the total paid for each month of use by the Commonwealth.

44. CONTRACTUAL DISPUTES

In accordance with Section 2.2-4363 of the Code of Virginia, Contractual claims, whether for money or other relief, shall be submitted in writing to the purchasing agency no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim must be given to such agency at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay payment of amounts agreed due in the final payment. The purchasing agency shall render a final decision in writing within thirty (30) days after its receipt of the Contractor's written claim.

The Contractor may not invoke any available administrative procedure under Section 2.2-4365 of the Code of Virginia nor institute legal action prior to receipt of the purchasing agency's decision on the claim, unless that agency fails to render its decision within thirty (30) days. The decision of the purchasing agency shall be final and conclusive unless the Contractor, within six (6) months of the date of the final decision on the claim, invokes appropriate action under Section 2.2-4364, Code of Virginia or the administrative procedure authorized by Section 2.2-4365, Code of Virginia.

The Virginia Information Technologies Agency, its officers, agents and employees, including, without limitation, the Contracts Manager, are executing this Agreement and any Orders issued hereunder, solely in its or their statutory and regulatory capacities as agent for the Commonwealth agency purchasing and receiving the goods or services identified in Attachment “A” to this Agreement or on the subsequent Order in question and need not be joined as a party to any dispute that may arise thereunder.

In the event of any breach by the Commonwealth, Contractor’s remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Contractor’s remedies include the right to terminate any license or support services hereunder.

45. LIMITATION OF LIABILITY

To the maximum extent permitted by applicable law, the Contractor's liability under this Contract for loss or damages to government property caused by use of any defective or deficient supplies, products, equipment and/or services delivered under this Contract shall not exceed two (2) times the amount of money paid to the Contractor under this Contract during the twelve month period preceding the event or circumstance giving rise to such liability. The Contractor will not be liable under this Contract for any indirect, incidental, special or consequential damages, or damages from loss of profits, revenue, data or use of the supplies, equipment and/or services delivered under this Contract. The above limitation of liability is per incident. The limitation and exclusion of damages in the foregoing sentences will not apply, however, to liability arising from: (a) personal injury or death; (b) defect or deficiency caused by willful misconduct or negligence on the part of the Contractor; or (c) circumstances where the Contract expressly provides a right to damages, indemnification or reimbursement.

46. PERIODIC PROGRESS REPORTS/INVOICES

This Contract shall require the submission of periodic Contract performance progress reports or program status reports. The Contractor will include a section on involvement of small businesses and businesses owned by women and minorities. This section will specify the actual dollars contracted to date with such businesses, actual dollars expended to date with such businesses and the total dollars planned to be contracted for with such businesses on this Contract. This information shall be provided separately for small and disadvantaged businesses, minority-owned and women-owned businesses.

47. FINAL ACTUAL INVOLVEMENT REPORT

The Contractor will submit, prior to completion or at completion of the Contract and subject to final payment, a report on the actual dollars spent with small businesses and businesses owned by women and minorities during the performance of the Contract. At a minimum, this report shall include for each firm Contracted with and for each such business class (i.e., small, minority-owned, women-owned) the total actual dollars spent on this Contract, the planned involvement of the firm and business class as specified in the proposal, and the actual percent of the total estimated Contract value. A suggested format is as follows:

FIRM NAME ADDRESS AND PHONE NUMBER	TYPE GOODS/ SERVICES	ACTUAL DOLLARS	PLANNED DOLLARS	% OF TOTAL CONTRACT
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
Totals for Business Class		_____	_____	_____

48. COMPLIANCE WITH FEDERAL LOBBYING ACT

A. Contractor shall not, in connection with this Agreement, engage in any activity prohibited by 31 U.S.C.A. Section 1352 (entitled "Limitation on use of appropriated funds to influence certain Federal Contracting and financial transactions") or by the regulations issued from time to time thereunder (together, the "Lobbying Act"), and shall promptly perform all obligations mandated by the Lobbying Act in connection with this Agreement, including, without limitation, obtaining and delivering to the Commonwealth all necessary certifications and disclosures.

B. Contractor is hereby advised that a significant percentage of the funds used to pay Contractor's invoices under this Agreement may be federal funds. Under no circumstances shall any provision of this Agreement be construed as requiring or requesting the Contractor to influence or attempt to influence any person identified in 31 U.S.C.A. Section 1352 (a) (1) in any matter.

C. A representative of Contractor shall sign the certification attached as Attachment "A" and deliver such certification to the Commonwealth simultaneously with the execution and delivery of this Agreement. Contractor shall have the certification signed by a representative with knowledge of the facts and shall fulfill the promises of undertakings set forth in the certification.

49. NONVISUAL ACCESS TO TECHNOLOGY

All information technology which, pursuant to this Agreement, is purchased or upgraded by or for the use of any State agency or institution or political subdivision of the Commonwealth (the "Technology") shall comply with the following nonvisual access standards from the date of purchase or upgrade until the expiration of this Agreement:

(i) effective, interactive control and use of the Technology shall be readily achievable by nonvisual means;

(ii) the Technology equipped for nonvisual access shall be compatible with information technology used by other individuals with whom any blind or visually impaired user of the Technology interacts;

(iii) nonvisual access technology shall be integrated into any networks used to share communications among employees, program participants or the public: and

(iv) the technology for nonvisual access shall have the capability of providing equivalent access by nonvisual means to telecommunications or other interconnected network services used by persons who are not blind or visually impaired.

Compliance with the foregoing nonvisual access standards shall not be required if the head of the using agency, institution or political subdivision determines that (I) the Technology is not available with nonvisual access because the essential elements of the Technology are visual and (ii) nonvisual equivalence is not available.

Installation of hardware, software, or peripheral devices used for nonvisual access is not required when the Technology is being used exclusively by individuals who are not blind or visually impaired, but applications programs and underlying operating systems (including the format of the data) used for the manipulation and presentation of information shall permit the installation and effective use of nonvisual access software and peripheral devices.

If requested, the Contractor must provide a detailed explanation of how compliance with the foregoing nonvisual access standards is achieved and a validation of concept demonstration.

The requirements of this Paragraph shall be construed to achieve full compliance with the Information Technology Access Act, 2.2-3500 through 2.2-3504 of the Code of Virginia.

50. EXCLUSIVITY OF TERMS AND CONDITIONS

The Virginia Information Technologies Agency (VITA) will not sign or execute any additional contract, license or other agreement, including shrink-wrap Software, containing contractual terms and conditions as a result of this procurement. Any documents signed by persons other than the Contracts Manager, VITA, shall have no validity and the attached Terms and Conditions shall supersede all such agreements.

51. CONTRACTOR'S REPORT OF SALES

CONTRACTOR is expected to provide reporting on a monthly basis that breaks out the spend amounts by customer number and name and, as available on a best effort, to include:

1. Agency/Institution/Municipality/Public Body making the purchase

2. PO #
3. Order Date
4. Invoice #
5. Invoice Date
6. Whether item was ordered through eVA (Y/N)
7. Product Description
8. Product Sub-category type (e.g., SAN, NAS, DASD or TAPE)
9. Manufacturer Name
10. Manufacturer #
11. Supplier # (if supplier is not manufacturer)
12. Index used for Pricing (e.g., OEM List Price)
13. Index Price on Order Date
14. Discount off Index
15. Discounted Price on Order Date
16. Quantity Ordered
17. Extended Price on Order Date

Reports are expected to be provided on the 15th of each month, reporting transactions that took place in the immediately prior month, including credits. At any time thereafter, as is then appropriate, additional reports may be agreed upon. All reports are expected to be forwarded electronically via Email using Microsoft Excel Spreadsheet format to a list of email addresses that will be provided from time to time, and to:

contracts@vita.virginia.gov
rfisher@dgs.state.va.us

Electronic copies of reports are expected to be provided to the Commonwealth no later than 15 days following the end of each month. Late delivery, or non-delivery of required reports will be considered a breach of Contract, and preclude Contractor from bidding on any future requirements.

52. SURCHARGE ADJUSTMENT

The Contractor must pay the Department of General Services (DGS), a Surcharge Adjustment (SCA) fee under this Contract. The Contractor must remit the SCA within 30 days after the end of each quarterly reporting period as established in the clause entitled "Contractor's Report of Sales". For the purposes of this Contract, Contractor will consider a sale to be completed when the Contractor receives payment form the Authorized User for the Product. The SCA equals two percent (2%) of the total quarterly sales reported. Contractor shall remit the SCA together with a copy of the Contractor's Report of Sales as delineated in the paragraph herein entitled "Contractor's Report of Sales". The SCA reimburses the Commonwealth and defrays the costs for Spend Management procurements and the administration of the subsequent awards. The SCA amount due must be paid by check with identification of "Contract number", "report amounts", and "report period", on either the check stub or other remittance material. DGS may at its discretion, agree to an electronic funds transfer, in lieu of a check, however in the absence of an express written agreement from DGS that validates agreement, then the payment shall be made by check as described herein made payable to the Department of General Services.

If the full amount of the SCA is not paid within 30 calendar days after the end of the applicable reporting period, it shall constitute a Contract debt to the Commonwealth of Virginia, and the State may exercise all rights and remedies available under law. Failure to submit sales reports, falsification of sales reports, and or failure to pay the SCA in a timely manner may result in termination or cancellation of this Contract. Willful failure or refusal to furnish the required reports, falsification of sales reports, or failure to make timely payment of the SCA constitutes sufficient cause for terminating this Contract for default.

It is the intent of the Commonwealth to capture 2% of all sales, including but not limited to temporary reduced pricing, fire sales, one time sales, trade ins, and promotional items that have been marked down under this Contract.

53. EQUIPMENT CONDITION

All equipment to be supplied by Contractor shall be new equipment.

54. CONTRACTOR SPONSORED PRODUCT PROMOTIONS

The Contractor, at its discretion, is allowed to sponsor product and service promotions during the Contract term or any extensions thereof under the following conditions:

1) Contractor is required to provide in writing to VITA, at least 5 days prior to the promotion, the dates of the promotion or the duration of the promotion to include the commencement date and the ending date; the acceptable writing may be e-mail, or correspondence via USPS or other, and
2) Contractor is required to identify in writing, the exact products or services covered in the promotion, and
3) Contractor is required to identify in writing, the pricing during the promotion or the percentage discount, and
4) All Contractor Sponsored Product or Service Promotions are required to be available to all Authorized Users of the Contract. Should the Contractor request a promotion that would be limiting, either through product configuration or quantities of products, the Commonwealth at its discretion, will not provide a written agreement. Both parties agree that promotions shall not target any one Authorized User, or a few Authorized Users, and
5) All Contractor sponsored Product or Service Promotions shall be mutually agreed to in writing. The Contractor shall be in breach of the Agreement in the absence of a writing from both parties. The writing may be e-mail or correspondence via USPS or other, and
6) In any instance of conflict between this clause "Contractor Sponsored Product or Service Promotions" and the Agreement, this clause shall take precedence. And
7) In any event wherein the Contractor proposes prices that are different than the Contract prices to any Authorized User, without first obtaining mutual agreement in the format as identified herein, the Contractor shall be in breach of the Agreement and the Commonwealth shall have all remedies available under Contract and law. And
8) The Commonwealth, at its discretion, may assist in advertising the promotion. This assistance will consist of advertising space on the Commonwealth's various web sites, or other assistance at the Commonwealth's discretion.

55. TERM

This Agreement shall take effect on the date of its final execution by both parties, and shall continue in full force for two (2) years, "initial Term". The Commonwealth at its sole discretion may extend this Agreement for three (3) additional one (1) year periods. The Commonwealth will issue a written notification to the Contractor stating the extension period, 30 days prior to the expiration of any current Term.

56. TERMINATION FOR CONVENIENCE

The Commonwealth may terminate this Contract in whole or in part for convenience at any time by submitting to the Contractor a writing, sixty (60) days prior to the date of Termination. The Commonwealth shall be obligated for all outstanding Orders, according to the Contract, subsequent to this Termination. The Commonwealth shall not be obligated for any other costs in the event of Termination for convenience.

57. CATALOG INTEGRITY

The Contractor agrees to continuously provide an updated catalog minimally every 90 days that will be available to all Authorized Users. The updated catalogue may be on eVA only or located at the Contractor's web site, or both, as provided for herein, but in every instance all catalogs maintained by the Contractor shall be up to date.

58. INTEGRAL SOFTWARE

All Products are delivered with any necessary firmware, and or software integral to the Product necessary for the complete operation. All firmware and software shall be considered to be the latest version available and any software upgrades necessary for the complete operation of the Products shall be available at no cost to the Authorized User. All licenses granted under this Agreement are provided on a non-exclusive, irrevocable perpetual license basis and shall commence upon the acceptance of the Product by the Authorized User.

59. INTELLECTUAL PROPERTY INDEMNIFICATION

Contractor will defend, indemnify and hold the Commonwealth harmless from any action based on a claim that an Authorized User's use of the products or services in accordance with this agreement infringes any patent, copyright, or trade secrets of any third party.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

DELL CORPORATION

BY: [signature]

NAME: Chad Rives

TITLE: Regional Contracts Manager

DATE: 5-27-04

COMMONWEALTH OF VIRGINIA

BY: [signature]

NAME: PHILIP L. PIPPERT

TITLE: ASSOC. DIRECTOR, SCM

DATE: 6/1/04

ATTACHMENT "A"
TO
CONTRACT
VA-040330-DELL

CERTIFICATION REGARDING LOBBYING

The undersigned certifies, to the best of his or her knowledge and belief, that:

a. No Federal appropriated funds have been paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee or an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

b. If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

c. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and Contracts under grants, loans and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

d. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

Signature: Chad Rives

Printed Name: Chad Rives

Organization: Dell Marketing L.P.

Date: 5-27-04

ATTACHMENT "B"
TO
CONTRACT
VA-040330-DELL

LISTING OF PRODUCTS & SERVICES, PRICING & CONTRACT USAGE INSTRUCTIONS

Attachment "B" is hereby incorporated into and made an integral part of Agreement Number VA-040330-DELL between DELL CORPORATION and the Commonwealth of Virginia. In the event of any discrepancy between this Attachment "B" and pages 1 through 18 of this Contract VA-040330-DELL , the provisions on those pages 1 – 18 of Contract VA-040330-DELL shall control.

- **PRODUCTS & SERVICES:** All product and related services (warranty upgrades, maintenance SLAs) pricing is contained in "Attachment C". Supplemental services are contained in "Attachment D".
- **PRICING**: All pricing shown in "Attachment C" is Not-to-Exceed pricing for the term of this contract. All "Percentage Discounts" indicated are fixed for the entire term of this contract. All purchase prices for each order are calculated by taking the appropriate percentage discount from the current price found at the indicated Index Price List Source, on the actual date of each order (this price cannot exceed the price for that product shown in Attachment C). For items acquired through the standard order process, pricing will be determined by the contractor's current eVA catalog. For systems/items acquired through the RFQ order process, pricing will be determined by each contractor's quotation. The contractor(s) will calculate the quoted pricing by using the prices found at the index price list source, less the appropriate percentage discounts. Separate pricing may be submitted for Government vs. Academic to account for higher discounts to education and, if offered, are indicated in Attachment C, the Index Price List Source and in the eVA catalog.

  The Index Price List Source is a widely used, publicly available Index Price List that has a consistent basis of calculation and is available throughout the life of the contract, for instance, a GSA Contract/Price Schedule or a manufacturer's Suggest Retail Price List. If the basis of calculation for the Index Price List changes in a material fashion during the life of the contract, the Commonwealth and the contractor will renegotiate any Index Price List Source changes and pricing to ensure that the net price to the Commonwealth is consistent with percentage discounts calculated from the original index source. Any new Index Price List must be submitted to VITA for review at least 30 days prior to any request for contract modification.

  It is important to remember that the net price indicated in the original price list, Attachment C, is a "not-to-exceed" price. A Contractor may opt to be more competitive than this price for a specific purchase or a specific authorized user, but pricing shall never exceed the net price indicated in Attachment C.

- **<u>CONTRACT USAGE INSTRUCTIONS:</u>**

1. **<u>Standard Order Process:</u> Direct Orders placed in eVA, with pricing calculated from the Index Price List Source, without the benefit of a quote from the contractor, are considered an order using the standard order process. This process is normally used for small, incidental items.**

In the standard process, authorized users will refer to a catalog-type Product/Price List, which will be available on eVa, to determine pricing for the required product. The authorized user will determine (on its own or by working with a contractor) the required specifications for the purchase. The authorized user will then place an order on eVA for that product. The pricing for that product will not exceed (but may be lower than) the net price indicated for that product (or set of products) on the Product/Price list.

2. **<u>Request for Quote (RFQ) Order Process:</u> This process involves contacting one or more Enterprise Storage Device contractors and requesting formal written quotes be provided. An eVA Direct Order, based upon and referencing the quote received is then issued. This process is normally used for all but small, incidental purchases.**

In some instances, authorized users may be purchasing very large products or systems that justify price breaks above-and-beyond those offered in the "not-to-exceed" pricing indicated in the catalog price lists. In this case, authorized users may complete and issue a Request for Quotation, or RFQ. In most cases where an RFQ is used, the authorized user will define the specifications of the required product(s) and/or service(s) and issue the RFQ to the appropriate contractors. Contractors will have a pre-determined amount of time to respond to the RFQ with qualitative responses (if requested) and a price quotation. Generally, the authorized user will select the contractor offering the lowest total cost proposal; however non-price factors may be included in the evaluation criteria for a given RFQ. The evaluation criteria, format, timing, and requirements will be clearly outlined on the RFQ document. In some situations, the authorized user may not identify the exact specifications required. If this is the case, the RFQ respondents will be given the opportunity to identify and propose their recommended specifications. Any purchase that is a result of the RFQ process will be subject to the Terms and Conditions specified and outlined in this Contract and any subsequent modifications. Additional Terms and Conditions may be requested or mandated within the RFQ document.

<u>WARRANTY and MAINTENANCE</u>

Contractor will supply a one-year minimum repair or replacement warranty period, or manufacturer's standard warranty, whichever is longer. For uplifts for increased warranty Service Levels (SLA), consult with the contractor for a quote or look in "Attachment C", as various Service Levels may be priced there.
Maintenance is defined as repair or replacement services provided after the expiration of the warranty period. Maintenance services and various SLAs are priced in "Attachment C".
Standard Principle Period of Maintenance (PPM), whether during the warranty period or follow-on Maintenance period, will be 8 AM to 5 PM, Monday through Friday, excluding state

holidays, with next day or 8 business hour response time, or manufacturer's standard PPM, whichever is more advantageous to the Commonwealth.

QUALITY AND SERVICE LEVEL REQUIREMENTS

The following contains additional specific service levels that Contractor is expected to perform at NO extra charge.

Service	Special Services Required at **NO** Additional Charge
Metrics	• Response Time – The supplier will respond to all communications not later than the next business day. • Delivery Date - The Contractor will deliver the Products by the delivery date specified in any executed Attachment or Order referencing the Agreement, or within twenty-one (21) days After Receipt of the Order (ARO) if no date is specified. – 95% • Contractor will maintain a fill rate of 99%. (Fill rate is defined as the total number of requisition lines filled, divided by the number of lines requested over a given period. The difference, therefore, would be items on back-order). • Report Timeliness and Completeness (% in 5 days of due date) – 100% (Refer to "Reporting & SCA Payment" below) • Invoice Accuracy (%) – 100% • Invoice Timeliness (% within 5 days of agreed invoice receipt date) – 100% Overall Customer Satisfaction – A quarterly survey of end-users will be conducted by the supplier to determine the level of customer service satisfaction experienced with the supplier. Both the raw and analyzed survey results must be provided to Virginia. The following includes some of the areas to be measured on the survey: Responsiveness, Communication, Courtesy, Competence, Effectiveness, Overall Satisfaction
eVA	Contractor(s) will have the capability to do business with the Commonwealth via Virginia's eVA Internet Electronic procurement solution. See Mandatory Term & Condition "eVA Business-To-Government Vendor Registration"
Reporting & SCA Payment	• Contractor's Report of Sales must be submitted on time each month – as defined in Mandatory Terms & Condition "Contractor's Report of Sales" • SCA fee must be paid on time each quarter. – As defined in Mandatory Terms & Condition "Surcharge Adjustment" • Contractor must be able to provide usage reports, detailing purchases of items and services under contract quarterly in electronic format or within 15 days of the date of a report request. This report must include, at a minimum, Manufacturer Item Number, Manufacturer Name, Product Description, Agency Name, Quantity Purchased, Unit Price, and Extended Price. • Supplier Diversity Reporting must be submitted on a quarterly basis and at the conclusion of the contract, as defined in Terms & Conditions under "Periodic Progress Reports/Invoices" and "Final Actual Involvement Report" and at the end of this section.

Product Availability: Contractors will agree that there will be no cancellation of products used without an equal and acceptable replacement approved by the designated Commonwealth of Virginia representative during the term of the agreement. Contractors will communicate manufacturer's discontinuation of any products to the contract officer in writing within five (5) business days. In such instances, Contractors will work with the contract officer(s) to identify and implement alternative options that will maintain or reduce costs associated with the replacements. Contractors will be prepared to offer detailed quarterly reports if requested by the Commonwealth, displaying removed SKUs off of contract list and suggested replacements. Contractors will offer suggested replacements of discontinued products at least 30 days prior to substitution, including replacement part number, description, list price, applicable discount, and final price.

Ordering Methods: The Commonwealth requires contractor(s) to accept orders via the eVA ordering system. Contractors must also have a local Virginia telephone number, or a toll free (800) number, or agree to accept collect calls. Each Authorized User is responsible for placing its own orders, which may be accomplished by written purchase order, telephone, fax or computer on-line systems. The Contractor shall also provide customized websites to enable online orders by institutions of higher education, local and municipal governments. Shipping and billing addresses will be included on the individual Orders of Authorized Users referencing this Contract.

Payment Options: Authorized Users pay by check, electronic funds transfer, or with the Commonwealth's authorized procurement (charge) card. Contractor(s) shall accept the Commonwealth's card for single purchases under the per transaction limit for the respective Agencies/Institution of Higher Education.

Freight Policy: <u>All shipments will be F.O.B. Delivered to the specified location.</u> Contractor(s) is responsible for filing and expediting all freight claims with the carrier. The Contractor will pay title and risk of loss or damage charges. Emergency/rush delivery requiring special shipping and handling will be at Authorized Users' expense (with prior written approval only). Rush delivery that occurs as a result of the Contractor's error will be free of charge.

Shipping: A packing label will be on each box and include the following items, visible on the outside of the box:

- Authorized User
- Address
- Department and floor
- Contact Name
- Telephone number

A packing slip will also be included with each shipment, which will include at least the following information in no particular order:

- Line item description
- Quantity ordered
- Quantity included in shipment
- Any back order items

- Unit Price
- Number of parcels
- Purchase Order Number
- Agency name and department
- F.O.B. (destination)
- All information contained on the packing label

Return of Product: Any materials delivered in poor condition, in excess of the amount authorized by the eVA Direct Order or other or not included on the requisition form or purchase order may, at the discretion of the Authorized Users, be returned to the Contractor's warehouse at the Contractor's expense within 30 days. Credit for returned goods shall be made immediately once contractor receives returned goods.

If any product is returned to a Contractor for failure of performance, the Contractor will, at the Commonwealth's discretion, refund all amounts paid to the Contractor for such product or replace the product, and the following shall apply:

- Within twenty (20) days of written notification by the using Authorized User, the Contractor will make arrangements for the return of the product.
- All shipping and insurance costs will be borne by the Contractor.
- Contractor will be liable for damages to the product, unless caused by fault or negligence of the Agency that occur during the return process.
- If the product is returned to the Contractor for any other reason, then the Agency will be responsible for all costs associated with the preparation of the product for shipping, and for shipping costs to the Contractor's nearest service location.

Post-Order Customer Service: The Contractor(s) will provide all of the designated Authorized Users a single, local point of contact (and a backup) to handle questions and resolve problems that arise. At least one Customer Service Representative will be available during Contractor's operating hours. All service representatives will have on-line access to information to provide immediate response to inquiries concerning the status of orders (shipped or pending), delivery information, back-order information, State-wide contract pricing, contracted product offerings/exclusions, contract compliance requirements, and general product information. Representatives should be available by phone, fax, or email (local or 800 # preferred). Both Authorized Users and the Contractor(s) will commit to quarterly reviews of internal customer satisfaction and will make consistent efforts to improve customer satisfaction.

VITA POINTS OF CONTACT

Contract Administration/Compliance

Contracts Administrator
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Tel: (804) 371-5900
Fax: (804) 371-5969
contracts@vita.virginia.gov
http://www.asd.virginia.gov

Contract Information

John Tackley, VCO
IT Acquisition Manager
Virginia Information Technologies Agency
110 South 7th Street, East Lobby
Richmond, VA 23219-3931
Tel: (804) 371-5930
Fax: (804) 371-5969
john.tackley@vita.virginia.gov
http://www.asd.virginia.gov

DELL POINTS-OF-CONTACT

Sales Information
Janet McLaughlin
800-981-3355, x 86928

Billing Information

Warranty/Maintenance Service Contact

Commonwealth of Virginia E\nterprise Storage Devices
Attachment C - PRICING - Product/Price List

Supplier Name: Dell Marketing L.P.

Submitted By: Janet McLaughlin

Index Price List Source	Date
Dell Retail List	3-Nov

Dell's pricing is updated daily on its website. Dell also provides a monthly updated price list in Excel format that is made available at an ftp sight.

Product/Price List

Product Description Fields					Government Pricing			Academic Pricing		
Product Category	Your Product Number (if	Manufacturer	Manufacturer Product Number	Product Description	Index Price	Percentage Discount	Net Price Offered to Commonwealth	Index Price	Percentage Discount	Net Price Offered to Commonwealth
Dell/EMC CX600							$ -			$ -
Base System(s)				**Base System(s)**						$ -
			221-0877	CX600 SPE FC2 Array 4GB Cach	$ 81,073.00	8.00%	$ 74,587.16	$ 81,073.00	8.00%	$ 74,587.16
Controller(s)				**Controller(s)**			$ -			$ -
			311-2048	4GB Cache Upgrade	$ 4,500.00	8.00%	$ 4,140.00	$ 4,500.00	8.00%	$ 4,140.00
Cable(s)				**Cable(s)**			$ -			$ -
			310-0777	100M Short Wave FC Cable LC-L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M Short Wave FC Cable LC-S	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-2323	10M HSSDC-HSSDC FC2 CABLE	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0756	10M Short Wave FC Cable LC-LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M Short Wave FC Cable LC-SC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0903	1M Short Wave FC Cable LC-LC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M Short Wave FC Cable LC-SC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0759	30M Short Wave FC Cable LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M Short Wave FC Cable LC-SC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M Short Wave FC Cable LC-LC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M Short Wave FC Cable LC-SC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M Short Wave FC Cable LC-LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M Short Wave FC Cable LC-SC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0755	5M Short Wave FC Cable LC-LC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M Short Wave FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Software 1				**Software 1**			$ -			$ -
			420-2805	NAVI MANAGER TIER 13	$ 44,400.00	8.00%	$ 40,848.00	$ 44,400.00	8.00%	$ 40,848.00
			420-2804	NAVI MANAGER TIER 14	$ 48,800.00	8.00%	$ 44,896.00	$ 48,800.00	8.00%	$ 44,896.00
			420-2803	NAVI MANAGER TIER 15	$ 53,200.00	8.00%	$ 48,944.00	$ 53,200.00	8.00%	$ 48,944.00
			420-2802	NAVI MANAGER TIER 16	$ 57,600.00	8.00%	$ 52,992.00	$ 57,600.00	8.00%	$ 52,992.00
			420-2800	NAVI MANAGER TIER 17	$ 62,000.00	8.00%	$ 57,040.00	$ 62,000.00	8.00%	$ 57,040.00
			420-2801	NAVI MANAGER TIER 18	$ 66,400.00	8.00%	$ 61,088.00	$ 66,400.00	8.00%	$ 61,088.00
			420-0378	Navisphere Manager Tier 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	Navisphere Manager Tier 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	Navisphere Manager Tier 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	Navisphere Manager Tier 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-0382	Navisphere Manager Tier 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	Navisphere Manager Tier 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	Navisphere Manager Tier 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-0424	Navisphere Manager Tier 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	Navisphere Manager Tier 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	Navisphere Manager Tier 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	Navisphere Manager Tier 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	Navisphere Manager Tier 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
Software				**Software**			$ -			$ -
			420-2806	NAVI ANALYZER TIER 13	$ 37,600.00	8.00%	$ 34,592.00	$ 37,600.00	8.00%	$ 34,592.00

			420-2807	NAVI ANALYZER TIER 14	$ 41,200.00	8.00%	$ 37,904.00	$ 41,200.00	8.00%	$ 37,904.00
			420-2808	NAVI ANALYZER TIER 15	$ 44,800.00	8.00%	$ 41,216.00	$ 44,800.00	8.00%	$ 41,216.00
			420-2809	NAVI ANALYZER TIER 16	$ 48,400.00	8.00%	$ 44,528.00	$ 48,400.00	8.00%	$ 44,528.00
			420-2810	NAVI ANALYZER TIER 17	$ 52,000.00	8.00%	$ 47,840.00	$ 52,000.00	8.00%	$ 47,840.00
			420-2811	NAVI ANALYZER TIER 18	$ 55,600.00	8.00%	$ 51,152.00	$ 55,600.00	8.00%	$ 51,152.00
			420-2661	Navisphere Analyzer Tier 10	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	Navisphere Analyzer Tier 11	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	Navisphere Analyzer Tier 12	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-0389	Navisphere Analyzer Tier 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	Navisphere Analyzer Tier 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	Navisphere Analyzer Tier 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	Navisphere Analyzer Tier 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2651	Navisphere Analyzer Tier 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	Navisphere Analyzer Tier 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	Navisphere Analyzer Tier 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	Navisphere Analyzer Tier 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Options				**Options**			$ -			$ -
			310-3087	TELCO RAIL KIT,CX600	$ 285.00	8.00%	$ 262.20	$ 285.00	8.00%	$ 262.20
				Additional Options			$ -			$ -
			420-3993	EMC VisualSAN 3.0 32-port Upg	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3990	EMC VisualSAN 3.0 Network Mng	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3992	EMC VisualSAN 3.0 Perf Mngr	$ 14,000.00	8.00%	$ 12,880.00	$ 14,000.00	8.00%	$ 12,880.00
			420-3991	EMC VisualSAN Config 3.0 Mngr	$ 9,000.00	8.00%	$ 8,280.00	$ 9,000.00	8.00%	$ 8,280.00
Service				**Service**			$ -			$ -
			950-5510	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-5512	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,669.00	8.00%	$ 4,295.48	$ 4,669.00	8.00%	$ 4,295.48
			950-5977	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 13,130.00	8.00%	$ 12,079.60	$ 13,130.00	8.00%	$ 12,079.60
			950-5907	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			950-5907	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			950-5977	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 13,130.00	8.00%	$ 12,079.60	$ 13,130.00	8.00%	$ 12,079.60
			950-5540	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			950-5542	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,669.00	8.00%	$ 6,135.48	$ 6,669.00	8.00%	$ 6,135.48
			950-5978	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 17,120.00	8.00%	$ 15,750.40	$ 17,120.00	8.00%	$ 15,750.40
			950-5908	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 3,350.00	8.00%	$ 3,082.00	$ 3,350.00	8.00%	$ 3,082.00
			950-5513	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 8,129.00	8.00%	$ 7,478.68	$ 8,129.00	8.00%	$ 7,478.68
			950-5510	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-5543	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 11,129.00	8.00%	$ 10,238.68	$ 11,129.00	8.00%	$ 10,238.68
			950-5978	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 17,120.00	8.00%	$ 15,750.40	$ 17,120.00	8.00%	$ 15,750.40
			950-5908	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,350.00	8.00%	$ 3,082.00	$ 3,350.00	8.00%	$ 3,082.00
			950-5540	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			950-5979	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 22,980.00	8.00%	$ 21,141.60	$ 22,980.00	8.00%	$ 21,141.60
			950-5510	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-5909	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,560.00	8.00%	$ 4,195.20	$ 4,560.00	8.00%	$ 4,195.20
			950-5514	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 15,059.00	8.00%	$ 13,854.28	$ 15,059.00	8.00%	$ 13,854.28
			950-5540	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			950-5544	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 19,059.00	8.00%	$ 17,534.28	$ 19,059.00	8.00%	$ 17,534.28
			950-5979	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 22,980.00	8.00%	$ 21,141.60	$ 22,980.00	8.00%	$ 21,141.60
			950-5909	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 4,560.00	8.00%	$ 4,195.20	$ 4,560.00	8.00%	$ 4,195.20
Direct Line				**Direct Line**	$ 10,999.00	8.00%	$ 10,119.08	$ 10,999.00	8.00%	$ 10,119.08
			960-4599	1Yr ERM Support	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-4598	1YR SAN COPY SUPPORT	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-4607	2YR ERM Support	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-4587	2YR SAN COPY SUPPORT	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			960-4617	3YR ERM Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			960-4597	3YR SAN COPY SUPPORT	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			950-6727	3Yrs Mirrorview Support	$ 4,299.00	8.00%	$ 3,955.08	$ 4,299.00	8.00%	$ 3,955.08
			950-6717	3Yrs Snapview Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			960-4609	4YR ERM Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			960-4589	4YR SAN COPY SUPPORT	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6729	4Yrs Mirrorview Support	$ 7,099.00	8.00%	$ 6,531.08	$ 7,099.00	8.00%	$ 6,531.08

			950-6728	4Yrs Mirrorview Support	$ 5,699.00	8.00%	$ 5,243.08	$ 5,699.00	8.00%	$ 5,243.08
			950-6718	4Yrs Snapview Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			960-4608	5YR ERM Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-4588	5YR SAN COPY SUPPORT	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6719	5Yrs Snapview Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 3,719.00	8.00%	$ 3,421.48	$ 3,719.00	8.00%	$ 3,421.48
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	115.00	$ 125.00	8.00%	$ 115.00
			950-6737	Hardware Install	$ 1,474.00	8.00%	$ 1,356.08	$ 1,474.00	8.00%	$ 1,356.08
			950-6767	Navisphere Analyzer Install	$ 7,000.00	8.00%	$ 6,440.00	$ 7,000.00	8.00%	$ 6,440.00
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7208	VisualSAN Imp Stand Alone	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-7207	VisualSAN Implementation	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			420-1389	ACCESS LOGIX TIER 1, CX600	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-1415	ACCESS LOGIX TIER 10, CX600	$ 37,700.00	8.00%	$ 34,684.00	$ 37,700.00	8.00%	$ 34,684.00
			420-1416	ACCESS LOGIX TIER 11, CX600	$ 41,400.00	8.00%	$ 38,088.00	$ 41,400.00	8.00%	$ 38,088.00
			420-1417	ACCESS LOGIX TIER 12, CX600	$ 45,100.00	8.00%	$ 41,492.00	$ 45,100.00	8.00%	$ 41,492.00
			420-2812	ACCESS LOGIX TIER 13, CX600	$ 48,800.00	8.00%	$ 44,896.00	$ 48,800.00	8.00%	$ 44,896.00
			420-2813	ACCESS LOGIX TIER 14, CX600	$ 52,500.00	8.00%	$ 48,300.00	$ 52,500.00	8.00%	$ 48,300.00
			420-2814	ACCESS LOGIX TIER 15, CX600	$ 56,200.00	8.00%	$ 51,704.00	$ 56,200.00	8.00%	$ 51,704.00
			420-2815	ACCESS LOGIX TIER 16, CX600	$ 59,900.00	8.00%	$ 55,108.00	$ 59,900.00	8.00%	$ 55,108.00
			420-2816	ACCESS LOGIX TIER 17, CX600	$ 63,600.00	8.00%	$ 58,512.00	$ 63,600.00	8.00%	$ 58,512.00
			420-2817	ACCESS LOGIX TIER 18, CX600	$ 67,300.00	8.00%	$ 61,916.00	$ 67,300.00	8.00%	$ 61,916.00
			420-1394	ACCESS LOGIX TIER 2, CX600	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			420-1395	ACCESS LOGIX TIER 3, CX600	$ 13,000.00	8.00%	$ 11,960.00	$ 13,000.00	8.00%	$ 11,960.00
			420-1396	ACCESS LOGIX TIER 4, CX600	$ 15,500.00	8.00%	$ 14,260.00	$ 15,500.00	8.00%	$ 14,260.00
			420-1397	ACCESS LOGIX TIER 5, CX600	$ 19,200.00	8.00%	$ 17,664.00	$ 19,200.00	8.00%	$ 17,664.00
			420-1398	ACCESS LOGIX TIER 6, CX600	$ 22,900.00	8.00%	$ 21,068.00	$ 22,900.00	8.00%	$ 21,068.00
			420-1399	ACCESS LOGIX TIER 7, CX600	$ 26,600.00	8.00%	$ 24,472.00	$ 26,600.00	8.00%	$ 24,472.00
			420-1413	ACCESS LOGIX TIER 8, CX600	$ 30,300.00	8.00%	$ 27,876.00	$ 30,300.00	8.00%	$ 27,876.00
			420-1414	ACCESS LOGIX TIER 9, CX600	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
Additional Options - 6				**Additional Options - 6**			$ -			$ -
			420-0660	Snap View Tier 1	$ 9,600.00	8.00%	$ 8,832.00	$ 9,600.00	8.00%	$ 8,832.00
			420-0688	Snap View Tier 10	$ 26,400.00	8.00%	$ 24,288.00	$ 26,400.00	8.00%	$ 24,288.00
			420-0691	Snap View Tier 11	$ 28,600.00	8.00%	$ 26,312.00	$ 28,600.00	8.00%	$ 26,312.00
			420-0694	Snap View Tier 12	$ 30,800.00	8.00%	$ 28,336.00	$ 30,800.00	8.00%	$ 28,336.00
			420-2824	Snap View Tier 13	$ 33,000.00	8.00%	$ 30,360.00	$ 33,000.00	8.00%	$ 30,360.00
			420-2825	Snap View Tier 14	$ 35,200.00	8.00%	$ 32,384.00	$ 35,200.00	8.00%	$ 32,384.00
			420-2826	Snap View Tier 15	$ 37,400.00	8.00%	$ 34,408.00	$ 37,400.00	8.00%	$ 34,408.00
			420-2827	Snap View Tier 16	$ 39,600.00	8.00%	$ 36,432.00	$ 39,600.00	8.00%	$ 36,432.00
			420-2828	Snap View Tier 17	$ 41,800.00	8.00%	$ 38,456.00	$ 41,800.00	8.00%	$ 38,456.00
			420-2829	Snap View Tier 18	$ 44,000.00	8.00%	$ 40,480.00	$ 44,000.00	8.00%	$ 40,480.00
			420-0664	Snap View Tier 2	$ 10,800.00	8.00%	$ 9,936.00	$ 10,800.00	8.00%	$ 9,936.00
			420-0667	Snap View Tier 3	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			420-0670	Snap View Tier 4	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00
			420-0673	Snap View Tier 5	$ 15,400.00	8.00%	$ 14,168.00	$ 15,400.00	8.00%	$ 14,168.00
			420-0676	Snap View Tier 6	$ 17,600.00	8.00%	$ 16,192.00	$ 17,600.00	8.00%	$ 16,192.00
			420-0679	Snap View Tier 7	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			420-0682	Snap View Tier 8	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			420-0685	Snap View Tier 9	$ 24,200.00	8.00%	$ 22,264.00	$ 24,200.00	8.00%	$ 22,264.00
Additional Options - 7				**Additional Options - 7**			$ -			$ -
			420-2668	DB Tuner Oracle,NT,1CPU	$ 12,600.00	8.00%	$ 11,592.00	$ 12,600.00	8.00%	$ 11,592.00
			420-2669	DB Tuner Oracle,NT,4CPUs	$ 31,800.00	8.00%	$ 29,256.00	$ 31,800.00	8.00%	$ 29,256.00
			420-2670	DB Tuner Oracle,NT,8CPUs	$ 46,200.00	8.00%	$ 42,504.00	$ 46,200.00	8.00%	$ 42,504.00
			420-2667	DB Tuner Oracle,UNIX,14CPUs	$ 86,400.00	8.00%	$ 79,488.00	$ 86,400.00	8.00%	$ 79,488.00
			420-2664	DB Tuner Oracle,UNIX,2CPUs	$ 19,200.00	8.00%	$ 17,664.00	$ 19,200.00	8.00%	$ 17,664.00

			420-2665	DB Tuner Oracle,UNIX,4CPUs	$ 48,000.00	8.00%	$ 44,160.00	$ 48,000.00	8.00%	$ 44,160.00
			420-2666	DB Tuner Oracle,UNIX,8CPUs	$ 67,200.00	8.00%	$ 61,824.00	$ 67,200.00	8.00%	$ 61,824.00
			420-0661	Mirror View Tier 1	$ 28,800.00	8.00%	$ 26,496.00	$ 28,800.00	8.00%	$ 26,496.00
			420-0689	Mirror View Tier 10	$ 42,240.00	8.00%	$ 38,860.80	$ 42,240.00	8.00%	$ 38,860.80
			420-0692	Mirror View Tier 11	$ 44,000.00	8.00%	$ 40,480.00	$ 44,000.00	8.00%	$ 40,480.00
			420-0696	Mirror View Tier 12	$ 45,760.00	8.00%	$ 42,099.20	$ 45,760.00	8.00%	$ 42,099.20
			420-2818	Mirror View Tier 13	$ 47,520.00	8.00%	$ 43,718.40	$ 47,520.00	8.00%	$ 43,718.40
			420-2819	Mirror View Tier 14	$ 49,280.00	8.00%	$ 45,337.60	$ 49,280.00	8.00%	$ 45,337.60
			420-2820	Mirror View Tier 15	$ 51,040.00	8.00%	$ 46,956.80	$ 51,040.00	8.00%	$ 46,956.80
			420-2821	Mirror View Tier 16	$ 52,800.00	8.00%	$ 48,576.00	$ 52,800.00	8.00%	$ 48,576.00
			420-2822	Mirror View Tier 17	$ 54,560.00	8.00%	$ 50,195.20	$ 54,560.00	8.00%	$ 50,195.20
			420-2823	Mirror View Tier 18	$ 56,320.00	8.00%	$ 51,814.40	$ 56,320.00	8.00%	$ 51,814.40
			420-0665	Mirror View Tier 2	$ 29,760.00	8.00%	$ 27,379.20	$ 29,760.00	8.00%	$ 27,379.20
			420-0668	Mirror View Tier 3	$ 30,720.00	8.00%	$ 28,262.40	$ 30,720.00	8.00%	$ 28,262.40
			420-0671	Mirror View Tier 4	$ 31,680.00	8.00%	$ 29,145.60	$ 31,680.00	8.00%	$ 29,145.60
			420-0674	Mirror View Tier 5	$ 33,440.00	8.00%	$ 30,764.80	$ 33,440.00	8.00%	$ 30,764.80
			420-0677	Mirror View Tier 6	$ 35,200.00	8.00%	$ 32,384.00	$ 35,200.00	8.00%	$ 32,384.00
			420-0680	Mirror View Tier 7	$ 36,960.00	8.00%	$ 34,003.20	$ 36,960.00	8.00%	$ 34,003.20
			420-0683	Mirror View Tier 8	$ 38,720.00	8.00%	$ 35,622.40	$ 38,720.00	8.00%	$ 35,622.40
			420-0686	Mirror View Tier 9	$ 40,480.00	8.00%	$ 37,241.60	$ 40,480.00	8.00%	$ 37,241.60
Dell/EMC CX400				**Dell/EMC CX400**			$ -			$ -
Base System(s)				**Base System(s)**			$ -			$ -
			221-1684	CX400 DPE 2Gbps Array	$ 52,073.00	8.00%	$ 47,907.16	$ 52,073.00	8.00%	$ 47,907.16
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8063	10X146GB 10K FC2, CXXXX/DAE	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6984	10X36GB 15K FC2 HDD, DAE2	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-6985	10X73GB 10K FC2 HDD, DAE2	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-8064	15X146GB 10K FC2, CXXXX/DAE	$ 33,000.00	8.00%	$ 30,360.00	$ 33,000.00	8.00%	$ 30,360.00
			340-7017	15X36GB 15K FC2 HDD, DAE2	$ 15,750.00	8.00%	$ 14,490.00	$ 15,750.00	8.00%	$ 14,490.00
			340-7018	15X73GB 10K FC2 HDD, DAE2	$ 20,550.00	8.00%	$ 18,906.00	$ 20,550.00	8.00%	$ 18,906.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD, DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M Short Wave FC Cable LC-L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M Short Wave FC Cable LC-S	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-2323	10M HSSDC-HSSDC FC2 CABLE	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0756	10M Short Wave FC Cable LC-LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M Short Wave FC Cable LC-SC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0903	1M Short Wave FC Cable LC-LC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M Short Wave FC Cable LC-SC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0759	30M Short Wave FC Cable LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M Short Wave FC Cable LC-SC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M Short Wave FC Cable LC-LC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M Short Wave FC Cable LC-SC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M Short Wave FC Cable LC-LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M Short Wave FC Cable LC-SC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0755	5M Short Wave FC Cable LC-LC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M Short Wave FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Software 1				**Software 1**			$ -			$ -
			420-0378	NAVI MANAGER TIER 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	NAVI MANAGER TIER 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	NAVI MANAGER TIER 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	NAVI MANAGER TIER 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-2805	NAVI MANAGER TIER 13	$ 44,400.00	8.00%	$ 40,848.00	$ 44,400.00	8.00%	$ 40,848.00
			420-2804	NAVI MANAGER TIER 14	$ 48,800.00	8.00%	$ 44,896.00	$ 48,800.00	8.00%	$ 44,896.00
			420-2803	NAVI MANAGER TIER 15	$ 53,200.00	8.00%	$ 48,944.00	$ 53,200.00	8.00%	$ 48,944.00
			420-2802	NAVI MANAGER TIER 16	$ 57,600.00	8.00%	$ 52,992.00	$ 57,600.00	8.00%	$ 52,992.00
			420-2800	NAVI MANAGER TIER 17	$ 62,000.00	8.00%	$ 57,040.00	$ 62,000.00	8.00%	$ 57,040.00
			420-2801	NAVI MANAGER TIER 18	$ 66,400.00	8.00%	$ 61,088.00	$ 66,400.00	8.00%	$ 61,088.00
			420-0382	NAVI MANAGER TIER 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	NAVI MANAGER TIER 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	NAVI MANAGER TIER 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00

			420-0424	NAVI MANAGER TIER 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	NAVI MANAGER TIER 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	NAVI MANAGER TIER 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	NAVI MANAGER TIER 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	NAVI MANAGER TIER 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
Software				**Software**			$ -			$ -
			420-2661	NAVI ANALYZER TIER 10	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVI ANALYZER TIER 11	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVI ANALYZER TIER 12	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-2806	NAVI ANALYZER TIER 13	$ 37,600.00	8.00%	$ 34,592.00	$ 37,600.00	8.00%	$ 34,592.00
			420-2807	NAVI ANALYZER TIER 14	$ 41,200.00	8.00%	$ 37,904.00	$ 41,200.00	8.00%	$ 37,904.00
			420-2808	NAVI ANALYZER TIER 15	$ 44,800.00	8.00%	$ 41,216.00	$ 44,800.00	8.00%	$ 41,216.00
			420-2809	NAVI ANALYZER TIER 16	$ 48,400.00	8.00%	$ 44,528.00	$ 48,400.00	8.00%	$ 44,528.00
			420-2810	NAVI ANALYZER TIER 17	$ 52,000.00	8.00%	$ 47,840.00	$ 52,000.00	8.00%	$ 47,840.00
			420-2811	NAVI ANALYZER TIER 18	$ 55,600.00	8.00%	$ 51,152.00	$ 55,600.00	8.00%	$ 51,152.00
			420-0389	NAVI ANALYZER TIER 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVI ANALYZER TIER 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVI ANALYZER TIER 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVI ANALYZER TIER 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2651	NAVI ANALYZER TIER 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVI ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVI ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVI ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Options				**Options**			$ -			$ -
			310-2972	TELCO Rails, DAE2 and SPS	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
				Additional Options		8.00%	$ -		8.00%	$ -
			420-3993	EMC VisualSAN 3.0 32-port Upg	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3990	EMC VisualSAN 3.0 Network Mng	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3992	EMC VisualSAN 3.0 Perf Mngr	$ 14,000.00	8.00%	$ 12,880.00	$ 14,000.00	8.00%	$ 12,880.00
Service			420-3991	EMC VisualSAN Config 3.0 Mngr	$ 9,000.00	8.00%	$ 8,280.00	$ 9,000.00	8.00%	$ 8,280.00
				Service			$ -			$ -
			960-0139	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 9,150.00	8.00%	$ 8,418.00	$ 9,150.00	8.00%	$ 8,418.00
			960-0158	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,650.00	8.00%	$ 2,438.00	$ 2,650.00	8.00%	$ 2,438.00
			960-0110	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			960-0112	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			960-0152	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 8,499.00	8.00%	$ 7,819.08	$ 8,499.00	8.00%	$ 7,819.08
			960-0139	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 9,150.00	8.00%	$ 8,418.00	$ 9,150.00	8.00%	$ 8,418.00
			960-0158	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,650.00	8.00%	$ 2,438.00	$ 2,650.00	8.00%	$ 2,438.00
			960-0150	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,300.00	8.00%	$ 3,036.00	$ 3,300.00	8.00%	$ 3,036.00
			960-0113	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 11,149.00	8.00%	$ 10,257.08	$ 11,149.00	8.00%	$ 10,257.08
			960-0159	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 3,350.00	8.00%	$ 3,082.00	$ 3,350.00	8.00%	$ 3,082.00
			960-0110	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			960-0147	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 11,800.00	8.00%	$ 10,856.00	$ 11,800.00	8.00%	$ 10,856.00
			960-0150	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,300.00	8.00%	$ 3,036.00	$ 3,300.00	8.00%	$ 3,036.00
			960-0147	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 11,800.00	8.00%	$ 10,856.00	$ 11,800.00	8.00%	$ 10,856.00
			960-0159	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,350.00	8.00%	$ 3,082.00	$ 3,350.00	8.00%	$ 3,082.00
			960-0153	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 14,149.00	8.00%	$ 13,017.08	$ 14,149.00	8.00%	$ 13,017.08
			960-0114	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 16,899.00	8.00%	$ 15,547.08	$ 16,899.00	8.00%	$ 15,547.08
			960-0148	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 17,850.00	8.00%	$ 16,422.00	$ 17,850.00	8.00%	$ 16,422.00
			960-0110	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			960-0167	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 5,550.00	8.00%	$ 5,106.00	$ 5,550.00	8.00%	$ 5,106.00
			960-0150	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,300.00	8.00%	$ 3,036.00	$ 3,300.00	8.00%	$ 3,036.00
			960-0167	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,550.00	8.00%	$ 5,106.00	$ 5,550.00	8.00%	$ 5,106.00
			960-0154	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 20,899.00	8.00%	$ 19,227.08	$ 20,899.00	8.00%	$ 19,227.08
			960-0148	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 17,850.00	8.00%	$ 16,422.00	$ 17,850.00	8.00%	$ 16,422.00
Direct Line				**Direct Line**	$ 6,999.00		$ 6,999.00	$ 6,999.00		$ 6,999.00
			960-4599	1Yr ERM Support	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-4598	1YR SAN COPY SUPPORT	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-4607	2YR ERM Support	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-4587	2YR SAN COPY SUPPORT	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			960-4617	3YR ERM Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			960-4597	3YR SAN COPY SUPPORT	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			950-6727	3Yrs Mirrorview Support	$ 4,299.00	8.00%	$ 3,955.08	$ 4,299.00	8.00%	$ 3,955.08
			950-6717	3Yrs Snapview Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08

			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			960-4609	4YR ERM Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			960-4589	4YR SAN COPY SUPPORT	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6728	4Yrs Mirrorview Support	$ 5,699.00	8.00%	$ 5,243.08	$ 5,699.00	8.00%	$ 5,243.08
			950-6729	4Yrs Mirrorview Support	$ 7,099.00	8.00%	$ 6,531.08	$ 7,099.00	8.00%	$ 6,531.08
			950-6718	4Yrs Snapview Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			960-4608	5YR ERM Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-4588	5YR SAN COPY SUPPORT	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6719	5Yrs Snapview Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Services				**Installation Service**			$ -			$ -
			950-6788	4Yrs Snapview Support + Implem	$ 3,900.00	8.00%	$ 3,588.00	$ 3,900.00	8.00%	$ 3,588.00
			950-6718	4Yrs Snapview Support + Implem	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			960-0048	Cluster Kit Install 2-Hosts	$ 3,719.00	8.00%	$ 3,421.48	$ 3,719.00	8.00%	$ 3,421.48
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6737	Hardware Install	$ 1,474.00	8.00%	$ 1,356.08	$ 1,474.00	8.00%	$ 1,356.08
			910-4367	INSTL,EMC,POWERPATH,UNY,U	$ 134.75	8.00%	$ 123.97	$ 134.75	8.00%	$ 123.97
			950-6767	Navisphere Analyzer Install	$ 7,000.00	8.00%	$ 6,440.00	$ 7,000.00	8.00%	$ 6,440.00
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-6319	SAN Implementation 1-23 Hosts	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			960-7208	VisualSAN Imp Stand Alone	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-7207	VisualSAN Implementation	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			420-1671	ACCESS LOGIX TIER 10, CX400	$ 33,300.00	8.00%	$ 30,636.00	$ 33,300.00	8.00%	$ 30,636.00
			420-1672	ACCESS LOGIX TIER 11, CX400	$ 37,300.00	8.00%	$ 34,316.00	$ 37,300.00	8.00%	$ 34,316.00
			420-1673	ACCESS LOGIX TIER 12, CX400	$ 41,300.00	8.00%	$ 37,996.00	$ 41,300.00	8.00%	$ 37,996.00
			420-1662	ACCESS LOGIX TIER 2, CX400	$ 6,300.00	8.00%	$ 5,796.00	$ 6,300.00	8.00%	$ 5,796.00
			420-1663	ACCESS LOGIX TIER 3, CX400	$ 7,800.00	8.00%	$ 7,176.00	$ 7,800.00	8.00%	$ 7,176.00
			420-1664	ACCESS LOGIX TIER 4, CX400	$ 9,300.00	8.00%	$ 8,556.00	$ 9,300.00	8.00%	$ 8,556.00
			420-1665	ACCESS LOGIX TIER 5, CX400	$ 13,300.00	8.00%	$ 12,236.00	$ 13,300.00	8.00%	$ 12,236.00
			420-1667	ACCESS LOGIX TIER 6, CX400	$ 17,300.00	8.00%	$ 15,916.00	$ 17,300.00	8.00%	$ 15,916.00
			420-1668	ACCESS LOGIX TIER 7, CX400	$ 21,300.00	8.00%	$ 19,596.00	$ 21,300.00	8.00%	$ 19,596.00
			420-1669	ACCESS LOGIX TIER 8, CX400	$ 25,300.00	8.00%	$ 23,276.00	$ 25,300.00	8.00%	$ 23,276.00
			420-1670	ACCESS LOGIX TIER 9, CX400	$ 29,300.00	8.00%	$ 26,956.00	$ 29,300.00	8.00%	$ 26,956.00
Additional Options - 6				**Additional Options - 6**		8.00%	$ -		8.00%	$ -
			420-1674	Snap View TIER 1, CX400	$ 5,500.00	8.00%	$ 5,060.00	$ 5,500.00	8.00%	$ 5,060.00
			420-1683	Snap View TIER 10, CX400	$ 20,500.00	8.00%	$ 18,860.00	$ 20,500.00	8.00%	$ 18,860.00
			420-1684	Snap View TIER 11, CX400	$ 22,500.00	8.00%	$ 20,700.00	$ 22,500.00	8.00%	$ 20,700.00
			420-1685	Snap View TIER 12, CX400	$ 24,500.00	8.00%	$ 22,540.00	$ 24,500.00	8.00%	$ 22,540.00
			420-1675	Snap View TIER 2, CX400	$ 6,500.00	8.00%	$ 5,980.00	$ 6,500.00	8.00%	$ 5,980.00
			420-1676	Snap View TIER 3, CX400	$ 7,500.00	8.00%	$ 6,900.00	$ 7,500.00	8.00%	$ 6,900.00
			420-1677	Snap View TIER 4, CX400	$ 8,500.00	8.00%	$ 7,820.00	$ 8,500.00	8.00%	$ 7,820.00
			420-1678	Snap View TIER 5, CX400	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			420-1679	Snap View TIER 6, CX400	$ 12,500.00	8.00%	$ 11,500.00	$ 12,500.00	8.00%	$ 11,500.00
			420-1680	Snap View TIER 7, CX400	$ 14,500.00	8.00%	$ 13,340.00	$ 14,500.00	8.00%	$ 13,340.00
			420-1681	Snap View TIER 8, CX400	$ 16,500.00	8.00%	$ 15,180.00	$ 16,500.00	8.00%	$ 15,180.00
			420-1682	Snap View TIER 9, CX400	$ 18,500.00	8.00%	$ 17,020.00	$ 18,500.00	8.00%	$ 17,020.00
Additional Options - 7				**Additional Options - 7**			$ -			$ -
			420-2669	DB TUNER ORACLE NTDEP-4CP	$ 31,800.00	8.00%	$ 29,256.00	$ 31,800.00	8.00%	$ 29,256.00
			420-2670	DB TUNER ORACLE NTENT-8CP	$ 46,200.00	8.00%	$ 42,504.00	$ 46,200.00	8.00%	$ 42,504.00
			420-2668	DB TUNER ORACLE NTWG-1CP	$ 12,600.00	8.00%	$ 11,592.00	$ 12,600.00	8.00%	$ 11,592.00
			420-2665	DB TUNER ORACLE UDEP-4CPU	$ 48,000.00	8.00%	$ 44,160.00	$ 48,000.00	8.00%	$ 44,160.00
			420-2666	DB TUNER ORACLE UENT-8-CP	$ 67,200.00	8.00%	$ 61,824.00	$ 67,200.00	8.00%	$ 61,824.00
			420-2667	DB TUNER ORACLE UGLO-14CP	$ 86,400.00	8.00%	$ 79,488.00	$ 86,400.00	8.00%	$ 79,488.00

			420-2664	DB TUNER ORACLE UNIX 2CPU	$ 19,200.00	8.00%	$ 17,664.00	$ 19,200.00	8.00%	$ 17,664.00
			420-1686	Mirror View TIER 1, CX400	$ 19,000.00	8.00%	$ 17,480.00	$ 19,000.00	8.00%	$ 17,480.00
			420-1695	Mirror View TIER 10, CX400	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-1696	Mirror View TIER 11, CX400	$ 36,000.00	8.00%	$ 33,120.00	$ 36,000.00	8.00%	$ 33,120.00
			420-1920	Mirror View TIER 12, CX400	$ 38,000.00	8.00%	$ 34,960.00	$ 38,000.00	8.00%	$ 34,960.00
			420-1687	Mirror View TIER 2, CX400	$ 20,000.00	8.00%	$ 18,400.00	$ 20,000.00	8.00%	$ 18,400.00
			420-1688	Mirror View TIER 3, CX400	$ 21,000.00	8.00%	$ 19,320.00	$ 21,000.00	8.00%	$ 19,320.00
			420-1689	Mirror View TIER 4, CX400	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			420-1690	Mirror View TIER 5, CX400	$ 24,000.00	8.00%	$ 22,080.00	$ 24,000.00	8.00%	$ 22,080.00
			420-1691	Mirror View TIER 6, CX400	$ 26,000.00	8.00%	$ 23,920.00	$ 26,000.00	8.00%	$ 23,920.00
			420-1692	Mirror View TIER 7, CX400	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			420-1693	Mirror View TIER 8, CX400	$ 30,000.00	8.00%	$ 27,600.00	$ 30,000.00	8.00%	$ 27,600.00
			420-1694	Mirror View TIER 9, CX400	$ 32,000.00	8.00%	$ 29,440.00	$ 32,000.00	8.00%	$ 29,440.00
Dell/EMC CX400 to CX600 Upgrade Kit				**Dell/EMC CX400 to CX600 Upgrade Kit**			$ -			$ -
Base System(s)				**Base System(s)**			$ -			$ -
			221-2619	CX400 to CX600 Upgrade Kit	$ 86,244.00	8.00%	$ 79,344.48	$ 86,244.00	8.00%	$ 79,344.48
Controller(s)				Controller(s)		8.00%	$ -		8.00%	$ -
			311-2048	4GB Cache Upgrade, CX600	$ 4,500.00	8.00%	$ 4,140.00	$ 4,500.00	8.00%	$ 4,140.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0756	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0903	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0759	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0755	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Software 1				**Software 1**			$ -			$ -
			420-0378	NAVI MANAGER TIER 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	NAVI MANAGER TIER 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	NAVI MANAGER TIER 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	NAVI MANAGER TIER 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-0382	NAVI MANAGER TIER 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	NAVI MANAGER TIER 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	NAVI MANAGER TIER 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-0424	NAVI MANAGER TIER 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	NAVI MANAGER TIER 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	NAVI MANAGER TIER 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	NAVI MANAGER TIER 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	NAVI MANAGER TIER 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2597	Navi Mgr Tier 1-4 Lic Upg	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-2598	Navi Mgr Tier 5-12 Lic Upg	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
Software				**Software**			$ -			$ -
			420-2661	NAVI ANALYZER TIER 10	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVI ANALYZER TIER 11	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVI ANALYZER TIER 12	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-2599	Navi Analyzer Tier 1-4 Lic Upg	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-0389	NAVI ANALYZER TIER 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVI ANALYZER TIER 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVI ANALYZER TIER 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVI ANALYZER TIER 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2600	Navi Analyzer Tier 5-12 Lic Up	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-2651	NAVI ANALYZER TIER 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVI ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVI ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVI ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Service				**Service**			$ -			$ -
			960-2498	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 5,186.00	8.00%	$ 4,771.12	$ 5,186.00	8.00%	$ 4,771.12
			950-5977	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 13,130.00	8.00%	$ 12,079.60	$ 13,130.00	8.00%	$ 12,079.60

			960-0402	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,668.00	8.00%	$ 4,294.56	$ 4,668.00	8.00%	$ 4,294.56
			960-0400	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,200.00	8.00%	$ 3,864.00	$ 4,200.00	8.00%	$ 3,864.00
			960-2498	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,186.00	8.00%	$ 4,771.12	$ 5,186.00	8.00%	$ 4,771.12
			950-5977	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 13,130.00	8.00%	$ 12,079.60	$ 13,130.00	8.00%	$ 12,079.60
			960-0430	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,834.00	8.00%	$ 6,287.28	$ 6,834.00	8.00%	$ 6,287.28
			960-0432	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 8,579.00	8.00%	$ 7,892.68	$ 8,579.00	8.00%	$ 7,892.68
			960-2497	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 6,826.00	8.00%	$ 6,279.92	$ 6,826.00	8.00%	$ 6,279.92
			950-5978	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 17,120.00	8.00%	$ 15,750.40	$ 17,120.00	8.00%	$ 15,750.40
			960-0400	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,200.00	8.00%	$ 3,864.00	$ 4,200.00	8.00%	$ 3,864.00
			960-0403	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 9,449.00	8.00%	$ 8,693.08	$ 9,449.00	8.00%	$ 8,693.08
			960-2497	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,826.00	8.00%	$ 6,279.92	$ 6,826.00	8.00%	$ 6,279.92
			950-5978	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 17,120.00	8.00%	$ 15,750.40	$ 17,120.00	8.00%	$ 15,750.40
			960-0433	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 14,649.00	8.00%	$ 13,477.08	$ 14,649.00	8.00%	$ 13,477.08
			960-0430	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,834.00	8.00%	$ 6,287.28	$ 6,834.00	8.00%	$ 6,287.28
			960-2489	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 8,526.00	8.00%	$ 7,843.92	$ 8,526.00	8.00%	$ 7,843.92
			950-5979	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 22,980.00	8.00%	$ 21,141.60	$ 22,980.00	8.00%	$ 21,141.60
			960-0404	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 20,489.00	8.00%	$ 18,849.88	$ 20,489.00	8.00%	$ 18,849.88
			960-0400	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,200.00	8.00%	$ 3,864.00	$ 4,200.00	8.00%	$ 3,864.00
			960-2489	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 8,526.00	8.00%	$ 7,843.92	$ 8,526.00	8.00%	$ 7,843.92
			950-5979	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 22,980.00	8.00%	$ 21,141.60	$ 22,980.00	8.00%	$ 21,141.60
			960-0430	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,834.00	8.00%	$ 6,287.28	$ 6,834.00	8.00%	$ 6,287.28
			960-0434	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 28,589.00	8.00%	$ 26,301.88	$ 28,589.00	8.00%	$ 26,301.88
Direct Line				**Direct Line**			$ -			$ -
			960-4599	1Yr ERM Support	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-4598	1YR SAN COPY SUPPORT	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-4607	2YR ERM Support	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-4587	2YR SAN COPY SUPPORT	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			960-4617	3YR ERM Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			960-4597	3YR SAN COPY SUPPORT	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			950-6727	3Yrs Mirrorview Support	$ 4,299.00	8.00%	$ 3,955.08	$ 4,299.00	8.00%	$ 3,955.08
			950-6717	3Yrs Snapview Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			960-4609	4YR ERM Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			960-4589	4YR SAN COPY SUPPORT	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6728	4Yrs Mirrorview Support	$ 5,699.00	8.00%	$ 5,243.08	$ 5,699.00	8.00%	$ 5,243.08
			950-6729	4Yrs Mirrorview Support	$ 7,099.00	8.00%	$ 6,531.08	$ 7,099.00	8.00%	$ 6,531.08
			950-6718	4Yrs Snapview Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			960-4608	5YR ERM Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-4588	5YR SAN COPY SUPPORT	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6719	5Yrs Snapview Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			910-6298	LA 3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			910-6278	LA 3Yrs VIS SAN CONFIGURATI	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			910-6288	LA 3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			910-6268	LA 3Yrs VIS SAN PERFORMANC	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Services				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and R	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
Additional Options - 2				**Additional Options - 2**			$ -			$ -
			420-2601	Access Logix Lic ,CX400-to-CX6	$ -	8.00%	$ -	$ -	8.00%	$ -
Additional Options - 3				**Additional Options - 3**			$ -			$ -
			420-2624	SnapView T1, CX400/CX600	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-2633	SnapView T10, CX400/CX600	$ 10,300.00	8.00%	$ 9,476.00	$ 10,300.00	8.00%	$ 9,476.00
			420-2634	SnapView T11, CX400/CX600	$ 11,100.00	8.00%	$ 10,212.00	$ 11,100.00	8.00%	$ 10,212.00

			420-2635	SnapView T12, CX400/CX600	$ 11,900.00	8.00%	$ 10,948.00	$ 11,900.00	8.00%	$ 10,948.00
			420-2625	SnapView T2, CX400/CX600	$ 4,500.00	8.00%	$ 4,140.00	$ 4,500.00	8.00%	$ 4,140.00
			420-2626	SnapView T3, CX400/CX600	$ 5,000.00	8.00%	$ 4,600.00	$ 5,000.00	8.00%	$ 4,600.00
			420-2627	SnapView T4, CX400/CX600	$ 5,500.00	8.00%	$ 5,060.00	$ 5,500.00	8.00%	$ 5,060.00
			420-2628	SnapView T5, CX400/CX600	$ 6,300.00	8.00%	$ 5,796.00	$ 6,300.00	8.00%	$ 5,796.00
			420-2629	SnapView T6, CX400/CX600	$ 7,100.00	8.00%	$ 6,532.00	$ 7,100.00	8.00%	$ 6,532.00
			420-2630	SnapView T7, CX400/CX600	$ 7,900.00	8.00%	$ 7,268.00	$ 7,900.00	8.00%	$ 7,268.00
			420-2631	SnapView T8, CX400/CX600	$ 8,700.00	8.00%	$ 8,004.00	$ 8,700.00	8.00%	$ 8,004.00
			420-2632	SnapView T9, CX400/CX600	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
Additional Options - 4				**Additional Options - 4**			$ -			$ -
			420-2638	MirrorView T1, CX400/CX600	$ 15,000.00	8.00%	$ 13,800.00	$ 15,000.00	8.00%	$ 13,800.00
			420-2647	MirrorView T10, CX400/CX600	$ 21,300.00	8.00%	$ 19,596.00	$ 21,300.00	8.00%	$ 19,596.00
			420-2648	MirrorView T11, CX400/CX600	$ 22,100.00	8.00%	$ 20,332.00	$ 22,100.00	8.00%	$ 20,332.00
			420-2649	MirrorView T12, CX400/CX600	$ 22,900.00	8.00%	$ 21,068.00	$ 22,900.00	8.00%	$ 21,068.00
			420-2639	MirrorView T2, CX400/CX600	$ 15,500.00	8.00%	$ 14,260.00	$ 15,500.00	8.00%	$ 14,260.00
			420-2640	MirrorView T3, CX400/CX600	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2641	MirrorView T4, CX400/CX600	$ 16,500.00	8.00%	$ 15,180.00	$ 16,500.00	8.00%	$ 15,180.00
			420-2642	MirrorView T5, CX400/CX600	$ 17,300.00	8.00%	$ 15,916.00	$ 17,300.00	8.00%	$ 15,916.00
			420-2643	MirrorView T6, CX400/CX600	$ 18,100.00	8.00%	$ 16,652.00	$ 18,100.00	8.00%	$ 16,652.00
			420-2644	MirrorView T7, CX400/CX600	$ 18,900.00	8.00%	$ 17,388.00	$ 18,900.00	8.00%	$ 17,388.00
			420-2645	MirrorView T8, CX400/CX600	$ 19,700.00	8.00%	$ 18,124.00	$ 19,700.00	8.00%	$ 18,124.00
			420-2646	MirrorView T9, CX400/CX600	$ 20,500.00	8.00%	$ 18,860.00	$ 20,500.00	8.00%	$ 18,860.00
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			420-1389	ACCESS LOGIX TIER 1, CX600	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-1415	ACCESS LOGIX TIER 10, CX600	$ 37,700.00	8.00%	$ 34,684.00	$ 37,700.00	8.00%	$ 34,684.00
			420-1416	ACCESS LOGIX TIER 11, CX600	$ 41,400.00	8.00%	$ 38,088.00	$ 41,400.00	8.00%	$ 38,088.00
			420-1417	ACCESS LOGIX TIER 12, CX600	$ 45,100.00	8.00%	$ 41,492.00	$ 45,100.00	8.00%	$ 41,492.00
			420-2622	Access Logix Tier 1-4 Lic Upg	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			420-1394	ACCESS LOGIX TIER 2, CX600	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			420-1395	ACCESS LOGIX TIER 3, CX600	$ 13,000.00	8.00%	$ 11,960.00	$ 13,000.00	8.00%	$ 11,960.00
			420-1396	ACCESS LOGIX TIER 4, CX600	$ 15,500.00	8.00%	$ 14,260.00	$ 15,500.00	8.00%	$ 14,260.00
			420-1397	ACCESS LOGIX TIER 5, CX600	$ 19,200.00	8.00%	$ 17,664.00	$ 19,200.00	8.00%	$ 17,664.00
			420-2623	Access Logix Tier 5-12 Lic Upg	$ 3,700.00	8.00%	$ 3,404.00	$ 3,700.00	8.00%	$ 3,404.00
			420-1398	ACCESS LOGIX TIER 6, CX600	$ 22,900.00	8.00%	$ 21,068.00	$ 22,900.00	8.00%	$ 21,068.00
			420-1399	ACCESS LOGIX TIER 7, CX600	$ 26,600.00	8.00%	$ 24,472.00	$ 26,600.00	8.00%	$ 24,472.00
			420-1413	ACCESS LOGIX TIER 8, CX600	$ 30,300.00	8.00%	$ 27,876.00	$ 30,300.00	8.00%	$ 27,876.00
			420-1414	ACCESS LOGIX TIER 9, CX600	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
Additional Options - 6				**Additional Options - 6**			$ -			$ -
			420-0660	SNAP VIEW TIER 1	$ 9,600.00	8.00%	$ 8,832.00	$ 9,600.00	8.00%	$ 8,832.00
			420-0688	SNAP VIEW TIER 10	$ 26,400.00	8.00%	$ 24,288.00	$ 26,400.00	8.00%	$ 24,288.00
			420-0691	SNAP VIEW TIER 11	$ 28,600.00	8.00%	$ 26,312.00	$ 28,600.00	8.00%	$ 26,312.00
			420-0694	SNAP VIEW TIER 12	$ 30,800.00	8.00%	$ 28,336.00	$ 30,800.00	8.00%	$ 28,336.00
			420-2636	Snap View Tier 1-4 Lic Upg	$ 1,200.00	8.00%	$ 1,104.00	$ 1,200.00	8.00%	$ 1,104.00
			420-0664	SNAP VIEW TIER 2	$ 10,800.00	8.00%	$ 9,936.00	$ 10,800.00	8.00%	$ 9,936.00
			420-0667	SNAP VIEW TIER 3	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			420-0670	SNAP VIEW TIER 4	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00
			420-0673	SNAP VIEW TIER 5	$ 15,400.00	8.00%	$ 14,168.00	$ 15,400.00	8.00%	$ 14,168.00
			420-2637	Snap View Tier 5-12 Lic Upg	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			420-0676	SNAP VIEW TIER 6	$ 17,600.00	8.00%	$ 16,192.00	$ 17,600.00	8.00%	$ 16,192.00
			420-0679	SNAP VIEW TIER 7	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			420-0682	SNAP VIEW TIER 8	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			420-0685	SNAP VIEW TIER 9	$ 24,200.00	8.00%	$ 22,264.00	$ 24,200.00	8.00%	$ 22,264.00
Additional Options - 7				**Additional Options - 7**			$ -			$ -
			420-0661	MIRROR VIEW TIER 1	$ 28,800.00	8.00%	$ 26,496.00	$ 28,800.00	8.00%	$ 26,496.00
			420-0689	MIRROR VIEW TIER 10	$ 42,240.00	8.00%	$ 38,860.80	$ 42,240.00	8.00%	$ 38,860.80
			420-0692	MIRROR VIEW TIER 11	$ 44,000.00	8.00%	$ 40,480.00	$ 44,000.00	8.00%	$ 40,480.00
			420-0696	MIRROR VIEW TIER 12	$ 45,760.00	8.00%	$ 42,099.20	$ 45,760.00	8.00%	$ 42,099.20
			420-2676	Mirror View Tier 1-4 Lic Upg	$ 960.00	8.00%	$ 883.20	$ 960.00	8.00%	$ 883.20
			420-0665	MIRROR VIEW TIER 2	$ 29,760.00	8.00%	$ 27,379.20	$ 29,760.00	8.00%	$ 27,379.20
			420-0668	MIRROR VIEW TIER 3	$ 30,720.00	8.00%	$ 28,262.40	$ 30,720.00	8.00%	$ 28,262.40
			420-0671	MIRROR VIEW TIER 4	$ 31,680.00	8.00%	$ 29,145.60	$ 31,680.00	8.00%	$ 29,145.60
			420-0674	MIRROR VIEW TIER 5	$ 33,440.00	8.00%	$ 30,764.80	$ 33,440.00	8.00%	$ 30,764.80
			420-2677	Mirror View Tier 5-12 Lic Upg	$ 1,760.00	8.00%	$ 1,619.20	$ 1,760.00	8.00%	$ 1,619.20
			420-0677	MIRROR VIEW TIER 6	$ 35,200.00	8.00%	$ 32,384.00	$ 35,200.00	8.00%	$ 32,384.00
			420-0680	MIRROR VIEW TIER 7	$ 36,960.00	8.00%	$ 34,003.20	$ 36,960.00	8.00%	$ 34,003.20
			420-0683	MIRROR VIEW TIER 8	$ 38,720.00	8.00%	$ 35,622.40	$ 38,720.00	8.00%	$ 35,622.40
			420-0686	MIRROR VIEW TIER 9	$ 40,480.00	8.00%	$ 37,241.60	$ 40,480.00	8.00%	$ 37,241.60
Dell/EMC CX200 SAN (from EMC)				**Dell/EMC CX200 SAN (from EMC)**			$ -			$ -

Base System(s)				**Base System(s)**			$ -			$ -
			221-2146	CX200 10x36GB 15K DPE SAN E	$ 22,704.00	8.00%	$ 20,887.68	$ 22,704.00	8.00%	$ 20,887.68
Hard Drive(s)				**Hard Drive(s)**			$ -			$ -
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD,DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**			$ -			$ -
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Software 1				**Software 1**			$ -			$ -
			420-0378	NAVI MANAGER TIER 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	NAVI MANAGER TIER 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	NAVI MANAGER TIER 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	NAVI MANAGER TIER 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-2805	NAVI MANAGER TIER 13	$ 44,400.00	8.00%	$ 40,848.00	$ 44,400.00	8.00%	$ 40,848.00
			420-2804	NAVI MANAGER TIER 14	$ 48,800.00	8.00%	$ 44,896.00	$ 48,800.00	8.00%	$ 44,896.00
			420-2803	NAVI MANAGER TIER 15	$ 53,200.00	8.00%	$ 48,944.00	$ 53,200.00	8.00%	$ 48,944.00
			420-2802	NAVI MANAGER TIER 16	$ 57,600.00	8.00%	$ 52,992.00	$ 57,600.00	8.00%	$ 52,992.00
			420-2800	NAVI MANAGER TIER 17	$ 62,000.00	8.00%	$ 57,040.00	$ 62,000.00	8.00%	$ 57,040.00
			420-2801	NAVI MANAGER TIER 18	$ 66,400.00	8.00%	$ 61,088.00	$ 66,400.00	8.00%	$ 61,088.00
			420-0382	NAVI MANAGER TIER 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	NAVI MANAGER TIER 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	NAVI MANAGER TIER 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-0424	NAVI MANAGER TIER 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	NAVI MANAGER TIER 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	NAVI MANAGER TIER 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	NAVI MANAGER TIER 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	NAVI MANAGER TIER 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2256	Navi Mgr BASE TIER 1, CX200	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
			420-2283	Navi Mgr BASE TIER 10, CX200	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-2284	Navi Mgr BASE TIER 11, CX200	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2285	Navi Mgr BASE TIER 12, CX200	$ 9,600.00	8.00%	$ 8,832.00	$ 9,600.00	8.00%	$ 8,832.00
			420-2257	Navi Mgr BASE TIER 2, CX200	$ 1,600.00	8.00%	$ 1,472.00	$ 1,600.00	8.00%	$ 1,472.00
			420-2271	Navi Mgr BASE TIER 3, CX200	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2272	Navi Mgr BASE TIER 4, CX200	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-2276	Navi Mgr BASE TIER 5, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-2277	Navi Mgr BASE TIER 6, CX200	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-2279	Navi Mgr BASE TIER 7, CX200	$ 5,600.00	8.00%	$ 5,152.00	$ 5,600.00	8.00%	$ 5,152.00
			420-2280	Navi Mgr BASE TIER 8, CX200	$ 6,400.00	8.00%	$ 5,888.00	$ 6,400.00	8.00%	$ 5,888.00
			420-2281	Navi Mgr BASE TIER 9, CX200	$ 7,200.00	8.00%	$ 6,624.00	$ 7,200.00	8.00%	$ 6,624.00
Software				**Software**			$ -			$ -
			420-2806	NAVI ANALYZER TIER 13	$ 37,600.00	8.00%	$ 34,592.00	$ 37,600.00	8.00%	$ 34,592.00
			420-2807	NAVI ANALYZER TIER 14	$ 41,200.00	8.00%	$ 37,904.00	$ 41,200.00	8.00%	$ 37,904.00
			420-2808	NAVI ANALYZER TIER 15	$ 44,800.00	8.00%	$ 41,216.00	$ 44,800.00	8.00%	$ 41,216.00
			420-2809	NAVI ANALYZER TIER 16	$ 48,400.00	8.00%	$ 44,528.00	$ 48,400.00	8.00%	$ 44,528.00
			420-2810	NAVI ANALYZER TIER 17	$ 52,000.00	8.00%	$ 47,840.00	$ 52,000.00	8.00%	$ 47,840.00
			420-2811	NAVI ANALYZER TIER 18	$ 55,600.00	8.00%	$ 51,152.00	$ 55,600.00	8.00%	$ 51,152.00
			420-2661	NAVISPHERE ANALYZER TIER 1	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVISPHERE ANALYZER TIER 1	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVISPHERE ANALYZER TIER 1	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-0389	NAVISPHERE ANALYZER TIER 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVISPHERE ANALYZER TIER 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVISPHERE ANALYZER TIER 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVISPHERE ANALYZER TIER 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2651	NAVISPHERE ANALYZER TIER 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVISPHERE ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVISPHERE ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVISPHERE ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Options				**Options**			$ -			$ -
			310-2972	TELCO Rails, DAE2 and SPS	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
Additional Options				**Additional Options**			$ -			$ -
			420-3993	EMC VisualSAN 3.0 32-port Upg	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3990	EMC VisualSAN 3.0 Network Mng	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3992	EMC VisualSAN 3.0 Perf Mngr	$ 14,000.00	8.00%	$ 12,880.00	$ 14,000.00	8.00%	$ 12,880.00

			420-3991	EMC VisualSAN Config 3.0 Mngr	$ 9,000.00	8.00%	$ 8,280.00	$ 9,000.00	8.00%	$ 8,280.00
Service				**Service**			$ -			$ -
			960-1500	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1502	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-7769	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7826	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-1500	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1502	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-7769	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7829	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-1530	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1532	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7826	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1530	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1532	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7769	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7829	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-1500	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1503	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7819	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1503	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1500	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7768	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7827	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-1530	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1533	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7819	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1530	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1533	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7827	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1500	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1504	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7817	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1500	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1504	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7767	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7818	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-1530	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1534	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-7767	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7817	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-1534	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1530	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7818	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Serivces				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00

			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			960-7757	Hardware Install	$ 1,024.00	8.00%	$ 942.08	$ 1,024.00	8.00%	$ 942.08
			910-6758	INSTL,EMC,AGENT LA/BRAZIL	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			910-4367	INSTL,EMC,POWERPATH,UNY,L	$ 134.75	8.00%	$ 123.97	$ 134.75	8.00%	$ 123.97
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-6767	Navisphere Analyzer Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			910-7889	PRE-INSTL SITE AUDIT,UNY (LA	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			910-4057	SAN Deployment 1-4 Hosts	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			960-7208	VisualSAN Imp Stand Alone	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-7207	VisualSAN Implementation	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			420-2304	ACCESS LOGIX TIER 10, CX200	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
			420-2305	ACCESS LOGIX TIER 11, CX200	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			420-2306	ACCESS LOGIX TIER 12, CX200	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			420-2289	ACCESS LOGIX TIER 2, CX200	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			420-2290	ACCESS LOGIX TIER 3, CX200	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2291	ACCESS LOGIX TIER 4, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-2293	ACCESS LOGIX TIER 5, CX200	$ 5,000.00	8.00%	$ 4,600.00	$ 5,000.00	8.00%	$ 4,600.00
			420-2294	ACCESS LOGIX TIER 6, CX200	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			420-2295	ACCESS LOGIX TIER 7, CX200	$ 7,000.00	8.00%	$ 6,440.00	$ 7,000.00	8.00%	$ 6,440.00
			420-2299	ACCESS LOGIX TIER 8, CX200	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-2303	ACCESS LOGIX TIER 9, CX200	$ 9,000.00	8.00%	$ 8,280.00	$ 9,000.00	8.00%	$ 8,280.00
Additional Options - 7				Additional Options - 7		8.00%	$ -		8.00%	$ -
			310-3819	Opt 2nd SPS, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
Dell/EMC CX200 DAS (from EMC)				**Dell/EMC CX200 DAS (from EMC)**			$ -			$ -
Base System(s)				**Base System(s)**			$ -			$ -
			221-2150	CX200 10x36GB 15K DPE DAS E	$ 22,704.00	8.00%	$ 20,887.68	$ 22,704.00	8.00%	$ 20,887.68
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD,DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-0378	NAVI MANAGER TIER 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	NAVI MANAGER TIER 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	NAVI MANAGER TIER 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	NAVI MANAGER TIER 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-0382	NAVI MANAGER TIER 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	NAVI MANAGER TIER 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	NAVI MANAGER TIER 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-0424	NAVI MANAGER TIER 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	NAVI MANAGER TIER 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	NAVI MANAGER TIER 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	NAVI MANAGER TIER 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	NAVI MANAGER TIER 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2256	Navi Mgr BASE TIER 1, CX200	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
			420-2283	Navi Mgr BASE TIER 10, CX200	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-2284	Navi Mgr BASE TIER 11, CX200	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2285	Navi Mgr BASE TIER 12, CX200	$ 9,600.00	8.00%	$ 8,832.00	$ 9,600.00	8.00%	$ 8,832.00
			420-2257	Navi Mgr BASE TIER 2, CX200	$ 1,600.00	8.00%	$ 1,472.00	$ 1,600.00	8.00%	$ 1,472.00
			420-2271	Navi Mgr BASE TIER 3, CX200	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2272	Navi Mgr BASE TIER 4, CX200	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-2276	Navi Mgr BASE TIER 5, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-2277	Navi Mgr BASE TIER 6, CX200	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00

			420-2279	Navi Mgr BASE TIER 7, CX200	$ 5,600.00	8.00%	$ 5,152.00	$ 5,600.00	8.00%	$ 5,152.00
			420-2280	Navi Mgr BASE TIER 8, CX200	$ 6,400.00	8.00%	$ 5,888.00	$ 6,400.00	8.00%	$ 5,888.00
			420-2281	Navi Mgr BASE TIER 9, CX200	$ 7,200.00	8.00%	$ 6,624.00	$ 7,200.00	8.00%	$ 6,624.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-2661	NAVISPHERE ANALYZER TIER 1	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVISPHERE ANALYZER TIER 1	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVISPHERE ANALYZER TIER 1	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-0389	NAVISPHERE ANALYZER TIER 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVISPHERE ANALYZER TIER 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVISPHERE ANALYZER TIER 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVISPHERE ANALYZER TIER 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2651	NAVISPHERE ANALYZER TIER 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVISPHERE ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVISPHERE ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVISPHERE ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2972	TELCO Rails, DAE2 and SPS	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1500	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1502	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-7769	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7729	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1500	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1502	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-7749	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1530	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1532	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7729	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7769	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1530	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1532	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7749	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1503	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1500	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7768	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7729	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1503	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1500	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7739	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1533	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-1530	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7729	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7768	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1530	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1533	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7739	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1500	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1504	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7767	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7729	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1504	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1500	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7767	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7747	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-1530	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1534	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-7729	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7767	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1530	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1534	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-7767	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7747	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08

			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-7708	EMC SW SPT UPG 90D-1YR, CX	$ 1,548.00	8.00%	$ 1,424.16	$ 1,548.00	8.00%	$ 1,424.16
			960-7709	EMC SW SPT UPG 90D-2YR,CX2	$ 2,322.00	8.00%	$ 2,136.24	$ 2,322.00	8.00%	$ 2,136.24
			960-7717	EMC SW SPT UPG 90D-3YR,CX2	$ 2,694.00	8.00%	$ 2,478.48	$ 2,694.00	8.00%	$ 2,478.48
			960-7718	EMC SW SPT UPG 90D-4YR,CX2	$ 4,050.00	8.00%	$ 3,726.00	$ 4,050.00	8.00%	$ 3,726.00
			960-7719	EMC SW SPT UPG 90D-5YR,CX2	$ 5,900.00	8.00%	$ 5,428.00	$ 5,900.00	8.00%	$ 5,428.00
			910-6298	LA 3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			910-6278	LA 3Yrs VIS SAN CONFIGURATI	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			910-6288	LA 3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			910-6268	LA 3Yrs VIS SAN PERFORMANC	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			910-9587	LABZ 1YR Naviphere Analyzer Su	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			910-6707	LABZ 3Yr Naviphere Analyzer Su	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			910-6708	LABZ 4Yr Naviphere Analyzer Su	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			910-6769	LABZ 5Yr Naviphere Analyzer Su	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Services				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-4577	Customer Installation, EMC, An	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4249	Customer Installation, EMC, DP	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4257	Customer Installation, EMC, Ma	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-8978	DTC-DAS IMPLEMENTATION, 1-	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			960-7757	Hardware Install	$ 1,024.00	8.00%	$ 942.08	$ 1,024.00	8.00%	$ 942.08
			910-6758	INSTL,EMC,AGENT LA/BRAZIL	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			910-4367	INSTL,EMC,POWERPATH,UNY,U	$ 134.75	8.00%	$ 123.97	$ 134.75	8.00%	$ 123.97
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-6767	Navisphere Analyzer Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
Additional Options - 7				**Additional Options - 7**		8.00%	$ -		8.00%	$ -
			310-3819	Opt 2nd SPS, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
				Dell/EMC CX200 SAN (from Dell)		8.00%	$ -		8.00%	$ -
				Base System(s)		8.00%	$ -		8.00%	$ -
			221-2327	CX200 DPE 15HD SAN Encl	$ 15,773.00	8.00%	$ 14,511.16	$ 15,773.00	8.00%	$ 14,511.16
			221-2328	CX200 DPE 30HD SAN Encl	$ 19,773.00	8.00%	$ 18,191.16	$ 19,773.00	8.00%	$ 18,191.16
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8411	10X146GB 10K FC2, CX200-Dell	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00
			340-8407	10X36GB 15K FC2, CX200-Dell	$ 6,350.00	8.00%	$ 5,842.00	$ 6,350.00	8.00%	$ 5,842.00
			340-8408	10X73GB 10K FC2, CX200-Dell	$ 8,200.00	8.00%	$ 7,544.00	$ 8,200.00	8.00%	$ 7,544.00
			340-8415	15X146GB 10K FC2, CX200-Dell	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			340-8412	15X36GB 15K FC2, CX200-Dell	$ 9,525.00	8.00%	$ 8,763.00	$ 9,525.00	8.00%	$ 8,763.00
			340-8413	15X73GB 10K FC2, CX200-Dell	$ 12,300.00	8.00%	$ 11,316.00	$ 12,300.00	8.00%	$ 11,316.00
			340-8406	5X146GB 10K FC2, CX200-Dell	$ 6,600.00	8.00%	$ 6,072.00	$ 6,600.00	8.00%	$ 6,072.00
			340-8403	5X36GB 15K FC2, CX200-Dell	$ 3,175.00	8.00%	$ 2,921.00	$ 3,175.00	8.00%	$ 2,921.00
			340-8404	5X73GB 10K FC2, CX200-Dell	$ 4,100.00	8.00%	$ 3,772.00	$ 4,100.00	8.00%	$ 3,772.00
Sound Card(s)				**Sound Card(s)**		8.00%	$ -		8.00%	$ -
			420-3993	EMC VisualSAN 3.0 32-port Upg	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3990	EMC VisualSAN 3.0 Network Mng	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3992	EMC VisualSAN 3.0 Perf Mngr	$ 14,000.00	8.00%	$ 12,880.00	$ 14,000.00	8.00%	$ 12,880.00
			420-3991	EMC VisualSAN Config 3.0 Mngr	$ 9,000.00	8.00%	$ 8,280.00	$ 9,000.00	8.00%	$ 8,280.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-3487	10M HSSDC-to-HSSDC FC2 CAB	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00

			310-3485	1M HSSDC-to-HSSDC FC2 CABL	$ 50.00	8.00%	$ 46.00	$ 50.00	8.00%	$ 46.00
			310-3486	5M HSSDC-to-HSSDC FC2 CABL	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
Additional Hard Drive(s)				**Additional Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8402	146GB 10K FC2, CX200-Dell	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			340-8397	36GB 15K FC2, CX200-Dell	$ 635.00	8.00%	$ 584.20	$ 635.00	8.00%	$ 584.20
			340-8398	73GB 10K FC2, CX200-Dell	$ 820.00	8.00%	$ 754.40	$ 820.00	8.00%	$ 754.40
Additional Controller(s)				**Additional Controller(s)**		8.00%	$ -		8.00%	$ -
			340-8417	10 CX200 HD Filler Panels	$ 80.00	8.00%	$ 73.60	$ 80.00	8.00%	$ 73.60
			340-8416	5 CX200 HD Filler Panels	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			340-8480	CX200 HD Filler Panel	$ 8.00	8.00%	$ 7.36	$ 8.00	8.00%	$ 7.36
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2805	NAVI MANAGER TIER 13	$ 44,400.00	8.00%	$ 40,848.00	$ 44,400.00	8.00%	$ 40,848.00
			420-2804	NAVI MANAGER TIER 14	$ 48,800.00	8.00%	$ 44,896.00	$ 48,800.00	8.00%	$ 44,896.00
			420-2803	NAVI MANAGER TIER 15	$ 53,200.00	8.00%	$ 48,944.00	$ 53,200.00	8.00%	$ 48,944.00
			420-2802	NAVI MANAGER TIER 16	$ 57,600.00	8.00%	$ 52,992.00	$ 57,600.00	8.00%	$ 52,992.00
			420-2800	NAVI MANAGER TIER 17	$ 62,000.00	8.00%	$ 57,040.00	$ 62,000.00	8.00%	$ 57,040.00
			420-2801	NAVI MANAGER TIER 18	$ 66,400.00	8.00%	$ 61,088.00	$ 66,400.00	8.00%	$ 61,088.00
			420-2492	Navi Mgr BASE TIER 1, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-3109	Navi Mgr BASE TIER 10, CX200	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			420-3110	Navi Mgr BASE TIER 11, CX200	$ 7,650.00	8.00%	$ 7,038.00	$ 7,650.00	8.00%	$ 7,038.00
			420-3113	Navi Mgr BASE TIER 12, CX200	$ 8,450.00	8.00%	$ 7,774.00	$ 8,450.00	8.00%	$ 7,774.00
			420-3100	Navi Mgr BASE TIER 2, CX200	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			420-3101	Navi Mgr BASE TIER 3, CX200	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			420-3102	Navi Mgr BASE TIER 4, CX200	$ 2,050.00	8.00%	$ 1,886.00	$ 2,050.00	8.00%	$ 1,886.00
			420-3103	Navi Mgr BASE TIER 5, CX200	$ 2,850.00	8.00%	$ 2,622.00	$ 2,850.00	8.00%	$ 2,622.00
			420-3104	Navi Mgr BASE TIER 6, CX200	$ 3,650.00	8.00%	$ 3,358.00	$ 3,650.00	8.00%	$ 3,358.00
			420-3106	Navi Mgr BASE TIER 7, CX200	$ 4,450.00	8.00%	$ 4,094.00	$ 4,450.00	8.00%	$ 4,094.00
			420-3107	Navi Mgr BASE TIER 8, CX200	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			420-3108	Navi Mgr BASE TIER 9, CX200	$ 6,050.00	8.00%	$ 5,566.00	$ 6,050.00	8.00%	$ 5,566.00
			420-3114	Navi Mgr STD TIER 1, CX200	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-3123	Navi Mgr STD TIER 10, CX200	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-3124	Navi Mgr STD TIER 11, CX200	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-3125	Navi Mgr STD TIER 12, CX200	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-3115	Navi Mgr STD TIER 2, CX200	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-3116	Navi Mgr STD TIER 3, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3117	Navi Mgr STD TIER 4, CX200	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-3118	Navi Mgr STD TIER 5, CX200	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-3119	Navi Mgr STD TIER 6, CX200	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-3120	Navi Mgr STD TIER 7, CX200	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-3121	Navi Mgr STD TIER 8, CX200	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-3122	Navi Mgr STD TIER 9, CX200	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-2900	Navi Analyzer TIER 1, CX200	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			420-2909	Navi Analyzer TIER 10, CX200	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2910	Navi Analyzer TIER 11, CX200	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2911	Navi Analyzer TIER 12, CX200	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-2806	NAVI ANALYZER TIER 13	$ 37,600.00	8.00%	$ 34,592.00	$ 37,600.00	8.00%	$ 34,592.00
			420-2807	NAVI ANALYZER TIER 14	$ 41,200.00	8.00%	$ 37,904.00	$ 41,200.00	8.00%	$ 37,904.00
			420-2808	NAVI ANALYZER TIER 15	$ 44,800.00	8.00%	$ 41,216.00	$ 44,800.00	8.00%	$ 41,216.00
			420-2809	NAVI ANALYZER TIER 16	$ 48,400.00	8.00%	$ 44,528.00	$ 48,400.00	8.00%	$ 44,528.00
			420-2810	NAVI ANALYZER TIER 17	$ 52,000.00	8.00%	$ 47,840.00	$ 52,000.00	8.00%	$ 47,840.00
			420-2811	NAVI ANALYZER TIER 18	$ 55,600.00	8.00%	$ 51,152.00	$ 55,600.00	8.00%	$ 51,152.00
			420-2901	Navi Analyzer TIER 2, CX200	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-2902	Navi Analyzer TIER 3, CX200	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-2903	Navi Analyzer TIER 4, CX200	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-2904	Navi Analyzer TIER 5, CX200	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2905	Navi Analyzer TIER 6, CX200	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2906	Navi Analyzer TIER 7, CX200	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2907	Navi Analyzer TIER 8, CX200	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2908	Navi Analyzer TIER 9, CX200	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-3749	Rails CX200/ SPS INTO EMC RA	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-3484	TELCO Rails CX200 and SPS	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			310-3483	VERSA Rails CX200 and SPS	$ -	8.00%	$ -	$ -	8.00%	$ -
				Additional Options		8.00%	$ -		8.00%	$ -
			310-3747	Reg Label for U.S.A	$ -	8.00%	$ -	$ -	8.00%	$ -

Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1500	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1502	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-7769	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7826	3Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-1502	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1500	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7829	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1532	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1530	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7826	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1532	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1530	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7769	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7829	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-1500	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1503	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7819	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1500	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1503	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7827	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1530	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1533	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7768	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7819	4Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-1533	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-1530	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7827	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1504	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1500	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7817	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 4Hr,SW,TAM,CSAN,	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1500	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1504	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7767	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7818	5Yr EGOLD 4Hr,SW,TAM,SSAN,	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-1534	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1530	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7767	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7817	5Yr EGOLD 8Hr,SW,TAM,CSAN,	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-1530	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1534	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-7767	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7818	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			900-0005	Basic Ins, Qty 21-50, NCR	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			900-0011	Basic Ins, Qty 51-100, NCR	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28

			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			960-7757	Hardware Install	$ 1,024.00	8.00%	$ 942.08	$ 1,024.00	8.00%	$ 942.08
			910-6758	INSTL,EMC,AGENT LA/BRAZIL	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			910-4367	INSTL,EMC,POWERPATH,UNY,U	$ 134.75	8.00%	$ 123.97	$ 134.75	8.00%	$ 123.97
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-6767	Navisphere Analyzer Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			910-7889	PRE-INSTL SITE AUDIT,UNY (LA	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			960-7208	VisualSAN Imp Stand Alone	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-7207	VisualSAN Implementation	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			420-2912	Access Logix TIER 1, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-2921	Access Logix TIER 10, CX200	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			420-2922	Access Logix TIER 11, CX200	$ 7,650.00	8.00%	$ 7,038.00	$ 7,650.00	8.00%	$ 7,038.00
			420-2923	Access Logix TIER 12, CX200	$ 8,450.00	8.00%	$ 7,774.00	$ 8,450.00	8.00%	$ 7,774.00
			420-2913	Access Logix TIER 2, CX200	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			420-2914	Access Logix TIER 3, CX200	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			420-2915	Access Logix TIER 4, CX200	$ 2,050.00	8.00%	$ 1,886.00	$ 2,050.00	8.00%	$ 1,886.00
			420-2916	Access Logix TIER 5, CX200	$ 2,850.00	8.00%	$ 2,622.00	$ 2,850.00	8.00%	$ 2,622.00
			420-2917	Access Logix TIER 6, CX200	$ 3,650.00	8.00%	$ 3,358.00	$ 3,650.00	8.00%	$ 3,358.00
			420-2918	Access Logix TIER 7, CX200	$ 4,450.00	8.00%	$ 4,094.00	$ 4,450.00	8.00%	$ 4,094.00
			420-2919	Access Logix TIER 8, CX200	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			420-2920	Access Logix TIER 9, CX200	$ 6,050.00	8.00%	$ 5,566.00	$ 6,050.00	8.00%	$ 5,566.00
Additional Options - 7				**Additional Options - 7**		8.00%	$ -		8.00%	$ -
			310-3819	Opt 2nd SPS, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
Dell/EMC CX200 DAS (from Dell)				**Dell/EMC CX200 DAS (from Dell)**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2329	CX200 DPE 15HD DAS Encl	$ 15,773.00	8.00%	$ 14,511.16	$ 15,773.00	8.00%	$ 14,511.16
			221-2330	CX200 DPE 30HD DAS Encl	$ 19,773.00	8.00%	$ 18,191.16	$ 19,773.00	8.00%	$ 18,191.16
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8411	10X146GB 10K FC2, CX200-Dell	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00
			340-8407	10X36GB 15K FC2, CX200-Dell	$ 6,350.00	8.00%	$ 5,842.00	$ 6,350.00	8.00%	$ 5,842.00
			340-8408	10X73GB 10K FC2, CX200-Dell	$ 8,200.00	8.00%	$ 7,544.00	$ 8,200.00	8.00%	$ 7,544.00
			340-8415	15X146GB 10K FC2, CX200-Dell	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			340-8412	15X36GB 15K FC2, CX200-Dell	$ 9,525.00	8.00%	$ 8,763.00	$ 9,525.00	8.00%	$ 8,763.00
			340-8413	15X73GB 10K FC2, CX200-Dell	$ 12,300.00	8.00%	$ 11,316.00	$ 12,300.00	8.00%	$ 11,316.00
			340-8406	5X146GB 10K FC2, CX200-Dell	$ 6,600.00	8.00%	$ 6,072.00	$ 6,600.00	8.00%	$ 6,072.00
			340-8403	5X36GB 15K FC2, CX200-Dell	$ 3,175.00	8.00%	$ 2,921.00	$ 3,175.00	8.00%	$ 2,921.00
			340-8404	5X73GB 10K FC2, CX200-Dell	$ 4,100.00	8.00%	$ 3,772.00	$ 4,100.00	8.00%	$ 3,772.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-3487	10M HSSDC-to-HSSDC FC2 CAB	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-3485	1M HSSDC-to-HSSDC FC2 CABL	$ 50.00	8.00%	$ 46.00	$ 50.00	8.00%	$ 46.00
			310-3486	5M HSSDC-to-HSSDC FC2 CABL	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
Additional Hard Drive(s)				**Additional Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8402	146GB 10K FC2, CX200-Dell	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			340-8397	36GB 15K FC2, CX200-Dell	$ 635.00	8.00%	$ 584.20	$ 635.00	8.00%	$ 584.20
			340-8398	73GB 10K FC2, CX200-Dell	$ 820.00	8.00%	$ 754.40	$ 820.00	8.00%	$ 754.40
Additional Controller(s)				**Additional Controller(s)**		8.00%	$ -		8.00%	$ -
			340-8417	10 CX200 HD Filler Panels	$ 80.00	8.00%	$ 73.60	$ 80.00	8.00%	$ 73.60
			340-8416	5 CX200 HD Filler Panels	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			340-8480	CX200 HD Filler Panel	$ 8.00	8.00%	$ 7.36	$ 8.00	8.00%	$ 7.36
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2492	Navi Mgr BASE TIER 1, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-3109	Navi Mgr BASE TIER 10, CX200	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00

			420-3110	Navi Mgr BASE TIER 11, CX200	$ 7,650.00	8.00%	$ 7,038.00	$ 7,650.00	8.00%	$ 7,038.00
			420-3113	Navi Mgr BASE TIER 12, CX200	$ 8,450.00	8.00%	$ 7,774.00	$ 8,450.00	8.00%	$ 7,774.00
			420-3100	Navi Mgr BASE TIER 2, CX200	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			420-3101	Navi Mgr BASE TIER 3, CX200	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			420-3102	Navi Mgr BASE TIER 4, CX200	$ 2,050.00	8.00%	$ 1,886.00	$ 2,050.00	8.00%	$ 1,886.00
			420-3103	Navi Mgr BASE TIER 5, CX200	$ 2,850.00	8.00%	$ 2,622.00	$ 2,850.00	8.00%	$ 2,622.00
			420-3104	Navi Mgr BASE TIER 6, CX200	$ 3,650.00	8.00%	$ 3,358.00	$ 3,650.00	8.00%	$ 3,358.00
			420-3106	Navi Mgr BASE TIER 7, CX200	$ 4,450.00	8.00%	$ 4,094.00	$ 4,450.00	8.00%	$ 4,094.00
			420-3107	Navi Mgr BASE TIER 8, CX200	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			420-3108	Navi Mgr BASE TIER 9, CX200	$ 6,050.00	8.00%	$ 5,566.00	$ 6,050.00	8.00%	$ 5,566.00
			420-3114	Navi Mgr STD TIER 1, CX200	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-3123	Navi Mgr STD TIER 10, CX200	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-3124	Navi Mgr STD TIER 11, CX200	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-3125	Navi Mgr STD TIER 12, CX200	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-3115	Navi Mgr STD TIER 2, CX200	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-3116	Navi Mgr STD TIER 3, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3117	Navi Mgr STD TIER 4, CX200	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-3118	Navi Mgr STD TIER 5, CX200	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-3119	Navi Mgr STD TIER 6, CX200	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-3120	Navi Mgr STD TIER 7, CX200	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-3121	Navi Mgr STD TIER 8, CX200	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-3122	Navi Mgr STD TIER 9, CX200	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-2900	Navi Analyzer TIER 1, CX200	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			420-2909	Navi Analyzer TIER 10, CX200	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2910	Navi Analyzer TIER 11, CX200	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2911	Navi Analyzer TIER 12, CX200	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-2901	Navi Analyzer TIER 2, CX200	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-2902	Navi Analyzer TIER 3, CX200	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-2903	Navi Analyzer TIER 4, CX200	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-2904	Navi Analyzer TIER 5, CX200	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2905	Navi Analyzer TIER 6, CX200	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2906	Navi Analyzer TIER 7, CX200	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2907	Navi Analyzer TIER 8, CX200	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2908	Navi Analyzer TIER 9, CX200	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Options				Options		8.00%	$ -		8.00%	$ -
			310-3749	Rails CX200/ SPS INTO EMC RA	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-3484	TELCO Rails CX200 and SPS	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			310-3483	VERSA Rails CX200 and SPS	$ -	8.00%	$ -	$ -	8.00%	$ -
Additional Options				**Additional Options**		8.00%	$ -		8.00%	$ -
			310-3747	Reg Label for U.S.A	$ -	8.00%	$ -	$ -	8.00%	$ -
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1502	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1500	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7769	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7729	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1502	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1500	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7769	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7749	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-1530	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1532	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7769	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7729	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1532	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1530	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7749	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1503	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1500	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7768	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7729	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1503	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1500	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7739	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80

			960-7768	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1530	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1533	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7729	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7768	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1533	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-1530	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7739	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1500	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1504	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7729	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7767	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1504	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1500	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7747	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1534	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1530	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7767	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7729	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1534	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1530	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7747	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-7708	EMC SW SPT UPG 90D-1YR, CX	$ 1,548.00	8.00%	$ 1,424.16	$ 1,548.00	8.00%	$ 1,424.16
			960-7709	EMC SW SPT UPG 90D-2YR,CX	$ 2,322.00	8.00%	$ 2,136.24	$ 2,322.00	8.00%	$ 2,136.24
			960-7717	EMC SW SPT UPG 90D-3YR,CX	$ 2,694.00	8.00%	$ 2,478.48	$ 2,694.00	8.00%	$ 2,478.48
			960-7718	EMC SW SPT UPG 90D-4YR,CX	$ 4,050.00	8.00%	$ 3,726.00	$ 4,050.00	8.00%	$ 3,726.00
			960-7719	EMC SW SPT UPG 90D-5YR,CX	$ 5,900.00	8.00%	$ 5,428.00	$ 5,900.00	8.00%	$ 5,428.00
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-4577	Customer Installation, EMC, An	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4249	Customer Installation, EMC, DP	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4257	Customer Installation, EMC, Ma	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup an	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-8978	DTC-DAS IMPLEMENTATION, 1-	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			960-7757	Hardware Install	$ 1,024.00	8.00%	$ 942.08	$ 1,024.00	8.00%	$ 942.08
			910-6758	INSTL,EMC,AGENT LA/BRAZIL	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			910-4367	INSTL,EMC,POWERPATH,UNY,U	$ 134.75	8.00%	$ 123.97	$ 134.75	8.00%	$ 123.97
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-6767	Navisphere Analyzer Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
Additional Options - 7				**Additional Options - 7**		8.00%	$ -		8.00%	$ -

			310-3819	Opt 2nd SPS, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
Dell/EMC CX200LC DAS (from Dell)				Dell/EMC CX200LC DAS (from Dell)		8.00%	$ -		8.00%	$ -
Base System(s)				Base System(s)		8.00%	$ -		8.00%	$ -
			221-3046	CX200LC DPE2 DAS Array	$ 13,299.00	8.00%	$ 12,235.08	$ 13,299.00	8.00%	$ 12,235.08
Keyboard(s)				**Keyboard(s)**		8.00%	$ -		8.00%	$ -
			310-3747	Reg Label for U.S.A.	$ -	8.00%	$ -	$ -	8.00%	$ -
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8411	10X146GB 10K FC2, CX200-Dell	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00
			340-8407	10X36GB 15K FC2, CX200-Dell	$ 6,350.00	8.00%	$ 5,842.00	$ 6,350.00	8.00%	$ 5,842.00
			340-8408	10X73GB 10K FC2, CX200-Dell	$ 8,200.00	8.00%	$ 7,544.00	$ 8,200.00	8.00%	$ 7,544.00
			340-8402	146GB 10K FC2, CX200-Dell	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			340-8415	15X146GB 10K FC2, CX200-Dell	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			340-8412	15X36GB 15K FC2, CX200-Dell	$ 9,525.00	8.00%	$ 8,763.00	$ 9,525.00	8.00%	$ 8,763.00
			340-8413	15X73GB 10K FC2, CX200-Dell	$ 12,300.00	8.00%	$ 11,316.00	$ 12,300.00	8.00%	$ 11,316.00
			340-8397	36GB 15K FC2, CX200-Dell	$ 635.00	8.00%	$ 584.20	$ 635.00	8.00%	$ 584.20
			340-8406	5X146GB 10K FC2, CX200-Dell	$ 6,600.00	8.00%	$ 6,072.00	$ 6,600.00	8.00%	$ 6,072.00
			340-8403	5X36GB 15K FC2, CX200-Dell	$ 3,175.00	8.00%	$ 2,921.00	$ 3,175.00	8.00%	$ 2,921.00
			340-8404	5X73GB 10K FC2, CX200-Dell	$ 4,100.00	8.00%	$ 3,772.00	$ 4,100.00	8.00%	$ 3,772.00
			340-8398	73GB 10K FC2, CX200-Dell	$ 820.00	8.00%	$ 754.40	$ 820.00	8.00%	$ 754.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-3487	10M HSSDC-to-HSSDC FC2 CAB	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-3485	1M HSSDC-to-HSSDC FC2 CABL	$ 50.00	8.00%	$ 46.00	$ 50.00	8.00%	$ 46.00
			310-3486	5M HSSDC-to-HSSDC FC2 CABL	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
				Additional Controller(s)		8.00%	$ -		8.00%	$ -
			340-8417	10 CX200 HD Filler Panels	$ 80.00	8.00%	$ 73.60	$ 80.00	8.00%	$ 73.60
			340-8416	5 CX200 HD Filler Panels	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			340-8480	CX200 HD Filler Panel	$ 8.00	8.00%	$ 7.36	$ 8.00	8.00%	$ 7.36
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2492	Navi Mgr BASE TIER 1, CX200	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-3109	Navi Mgr BASE TIER 10, CX200	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			420-3110	Navi Mgr BASE TIER 11, CX200	$ 7,650.00	8.00%	$ 7,038.00	$ 7,650.00	8.00%	$ 7,038.00
			420-3113	Navi Mgr BASE TIER 12, CX200	$ 8,450.00	8.00%	$ 7,774.00	$ 8,450.00	8.00%	$ 7,774.00
			420-3100	Navi Mgr BASE TIER 2, CX200	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			420-3101	Navi Mgr BASE TIER 3, CX200	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			420-3102	Navi Mgr BASE TIER 4, CX200	$ 2,050.00	8.00%	$ 1,886.00	$ 2,050.00	8.00%	$ 1,886.00
			420-3103	Navi Mgr BASE TIER 5, CX200	$ 2,850.00	8.00%	$ 2,622.00	$ 2,850.00	8.00%	$ 2,622.00
			420-3104	Navi Mgr BASE TIER 6, CX200	$ 3,650.00	8.00%	$ 3,358.00	$ 3,650.00	8.00%	$ 3,358.00
			420-3106	Navi Mgr BASE TIER 7, CX200	$ 4,450.00	8.00%	$ 4,094.00	$ 4,450.00	8.00%	$ 4,094.00
			420-3107	Navi Mgr BASE TIER 8, CX200	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			420-3108	Navi Mgr BASE TIER 9, CX200	$ 6,050.00	8.00%	$ 5,566.00	$ 6,050.00	8.00%	$ 5,566.00
			420-3114	Navi Mgr STD TIER 1, CX200	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-3123	Navi Mgr STD TIER 10, CX200	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-3124	Navi Mgr STD TIER 11, CX200	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-3125	Navi Mgr STD TIER 12, CX200	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-3115	Navi Mgr STD TIER 2, CX200	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-3116	Navi Mgr STD TIER 3, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-3117	Navi Mgr STD TIER 4, CX200	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-3118	Navi Mgr STD TIER 5, CX200	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-3119	Navi Mgr STD TIER 6, CX200	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-3120	Navi Mgr STD TIER 7, CX200	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-3121	Navi Mgr STD TIER 8, CX200	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-3122	Navi Mgr STD TIER 9, CX200	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-2900	Navi Analyzer TIER 1, CX200	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			420-2909	Navi Analyzer TIER 10, CX200	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2910	Navi Analyzer TIER 11, CX200	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2911	Navi Analyzer TIER 12, CX200	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-2901	Navi Analyzer TIER 2, CX200	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-2902	Navi Analyzer TIER 3, CX200	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-2903	Navi Analyzer TIER 4, CX200	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-2904	Navi Analyzer TIER 5, CX200	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2905	Navi Analyzer TIER 6, CX200	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2906	Navi Analyzer TIER 7, CX200	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2907	Navi Analyzer TIER 8, CX200	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2908	Navi Analyzer TIER 9, CX200	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00

Options				**Options**		8.00%	$ -		8.00%	$ -
			310-4072	EMC RAIL KIT FOR CX200LC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-4071	TELCO RAIL KIT FOR CX200LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-4069	VERSA RAIL KIT FOR CX200LC	$ -	8.00%	$ -	$ -	8.00%	$ -
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1630	1Yr ESILVER 4Hr,90 day S/W,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-4088	1Yr ESILVER 4Hr,90 day S/W,UN	$ 189.00	8.00%	$ 173.88	$ 189.00	8.00%	$ 173.88
			960-7729	1Yr ESILVER 4Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7788	1Yr ESILVER 4Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1640	1Yr ESILVER 8Hr,90 day S/W,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-4019	1Yr ESILVER 8Hr,90 day S/W,UN	$ 189.00	8.00%	$ 173.88	$ 189.00	8.00%	$ 173.88
			960-7729	1Yr ESILVER 8Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7787	1Yr ESILVER 8Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1641	2Yr ESILVER 8Hr,90 day S/W,UN	$ 702.00	8.00%	$ 645.84	$ 702.00	8.00%	$ 645.84
			960-1640	2Yr ESILVER 8Hr,90 day S/W,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-4018	2Yr ESILVER 8Hr,90 day S/W,UN	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			960-7729	2Yr ESILVER 8Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1630	2Yr ESILVER,4Hr,90 day S/W,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1631	2Yr ESILVER,4Hr,90 day S/W,UN	$ 702.00	8.00%	$ 645.84	$ 702.00	8.00%	$ 645.84
			960-4087	2Yr ESILVER,4Hr,90 day S/W,UN	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			960-7729	2Yr ESILVER,4Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1620	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1622	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-7769	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7729	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1620	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1622	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-7749	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1652	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1650	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-7729	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7769	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1650	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1652	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7749	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1652	3Yr ESILVER 8Hr,90 day S/W,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1650	3Yr ESILVER 8Hr,90 day S/W,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-4017	3Yr ESILVER 8Hr,90 day S/W,UN	$ 529.00	8.00%	$ 486.68	$ 529.00	8.00%	$ 486.68
			960-7729	3Yr ESILVER 8Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1622	3Yr ESILVER,4Hr,90 day S/W,UN	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1620	3Yr ESILVER,4Hr,90 day S/W,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-4079	3Yr ESILVER,4Hr,90 day S/W,UN	$ 529.00	8.00%	$ 486.68	$ 529.00	8.00%	$ 486.68
			960-7729	3Yr ESILVER,4Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1620	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 770.00		$ 770.00	$ 770.00		$ 770.00
			960-1623	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7729	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7768	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1620	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1623	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7768	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7739	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-1650	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1653	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7729	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7768	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1650	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1653	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7739	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1620	4Yr ESILVER 4Hr,90 day S/W,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1623	4Yr ESILVER 4Hr,90 day S/W,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-4078	4Yr ESILVER 4Hr,90 day S/W,UN	$ 729.00	8.00%	$ 670.68	$ 729.00	8.00%	$ 670.68
			960-7729	4Yr ESILVER 4Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -

			960-1653	4Yr ESILVER 8Hr,90 day S/W,UN	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-1650	4Yr ESILVER 8Hr,90 day S/W,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-4078	4Yr ESILVER 8Hr,90 day S/W,UN	$ 729.00	8.00%	$ 670.68	$ 729.00	8.00%	$ 670.68
			960-7729	4Yr ESILVER 8Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1624	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1620	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-7767	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7729	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1624	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1620	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-7767	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7747	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-1654	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1650	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-7729	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7767	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1654	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1650	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-7747	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1624	5Yr ESILVER 4Hr,90 day S/W,UN	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1620	5Yr ESILVER 4Hr,90 day S/W,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-4077	5Yr ESILVER 4Hr,90 day S/W,UN	$ 929.00	8.00%	$ 854.68	$ 929.00	8.00%	$ 854.68
			960-7729	5Yr ESILVER 4Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1654	5Yr ESILVER 8Hr,90 day S/W,UN	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1650	5Yr ESILVER 8Hr,90 day S/W,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-4008	5Yr ESILVER 8Hr,90 day S/W,UN	$ 929.00	8.00%	$ 854.68	$ 929.00	8.00%	$ 854.68
			960-7729	5Yr ESILVER 8Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-7708	EMC SW SPT UPG 90D-1YR, CX	$ 1,548.00	8.00%	$ 1,424.16	$ 1,548.00	8.00%	$ 1,424.16
			960-7709	EMC SW SPT UPG 90D-2YR,CX	$ 2,322.00	8.00%	$ 2,136.24	$ 2,322.00	8.00%	$ 2,136.24
			960-7717	EMC SW SPT UPG 90D-3YR,CX	$ 2,694.00	8.00%	$ 2,478.48	$ 2,694.00	8.00%	$ 2,478.48
			960-7718	EMC SW SPT UPG 90D-4YR,CX	$ 4,050.00	8.00%	$ 3,726.00	$ 4,050.00	8.00%	$ 3,726.00
			960-7719	EMC SW SPT UPG 90D-5YR,CX	$ 5,900.00	8.00%	$ 5,428.00	$ 5,900.00	8.00%	$ 5,428.00
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-4577	Customer Installation, EMC, An	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4249	Customer Installation, EMC, DP	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4257	Customer Installation, EMC, Ma	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-9828	CX200LC Install UPGD to CX200	$ 1,800.00	8.00%	$ 1,656.00	$ 1,800.00	8.00%	$ 1,656.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup an	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-8978	DTC-DAS IMPLEMENTATION, 1-	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			960-7757	Hardware Install	$ 1,024.00	8.00%	$ 942.08	$ 1,024.00	8.00%	$ 942.08
			910-6758	INSTL,EMC,AGENT LA/BRAZIL	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			910-4367	INSTL,EMC,POWERPATH,UNY,U	$ 134.75	8.00%	$ 123.97	$ 134.75	8.00%	$ 123.97
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-6767	Navisphere Analyzer Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00

			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
Dell/EMC CX200LC DAS (From EMC)				**Dell/EMC CX200LC DAS (From EMC)**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2864	CX200LC DPE2 DAS Array	$ 11,799.00	8.00%	$ 10,855.08	$ 11,799.00	8.00%	$ 10,855.08
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8063	10X146GB 10K FC2, CXXXX/DAE	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6984	10X36GB 15K FC2 HDD, DAE2	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-6985	10X73GB 10K FC2 HDD, DAE2	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-8064	15X146GB 10K FC2, CXXXX/DAE	$ 33,000.00	8.00%	$ 30,360.00	$ 33,000.00	8.00%	$ 30,360.00
			340-7017	15X36GB 15K FC2 HDD, DAE2	$ 15,750.00	8.00%	$ 14,490.00	$ 15,750.00	8.00%	$ 14,490.00
			340-7018	15X73GB 10K FC2 HDD, DAE2	$ 20,550.00	8.00%	$ 18,906.00	$ 20,550.00	8.00%	$ 18,906.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD, DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-0378	NAVI MANAGER TIER 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	NAVI MANAGER TIER 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	NAVI MANAGER TIER 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	NAVI MANAGER TIER 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-0382	NAVI MANAGER TIER 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	NAVI MANAGER TIER 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	NAVI MANAGER TIER 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-0424	NAVI MANAGER TIER 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	NAVI MANAGER TIER 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	NAVI MANAGER TIER 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	NAVI MANAGER TIER 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	NAVI MANAGER TIER 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2256	Navi Mgr BASE TIER 1, CX200	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
			420-2283	Navi Mgr BASE TIER 10, CX200	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-2284	Navi Mgr BASE TIER 11, CX200	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2285	Navi Mgr BASE TIER 12, CX200	$ 9,600.00	8.00%	$ 8,832.00	$ 9,600.00	8.00%	$ 8,832.00
			420-2257	Navi Mgr BASE TIER 2, CX200	$ 1,600.00	8.00%	$ 1,472.00	$ 1,600.00	8.00%	$ 1,472.00
			420-2271	Navi Mgr BASE TIER 3, CX200	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2272	Navi Mgr BASE TIER 4, CX200	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-2276	Navi Mgr BASE TIER 5, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-2277	Navi Mgr BASE TIER 6, CX200	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-2279	Navi Mgr BASE TIER 7, CX200	$ 5,600.00	8.00%	$ 5,152.00	$ 5,600.00	8.00%	$ 5,152.00
			420-2280	Navi Mgr BASE TIER 8, CX200	$ 6,400.00	8.00%	$ 5,888.00	$ 6,400.00	8.00%	$ 5,888.00
			420-2281	Navi Mgr BASE TIER 9, CX200	$ 7,200.00	8.00%	$ 6,624.00	$ 7,200.00	8.00%	$ 6,624.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-2661	NAVISPHERE ANALYZER TIER 1	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVISPHERE ANALYZER TIER 1	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVISPHERE ANALYZER TIER 1	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-0389	NAVISPHERE ANALYZER TIER 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVISPHERE ANALYZER TIER 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVISPHERE ANALYZER TIER 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVISPHERE ANALYZER TIER 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2651	NAVISPHERE ANALYZER TIER 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVISPHERE ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVISPHERE ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVISPHERE ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2972	TELCO Rails, DAE2 and SPS	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1622	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1620	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-7729	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7769	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32

			960-1622	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1620	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-7769	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7749	3Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-1650	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1652	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7729	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7769	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1650	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1652	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7749	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1620	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1622	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-4079	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 529.00	8.00%	$ 486.68	$ 529.00	8.00%	$ 486.68
			960-7729	3Yr ESILVER,4Hr,SW,TAM,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1620	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1623	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7729	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7768	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1620	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1623	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7739	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1653	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-1650	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-7768	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7729	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1650	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1653	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7739	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1620	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-1624	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7729	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7767	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1624	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1620	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 770.00	8.00%	$ 708.40	$ 770.00	8.00%	$ 708.40
			960-7747	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 4Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1650	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1654	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-7729	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7767	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1650	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 1,970.00	8.00%	$ 1,812.40	$ 1,970.00	8.00%	$ 1,812.40
			960-1654	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-7767	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7747	5Yr EGOLD 8Hr,SW,TAM,DAS,UI	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-7708	EMC SW SPT UPG 90D-1YR, CX	$ 1,548.00	8.00%	$ 1,424.16	$ 1,548.00	8.00%	$ 1,424.16
			960-7709	EMC SW SPT UPG 90D-2YR,CX	$ 2,322.00	8.00%	$ 2,136.24	$ 2,322.00	8.00%	$ 2,136.24
			960-7717	EMC SW SPT UPG 90D-3YR,CX	$ 2,694.00	8.00%	$ 2,478.48	$ 2,694.00	8.00%	$ 2,478.48
			960-7718	EMC SW SPT UPG 90D-4YR,CX	$ 4,050.00	8.00%	$ 3,726.00	$ 4,050.00	8.00%	$ 3,726.00
			960-7719	EMC SW SPT UPG 90D-5YR,CX	$ 5,900.00	8.00%	$ 5,428.00	$ 5,900.00	8.00%	$ 5,428.00
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68

			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			902-4577	Customer Installation, EMC, An	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4249	Customer Installation, EMC, DP	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4257	Customer Installation, EMC, Ma	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-8978	DTC-DAS IMPLEMENTATION, 1-	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			960-7757	Hardware Install	$ 1,024.00	8.00%	$ 942.08	$ 1,024.00	8.00%	$ 942.08
			910-6758	INSTL,EMC,AGENT LA/BRAZIL	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			910-4367	INSTL,EMC,POWERPATH,UNY,U	$ 134.75	8.00%	$ 123.97	$ 134.75	8.00%	$ 123.97
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-6767	Navisphere Analyzer Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6759	Navisphere Manager Install	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
Dell/EMC CX200LC to CX200 Upgrade Kit				**Dell/EMC CX200LC to CX200 Upgrade Kit**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3044	CX200LC to CX200 Upgrade Kit	$ 15,323.00	8.00%	$ 14,097.16	$ 15,323.00	8.00%	$ 14,097.16
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8063	10X146GB 10K FC2, CXXXX/DAE	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6984	10X36GB 15K FC2 HDD, DAE2	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-6985	10X73GB 10K FC2 HDD, DAE2	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD, DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0756	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0903	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0759	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0755	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
				Software 1		8.00%	$ -		8.00%	$ -
			420-3094	NAVI MGR BASE UPGD TO STD	$ 1,800.00	8.00%	$ 1,656.00	$ 1,800.00	8.00%	$ 1,656.00
			420-3128	NAVI MGR BASE UPGD TO STD	$ 23,900.00	8.00%	$ 21,988.00	$ 23,900.00	8.00%	$ 21,988.00
			420-3129	NAVI MGR BASE UPGD TO STD	$ 27,500.00	8.00%	$ 25,300.00	$ 27,500.00	8.00%	$ 25,300.00
			420-3130	NAVI MGR BASE UPGD TO STD	$ 31,100.00	8.00%	$ 28,612.00	$ 31,100.00	8.00%	$ 28,612.00
			420-3095	NAVI MGR BASE UPGD TO STD	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			420-3096	NAVI MGR BASE UPGD TO STD	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			420-3097	NAVI MGR BASE UPGD TO STD	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			420-3098	NAVI MGR BASE UPGD TO STD	$ 5,900.00	8.00%	$ 5,428.00	$ 5,900.00	8.00%	$ 5,428.00
			420-3099	NAVI MGR BASE UPGD TO STD	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			420-3105	NAVI MGR BASE UPGD TO STD	$ 13,100.00	8.00%	$ 12,052.00	$ 13,100.00	8.00%	$ 12,052.00

			420-3126	NAVI MGR BASE UPGD TO STD	$ 16,700.00	8.00%	$ 15,364.00	$ 16,700.00	8.00%	$ 15,364.00
			420-3127	NAVI MGR BASE UPGD TO STD	$ 20,300.00	8.00%	$ 18,676.00	$ 20,300.00	8.00%	$ 18,676.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-0839	Navi Mgr Tier 1-4 Lic Upg	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-0840	Navi Mgr Tier 5-18 Lic Upg	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			420-2661	NAVI ANALYZER TIER 10	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVI ANALYZER TIER 11	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVI ANALYZER TIER 12	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-2806	NAVI ANALYZER TIER 13	$ 37,600.00	8.00%	$ 34,592.00	$ 37,600.00	8.00%	$ 34,592.00
			420-2807	NAVI ANALYZER TIER 14	$ 41,200.00	8.00%	$ 37,904.00	$ 41,200.00	8.00%	$ 37,904.00
			420-2599	Navi Analyzer Tier 1-4 Lic Upg	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-2808	NAVI ANALYZER TIER 15	$ 44,800.00	8.00%	$ 41,216.00	$ 44,800.00	8.00%	$ 41,216.00
			420-2809	NAVI ANALYZER TIER 16	$ 48,400.00	8.00%	$ 44,528.00	$ 48,400.00	8.00%	$ 44,528.00
			420-2810	NAVI ANALYZER TIER 17	$ 52,000.00	8.00%	$ 47,840.00	$ 52,000.00	8.00%	$ 47,840.00
			420-2811	NAVI ANALYZER TIER 18	$ 55,600.00	8.00%	$ 51,152.00	$ 55,600.00	8.00%	$ 51,152.00
			420-0389	NAVI ANALYZER TIER 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVI ANALYZER TIER 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVI ANALYZER TIER 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVI ANALYZER TIER 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2600	Navi Analyzer Tier 5-18 Lic Up	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-2651	NAVI ANALYZER TIER 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVI ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVI ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVI ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1510	1Yr ESILVER 4Hr,90 day,SW,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-4088	1Yr ESILVER 4Hr,90 day,SW,UN	$ 189.00	8.00%	$ 173.88	$ 189.00	8.00%	$ 173.88
			960-7788	1Yr ESILVER 4Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7729	1Yr ESILVER 4Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1520	1Yr ESILVER 8Hr,90 day,SW,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-4019	1Yr ESILVER 8Hr,90 day,SW,UN	$ 189.00	8.00%	$ 173.88	$ 189.00	8.00%	$ 173.88
			960-7729	1Yr ESILVER 8Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7787	1Yr ESILVER 8Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1521	2Yr ESILVER 8Hr,90 day,SW,UN	$ 440.00	8.00%	$ 404.80	$ 440.00	8.00%	$ 404.80
			960-1520	2Yr ESILVER 8Hr,90 day,SW,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-4018	2Yr ESILVER 8Hr,90 day,SW,UN	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			960-7729	2Yr ESILVER 8Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1510	2Yr ESILVER,4Hr,90 day,SW,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1511	2Yr ESILVER,4Hr,90 day,SW,UN	$ 440.00	8.00%	$ 404.80	$ 440.00	8.00%	$ 404.80
			960-4087	2Yr ESILVER,4Hr,90 day,SW,UN	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			960-7729	2Yr ESILVER,4Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1502	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1500	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7769	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7729	3Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1502	3Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1500	3Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7749	3Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1532	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1530	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7769	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-7729	3Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1532	3Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1530	3Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7749	3Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 2,873.00	8.00%	$ 2,643.16	$ 2,873.00	8.00%	$ 2,643.16
			960-7769	3Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 2,496.00	8.00%	$ 2,296.32	$ 2,496.00	8.00%	$ 2,296.32
			960-1532	3Yr ESILVER 8Hr,90 day,SW,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1530	3Yr ESILVER 8Hr,90 day,SW,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-4017	3Yr ESILVER 8Hr,90 day,SW,UN	$ 529.00	8.00%	$ 486.68	$ 529.00	8.00%	$ 486.68
			960-7729	3Yr ESILVER 8Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1502	3Yr ESILVER,4Hr,90 day,SW,UN	$ 860.00	8.00%	$ 791.20	$ 860.00	8.00%	$ 791.20
			960-1500	3Yr ESILVER,4Hr,90 day,SW,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-4079	3Yr ESILVER,4Hr,90 day,SW,UN	$ 529.00	8.00%	$ 486.68	$ 529.00	8.00%	$ 486.68

			960-7729	3Yr ESILVER,4Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1503	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-1500	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-7729	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7768	4Yr EGOLD 4Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1500	4Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1503	4Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-7739	4Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-7768	4Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-1533	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-1530	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7768	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7729	4Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1530	4Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-1533	4Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-7768	4Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 5,629.00	8.00%	$ 5,178.68	$ 5,629.00	8.00%	$ 5,178.68
			960-7739	4Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 5,940.00	8.00%	$ 5,464.80	$ 5,940.00	8.00%	$ 5,464.80
			960-1500	4Yr ESILVER 4Hr,90 day,SW,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1503	4Yr ESILVER 4Hr,90 day,SW,UN	$ 2,660.00	8.00%	$ 2,447.20	$ 2,660.00	8.00%	$ 2,447.20
			960-4078	4Yr ESILVER 4Hr,90 day,SW,UN	$ 729.00	8.00%	$ 670.68	$ 729.00	8.00%	$ 670.68
			960-7729	4Yr ESILVER 4Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1533	4Yr ESILVER 8Hr,90 day,SW,UN	$ 5,460.00	8.00%	$ 5,023.20	$ 5,460.00	8.00%	$ 5,023.20
			960-1530	4Yr ESILVER 8Hr,90 day,SW,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-4078	4Yr ESILVER 8Hr,90 day,SW,UN	$ 729.00	8.00%	$ 670.68	$ 729.00	8.00%	$ 670.68
			960-7729	4Yr ESILVER 8Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1500	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1504	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7729	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7767	5Yr EGOLD 4Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1500	5Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-1504	5Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-7747	5Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-7767	5Yr EGOLD 4Hr,SW,TAM,DAS,U	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-1534	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1530	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7767	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7729	5Yr EGOLD 8Hr,90D SW,TAM,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1534	5Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1530	5Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-7767	5Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 9,810.00	8.00%	$ 9,025.20	$ 9,810.00	8.00%	$ 9,025.20
			960-7747	5Yr EGOLD 8Hr,SW,TAM,DAS,U	$ 10,459.00	8.00%	$ 9,622.28	$ 10,459.00	8.00%	$ 9,622.28
			960-1504	5Yr ESILVER 4Hr,90 day,SW,UN	$ 3,960.00	8.00%	$ 3,643.20	$ 3,960.00	8.00%	$ 3,643.20
			960-1500	5Yr ESILVER 4Hr,90 day,SW,UN	$ 1,070.00	8.00%	$ 984.40	$ 1,070.00	8.00%	$ 984.40
			960-4077	5Yr ESILVER 4Hr,90 day,SW,UN	$ 929.00	8.00%	$ 854.68	$ 929.00	8.00%	$ 854.68
			960-7729	5Yr ESILVER 4Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1534	5Yr ESILVER 8Hr,90 day,SW,UN	$ 7,760.00	8.00%	$ 7,139.20	$ 7,760.00	8.00%	$ 7,139.20
			960-1530	5Yr ESILVER 8Hr,90 day,SW,UN	$ 2,270.00	8.00%	$ 2,088.40	$ 2,270.00	8.00%	$ 2,088.40
			960-4008	5Yr ESILVER 8Hr,90 day,SW,UN	$ 929.00	8.00%	$ 854.68	$ 929.00	8.00%	$ 854.68
			960-7729	5Yr ESILVER 8Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-7708	EMC SW SPT UPG 90D-1YR, CX	$ 1,548.00	8.00%	$ 1,424.16	$ 1,548.00	8.00%	$ 1,424.16
			960-7709	EMC SW SPT UPG 90D-2YR,CX	$ 2,322.00	8.00%	$ 2,136.24	$ 2,322.00	8.00%	$ 2,136.24
			960-7717	EMC SW SPT UPG 90D-3YR,CX	$ 2,694.00	8.00%	$ 2,478.48	$ 2,694.00	8.00%	$ 2,478.48
			960-7718	EMC SW SPT UPG 90D-4YR,CX	$ 4,050.00	8.00%	$ 3,726.00	$ 4,050.00	8.00%	$ 3,726.00
			960-7719	EMC SW SPT UPG 90D-5YR,CX	$ 5,900.00	8.00%	$ 5,428.00	$ 5,900.00	8.00%	$ 5,428.00
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48

			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			970-9828	CX200 Installation UPGD to CX2	$ 1,800.00	8.00%	$ 1,656.00	$ 1,800.00	8.00%	$ 1,656.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
				Additional Options - 2		8.00%	$ -		8.00%	$ -
			420-2287	ACCESS LOGIX TIER 1, CX200	$ 1,750.00	8.00%	$ 1,610.00	$ 1,750.00	8.00%	$ 1,610.00
			420-2304	ACCESS LOGIX TIER 10, CX200	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
			420-2305	ACCESS LOGIX TIER 11, CX200	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			420-2306	ACCESS LOGIX TIER 12, CX200	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			420-2289	ACCESS LOGIX TIER 2, CX200	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			420-2290	ACCESS LOGIX TIER 3, CX200	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2291	ACCESS LOGIX TIER 4, CX200	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-2293	ACCESS LOGIX TIER 5, CX200	$ 5,000.00	8.00%	$ 4,600.00	$ 5,000.00	8.00%	$ 4,600.00
			420-2294	ACCESS LOGIX TIER 6, CX200	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			420-2295	ACCESS LOGIX TIER 7, CX200	$ 7,000.00	8.00%	$ 6,440.00	$ 7,000.00	8.00%	$ 6,440.00
			420-2299	ACCESS LOGIX TIER 8, CX200	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-2303	ACCESS LOGIX TIER 9, CX200	$ 9,000.00	8.00%	$ 8,280.00	$ 9,000.00	8.00%	$ 8,280.00
Dell/EMC CX200 to CX600 Upgrade Kit				**Dell/EMC CX200 to CX600 Upgrade Kit**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3041	CX200 to CX600 Upgrade Kit	$ 95,344.00	8.00%	$ 87,716.48	$ 95,344.00	8.00%	$ 87,716.48
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8063	10X146GB 10K FC2, CXXXX/DAE	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6984	10X36GB 15K FC2 HDD, DAE2	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-6985	10X73GB 10K FC2 HDD, DAE2	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD, DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0756	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0903	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0759	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0755	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-3094	NAVI MGR BASE UPGD TO STD	$ 1,800.00	8.00%	$ 1,656.00	$ 1,800.00	8.00%	$ 1,656.00
			420-3128	NAVI MGR BASE UPGD TO STD	$ 23,900.00	8.00%	$ 21,988.00	$ 23,900.00	8.00%	$ 21,988.00
			420-3129	NAVI MGR BASE UPGD TO STD	$ 27,500.00	8.00%	$ 25,300.00	$ 27,500.00	8.00%	$ 25,300.00
			420-3130	NAVI MGR BASE UPGD TO STD	$ 31,100.00	8.00%	$ 28,612.00	$ 31,100.00	8.00%	$ 28,612.00
			420-3095	NAVI MGR BASE UPGD TO STD	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			420-3096	NAVI MGR BASE UPGD TO STD	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			420-3097	NAVI MGR BASE UPGD TO STD	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			420-3098	NAVI MGR BASE UPGD TO STD	$ 5,900.00	8.00%	$ 5,428.00	$ 5,900.00	8.00%	$ 5,428.00

			420-3099	NAVI MGR BASE UPGD TO STD	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			420-3105	NAVI MGR BASE UPGD TO STD	$ 13,100.00	8.00%	$ 12,052.00	$ 13,100.00	8.00%	$ 12,052.00
			420-3126	NAVI MGR BASE UPGD TO STD	$ 16,700.00	8.00%	$ 15,364.00	$ 16,700.00	8.00%	$ 15,364.00
			420-3127	NAVI MGR BASE UPGD TO STD	$ 20,300.00	8.00%	$ 18,676.00	$ 20,300.00	8.00%	$ 18,676.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-0378	NAVI MANAGER TIER 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	NAVI MANAGER TIER 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	NAVI MANAGER TIER 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	NAVI MANAGER TIER 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-0382	NAVI MANAGER TIER 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	NAVI MANAGER TIER 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	NAVI MANAGER TIER 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-0424	NAVI MANAGER TIER 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	NAVI MANAGER TIER 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	NAVI MANAGER TIER 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	NAVI MANAGER TIER 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	NAVI MANAGER TIER 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-0839	Navi Mgr Tier 1-4 Lic Upg	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-0840	Navi Mgr Tier 5-18 Lic Upg	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			420-2661	NAVI ANALYZER TIER 10	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVI ANALYZER TIER 11	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVI ANALYZER TIER 12	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-2806	NAVI ANALYZER TIER 13	$ 37,600.00	8.00%	$ 34,592.00	$ 37,600.00	8.00%	$ 34,592.00
			420-2807	NAVI ANALYZER TIER 14	$ 41,200.00	8.00%	$ 37,904.00	$ 41,200.00	8.00%	$ 37,904.00
			420-2599	Navi Analyzer Tier 1-4 Lic Upg	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-2808	NAVI ANALYZER TIER 15	$ 44,800.00	8.00%	$ 41,216.00	$ 44,800.00	8.00%	$ 41,216.00
			420-2809	NAVI ANALYZER TIER 16	$ 48,400.00	8.00%	$ 44,528.00	$ 48,400.00	8.00%	$ 44,528.00
			420-2810	NAVI ANALYZER TIER 17	$ 52,000.00	8.00%	$ 47,840.00	$ 52,000.00	8.00%	$ 47,840.00
			420-2811	NAVI ANALYZER TIER 18	$ 55,600.00	8.00%	$ 51,152.00	$ 55,600.00	8.00%	$ 51,152.00
			420-0389	NAVI ANALYZER TIER 2	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVI ANALYZER TIER 3	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVI ANALYZER TIER 4	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVI ANALYZER TIER 5	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00
			420-2600	Navi Analyzer Tier 5-18 Lic Up	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-2651	NAVI ANALYZER TIER 6	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVI ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVI ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVI ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-2498	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 5,186.00	8.00%	$ 4,771.12	$ 5,186.00	8.00%	$ 4,771.12
			950-5977	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 13,130.00	8.00%	$ 12,079.60	$ 13,130.00	8.00%	$ 12,079.60
			960-0402	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 5,679.00	8.00%	$ 5,224.68	$ 5,679.00	8.00%	$ 5,224.68
			960-0400	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,834.00	8.00%	$ 4,447.28	$ 4,834.00	8.00%	$ 4,447.28
			960-2498	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,186.00	8.00%	$ 4,771.12	$ 5,186.00	8.00%	$ 4,771.12
			950-5977	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 13,130.00	8.00%	$ 12,079.60	$ 13,130.00	8.00%	$ 12,079.60
			960-0432	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 8,579.00	8.00%	$ 7,892.68	$ 8,579.00	8.00%	$ 7,892.68
			960-0430	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,834.00	8.00%	$ 6,287.28	$ 6,834.00	8.00%	$ 6,287.28
			960-2497	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 6,826.00	8.00%	$ 6,279.92	$ 6,826.00	8.00%	$ 6,279.92
			950-5978	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 17,120.00	8.00%	$ 15,750.40	$ 17,120.00	8.00%	$ 15,750.40
			960-0403	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 9,449.00	8.00%	$ 8,693.08	$ 9,449.00	8.00%	$ 8,693.08
			960-0400	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,834.00	8.00%	$ 4,447.28	$ 4,834.00	8.00%	$ 4,447.28
			960-2497	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,826.00	8.00%	$ 6,279.92	$ 6,826.00	8.00%	$ 6,279.92
			950-5978	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 17,120.00	8.00%	$ 15,750.40	$ 17,120.00	8.00%	$ 15,750.40
			960-0430	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,834.00	8.00%	$ 6,287.28	$ 6,834.00	8.00%	$ 6,287.28
			960-0433	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 14,649.00	8.00%	$ 13,477.08	$ 14,649.00	8.00%	$ 13,477.08
			960-2489	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 8,526.00	8.00%	$ 7,843.92	$ 8,526.00	8.00%	$ 7,843.92
			950-5979	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 22,980.00	8.00%	$ 21,141.60	$ 22,980.00	8.00%	$ 21,141.60
			960-0400	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 4,834.00	8.00%	$ 4,447.28	$ 4,834.00	8.00%	$ 4,447.28
			960-0404	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 20,489.00	8.00%	$ 18,849.88	$ 20,489.00	8.00%	$ 18,849.88
			960-2489	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 8,526.00	8.00%	$ 7,843.92	$ 8,526.00	8.00%	$ 7,843.92
			950-5979	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 22,980.00	8.00%	$ 21,141.60	$ 22,980.00	8.00%	$ 21,141.60
			960-0434	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 28,589.00	8.00%	$ 26,301.88	$ 28,589.00	8.00%	$ 26,301.88
			960-0430	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,834.00	8.00%	$ 6,287.28	$ 6,834.00	8.00%	$ 6,287.28
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -

			960-4599	1Yr ERM Support	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-4598	1YR SAN COPY SUPPORT	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-4607	2YR ERM Support	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-4587	2YR SAN COPY SUPPORT	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			960-4617	3YR ERM Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			960-4597	3YR SAN COPY SUPPORT	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			950-6727	3Yrs Mirrorview Support	$ 4,299.00	8.00%	$ 3,955.08	$ 4,299.00	8.00%	$ 3,955.08
			950-6717	3Yrs Snapview Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			960-4609	4YR ERM Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			960-4589	4YR SAN COPY SUPPORT	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6729	4Yrs Mirrorview Support	$ 7,099.00	8.00%	$ 6,531.08	$ 7,099.00	8.00%	$ 6,531.08
			950-6728	4Yrs Mirrorview Support	$ 5,699.00	8.00%	$ 5,243.08	$ 5,699.00	8.00%	$ 5,243.08
			950-6718	4Yrs Snapview Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			960-4608	5YR ERM Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-4588	5YR SAN COPY SUPPORT	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6719	5Yrs Snapview Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			960-2688	CX400 Installation UPGD to CX6	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and I	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			420-3220	Acc Logix Upg T6, CX200-CX600	$ 18,800.00	8.00%	$ 17,296.00	$ 18,800.00	8.00%	$ 17,296.00
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			420-1389	ACCESS LOGIX TIER 1, CX600	$ 8,000.00	8.00%	$ 7,360.00	$ 8,000.00	8.00%	$ 7,360.00
			420-1415	ACCESS LOGIX TIER 10, CX600	$ 37,700.00	8.00%	$ 34,684.00	$ 37,700.00	8.00%	$ 34,684.00
			420-1416	ACCESS LOGIX TIER 11, CX600	$ 41,400.00	8.00%	$ 38,088.00	$ 41,400.00	8.00%	$ 38,088.00
			420-1417	ACCESS LOGIX TIER 12, CX600	$ 45,100.00	8.00%	$ 41,492.00	$ 45,100.00	8.00%	$ 41,492.00
			420-2812	ACCESS LOGIX TIER 13, CX600	$ 48,800.00	8.00%	$ 44,896.00	$ 48,800.00	8.00%	$ 44,896.00
			420-2813	ACCESS LOGIX TIER 14, CX600	$ 52,500.00	8.00%	$ 48,300.00	$ 52,500.00	8.00%	$ 48,300.00
			420-2814	ACCESS LOGIX TIER 15, CX600	$ 56,200.00	8.00%	$ 51,704.00	$ 56,200.00	8.00%	$ 51,704.00
			420-2815	ACCESS LOGIX TIER 16, CX600	$ 59,900.00	8.00%	$ 55,108.00	$ 59,900.00	8.00%	$ 55,108.00
			420-2816	ACCESS LOGIX TIER 17, CX600	$ 63,600.00	8.00%	$ 58,512.00	$ 63,600.00	8.00%	$ 58,512.00
			420-2817	ACCESS LOGIX TIER 18, CX600	$ 67,300.00	8.00%	$ 61,916.00	$ 67,300.00	8.00%	$ 61,916.00
			420-1394	ACCESS LOGIX TIER 2, CX600	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			420-1395	ACCESS LOGIX TIER 3, CX600	$ 13,000.00	8.00%	$ 11,960.00	$ 13,000.00	8.00%	$ 11,960.00
			420-1396	ACCESS LOGIX TIER 4, CX600	$ 15,500.00	8.00%	$ 14,260.00	$ 15,500.00	8.00%	$ 14,260.00
			420-1397	ACCESS LOGIX TIER 5, CX600	$ 19,200.00	8.00%	$ 17,664.00	$ 19,200.00	8.00%	$ 17,664.00
			420-1398	ACCESS LOGIX TIER 6, CX600	$ 22,900.00	8.00%	$ 21,068.00	$ 22,900.00	8.00%	$ 21,068.00
			420-1399	ACCESS LOGIX TIER 7, CX600	$ 26,600.00	8.00%	$ 24,472.00	$ 26,600.00	8.00%	$ 24,472.00
			420-1413	ACCESS LOGIX TIER 8, CX600	$ 30,300.00	8.00%	$ 27,876.00	$ 30,300.00	8.00%	$ 27,876.00
			420-1414	ACCESS LOGIX TIER 9, CX600	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			420-0660	Snap View Tier 1	$ 9,600.00	8.00%	$ 8,832.00	$ 9,600.00	8.00%	$ 8,832.00
			420-0688	Snap View Tier 10	$ 26,400.00	8.00%	$ 24,288.00	$ 26,400.00	8.00%	$ 24,288.00
			420-0691	Snap View Tier 11	$ 28,600.00	8.00%	$ 26,312.00	$ 28,600.00	8.00%	$ 26,312.00
			420-0694	Snap View Tier 12	$ 30,800.00	8.00%	$ 28,336.00	$ 30,800.00	8.00%	$ 28,336.00
			420-2824	Snap View Tier 13	$ 33,000.00	8.00%	$ 30,360.00	$ 33,000.00	8.00%	$ 30,360.00

			420-2825	Snap View Tier 14	$ 35,200.00	8.00%	$ 32,384.00	$ 35,200.00	8.00%	$ 32,384.00
			420-2826	Snap View Tier 15	$ 37,400.00	8.00%	$ 34,408.00	$ 37,400.00	8.00%	$ 34,408.00
			420-2827	Snap View Tier 16	$ 39,600.00	8.00%	$ 36,432.00	$ 39,600.00	8.00%	$ 36,432.00
			420-2828	Snap View Tier 17	$ 41,800.00	8.00%	$ 38,456.00	$ 41,800.00	8.00%	$ 38,456.00
			420-2829	Snap View Tier 18	$ 44,000.00	8.00%	$ 40,480.00	$ 44,000.00	8.00%	$ 40,480.00
			420-0664	Snap View Tier 2	$ 10,800.00	8.00%	$ 9,936.00	$ 10,800.00	8.00%	$ 9,936.00
			420-0667	Snap View Tier 3	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			420-0670	Snap View Tier 4	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00
			420-0673	Snap View Tier 5	$ 15,400.00	8.00%	$ 14,168.00	$ 15,400.00	8.00%	$ 14,168.00
			420-0676	Snap View Tier 6	$ 17,600.00	8.00%	$ 16,192.00	$ 17,600.00	8.00%	$ 16,192.00
			420-0679	Snap View Tier 7	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			420-0682	Snap View Tier 8	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			420-0685	Snap View Tier 9	$ 24,200.00	8.00%	$ 22,264.00	$ 24,200.00	8.00%	$ 22,264.00
Additional Options - 4				**Additional Options - 4**		8.00%	$ -		8.00%	$ -
			420-0661	Mirror View Tier 1	$ 28,800.00	8.00%	$ 26,496.00	$ 28,800.00	8.00%	$ 26,496.00
			420-0689	Mirror View Tier 10	$ 42,240.00	8.00%	$ 38,860.80	$ 42,240.00	8.00%	$ 38,860.80
			420-0692	Mirror View Tier 11	$ 44,000.00	8.00%	$ 40,480.00	$ 44,000.00	8.00%	$ 40,480.00
			420-0696	Mirror View Tier 12	$ 45,760.00	8.00%	$ 42,099.20	$ 45,760.00	8.00%	$ 42,099.20
			420-2818	Mirror View Tier 13	$ 47,520.00	8.00%	$ 43,718.40	$ 47,520.00	8.00%	$ 43,718.40
			420-2819	Mirror View Tier 14	$ 49,280.00	8.00%	$ 45,337.60	$ 49,280.00	8.00%	$ 45,337.60
			420-2820	Mirror View Tier 15	$ 51,040.00	8.00%	$ 46,956.80	$ 51,040.00	8.00%	$ 46,956.80
			420-2821	Mirror View Tier 16	$ 52,800.00	8.00%	$ 48,576.00	$ 52,800.00	8.00%	$ 48,576.00
			420-2822	Mirror View Tier 17	$ 54,560.00	8.00%	$ 50,195.20	$ 54,560.00	8.00%	$ 50,195.20
			420-2823	Mirror View Tier 18	$ 56,320.00	8.00%	$ 51,814.40	$ 56,320.00	8.00%	$ 51,814.40
			420-0665	Mirror View Tier 2	$ 29,760.00	8.00%	$ 27,379.20	$ 29,760.00	8.00%	$ 27,379.20
			420-0668	Mirror View Tier 3	$ 30,720.00	8.00%	$ 28,262.40	$ 30,720.00	8.00%	$ 28,262.40
			420-0671	Mirror View Tier 4	$ 31,680.00	8.00%	$ 29,145.60	$ 31,680.00	8.00%	$ 29,145.60
			420-0674	Mirror View Tier 5	$ 33,440.00	8.00%	$ 30,764.80	$ 33,440.00	8.00%	$ 30,764.80
			420-0677	Mirror View Tier 6	$ 35,200.00	8.00%	$ 32,384.00	$ 35,200.00	8.00%	$ 32,384.00
			420-0680	Mirror View Tier 7	$ 36,960.00	8.00%	$ 34,003.20	$ 36,960.00	8.00%	$ 34,003.20
			420-0683	Mirror View Tier 8	$ 38,720.00	8.00%	$ 35,622.40	$ 38,720.00	8.00%	$ 35,622.40
			420-0686	Mirror View Tier 9	$ 40,480.00	8.00%	$ 37,241.60	$ 40,480.00	8.00%	$ 37,241.60
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			420-2790	SAN COPY T1, 0 to 0.25 TB	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			420-2782	SAN COPY T10,10.01 to 12.00 TE	$ 22,800.00	8.00%	$ 20,976.00	$ 22,800.00	8.00%	$ 20,976.00
			420-2783	SAN COPY T11,12.01 to 14.00 TE	$ 24,300.00	8.00%	$ 22,356.00	$ 24,300.00	8.00%	$ 22,356.00
			420-2784	SAN COPY T12,14.01 to 17.00 TE	$ 25,800.00	8.00%	$ 23,736.00	$ 25,800.00	8.00%	$ 23,736.00
			420-2785	SAN COPY T13,17.01 to 20.00 TE	$ 27,300.00	8.00%	$ 25,116.00	$ 27,300.00	8.00%	$ 25,116.00
			420-2786	SAN COPY T14,20.01 to 23.00 TE	$ 28,800.00	8.00%	$ 26,496.00	$ 28,800.00	8.00%	$ 26,496.00
			420-2787	SAN COPY T15,23.01 to 26.00 TE	$ 30,300.00	8.00%	$ 27,876.00	$ 30,300.00	8.00%	$ 27,876.00
			420-2788	SAN COPY T16,26.01 to 29.00 TE	$ 31,800.00	8.00%	$ 29,256.00	$ 31,800.00	8.00%	$ 29,256.00
			420-2789	SAN COPY T17,29.01 to 32.00 TE	$ 33,300.00	8.00%	$ 30,636.00	$ 33,300.00	8.00%	$ 30,636.00
			420-2792	SAN COPY T18,32.01 and Greate	$ 34,800.00	8.00%	$ 32,016.00	$ 34,800.00	8.00%	$ 32,016.00
			420-2791	SAN COPY T2, 0.26 to 0.50 TB	$ 12,600.00	8.00%	$ 11,592.00	$ 12,600.00	8.00%	$ 11,592.00
			420-2793	SAN COPY T3, 0.51 to 0.75 TB	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00
			420-2794	SAN COPY T4, 0.76 to 1.00 TB	$ 13,800.00	8.00%	$ 12,696.00	$ 13,800.00	8.00%	$ 12,696.00
			420-2795	SAN COPY T5, 1.01 to 2.00 TB	$ 15,300.00	8.00%	$ 14,076.00	$ 15,300.00	8.00%	$ 14,076.00
			420-2796	SAN COPY T6, 2.01 to 4.00 TB	$ 16,800.00	8.00%	$ 15,456.00	$ 16,800.00	8.00%	$ 15,456.00
			420-2797	SAN COPY T7, 4.01 to 6.00 TB	$ 18,300.00	8.00%	$ 16,836.00	$ 18,300.00	8.00%	$ 16,836.00
			420-2798	SAN COPY T8, 6.01 to 8.00 TB	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			420-2799	SAN COPY T9, 8.01 to 10.00 TB	$ 21,300.00	8.00%	$ 19,596.00	$ 21,300.00	8.00%	$ 19,596.00
Additional Options - 6				**Additional Options - 6**		8.00%	$ -		8.00%	$ -
			420-2735	ERM,EXCH,W2K/NFS,DPTL,3-4 I	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-2736	ERM,EXCH,W2K/NFS,ENT, 5-8 F	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2734	ERM,EXCH,W2K/NFS,WKGP,1-2	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			420-2745	ERM,ORCL/NFS, DPTL, 3-4 PR	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-2746	ERM,ORCL/NFS, ENT, 5-8 PRO	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2744	ERM,ORCL/NFS, WKGP, 1-2 PF	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			420-2741	ERM,ORCL/UNIX, DPTL, 3-4 PR	$ 3,800.00	8.00%	$ 3,496.00	$ 3,800.00	8.00%	$ 3,496.00
			420-2742	ERM,ORCL/UNIX, ENT, 5-8 PRO	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-2743	ERM,ORCL/UNIX, GLOBAL, 8 PF	$ 7,500.00	8.00%	$ 6,900.00	$ 7,500.00	8.00%	$ 6,900.00
			420-2740	ERM,ORCL/UNIX, WKGP, 1-2 PF	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			420-2738	ERM,SQLS-W2K/NFS,DPTL,3-4 I	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-2739	ERM,SQLS-W2K/NFS,ENT, 5-8 F	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2737	ERM,SQLS-W2K/NFS,WKGP,1-2	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00

			420-2748	ERM,UDB/UNIX, DPTL, 3-4 PRO	$ 3,800.00	8.00%	$ 3,496.00	$ 3,800.00	8.00%	$ 3,496.00
			420-2749	ERM,UDB/UNIX, ENT, 5-8 PRO	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			420-2750	ERM,UDB/UNIX, GLOBAL, 8 PRO	$ 7,500.00	8.00%	$ 6,900.00	$ 7,500.00	8.00%	$ 6,900.00
			420-2747	ERM,UDB/UNIX, WKGP, 1-2 PR	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
				Additional Options - 7		8.00%	$ -		8.00%	$ -
			420-2755	ERM,SOLR,DEPARTMENTAL,3-4	$ 25,000.00	8.00%	$ 23,000.00	$ 25,000.00	8.00%	$ 23,000.00
			420-2756	ERM,SOLR,ENTERPRISE, 5-8 P	$ 35,000.00	8.00%	$ 32,200.00	$ 35,000.00	8.00%	$ 32,200.00
			420-2757	ERM,SOLR,GLOBAL, 8 PRO	$ 50,000.00	8.00%	$ 46,000.00	$ 50,000.00	8.00%	$ 46,000.00
			420-2754	ERM,SOLR,WORKGROUP, 1-2	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
			420-2752	ERM,W2K,DEPARTMENTAL, 3-4	$ 25,000.00	8.00%	$ 23,000.00	$ 25,000.00	8.00%	$ 23,000.00
			420-2753	ERM,W2K,ENTERPRISE, 5-8 P	$ 35,000.00	8.00%	$ 32,200.00	$ 35,000.00	8.00%	$ 32,200.00
Dell/EMC CX200 to CX400 Upgrade Kit			420-2751	ERM,W2K,WORKGROUP, 1-2	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
Base System(s)				**Dell/EMC CX200 to CX400 Upgrade Kit**		8.00%	$ -		8.00%	$ -
				Base System(s)		8.00%	$ -		8.00%	$ -
			221-3026	CX200 to CX400 Upgrade Kit	$ 55,398.00	8.00%	$ 50,966.16	$ 55,398.00	8.00%	$ 50,966.16
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8063	10X146GB 10K FC2, CXXXX/DAE	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6984	10X36GB 15K FC2 HDD, DAE2	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-6985	10X73GB 10K FC2 HDD, DAE2	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD, DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0756	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0903	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0759	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-0755	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-0378	NAVI MANAGER TIER 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			420-2655	NAVI MANAGER TIER 10	$ 31,200.00	8.00%	$ 28,704.00	$ 31,200.00	8.00%	$ 28,704.00
			420-2656	NAVI MANAGER TIER 11	$ 35,600.00	8.00%	$ 32,752.00	$ 35,600.00	8.00%	$ 32,752.00
			420-2657	NAVI MANAGER TIER 12	$ 40,000.00	8.00%	$ 36,800.00	$ 40,000.00	8.00%	$ 36,800.00
			420-0382	NAVI MANAGER TIER 2	$ 3,200.00	8.00%	$ 2,944.00	$ 3,200.00	8.00%	$ 2,944.00
			420-0398	NAVI MANAGER TIER 3	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
			420-0407	NAVI MANAGER TIER 4	$ 4,800.00	8.00%	$ 4,416.00	$ 4,800.00	8.00%	$ 4,416.00
			420-0424	NAVI MANAGER TIER 5	$ 9,200.00	8.00%	$ 8,464.00	$ 9,200.00	8.00%	$ 8,464.00
			420-2650	NAVI MANAGER TIER 6	$ 13,600.00	8.00%	$ 12,512.00	$ 13,600.00	8.00%	$ 12,512.00
			420-2652	NAVI MANAGER TIER 7	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			420-2653	NAVI MANAGER TIER 8	$ 22,400.00	8.00%	$ 20,608.00	$ 22,400.00	8.00%	$ 20,608.00
			420-2654	NAVI MANAGER TIER 9	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-0839	Navi Mgr Tier 1-4 Lic Upg	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			420-2661	NAVISPHERE ANALYZER TIER	$ 26,800.00	8.00%	$ 24,656.00	$ 26,800.00	8.00%	$ 24,656.00
			420-2662	NAVISPHERE ANALYZER TIER	$ 30,400.00	8.00%	$ 27,968.00	$ 30,400.00	8.00%	$ 27,968.00
			420-2663	NAVISPHERE ANALYZER TIER	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-0389	NAVISPHERE ANALYZER TIER	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
			420-0399	NAVISPHERE ANALYZER TIER	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0408	NAVISPHERE ANALYZER TIER	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			420-0426	NAVISPHERE ANALYZER TIER	$ 8,800.00	8.00%	$ 8,096.00	$ 8,800.00	8.00%	$ 8,096.00

			420-2651	NAVISPHERE ANALYZER TIER (	$ 12,400.00	8.00%	$ 11,408.00	$ 12,400.00	8.00%	$ 11,408.00
			420-2658	NAVISPHERE ANALYZER TIER 7	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			420-2659	NAVISPHERE ANALYZER TIER 8	$ 19,600.00	8.00%	$ 18,032.00	$ 19,600.00	8.00%	$ 18,032.00
			420-2660	NAVISPHERE ANALYZER TIER 9	$ 23,200.00	8.00%	$ 21,344.00	$ 23,200.00	8.00%	$ 21,344.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-0110	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			960-0112	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			960-0158	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,650.00	8.00%	$ 2,438.00	$ 2,650.00	8.00%	$ 2,438.00
			960-0139	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 9,150.00	8.00%	$ 8,418.00	$ 9,150.00	8.00%	$ 8,418.00
			960-0150	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,300.00	8.00%	$ 3,036.00	$ 3,300.00	8.00%	$ 3,036.00
			960-0152	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 8,499.00	8.00%	$ 7,819.08	$ 8,499.00	8.00%	$ 7,819.08
			960-0139	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 9,150.00	8.00%	$ 8,418.00	$ 9,150.00	8.00%	$ 8,418.00
			960-0158	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,650.00	8.00%	$ 2,438.00	$ 2,650.00	8.00%	$ 2,438.00
			960-0159	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 3,350.00	8.00%	$ 3,082.00	$ 3,350.00	8.00%	$ 3,082.00
			960-0110	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			960-0113	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 11,149.00	8.00%	$ 10,257.08	$ 11,149.00	8.00%	$ 10,257.08
			960-0147	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 11,800.00	8.00%	$ 10,856.00	$ 11,800.00	8.00%	$ 10,856.00
			960-0147	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 11,800.00	8.00%	$ 10,856.00	$ 11,800.00	8.00%	$ 10,856.00
			960-0159	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,350.00	8.00%	$ 3,082.00	$ 3,350.00	8.00%	$ 3,082.00
			960-0153	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 14,149.00	8.00%	$ 13,017.08	$ 14,149.00	8.00%	$ 13,017.08
			960-0150	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,300.00	8.00%	$ 3,036.00	$ 3,300.00	8.00%	$ 3,036.00
			960-0148	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 17,850.00	8.00%	$ 16,422.00	$ 17,850.00	8.00%	$ 16,422.00
			960-0167	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 5,550.00	8.00%	$ 5,106.00	$ 5,550.00	8.00%	$ 5,106.00
			960-0110	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,300.00	8.00%	$ 2,116.00	$ 2,300.00	8.00%	$ 2,116.00
			960-0114	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 16,899.00	8.00%	$ 15,547.08	$ 16,899.00	8.00%	$ 15,547.08
			960-0154	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 20,899.00	8.00%	$ 19,227.08	$ 20,899.00	8.00%	$ 19,227.08
			960-0167	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,550.00	8.00%	$ 5,106.00	$ 5,550.00	8.00%	$ 5,106.00
			960-0150	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,300.00	8.00%	$ 3,036.00	$ 3,300.00	8.00%	$ 3,036.00
			960-0148	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 17,850.00	8.00%	$ 16,422.00	$ 17,850.00	8.00%	$ 16,422.00
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			960-4599	1Yr ERM Support	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-9668	1Yr Naviphere Analyzer Support	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-4598	1YR SAN COPY SUPPORT	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-4607	2YR ERM Support	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			950-9587	2Yr Naviphere Analyzer Support	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-4587	2YR SAN COPY SUPPORT	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			960-4617	3YR ERM Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-6707	3Yr Naviphere Analyzer Support	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			960-4597	3YR SAN COPY SUPPORT	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2768	3Yrs ,VIS SAN PORT BUNDLE	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			950-6727	3Yrs Mirrorview Support	$ 4,299.00	8.00%	$ 3,955.08	$ 4,299.00	8.00%	$ 3,955.08
			950-6717	3Yrs Snapview Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2738	3Yrs VIS SAN CONFIGURATION	$ 3,799.00	8.00%	$ 3,495.08	$ 3,799.00	8.00%	$ 3,495.08
			970-2748	3Yrs VIS SAN NETWORK	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			970-2728	3Yrs VIS SAN PERFORMANCE	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			960-4609	4YR ERM Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6708	4Yr Naviphere Analyzer Support	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			960-4589	4YR SAN COPY SUPPORT	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			950-6729	4Yrs Mirrorview Support	$ 7,099.00	8.00%	$ 6,531.08	$ 7,099.00	8.00%	$ 6,531.08
			950-6728	4Yrs Mirrorview Support	$ 5,699.00	8.00%	$ 5,243.08	$ 5,699.00	8.00%	$ 5,243.08
			950-6718	4Yrs Snapview Support	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			960-4608	5YR ERM Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6709	5Yr Naviphere Analyzer Support	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			960-4588	5YR SAN COPY SUPPORT	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			950-6719	5Yrs Snapview Support	$ 3,599.00	8.00%	$ 3,311.08	$ 3,599.00	8.00%	$ 3,311.08
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			960-0049	Cluster Kit Install 4-Hosts	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			960-0077	Cluster Kit Install 8-Hosts	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00

			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			910-1777	LA DOMS SAN Impl 1-2 Hosts	$ 7,799.00	8.00%	$ 7,175.08	$ 7,799.00	8.00%	$ 7,175.08
			910-1778	LA DOMS SAN Implementation 1-	$ 8,499.00	8.00%	$ 7,819.08	$ 8,499.00	8.00%	$ 7,819.08
			910-3778	LA DOMS SAN Implementation 1-	$ 11,199.00	8.00%	$ 10,303.08	$ 11,199.00	8.00%	$ 10,303.08
			910-5869	LA DOMS SAN Implementation1-	$ 13,799.00	8.00%	$ 12,695.08	$ 13,799.00	8.00%	$ 12,695.08
			910-8778	LA DPS-TRN DCEE STGCOMB-5	$ 3,500.00	8.00%	$ 3,220.00	$ 3,500.00	8.00%	$ 3,220.00
			910-0349	LA DPS-TRN DCEE SVR 3DAY @	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			910-0357	LA DPS-TRN DCEE SVRMGMT 3	$ 13,995.00	8.00%	$ 12,875.40	$ 13,995.00	8.00%	$ 12,875.40
			910-2399	LA DPS-TRN IDESS-2DAY TRN@	$ 11,995.00	8.00%	$ 11,035.40	$ 11,995.00	8.00%	$ 11,035.40
			910-2409	LA DPS-TRN IDESS-2DAY TRN@	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			910-2397	LA DPS-TRN IDPDS-3DAY,STGT	$ 16,995.00	8.00%	$ 15,635.40	$ 16,995.00	8.00%	$ 15,635.40
			910-2398	LA DPS-TRN IDPS-3DAY STG TF	$ 2,245.00	8.00%	$ 2,065.40	$ 2,245.00	8.00%	$ 2,065.40
			910-2689	LA EDT-EMC CX200 TO CX400 U	$ 1,800.00	8.00%	$ 1,656.00	$ 1,800.00	8.00%	$ 1,656.00
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			420-1671	ACCESS LOGIX TIER 10, CX400	$ 33,300.00	8.00%	$ 30,636.00	$ 33,300.00	8.00%	$ 30,636.00
			420-1672	ACCESS LOGIX TIER 11, CX400	$ 37,300.00	8.00%	$ 34,316.00	$ 37,300.00	8.00%	$ 34,316.00
			420-1673	ACCESS LOGIX TIER 12, CX400	$ 41,300.00	8.00%	$ 37,996.00	$ 41,300.00	8.00%	$ 37,996.00
			420-1662	ACCESS LOGIX TIER 2, CX400	$ 6,300.00	8.00%	$ 5,796.00	$ 6,300.00	8.00%	$ 5,796.00
			420-1663	ACCESS LOGIX TIER 3, CX400	$ 7,800.00	8.00%	$ 7,176.00	$ 7,800.00	8.00%	$ 7,176.00
			420-1664	ACCESS LOGIX TIER 4, CX400	$ 9,300.00	8.00%	$ 8,556.00	$ 9,300.00	8.00%	$ 8,556.00
			420-1665	ACCESS LOGIX TIER 5, CX400	$ 13,300.00	8.00%	$ 12,236.00	$ 13,300.00	8.00%	$ 12,236.00
			420-1667	ACCESS LOGIX TIER 6, CX400	$ 17,300.00	8.00%	$ 15,916.00	$ 17,300.00	8.00%	$ 15,916.00
			420-1668	ACCESS LOGIX TIER 7, CX400	$ 21,300.00	8.00%	$ 19,596.00	$ 21,300.00	8.00%	$ 19,596.00
			420-1669	ACCESS LOGIX TIER 8, CX400	$ 25,300.00	8.00%	$ 23,276.00	$ 25,300.00	8.00%	$ 23,276.00
			420-1670	ACCESS LOGIX TIER 9, CX400	$ 29,300.00	8.00%	$ 26,956.00	$ 29,300.00	8.00%	$ 26,956.00
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			420-1674	Snap View TIER 1, CX400	$ 5,500.00	8.00%	$ 5,060.00	$ 5,500.00	8.00%	$ 5,060.00
			420-1683	Snap View TIER 10, CX400	$ 20,500.00	8.00%	$ 18,860.00	$ 20,500.00	8.00%	$ 18,860.00
			420-1684	Snap View TIER 11, CX400	$ 22,500.00	8.00%	$ 20,700.00	$ 22,500.00	8.00%	$ 20,700.00
			420-1685	Snap View TIER 12, CX400	$ 24,500.00	8.00%	$ 22,540.00	$ 24,500.00	8.00%	$ 22,540.00
			420-1675	Snap View TIER 2, CX400	$ 6,500.00	8.00%	$ 5,980.00	$ 6,500.00	8.00%	$ 5,980.00
			420-1676	Snap View TIER 3, CX400	$ 7,500.00	8.00%	$ 6,900.00	$ 7,500.00	8.00%	$ 6,900.00
			420-1677	Snap View TIER 4, CX400	$ 8,500.00	8.00%	$ 7,820.00	$ 8,500.00	8.00%	$ 7,820.00
			420-1678	Snap View TIER 5, CX400	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			420-1679	Snap View TIER 6, CX400	$ 12,500.00	8.00%	$ 11,500.00	$ 12,500.00	8.00%	$ 11,500.00
			420-1680	Snap View TIER 7, CX400	$ 14,500.00	8.00%	$ 13,340.00	$ 14,500.00	8.00%	$ 13,340.00
			420-1681	Snap View TIER 8, CX400	$ 16,500.00	8.00%	$ 15,180.00	$ 16,500.00	8.00%	$ 15,180.00
			420-1682	Snap View TIER 9, CX400	$ 18,500.00	8.00%	$ 17,020.00	$ 18,500.00	8.00%	$ 17,020.00
Additional Options - 4				**Additional Options - 4**		8.00%	$ -		8.00%	$ -
			420-1686	Mirror View TIER 1, CX400	$ 19,000.00	8.00%	$ 17,480.00	$ 19,000.00	8.00%	$ 17,480.00
			420-1695	Mirror View TIER 10, CX400	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-1696	Mirror View TIER 11, CX400	$ 36,000.00	8.00%	$ 33,120.00	$ 36,000.00	8.00%	$ 33,120.00
			420-1920	Mirror View TIER 12, CX400	$ 38,000.00	8.00%	$ 34,960.00	$ 38,000.00	8.00%	$ 34,960.00
			420-1687	Mirror View TIER 2, CX400	$ 20,000.00	8.00%	$ 18,400.00	$ 20,000.00	8.00%	$ 18,400.00
			420-1688	Mirror View TIER 3, CX400	$ 21,000.00	8.00%	$ 19,320.00	$ 21,000.00	8.00%	$ 19,320.00
			420-1689	Mirror View TIER 4, CX400	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			420-1690	Mirror View TIER 5, CX400	$ 24,000.00	8.00%	$ 22,080.00	$ 24,000.00	8.00%	$ 22,080.00
			420-1691	Mirror View TIER 6, CX400	$ 26,000.00	8.00%	$ 23,920.00	$ 26,000.00	8.00%	$ 23,920.00
			420-1692	Mirror View TIER 7, CX400	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			420-1693	Mirror View TIER 8, CX400	$ 30,000.00	8.00%	$ 27,600.00	$ 30,000.00	8.00%	$ 27,600.00
			420-1694	Mirror View TIER 9, CX400	$ 32,000.00	8.00%	$ 29,440.00	$ 32,000.00	8.00%	$ 29,440.00
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			420-2790	SAN COPY T1, 0 to 0.25 TB	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			420-2782	SAN COPY T10,10.01 to 12.00 TE	$ 22,800.00	8.00%	$ 20,976.00	$ 22,800.00	8.00%	$ 20,976.00
			420-2783	SAN COPY T11,12.01 to 14.00 TE	$ 24,300.00	8.00%	$ 22,356.00	$ 24,300.00	8.00%	$ 22,356.00
			420-2784	SAN COPY T12,14.01 to 17.00 TE	$ 25,800.00	8.00%	$ 23,736.00	$ 25,800.00	8.00%	$ 23,736.00
			420-2785	SAN COPY T13,17.01 to 20.00 TE	$ 27,300.00	8.00%	$ 25,116.00	$ 27,300.00	8.00%	$ 25,116.00
			420-2786	SAN COPY T14,20.01 to 23.00 TE	$ 28,800.00	8.00%	$ 26,496.00	$ 28,800.00	8.00%	$ 26,496.00
			420-2787	SAN COPY T15,23.01 to 26.00 TE	$ 30,300.00	8.00%	$ 27,876.00	$ 30,300.00	8.00%	$ 27,876.00
			420-2788	SAN COPY T16,26.01 to 29.00 TE	$ 31,800.00	8.00%	$ 29,256.00	$ 31,800.00	8.00%	$ 29,256.00
			420-2789	SAN COPY T17,29.01 to 32.00 TE	$ 33,300.00	8.00%	$ 30,636.00	$ 33,300.00	8.00%	$ 30,636.00
			420-2792	SAN COPY T18,32.01 and Greate	$ 34,800.00	8.00%	$ 32,016.00	$ 34,800.00	8.00%	$ 32,016.00
			420-2791	SAN COPY T2, 0.26 to 0.50 TB	$ 12,600.00	8.00%	$ 11,592.00	$ 12,600.00	8.00%	$ 11,592.00
			420-2793	SAN COPY T3, 0.51 to 0.75 TB	$ 13,200.00	8.00%	$ 12,144.00	$ 13,200.00	8.00%	$ 12,144.00

			420-2794	SAN COPY T4, 0.76 to 1.00 TB	$ 13,800.00	8.00%	$ 12,696.00	$ 13,800.00	8.00%	$ 12,696.00
			420-2795	SAN COPY T5, 1.01 to 2.00 TB	$ 15,300.00	8.00%	$ 14,076.00	$ 15,300.00	8.00%	$ 14,076.00
			420-2796	SAN COPY T6, 2.01 to 4.00 TB	$ 16,800.00	8.00%	$ 15,456.00	$ 16,800.00	8.00%	$ 15,456.00
			420-2797	SAN COPY T7, 4.01 to 6.00 TB	$ 18,300.00	8.00%	$ 16,836.00	$ 18,300.00	8.00%	$ 16,836.00
			420-2798	SAN COPY T8, 6.01 to 8.00 TB	$ 19,800.00	8.00%	$ 18,216.00	$ 19,800.00	8.00%	$ 18,216.00
			420-2799	SAN COPY T9, 8.01 to 10.00 TB	$ 21,300.00	8.00%	$ 19,596.00	$ 21,300.00	8.00%	$ 19,596.00
Additional Options - 6				**Additional Options - 6**		8.00%	$ -		8.00%	$ -
			420-2735	ERM,EXCH,W2K/NFS,DPTL,3-4	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-2736	ERM,EXCH,W2K/NFS,ENT, 5-8 P	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2734	ERM,EXCH,W2K/NFS,WKGP,1-2	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			420-2745	ERM,ORCL/NFS, DPTL, 3-4 PR	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-2746	ERM,ORCL/NFS, ENT, 5-8 PR	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2744	ERM,ORCL/NFS, WKGP, 1-2 P	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			420-2741	ERM,ORCL/UNIX, DPTL, 3-4 PR	$ 3,800.00	8.00%	$ 3,496.00	$ 3,800.00	8.00%	$ 3,496.00
			420-2742	ERM,ORCL/UNIX, ENT, 5-8 PR	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-2743	ERM,ORCL/UNIX, GLOBAL, 8 P	$ 7,500.00	8.00%	$ 6,900.00	$ 7,500.00	8.00%	$ 6,900.00
			420-2740	ERM,ORCL/UNIX, WKGP, 1-2 P	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			420-2738	ERM,SQLS-W2K/NFS,DPTL,3-4	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-2739	ERM,SQLS-W2K/NFS,ENT, 5-8 P	$ 3,000.00	8.00%	$ 2,760.00	$ 3,000.00	8.00%	$ 2,760.00
			420-2737	ERM,SQLS-W2K/NFS,WKGP,1-2	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			420-2748	ERM,UDB/UNIX, DPTL, 3-4 PR	$ 3,800.00	8.00%	$ 3,496.00	$ 3,800.00	8.00%	$ 3,496.00
			420-2749	ERM,UDB/UNIX, ENT, 5-8 PRO	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			420-2750	ERM,UDB/UNIX, GLOBAL, 8 PR	$ 7,500.00	8.00%	$ 6,900.00	$ 7,500.00	8.00%	$ 6,900.00
			420-2747	ERM,UDB/UNIX, WKGP, 1-2 PR	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
Additional Options - 7				**Additional Options - 7**		8.00%	$ -		8.00%	$ -
			420-2755	ERM,SOLR,DEPARTMENTAL,3-	$ 25,000.00	8.00%	$ 23,000.00	$ 25,000.00	8.00%	$ 23,000.00
			420-2756	ERM,SOLR,ENTERPRISE, 5-8 P	$ 35,000.00	8.00%	$ 32,200.00	$ 35,000.00	8.00%	$ 32,200.00
			420-2757	ERM,SOLR,GLOBAL, 8 PRO	$ 50,000.00	8.00%	$ 46,000.00	$ 50,000.00	8.00%	$ 46,000.00
			420-2754	ERM,SOLR,WORKGROUP, 1-2	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
			420-2752	ERM,W2K,DEPARTMENTAL, 3-4	$ 25,000.00	8.00%	$ 23,000.00	$ 25,000.00	8.00%	$ 23,000.00
			420-2753	ERM,W2K,ENTERPRISE, 5-8 P	$ 35,000.00	8.00%	$ 32,200.00	$ 35,000.00	8.00%	$ 32,200.00
			420-2751	ERM,W2K,WORKGROUP, 1-2	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
Dell/EMC DAE2-OS				**Dell/EMC DAE2-OS**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-0869	DAE2-OS Enclosure	$ 8,620.00	8.00%	$ 7,930.40	$ 8,620.00	8.00%	$ 7,930.40
				Hard Drive(s)		8.00%	$ -		8.00%	$ -
			340-8062	5X146GB 10K FC2, CXXXX/DAE	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-2323	10M HSSDC-HSSDC FC2 CABLE	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
				Additional Hard Drive(s)		8.00%	$ -		8.00%	$ -
			340-8063	10X146GB 10K FC2, CXXXX/DAE	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6984	10X36GB 15K FC2 HDD, DAE2	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-6985	10X73GB 10K FC2 HDD, DAE2	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD, DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2972	TELCO Rails, DAE2 and SPS	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-5602	3Yr EGOLD 4Hr,TAM,UNY	$ 1,415.00	8.00%	$ 1,301.80	$ 1,415.00	8.00%	$ 1,301.80
			950-5600	3Yr EGOLD 4Hr,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			950-5917	3Yr EGOLD 4Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-5917	3Yr EGOLD 8Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-5652	3Yr EGOLD 8Hr,TAM,UNY	$ 2,315.00	8.00%	$ 2,129.80	$ 2,315.00	8.00%	$ 2,129.80
			950-5650	3Yr EGOLD 8Hr,TAM,UNY	$ 1,634.00	8.00%	$ 1,503.28	$ 1,634.00	8.00%	$ 1,503.28
			960-4029	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 734.00	8.00%	$ 675.28	$ 734.00	8.00%	$ 675.28
			950-5602	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 1,415.00	8.00%	$ 1,301.80	$ 1,415.00	8.00%	$ 1,301.80
			950-5600	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28

			950-5918	4Yr EGOLD 4Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-5603	4Yr EGOLD 4Hr,TAM,UNY	$ 1,420.00	8.00%	$ 1,306.40	$ 1,420.00	8.00%	$ 1,306.40
			950-5600	4Yr EGOLD 4Hr,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			950-5650	4Yr EGOLD 8Hr,TAM,UNY	$ 1,634.00	8.00%	$ 1,503.28	$ 1,634.00	8.00%	$ 1,503.28
			950-5633	4Yr EGOLD 8Hr,TAM,UNY	$ 3,620.00	8.00%	$ 3,330.40	$ 3,620.00	8.00%	$ 3,330.40
			950-5918	4Yr EGOLD 8Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-5604	5Yr EGOLD 4Hr,TAM,UNY	$ 3,030.00	8.00%	$ 2,787.60	$ 3,030.00	8.00%	$ 2,787.60
			950-5600	5Yr EGOLD 4Hr,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			950-5919	5Yr EGOLD 4Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			950-5650	5Yr EGOLD 8Hr,TAM,UNY	$ 1,634.00	8.00%	$ 1,503.28	$ 1,634.00	8.00%	$ 1,503.28
			950-5919	5Yr EGOLD 8Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			950-5634	5Yr EGOLD 8Hr,TAM,UNY	$ 7,130.00	8.00%	$ 6,559.60	$ 7,130.00	8.00%	$ 6,559.60
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and R	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6738	Hardware Install	$ 491.00	8.00%	$ 451.72	$ 491.00	8.00%	$ 451.72
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
Dell/EMC DAE2				**Dell/EMC DAE2**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-0894	DAE2 Enclosure	$ 8,620.00	8.00%	$ 7,930.40	$ 8,620.00	8.00%	$ 7,930.40
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8063	10X146GB 10K FC2, CXXXX/DAE	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6984	10X36GB 15K FC2 HDD, DAE2	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-6985	10X73GB 10K FC2 HDD, DAE2	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8061	146GB 10K FC2, CXXXX/DAE2	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-8064	15X146GB 10K FC2, CXXXX/DAE	$ 33,000.00	8.00%	$ 30,360.00	$ 33,000.00	8.00%	$ 30,360.00
			340-7017	15X36GB 15K FC2 HDD, DAE2	$ 15,750.00	8.00%	$ 14,490.00	$ 15,750.00	8.00%	$ 14,490.00
			340-7018	15X73GB 10K FC2 HDD, DAE2	$ 20,550.00	8.00%	$ 18,906.00	$ 20,550.00	8.00%	$ 18,906.00
			340-6967	36GB 15K FC2 HDD, DAE2	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8062	5X146GB 10K FC2, CXXXX/DAE2	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-6981	5X36GB 15K FC2 HDD, DAE2	$ 5,250.00	8.00%	$ 4,830.00	$ 5,250.00	8.00%	$ 4,830.00
			340-6982	5X73GB 10K FC2 HDD, DAE2	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-6968	73GB 10K FC2 HDD, DAE2	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-2323	10M HSSDC-HSSDC FC2 CABLE	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2673	NAVI MGR UPG T1-4,CX600	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-2674	NAVI MGR UPG T5 -12,CX600	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-1549	ACCESS LGX UPG T1-4,CX600	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			420-1551	ACCESS LGX UPG T5-12,CX600	$ 3,700.00	8.00%	$ 3,404.00	$ 3,700.00	8.00%	$ 3,404.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2972	TELCO Rails, DAE2 and SPS	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-5600	3Yr EGOLD 4Hr,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			950-5602	3Yr EGOLD 4Hr,TAM,UNY	$ 1,415.00	8.00%	$ 1,301.80	$ 1,415.00	8.00%	$ 1,301.80
			950-5917	3Yr EGOLD 4Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-5917	3Yr EGOLD 8Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-5652	3Yr EGOLD 8Hr,TAM,UNY	$ 2,315.00	8.00%	$ 2,129.80	$ 2,315.00	8.00%	$ 2,129.80
			950-5650	3Yr EGOLD 8Hr,TAM,UNY	$ 1,634.00	8.00%	$ 1,503.28	$ 1,634.00	8.00%	$ 1,503.28
			960-4029	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 734.00	8.00%	$ 675.28	$ 734.00	8.00%	$ 675.28
			950-5602	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 1,415.00	8.00%	$ 1,301.80	$ 1,415.00	8.00%	$ 1,301.80
			950-5600	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			950-5918	4Yr EGOLD 4Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-5600	4Yr EGOLD 4Hr,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			950-5603	4Yr EGOLD 4Hr,TAM,UNY	$ 1,420.00	8.00%	$ 1,306.40	$ 1,420.00	8.00%	$ 1,306.40
			950-5650	4Yr EGOLD 8Hr,TAM,UNY	$ 1,634.00	8.00%	$ 1,503.28	$ 1,634.00	8.00%	$ 1,503.28
			950-5633	4Yr EGOLD 8Hr,TAM,UNY	$ 3,620.00	8.00%	$ 3,330.40	$ 3,620.00	8.00%	$ 3,330.40
			950-5918	4Yr EGOLD 8Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-5604	5Yr EGOLD 4Hr,TAM,UNY	$ 3,030.00	8.00%	$ 2,787.60	$ 3,030.00	8.00%	$ 2,787.60

			950-5600	5Yr EGOLD 4Hr,TAM,UNY	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			950-5919	5Yr EGOLD 4Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			950-5634	5Yr EGOLD 8Hr,TAM,UNY	$ 7,130.00	8.00%	$ 6,559.60	$ 7,130.00	8.00%	$ 6,559.60
			950-5650	5Yr EGOLD 8Hr,TAM,UNY	$ 1,634.00	8.00%	$ 1,503.28	$ 1,634.00	8.00%	$ 1,503.28
			950-5919	5Yr EGOLD 8Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6738	Hardware Install	$ 491.00	8.00%	$ 451.72	$ 491.00	8.00%	$ 451.72
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
Additonal Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			420-2700	SNAP VIEW UPG T1-4,CX600	$ 1,200.00	8.00%	$ 1,104.00	$ 1,200.00	8.00%	$ 1,104.00
			420-2701	SNAP VIEW UPG T5-12,CX600	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			420-2702	MIRROR VIEW UPG T1-4,CX600	$ 960.00	8.00%	$ 883.20	$ 960.00	8.00%	$ 883.20
			420-2703	MIRROR VIEW UPG T5-12,CX60	$ 1,760.00	8.00%	$ 1,619.20	$ 1,760.00	8.00%	$ 1,619.20
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			420-2671	NAVI ANALYZER UPG T1-4,CX6	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-2672	NAVI ANALYZER UPG T5-12,CX	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
Additonal Options - 7				**Additional Options - 7**		8.00%	$ -		8.00%	$ -
			420-3092	30 Drive Core S/W Upg	$ 4,000.00	8.00%	$ 3,680.00	$ 4,000.00	8.00%	$ 3,680.00
Dell/EMC DAE				**Dell/EMC DAE**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-6209	E-DELL EMC 4X0XXDAEFLD,RA	$ 7,720.00	8.00%	$ 7,102.40	$ 7,720.00	8.00%	$ 7,102.40
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8067	10X146GB 10K FC2, FCXXX/DA	$ 22,000.00	8.00%	$ 20,240.00	$ 22,000.00	8.00%	$ 20,240.00
			340-6392	10X36GB,15K,FC,HDD for FC4X	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			340-3390	10X73GB,10K,FC,HDD DPE/DA	$ 13,700.00	8.00%	$ 12,604.00	$ 13,700.00	8.00%	$ 12,604.00
			340-8065	146GB 10K FC2, FCXXX/DAE	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
			340-6388	36GB 15K FC HDD for FC4X0XX	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			340-8066	5X146GB 10K FC2, FCXXX/DAE	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-3388	5X73GB,10K,FC,HDD DPE/DAE	$ 6,850.00	8.00%	$ 6,302.00	$ 6,850.00	8.00%	$ 6,302.00
			340-3355	73GB,10K,FC,HDD,FC4X00 DPE	$ 1,370.00	8.00%	$ 1,260.40	$ 1,370.00	8.00%	$ 1,260.40
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0909	CABLE,FC,CU,0.5M,EMC	$ 50.00	8.00%	$ 46.00	$ 50.00	8.00%	$ 46.00
			310-0917	CABLE,FC,CU,10M,EMC	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-0914	CABLE,FC,CU,1M,EMC	$ 50.00	8.00%	$ 46.00	$ 50.00	8.00%	$ 46.00
			310-0918	CABLE,FC,CU,30M,EMC	$ 325.00	8.00%	$ 299.00	$ 325.00	8.00%	$ 299.00
			310-0915	CABLE,FC,CU,3M,EMC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-0916	CABLE,FC,CU,5M,EMC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
Software 1				Software 1		8.00%	$ -		8.00%	$ -
			310-1565	NAVI MGR UPG T1-12, FC5300	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
			420-2673	NAVI MGR UPG T1-4,FC4700-2	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-2674	NAVI MGR UPG T5 -12,FC4700-2	$ 4,400.00	8.00%	$ 4,048.00	$ 4,400.00	8.00%	$ 4,048.00
			420-0985	NAVI MGR UPG,T1-12,FC4500	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
Software				Software		8.00%	$ -		8.00%	$ -
			310-1568	ACCESS LGX UPG T1-12,FC530	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
			420-0635	ACCESS LGX UPG T1-4,FC4500	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-0699	ACCESS LGX UPG T1-4,FC4700	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			420-0634	ACCESS LGX UPG T5-12,FC450	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			420-0702	ACCESS LGX UPG T5-12,FC470	$ 3,700.00	8.00%	$ 3,404.00	$ 3,700.00	8.00%	$ 3,404.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-1689	DAE RAIL KIT,EMC/CLARIION-R	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-2845	DAE RAIL KIT,EMC/CLARIION-R	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			310-0869	TELCO RAIL KIT FOR DPE, DAE	$ 585.00	8.00%	$ 538.20	$ 585.00	8.00%	$ 538.20
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1710	3Yr EGOLD 4Hr,TAM,UNY	$ 534.00	8.00%	$ 491.28	$ 534.00	8.00%	$ 491.28
			950-1712	3Yr EGOLD 4Hr,TAM,UNY	$ 1,215.00	8.00%	$ 1,117.80	$ 1,215.00	8.00%	$ 1,117.80
			950-5917	3Yr EGOLD 4Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-5917	3Yr EGOLD 8Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-6750	3Yr EGOLD 8Hr,TAM,UNY	$ 1,534.00	8.00%	$ 1,411.28	$ 1,534.00	8.00%	$ 1,411.28
			950-6752	3Yr EGOLD 8Hr,TAM,UNY	$ 2,115.00	8.00%	$ 1,945.80	$ 2,115.00	8.00%	$ 1,945.80

			950-1710	4Yr EGOLD 4Hr,TAM,UNY	$ 534.00	8.00%	$ 491.28	$ 534.00	8.00%	$ 491.28
			950-1713	4Yr EGOLD 4Hr,TAM,UNY	$ 1,120.00	8.00%	$ 1,030.40	$ 1,120.00	8.00%	$ 1,030.40
			950-5918	4Yr EGOLD 4Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-5918	4Yr EGOLD 8Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-6750	4Yr EGOLD 8Hr,TAM,UNY	$ 1,534.00	8.00%	$ 1,411.28	$ 1,534.00	8.00%	$ 1,411.28
			950-6753	4Yr EGOLD 8Hr,TAM,UNY	$ 3,320.00	8.00%	$ 3,054.40	$ 3,320.00	8.00%	$ 3,054.40
			950-1710	5Yr EGOLD 4Hr,TAM,UNY	$ 534.00	8.00%	$ 491.28	$ 534.00	8.00%	$ 491.28
			950-1714	5Yr EGOLD 4Hr,TAM,UNY	$ 2,630.00	8.00%	$ 2,419.60	$ 2,630.00	8.00%	$ 2,419.60
			950-5919	5Yr EGOLD 4Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			950-5919	5Yr EGOLD 8Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			950-6754	5Yr EGOLD 8Hr,TAM,UNY	$ 6,730.00	8.00%	$ 6,191.60	$ 6,730.00	8.00%	$ 6,191.60
			950-6750	5Yr EGOLD 8Hr,TAM,UNY	$ 1,534.00	8.00%	$ 1,411.28	$ 1,534.00	8.00%	$ 1,411.28
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			902-9497	Dell I EMC Software upgrade, 1	$ 4,200.00	8.00%	$ 3,864.00	$ 4,200.00	8.00%	$ 3,864.00
			902-9489	Dell I EMC Software upgrade, 1	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			902-9487	Dell I EMC Software upgrade, 1	$ 1,400.00	8.00%	$ 1,288.00	$ 1,400.00	8.00%	$ 1,288.00
			902-9488	Dell I EMC Software upgrade, 1	$ 1,800.00	8.00%	$ 1,656.00	$ 1,800.00	8.00%	$ 1,656.00
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and I	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6738	Hardware Install	$ 491.00	8.00%	$ 451.72	$ 491.00	8.00%	$ 451.72
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
Addiitonal Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			420-2700	SNAP VIEW UPG T1-4	$ 1,200.00	8.00%	$ 1,104.00	$ 1,200.00	8.00%	$ 1,104.00
			420-2701	SNAP VIEW UPG T5-12	$ 2,200.00	8.00%	$ 2,024.00	$ 2,200.00	8.00%	$ 2,024.00
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			420-2702	MIRROR VIEW UPG T1-4	$ 960.00	8.00%	$ 883.20	$ 960.00	8.00%	$ 883.20
			420-2703	MIRROR VIEW UPG T5-12	$ 1,760.00	8.00%	$ 1,619.20	$ 1,760.00	8.00%	$ 1,619.20
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			420-2671	NAVI ANALYZER UPG T1-4	$ 800.00	8.00%	$ 736.00	$ 800.00	8.00%	$ 736.00
			420-2672	NAVI ANALYZER UPG T5-12	$ 3,600.00	8.00%	$ 3,312.00	$ 3,600.00	8.00%	$ 3,312.00
Dell/EMC DAE for PV650F				**Dell/EMC DAE for PV650F**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-0543	PV630F,10X73GB	$ 22,420.00	8.00%	$ 20,626.40	$ 22,420.00	8.00%	$ 20,626.40
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1710	3Yr EGOLD 4Hr,TAM,UNY	$ 534.00	8.00%	$ 491.28	$ 534.00	8.00%	$ 491.28
			950-1712	3Yr EGOLD 4Hr,TAM,UNY	$ 1,215.00	8.00%	$ 1,117.80	$ 1,215.00	8.00%	$ 1,117.80
			950-5917	3Yr EGOLD 4Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-5917	3Yr EGOLD 8Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			950-6750	3Yr EGOLD 8Hr,TAM,UNY	$ 1,534.00	8.00%	$ 1,411.28	$ 1,534.00	8.00%	$ 1,411.28
			950-6752	3Yr EGOLD 8Hr,TAM,UNY	$ 2,115.00	8.00%	$ 1,945.80	$ 2,115.00	8.00%	$ 1,945.80
			950-1710	4Yr EGOLD 4Hr,TAM,UNY	$ 534.00	8.00%	$ 491.28	$ 534.00	8.00%	$ 491.28
			950-1713	4Yr EGOLD 4Hr,TAM,UNY	$ 1,120.00	8.00%	$ 1,030.40	$ 1,120.00	8.00%	$ 1,030.40
			950-5918	4Yr EGOLD 4Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-5918	4Yr EGOLD 8Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			950-6750	4Yr EGOLD 8Hr,TAM,UNY	$ 1,534.00	8.00%	$ 1,411.28	$ 1,534.00	8.00%	$ 1,411.28
			950-6753	4Yr EGOLD 8Hr,TAM,UNY	$ 3,320.00	8.00%	$ 3,054.40	$ 3,320.00	8.00%	$ 3,054.40
			950-1714	5Yr EGOLD 4Hr,TAM,UNY	$ 2,630.00	8.00%	$ 2,419.60	$ 2,630.00	8.00%	$ 2,419.60
			950-1710	5Yr EGOLD 4Hr,TAM,UNY	$ 534.00	8.00%	$ 491.28	$ 534.00	8.00%	$ 491.28
			950-5919	5Yr EGOLD 4Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			950-5919	5Yr EGOLD 8Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			950-6750	5Yr EGOLD 8Hr,TAM,UNY	$ 1,534.00	8.00%	$ 1,411.28	$ 1,534.00	8.00%	$ 1,411.28
			950-6754	5Yr EGOLD 8Hr,TAM,UNY	$ 6,730.00	8.00%	$ 6,191.60	$ 6,730.00	8.00%	$ 6,191.60
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			900-9799	Customer site training for 10	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and I	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00

			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			902-1688	Fibre Channel Datacenter Clust	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-6738	Hardware Install	$ 491.00	8.00%	$ 451.72	$ 491.00	8.00%	$ 451.72
			902-0779	Implement Additional DAE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
Dell/EMC DAE2-ATA				**Dell/EMC DAE2-ATA**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2400	DAE2-ATA Enclosure	$ 16,024.00	8.00%	$ 14,742.08	$ 16,024.00	8.00%	$ 14,742.08
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8499	10X250GB 5.4K P-ATA	$ 11,000.00	8.00%	$ 10,120.00	$ 11,000.00	8.00%	$ 10,120.00
			340-8534	15X250GB 5.4K P-ATA	$ 16,500.00	8.00%	$ 15,180.00	$ 16,500.00	8.00%	$ 15,180.00
			340-8498	5X250GB 5.4K P-ATA	$ 5,500.00	8.00%	$ 5,060.00	$ 5,500.00	8.00%	$ 5,060.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-2323	10M HSSDC-to-HSSDC FC2 CAB	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2973	1M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-2974	5M HSSDC-to-HSSDC FC2 CABL	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Additional Hard Drive(s)				**Additional Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-8535	250GB 5.4K P-ATA	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-3759	TELCO RAIL KIT FOR DAE2-ATA	$ 285.00	8.00%	$ 262.20	$ 285.00	8.00%	$ 262.20
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-4038	1Yr ESILVER 4Hr,90 day S/W,UN	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			960-0907	1Yr ESILVER 4Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-0910	1Yr ESILVER 4Hr,90 day S/W,UN	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			960-3969	1Yr ESILVER 8Hr,90 day S/W,UN	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			960-0920	1Yr ESILVER 8Hr,90 day S/W,UN	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-0908	1Yr ESILVER 8Hr,90 day S/W,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-3968	2Yr ESILVER 8Hr,90 day S/W,UN	$ 292.00	8.00%	$ 268.64	$ 292.00	8.00%	$ 268.64
			960-0921	2Yr ESILVER 8Hr,90 day S/W,UN	$ 1,253.00	8.00%	$ 1,152.76	$ 1,253.00	8.00%	$ 1,152.76
			960-0920	2Yr ESILVER 8Hr,90 day S/W,UN	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-4037	2Yr ESILVER,4Hr,90 day S/W,UN	$ 292.00	8.00%	$ 268.64	$ 292.00	8.00%	$ 268.64
			960-0910	2Yr ESILVER,4Hr,90 day S/W,UN	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			960-0911	2Yr ESILVER,4Hr,90 day S/W,UN	$ 953.00	8.00%	$ 876.76	$ 953.00	8.00%	$ 876.76
			950-5917	3Yr EGOLD 4Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			960-0902	3Yr EGOLD 4Hr,TAM,UNY	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			960-0900	3Yr EGOLD 4Hr,TAM,UNY	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			950-5917	3Yr EGOLD 8Hr,TAM,UNY	$ 1,080.00	8.00%	$ 993.60	$ 1,080.00	8.00%	$ 993.60
			960-0930	3Yr EGOLD 8Hr,TAM,UNY	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-0932	3Yr EGOLD 8Hr,TAM,UNY	$ 2,415.00	8.00%	$ 2,221.80	$ 2,415.00	8.00%	$ 2,221.80
			960-3967	3Yr ESILVER 8Hr,90 day S/W,UN	$ 734.00	8.00%	$ 675.28	$ 734.00	8.00%	$ 675.28
			960-0930	3Yr ESILVER 8Hr,90 day S/W,UN	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-0932	3Yr ESILVER 8Hr,90 day S/W,UN	$ 2,415.00	8.00%	$ 2,221.80	$ 2,415.00	8.00%	$ 2,221.80
			960-4029	3Yr ESILVER,4Hr,90 day S/W,UN	$ 734.00	8.00%	$ 675.28	$ 734.00	8.00%	$ 675.28
			960-0900	3Yr ESILVER,4Hr,90 day S/W,UN	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			960-0902	3Yr ESILVER,4Hr,90 day S/W,UN	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			950-5918	4Yr EGOLD 4Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			960-0900	4Yr EGOLD 4Hr,TAM,UNY	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			960-0903	4Yr EGOLD 4Hr,TAM,UNY	$ 3,020.00	8.00%	$ 2,778.40	$ 3,020.00	8.00%	$ 2,778.40
			950-5918	4Yr EGOLD 8Hr,TAM,UNY	$ 1,975.00	8.00%	$ 1,817.00	$ 1,975.00	8.00%	$ 1,817.00
			960-0930	4Yr EGOLD 8Hr,TAM,UNY	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-0933	4Yr EGOLD 8Hr,TAM,UNY	$ 5,220.00	8.00%	$ 4,802.40	$ 5,220.00	8.00%	$ 4,802.40
			960-4028	4Yr ESILVER 4Hr,90 day S/W,UN	$ 1,125.00	8.00%	$ 1,035.00	$ 1,125.00	8.00%	$ 1,035.00
			960-0900	4Yr ESILVER 4Hr,90 day S/W,UN	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			960-0903	4Yr ESILVER 4Hr,90 day S/W,UN	$ 3,020.00	8.00%	$ 2,778.40	$ 3,020.00	8.00%	$ 2,778.40
			960-3959	4Yr ESILVER 8Hr,90 day S/W,UN	$ 1,125.00	8.00%	$ 1,035.00	$ 1,125.00	8.00%	$ 1,035.00
			960-0930	4Yr ESILVER 8Hr,90 day S/W,UN	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-0933	4Yr ESILVER 8Hr,90 day S/W,UN	$ 5,220.00	8.00%	$ 4,802.40	$ 5,220.00	8.00%	$ 4,802.40
			950-5919	5Yr EGOLD 4Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80

			960-0904	5Yr EGOLD 4Hr,TAM,UNY	$ 5,430.00	8.00%	$ 4,995.60	$ 5,430.00	8.00%	$ 4,995.60
			960-0900	5Yr EGOLD 4Hr,TAM,UNY	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			950-5919	5Yr EGOLD 8Hr,TAM,UNY	$ 2,465.00	8.00%	$ 2,267.80	$ 2,465.00	8.00%	$ 2,267.80
			960-0934	5Yr EGOLD 8Hr,TAM,UNY	$ 9,530.00	8.00%	$ 8,767.60	$ 9,530.00	8.00%	$ 8,767.60
			960-0930	5Yr EGOLD 8Hr,TAM,UNY	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-4027	5Yr ESILVER 4Hr,90 day S/W,UN	$ 1,315.00	8.00%	$ 1,209.80	$ 1,315.00	8.00%	$ 1,209.80
			960-0900	5Yr ESILVER 4Hr,90 day S/W,UN	$ 1,034.00	8.00%	$ 951.28	$ 1,034.00	8.00%	$ 951.28
			960-0904	5Yr ESILVER 4Hr,90 day S/W,UN	$ 5,430.00	8.00%	$ 4,995.60	$ 5,430.00	8.00%	$ 4,995.60
			960-3958	5Yr ESILVER 8Hr,90 day S/W,UN	$ 1,315.00	8.00%	$ 1,209.80	$ 1,315.00	8.00%	$ 1,209.80
			960-0930	5Yr ESILVER 8Hr,90 day S/W,UN	$ 2,034.00	8.00%	$ 1,871.28	$ 2,034.00	8.00%	$ 1,871.28
			960-0934	5Yr ESILVER 8Hr,90 day S/W,UN	$ 9,530.00	8.00%	$ 8,767.60	$ 9,530.00	8.00%	$ 8,767.60
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and I	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	115.00	$ 125.00	8.00%	$ 115.00
			950-6738	Hardware Install	$ 491.00	8.00%	$ 451.72	$ 491.00	8.00%	$ 451.72
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
Dell/EMC HBA Direct				**Dell/EMC HBA Direct**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-0206	2Gbit Emulex Opt HBA,SUN SBU	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			420-0900	2Gbit Emulex Opt HBA,SUN SBU	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1687	LP9802 2GB OPT HBA,Linux	$ 1,572.00	8.00%	$ 1,446.24	$ 1,572.00	8.00%	$ 1,446.24
			310-3815	LP9802 2GB OPT HBA,Linux	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1688	LP9802 2GB OPT HBA,SUN PCI	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			420-0900	LP9802 2GB OPT HBA,SUN PCI	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1690	LP9802 2GB OPT HBA,WIN 2K	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			420-0903	LP9802 2GB OPT HBA,WIN 2K	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1689	LP9802 2GB OPT HBA,WIN NT	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			420-0903	LP9802 2GB OPT HBA,WIN NT	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1694	LP9802, Latin Amer FC2 HBA	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			221-1693	LP982 2GB OPT HBA,Linux	$ 1,372.00	8.00%	$ 1,262.24	$ 1,372.00	8.00%	$ 1,262.24
			310-3815	LP982 2GB OPT HBA,Linux	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1692	LP982 2GB OPT HBA,WIN 2K	$ 1,371.00	8.00%	$ 1,261.32	$ 1,371.00	8.00%	$ 1,261.32
			420-0903	LP982 2GB OPT HBA,WIN 2K	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1691	LP982 2GB OPT HBA,WIN NT	$ 1,371.00	8.00%	$ 1,261.32	$ 1,371.00	8.00%	$ 1,261.32
			420-0903	LP982 2GB OPT HBA,WIN NT	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1279	QLA2340 2GB OPT HBA,NETWA	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			420-0902	QLA2340 2GB OPT HBA,NETWA	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1287	QLA2340 2GB OPT HBA,WIN 2K	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			420-0903	QLA2340 2GB OPT HBA,WIN 2K	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1286	QLA2340 2GB OPT HBA,WIN NT	$ 1,571.00	8.00%	$ 1,445.32	$ 1,571.00	8.00%	$ 1,445.32
			420-0903	QLA2340 2GB OPT HBA,WIN NT	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1278	QLA2340 2GB OPT HBA.LINUX	$ 1,572.00	8.00%	$ 1,446.24	$ 1,572.00	8.00%	$ 1,446.24
			310-3815	QLA2340 2GB OPT HBA.LINUX	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1293	QLA2342 2GB OPT HBA,WIN 2K	$ 2,571.00	8.00%	$ 2,365.32	$ 2,571.00	8.00%	$ 2,365.32
			420-0903	QLA2342 2GB OPT HBA,WIN 2K	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-1280	QLA2342 2GB OPT HBA,WIN NT	$ 2,571.00	8.00%	$ 2,365.32	$ 2,571.00	8.00%	$ 2,365.32
			420-0903	QLA2342 2GB OPT HBA,WIN NT	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	100M FC Cable LC-LC	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1594	100M FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1620	10M FC Cable LC-LC	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1591	10M FC Cable LC-SC	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1621	25M FC Cable LC-LC	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1592	25M FC Cable LC-SC	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1618	2M FC Cable LC-LC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1589	2M FC Cable LC-SC	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1619	5M FC Cable LC-LC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1590	5M FC Cable LC-SC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	60M FC Cable LC-LC	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1593	60M FC Cable LC-SC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Documentation and Diskette(s)				**Documentation and Diskette(s)**		8.00%	$ -		8.00%	$ -
			420-7512	HBA UTILITY CD,LNX ATTACH,C	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92

			420-7511	HBA UTILITY CD,NW ATTACH,C	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			420-7510	HBA UTILITY CD,WIN ATTACH,C	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
Additional Hard Drive(s)				**Additional Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			420-2490	Navi Agent,LINUX Attach-DELL F	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-2491	Navi Agent,NW Attach-DELL Fl	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-2493	Navi Agent,WIN Attach-DELL Fl	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
Additional Controller(s)				**Additional Controller(s)**		8.00%	$ -		8.00%	$ -
			420-2472	Power Path BASE Linux	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2471	Power Path BASE Netware	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2470	Power Path BASE Windows	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2477	Power Path ENT Linux Departmer	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-2478	Power Path ENT Linux Enterpris	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-2476	Power Path ENT Linux Workgroup	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2480	Power Path ENT Netware Departr	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-2481	Power Path ENT Netware Enterpr	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-2479	Power Path ENT Netware Workgr	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2483	Power Path ENT Windows Depart	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-2484	Power Path ENT Windows Enterp	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-2482	Power Path ENT Windows Workg	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2489	PPTH,NW,ATF,UPG CD	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			420-2486	PPTH,SYM,WIN and NW,DPT,UP	$ 5,500.00	8.00%	$ 5,060.00	$ 5,500.00	8.00%	$ 5,060.00
			420-2487	PPTH,SYM,WIN and NW,ENT,UP	$ 6,660.00	8.00%	$ 6,127.20	$ 6,660.00	8.00%	$ 6,127.20
			420-2485	PPTH,SYM,WIN and NW,WKG,U	$ 2,775.00	8.00%	$ 2,553.00	$ 2,775.00	8.00%	$ 2,553.00
			420-2474	PPTH,UPG FROM BASE TO DEP	$ 915.00	8.00%	$ 841.80	$ 915.00	8.00%	$ 841.80
			420-2475	PPTH,UPG FROM BASE TO ENT	$ 2,935.00	8.00%	$ 2,700.20	$ 2,935.00	8.00%	$ 2,700.20
			420-2473	PPTH,UPG FROM BASE TO WK	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			420-2488	PPTH,WIN,ATF,UPG CD	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-0896	Navi Agent,IRIX Attach	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			420-0893	Navi Agent,LINUX Attach	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-0894	Navi Agent,NW Attach	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-0892	Navi Agent,SUN Attach	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			420-0895	Navi Agent,WIN Attach	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			310-3814	Power Path BASE Linux,CUST	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2205	Power Path BASE Netware,CUST	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2204	Power Path BASE Windows,CUS	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-0951	Power Path ENT Linux Departmer	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-0952	Power Path ENT Linux Enterpris	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-0953	Power Path ENT Linux Workgroup	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-0954	Power Path ENT Netware Departr	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-0955	Power Path ENT Netware Enterpr	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-0956	Power Path ENT Netware Workgr	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-0957	Power Path ENT UNIX Departmer	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			420-0958	Power Path ENT UNIX Enterprise	$ 12,300.00	8.00%	$ 11,316.00	$ 12,300.00	8.00%	$ 11,316.00
			420-0959	Power Path ENT UNIX Global CU	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-0960	Power Path ENT UNIX Workgroup	$ 2,450.00	8.00%	$ 2,254.00	$ 2,450.00	8.00%	$ 2,254.00
			420-0961	Power Path ENT Windows Depart	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-0962	Power Path ENT Windows Enterp	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-0963	Power Path ENT Windows Workg	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-3091	PP,UPG DPT TO ENT,WIN,NW,L	$ 3,950.00	8.00%	$ 3,634.00	$ 3,950.00	8.00%	$ 3,634.00
			420-3090	PP,UPG WKG TO DPT,WIN,NW,	$ 915.00	8.00%	$ 841.80	$ 915.00	8.00%	$ 841.80
			420-3654	PP4.X,Vol Man for Solaris,Dpt	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-3655	PP4.X,Vol Man for Solaris,Ent	$ 12,300.00	8.00%	$ 11,316.00	$ 12,300.00	8.00%	$ 11,316.00
			420-3656	PP4.X,Vol Man for Solaris,Gbl	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-3653	PP4.X,Vol Man for Solaris,Wkg	$ 2,450.00	8.00%	$ 2,254.00	$ 2,450.00	8.00%	$ 2,254.00
			420-2004	PPTH,NW,ATF,UPG CD,CUST	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			310-1891	PPTH,SYM,UX,DPT,UPG,CUST	$ 5,550.00	8.00%	$ 5,106.00	$ 5,550.00	8.00%	$ 5,106.00
			310-1892	PPTH,SYM,UX,ENT,UPG,CUST	$ 6,660.00	8.00%	$ 6,127.20	$ 6,660.00	8.00%	$ 6,127.20
			310-1893	PPTH,SYM,UX,GBL,UPG,CUST	$ 11,100.00	8.00%	$ 10,212.00	$ 11,100.00	8.00%	$ 10,212.00
			310-1890	PPTH,SYM,UX,WKG,UPG,CUST	$ 2,775.00	8.00%	$ 2,553.00	$ 2,775.00	8.00%	$ 2,553.00
			310-1895	PPTH,SYM,WIN,DPT,UPG,CUST	$ 2,505.00	8.00%	$ 2,304.60	$ 2,505.00	8.00%	$ 2,304.60
			310-1896	PPTH,SYM,WIN,ENT,UPG,CUST	$ 3,510.00	8.00%	$ 3,229.20	$ 3,510.00	8.00%	$ 3,229.20
			310-1894	PPTH,SYM,WIN,WKG,UPG,CUS	$ 1,110.00	8.00%	$ 1,021.20	$ 1,110.00	8.00%	$ 1,021.20
			420-3089	PPTH,UPG ENT TO GBL,UNIX,C	$ 21,500.00	8.00%	$ 19,780.00	$ 21,500.00	8.00%	$ 19,780.00

			420-3089	PPTH,UPG ENT TO GBL,UNIX,C	$ 21,500.00	8.00%	$ 19,780.00	$ 21,500.00	8.00%	$ 19,780.00
			420-2222	PPTH,UPG FROM BASE TO ENT	$ 4,950.00	8.00%	$ 4,554.00	$ 4,950.00	8.00%	$ 4,554.00
			420-2206	PPTH,UPG FROM BASE TO ENT	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			420-2221	PPTH,UPG FROM BASE TO ENT	$ 915.00	8.00%	$ 841.80	$ 915.00	8.00%	$ 841.80
			420-3077	PPTH,UPG WKG TO DPT,UNIX,(	$ 3,500.00	8.00%	$ 3,220.00	$ 3,500.00	8.00%	$ 3,220.00
			310-1897	PPTH,UX,ATF,UPG CD,CUST	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			310-1898	PPTH,WIN,ATF,UPG CD,CUST	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1740	3Yr EGOLD 4Hr,UNY	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1742	3Yr EGOLD 4Hr,UNY	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			950-6792	3Yr EGOLD 8Hr,UNY	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			950-6790	3Yr EGOLD 8Hr,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1740	4Yr EGOLD 4Hr,UNY	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1743	4Yr EGOLD 4Hr,UNY	$ 240.00	8.00%	$ 220.80	$ 240.00	8.00%	$ 220.80
			950-6790	4Yr EGOLD 8Hr,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6793	4Yr EGOLD 8Hr,UNY	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			950-1740	5Yr EGOLD 4Hr,UNY	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1744	5Yr EGOLD 4Hr,UNY	$ 390.00	8.00%	$ 358.80	$ 390.00	8.00%	$ 358.80
			950-6794	5Yr EGOLD 8Hr,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-6790	5Yr EGOLD 8Hr,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-0728	ADD NON DELL SERVER TO DE	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-4547	Customer Installation, EMC, Ag	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4548	Customer Installation, EMC, AT	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0707	Customer Installation, EMC, HB	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4549	Customer Installation, EMC, Pw	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6748	Hardware Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6758	Navisphere Agent Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7208	VisualSAN Imp Stand Alone	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-7207	VisualSAN Implementation	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
Dell/EMC 8 Port Brocade FC-2 Switch				**Dell/EMC 8 Port Brocade FC-2 Switch**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-0554	8P FC-2 Switch w/8 SW Ports	$ 7,501.00	8.00%	$ 6,900.92	$ 7,501.00	8.00%	$ 6,900.92
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-5917	Single Port LW Opt SFP Adapter	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	100M FC Cable LC-LC	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1594	100M FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1620	10M FC Cable LC-LC	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1591	10M FC Cable LC-SC	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1621	25M FC Cable LC-LC	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1592	25M FC Cable LC-SC	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1618	2M FC Cable LC-LC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1589	2M FC Cable LC-SC	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1619	5M FC Cable LC-LC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1590	5M FC Cable LC-SC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	60M FC Cable LC-LC	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1593	60M FC Cable LC-SC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-0347	QLOOP LIC S/W	$ 6,750.00	8.00%	$ 6,210.00	$ 6,750.00	8.00%	$ 6,210.00
			420-0346	XFABRIX LIC S/W	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
Options				**Options**		8.00%	$ -		8.00%	$ -

			310-2766	2POST RAIL,BROC 8/16-EMC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-2767	RAILS, EMC40U or CLARIION 39	$ 175.00	8.00%	$ 161.00	$ 175.00	8.00%	$ 161.00
			310-1949	Rapid Rail 8P Switch Dell Rack	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-1950	Versa Rail 8P Switch Dell Rack	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1722	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 820.00	8.00%	$ 754.40	$ 820.00	8.00%	$ 754.40
			950-1720	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-6762	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,020.00	8.00%	$ 1,858.40	$ 2,020.00	8.00%	$ 1,858.40
			950-6760	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,389.00	8.00%	$ 1,277.88	$ 1,389.00	8.00%	$ 1,277.88
			950-1723	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,770.00	8.00%	$ 1,628.40	$ 1,770.00	8.00%	$ 1,628.40
			950-1720	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-6760	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,389.00	8.00%	$ 1,277.88	$ 1,389.00	8.00%	$ 1,277.88
			950-6763	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,770.00	8.00%	$ 3,468.40	$ 3,770.00	8.00%	$ 3,468.40
			950-1720	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			950-1724	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,920.00	8.00%	$ 2,686.40	$ 2,920.00	8.00%	$ 2,686.40
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-6760	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,389.00	8.00%	$ 1,277.88	$ 1,389.00	8.00%	$ 1,277.88
			950-6764	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,520.00	8.00%	$ 5,998.40	$ 6,520.00	8.00%	$ 5,998.40
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6739	Hardware Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
Dell/EMC 16 Port Brocade FC-2 Switch-Direct				**Dell/EMC 16 Port Brocade FC-2 Switch-Direct**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-9248	16P FC-2Gb Switch w/16SW Port	$ 21,152.00	8.00%	$ 19,459.84	$ 21,152.00	8.00%	$ 19,459.84
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-5917	Single Port LW Opt SFP Adapter	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	100M FC Cable LC-LC	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1594	100M FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1620	10M FC Cable LC-LC	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1591	10M FC Cable LC-SC	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1621	25M FC Cable LC-LC	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1592	25M FC Cable LC-SC	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1618	2M FC Cable LC-LC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1589	2M FC Cable LC-SC	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1619	5M FC Cable LC-LC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1590	5M FC Cable LC-SC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	60M FC Cable LC-LC	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1593	60M FC Cable LC-SC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-0347	Qloop LIC S/W DS-XB Switches	$ 6,750.00	8.00%	$ 6,210.00	$ 6,750.00	8.00%	$ 6,210.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-0346	Xfabrix LIC S/W DS-XB Switches	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2766	2POST RAIL,BROC 8/16-EMC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00

			310-2767	RAILS, EMC40U or CLARIION 39	$ 175.00	8.00%	$ 161.00	$ 175.00	8.00%	$ 161.00
			310-1949	RAPID RAILS	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Service			310-1950	Versa Rails for Dell and Non-E	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
				Service		8.00%	$ -		8.00%	$ -
			950-1722	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,220.00	8.00%	$ 1,122.40	$ 1,220.00	8.00%	$ 1,122.40
			950-1720	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-6760	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,589.00	8.00%	$ 1,461.88	$ 1,589.00	8.00%	$ 1,461.88
			950-6762	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,320.00	8.00%	$ 2,134.40	$ 2,320.00	8.00%	$ 2,134.40
			950-1723	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,170.00	8.00%	$ 1,996.40	$ 2,170.00	8.00%	$ 1,996.40
			950-1720	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-6760	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,589.00	8.00%	$ 1,461.88	$ 1,589.00	8.00%	$ 1,461.88
			950-6763	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 4,070.00	8.00%	$ 3,744.40	$ 4,070.00	8.00%	$ 3,744.40
			950-1724	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 3,320.00	8.00%	$ 3,054.40	$ 3,320.00	8.00%	$ 3,054.40
			950-1720	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-6764	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,820.00	8.00%	$ 6,274.40	$ 6,820.00	8.00%	$ 6,274.40
			950-6760	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,589.00	8.00%	$ 1,461.88	$ 1,589.00	8.00%	$ 1,461.88
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and I	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			950-6747	Hardware Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-6319	SAN Implementation 1-23 Hosts	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Dell/EMC 16 Port Brocade FC-2 Switch-EMC				**Dell/EMC 16 Port Brocade FC-2 Switch-EMC**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-8296	16P FC-2 Switch w/16SW Ports	$ 21,152.00	8.00%	$ 19,459.84	$ 21,152.00	8.00%	$ 19,459.84
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M MULTI-MODE CABLE LC-L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M MULTI-MODE CABLE LC-S	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0756	10M MULTI-MODE CABLE LC-LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M MULTI-MODE CABLE LC-SC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0903	1M MULTI-MODE CABLE LC-LC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M MULTI-MODE CABLE LC-SC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0759	30M MULTI-MODE CABLE LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M MULTI-MODE CABLE LC-SC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M MULTI-MODE CABLE LC-LC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M MULTI-MODE CABLE LC-SC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M MULTI-MODE CABLE LC-LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M MULTI-MODE CABLE LC-SC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0755	5M MULTI-MODE CABLE LC-LC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M MULTI-MODE CABLE LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -

			420-0331	Qloop LIC S/W DS-XB Switches	$ 6,750.00	8.00%	$ 6,210.00	$ 6,750.00	8.00%	$ 6,210.00
			420-0332	Xfabrix LIC S/W DS-XB Switches	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-0332	Xfabrix LIC S/W DS-XB Switches	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2766	2POST RAIL,BROC 8/16-EMC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-2767	RAILS, EMC40U or CLARIION 39	$ 175.00	8.00%	$ 161.00	$ 175.00	8.00%	$ 161.00
			310-1766	Rapid Rails, 8/16P SW for Dell	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-1768	VERSA Rails, 8/16P SW for Dell	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1720	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			950-1722	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,220.00	8.00%	$ 1,122.40	$ 1,220.00	8.00%	$ 1,122.40
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-6762	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,320.00	8.00%	$ 2,134.40	$ 2,320.00	8.00%	$ 2,134.40
			950-6760	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,589.00	8.00%	$ 1,461.88	$ 1,589.00	8.00%	$ 1,461.88
			960-4067	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1720	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			950-1722	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 1,220.00	8.00%	$ 1,122.40	$ 1,220.00	8.00%	$ 1,122.40
			950-1723	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,170.00	8.00%	$ 1,996.40	$ 2,170.00	8.00%	$ 1,996.40
			950-1720	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-6763	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 4,070.00	8.00%	$ 3,744.40	$ 4,070.00	8.00%	$ 3,744.40
			950-6760	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,589.00	8.00%	$ 1,461.88	$ 1,589.00	8.00%	$ 1,461.88
			950-1724	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 3,320.00	8.00%	$ 3,054.40	$ 3,320.00	8.00%	$ 3,054.40
			950-1720	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-6764	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,820.00	8.00%	$ 6,274.40	$ 6,820.00	8.00%	$ 6,274.40
			950-6760	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,589.00	8.00%	$ 1,461.88	$ 1,589.00	8.00%	$ 1,461.88
			950-6709	5Yrs Navisphere Analyzer Suppo	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-6709	5Yrs Navisphere Analyzer Suppo	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6747	Hardware Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
Dell/EMC 32 Port McData FC-2 Switch			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
Base System(s)				**Dell/EMC 32 Port McData FC-2 Switch**		8.00%	$ -		8.00%	$ -
				Base System(s)		8.00%	$ -		8.00%	$ -
			221-1682	MD 32-Port FC2 Switch,32SW Pts	$ 50,413.00	8.00%	$ 46,379.96	$ 50,413.00	8.00%	$ 46,379.96
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M Short Wave FC Cable LC-L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M Short Wave FC Cable LC-S	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0756	10M Short Wave FC Cable LC-LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M Short Wave FC Cable LC-SC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0903	1M Short Wave FC Cable LC-LC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M Short Wave FC Cable LC-SC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2775	30M Long Wave FC Cable LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0759	30M Short Wave FC Cable LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M Short Wave FC Cable LC-SC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M Short Wave FC Cable LC-LC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M Short Wave FC Cable LC-SC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M Short Wave FC Cable LC-LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M Short Wave FC Cable LC-SC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0755	5M Short Wave FC Cable LC-LC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M Short Wave FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-0354	SW,PROD-MGR,DS-32M,SWT,E	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
Options				**Options**		8.00%	$ -		8.00%	$ -

			310-2786	Rapid Rails,MD32-pt,FC2 Switch	$ 375.00	8.00%	$ 345.00	$ 375.00	8.00%	$ 345.00
			310-2787	Versa Rails,MD32-pt,FC2 Switch	$ 325.00	8.00%	$ 299.00	$ 325.00	8.00%	$ 299.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1722	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,620.00	8.00%	$ 1,490.40	$ 1,620.00	8.00%	$ 1,490.40
			950-1720	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,089.00	8.00%	$ 1,001.88	$ 1,089.00	8.00%	$ 1,001.88
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-6760	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,089.00	8.00%	$ 1,921.88	$ 2,089.00	8.00%	$ 1,921.88
			950-6762	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,520.00	8.00%	$ 2,318.40	$ 2,520.00	8.00%	$ 2,318.40
			950-1720	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,089.00	8.00%	$ 1,001.88	$ 1,089.00	8.00%	$ 1,001.88
			950-1723	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,570.00	8.00%	$ 2,364.40	$ 2,570.00	8.00%	$ 2,364.40
			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-6763	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 4,270.00	8.00%	$ 3,928.40	$ 4,270.00	8.00%	$ 3,928.40
			950-6760	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,089.00	8.00%	$ 1,921.88	$ 2,089.00	8.00%	$ 1,921.88
			950-1724	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 3,720.00	8.00%	$ 3,422.40	$ 3,720.00	8.00%	$ 3,422.40
			950-1720	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,089.00	8.00%	$ 1,001.88	$ 1,089.00	8.00%	$ 1,001.88
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-6760	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,089.00	8.00%	$ 1,921.88	$ 2,089.00	8.00%	$ 1,921.88
			950-6764	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 7,020.00	8.00%	$ 6,458.40	$ 7,020.00	8.00%	$ 6,458.40
			950-6709	5Yrs Navisphere Analyzer Suppo	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and I	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6768	Hardware Install	$ 184.00	8.00%	$ 169.28	$ 184.00	8.00%	$ 169.28
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-6319	SAN Implementation 1-23 Hosts	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
Dell/EMC 32 Port Brocade FC-2 Switch				**Dell/EMC 32 Port Brocade FC-2 Switch**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2168	Brocade 32-Port FC2 Switch	$ 50,413.00	8.00%	$ 46,379.96	$ 50,413.00	8.00%	$ 46,379.96
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M Short Wave FC Cable LC-L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M Short Wave FC Cable LC-S	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0756	10M Short Wave FC Cable LC-LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M Short Wave FC Cable LC-SC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0903	1M Short Wave FC Cable LC-LC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M Short Wave FC Cable LC-SC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2775	30M Long Wave FC Cable LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0759	30M Short Wave FC Cable LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M Short Wave FC Cable LC-SC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M Short Wave FC Cable LC-LC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M Short Wave FC Cable LC-SC	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M Short Wave FC Cable LC-LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M Short Wave FC Cable LC-SC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0755	5M Short Wave FC Cable LC-LC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M Short Wave FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2983	Rail Kits,B32-pt,FC2 Switch	$ 1,200.00	8.00%	$ 1,104.00	$ 1,200.00	8.00%	$ 1,104.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1562	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1560	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,089.00	8.00%	$ 1,001.88	$ 1,089.00	8.00%	$ 1,001.88
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			960-1572	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,200.00	8.00%	$ 1,104.00	$ 1,200.00	8.00%	$ 1,104.00

			960-1570	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,089.00	8.00%	$ 1,921.88	$ 2,089.00	8.00%	$ 1,921.88
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			960-1563	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			960-1560	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,089.00	8.00%	$ 1,001.88	$ 1,089.00	8.00%	$ 1,001.88
			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			960-1573	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,950.00	8.00%	$ 2,714.00	$ 2,950.00	8.00%	$ 2,714.00
			960-1570	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,089.00	8.00%	$ 1,921.88	$ 2,089.00	8.00%	$ 1,921.88
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			960-1564	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-1560	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,089.00	8.00%	$ 1,001.88	$ 1,089.00	8.00%	$ 1,001.88
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			960-1574	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,700.00	8.00%	$ 5,244.00	$ 5,700.00	8.00%	$ 5,244.00
			960-1570	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,089.00	8.00%	$ 1,921.88	$ 2,089.00	8.00%	$ 1,921.88
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
Installation Service			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
				Installation Service		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6768	Hardware Install	$ 184.00	8.00%	$ 169.28	$ 184.00	8.00%	$ 169.28
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-6319	SAN Implementation 1-23 Hosts	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
Dell/EMC 51F				**Dell/EMC 51F**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-9519	Dell PV51F 8P FC-1 Switch	$ 7,651.00	8.00%	$ 7,038.92	$ 7,651.00	8.00%	$ 7,038.92
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1594	100M FC Cable LC-SC	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0199	100M FC Cable SC-SC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			310-1591	10M FC Cable LC-SC	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-0196	10M FC Cable SC-SC	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			310-0752	250M FC Cable SC-SC	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			310-1592	25M FC Cable LC-SC	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-0197	25M FC Cable SC-SC	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
			310-1589	2M FC Cable LC-SC	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1595	2M FC Cable SC-SC	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-0753	500M FC Cable SC-SC	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			310-1590	5M FC Cable LC-SC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1596	5M FC Cable SC-SC	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1593	60M FC Cable LC-SC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
			310-0198	60M FC Cable SC-SC	$ 159.00	8.00%	$ 146.28	$ 159.00	8.00%	$ 146.28
Additional Controller(s)				**Additional Controller(s)**		8.00%	$ -		8.00%	$ -
			310-5011	Adapt, SW-Optical GBIC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			310-5016	Adapter,Gigabit,Long Wave	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-3583	51F Rail Kit	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-1588	Rail Kit 8P Switch TELCO Rack	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1722	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,120.00	8.00%	$ 1,030.40	$ 1,120.00	8.00%	$ 1,030.40
			950-1720	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 389.00	8.00%	$ 357.88	$ 389.00	8.00%	$ 357.88
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-6762	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,020.00	8.00%	$ 1,858.40	$ 2,020.00	8.00%	$ 1,858.40
			950-6760	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,389.00	8.00%	$ 1,277.88	$ 1,389.00	8.00%	$ 1,277.88
			950-1723	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,070.00	8.00%	$ 1,904.40	$ 2,070.00	8.00%	$ 1,904.40
			950-1720	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 389.00	8.00%	$ 357.88	$ 389.00	8.00%	$ 357.88
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00

			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			950-6763	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 3,770.00	8.00%	$ 3,468.40	$ 3,770.00	8.00%	$ 3,468.40
			950-6760	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,389.00	8.00%	$ 1,277.88	$ 1,389.00	8.00%	$ 1,277.88
			950-1724	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 3,220.00	8.00%	$ 2,962.40	$ 3,220.00	8.00%	$ 2,962.40
			950-1720	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 389.00	8.00%	$ 357.88	$ 389.00	8.00%	$ 357.88
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-6764	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 6,520.00	8.00%	$ 5,998.40	$ 6,520.00	8.00%	$ 5,998.40
			950-6760	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,389.00	8.00%	$ 1,277.88	$ 1,389.00	8.00%	$ 1,277.88
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			900-9799	Customer site training for 10	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6739	Hardware Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-6768	MS Cluster on Dell / EMC, 1 da	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-6098	PV 136T, 2 day customer site t	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6159	PV136T, 2 day class at Dell, p	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Dell/EMC Flex-port FC2 Switch				**Dell/EMC Flex-port FC2 Switch**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2375	McData Flexport 8-port switch	$ 11,913.00	8.00%	$ 10,959.96	$ 11,913.00	8.00%	$ 10,959.96
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			310-3728	10K Long-Wave FC2 SFP	$ 950.00	8.00%	$ 874.00	$ 950.00	8.00%	$ 874.00
			310-3729	20K Long-Wave FC2 SFP	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			310-3730	Short-Wave FC2 SFP	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-2775	30M Long Wave FC Cable LC-LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-1623	MULTI-MODE FC CBL LC-LC 100	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1620	MULTI-MODE FC CBL LC-LC 10M	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1621	MULTI-MODE FC CBL LC-LC 25M	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1618	MULTI-MODE FC CBL LC-LC 2M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1619	MULTI-MODE FC CBL LC-LC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	MULTI-MODE FC CBL LC-LC 60M	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1594	MULTI-MODE FC CBL LC-SC 100	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1591	MULTI-MODE FC CBL LC-SC 10M	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1592	MULTI-MODE FC CBL LC-SC 25M	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1589	MULTI-MODE FC CBL LC-SC 2M	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1590	MULTI-MODE FC CBL LC-SC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1593	MULTI-MODE FC CBL LC-SC 60M	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Additional Controller(s)				**Additional Controller(s)**		8.00%	$ -		8.00%	$ -
			310-3740	16 Port Expansion with 16 SFPs	$ 20,000.00	8.00%	$ 18,400.00	$ 20,000.00	8.00%	$ 18,400.00
			310-3725	No Expansion, 8 port base only	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3726	One 8-Port Expansion w/ 8 SFPs	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-3964	Rapid Rails,MD Flexport, FC2	$ 175.00	8.00%	$ 161.00	$ 175.00	8.00%	$ 161.00
			310-3727	Versa Rails,MD Flexport,FC2	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
Service				**Service**		8.00%	$ -		8.00%	$ -

			960-1562	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1600	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			960-1572	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,200.00	8.00%	$ 1,104.00	$ 1,200.00	8.00%	$ 1,104.00
			960-1610	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,709.00	8.00%	$ 2,492.28	$ 2,709.00	8.00%	$ 2,492.28
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			960-1600	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			960-1562	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-4067	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			960-1600	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			960-1563	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			960-1610	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,709.00	8.00%	$ 2,492.28	$ 2,709.00	8.00%	$ 2,492.28
			960-1573	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,950.00	8.00%	$ 2,714.00	$ 2,950.00	8.00%	$ 2,714.00
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			960-1600	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			960-1564	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			960-1610	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,709.00	8.00%	$ 2,492.28	$ 2,709.00	8.00%	$ 2,492.28
			960-1574	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,700.00	8.00%	$ 5,244.00	$ 5,700.00	8.00%	$ 5,244.00
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6768	Hardware Install	$ 184.00	8.00%	$ 169.28	$ 184.00	8.00%	$ 169.28
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			910-6219	SAN IMPLEMENTATION,EMC,1-1	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
Dell/EMC McData Flex-port FC2 Switch EMC				**Dell/EMC McData Flex-port FC2 Switch EMC**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2401	MD Flex-Port FC2 Switch,EMC	$ 11,913.00	8.00%	$ 10,959.96	$ 11,913.00	8.00%	$ 10,959.96
Additional Processor(s)				**Additional Processor(s)**		8.00%	$ -		8.00%	$ -
			340-8539	16Port Expansion w/ 16SFPs,EMC	$ 20,000.00	8.00%	$ 18,400.00	$ 20,000.00	8.00%	$ 18,400.00
			340-8538	8Port Expansion w/ 8 SFPs,EMC	$ 10,000.00	8.00%	$ 9,200.00	$ 10,000.00	8.00%	$ 9,200.00
			340-8537	No Expansion, 8 port base only	$ -	8.00%	$ -	$ -	8.00%	$ -
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-8540	10K Long-Wave FC2 SFP,EMC	$ 950.00	8.00%	$ 874.00	$ 950.00	8.00%	$ 874.00
			340-8541	20K Long-Wave FC2 SFP,EMC	$ 1,500.00	8.00%	$ 1,380.00	$ 1,500.00	8.00%	$ 1,380.00
			340-8548	SW Optical SFP Adapter, Cust	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0777	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0799	100M MULTI-MODE FC CABLE L	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-0756	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0794	10M MULTI-MODE FC CABLE LC	$ 275.00	8.00%	$ 253.00	$ 275.00	8.00%	$ 253.00
			310-0903	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-0905	1M MULTI-MODE FC CABLE LC-	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-2778	30M Long-WV SGL-MD LC-LC,Cu	$ 335.00	8.00%	$ 308.20	$ 335.00	8.00%	$ 308.20
			310-0759	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0795	30M MULTI-MODE FC CABLE LC	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-0754	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0792	3M MULTI-MODE FC CABLE LC-	$ 225.00	8.00%	$ 207.00	$ 225.00	8.00%	$ 207.00
			310-0776	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0798	50M MULTI-MODE FC CABLE LC	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			310-0755	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-0793	5M MULTI-MODE FC CABLE LC-	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
				Options		8.00%	$ -		8.00%	$ -
Options			310-3763	Rail Kits MFlexport,FC2 Switch	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00

			310-3966	Rapid Rails,EMC Flexport, FC2	$ 175.00	8.00%	$ 161.00	$ 175.00	8.00%	$ 161.00
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-1562	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1600	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			950-5987	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 4Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			960-1572	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,200.00	8.00%	$ 1,104.00	$ 1,200.00	8.00%	$ 1,104.00
			960-1610	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,709.00	8.00%	$ 2,492.28	$ 2,709.00	8.00%	$ 2,492.28
			950-5987	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 270.00	8.00%	$ 248.40	$ 270.00	8.00%	$ 248.40
			950-5927	3Yr EGOLD 8Hr,SW,TAM,UNY	$ 750.00	8.00%	$ 690.00	$ 750.00	8.00%	$ 690.00
			960-1562	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1600	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			960-4067	3Yr ESILVER,4Hr,SW,TAM,UNY	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			960-1600	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			960-1563	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			950-5928	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 4Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			960-1573	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,950.00	8.00%	$ 2,714.00	$ 2,950.00	8.00%	$ 2,714.00
			960-1610	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,709.00	8.00%	$ 2,492.28	$ 2,709.00	8.00%	$ 2,492.28
			950-5928	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-5988	4Yr EGOLD 8Hr,SW,TAM,UNY	$ 370.00	8.00%	$ 340.40	$ 370.00	8.00%	$ 340.40
			960-1564	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-1600	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,709.00	8.00%	$ 1,572.28	$ 1,709.00	8.00%	$ 1,572.28
			950-5989	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
			950-5929	5Yr EGOLD 4Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			960-1610	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 2,709.00	8.00%	$ 2,492.28	$ 2,709.00	8.00%	$ 2,492.28
			960-1574	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 5,700.00	8.00%	$ 5,244.00	$ 5,700.00	8.00%	$ 5,244.00
			950-5929	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 1,050.00	8.00%	$ 966.00	$ 1,050.00	8.00%	$ 966.00
			950-5989	5Yr EGOLD 8Hr,SW,TAM,UNY	$ 470.00	8.00%	$ 432.40	$ 470.00	8.00%	$ 432.40
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and I	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6768	Hardware Install	$ 184.00	8.00%	$ 169.28	$ 184.00	8.00%	$ 169.28
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			910-6219	SAN IMPLEMENTATION,EMC,1-1	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
Dell/EMC Emulex LP9802 DC HBA				**Dell/EMC Emulex LP9802 DC HBA**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2852	LP9802DC 2GB HBA,SUN Solaris	$ 2,572.00	8.00%	$ 2,366.24	$ 2,572.00	8.00%	$ 2,366.24
			420-0900	LP9802DC 2GB HBA,SUN Solaris	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-2851	LP9802DC 2GB OPT HBA,LINUX	$ 2,572.00	8.00%	$ 2,366.24	$ 2,572.00	8.00%	$ 2,366.24
			221-2854	LP9802DC 2GB OPT HBA,WIN 2	$ 2,572.00	8.00%	$ 2,366.24	$ 2,572.00	8.00%	$ 2,366.24
			420-0903	LP9802DC 2GB OPT HBA,WIN 2	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
			221-2853	LP9802DC 2GB OPT HBA,WIN N	$ 2,572.00	8.00%	$ 2,366.24	$ 2,572.00	8.00%	$ 2,366.24
			420-0903	LP9802DC 2GB OPT HBA,WIN N	$ 1.00	8.00%	$ 0.92	$ 1.00	8.00%	$ 0.92
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	MULTI-MODE FC CBL LC-LC 100	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1620	MULTI-MODE FC CBL LC-LC 10M	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1621	MULTI-MODE FC CBL LC-LC 25M	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1618	MULTI-MODE FC CBL LC-LC 2M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1619	MULTI-MODE FC CBL LC-LC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	MULTI-MODE FC CBL LC-LC 60M	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1594	MULTI-MODE FC CBL LC-SC 100	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1591	MULTI-MODE FC CBL LC-SC 10M	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1592	MULTI-MODE FC CBL LC-SC 25M	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1589	MULTI-MODE FC CBL LC-SC 2M	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1590	MULTI-MODE FC CBL LC-SC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1593	MULTI-MODE FC CBL LC-SC 60M	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-0893	NAVI-AGENT,LINUX ATTACH	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			420-0892	NAVI-AGENT,SUN ATTACH	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			420-0895	NAVISPHERE AGENT, WIN ATTA	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
Software				**Software**		8.00%	$ -		8.00%	$ -

			310-3814	Power Path BASE Linux,CUST	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-2204	Power Path BASE Windows,CUS	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-0951	Power Path ENT Linux Departmer	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-0952	Power Path ENT Linux Enterpris	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-0953	Power Path ENT Linux Workgroup	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			420-0957	Power Path ENT UNIX Departmer	$ 6,000.00	8.00%	$ 5,520.00	$ 6,000.00	8.00%	$ 5,520.00
			420-0958	Power Path ENT UNIX Enterprise	$ 12,300.00	8.00%	$ 11,316.00	$ 12,300.00	8.00%	$ 11,316.00
			420-0959	Power Path ENT UNIX Global CU	$ 34,000.00	8.00%	$ 31,280.00	$ 34,000.00	8.00%	$ 31,280.00
			420-0960	Power Path ENT UNIX Workgroup	$ 2,450.00	8.00%	$ 2,254.00	$ 2,450.00	8.00%	$ 2,254.00
			420-0961	Power Path ENT Windows Depart	$ 2,015.00	8.00%	$ 1,853.80	$ 2,015.00	8.00%	$ 1,853.80
			420-0962	Power Path ENT Windows Enterp	$ 6,100.00	8.00%	$ 5,612.00	$ 6,100.00	8.00%	$ 5,612.00
			420-0963	Power Path ENT Windows Workg	$ 1,100.00	8.00%	$ 1,012.00	$ 1,100.00	8.00%	$ 1,012.00
			310-1891	PPTH,SYM,UX,DPT,UPG,CUST	$ 5,550.00	8.00%	$ 5,106.00	$ 5,550.00	8.00%	$ 5,106.00
			310-1892	PPTH,SYM,UX,ENT,UPG,CUST	$ 6,660.00	8.00%	$ 6,127.20	$ 6,660.00	8.00%	$ 6,127.20
			310-1893	PPTH,SYM,UX,GBL,UPG,CUST	$ 11,100.00	8.00%	$ 10,212.00	$ 11,100.00	8.00%	$ 10,212.00
			310-1890	PPTH,SYM,UX,WKG,UPG,CUST	$ 2,775.00	8.00%	$ 2,553.00	$ 2,775.00	8.00%	$ 2,553.00
			310-1895	PPTH,SYM,WIN,DPT,UPG,CUST	$ 2,505.00	8.00%	$ 2,304.60	$ 2,505.00	8.00%	$ 2,304.60
			310-1896	PPTH,SYM,WIN,ENT,UPG,CUST	$ 3,510.00	8.00%	$ 3,229.20	$ 3,510.00	8.00%	$ 3,229.20
			310-1894	PPTH,SYM,WIN,WKG,UPG,CUS	$ 1,110.00	8.00%	$ 1,021.20	$ 1,110.00	8.00%	$ 1,021.20
			420-2221	PPTH,UPG FROM BASE TO ENT	$ 915.00	8.00%	$ 841.80	$ 915.00	8.00%	$ 841.80
			420-2206	PPTH,UPG FROM BASE TO ENT	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			420-2222	PPTH,UPG FROM BASE TO ENT	$ 4,950.00	8.00%	$ 4,554.00	$ 4,950.00	8.00%	$ 4,554.00
			310-1897	PPTH,UX,ATF,UPG CD,CUST	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			310-1898	PPTH,WIN,ATF,UPG CD,CUST	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-4069	1Yr ESILVER 4Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1970	1Yr ESILVER 4Hr,90 day,SW,UN	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-9847	1Yr ESILVER 4Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-4007	1Yr ESILVER 8Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1980	1Yr ESILVER 8Hr,90 day,SW,UN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-9857	1Yr ESILVER 8Hr,90 day,SW,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-3999	2Yr ESILVER 8Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1981	2Yr ESILVER 8Hr,90 day,SW,UN	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-1980	2Yr ESILVER 8Hr,90 day,SW,UN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-4068	2Yr ESILVER,4Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1970	2Yr ESILVER,4Hr,90 day,SW,UN	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1971	2Yr ESILVER,4Hr,90 day,SW,UN	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			950-1740	3Yr EGOLD 4Hr,UNY	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1742	3Yr EGOLD 4Hr,UNY	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			950-6790	3Yr EGOLD 8Hr,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6792	3Yr EGOLD 8Hr,UNY	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			960-3998	3Yr ESILVER 8Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-6792	3Yr ESILVER 8Hr,90 day,SW,UN	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			950-6790	3Yr ESILVER 8Hr,90 day,SW,UN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-4067	3Yr ESILVER,4Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1740	3Yr ESILVER,4Hr,90 day,SW,UN	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1742	3Yr ESILVER,4Hr,90 day,SW,UN	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			950-1743	4Yr EGOLD 4Hr,UNY	$ 240.00	8.00%	$ 220.80	$ 240.00	8.00%	$ 220.80
			950-1740	4Yr EGOLD 4Hr,UNY	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-6790	4Yr EGOLD 8Hr,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6793	4Yr EGOLD 8Hr,UNY	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			960-4059	4Yr ESILVER 4Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1743	4Yr ESILVER 4Hr,90 day,SW,UN	$ 240.00	8.00%	$ 220.80	$ 240.00	8.00%	$ 220.80
			950-1740	4Yr ESILVER 4Hr,90 day,SW,UN	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			960-3997	4Yr ESILVER 8Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-6790	4Yr ESILVER 8Hr,90 day,SW,UN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6793	4Yr ESILVER 8Hr,90 day,SW,UN	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			950-1740	5Yr EGOLD 4Hr,UNY	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1744	5Yr EGOLD 4Hr,UNY	$ 390.00	8.00%	$ 358.80	$ 390.00	8.00%	$ 358.80
			950-6794	5Yr EGOLD 8Hr,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
			950-6790	5Yr EGOLD 8Hr,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-4058	5Yr ESILVER 4Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
			950-1740	5Yr ESILVER 4Hr,90 day,SW,UN	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
			950-1744	5Yr ESILVER 4Hr,90 day,SW,UN	$ 390.00	8.00%	$ 358.80	$ 390.00	8.00%	$ 358.80
			960-3989	5Yr ESILVER 8Hr,90 day,SW,UN	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01

			950-6790	5Yr ESILVER 8Hr,90 day,SW,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6794	5Yr ESILVER 8Hr,90 day,SW,UNY	$ 900.00	8.00%	$ 828.00	$ 900.00	8.00%	$ 828.00
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			910-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-0728	ADD NON DELL SERVER TO DE	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-4547	Customer Installation, EMC, Ag	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4548	Customer Installation, EMC, AT	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0707	Customer Installation, EMC, HB	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4549	Customer Installation, EMC, Pw	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9738	DPSSTG NDMP Implementation	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6748	Hardware Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-6758	Navisphere Agent Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-9609	No Installation CO 01 ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-7208	VisualSAN Imp Stand Alone	$ 2,400.00	8.00%	$ 2,208.00	$ 2,400.00	8.00%	$ 2,208.00
			960-7207	VisualSAN Implementation	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
PowerConnect				**PowerConnect**		8.00%	$ -		8.00%	$ -
PowerConnect 2016 and 2024				**PowerConnect 2016 and 2024**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-1499	PCNT2016,UNMGD,16P,10/100	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
			220-2099	PCNT2024,UNMGD,24P,10/100	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1560	REP/BSD,1Yr NBD Parts	$ 16.00	8.00%	$ 14.72	$ 16.00	8.00%	$ 14.72
			900-9067	REP/BSD,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1305	REP/BSD,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1660	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			950-1662	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 50.00	8.00%	$ 46.00	$ 50.00	8.00%	$ 46.00
			960-1305	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1632	REP/BSD,3Yr 4Hr 7x24 Parts	$ 35.00	8.00%	$ 32.20	$ 35.00	8.00%	$ 32.20
			950-1630	REP/BSD,3Yr 4Hr 7x24 Parts	$ 20.00	8.00%	$ 18.40	$ 20.00	8.00%	$ 18.40
			960-1305	REP/BSD,3Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1602	REP/BSD,3Yr NBD Onsite,UNY	$ 30.00	8.00%	$ 27.60	$ 30.00	8.00%	$ 27.60
			950-1600	REP/BSD,3Yr NBD Onsite,UNY	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			960-1305	REP/BSD,3Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1560	REP/BSD,3Yr NBD Parts	$ 16.00	8.00%	$ 14.72	$ 16.00	8.00%	$ 14.72
			950-1562	REP/BSD,3Yr NBD Parts	$ 19.00	8.00%	$ 17.48	$ 19.00	8.00%	$ 17.48
			960-1305	REP/BSD,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1660	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			950-1664	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			960-1305	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1630	REP/BSD,5Yr 4Hr 7x24 Parts	$ 20.00	8.00%	$ 18.40	$ 20.00	8.00%	$ 18.40
			950-1634	REP/BSD,5Yr 4Hr 7x24 Parts	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			960-1305	REP/BSD,5Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1600	REP/BSD,5Yr NBD Onsite,UNY	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			950-1604	REP/BSD,5Yr NBD Onsite,UNY	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			960-1305	REP/BSD,5Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1560	REP/BSD,5Yr NBD Parts	$ 16.00	8.00%	$ 14.72	$ 16.00	8.00%	$ 14.72
			950-1564	REP/BSD,5Yr NBD Parts	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1305	REP/BSD,5Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-8997	Installation Declined	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9997	No Installation	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0688	PCT 2016/2024 Install,NCR	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			902-0678	PCT 2016/2024 Install,WANG	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
PowerConnect 2124 and 2508				**PowerConnect 2124 and 2508**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-8995	PNCT2124,UNMGD,24P 10/100,1	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08

			220-8996	PNCT2508,UNMGD,8P 10/100/10	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			950-1560	REP/BSD,1Yr NBD Parts	$ 17.00	8.00%	$ 15.64	$ 17.00	8.00%	$ 15.64
			900-9067	REP/BSD,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1305	REP/BSD,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1660	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			950-1662	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 66.00	8.00%	$ 60.72	$ 66.00	8.00%	$ 60.72
			960-1305	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1630	REP/BSD,3Yr 4Hr 7x24 Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			950-1632	REP/BSD,3Yr 4Hr 7x24 Parts	$ 46.00	8.00%	$ 42.32	$ 46.00	8.00%	$ 42.32
			960-1305	REP/BSD,3Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1600	REP/BSD,3Yr NBD Onsite,UNY	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			950-1602	REP/BSD,3Yr NBD Onsite,UNY	$ 51.00	8.00%	$ 46.92	$ 51.00	8.00%	$ 46.92
			960-1305	REP/BSD,3Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1562	REP/BSD,3Yr NBD Parts	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			950-1560	REP/BSD,3Yr NBD Parts	$ 17.00	8.00%	$ 15.64	$ 17.00	8.00%	$ 15.64
			960-1305	REP/BSD,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1660	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			950-1664	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 106.00	8.00%	$ 97.52	$ 106.00	8.00%	$ 97.52
			960-1305	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1630	REP/BSD,5Yr 4Hr 7x24 Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			950-1634	REP/BSD,5Yr 4Hr 7x24 Parts	$ 76.00	8.00%	$ 69.92	$ 76.00	8.00%	$ 69.92
			960-1305	REP/BSD,5Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1600	REP/BSD,5Yr NBD Onsite,UNY	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			950-1604	REP/BSD,5Yr NBD Onsite,UNY	$ 81.00	8.00%	$ 74.52	$ 81.00	8.00%	$ 74.52
			960-1305	REP/BSD,5Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1560	REP/BSD,5Yr NBD Parts	$ 17.00	8.00%	$ 15.64	$ 17.00	8.00%	$ 15.64
			950-1564	REP/BSD,5Yr NBD Parts	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			960-1305	REP/BSD,5Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-8997	Installation Declined	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0688	PCT 2124/2508 Install,NCR	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			902-0678	PCT 2124/2508 Install,WANG	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
			310-1511	RPS-60, Redundant Power Suppl	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
PowerConnect 3048				**PowerConnect 3048**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-1281	PCT3048,MGD,48P 10/100,4P 10	$ 949.00	8.00%	$ 873.08	$ 949.00	8.00%	$ 873.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			970-0497	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-0432	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			902-0330	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			970-0487	5Yr SILVR 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			900-0144	5Yr SILVR 4Hr,SW Suppt,UNY	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			902-0330	5Yr SILVR 4Hr,SW Suppt,UNY	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1670	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1672	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			960-1305	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1642	REP/BSD,3Yr 4Hr 7x24 Parts	$ 187.00	8.00%	$ 172.04	$ 187.00	8.00%	$ 172.04
			950-1640	REP/BSD,3Yr 4Hr 7x24 Parts	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			960-1305	REP/BSD,3Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0427	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 353.00	8.00%	$ 324.76	$ 353.00	8.00%	$ 324.76
			970-0437	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			900-0432	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			902-0330	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1610	REP/BSD,3Yr NBD Onsite,UNY	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60

			950-1612	REP/BSD,3Yr NBD Onsite,UNY	$ 107.00	8.00%	$ 98.44	$ 107.00	8.00%	$ 98.44
			960-1305	REP/BSD,3Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1572	REP/BSD,3Yr NBD Parts	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			950-1570	REP/BSD,3Yr NBD Parts	$ 18.00	8.00%	$ 16.56	$ 18.00	8.00%	$ 16.56
			960-1305	REP/BSD,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1670	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1674	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			960-1305	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1644	REP/BSD,5Yr 4Hr 7x24 Parts	$ 227.00	8.00%	$ 208.84	$ 227.00	8.00%	$ 208.84
			950-1640	REP/BSD,5Yr 4Hr 7x24 Parts	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			960-1305	REP/BSD,5Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0437	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0477	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			900-0144	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			902-0330	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1610	REP/BSD,5Yr NBD Onsite,UNY	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			950-1614	REP/BSD,5Yr NBD Onsite,UNY	$ 137.00	8.00%	$ 126.04	$ 137.00	8.00%	$ 126.04
			960-1305	REP/BSD,5Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1570	REP/BSD,5Yr NBD Parts	$ 18.00	8.00%	$ 16.56	$ 18.00	8.00%	$ 16.56
			950-1574	REP/BSD,5Yr NBD Parts	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			960-1305	REP/BSD,5Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-8997	Installation Declined	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9997	No Installation	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3379	PCT 3024/3048 Adv Install,NCR	$ 216.24	8.00%	$ 198.94	$ 216.24	8.00%	$ 198.94
			902-3387	PCT 3024/3048 Std Install,NCR	$ 151.23	8.00%	$ 139.13	$ 151.23	8.00%	$ 139.13
			902-0687	PCT 3024/3048 Adv Install,WANG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-0679	PCT 3024/3048 Std Install,WANG	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-3797	1 Meter Stacking Cable	$ 29.95	8.00%	$ 27.55	$ 29.95	8.00%	$ 27.55
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1800	RPS-600,Redundant Power Suppl	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
				Additional Options - 3		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
Additional Options - 4				**Additional Options - 4**		8.00%	$ -		8.00%	$ -
			310-3797	1 Meter Stacking Cable	$ 29.95	8.00%	$ 27.55	$ 29.95	8.00%	$ 27.55
PowerConnect 3324				**PowerConnect 3324**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3199	PC3324,MG,24P,2GBE COMBO,S	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-4116	STACK KIT, INCL CBL AND MOD	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			310-4475	OMNM,CD KIT,Standard	$ 19.00	8.00%	$ 17.48	$ 19.00	8.00%	$ 17.48
Service				**Service**		8.00%	$ -		8.00%	$ -
			970-0497	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-0432	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			902-0330	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			970-0487	5Yr SILVR 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			900-0144	5Yr SILVR 4Hr,SW Suppt,UNY	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			902-0330	5Yr SILVR 4Hr,SW Suppt,UNY	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			960-1305	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -

			950-1670	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1672	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			960-1305	REP/BSD,3Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1642	REP/BSD,3Yr 4Hr 7x24 Parts	$ 187.00	8.00%	$ 172.04	$ 187.00	8.00%	$ 172.04
			950-1640	REP/BSD,3Yr 4Hr 7x24 Parts	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			970-0427	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 353.00	8.00%	$ 324.76	$ 353.00	8.00%	$ 324.76
			970-0437	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			900-0432	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			902-0330	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			960-1305	REP/BSD,3Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1610	REP/BSD,3Yr NBD Onsite,UNY	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			950-1612	REP/BSD,3Yr NBD Onsite,UNY	$ 107.00	8.00%	$ 98.44	$ 107.00	8.00%	$ 98.44
			960-1305	REP/BSD,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1572	REP/BSD,3Yr NBD Parts	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			950-1570	REP/BSD,3Yr NBD Parts	$ 18.00	8.00%	$ 16.56	$ 18.00	8.00%	$ 16.56
			960-1305	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1670	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1674	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			960-1305	REP/BSD,5Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1644	REP/BSD,5Yr 4Hr 7x24 Parts	$ 227.00	8.00%	$ 208.84	$ 227.00	8.00%	$ 208.84
			950-1640	REP/BSD,5Yr 4Hr 7x24 Parts	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			970-0437	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0477	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			900-0144	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			902-0330	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			960-1305	REP/BSD,5Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1614	REP/BSD,5Yr NBD Onsite,UNY	$ 137.00	8.00%	$ 126.04	$ 137.00	8.00%	$ 126.04
			950-1610	REP/BSD,5Yr NBD Onsite,UNY	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			960-1305	REP/BSD,5Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1570	REP/BSD,5Yr NBD Parts	$ 18.00	8.00%	$ 16.56	$ 18.00	8.00%	$ 16.56
			950-1574	REP/BSD,5Yr NBD Parts	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-8997	Installation Declined	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9997	No Installation	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3379	PCT 3024/3048 Adv Install,NCR	$ 216.24	8.00%	$ 198.94	$ 216.24	8.00%	$ 198.94
			902-3387	PCT 3024/3048 Std Install,NCR	$ 151.23	8.00%	$ 139.13	$ 151.23	8.00%	$ 139.13
			902-0687	PCT 3024/3048 Adv Install,WANG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-0679	PCT 3024/3048 Std Install,WANG	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
Additional Options - 1			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			310-1800	RPS-600,Redundant Power Suppl	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
PowerConnect 3348				**PowerConnect 3348**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -

			221-3116	PC3348,MG,48P,2GBE COMBO,S	$ 949.00	8.00%	$ 873.08	$ 949.00	8.00%	$ 873.08
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-4116	STACK KIT, INCL CBL AND MOD	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
Service				**Service**		8.00%	$ -		8.00%	$ -
			310-4475	OMNM,CD KIT,Standard	$ 19.00	8.00%	$ 17.48	$ 19.00	8.00%	$ 17.48
Service				**Service**		8.00%	$ -		8.00%	$ -
			970-0497	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-0432	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			902-0330	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			970-0487	5Yr SILVR 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			900-0144	5Yr SILVR 4Hr,SW Suppt,UNY	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			902-0330	5Yr SILVR 4Hr,SW Suppt,UNY	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1672	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			950-1670	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			960-1305	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1642	REP/BSD,3Yr 4Hr 7x24 Parts	$ 187.00	8.00%	$ 172.04	$ 187.00	8.00%	$ 172.04
			950-1640	REP/BSD,3Yr 4Hr 7x24 Parts	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			960-1305	REP/BSD,3Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0437	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0427	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 353.00	8.00%	$ 324.76	$ 353.00	8.00%	$ 324.76
			900-0432	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 267.00	8.00%	$ 245.64	$ 267.00	8.00%	$ 245.64
			902-0330	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1610	REP/BSD,3Yr NBD Onsite,UNY	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			950-1612	REP/BSD,3Yr NBD Onsite,UNY	$ 107.00	8.00%	$ 98.44	$ 107.00	8.00%	$ 98.44
			960-1305	REP/BSD,3Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1570	REP/BSD,3Yr NBD Parts	$ 18.00	8.00%	$ 16.56	$ 18.00	8.00%	$ 16.56
			950-1572	REP/BSD,3Yr NBD Parts	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			960-1305	REP/BSD,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1674	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			950-1670	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			960-1305	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1644	REP/BSD,5Yr 4Hr 7x24 Parts	$ 227.00	8.00%	$ 208.84	$ 227.00	8.00%	$ 208.84
			950-1640	REP/BSD,5Yr 4Hr 7x24 Parts	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			960-1305	REP/BSD,5Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0437	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0477	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			900-0144	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 417.00	8.00%	$ 383.64	$ 417.00	8.00%	$ 383.64
			902-0330	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1610	REP/BSD,5Yr NBD Onsite,UNY	$ 55.00	8.00%	$ 50.60	$ 55.00	8.00%	$ 50.60
			950-1614	REP/BSD,5Yr NBD Onsite,UNY	$ 137.00	8.00%	$ 126.04	$ 137.00	8.00%	$ 126.04
			960-1305	REP/BSD,5Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1574	REP/BSD,5Yr NBD Parts	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			950-1570	REP/BSD,5Yr NBD Parts	$ 18.00	8.00%	$ 16.56	$ 18.00	8.00%	$ 16.56
			960-1305	REP/BSD,5Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-8997	Installation Declined	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9997	No Installation	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3379	PCT 3024/3048 Adv Install,NCR	$ 216.24	8.00%	$ 198.94	$ 216.24	8.00%	$ 198.94
			902-3387	PCT 3024/3048 Std Install,NCR	$ 151.23	8.00%	$ 139.13	$ 151.23	8.00%	$ 139.13
			902-0687	PCT 3024/3048 Adv Install,WANG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-0679	PCT 3024/3048 Std Install,WANG	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
				Service 2		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68

			310-1800	RPS-600,Redundant Power Suppl	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
PowerConnect 5212				**PowerConnect 5212**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-6000	PCT5212,MG,12P,GBE,4 GBIC	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			310-4475	OMNM,CD KIT,Standard	$ 19.00	8.00%	$ 17.48	$ 19.00	8.00%	$ 17.48
Service				**Service**		8.00%	$ -		8.00%	$ -
			970-0497	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-0442	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			902-0340	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			970-0487	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			900-0164	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 550.00	8.00%	$ 506.00	$ 550.00	8.00%	$ 506.00
			902-0340	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1680	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1682	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			960-1305	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1652	REP/BSD,3Yr 4Hr 7x24 Parts	$ 285.00	8.00%	$ 262.20	$ 285.00	8.00%	$ 262.20
			950-1650	REP/BSD,3Yr 4Hr 7x24 Parts	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			960-1305	REP/BSD,3Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0437	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0427	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 353.00	8.00%	$ 324.76	$ 353.00	8.00%	$ 324.76
			900-0442	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			902-0340	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1622	REP/BSD,3Yr NBD Onsite,UNY	$ 185.00	8.00%	$ 170.20	$ 185.00	8.00%	$ 170.20
			950-1620	REP/BSD,3Yr NBD Onsite,UNY	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			960-1305	REP/BSD,3Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1582	REP/BSD,3Yr NBD Parts	$ 26.00	8.00%	$ 23.92	$ 26.00	8.00%	$ 23.92
			950-1580	REP/BSD,3Yr NBD Parts	$ 20.00	8.00%	$ 18.40	$ 20.00	8.00%	$ 18.40
			960-1305	REP/BSD,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1684	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 550.00	8.00%	$ 506.00	$ 550.00	8.00%	$ 506.00
			950-1680	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			960-1305	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1654	REP/BSD,5Yr 4Hr 7x24 Parts	$ 355.00	8.00%	$ 326.60	$ 355.00	8.00%	$ 326.60
			950-1650	REP/BSD,5Yr 4Hr 7x24 Parts	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			960-1305	REP/BSD,5Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0437	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0477	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			900-0164	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 550.00	8.00%	$ 506.00	$ 550.00	8.00%	$ 506.00
			902-0340	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1620	REP/BSD,5Yr NBD Onsite,UNY	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			950-1624	REP/BSD,5Yr NBD Onsite,UNY	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			960-1305	REP/BSD,5Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1584	REP/BSD,5Yr NBD Parts	$ 76.00	8.00%	$ 69.92	$ 76.00	8.00%	$ 69.92
			950-1580	REP/BSD,5Yr NBD Parts	$ 20.00	8.00%	$ 18.40	$ 20.00	8.00%	$ 18.40
			960-1305	REP/BSD,5Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-8997	Installation Declined	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9997	No Installation	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0687	PCT 5224 Adv Install,WANG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-0679	PCT 5224 Std Install,WANG	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3379	PCT 5224 Adv Install,NCR	$ 216.24	8.00%	$ 198.94	$ 216.24	8.00%	$ 198.94
			902-3387	PCT 5224 Std Install,NCR	$ 151.23	8.00%	$ 139.13	$ 151.23	8.00%	$ 139.13
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -

			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-4489	1000LX (LC Connector), Qty 4	$ 1,369.00	8.00%	$ 1,259.48	$ 1,369.00	8.00%	$ 1,259.48
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			310-1935	1000SX (LC Connector), Qty 4	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			310-1800	RPS-600,Redundant Power Suppl	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-4489	1000LX (LC Connector), Qty 4	$ 1,369.00	8.00%	$ 1,259.48	$ 1,369.00	8.00%	$ 1,259.48
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			310-1935	1000SX (LC Connector), Qty 4	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-4489	1000LX (LC Connector), Qty 4	$ 1,369.00	8.00%	$ 1,259.48	$ 1,369.00	8.00%	$ 1,259.48
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			310-1935	1000SX (LC Connector), Qty 4	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
PowerConnect 5224				**PowerConnect 5224**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-0772	PCT5224,MGD,24P 10/100/1000,	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
				Software 1		8.00%	$ -		8.00%	$ -
			310-4475	OMNM,CD KIT,Standard	$ 19.00	8.00%	$ 17.48	$ 19.00	8.00%	$ 17.48
Service				**Service**		8.00%	$ -		8.00%	$ -
			970-0497	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-0442	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			902-0340	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			970-0487	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			900-0164	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 550.00	8.00%	$ 506.00	$ 550.00	8.00%	$ 506.00
			902-0340	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1680	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1682	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			960-1305	REP/BSD,3Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1650	REP/BSD,3Yr 4Hr 7x24 Parts	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			950-1652	REP/BSD,3Yr 4Hr 7x24 Parts	$ 285.00	8.00%	$ 262.20	$ 285.00	8.00%	$ 262.20
			960-1305	REP/BSD,3Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0437	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0427	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 353.00	8.00%	$ 324.76	$ 353.00	8.00%	$ 324.76
			900-0442	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			902-0340	REP/BSD,3Yr GOLD 4Hr,DL,TAM	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1620	REP/BSD,3Yr NBD Onsite,UNY	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			950-1622	REP/BSD,3Yr NBD Onsite,UNY	$ 185.00	8.00%	$ 170.20	$ 185.00	8.00%	$ 170.20
			960-1305	REP/BSD,3Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1580	REP/BSD,3Yr NBD Parts	$ 20.00	8.00%	$ 18.40	$ 20.00	8.00%	$ 18.40
			950-1582	REP/BSD,3Yr NBD Parts	$ 26.00	8.00%	$ 23.92	$ 26.00	8.00%	$ 23.92
			960-1305	REP/BSD,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1680	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1684	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ 550.00	8.00%	$ 506.00	$ 550.00	8.00%	$ 506.00
			960-1305	REP/BSD,5Yr 4Hr 7x24 Onsite,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1650	REP/BSD,5Yr 4Hr 7x24 Parts	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			950-1654	REP/BSD,5Yr 4Hr 7x24 Parts	$ 355.00	8.00%	$ 326.60	$ 355.00	8.00%	$ 326.60
			960-1305	REP/BSD,5Yr 4Hr 7x24 Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0437	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 246.00	8.00%	$ 226.32	$ 246.00	8.00%	$ 226.32
			970-0477	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			900-0164	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 550.00	8.00%	$ 506.00	$ 550.00	8.00%	$ 506.00

			902-0340	REP/BSD,5Yr GOLD 4Hr,DL,TAM	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			950-1624	REP/BSD,5Yr NBD Onsite,UNY	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-1620	REP/BSD,5Yr NBD Onsite,UNY	$ 60.00	8.00%	$ 55.20	$ 60.00	8.00%	$ 55.20
			960-1305	REP/BSD,5Yr NBD Onsite,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-1580	REP/BSD,5Yr NBD Parts	$ 20.00	8.00%	$ 18.40	$ 20.00	8.00%	$ 18.40
			950-1584	REP/BSD,5Yr NBD Parts	$ 76.00	8.00%	$ 69.92	$ 76.00	8.00%	$ 69.92
			960-1305	REP/BSD,5Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			950-8997	Installation Declined	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9997	No Installation	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0687	PCT 5224 Adv Install,WANG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-0679	PCT 5224 Std Install,WANG	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3379	PCT 5224 Adv Install,NCR	$ 216.24	8.00%	$ 198.94	$ 216.24	8.00%	$ 198.94
			902-3387	PCT 5224 Std Install,NCR	$ 151.23	8.00%	$ 139.13	$ 151.23	8.00%	$ 139.13
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-4489	1000LX (LC Connector), Qty 4	$ 1,369.00	8.00%	$ 1,259.48	$ 1,369.00	8.00%	$ 1,259.48
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			310-1935	1000SX (LC Connector), Qty 4	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			310-1800	RPS-600,Redundant Power Suppl	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-4489	1000LX (LC Connector), Qty 4	$ 1,369.00	8.00%	$ 1,259.48	$ 1,369.00	8.00%	$ 1,259.48
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			310-1935	1000SX (LC Connector), Qty 4	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			310-1802	1000LX (LC Connector), Qty 1	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			310-4488	1000LX (LC Connector), Qty 2	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			310-4489	1000LX (LC Connector), Qty 4	$ 1,369.00	8.00%	$ 1,259.48	$ 1,369.00	8.00%	$ 1,259.48
			310-1801	1000SX (LC Connector), Qty 1	$ 169.00	8.00%	$ 155.48	$ 169.00	8.00%	$ 155.48
			310-1934	1000SX (LC Connector), Qty 2	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			310-1935	1000SX (LC Connector), Qty 4	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
PowerVault				**PowerVault**		8.00%	$ -		8.00%	$ -
PowerVault 220/221S				**PowerVault 220/221S**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-4476	PowerVault 220S,3U,14HDD	$ 1,655.00	8.00%	$ 1,522.60	$ 1,655.00	8.00%	$ 1,522.60
			220-4477	PowerVault 221S,3U,14HDD	$ 1,962.00	8.00%	$ 1,805.04	$ 1,962.00	8.00%	$ 1,805.04
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-7971	146GB,U320,SCSI,1IN 10K	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			340-9472	18GB,U320,SCSI,1IN 15K,PV220	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			340-9370	36GB,U320,SCSI,1IN 10K	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			340-9371	36GB,U320,SCSI,1IN 15K	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			310-1322	4 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0732	7 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
			340-9372	73GB,U320,SCSI,1IN 10K	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			340-9485	73GB,U320,SCSI,1IN 15K	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			340-9396	7X146GB,U320,SCSI,1IN 10K	$ 6,293.00	8.00%	$ 5,789.56	$ 6,293.00	8.00%	$ 5,789.56
			340-9369	7X18GB,U320,SCSI,1IN 15K	$ 1,743.00	8.00%	$ 1,603.56	$ 1,743.00	8.00%	$ 1,603.56
			340-9384	7X36GB,U320,SCSI,1IN 10K	$ 1,743.00	8.00%	$ 1,603.56	$ 1,743.00	8.00%	$ 1,603.56
			340-9385	7X36GB,U320,SCSI,1IN 15K	$ 3,843.00	8.00%	$ 3,535.56	$ 3,843.00	8.00%	$ 3,535.56
			340-9386	7X73GB,U320,SCSI,1IN 10K	$ 4,193.00	8.00%	$ 3,857.56	$ 4,193.00	8.00%	$ 3,857.56
			340-9373	7X73GB,U320,SCSI,1IN 15K	$ 6,993.00	8.00%	$ 6,433.56	$ 6,993.00	8.00%	$ 6,433.56

			310-0686	Single Blank Hard Drive Carrie	$ -	8.00%	$ -	$ -	8.00%	$ -
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-9325	ZEMM,U320,PV22XS,RDNDT,PA	$ 634.00	8.00%	$ 583.28	$ 634.00	8.00%	$ 583.28
			340-9324	ZEMM,U320,PV22XS,SINGLE	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
Sound Card(s)				**Sound Card(s)**		8.00%	$ -		8.00%	$ -
			313-1308	PV220,Locking Bezel	$ 39.00	8.00%	$ 35.88	$ 39.00	8.00%	$ 35.88
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1686	2X12M,CBL,PERC/39160,68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-0678	2X1M,CBL,PERC/39160,68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-0680	2X1M,CBL,ROMB/2940UZW,68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-0679	2X4M,CBL,PERC/39160,68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-0681	2X4M,CBL,ROMB/2940UZW,68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-1685	2X8M,CBL,PERC/39160,68P	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
Documentation and Diskette(s)				**Documentation and Diskette(s)**		8.00%	$ -		8.00%	$ -
			310-1321	KIT,DOCS,ENGLISH,PV2XXS,FA	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
Additional Hard Drive(s)				**Additional Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-7971	146GB,U320,SCSI,1IN 10K	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			340-9472	18GB,U320,SCSI,1IN 15K,PV220	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			340-9370	36GB,U320,SCSI,1IN 10K	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			340-9371	36GB,U320,SCSI,1IN 15K	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			310-1322	4 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0732	7 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
			340-9372	73GB,U320,SCSI,1IN 10K	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			340-9485	73GB,U320,SCSI,1IN 15K	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			340-9396	7X146GB,U320,SCSI,1IN 10K	$ 6,293.00	8.00%	$ 5,789.56	$ 6,293.00	8.00%	$ 5,789.56
			340-9369	7X18GB,U320,SCSI,1IN 15K	$ 1,743.00	8.00%	$ 1,603.56	$ 1,743.00	8.00%	$ 1,603.56
			340-9384	7X36GB,U320,SCSI,1IN 10K	$ 1,743.00	8.00%	$ 1,603.56	$ 1,743.00	8.00%	$ 1,603.56
			340-9385	7X36GB,U320,SCSI,1IN 15K	$ 3,843.00	8.00%	$ 3,535.56	$ 3,843.00	8.00%	$ 3,535.56
			340-9386	7X73GB,U320,SCSI,1IN 10K	$ 4,193.00	8.00%	$ 3,857.56	$ 4,193.00	8.00%	$ 3,857.56
			340-9373	7X73GB,U320,SCSI,1IN 15K	$ 6,993.00	8.00%	$ 6,433.56	$ 6,993.00	8.00%	$ 6,433.56
			310-0686	Single Blank Hard Drive Carrie	$ -	8.00%	$ -	$ -	8.00%	$ -
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-4111	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0685	PV220S,3RDPTYRAIL,3U	$ 114.00	8.00%	$ 104.88	$ 114.00	8.00%	$ 104.88
			310-0684	RAPID RAILS,PV220S,3U	$ 114.00	8.00%	$ 104.88	$ 114.00	8.00%	$ 104.88
Additional Options				**Additional Options**		8.00%	$ -		8.00%	$ -
			310-4111	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0685	PV220S,3RDPTYRAIL,3U	$ 114.00	8.00%	$ 104.88	$ 114.00	8.00%	$ 104.88
			310-0684	RAPID RAILS,PV220S,3U	$ 114.00	8.00%	$ 104.88	$ 114.00	8.00%	$ 104.88
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			960-5120	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			960-5170	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 1,219.00	8.00%	$ 1,121.48	$ 1,219.00	8.00%	$ 1,121.48
			960-5120	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5170	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 1,219.00	8.00%	$ 1,121.48	$ 1,219.00	8.00%	$ 1,121.48
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-2107	5YR PLA,200-499,NBD,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-6170	5YR PLA,200-499,NBD,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			900-6174	5YR PLA,200-499,NBD,UNY	$ 1,264.00	8.00%	$ 1,162.88	$ 1,264.00	8.00%	$ 1,162.88
			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 1,669.00	8.00%	$ 1,535.48	$ 1,669.00	8.00%	$ 1,535.48
			960-5120	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5170	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 1,669.00	8.00%	$ 1,535.48	$ 1,669.00	8.00%	$ 1,535.48

			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,1Yr 2Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4410	REP,1Yr 2Hr 7x24 Onsite,IGS	$ 655.00	8.00%	$ 602.60	$ 655.00	8.00%	$ 602.60
			960-1305	REP,1Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4210	REP,1Yr 4Hr 5x10 Onsite,IGS	$ 469.00	8.00%	$ 431.48	$ 469.00	8.00%	$ 431.48
			960-1305	REP,1Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4310	REP,1Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,1Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,1Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0250	REP,1Yr NBD Parts	$ 239.00	8.00%	$ 219.88	$ 239.00	8.00%	$ 219.88
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1305	REP,3Yr 2Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4410	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 655.00	8.00%	$ 602.60	$ 655.00	8.00%	$ 602.60
			902-4412	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 744.00	8.00%	$ 684.48	$ 744.00	8.00%	$ 684.48
			960-1305	REP,3Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4210	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 469.00	8.00%	$ 431.48	$ 469.00	8.00%	$ 431.48
			902-1412	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			960-1305	REP,3Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-1512	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			902-4310	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-2547	REP,3Yr BRONZE NBD Onsite,DI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1305	REP,3Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4112	REP,3Yr BRONZE NBD Onsite,DI	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			960-1305	REP,3Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4112	REP,3Yr BRONZE NBD Onsite,IG	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-3785	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0119	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 666.00	8.00%	$ 612.72	$ 666.00	8.00%	$ 612.72
			950-0117	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			950-0158	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			902-1512	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			902-4310	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-0252	REP,3Yr Limited Warranty,IGS	$ 160.00	8.00%	$ 147.20	$ 160.00	8.00%	$ 147.20
			960-1305	REP,3Yr Limited Warranty,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr Limited Warranty,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,3Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4112	REP,3Yr NBD Onsite,IGS	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			950-0252	REP,3Yr NBD Parts	$ 160.00	8.00%	$ 147.20	$ 160.00	8.00%	$ 147.20
			950-0250	REP,3Yr NBD Parts	$ 239.00	8.00%	$ 219.88	$ 239.00	8.00%	$ 219.88
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0227	REP,3Yr SILVER 4Hr,DL,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-4310	REP,3Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-1512	REP,3Yr SILVER 4Hr,DL,IGS	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			960-2538	REP,4Yr BRONZE NBD Onsite,DI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,4Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,4Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,DI	$ 964.00	8.00%	$ 886.88	$ 964.00	8.00%	$ 886.88
			960-1305	REP,4Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3213	REP,4Yr BRONZE NBD Onsite,IG	$ 964.00	8.00%	$ 886.88	$ 964.00	8.00%	$ 886.88
			902-4110	REP,4Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0158	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-6119	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-4827	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			902-3233	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 1,219.00	8.00%	$ 1,121.48	$ 1,219.00	8.00%	$ 1,121.48
			902-4310	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-1637	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3233	REP,4Yr SILVER 4Hr,DL,IGS	$ 1,219.00	8.00%	$ 1,121.48	$ 1,219.00	8.00%	$ 1,121.48
			902-4310	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-2529	REP,5Yr BRONZE NBD Onsite,DI	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,5Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -

			902-4110	REP,5Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3214	REP,5Yr BRONZE NBD Onsite,DI	$ 1,264.00	8.00%	$ 1,162.88	$ 1,264.00	8.00%	$ 1,162.88
			960-1305	REP,5Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3214	REP,5Yr BRONZE NBD Onsite,IG	$ 1,264.00	8.00%	$ 1,162.88	$ 1,264.00	8.00%	$ 1,162.88
			902-4110	REP,5Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0158	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-5827	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-7119	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			902-4310	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3234	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,669.00	8.00%	$ 1,535.48	$ 1,669.00	8.00%	$ 1,535.48
			950-1537	REP,5Yr SILVER 4Hr,DL,IGS	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			902-4310	REP,5Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3234	REP,5Yr SILVER 4Hr,DL,IGS	$ 1,669.00	8.00%	$ 1,535.48	$ 1,669.00	8.00%	$ 1,535.48
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			950-0262	BSD,2Yr Ext NBD Parts	$ 160.00	8.00%	$ 147.20	$ 160.00	8.00%	$ 147.20
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3241	REP,1Yr Ext 2Hr 7x24 Onsite,IG	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-3221	REP,1Yr Ext 4Hr 5x10 Onsite,IG	$ 469.00	8.00%	$ 431.48	$ 469.00	8.00%	$ 431.48
			902-3231	REP,1Yr Ext 4Hr 7x24 Onsite,IG	$ 569.00	8.00%	$ 523.48	$ 569.00	8.00%	$ 523.48
			902-3211	REP,1Yr Ext NBD Onsite,IGS	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			902-4412	REP,2Yr Ext 2Hr 7x24 Onsite,IG	$ 744.00	8.00%	$ 684.48	$ 744.00	8.00%	$ 684.48
			902-1412	REP,2Yr Ext 4Hr 5x10 Onsite,IG	$ 330.00	8.00%	$ 303.60	$ 330.00	8.00%	$ 303.60
			902-1512	REP,2Yr Ext 4Hr 7x24 Onsite,IG	$ 600.00	8.00%	$ 552.00	$ 600.00	8.00%	$ 552.00
			902-4112	REP,2Yr Ext NBD Onsite,IGS	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			950-0252	REP,2Yr Ext NBD Parts	$ 160.00	8.00%	$ 147.20	$ 160.00	8.00%	$ 147.20
			902-3223	REP,3Yr Ext 4Hr 5x10 Onsite,IG	$ 1,019.00	8.00%	$ 937.48	$ 1,019.00	8.00%	$ 937.48
			902-3233	REP,3Yr Ext 4Hr 7x24 Onsite,IG	$ 1,219.00	8.00%	$ 1,121.48	$ 1,219.00	8.00%	$ 1,121.48
			902-3213	REP,3Yr Ext NBD Onsite,IGS	$ 964.00	8.00%	$ 886.88	$ 964.00	8.00%	$ 886.88
			902-3244	REP,4Yr Ext 2Hr 7x24 Onsite,IG	$ 2,024.00	8.00%	$ 1,862.08	$ 2,024.00	8.00%	$ 1,862.08
			902-3224	REP,4Yr Ext 4Hr 5x10 Onsite,IG	$ 1,369.00	8.00%	$ 1,259.48	$ 1,369.00	8.00%	$ 1,259.48
			902-3234	REP,4Yr Ext 4Hr 7x24 Onsite,IG	$ 1,669.00	8.00%	$ 1,535.48	$ 1,669.00	8.00%	$ 1,535.48
			902-3214	REP,4Yr Ext NBD Onsite,IGS	$ 1,264.00	8.00%	$ 1,162.88	$ 1,264.00	8.00%	$ 1,162.88
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			960-2848	DPS-STG, SCSI, 2 HOSTS 9I 2 N	$ 19,900.00	8.00%	$ 18,308.00	$ 19,900.00	8.00%	$ 18,308.00
				Installation Service		8.00%	$ -		8.00%	$ -
Installation Service			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 1	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			910-1249	LA Cluster Kit INSTL-Up to 4 H	$ 1,700.00	8.00%	$ 1,564.00	$ 1,700.00	8.00%	$ 1,564.00
			910-1077	LA Cluster Kit INSTL-Up to 8 H	$ 2,600.00	8.00%	$ 2,392.00	$ 2,600.00	8.00%	$ 2,392.00
			910-0368	LA DPSTRN Dell Certified Exam	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08

			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-6479	PowerVault Installation, UNYSI	$ 439.00	8.00%	$ 403.88	$ 439.00	8.00%	$ 403.88
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-1322	4 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0683	600W,PWR SPLY,PV22XS	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
			310-0677	600W,PWR SPLY,PV22XS	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0682	600W,PWR SPLY,RDNT,PV22XS	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			310-0677	600W,PWR SPLY,RDNT,PV22XS	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0732	7 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0686	Single Blank Hard Drive Carrie	$ -	8.00%	$ -	$ -	8.00%	$ -
Additional Options - 3				**Additional Options - 3**		8.00%	$ -		8.00%	$ -
			310-0732	7 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
Additional Options - 4				**Additional Options - 4**		8.00%	$ -		8.00%	$ -
			310-1322	4 Blank Hard Drive Carrier	$ -	8.00%	$ -	$ -	8.00%	$ -
Additional Options - 5				**Additional Options - 5**		8.00%	$ -		8.00%	$ -
			310-0686	Single Blank Hard Drive Carrie	$ -	8.00%	$ -	$ -	8.00%	$ -
PowerVault 136T SDLT 320				**PowerVault 136T SDLT 320**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2155	PV136T,SDLT,160/320,DT	$ 15,697.00	8.00%	$ 14,441.24	$ 15,697.00	8.00%	$ 14,441.24
			221-2157	PV136T,SDLT,160/320,RackMour	$ 15,797.00	8.00%	$ 14,533.24	$ 15,797.00	8.00%	$ 14,533.24
Additional Processor(s)				**Additional Processor(s)**		8.00%	$ -		8.00%	$ -
			340-3387	30 Slot Column	$ 3,199.00	8.00%	$ 2,943.08	$ 3,199.00	8.00%	$ 2,943.08
			340-3389	45 Slot Column	$ 6,399.00	8.00%	$ 5,887.08	$ 6,399.00	8.00%	$ 5,887.08
Memory				**Memory**		8.00%	$ -		8.00%	$ -
			340-3391	1 Slot Mailbox	$ 329.00	8.00%	$ 302.68	$ 329.00	8.00%	$ 302.68
			340-3392	10 Slot Mailbox	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-2634	CRD,CTL,39160,SCSI	$ 376.46	8.00%	$ 346.34	$ 376.46	8.00%	$ 346.34
			340-8190	Fiber Channel Bridge,FC2,180MB	$ 10,199.00	8.00%	$ 9,383.08	$ 10,199.00	8.00%	$ 9,383.08
			341-0064	Fiber Channel Bridge,FC2,210MB	$ 10,499.00	8.00%	$ 9,659.08	$ 10,499.00	8.00%	$ 9,659.08
				Tape Backup(s)		8.00%	$ -		8.00%	$ -
Tape Backup(s)			340-8183	1 Drive,SDLT,160/320GB	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			340-8184	2 Drives,SDLT,160/320GB	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			340-8185	3 Drives,SDLT,160/320GB	$ 11,499.00	8.00%	$ 10,579.08	$ 11,499.00	8.00%	$ 10,579.08
			340-8187	4 Drives,SDLT,160/320GB	$ 17,099.00	8.00%	$ 15,731.08	$ 17,099.00	8.00%	$ 15,731.08
			340-8188	5 Drives,SDLT,160/320GB	$ 22,799.00	8.00%	$ 20,975.08	$ 22,799.00	8.00%	$ 20,975.08
			340-8189	6 Drives,SDLT,160/320GB	$ 28,399.00	8.00%	$ 26,127.08	$ 28,399.00	8.00%	$ 26,127.08
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-4707	2x2M MULTI-MODE FC CABLE L	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-4708	2x5M MULTI-MODE FC CABLE L	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-4628	TWO MLTI-MDE FC CBL LC-LC 1	$ 520.00	8.00%	$ 478.40	$ 520.00	8.00%	$ 478.40
			310-1948	TWO MLTI-MDE FC CBL SC-LC 1	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-1942	TWO MLTI-MDE FC CBL SC-SC	$ 398.00	8.00%	$ 366.16	$ 398.00	8.00%	$ 366.16
			310-4612	TWO MULTI-MDE FC CBL LC-LC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
			310-4614	TWO MULTI-MDE FC CBL LC-LC	$ 230.00	8.00%	$ 211.60	$ 230.00	8.00%	$ 211.60
			310-4617	TWO MULTI-MDE FC CBL LC-LC	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			310-1945	TWO MULTI-MDE FC CBL SC-LC	$ 170.00	8.00%	$ 156.40	$ 170.00	8.00%	$ 156.40
			310-1946	TWO MULTI-MDE FC CBL SC-LC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-1947	TWO MULTI-MDE FC CBL SC-LC	$ 360.00	8.00%	$ 331.20	$ 360.00	8.00%	$ 331.20
			310-1939	TWO MULTI-MDE FC CBL SC-SC	$ 158.00	8.00%	$ 145.36	$ 158.00	8.00%	$ 145.36
			310-1940	TWO MULTI-MDE FC CBL SC-SC	$ 178.00	8.00%	$ 163.76	$ 178.00	8.00%	$ 163.76
			310-1941	TWO MULTI-MDE FC CBL SC-SC	$ 318.00	8.00%	$ 292.56	$ 318.00	8.00%	$ 292.56
			310-1943	TWO MULTI-MODE FC CBL SC-L	$ 130.00	8.00%	$ 119.60	$ 130.00	8.00%	$ 119.60
			310-1944	TWO MULTI-MODE FC CBL SC-L	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00

			310-1937	TWO MULTI-MODE FC CBL SC-S	$ 130.00	8.00%	$ 119.60	$ 130.00	8.00%	$ 119.60
			310-1938	TWO MULTI-MODE FC CBL SC-S	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2838	CA,ARCSERVE SERVER,PWR-S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-3668	VERITAS NBU-Client Pack Lic Ke	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3672	VERITAS NBU-Client Pack Lic Ke	$ 797.00	8.00%	$ 733.24	$ 797.00	8.00%	$ 733.24
			420-3667	VERITAS NBU-DB Pack Lic Keys	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3673	VERITAS NBU-DB Pack Lic Keys	$ 1,997.00	8.00%	$ 1,837.24	$ 1,997.00	8.00%	$ 1,837.24
			420-3670	VERITAS NBU-Drive Pack Lic Key	$ 2,297.00	8.00%	$ 2,113.24	$ 2,297.00	8.00%	$ 2,113.24
			420-3664	VERITAS NBU-Drive Pack Lic Key	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Master/Media SVF	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3660	VERITAS NBU-Master/Media SVF	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3508	VERITAS NBU-Master/Media SVF	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			420-3660	VERITAS NBU-Media Only SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Media Only SVR L	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3666	VERITAS NBU-SAN Drive Pack L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3671	VERITAS NBU-SAN Drive Pack L	$ 4,997.00	8.00%	$ 4,597.24	$ 4,997.00	8.00%	$ 4,597.24
			420-3669	VERITAS NBU-SAN Media SVR L	$ 2,897.00	8.00%	$ 2,665.24	$ 2,897.00	8.00%	$ 2,665.24
			420-3665	VERITAS NBU-SAN Media SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-2835	VERITAS SAN,PWRSTE	$ 2,299.00	8.00%	$ 2,115.08	$ 2,299.00	8.00%	$ 2,115.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-0552	3rd Pty Rails, Non Dell Rack	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			310-0550	Non-Redundant Power Supply	$ 28.85	8.00%	$ 26.54	$ 28.85	8.00%	$ 26.54
			310-0551	Rapid Rails for Dell Rack	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-0522	Redundant Power Supply	$ 865.38	8.00%	$ 796.15	$ 865.38	8.00%	$ 796.15
				Service		8.00%	$ -		8.00%	$ -
			960-3128	3YR PLA,200-499,4HR/24x7,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3072	3YR PLA,200-499,4HR/24x7,UNY	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0470	3YR PLA,200-499,4HR/24x7,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3128	3YR PLA,200-499,4HR/24x7,WAN	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3092	3YR PLA,200-499,4HR/24x7,WAN	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0480	3YR PLA,200-499,4HR/24x7,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3128	3YR PLA,200-499,4HR/5X10,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3002	3YR PLA,200-499,4HR/5X10,UNY	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			902-0450	3YR PLA,200-499,4HR/5X10,UNY	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			960-3128	3YR PLA,200-499,4HR/5X10,WAI	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3062	3YR PLA,200-499,4HR/5X10,WAI	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			902-0480	3YR PLA,200-499,4HR/5X10,WAI	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3128	3YR PLA,200-499,6HR,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-1172	3YR PLA,200-499,6HR,UNY	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0390	3YR PLA,200-499,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3128	3YR PLA,200-499,6HR,WANG	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-1492	3YR PLA,200-499,6HR,WANG	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0420	3YR PLA,200-499,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3128	3YR PLA,200-499,NBD,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3452	3YR PLA,200-499,NBD,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0570	3YR PLA,200-499,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3128	3YR PLA,200-499,NBD,WANG	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3492	3YR PLA,200-499,NBD,WANG	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0580	3YR PLA,200-499,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3909	3YR PLA,500-2999,4HR/24x7,UN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3072	3YR PLA,500-2999,4HR/24x7,UN	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0470	3YR PLA,500-2999,4HR/24x7,UN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3909	3YR PLA,500-2999,4HR/24x7,WA	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3092	3YR PLA,500-2999,4HR/24x7,WA	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0480	3YR PLA,500-2999,4HR/24x7,WA	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3909	3YR PLA,500-2999,4HR/5X10,UN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3002	3YR PLA,500-2999,4HR/5X10,UN	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			902-0450	3YR PLA,500-2999,4HR/5X10,UN	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			960-3909	3YR PLA,500-2999,4HR/5X10,WA	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3062	3YR PLA,500-2999,4HR/5X10,WA	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08

			902-0460	3YR PLA,500-2999,4HR/5X10,WA	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			960-3909	3YR PLA,500-2999,6HR,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-1172	3YR PLA,500-2999,6HR,UNY	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0390	3YR PLA,500-2999,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3909	3YR PLA,500-2999,6HR,WANG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-1492	3YR PLA,500-2999,6HR,WANG	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0420	3YR PLA,500-2999,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3909	3YR PLA,500-2999,NBD,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3452	3YR PLA,500-2999,NBD,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0570	3YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3909	3YR PLA,500-2999,NBD,WANG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3492	3YR PLA,500-2999,NBD,WANG	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0580	3YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9767	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			900-3862	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0650	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			970-9767	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			900-3942	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0660	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3129	4YR PLA,200-499,4HR/24x7,UNY	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-3072	4YR PLA,200-499,4HR/24x7,UNY	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0470	4YR PLA,200-499,4HR/24x7,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3129	4YR PLA,200-499,4HR/24x7,WAN	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0173	4YR PLA,200-499,4HR/24x7,WAN	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0480	4YR PLA,200-499,4HR/24x7,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3129	4YR PLA,200-499,6HR,UNY	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0133	4YR PLA,200-499,6HR,UNY	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			902-0390	4YR PLA,200-499,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3129	4YR PLA,200-499,6HR,WANG	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-1492	4YR PLA,200-499,6HR,WANG	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0420	4YR PLA,200-499,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3129	4YR PLA,200-499,NBD,UNY	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0193	4YR PLA,200-499,NBD,UNY	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0570	4YR PLA,200-499,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3129	4YR PLA,200-499,NBD,WANG	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0203	4YR PLA,200-499,NBD,WANG	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0580	4YR PLA,200-499,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3137	4YR PLA,500-2999,4HR/24x7,UN	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0153	4YR PLA,500-2999,4HR/24x7,UN	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0470	4YR PLA,500-2999,4HR/24x7,UN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3137	4YR PLA,500-2999,4HR/24x7,WA	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-3092	4YR PLA,500-2999,4HR/24x7,WA	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0480	4YR PLA,500-2999,4HR/24x7,WA	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3137	4YR PLA,500-2999,6HR,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0133	4YR PLA,500-2999,6HR,UNY	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			902-0390	4YR PLA,500-2999,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3137	4YR PLA,500-2999,6HR,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0143	4YR PLA,500-2999,6HR,WANG	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			902-0420	4YR PLA,500-2999,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3137	4YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0193	4YR PLA,500-2999,NBD,UNY	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0570	4YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3137	4YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0203	4YR PLA,500-2999,NBD,WANG	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0580	4YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9759	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			900-0243	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0650	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			970-9759	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			900-0253	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0660	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08

			960-2107	5YR PLA,200-499,4HR/24x7,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0224	5YR PLA,200-499,4HR/24x7,UNY	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0470	5YR PLA,200-499,4HR/24x7,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2107	5YR PLA,200-499,4HR/24x7,WAN	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0234	5YR PLA,200-499,4HR/24x7,WAN	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0480	5YR PLA,200-499,4HR/24x7,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2107	5YR PLA,200-499,6HR,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0204	5YR PLA,200-499,6HR,UNY	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0390	5YR PLA,200-499,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2107	5YR PLA,200-499,6HR,WANG	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0214	5YR PLA,200-499,6HR,WANG	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0420	5YR PLA,200-499,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2107	5YR PLA,200-499,NBD,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0264	5YR PLA,200-499,NBD,UNY	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			902-0570	5YR PLA,200-499,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-2107	5YR PLA,200-499,NBD,WANG	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0274	5YR PLA,200-499,NBD,WANG	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			902-0580	5YR PLA,200-499,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-2108	5YR PLA,500-2999,4HR/24x7,UN	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0224	5YR PLA,500-2999,4HR/24x7,UN	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0470	5YR PLA,500-2999,4HR/24x7,UN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2108	5YR PLA,500-2999,4HR/24x7,WA	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0234	5YR PLA,500-2999,4HR/24x7,WA	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0480	5YR PLA,500-2999,4HR/24x7,WA	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2108	5YR PLA,500-2999,6HR,UNY	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0204	5YR PLA,500-2999,6HR,UNY	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0390	5YR PLA,500-2999,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2108	5YR PLA,500-2999,6HR,WANG	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0214	5YR PLA,500-2999,6HR,WANG	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0420	5YR PLA,500-2999,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2108	5YR PLA,500-2999,NBD,UNY	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0264	5YR PLA,500-2999,NBD,UNY	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			902-0570	5YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-2108	5YR PLA,500-2999,NBD,WANG	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0274	5YR PLA,500-2999,NBD,WANG	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			902-0580	5YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9758	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-0314	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0650	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			970-9758	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-0324	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0660	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			902-0670	REP,1Yr NBD Parts	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-3562	REP,3Yr NBD Parts	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			902-0670	REP,3Yr NBD Parts	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			900-9542	REP,2Yr Ext NBD Parts	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-1291	REP/BSD,1Yr Ext 2Hr 7x24 Onsit	$ 2,279.00	8.00%	$ 2,096.68	$ 2,279.00	8.00%	$ 2,096.68
			900-6951	REP/BSD,1Yr Ext 2Hr 7x24 Onsit	$ 2,279.00	8.00%	$ 2,096.68	$ 2,279.00	8.00%	$ 2,096.68
			900-2581	REP/BSD,1Yr Ext 4Hr 5x10 Onsit	$ 1,859.00	8.00%	$ 1,710.28	$ 1,859.00	8.00%	$ 1,710.28
			900-6581	REP/BSD,1Yr Ext 4Hr 5x10 Onsit	$ 1,859.00	8.00%	$ 1,710.28	$ 1,859.00	8.00%	$ 1,710.28
			900-2591	REP/BSD,1Yr Ext 4Hr 7x24 Onsit	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			900-6591	REP/BSD,1Yr Ext 4Hr 7x24 Onsit	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			900-1891	REP/BSD,1Yr Ext 6Hr 7x24 Onsit	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			900-6961	REP/BSD,1Yr Ext 6Hr 7x24 Onsit	$ 2,799.00	8.00%	$ 2,575.08	$ 2,799.00	8.00%	$ 2,575.08
			900-6741	REP/BSD,1Yr Ext NBD Onsite,UN	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			900-5741	REP/BSD,1Yr Ext NBD Onsite,WA	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			950-0251	REP/BSD,1Yr Ext NBD Parts	$ 529.00	8.00%	$ 486.68	$ 529.00	8.00%	$ 486.68
			900-1292	REP/BSD,2Yr Ext 2Hr 7x24 Onsit	$ 3,638.00	8.00%	$ 3,346.96	$ 3,638.00	8.00%	$ 3,346.96

			900-6952	REP/BSD,2Yr Ext 2Hr 7x24 Onsit	$ 3,638.00	8.00%	$ 3,346.96	$ 3,638.00	8.00%	$ 3,346.96
			900-2582	REP/BSD,2Yr Ext 4Hr 5x10 Onsit	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			900-6582	REP/BSD,2Yr Ext 4Hr 5x10 Onsit	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			900-2592	REP/BSD,2Yr Ext 4Hr 7x24 Onsit	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			900-6592	REP/BSD,2Yr Ext 4Hr 7x24 Onsit	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			900-1892	REP/BSD,2Yr Ext 6Hr 7x24 Onsit	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			900-6962	REP/BSD,2Yr Ext 6Hr 7x24 Onsit	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			900-6742	REP/BSD,2Yr Ext NBD Onsite,UN	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			900-5742	REP/BSD,2Yr Ext NBD Onsite,WA	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			900-1293	REP/BSD,3Yr Ext 2Hr 7x24 Onsit	$ 7,079.00	8.00%	$ 6,512.68	$ 7,079.00	8.00%	$ 6,512.68
			900-6953	REP/BSD,3Yr Ext 2Hr 7x24 Onsit	$ 7,079.00	8.00%	$ 6,512.68	$ 7,079.00	8.00%	$ 6,512.68
			900-2583	REP/BSD,3Yr Ext 4Hr 5x10 Onsit	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			900-6583	REP/BSD,3Yr Ext 4Hr 5x10 Onsit	$ 5,299.00	8.00%	$ 4,875.08	$ 5,299.00	8.00%	$ 4,875.08
			900-2593	REP/BSD,3Yr Ext 4Hr 7x24 Onsit	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			900-6593	REP/BSD,3Yr Ext 4Hr 7x24 Onsit	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			900-1893	REP/BSD,3Yr Ext 6Hr 7x24 Onsit	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			900-6963	REP/BSD,3Yr Ext 6Hr 7x24 Onsit	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			900-6743	REP/BSD,3Yr Ext NBD Onsite,UN	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			900-5743	REP/BSD,3Yr Ext NBD Onsite,WA	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			950-0253	REP/BSD,3Yr Ext NBD Parts	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			900-1294	REP/BSD,4Yr Ext 2Hr 7x24 Onsit	$ 7,799.00	8.00%	$ 7,175.08	$ 7,799.00	8.00%	$ 7,175.08
			900-6954	REP/BSD,4Yr Ext 2Hr 7x24 Onsit	$ 7,799.00	8.00%	$ 7,175.08	$ 7,799.00	8.00%	$ 7,175.08
			900-2584	REP/BSD,4Yr Ext 4Hr 5x10 Onsit	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			900-6584	REP/BSD,4Yr Ext 4Hr 5x10 Onsit	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			900-2594	REP/BSD,4Yr Ext 4Hr 7x24 Onsit	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			900-6594	REP/BSD,4Yr Ext 4Hr 7x24 Onsit	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			900-1894	REP/BSD,4Yr Ext 6Hr 7x24 Onsit	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			900-6964	REP/BSD,4Yr Ext 6Hr 7x24 Onsit	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			900-6744	REP/BSD,4Yr Ext NBD Onsite,UN	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			900-5744	REP/BSD,4Yr Ext NBD Onsite,WA	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			950-0254	REP/BSD,4Yr Ext NBD Parts	$ 1,799.00	8.00%	$ 1,655.08	$ 1,799.00	8.00%	$ 1,655.08
				Installation Service		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00

			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7719	PowerVault Installation, UNYSI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7718	PowerVault Installation, WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-0550	Non-Redundant Power Supply	$ 28.85	8.00%	$ 26.54	$ 28.85	8.00%	$ 26.54
			310-0522	Redundant Power Supply	$ 865.38	8.00%	$ 796.15	$ 865.38	8.00%	$ 796.15
			310-3718	SDLT Media Labels, 337 to 1008	$ 366.00	8.00%	$ 336.72	$ 366.00	8.00%	$ 336.72
			310-3716	SDLT Media Labels, 337 to 560	$ 122.00	8.00%	$ 112.24	$ 122.00	8.00%	$ 112.24
			310-3717	SDLT Media Labels, 337 to 784	$ 244.00	8.00%	$ 224.48	$ 244.00	8.00%	$ 224.48
			340-7446	Tape,Media,SDLT220/SDLT320,1	$ 1,489.00	8.00%	$ 1,369.88	$ 1,489.00	8.00%	$ 1,369.88
			340-7469	Tape,Media,SDLT220/SDLT320,1	$ 2,229.00	8.00%	$ 2,050.68	$ 2,229.00	8.00%	$ 2,050.68
			340-7845	Tape,Media,SDLT220/SDLT320,1	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			340-7470	Tape,Media,SDLT220/SDLT320,2	$ 2,979.00	8.00%	$ 2,740.68	$ 2,979.00	8.00%	$ 2,740.68
			340-7471	Tape,Media,SDLT220/SDLT320,3	$ 4,469.00	8.00%	$ 4,111.48	$ 4,469.00	8.00%	$ 4,111.48
			340-7472	Tape,Media,SDLT220/SDLT320,5	$ 7,449.00	8.00%	$ 6,853.08	$ 7,449.00	8.00%	$ 6,853.08
			340-7445	Tape,Media,SDLT220/SDLT320,5	$ 739.00	8.00%	$ 679.88	$ 739.00	8.00%	$ 679.88
			340-7473	Tape,Media,SDLT220/SDLT320,7	$ 11,169.00	8.00%	$ 10,275.48	$ 11,169.00	8.00%	$ 10,275.48
			340-7474	TapeMedia,SDLT220/SDLT320,1(	$ 14,899.00	8.00%	$ 13,707.08	$ 14,899.00	8.00%	$ 13,707.08
PowerVault 51F				**PowerVault 51F**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-9658	PowerVault 51F	$ 5,877.00	8.00%	$ 5,406.84	$ 5,877.00	8.00%	$ 5,406.84
			420-3019	PowerVault 51F	$ -	8.00%	$ -	$ -	8.00%	$ -
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-0338	DB-9/DB-9 Cable, 10 ft.	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-0342	Duplex Fibre Channel Cable,10M	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			310-0349	Duplex Fibre Channel Cable,25M	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
			310-0343	Duplex Fibre Channel Cable,60M	$ 159.00	8.00%	$ 146.28	$ 159.00	8.00%	$ 146.28
			310-0344	Duplex Fibre Channel Cbl, 100M	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			310-0480	HSSDC/DB-9,24AWG Cable, 6M	$ 39.00	8.00%	$ 35.88	$ 39.00	8.00%	$ 35.88
			310-0481	HSSDC/DB-9,24AWG Cable,12M	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-0479	HSSDC/DB-9,30AWG Cable, 3M	$ 34.00	8.00%	$ 31.28	$ 34.00	8.00%	$ 31.28
			310-0336	HSSDC/HSSDC,24AWG Cable, 6	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-0337	HSSDC/HSSDC,24AWG Cable,12	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
Additional Controller(s)				**Additional Controller(s)**		8.00%	$ -		8.00%	$ -
			310-5015	Adapter,Gigabit Interface Card	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-1657	Adapter,Gigabit,Long Wave	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			310-5011	ADPTR,Gigabit IC Switch,Optica	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-3583	CPQ 7142 w/out Doors	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-3583	CPQ 9000	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4111	NO RAILS INCLUDED	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3583	RAPID RAILS FOR DELL RACK	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
Additional Options				**Additional Options**		8.00%	$ -		8.00%	$ -
			310-4111	NO RAILS INCLUDED	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3583	RAPID RAILS FOR DELL RACK	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5132	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			960-5210	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			970-9767	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5182	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			960-5190	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			970-9767	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08

			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5133	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,359.00	8.00%	$ 2,170.28	$ 2,359.00	8.00%	$ 2,170.28
			960-5210	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			970-9759	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5183	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,359.00	8.00%	$ 2,170.28	$ 2,359.00	8.00%	$ 2,170.28
			960-5190	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			970-9759	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5210	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			960-5134	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 3,199.00	8.00%	$ 2,943.08	$ 3,199.00	8.00%	$ 2,943.08
			970-9758	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5184	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 3,199.00	8.00%	$ 2,943.08	$ 3,199.00	8.00%	$ 2,943.08
			960-5190	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			970-9758	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,1Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4220	REP,1Yr 4Hr 5x10 Onsite,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-1305	REP,1Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4320	REP,1Yr 4Hr 7x24 Onsite,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			900-9540	REP,1Yr NBD Parts	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1305	REP,3Yr 2Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4420	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 1,653.00	8.00%	$ 1,520.76	$ 1,653.00	8.00%	$ 1,520.76
			902-3242	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 2,224.00	8.00%	$ 2,046.08	$ 2,224.00	8.00%	$ 2,046.08
			960-1305	REP,3Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3222	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			902-4220	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-1305	REP,3Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4320	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			902-3232	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			960-2547	REP,3Yr BRONZE NBD Onsite,DI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1305	REP,3Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3210	REP,3Yr BRONZE NBD Onsite,DI	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			902-3212	REP,3Yr BRONZE NBD Onsite,DI	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-1305	REP,3Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3212	REP,3Yr BRONZE NBD Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-3210	REP,3Yr BRONZE NBD Onsite,IG	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			310-3785	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0198	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 835.00	8.00%	$ 768.20	$ 835.00	8.00%	$ 768.20
			950-0119	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 666.00	8.00%	$ 612.72	$ 666.00	8.00%	$ 612.72
			950-0117	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-4320	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			902-3232	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			900-9542	REP,3Yr Limited Warranty,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,3Yr Limited Warranty,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3210	REP,3Yr Limited Warranty,IGS	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			960-1305	REP,3Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3210	REP,3Yr NBD Onsite,IGS	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			902-3212	REP,3Yr NBD Onsite,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-9542	REP,3Yr NBD Parts	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			900-9540	REP,3Yr NBD Parts	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0227	REP,3Yr SILVER 4Hr,DL,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-3232	REP,3Yr SILVER 4Hr,DL,IGS	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			902-4320	REP,3Yr SILVER 4Hr,DL,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			960-2538	REP,4Yr BRONZE NBD Onsite,DI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,4Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3213	REP,4Yr BRONZE NBD Onsite,DI	$ 989.00	8.00%	$ 909.88	$ 989.00	8.00%	$ 909.88
			902-3210	REP,4Yr BRONZE NBD Onsite,DI	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			960-1305	REP,4Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3213	REP,4Yr BRONZE NBD Onsite,IG	$ 989.00	8.00%	$ 909.88	$ 989.00	8.00%	$ 909.88
			902-3210	REP,4Yr BRONZE NBD Onsite,IG	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68

			310-3785	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0198	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 835.00	8.00%	$ 768.20	$ 835.00	8.00%	$ 768.20
			950-6119	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-4827	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			902-4320	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			902-3233	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 2,359.00	8.00%	$ 2,170.28	$ 2,359.00	8.00%	$ 2,170.28
			950-1637	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3233	REP,4Yr SILVER 4Hr,DL,IGS	$ 2,359.00	8.00%	$ 2,170.28	$ 2,359.00	8.00%	$ 2,170.28
			902-4320	REP,4Yr SILVER 4Hr,DL,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			960-2529	REP,5Yr BRONZE NBD Onsite,DI	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,5Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3214	REP,5Yr BRONZE NBD Onsite,DI	$ 1,329.00	8.00%	$ 1,222.68	$ 1,329.00	8.00%	$ 1,222.68
			902-3210	REP,5Yr BRONZE NBD Onsite,DI	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			960-1305	REP,5Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3210	REP,5Yr BRONZE NBD Onsite,IG	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			902-3214	REP,5Yr BRONZE NBD Onsite,IG	$ 1,329.00	8.00%	$ 1,222.68	$ 1,329.00	8.00%	$ 1,222.68
			310-3785	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0198	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 835.00	8.00%	$ 768.20	$ 835.00	8.00%	$ 768.20
			950-5827	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-7119	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			902-3234	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 3,199.00	8.00%	$ 2,943.08	$ 3,199.00	8.00%	$ 2,943.08
			902-4320	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			950-1537	REP,5Yr SILVER 4Hr,DL,IGS	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			902-4320	REP,5Yr SILVER 4Hr,DL,IGS	$ 779.00	8.00%	$ 716.68	$ 779.00	8.00%	$ 716.68
			902-3234	REP,5Yr SILVER 4Hr,DL,IGS	$ 3,199.00	8.00%	$ 2,943.08	$ 3,199.00	8.00%	$ 2,943.08
				Extended Service		8.00%	$ -		8.00%	$ -
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3241	REP,1Yr Ext 2Hr 7x24 Onsite,IG	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
			902-3221	REP,1Yr Ext 4Hr 5x10 Onsite,IG	$ 729.00	8.00%	$ 670.68	$ 729.00	8.00%	$ 670.68
			902-3231	REP,1Yr Ext 4Hr 7x24 Onsite,IG	$ 789.00	8.00%	$ 725.88	$ 789.00	8.00%	$ 725.88
			902-3211	REP,1Yr Ext NBD Onsite,IGS	$ 379.00	8.00%	$ 348.68	$ 379.00	8.00%	$ 348.68
			902-3242	REP,2Yr Ext 2Hr 7x24 Onsite,IG	$ 2,224.00	8.00%	$ 2,046.08	$ 2,224.00	8.00%	$ 2,046.08
			902-3222	REP,2Yr Ext 4Hr 5x10 Onsite,IG	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			902-3232	REP,2Yr Ext 4Hr 7x24 Onsite,IG	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			902-3212	REP,2Yr Ext NBD Onsite,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-9542	REP,2Yr Ext NBD Parts	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3223	REP,3Yr Ext 4Hr 5x10 Onsite,IG	$ 1,959.00	8.00%	$ 1,802.28	$ 1,959.00	8.00%	$ 1,802.28
			902-3233	REP,3Yr Ext 4Hr 7x24 Onsite,IG	$ 2,359.00	8.00%	$ 2,170.28	$ 2,359.00	8.00%	$ 2,170.28
			902-3213	REP,3Yr Ext NBD Onsite,IGS	$ 989.00	8.00%	$ 909.88	$ 989.00	8.00%	$ 909.88
			902-3244	REP,4Yr Ext 2Hr 7x24 Onsite,IG	$ 3,939.00	8.00%	$ 3,623.88	$ 3,939.00	8.00%	$ 3,623.88
			902-3224	REP,4Yr Ext 4Hr 5x10 Onsite,IG	$ 2,699.00	8.00%	$ 2,483.08	$ 2,699.00	8.00%	$ 2,483.08
			902-3234	REP,4Yr Ext 4Hr 7x24 Onsite,IG	$ 3,199.00	8.00%	$ 2,943.08	$ 3,199.00	8.00%	$ 2,943.08
			902-3214	REP,4Yr Ext NBD Onsite,IGS	$ 1,329.00	8.00%	$ 1,222.68	$ 1,329.00	8.00%	$ 1,222.68
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			970-9879	Dell Certified Network Profess	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 1	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			900-2079	FC HBA Install,NCR	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			900-6468	FC HBA Install,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			900-5468	FC HBA Install,WANG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			910-6598	FC Switch Install,Unisys (Braz	$ 523.00	8.00%	$ 481.16	$ 523.00	8.00%	$ 481.16
			910-6498	FC Switch Install,Unisys (LA)	$ 346.00	8.00%	$ 318.32	$ 346.00	8.00%	$ 318.32
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-6498	PowerVault Installation, UNYSI	$ 339.00	8.00%	$ 311.88	$ 339.00	8.00%	$ 311.88

			900-5498	PowerVault Installation, WANG	$ 339.00	8.00%	$ 311.88	$ 339.00	8.00%	$ 311.88
			900-2087	PV51F Install Site Audit,NCR	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			900-6889	PV51F Install Site Audit,UNY	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			900-5889	PV51F Install Site Audit,WANG	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			900-2158	PV51F Install,NCR	$ 339.00	8.00%	$ 311.88	$ 339.00	8.00%	$ 311.88
			900-2069	PV51F Rack Mount Install,NCR	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-6968	PV51F Rack Mount Install,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-5968	PV51F Rack Mount Install,WANG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-8837	SAN Production Readiness	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9619	STOSVC1 + Design Services	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-8837	STOSVC1 + Design Services	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	STOSVC2 + Onsite Training	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			900-9619	STOSVC2 + Onsite Training	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-8837	STOSVC2 + Onsite Training	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			910-1059	SVR STRGE Rack Mounting,UNI,	$ 178.00	8.00%	$ 163.76	$ 178.00	8.00%	$ 163.76
			910-0069	SVR STRGE Rack Mounting,UNI,	$ 198.60	8.00%	$ 182.71	$ 198.60	8.00%	$ 182.71
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-0650	2 X RACK CORD	$ 12.00	8.00%	$ 11.04	$ 12.00	8.00%	$ 11.04
PowerVault HBA (for Non-Dell Servers)				**PowerVault HBA (for Non-Dell Servers)**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-2335	Non-Dell HBA 2200/66,CU,PCI/FC	$ 1,033.00	8.00%	$ 950.36	$ 1,033.00	8.00%	$ 950.36
Service			220-2336	Non-Dell HBA 2200/66,OPT, PCI/	$ 1,333.00	8.00%	$ 1,226.36	$ 1,333.00	8.00%	$ 1,226.36
				Service		8.00%	$ -		8.00%	$ -
			950-8000	REP,1Yr NBD Parts	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-8002	REP,3Yr NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			950-8000	REP,3Yr NBD Parts	$ 25.00	8.00%	$ 23.00	$ 25.00	8.00%	$ 23.00
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			950-8002	REP,2Yr Ext NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			950-8031	REP/BSD,1Yr Ext 2Hr 7x24 Onsit	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			950-8021	REP/BSD,1Yr Ext 4Hr 7x24 Onsit	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
			950-8041	REP/BSD,1Yr Ext 6Hr 7x24 Onsit	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-8011	REP/BSD,1Yr Ext NBD Onsite,UN	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			950-8001	REP/BSD,1Yr Ext NBD Parts	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			950-8032	REP/BSD,2Yr Ext 2Hr 7x24 Onsit	$ 184.00	8.00%	$ 169.28	$ 184.00	8.00%	$ 169.28
			950-8022	REP/BSD,2Yr Ext 4Hr 7x24 Onsit	$ 134.00	8.00%	$ 123.28	$ 134.00	8.00%	$ 123.28
			950-8042	REP/BSD,2Yr Ext 6Hr 7x24 Onsit	$ 209.00	8.00%	$ 192.28	$ 209.00	8.00%	$ 192.28
			950-8012	REP/BSD,2Yr Ext NBD Onsite,UN	$ 114.00	8.00%	$ 104.88	$ 114.00	8.00%	$ 104.88
			950-8033	REP/BSD,3Yr Ext 2Hr 7x24 Onsit	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			950-8023	REP/BSD,3Yr Ext 4Hr 7x24 Onsit	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-8043	REP/BSD,3Yr Ext 6Hr 7x24 Onsit	$ 359.00	8.00%	$ 330.28	$ 359.00	8.00%	$ 330.28
			950-8013	REP/BSD,3Yr Ext NBD Onsite,UN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-8003	REP/BSD,3Yr Ext NBD Parts	$ 159.00	8.00%	$ 146.28	$ 159.00	8.00%	$ 146.28
			950-8034	REP/BSD,4Yr Ext 2Hr 7x24 Onsit	$ 489.00	8.00%	$ 449.88	$ 489.00	8.00%	$ 449.88
			950-8024	REP/BSD,4Yr Ext 4Hr 7x24 Onsit	$ 389.00	8.00%	$ 357.88	$ 389.00	8.00%	$ 357.88
			950-8044	REP/BSD,4Yr Ext 6Hr 7x24 Onsit	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-8014	REP/BSD,4Yr Ext NBD Onsite,UN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-8004	REP/BSD,4Yr Ext NBD Parts	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			970-9879	Dell Certified Network Profess	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			970-9877	DPSTRN Network Storage Online	$ 245.00	8.00%	$ 225.40	$ 245.00	8.00%	$ 225.40
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 1	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			950-8018	Install HBA, Compaq Server	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08

			950-8019	Install HBA, Hewlett Packard S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			950-8027	Install HBA, IBM Server	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			950-8007	No Install HBA, Compaq Server	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-8008	No Install HBA, Hewlett Packar	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-8017	No Install HBA, IBM Server	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-0137	PowerVault Installation, UNYSI	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
PowerVault 725N				**PowerVault 725N**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3577	PV725N,1U,2.0GHz/400 Cel,HW,(	$ 1,637.00	8.00%	$ 1,506.04	$ 1,637.00	8.00%	$ 1,506.04
			221-3574	PV725N,1U,2.0GHz/400 Cel,SW,(	$ 1,037.00	8.00%	$ 954.04	$ 1,037.00	8.00%	$ 954.04
			221-3575	PV725N,1U,2.4GHz/400 Cel,SW,(	$ 1,256.00	8.00%	$ 1,155.52	$ 1,256.00	8.00%	$ 1,155.52
			221-3578	PV725N,1U,2.4GHz/400 P4,HW,C	$ 1,856.00	8.00%	$ 1,707.52	$ 1,856.00	8.00%	$ 1,707.52
			221-3579	PV725N,1U,2.6GHz/400 P4,HW,C	$ 2,056.00	8.00%	$ 1,891.52	$ 2,056.00	8.00%	$ 1,891.52
			221-3576	PV725N,1U,2.6GHz/400 P4,SW,C	$ 1,456.00	8.00%	$ 1,339.52	$ 1,456.00	8.00%	$ 1,339.52
Memory				**Memory**		8.00%	$ -		8.00%	$ -
			311-3162	1.5GB DDR SDRAM (3X512MB)	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			311-3163	1GB DDR SDRAM (1X1GB)	$ 769.00	8.00%	$ 707.48	$ 769.00	8.00%	$ 707.48
			311-3164	1GB SDRAM,2X512MB DIMMs	$ 698.00	8.00%	$ 642.16	$ 698.00	8.00%	$ 642.16
			311-3158	2GB SDRAM (2X1GB)	$ 1,299.00	8.00%	$ 1,195.08	$ 1,299.00	8.00%	$ 1,195.08
			311-3156	384MB DDR SDRAM	$ 326.00	8.00%	$ 299.92	$ 326.00	8.00%	$ 299.92
			311-3160	3GB DDR SDRAM (3X1GB)	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			311-3157	512MB DDR SDRAM (1X512MB)	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			311-3161	512MB SDRAM,2X256MB DIMMS	$ 448.00	8.00%	$ 412.16	$ 448.00	8.00%	$ 412.16
Hard Drive(s)				**Hard Drive(s)**		8.00%	$ -		8.00%	$ -
			340-9718	4 x 250GB 1 inch IDE Hard Driv	$ 2,135.00	8.00%	$ 1,964.20	$ 2,135.00	8.00%	$ 1,964.20
			340-7284	4X120GB IDE HD,7.2K RPM,PV7	$ 1,135.00	8.00%	$ 1,044.20	$ 1,135.00	8.00%	$ 1,044.20
			340-7282	4X40GB IDE HD, 7.2K RPM,PV72	$ 436.00	8.00%	$ 401.12	$ 436.00	8.00%	$ 401.12
			340-7283	4X80GB IDE HD, 7.2K RPM,PV72	$ 835.00	8.00%	$ 768.20	$ 835.00	8.00%	$ 768.20
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-2191	Adaptec 39160 SCSI Controller	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
Documentation and Diskette(s)				**Documentation and Diskette(s)**		8.00%	$ -		8.00%	$ -
			310-4417	39160 SCSI Card Documentation	$ 10.00	8.00%	$ 9.20	$ 10.00	8.00%	$ 9.20
			310-1989	Electronic Documentation	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-4532	PV725N Documentation	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-1625	Storage Mgt Software,PV725N	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Software				**Software**		8.00%	$ -		8.00%	$ -
			420-1625	Storage Mgt Software,PV725N	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2124	3rd Pty Rails, non-Dell Rack	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			310-4111	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-2203	Rails for Non-Dell 2-post Rack	$ 159.00	8.00%	$ 146.28	$ 159.00	8.00%	$ 146.28
			310-2032	Rapid Rails For Dell Rack	$ 159.00	8.00%	$ 146.28	$ 159.00	8.00%	$ 146.28
Additional Options				**Additional Options**		8.00%	$ -		8.00%	$ -
			310-2124	3rd Pty Rails, non-Dell Rack	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			310-4111	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -

			310-2203	Rails for Non-Dell 2-post Rack	$ 159.00	8.00%	$ 146.28	$ 159.00	8.00%	$ 146.28
			310-2032	Rapid Rails For Dell Rack	$ 159.00	8.00%	$ 146.28	$ 159.00	8.00%	$ 146.28
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5142	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 369.00	8.00%	$ 339.48	$ 369.00	8.00%	$ 339.48
			960-5110	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5162	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 369.00	8.00%	$ 339.48	$ 369.00	8.00%	$ 339.48
			960-5160	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5110	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			960-5113	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5163	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5160	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5114	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-5110	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5160	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			960-5164	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			950-4890	REP,1Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-4892	REP,3Yr NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			950-4890	REP,3Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9052	No Warranty Year 2-3	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			950-4892	REP,2Yr Ext NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08

			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-0137	PowerVault Installation, UNYSI	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-0127	PowerVault Installation, WANG	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
			310-2279	Chassis Foot Holder	$ -	8.00%	$ -	$ -	8.00%	$ -
PowerVault 770N				**PowerVault 770N**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3693	PV770N,2U,2.4GHZ XEON,533M	$ 1,477.00	8.00%	$ 1,358.84	$ 1,477.00	8.00%	$ 1,358.84
			221-3694	PV770N,2U,2.8GHZ XEON,533M	$ 1,576.00	8.00%	$ 1,449.92	$ 1,576.00	8.00%	$ 1,449.92
			221-1282	PV770N,5U,1.8GHZ XEON,SV	$ 1,777.00	8.00%	$ 1,634.84	$ 1,777.00	8.00%	$ 1,634.84
			221-1285	PV770N,5U,2.4GHz XEON, SV	$ 1,876.00	8.00%	$ 1,725.92	$ 1,876.00	8.00%	$ 1,725.92
Additional Processor(s)				**Additional Processor(s)**		8.00%	$ -		8.00%	$ -
			311-2229	2nd Proc 1.8GHz/512 Xeon,P260	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			311-2230	2nd Proc 2.4GHz/512 Xeon,P260	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			311-3228	2nd Proc,Xeon,2.4GHz,PV770,53	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			311-3229	2nd Proc,Xeon,2.8GHz,PV770,53	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			311-1193	Single Processor Only	$ -	8.00%	$ -	$ -	8.00%	$ -
Memory				**Memory**		8.00%	$ -		8.00%	$ -
			311-3283	1.0GB DDR SDRAM (2X512MB)	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			311-3282	1.5GB DDR SDRAM (6X256MB)	$ 889.00	8.00%	$ 817.88	$ 889.00	8.00%	$ 817.88
			311-3281	1GB DDR SDRAM (4X256MB)	$ 669.00	8.00%	$ 615.48	$ 669.00	8.00%	$ 615.48
			311-3284	2.0GB DDR SDRAM (4X512MB)	$ 1,099.00	8.00%	$ 1,011.08	$ 1,099.00	8.00%	$ 1,011.08
			311-3286	2GB DDR SDRAM (2X1GB)	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			311-3285	3.0GB DDR SDRAM (6X512MB)	$ 1,749.00	8.00%	$ 1,609.08	$ 1,749.00	8.00%	$ 1,609.08
			311-3287	4GB DDR SDRAM (4X1GB)	$ 2,219.00	8.00%	$ 2,041.48	$ 2,219.00	8.00%	$ 2,041.48
			311-3280	512MB DDR SDRAM (2X256MB)	$ 369.00	8.00%	$ 339.48	$ 369.00	8.00%	$ 339.48
Keyboard(s)				**Keyboard(s)**		8.00%	$ -		8.00%	$ -
			310-3281	No Keyboard Option	$ -	8.00%	$ -	$ -	8.00%	$ -
				Hard Drive(s)		8.00%	$ -		8.00%	$ -
			340-9389	2X18G,U320,SCSI,15K w/Cage R	$ 697.00	8.00%	$ 641.24	$ 697.00	8.00%	$ 641.24
			340-9388	2X18G,U320,SCSI,15K w/Cage T	$ 697.00	8.00%	$ 641.24	$ 697.00	8.00%	$ 641.24
			340-9390	2X18GB,U320,SCSI,1IN 15K	$ 498.00	8.00%	$ 458.16	$ 498.00	8.00%	$ 458.16
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-6467	PERC4-DI,128MB,2-INT,0-EXT	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
				Floppy Drive(s)		8.00%	$ -		8.00%	$ -
			340-2557	3.5 IN,1.44MB,FD	$ -	8.00%	$ -	$ -	8.00%	$ -
				Operating System(s)		8.00%	$ -		8.00%	$ -
			420-1616	PV770N Windows Powered SW	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-3960	Win SS 2K3,ENT SCSI,775/770	$ 2,999.00	8.00%	$ 2,759.08	$ 2,999.00	8.00%	$ 2,759.08
			420-3938	Win SS 2K3,ENT,775/770	$ 2,999.00	8.00%	$ 2,759.08	$ 2,999.00	8.00%	$ 2,759.08
			420-3937	Win SS 2K3,STD w/Print,775/770	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			420-3936	Win SS 2K3,STD,775/770	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
				Network Adapter(s)		8.00%	$ -		8.00%	$ -
			430-0377	Intel Dual Port 10/100	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			430-0371	Intel Pro 1000F (Fiber)	$ 795.00	8.00%	$ 731.40	$ 795.00	8.00%	$ 731.40
			430-0375	Intel Pro 1000T (Copper)	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
			430-0369	Intel Pro 100S	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			430-0488	ON-BOARD NIC ONLY	$ -	8.00%	$ -	$ -	8.00%	$ -

				Modem(s)		8.00%	$ -		8.00%	$ -
			313-1214	Opt Remote Access Dghtercard	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
				CD-ROM		8.00%	$ -		8.00%	$ -
			313-1281	24X CD-ROM	$ -	8.00%	$ -	$ -	8.00%	$ -
				Speakers		8.00%	$ -		8.00%	$ -
			311-2235	1X6 Hot-Pluggable Backplane	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
				Documentation and Diskette(s)		8.00%	$ -		8.00%	$ -
			310-4417	39160 SCSI Card Documentation	$ 10.00	8.00%	$ 9.20	$ 10.00	8.00%	$ 9.20
			310-1989	Electronic Documentation on CD	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1977	Printed Docs for PV770N	$ 5.00	8.00%	$ 4.60	$ 5.00	8.00%	$ 4.60
			310-4493	Printed Docs,PV770N,SS2003	$ 5.00	8.00%	$ 4.60	$ 5.00	8.00%	$ 4.60
				Additional Hard Drive(s)		8.00%	$ -		8.00%	$ -
			340-8260	6X146GB,U320,SCSI,1IN 10K	$ 5,394.00	8.00%	$ 4,962.48	$ 5,394.00	8.00%	$ 4,962.48
			340-9391	6X18GB,U320,SCSI,1IN 15K	$ 1,494.00	8.00%	$ 1,374.48	$ 1,494.00	8.00%	$ 1,374.48
			340-9392	6X36GB,U320,SCSI,1IN 10K	$ 1,494.00	8.00%	$ 1,374.48	$ 1,494.00	8.00%	$ 1,374.48
			340-9393	6X36GB,U320,SCSI,1IN 15K	$ 3,294.00	8.00%	$ 3,030.48	$ 3,294.00	8.00%	$ 3,030.48
			340-9394	6X73GB,U320,SCSI,1IN 10K	$ 3,594.00	8.00%	$ 3,306.48	$ 3,594.00	8.00%	$ 3,306.48
			340-9395	6X73GB,U320,SCSI,1IN 15K	$ 5,994.00	8.00%	$ 5,514.48	$ 5,994.00	8.00%	$ 5,514.48
				Additional Controller(s)		8.00%	$ -		8.00%	$ -
			340-2191	Adaptec 39160 SCSI Controller	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			340-2489	PERC3,DC,128MB,0-INT,2-EXT	$ 879.00	8.00%	$ 808.68	$ 879.00	8.00%	$ 808.68
			340-2441	PERC3,QC,128MB,0-INT,4-EXT	$ 1,099.00	8.00%	$ 1,011.08	$ 1,099.00	8.00%	$ 1,011.08
			340-8157	PERC4,DC,128MB,0-INT,2-EXT (	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
				Software 1		8.00%	$ -		8.00%	$ -
			420-3961	Services for Unix,WS3,PV77XN	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-0926	Storage Mgt Software,PV775N	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-3939	Storage Mgt SW,WS3,775/770N	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
				Options		8.00%	$ -		8.00%	$ -
			340-6471	MR1/N	$ -	8.00%	$ -	$ -	8.00%	$ -
			340-6478	MR5MR1	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-2794	Rack Chassis,No Rails,PE2600	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			310-1988	Rapid Rails for PV770N	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-1720	Tower Chassis,P2600,P770N	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1992	Versa Rails for PV770N	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
				Additional Options		8.00%	$ -		8.00%	$ -
			310-2794	Rack Chassis,No Rails,PE2600	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			310-1988	Rapid Rails for PV770N	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-1720	Tower Chassis,P2600,P770N	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1992	Versa Rails for PV770N	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
				Service		8.00%	$ -		8.00%	$ -
			310-3785	1Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-4520	1Yr EGOLD 4Hr,SW,NAS,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-5037	1Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-5039	1Yr EGOLD 4Hr,SW,NAS,UNY	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-5038	1Yr EGOLD 4Hr,SW,NAS,UNY	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
			310-3785	1Yr EGOLD 8Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-4530	1Yr EGOLD 8Hr,SW,NAS,UNY	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			902-5038	1Yr EGOLD 8Hr,SW,NAS,UNY	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
			902-5049	1Yr EGOLD 8Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-5039	1Yr EGOLD 8Hr,SW,NAS,UNY	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-3785	2Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3785	2Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-4531	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 958.00	8.00%	$ 881.36	$ 958.00	8.00%	$ 881.36
			950-4530	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			950-5421	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			950-4520	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-5058	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 1,201.00	8.00%	$ 1,104.92	$ 1,201.00	8.00%	$ 1,104.92
			902-5048	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			902-5058	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 1,201.00	8.00%	$ 1,104.92	$ 1,201.00	8.00%	$ 1,104.92
			902-5048	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-3785	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5142	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			950-5140	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08

			902-3927	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-3917	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 1,901.00	8.00%	$ 1,748.92	$ 1,901.00	8.00%	$ 1,748.92
			310-3785	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5150	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			950-5152	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 2,258.00	8.00%	$ 2,077.36	$ 2,258.00	8.00%	$ 2,077.36
			902-3927	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-3917	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 1,901.00	8.00%	$ 1,748.92	$ 1,901.00	8.00%	$ 1,748.92
			960-5120	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5170	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-3785	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5143	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-5140	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3918	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 2,752.00	8.00%	$ 2,531.84	$ 2,752.00	8.00%	$ 2,531.84
			902-3928	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			310-3785	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5153	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 3,858.00	8.00%	$ 3,549.36	$ 3,858.00	8.00%	$ 3,549.36
			950-5150	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			902-3918	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 2,752.00	8.00%	$ 2,531.84	$ 2,752.00	8.00%	$ 2,531.84
			902-3928	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			960-5120	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-5170	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			310-3785	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5140	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-5144	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			902-3929	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			902-3919	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 3,352.00	8.00%	$ 3,083.84	$ 3,352.00	8.00%	$ 3,083.84
			310-3785	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5154	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 6,058.00	8.00%	$ 5,573.36	$ 6,058.00	8.00%	$ 5,573.36
			950-5150	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			902-3919	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 3,352.00	8.00%	$ 3,083.84	$ 3,352.00	8.00%	$ 3,083.84
			902-3929	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			960-5120	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5170	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			950-0650	REP,1Yr 4Hr 5x10 Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			960-1305	REP,1Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0660	REP,1Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,1Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0250	REP,1Yr NBD Parts	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0670	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-1305	REP,3Yr 2Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4412	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			950-0650	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			960-1305	REP,3Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-1412	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-0660	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,3Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -

			902-1512	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-2547	REP,3Yr BRONZE NBD Onsite,DI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1305	REP,3Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4112	REP,3Yr BRONZE NBD Onsite,DI	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			960-1305	REP,3Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4112	REP,3Yr BRONZE NBD Onsite,IG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			310-3785	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0158	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-0117	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			950-0660	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-0119	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 666.00	8.00%	$ 612.72	$ 666.00	8.00%	$ 612.72
			902-1512	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			950-0252	REP,3Yr Limited Warranty,IGS	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			960-1305	REP,3Yr Limited Warranty,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr Limited Warranty,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,3Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0252	REP,3Yr NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			950-0250	REP,3Yr NBD Parts	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0660	REP,3Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-0227	REP,3Yr SILVER 4Hr,DL,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-1512	REP,3Yr SILVER 4Hr,DL,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-2538	REP,4Yr BRONZE NBD Onsite,DI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,4Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,4Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,DI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			960-1305	REP,4Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,4Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,IG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			310-3785	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0158	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-0660	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-6119	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-4827	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			902-3233	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-0660	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-1637	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3233	REP,4Yr SILVER 4Hr,DL,IGS	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-2529	REP,5Yr BRONZE NBD Onsite,DI	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,5Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,5Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3214	REP,5Yr BRONZE NBD Onsite,DI	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			960-1305	REP,5Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3214	REP,5Yr BRONZE NBD Onsite,IG	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-4110	REP,5Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0158	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-0660	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-5827	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-7119	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			902-3234	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			950-0660	REP,5Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-1537	REP,5Yr SILVER 4Hr,DL,IGS	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			902-3234	REP,5Yr SILVER 4Hr,DL,IGS	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
				Extended Service		8.00%	$ -		8.00%	$ -
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3241	REP,1Yr Ext 2Hr 7x24 Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3221	REP,1Yr Ext 4Hr 5x10 Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3231	REP,1Yr Ext 4Hr 7x24 Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3211	REP,1Yr Ext NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -

			902-4412	REP,2Yr Ext 2Hr 7x24 Onsite,IG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			902-1412	REP,2Yr Ext 4Hr 5x10 Onsite,IG	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-1512	REP,2Yr Ext 4Hr 7x24 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-4112	REP,2Yr Ext NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0252	REP,2Yr Ext NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3223	REP,3Yr Ext 4Hr 5x10 Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3233	REP,3Yr Ext 4Hr 7x24 Onsite,IG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-3213	REP,3Yr Ext NBD Onsite,IGS	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			902-3244	REP,4Yr Ext 2Hr 7x24 Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3224	REP,4Yr Ext 4Hr 5x10 Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3234	REP,4Yr Ext 4Hr 7x24 Onsite,IG	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			902-3214	REP,4Yr Ext NBD Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
				Installation Service		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7719	PowerVault Installation, UNYSI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7718	PowerVault Installation, WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
				Service 2		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
			310-1969	NAS/SAN CLUSTERING,PV75X,F	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
			310-2796	Non-Redundant Power Supply,PE	$ -	8.00%	$ -	$ -	8.00%	$ -

			310-2795	Redundant Power Supply	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
				PowerVault 775N		8.00%	$ -		8.00%	$ -
				Base System(s)		8.00%	$ -		8.00%	$ -
			221-0561	PV775N,2U,1.8GHZ XEON,SV	$ 1,956.00	8.00%	$ 1,799.52	$ 1,956.00	8.00%	$ 1,799.52
			221-0562	PV775N,2U,2.4GHz XEON, SV	$ 2,155.00	8.00%	$ 1,982.60	$ 2,155.00	8.00%	$ 1,982.60
			221-3695	PV775N,2U,2.4GHZ XEON,533MI	$ 1,656.00	8.00%	$ 1,523.52	$ 1,656.00	8.00%	$ 1,523.52
			221-3696	PV775N,2U,2.8GHZ XEON,533MI	$ 1,855.00	8.00%	$ 1,706.60	$ 1,855.00	8.00%	$ 1,706.60
				Additional Processor(s)		8.00%	$ -		8.00%	$ -
			311-1609	2nd Proc,Xeon,1.8GHz,512K Cac	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			311-1758	2nd Proc,Xeon,2.4GHz,512K Cac	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			311-3235	2nd Proc,Xeon,2.4GHz,PV775,53	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			311-3236	2nd Proc,Xeon,2.8GHz,PV775,53	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			311-1193	Single Processor Only	$ -	8.00%	$ -	$ -	8.00%	$ -
				Memory		8.00%	$ -		8.00%	$ -
			311-3289	1.0GB DDR, 4X256 DIMMS	$ 669.00	8.00%	$ 615.48	$ 669.00	8.00%	$ 615.48
			311-3290	1.5GB DDR, 6X256 DIMMS	$ 889.00	8.00%	$ 817.88	$ 889.00	8.00%	$ 817.88
			311-3283	1GB DDR, 2X512 DIMMS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			311-3286	2.0GB DDR, 2X1GB DIMMS	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			311-3284	2GB DDR, 4X512 DIMMS	$ 1,099.00	8.00%	$ 1,011.08	$ 1,099.00	8.00%	$ 1,011.08
			311-3285	3GB DDR, 6X512 DIMMS	$ 1,749.00	8.00%	$ 1,609.08	$ 1,749.00	8.00%	$ 1,609.08
			311-3287	4.0GB DDR, 4X1GB DIMMS	$ 2,219.00	8.00%	$ 2,041.48	$ 2,219.00	8.00%	$ 2,041.48
			311-3288	512MB DDR, 2X256 DIMMS	$ 369.00	8.00%	$ 339.48	$ 369.00	8.00%	$ 339.48
				Keyboard(s)		8.00%	$ -		8.00%	$ -
			310-3281	No Keyboard Option	$ -	8.00%	$ -	$ -	8.00%	$ -
				Hard Drive(s)		8.00%	$ -		8.00%	$ -
			340-9474	2X18G,U320,SCSI 1IN,15K	$ 498.00	8.00%	$ 458.16	$ 498.00	8.00%	$ 458.16
				Controller(s)		8.00%	$ -		8.00%	$ -
			340-3943	PERC3-DI,128MB,2-INT,0-EXT	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
				Floppy Drive(s)		8.00%	$ -		8.00%	$ -
			340-3961	3.5 in,1.44MB Floppy Drive	$ -	8.00%	$ -	$ -	8.00%	$ -
				Operating System(s)		8.00%	$ -		8.00%	$ -
			420-0991	PV775N Windows Powered SW	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-3960	Win SS 2K3,ENT SCSI,775/770	$ 2,999.00	8.00%	$ 2,759.08	$ 2,999.00	8.00%	$ 2,759.08
			420-3938	Win SS 2K3,ENT,775/770	$ 2,999.00	8.00%	$ 2,759.08	$ 2,999.00	8.00%	$ 2,759.08
			420-3937	Win SS 2K3,STD w/Print,775/770	$ 1,499.00	8.00%	$ 1,379.08	$ 1,499.00	8.00%	$ 1,379.08
			420-3936	Win SS 2K3,STD,775/770	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
				Network Adapter(s)		8.00%	$ -		8.00%	$ -
			430-0373	Broadcom NetXtreme 10/100/100	$ 119.00	8.00%	$ 109.48	$ 119.00	8.00%	$ 109.48
			430-8991	Dual On-Board NICS	$ -	8.00%	$ -	$ -	8.00%	$ -
			430-0377	Intel Dual Port 10/100	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			430-0371	Intel Pro 1000 NIC, Fiber	$ 795.00	8.00%	$ 731.40	$ 795.00	8.00%	$ 731.40
			430-0375	Intel Pro 1000T (Copper)	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
			430-0369	Intel Pro 100S	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				CD-ROM		8.00%	$ -		8.00%	$ -
			313-0317	24X CD-ROM	$ -	8.00%	$ -	$ -	8.00%	$ -
				Speakers		8.00%	$ -		8.00%	$ -
			340-3932	5 Bay HD Backplane	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			340-3933	5 Bay HD Split Backplane	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
				Documentation and Diskette(s)		8.00%	$ -		8.00%	$ -
			310-4417	39160 SCSI Card Documentation	$ 10.00	8.00%	$ 9.20	$ 10.00	8.00%	$ 9.20
			310-1989	Electronic Documentation Only	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1780	PRINTED DOCS,PV775N	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			310-4502	Printed Docs,PV775N,SS2003	$ 5.00	8.00%	$ 4.60	$ 5.00	8.00%	$ 4.60
				Additional Hard Drive(s)		8.00%	$ -		8.00%	$ -
			340-8259	3X146GB,U320,SCSI,1IN,10K	$ 2,697.00	8.00%	$ 2,481.24	$ 2,697.00	8.00%	$ 2,481.24
			340-9475	3X18G,U320,SCSI 1IN,15K	$ 747.00	8.00%	$ 687.24	$ 747.00	8.00%	$ 687.24
			340-9476	3X36G,U320,SCSI 1IN,10K	$ 747.00	8.00%	$ 687.24	$ 747.00	8.00%	$ 687.24
			340-9477	3X36G,U320,SCSI 1IN,15K	$ 1,647.00	8.00%	$ 1,515.24	$ 1,647.00	8.00%	$ 1,515.24
			340-9478	3X73G,U320,SCSI 1IN,10K	$ 1,797.00	8.00%	$ 1,653.24	$ 1,797.00	8.00%	$ 1,653.24
			340-9479	3X73G,U320,SCSI 1IN,15K	$ 2,997.00	8.00%	$ 2,757.24	$ 2,997.00	8.00%	$ 2,757.24
				Additional Controller(s)		8.00%	$ -		8.00%	$ -
			340-2191	Adaptec 39160 SCSI Controller	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			340-2489	PERC3-DC,128MB,0-INT,2-EXT	$ 879.00	8.00%	$ 808.68	$ 879.00	8.00%	$ 808.68
			340-2441	PERC3-QC,128MB,0-INT,4-EXT	$ 1,099.00	8.00%	$ 1,011.08	$ 1,099.00	8.00%	$ 1,011.08
			340-8157	PERC4,DC,128MB,0-INT,2-EXT (	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08

				Software 1		8.00%	$ -		8.00%	$ -
			420-3961	Services for Unix,WS3,PV77XN	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-0926	Storage Mgt Software,PV775N	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-3939	Storage Mgt SW,WS3,775/770N	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
				Options		8.00%	$ -		8.00%	$ -
			340-3945	MR1,ROMB 0,C3	$ -	8.00%	$ -	$ -	8.00%	$ -
			340-3955	MR1R5, ROMB R1/R5,C12	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-4111	No Rail Option	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1482	Rapid Rails	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-1714	Versa Rails	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
				Service		8.00%	$ -		8.00%	$ -
			310-3785	1Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-4520	1Yr EGOLD 4Hr,SW,NAS,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-5038	1Yr EGOLD 4Hr,SW,NAS,UNY	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
			902-5037	1Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-5039	1Yr EGOLD 4Hr,SW,NAS,UNY	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-3785	1Yr EGOLD 8Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-4530	1Yr EGOLD 8Hr,SW,NAS,UNY	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			902-5049	1Yr EGOLD 8Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-5038	1Yr EGOLD 8Hr,SW,NAS,UNY	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
			902-5039	1Yr EGOLD 8Hr,SW,NAS,UNY	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-3785	2Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3785	2Yr EGOLD 4Hr,SW,NAS,UNY	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-4520	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-4530	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			950-4531	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 958.00	8.00%	$ 881.36	$ 958.00	8.00%	$ 881.36
			950-5421	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-5048	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			902-5058	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 1,201.00	8.00%	$ 1,104.92	$ 1,201.00	8.00%	$ 1,104.92
			902-5058	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 1,201.00	8.00%	$ 1,104.92	$ 1,201.00	8.00%	$ 1,104.92
			902-5048	2Yr EGOLD 4Hr,SW,NAS,UNY	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-3785	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5142	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			950-5140	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3927	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-3917	3Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 1,901.00	8.00%	$ 1,748.92	$ 1,901.00	8.00%	$ 1,748.92
			310-3785	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5152	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 2,258.00	8.00%	$ 2,077.36	$ 2,258.00	8.00%	$ 2,077.36
			950-5150	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			902-3917	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 1,901.00	8.00%	$ 1,748.92	$ 1,901.00	8.00%	$ 1,748.92
			902-3927	3Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5120	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5170	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			310-3785	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5143	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-5140	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3918	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 2,752.00	8.00%	$ 2,531.84	$ 2,752.00	8.00%	$ 2,531.84
			902-3928	4Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			310-3785	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5153	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 3,858.00	8.00%	$ 3,549.36	$ 3,858.00	8.00%	$ 3,549.36
			950-5150	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			902-3928	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			902-3918	4Yr EGOLD 8Hr,SW,TAM,NAS,UI	$ 2,752.00	8.00%	$ 2,531.84	$ 2,752.00	8.00%	$ 2,531.84
			960-5120	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08

			960-5170	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			310-3785	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5144	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			950-5140	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3919	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 3,352.00	8.00%	$ 3,083.84	$ 3,352.00	8.00%	$ 3,083.84
			902-3929	5Yr EGOLD 4Hr,SW,TAM,NAS,UI	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			310-3785	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-5154	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 6,058.00	8.00%	$ 5,573.36	$ 6,058.00	8.00%	$ 5,573.36
			950-5150	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 1,340.00	8.00%	$ 1,232.80	$ 1,340.00	8.00%	$ 1,232.80
			902-3919	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 3,352.00	8.00%	$ 3,083.84	$ 3,352.00	8.00%	$ 3,083.84
			902-3929	5Yr EGOLD 8Hr,DL,TAM,NAS,UN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			960-5120	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			960-5170	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,1Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0650	REP,1Yr 4Hr 5x10 Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			960-1305	REP,1Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0660	REP,1Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0250	REP,1Yr NBD Parts	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			960-1305	REP,3Yr 2Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0670	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-4412	REP,3Yr 2Hr 7x24 Onsite,IGS	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-1305	REP,3Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0650	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-1412	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,3Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0660	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-1512	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-2547	REP,3Yr BRONZE NBD Onsite,DI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1305	REP,3Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4112	REP,3Yr BRONZE NBD Onsite,DI	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			960-1305	REP,3Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr BRONZE NBD Onsite,IG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0119	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 666.00	8.00%	$ 612.72	$ 666.00	8.00%	$ 612.72
			950-0158	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-0117	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			950-0660	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-1512	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-1305	REP,3Yr Limited Warranty,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0252	REP,3Yr Limited Warranty,IGS	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-4110	REP,3Yr Limited Warranty,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,3Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0250	REP,3Yr NBD Parts	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0252	REP,3Yr NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			950-0660	REP,3Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-0227	REP,3Yr SILVER 4Hr,DL,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-1512	REP,3Yr SILVER 4Hr,DL,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-2538	REP,4Yr BRONZE NBD Onsite,DI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,4Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -

			902-4110	REP,4Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,DI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			960-1305	REP,4Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,4Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,IG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			310-3785	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0158	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-0660	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-6119	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			950-4827	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			902-3233	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-0660	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-1637	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3233	REP,4Yr SILVER 4Hr,DL,IGS	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			960-2529	REP,5Yr BRONZE NBD Onsite,DI	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,5Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,5Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3214	REP,5Yr BRONZE NBD Onsite,DI	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			960-1305	REP,5Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,5Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3214	REP,5Yr BRONZE NBD Onsite,IG	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			310-3785	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0158	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,235.00	8.00%	$ 1,136.20	$ 1,235.00	8.00%	$ 1,136.20
			950-0660	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-5827	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-7119	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			902-3234	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			950-0660	REP,5Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-1537	REP,5Yr SILVER 4Hr,DL,IGS	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			902-3234	REP,5Yr SILVER 4Hr,DL,IGS	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
				Extended Service		8.00%	$ -		8.00%	$ -
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3241	REP,1Yr Ext 2Hr 7x24 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-3221	REP,1Yr Ext 4Hr 5x10 Onsite,IG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			902-3231	REP,1Yr Ext 4Hr 7x24 Onsite,IG	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-3211	REP,1Yr Ext NBD Onsite,IGS	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			902-4412	REP,2Yr Ext 2Hr 7x24 Onsite,IG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			902-1412	REP,2Yr Ext 4Hr 5x10 Onsite,IG	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-1512	REP,2Yr Ext 4Hr 7x24 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-4112	REP,2Yr Ext NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0252	REP,2Yr Ext NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3223	REP,3Yr Ext 4Hr 5x10 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-3233	REP,3Yr Ext 4Hr 7x24 Onsite,IG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-3213	REP,3Yr Ext NBD Onsite,IGS	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			902-3244	REP,4Yr Ext 2Hr 7x24 Onsite,IG	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-3224	REP,4Yr Ext 4Hr 5x10 Onsite,IG	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-3234	REP,4Yr Ext 4Hr 7x24 Onsite,IG	$ 2,099.00	8.00%	$ 1,931.08	$ 2,099.00	8.00%	$ 1,931.08
			902-3214	REP,4Yr Ext NBD Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
				Installation Service		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00

			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 1	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7719	PowerVault Installation, UNYSI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7718	PowerVault Installation, WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
				Service 2		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
			310-1587	BCC WARRANTY DOCUMENTS	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1969	NAS/SAN Clustering,PV75X,PV77	$ 1,000.00	8.00%	$ 920.00	$ 1,000.00	8.00%	$ 920.00
			310-4237	Non-Redundant Power Supply, A	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-4455	Power Cord,4 Met,Rack,EMF	$ 6.00	8.00%	$ 5.52	$ 6.00	8.00%	$ 5.52
			310-4324	Redundant Power Supplies, AC	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
				PowerVault 110T VS 160		8.00%	$ -		8.00%	$ -
				Base System(s)		8.00%	$ -		8.00%	$ -
			221-3837	PV110T,VS160,EXT	$ 1,900.00	8.00%	$ 1,748.00	$ 1,900.00	8.00%	$ 1,748.00
				Controller(s)		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P and 68P/68F	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			341-0129	CRD,CTL,39160,S,CC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
				Software 1		8.00%	$ -		8.00%	$ -
			420-2958	TAPEWARE,TBU SW,ENHANCE	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TAPEWARE,TBU SW,REM SRV	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRST	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
				Service		8.00%	$ -		8.00%	$ -
			960-5102	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-5100	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5150	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5152	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5100	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5103	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08

			960-5153	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			960-5150	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5104	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-5100	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5154	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-5150	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1300	REP,1Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1302	REP,3Yr NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1300	REP,3Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
				Extended Service		8.00%	$ -		8.00%	$ -
			900-9052	No Warranty Year 2-3	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			960-1302	REP,2Yr Ext NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			910-7139	LA Adv Enterp SW Supp,5Res,5Y	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
				Installation Service		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			910-7368	BRAZIL AUTOLOADER INSTL UN	$ 415.00	8.00%	$ 381.80	$ 415.00	8.00%	$ 381.80
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			910-1059	SVR STRGE Rack Mounting,UNI,	$ 178.00	8.00%	$ 163.76	$ 178.00	8.00%	$ 163.76
				Service 2		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08

			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
			341-0119	Tape,Media,VS160,10Pk	$ 890.00	8.00%	$ 818.80	$ 890.00	8.00%	$ 818.80
			341-0115	Tape,Media,VS160,1Pk	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
			341-0120	Tape,Media,VS160,20Pk	$ 1,780.00	8.00%	$ 1,637.60	$ 1,780.00	8.00%	$ 1,637.60
			341-0121	Tape,Media,VS160,30Pk	$ 2,670.00	8.00%	$ 2,456.40	$ 2,670.00	8.00%	$ 2,456.40
			341-0126	Tape,Media,VS160,50Pk	$ 4,450.00	8.00%	$ 4,094.00	$ 4,450.00	8.00%	$ 4,094.00
			341-0116	Tape,Media,VS160,5Pk	$ 890.00	8.00%	$ 818.80	$ 890.00	8.00%	$ 818.80
			341-0128	Tape,Media,VS160,70Pk	$ 6,230.00	8.00%	$ 5,731.60	$ 6,230.00	8.00%	$ 5,731.60
				PowerVault 110T LTO-2 External Tape Drive		8.00%	$ -		8.00%	$ -
				Base System(s)		8.00%	$ -		8.00%	$ -
			221-2741	PV110T,LTO-2,200/400GB,EXT	$ 4,451.00	8.00%	$ 4,094.92	$ 4,451.00	8.00%	$ 4,094.92
				Controller(s)		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P and 68P/68F	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			340-6288	CRD,CTL,39160,SCSI	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
				Software 1		8.00%	$ -		8.00%	$ -
			420-2838	CA,ArcServe Server,PwrSte	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	Ver Onl Bkup Pack,PwrSte	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	Ver Professional,PwrSte	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	Ver Remote Server,PwrSte	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	Veritas Server,PwrSte	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
				Service		8.00%	$ -		8.00%	$ -
			960-5100	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5102	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5152	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-5150	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5103	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			960-5100	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5150	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5153	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5104	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-5100	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5150	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5154	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1300	REP,1Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1300	REP,3Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			960-1302	REP,3Yr NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
				Extended Service		8.00%	$ -		8.00%	$ -
			900-9052	No Warranty Year 2-3	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			960-1302	REP,2Yr Ext NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
				Installation Service		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00

			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			910-1059	SVR STRGE Rack Mounting,UNI,	$ 178.00	8.00%	$ 163.76	$ 178.00	8.00%	$ 163.76
				Service 2		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
			340-8700	Tape,Media,LTO-2,200/400G,100	$ 14,000.00	8.00%	$ 12,880.00	$ 14,000.00	8.00%	$ 12,880.00
			340-8694	Tape,Media,LTO-2,200/400G,10P	$ 1,400.00	8.00%	$ 1,288.00	$ 1,400.00	8.00%	$ 1,288.00
			340-8695	Tape,Media,LTO-2,200/400G,15P	$ 2,100.00	8.00%	$ 1,932.00	$ 2,100.00	8.00%	$ 1,932.00
			340-8692	Tape,Media,LTO-2,200/400G,1Pk	$ 140.00	8.00%	$ 128.80	$ 140.00	8.00%	$ 128.80
			340-8696	Tape,Media,LTO-2,200/400G,20P	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			340-8697	Tape,Media,LTO-2,200/400G,30P	$ 4,200.00	8.00%	$ 3,864.00	$ 4,200.00	8.00%	$ 3,864.00
			340-8698	Tape,Media,LTO-2,200/400G,50P	$ 7,000.00	8.00%	$ 6,440.00	$ 7,000.00	8.00%	$ 6,440.00
			340-8693	Tape,Media,LTO-2,200/400G,5Pk	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
			340-8699	Tape,Media,LTO-2,200/400G,75P	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
				PowerVault 110T SDLT 320 External Drive		8.00%	$ -		8.00%	$ -
				Base System(s)		8.00%	$ -		8.00%	$ -
			221-2134	PV110T,SDLT,160/320GB,EXT	$ 4,049.00	8.00%	$ 3,725.08	$ 4,049.00	8.00%	$ 3,725.08
				Controller(s)		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P & 68P/68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			340-6288	CRD,CTL,39160,S,CC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
				Software 1		8.00%	$ -		8.00%	$ -
			420-2838	CA,ARCSERVE SERVER,PWR-S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTE	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08

				Service		8.00%	$ -		8.00%	$ -
			960-5102	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-5100	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5150	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5152	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5100	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5103	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5150	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5153	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5104	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-5100	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5150	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5154	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1300	REP,1Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1300	REP,3Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1302	REP,3Yr NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
				Extended Service		8.00%	$ -		8.00%	$ -
			900-9052	No Warranty Year 2-3	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			960-1302	REP,2Yr Ext NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			910-0339	LA, OSTS 6HR 7X24 W/GOLD,UN	$ 1,799.00	8.00%	$ 1,655.08	$ 1,799.00	8.00%	$ 1,655.08
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08

			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			910-1059	SVR STRGE Rack Mounting,UNI,	$ 178.00	8.00%	$ 163.76	$ 178.00	8.00%	$ 163.76
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-3718	SDLT Media Labels, 337 to 1008	$ 366.00	8.00%	$ 336.72	$ 366.00	8.00%	$ 336.72
			310-3716	SDLT Media Labels, 337 to 560	$ 122.00	8.00%	$ 112.24	$ 122.00	8.00%	$ 112.24
			310-3717	SDLT Media Labels, 337 to 784	$ 244.00	8.00%	$ 224.48	$ 244.00	8.00%	$ 224.48
			340-7446	Tape,Media,SDLT220/SDLT320,1	$ 1,489.00	8.00%	$ 1,369.88	$ 1,489.00	8.00%	$ 1,369.88
			340-7469	Tape,Media,SDLT220/SDLT320,1	$ 2,229.00	8.00%	$ 2,050.68	$ 2,229.00	8.00%	$ 2,050.68
			340-7470	Tape,Media,SDLT220/SDLT320,2	$ 2,979.00	8.00%	$ 2,740.68	$ 2,979.00	8.00%	$ 2,740.68
			340-7471	Tape,Media,SDLT220/SDLT320,3	$ 4,469.00	8.00%	$ 4,111.48	$ 4,469.00	8.00%	$ 4,111.48
			340-7472	Tape,Media,SDLT220/SDLT320,5	$ 7,449.00	8.00%	$ 6,853.08	$ 7,449.00	8.00%	$ 6,853.08
			340-7445	Tape,Media,SDLT220/SDLT320,5	$ 739.00	8.00%	$ 679.88	$ 739.00	8.00%	$ 679.88
			340-7473	Tape,Media,SDLT220/SDLT320,7	$ 11,169.00	8.00%	$ 10,275.48	$ 11,169.00	8.00%	$ 10,275.48
			340-7474	TapeMedia,SDLT220/SDLT320,1(	$ 14,899.00	8.00%	$ 13,707.08	$ 14,899.00	8.00%	$ 13,707.08
PowerVault 110T LTO-1 External Tape Drive				**PowerVault 110T LTO-1 External Tape Drive**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2728	PV110T,LTO-1,100/200GB,EXT	$ 3,151.00	8.00%	$ 2,898.92	$ 3,151.00	8.00%	$ 2,898.92
				Controller(s)		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P and 68P/68F	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			340-6288	CRD,CTL,39160,SCSI	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2838	CA,ArcServe Server,PwrSte	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	Ver Onl Bkup Pack,PwrSte	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	Ver Professional,PwrSte	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	Ver Remote Server,PwrSte	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	Veritas Server,PwrSte	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5100	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5102	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5150	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5152	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5103	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			960-5100	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5150	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5153	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5100	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5104	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5150	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5154	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08

			970-9778	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1300	REP,1Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1300	REP,3Yr NBD Parts	$ 40.00	8.00%	$ 36.80	$ 40.00	8.00%	$ 36.80
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1302	REP,3Yr NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9052	No Warranty Year 2-3	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			960-1302	REP,2Yr Ext NBD Parts	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
			910-1059	SVR STRGE Rack Mounting,UNI,	$ 178.00	8.00%	$ 163.76	$ 178.00	8.00%	$ 163.76
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			340-7444	Tape,Media,LTO1,100/200G,100F	$ 7,999.00	8.00%	$ 7,359.08	$ 7,999.00	8.00%	$ 7,359.08
			340-7438	Tape,Media,LTO1,100/200G,10PK	$ 889.00	8.00%	$ 817.88	$ 889.00	8.00%	$ 817.88
			340-7439	Tape,Media,LTO1,100/200G,15PK	$ 1,329.00	8.00%	$ 1,222.68	$ 1,329.00	8.00%	$ 1,222.68
			340-7235	Tape,Media,LTO1,100/200G,1Pk	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
			340-7440	Tape,Media,LTO1,100/200G,20PK	$ 1,779.00	8.00%	$ 1,636.68	$ 1,779.00	8.00%	$ 1,636.68
			340-7441	Tape,Media,LTO1,100/200G,30PK	$ 2,669.00	8.00%	$ 2,455.48	$ 2,669.00	8.00%	$ 2,455.48
			340-7442	Tape,Media,LTO1,100/200G,50PK	$ 4,449.00	8.00%	$ 4,093.08	$ 4,449.00	8.00%	$ 4,093.08

			340-7437	Tape,Media,LTO1,100/200G,5Pk	$ 439.00	8.00%	$ 403.88	$ 439.00	8.00%	$ 403.88
			340-7443	Tape,Media,LTO1,100/200G,75Pk	$ 6,669.00	8.00%	$ 6,135.48	$ 6,669.00	8.00%	$ 6,135.48
PowerVault 112T				**PowerVault 112T**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3794	PV112,1U,DLTVS160,80/160G,1	$ 2,898.00	8.00%	$ 2,666.16	$ 2,898.00	8.00%	$ 2,666.16
			221-3795	PV112,1U,DLTVS160,80/160G,2	$ 3,822.57	8.00%	$ 3,516.76	$ 3,822.57	8.00%	$ 3,516.76
			221-0700	PV112,1U,DLTVS80,40/80G,1 Dr	$ 1,949.00	8.00%	$ 1,793.08	$ 1,949.00	8.00%	$ 1,793.08
			221-0701	PV112,1U,DLTVS80,40/80G,2 Dr	$ 2,849.00	8.00%	$ 2,621.08	$ 2,849.00	8.00%	$ 2,621.08
			221-0698	PV112T,1U,DDS4,20/40G,1 Drive	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			221-0699	PV112T,1U,DDS4,20/40G,2 Drive	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P & 68P/68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			340-6288	CRD,CTL,39160,S,CC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			310-1848	PV112T,CBL,68P,SCSI,U160,1M	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2838	CA,ARCSERVE SERVER,PWR-S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-1815	2Post Rails for Non-Dell Rack	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
			310-1445	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1813	RapidRails for Dell Rack	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-1814	VersaRails for Non-Dell Rack	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
				Additional Options		8.00%	$ -		8.00%	$ -
			310-1815	2Post Rails for Non-Dell Rack	$ 129.00	8.00%	$ 118.68	$ 129.00	8.00%	$ 118.68
			310-1445	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1813	RapidRails for Dell Rack	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-1814	VersaRails for Non-Dell Rack	$ 109.00	8.00%	$ 100.28	$ 109.00	8.00%	$ 100.28
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5110	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5142	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5162	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-5160	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9787	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5110	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5113	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5163	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 899.00	8.00%	$ 827.08	$ 899.00	8.00%	$ 827.08
			960-5160	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9779	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5114	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			960-5110	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5160	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 350.00	8.00%	$ 322.00	$ 350.00	8.00%	$ 322.00
			960-5164	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			970-9778	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9052	No Warranty Year 2-3	$ 79.00	8.00%	$ 72.68	$ 79.00	8.00%	$ 72.68
			950-4892	REP,2Yr Ext NBD Parts	$ 70.00	8.00%	$ 64.40	$ 70.00	8.00%	$ 64.40
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08

			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-0137	PowerVault Installation, UNYSI	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-0127	PowerVault Installation, WANG	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			340-1895	DDS4,20/40G,1 TAPE MEDIA	$ 19.99	8.00%	$ 18.39	$ 19.99	8.00%	$ 18.39
			340-1895	Tape, Media for DDS4, 20/40GB,	$ 19.99	8.00%	$ 18.39	$ 19.99	8.00%	$ 18.39
			340-1758	Tape, Media for DLT VS80, 40/8	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			340-7188	Tape, Media for DLT VS80, 40/8	$ 345.00	8.00%	$ 317.40	$ 345.00	8.00%	$ 317.40
			340-7409	Tape,Media,DDS4,20/40G,10Pk	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			340-7410	Tape,Media,DDS4,20/40G,15Pk	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			340-7411	Tape,Media,DDS4,20/40G,20Pk	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			340-7413	Tape,Media,DDS4,20/40G,30Pk	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			340-7414	Tape,Media,DDS4,20/40G,50Pk	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			340-7405	Tape,Media,DDS4,20/40G,5Pk	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			340-7400	Tape,Media,DLTVS80,40/80G,10F	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			340-7401	Tape,Media,DLTVS80,40/80G,15F	$ 1,029.00	8.00%	$ 946.68	$ 1,029.00	8.00%	$ 946.68
			340-7402	Tape,Media,DLTVS80,40/80G,20F	$ 1,379.00	8.00%	$ 1,268.68	$ 1,379.00	8.00%	$ 1,268.68
			340-7403	Tape,Media,DLTVS80,40/80G,30F	$ 2,069.00	8.00%	$ 1,903.48	$ 2,069.00	8.00%	$ 1,903.48
			340-7404	Tape,Media,DLTVS80,40/80G,50F	$ 3,449.00	8.00%	$ 3,173.08	$ 3,449.00	8.00%	$ 3,173.08
PowerVault 122T DLVS80 Autoloader				**PowerVault 122T DLVS80 Autoloader**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			220-9770	PV122T,2U,TVS80,40/80G,NO BC	$ 3,947.00	8.00%	$ 3,631.24	$ 3,947.00	8.00%	$ 3,631.24
			220-9771	PV122T,2U,TVS80,40/80G,WITH	$ 4,947.00	8.00%	$ 4,551.24	$ 4,947.00	8.00%	$ 4,551.24
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P & 68P/68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			340-6288	CRD,CTL,39160,S,CC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2838	CA,ARCSERVE SERVER,PWR-S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2957	TapeWare,TBU Sware,Srver Suite	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-1738	2-POST Rails,2U,PV122T	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-1660	3rd Party Rails,2U,PV122T	$ 119.00	8.00%	$ 109.48	$ 119.00	8.00%	$ 109.48
			310-1658	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1659	Rpd Rails for Dell Rack,PV122T	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5140	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5200	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5140	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08

			960-5200	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5140	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-5200	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			902-7550	REP,1Yr 4Hr 5x10 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,1Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-7450	REP,1Yr 4Hr 7x24 Onsite,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-1305	REP,1Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,1Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0250	REP,1Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1305	REP,3Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-7550	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-1412	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			960-1305	REP,3Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-1512	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-7450	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-2547	REP,3Yr BRONZE NBD Onsite,DI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1305	REP,3Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4112	REP,3Yr BRONZE NBD Onsite,DI	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			960-1305	REP,3Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr BRONZE NBD Onsite,IG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0117	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			950-0148	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 535.00	8.00%	$ 492.20	$ 535.00	8.00%	$ 492.20
			950-0119	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 666.00	8.00%	$ 612.72	$ 666.00	8.00%	$ 612.72
			902-1512	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-7450	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-0252	REP,3Yr Limited Warranty,IGS	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			960-1305	REP,3Yr Limited Warranty,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr Limited Warranty,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,3Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0252	REP,3Yr NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			950-0250	REP,3Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0227	REP,3Yr SILVER 4Hr,DL,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-1512	REP,3Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-7450	REP,3Yr SILVER 4Hr,DL,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-2538	REP,4Yr BRONZE NBD Onsite,DI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,4Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3213	REP,4Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-4110	REP,4Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,4Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,4Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0148	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 535.00	8.00%	$ 492.20	$ 535.00	8.00%	$ 492.20
			950-4827	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			950-6119	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-3233	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-7450	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-1637	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-7450	REP,4Yr SILVER 4Hr,DL,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08

			902-3233	REP,4Yr SILVER 4Hr,DL,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-2529	REP,5Yr BRONZE NBD Onsite,DI	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,5Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-3214	REP,5Yr BRONZE NBD Onsite,DI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			902-4110	REP,5Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,5Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,5Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3214	REP,5Yr BRONZE NBD Onsite,IG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			310-3785	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0148	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 535.00	8.00%	$ 492.20	$ 535.00	8.00%	$ 492.20
			950-5827	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-7119	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			902-3234	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-7450	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-1537	REP,5Yr SILVER 4Hr,DL,IGS	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			902-3234	REP,5Yr SILVER 4Hr,DL,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-7450	REP,5Yr SILVER 4Hr,DL,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3221	REP,1Yr Ext 4Hr 5x10 Onsite,IG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			902-3231	REP,1Yr Ext 4Hr 7x24 Onsite,IG	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-3211	REP,1Yr Ext NBD Onsite,IGS	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-1412	REP,2Yr Ext 4Hr 5x10 Onsite,IG	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-1512	REP,2Yr Ext 4Hr 7x24 Onsite,IG	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-4112	REP,2Yr Ext NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0252	REP,2Yr Ext NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			902-3223	REP,3Yr Ext 4Hr 5x10 Onsite,IG	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3233	REP,3Yr Ext 4Hr 7x24 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-3213	REP,3Yr Ext NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3224	REP,4Yr Ext 4Hr 5x10 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-3234	REP,4Yr Ext 4Hr 7x24 Onsite,IG	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-3214	REP,4Yr Ext NBD Onsite,IGS	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00

			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-0137	PowerVault Installation, UNYSI	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-0127	PowerVault Installation, WANG	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-6368	PV12xT Install,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			900-5368	PV12xT Install,WANG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			340-1758	Tape, Media for DLT VS80, 40/8	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			340-7188	Tape, Media for DLT VS80, 40/8	$ 345.00	8.00%	$ 317.40	$ 345.00	8.00%	$ 317.40
			340-7400	Tape,Media,DLTVS80,40/80G,10F	$ 689.00	8.00%	$ 633.88	$ 689.00	8.00%	$ 633.88
			340-7401	Tape,Media,DLTVS80,40/80G,15F	$ 1,029.00	8.00%	$ 946.68	$ 1,029.00	8.00%	$ 946.68
			340-7402	Tape,Media,DLTVS80,40/80G,20F	$ 1,379.00	8.00%	$ 1,268.68	$ 1,379.00	8.00%	$ 1,268.68
			340-7403	Tape,Media,DLTVS80,40/80G,30F	$ 2,069.00	8.00%	$ 1,903.48	$ 2,069.00	8.00%	$ 1,903.48
			340-7404	Tape,Media,DLTVS80,40/80G,50F	$ 3,449.00	8.00%	$ 3,173.08	$ 3,449.00	8.00%	$ 3,173.08
PowerVault 122T SDLT320				**PowerVault 122T SDLT320**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3653	PV122T,2U,SDLT320,160/320G,N	$ 6,899.00	8.00%	$ 6,347.08	$ 6,899.00	8.00%	$ 6,347.08
			221-3654	PV122T,2U,SDLT320,160/320G,w	$ 7,899.00	8.00%	$ 7,267.08	$ 7,899.00	8.00%	$ 7,267.08
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-6288	CRD,CTL,39160,S,CC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P and 68P/68F	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTE	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2835	VERITAS SAN,PWRSTE	$ 2,299.00	8.00%	$ 2,115.08	$ 2,299.00	8.00%	$ 2,115.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-1660	3rd Party Rails,2U,PV122T	$ 119.00	8.00%	$ 109.48	$ 119.00	8.00%	$ 109.48
			310-1658	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1659	Rpd Rails for Dell Rack,PV122T	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5140	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5200	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5140	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5200	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-5140	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08

			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-5200	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,1Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-7550	REP,1Yr 4Hr 5x10 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,1Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-7450	REP,1Yr 4Hr 7x24 Onsite,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-1305	REP,1Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,1Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0250	REP,1Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			960-1305	REP,3Yr 4Hr 5x10 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-1412	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-7550	REP,3Yr 4Hr 5x10 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,3Yr 4Hr 7x24 Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-1512	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-7450	REP,3Yr 4Hr 7x24 Onsite,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-2547	REP,3Yr BRONZE NBD Onsite,DI	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-1305	REP,3Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr BRONZE NBD Onsite,DI	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,3Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr BRONZE NBD Onsite,IG	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0119	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 666.00	8.00%	$ 612.72	$ 666.00	8.00%	$ 612.72
			950-0117	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			950-0148	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 535.00	8.00%	$ 492.20	$ 535.00	8.00%	$ 492.20
			902-7450	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			902-1512	REP,3Yr GOLD 4Hr,DL,TAM,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			950-0252	REP,3Yr Limited Warranty,IGS	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			960-1305	REP,3Yr Limited Warranty,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,3Yr Limited Warranty,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,3Yr NBD Onsite,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4112	REP,3Yr NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			902-4110	REP,3Yr NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0250	REP,3Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			950-0252	REP,3Yr NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0227	REP,3Yr SILVER 4Hr,DL,IGS	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			902-1512	REP,3Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-7450	REP,3Yr SILVER 4Hr,DL,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-2538	REP,4Yr BRONZE NBD Onsite,DI	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-1305	REP,4Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,4Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			960-1305	REP,4Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,4Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3213	REP,4Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0148	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 535.00	8.00%	$ 492.20	$ 535.00	8.00%	$ 492.20
			950-4827	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			950-6119	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-3233	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-7450	REP,4Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-1637	REP,4Yr SILVER 4Hr,DL,IGS	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3233	REP,4Yr SILVER 4Hr,DL,IGS	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-7450	REP,4Yr SILVER 4Hr,DL,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-2529	REP,5Yr BRONZE NBD Onsite,DI	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-1305	REP,5Yr BRONZE NBD Onsite,DI	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-4110	REP,5Yr BRONZE NBD Onsite,DI	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3214	REP,5Yr BRONZE NBD Onsite,DI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			960-1305	REP,5Yr BRONZE NBD Onsite,IG	$ -	8.00%	$ -	$ -	8.00%	$ -

			902-3214	REP,5Yr BRONZE NBD Onsite,IG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			902-4110	REP,5Yr BRONZE NBD Onsite,IG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-3785	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0148	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 535.00	8.00%	$ 492.20	$ 535.00	8.00%	$ 492.20
			950-5827	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-7119	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 1,332.00	8.00%	$ 1,225.44	$ 1,332.00	8.00%	$ 1,225.44
			902-3234	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-7450	REP,5Yr GOLD 4Hr,DL,TAM,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			950-1537	REP,5Yr SILVER 4Hr,DL,IGS	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			902-3234	REP,5Yr SILVER 4Hr,DL,IGS	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-7450	REP,5Yr SILVER 4Hr,DL,IGS	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			950-0262	BSD,2Yr Ext NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-3221	REP,1Yr Ext 4Hr 5x10 Onsite,IG	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			902-3231	REP,1Yr Ext 4Hr 7x24 Onsite,IG	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-3211	REP,1Yr Ext NBD Onsite,IGS	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			902-1412	REP,2Yr Ext 4Hr 5x10 Onsite,IG	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			902-1512	REP,2Yr Ext 4Hr 7x24 Onsite,IG	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-4112	REP,2Yr Ext NBD Onsite,IGS	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0252	REP,2Yr Ext NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			902-3223	REP,3Yr Ext 4Hr 5x10 Onsite,IG	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			902-3233	REP,3Yr Ext 4Hr 7x24 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-3213	REP,3Yr Ext NBD Onsite,IGS	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			902-3224	REP,4Yr Ext 4Hr 5x10 Onsite,IG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			902-3234	REP,4Yr Ext 4Hr 7x24 Onsite,IG	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			902-3214	REP,4Yr Ext NBD Onsite,IGS	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-0137	PowerVault Installation, UNYSI	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-0127	PowerVault Installation, WANG	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-6368	PV12xT Install,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08

			900-5368	PV12xT Install,WANG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-3718	SDLT MEDIA LABELS, 337 TO 1(	$ 366.00	8.00%	$ 336.72	$ 366.00	8.00%	$ 336.72
			310-3716	SDLT MEDIA LABELS, 337 TO 5(	$ 122.00	8.00%	$ 112.24	$ 122.00	8.00%	$ 112.24
			310-3717	SDLT MEDIA LABELS, 337 TO 7(	$ 244.00	8.00%	$ 224.48	$ 244.00	8.00%	$ 224.48
			340-7446	Tape,Media,SDLT220/SDLT320,1	$ 1,489.00	8.00%	$ 1,369.88	$ 1,489.00	8.00%	$ 1,369.88
			340-7469	Tape,Media,SDLT220/SDLT320,1	$ 2,229.00	8.00%	$ 2,050.68	$ 2,229.00	8.00%	$ 2,050.68
			340-7845	Tape,Media,SDLT220/SDLT320,1	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			340-7470	Tape,Media,SDLT220/SDLT320,2	$ 2,979.00	8.00%	$ 2,740.68	$ 2,979.00	8.00%	$ 2,740.68
			340-7471	Tape,Media,SDLT220/SDLT320,3	$ 4,469.00	8.00%	$ 4,111.48	$ 4,469.00	8.00%	$ 4,111.48
			340-7472	Tape,Media,SDLT220/SDLT320,5	$ 7,449.00	8.00%	$ 6,853.08	$ 7,449.00	8.00%	$ 6,853.08
			340-7445	Tape,Media,SDLT220/SDLT320,5	$ 739.00	8.00%	$ 679.88	$ 739.00	8.00%	$ 679.88
			340-3752	TAPE,MGNTC,SDLT	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			340-7474	TapeMedia,SDLT220/SDLT320,1(	$ 14,899.00	8.00%	$ 13,707.08	$ 14,899.00	8.00%	$ 13,707.08
Additional Options - 2				**Additional Options - 2**		8.00%	$ -		8.00%	$ -
			340-3752	TAPE,MGNTC,SDLT	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
PowerVault 122T LTO				**PowerVault 122T LTO**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-1848	1PV122T,2U,LTO,100/200G,w/ B(	$ 7,899.00	8.00%	$ 7,267.08	$ 7,899.00	8.00%	$ 7,267.08
			221-1258	PV122T,2U,LTO,100/200G,NO B(	$ 6,899.00	8.00%	$ 6,347.08	$ 6,899.00	8.00%	$ 6,347.08
				Controller(s)		8.00%	$ -		8.00%	$ -
			310-1662	CBL KIT,VHDCI/68P & 68P/68P	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			340-6288	CRD,CTL,39160,S,CC	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2838	CA,ARCSERVE SERVER,PWR-S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2957	TapeWare,TBU Sware,Srver Suite	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-1738	2-POST Rails,2U,PV122T	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-1660	3rd Party Rails,2U,PV122T	$ 119.00	8.00%	$ 109.48	$ 119.00	8.00%	$ 109.48
			310-1658	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1659	Rpd Rails for Dell Rack,PV122T	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Additional Options				**Additional Options**		8.00%	$ -		8.00%	$ -
			310-1738	2-POST Rails,2U,PV122T	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-1660	3rd Party Rails,2U,PV122T	$ 119.00	8.00%	$ 109.48	$ 119.00	8.00%	$ 109.48
			310-1658	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-1659	Rpd Rails for Dell Rack,PV122T	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5140	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5200	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5140	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08

			960-5200	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-2107	5YR PLA,200-499,NBD,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-6170	5YR PLA,200-499,NBD,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			900-6174	5YR PLA,200-499,NBD,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			960-5140	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-5200	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7719	PowerVault Installation, UNYSI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7718	PowerVault Installation, WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-6368	PV12xT Install,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			900-5368	PV12xT Install,WANG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
				Additional Options - 1		8.00%	$ -		8.00%	$ -
Additional Options - 1			340-7235	LTO,100/200G,1 TAPE MEDIA	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88

			340-7235	Tape, Media for LTO, 100/200GB	$ 89.00	8.00%	$ 81.88	$ 89.00	8.00%	$ 81.88
			340-7444	Tape,Media,LTO,100/200G,100Pk	$ 7,999.00	8.00%	$ 7,359.08	$ 7,999.00	8.00%	$ 7,359.08
			340-7438	Tape,Media,LTO,100/200G,10Pk	$ 889.00	8.00%	$ 817.88	$ 889.00	8.00%	$ 817.88
			340-7439	Tape,Media,LTO,100/200G,15Pk	$ 1,329.00	8.00%	$ 1,222.68	$ 1,329.00	8.00%	$ 1,222.68
			340-7440	Tape,Media,LTO,100/200G,20Pk	$ 1,779.00	8.00%	$ 1,636.68	$ 1,779.00	8.00%	$ 1,636.68
			340-7441	Tape,Media,LTO,100/200G,30Pk	$ 2,669.00	8.00%	$ 2,455.48	$ 2,669.00	8.00%	$ 2,455.48
			340-7442	Tape,Media,LTO,100/200G,50Pk	$ 4,449.00	8.00%	$ 4,093.08	$ 4,449.00	8.00%	$ 4,093.08
			340-7437	Tape,Media,LTO,100/200G,5Pk	$ 439.00	8.00%	$ 403.88	$ 439.00	8.00%	$ 403.88
			340-7443	Tape,Media,LTO,100/200G,75Pk	$ 6,669.00	8.00%	$ 6,135.48	$ 6,669.00	8.00%	$ 6,135.48
PowerVault 136T LTO-2				**PowerVault 136T LTO-2**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2889	PV136T,LTO-2,200/400G,DeskTo	$ 15,297.00	8.00%	$ 14,073.24	$ 15,297.00	8.00%	$ 14,073.24
			221-2890	PV136T,LTO-2,200/400G,Rack	$ 15,097.00	8.00%	$ 13,889.24	$ 15,097.00	8.00%	$ 13,889.24
Additional Processor(s)				**Additional Processor(s)**		8.00%	$ -		8.00%	$ -
			340-6779	18 Slot Column	$ -	8.00%	$ -	$ -	8.00%	$ -
			340-2624	36 Slot Column	$ 3,173.08	8.00%	$ 2,919.23	$ 3,173.08	8.00%	$ 2,919.23
			340-2625	54 Slot Column	$ 6,346.15	8.00%	$ 5,838.46	$ 6,346.15	8.00%	$ 5,838.46
Memory				**Memory**		8.00%	$ -		8.00%	$ -
			340-2627	1 Slot Mailbox	$ 288.46	8.00%	$ 265.38	$ 288.46	8.00%	$ 265.38
			340-2628	12 Slot Mailbox	$ 3,173.08	8.00%	$ 2,919.23	$ 3,173.08	8.00%	$ 2,919.23
Controller(s)				**Controller(s)**		8.00%	$ -		8.00%	$ -
			340-2634	CRD,CTL,39160,SCSI	$ 376.46	8.00%	$ 346.34	$ 376.46	8.00%	$ 346.34
			340-8190	Fiber Channel Bridge,FC2,180MB	$ 10,199.00	8.00%	$ 9,383.08	$ 10,199.00	8.00%	$ 9,383.08
			341-0064	Fiber Channel Bridge,FC2,210MB	$ 10,499.00	8.00%	$ 9,659.08	$ 10,499.00	8.00%	$ 9,659.08
Tape Backup(s)				**Tape Backup(s)**		8.00%	$ -		8.00%	$ -
			340-8779	1 Drive, LTO-2, 200/400GB	$ 144.23	8.00%	$ 132.69	$ 144.23	8.00%	$ 132.69
			340-8780	2 Drives, LTO-2, 200/400GB	$ 5,132.18	8.00%	$ 4,721.61	$ 5,132.18	8.00%	$ 4,721.61
			340-8781	3 Drives, LTO-2, 200/400GB	$ 10,120.12	8.00%	$ 9,310.51	$ 10,120.12	8.00%	$ 9,310.51
			340-8782	4 Drives, LTO-2, 200/400GB	$ 15,107.97	8.00%	$ 13,899.33	$ 15,107.97	8.00%	$ 13,899.33
			340-8783	5 Drives, LTO-2, 200/400GB	$ 20,096.01	8.00%	$ 18,488.33	$ 20,096.01	8.00%	$ 18,488.33
			340-8784	6 Drives, LTO-2, 200/400GB	$ 25,083.96	8.00%	$ 23,077.24	$ 25,083.96	8.00%	$ 23,077.24
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-4707	2x2M MULTI-MODE FC CABLE L	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-4708	2x5M MULTI-MODE FC CABLE L	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-4628	TWO MLTI-MDE FC CBL LC-LC 1	$ 520.00	8.00%	$ 478.40	$ 520.00	8.00%	$ 478.40
			310-1948	TWO MLTI-MDE FC CBL SC-LC 1	$ 500.00	8.00%	$ 460.00	$ 500.00	8.00%	$ 460.00
			310-1942	TWO MLTI-MDE FC CBL SC-SC 1	$ 398.00	8.00%	$ 366.16	$ 398.00	8.00%	$ 366.16
			310-4612	TWO MULTI-MDE FC CBL LC-LC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
			310-4614	TWO MULTI-MDE FC CBL LC-LC	$ 230.00	8.00%	$ 211.60	$ 230.00	8.00%	$ 211.60
			310-4617	TWO MULTI-MDE FC CBL LC-LC	$ 380.00	8.00%	$ 349.60	$ 380.00	8.00%	$ 349.60
			310-1945	TWO MULTI-MDE FC CBL SC-LC	$ 170.00	8.00%	$ 156.40	$ 170.00	8.00%	$ 156.40
			310-1946	TWO MULTI-MDE FC CBL SC-LC	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
			310-1947	TWO MULTI-MDE FC CBL SC-LC	$ 360.00	8.00%	$ 331.20	$ 360.00	8.00%	$ 331.20
			310-1939	TWO MULTI-MDE FC CBL SC-SC	$ 158.00	8.00%	$ 145.36	$ 158.00	8.00%	$ 145.36
			310-1940	TWO MULTI-MDE FC CBL SC-SC	$ 178.00	8.00%	$ 163.76	$ 178.00	8.00%	$ 163.76
			310-1941	TWO MULTI-MDE FC CBL SC-SC	$ 318.00	8.00%	$ 292.56	$ 318.00	8.00%	$ 292.56
			310-1943	TWO MULTI-MODE FC CBL SC-L	$ 130.00	8.00%	$ 119.60	$ 130.00	8.00%	$ 119.60
			310-1944	TWO MULTI-MODE FC CBL SC-L	$ 150.00	8.00%	$ 138.00	$ 150.00	8.00%	$ 138.00
			310-1937	TWO MULTI-MODE FC CBL SC-S	$ 130.00	8.00%	$ 119.60	$ 130.00	8.00%	$ 119.60
			310-1938	TWO MULTI-MODE FC CBL SC-S	$ 200.00	8.00%	$ 184.00	$ 200.00	8.00%	$ 184.00
				Software 1		8.00%	$ -		8.00%	$ -
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-3668	VERITAS NBU-Client Pack Lic Ke	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3672	VERITAS NBU-Client Pack Lic Ke	$ 797.00	8.00%	$ 733.24	$ 797.00	8.00%	$ 733.24
			420-3667	VERITAS NBU-DB Pack Lic Keys	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3673	VERITAS NBU-DB Pack Lic Keys	$ 1,997.00	8.00%	$ 1,837.24	$ 1,997.00	8.00%	$ 1,837.24
			420-3670	VERITAS NBU-Drive Pack Lic Key	$ 2,297.00	8.00%	$ 2,113.24	$ 2,297.00	8.00%	$ 2,113.24
			420-3664	VERITAS NBU-Drive Pack Lic Key	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3508	VERITAS NBU-Master/Media SVF	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			420-3660	VERITAS NBU-Master/Media SVF	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Master/Media SVF	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44

			420-3661	VERITAS NBU-Media Only SVR L	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3660	VERITAS NBU-Media Only SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3671	VERITAS NBU-SAN Drive Pack L	$ 4,997.00	8.00%	$ 4,597.24	$ 4,997.00	8.00%	$ 4,597.24
			420-3666	VERITAS NBU-SAN Drive Pack L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3669	VERITAS NBU-SAN Media SVR L	$ 2,897.00	8.00%	$ 2,665.24	$ 2,897.00	8.00%	$ 2,665.24
			420-3665	VERITAS NBU-SAN Media SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-2835	VERITAS SAN,PWRSTE	$ 2,299.00	8.00%	$ 2,115.08	$ 2,299.00	8.00%	$ 2,115.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-0552	3rd Pty Rails, Non Dell Rack	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			310-0550	Non-Redundant Power Supply	$ 28.85	8.00%	$ 26.54	$ 28.85	8.00%	$ 26.54
			310-0551	RapidRails for Dell Rack	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			310-0522	Redundant Power Supply	$ 865.38	8.00%	$ 796.15	$ 865.38	8.00%	$ 796.15
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-3128	3YR PLA,200-499,4HR/24x7,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3072	3YR PLA,200-499,4HR/24x7,UNY	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0470	3YR PLA,200-499,4HR/24x7,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3128	3YR PLA,200-499,4HR/24x7,WAN	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3092	3YR PLA,200-499,4HR/24x7,WAN	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0480	3YR PLA,200-499,4HR/24x7,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3128	3YR PLA,200-499,4HR/5X10,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3002	3YR PLA,200-499,4HR/5X10,UNY	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			902-0450	3YR PLA,200-499,4HR/5X10,UNY	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			960-3128	3YR PLA,200-499,4HR/5X10,WAI	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3062	3YR PLA,200-499,4HR/5X10,WAI	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			902-0480	3YR PLA,200-499,4HR/5X10,WAI	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3128	3YR PLA,200-499,6HR,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-1172	3YR PLA,200-499,6HR,UNY	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0390	3YR PLA,200-499,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3128	3YR PLA,200-499,6HR,WANG	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-1492	3YR PLA,200-499,6HR,WANG	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0420	3YR PLA,200-499,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3128	3YR PLA,200-499,NBD,UNY	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3452	3YR PLA,200-499,NBD,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0570	3YR PLA,200-499,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3128	3YR PLA,200-499,NBD,WANG	$ 687.00	8.00%	$ 632.04	$ 687.00	8.00%	$ 632.04
			900-3492	3YR PLA,200-499,NBD,WANG	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0580	3YR PLA,200-499,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3909	3YR PLA,500-2999,4HR/24x7,UN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3072	3YR PLA,500-2999,4HR/24x7,UN	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0470	3YR PLA,500-2999,4HR/24x7,UN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3909	3YR PLA,500-2999,4HR/24x7,WA	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3092	3YR PLA,500-2999,4HR/24x7,WA	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0480	3YR PLA,500-2999,4HR/24x7,WA	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3909	3YR PLA,500-2999,4HR/5X10,UN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3002	3YR PLA,500-2999,4HR/5X10,UN	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			902-0450	3YR PLA,500-2999,4HR/5X10,UN	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			960-3909	3YR PLA,500-2999,4HR/5X10,WA	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3062	3YR PLA,500-2999,4HR/5X10,WA	$ 3,299.00	8.00%	$ 3,035.08	$ 3,299.00	8.00%	$ 3,035.08
			902-0460	3YR PLA,500-2999,4HR/5X10,WA	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			960-3909	3YR PLA,500-2999,6HR,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-1172	3YR PLA,500-2999,6HR,UNY	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0390	3YR PLA,500-2999,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3909	3YR PLA,500-2999,6HR,WANG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-1492	3YR PLA,500-2999,6HR,WANG	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0420	3YR PLA,500-2999,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3909	3YR PLA,500-2999,NBD,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3452	3YR PLA,500-2999,NBD,UNY	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0570	3YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3909	3YR PLA,500-2999,NBD,WANG	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			900-3492	3YR PLA,500-2999,NBD,WANG	$ 999.00	8.00%	$ 919.08	$ 999.00	8.00%	$ 919.08
			902-0580	3YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9767	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			900-3862	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0650	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08

			970-9767	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			900-3942	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0660	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3129	4YR PLA,200-499,4HR/24x7,UNY	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-3072	4YR PLA,200-499,4HR/24x7,UNY	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0470	4YR PLA,200-499,4HR/24x7,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3129	4YR PLA,200-499,4HR/24x7,WAN	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0173	4YR PLA,200-499,4HR/24x7,WAN	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0480	4YR PLA,200-499,4HR/24x7,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3129	4YR PLA,200-499,6HR,UNY	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0133	4YR PLA,200-499,6HR,UNY	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			902-0390	4YR PLA,200-499,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3129	4YR PLA,200-499,6HR,WANG	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-1492	4YR PLA,200-499,6HR,WANG	$ 3,938.00	8.00%	$ 3,622.96	$ 3,938.00	8.00%	$ 3,622.96
			902-0420	4YR PLA,200-499,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3129	4YR PLA,200-499,NBD,UNY	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0193	4YR PLA,200-499,NBD,UNY	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0570	4YR PLA,200-499,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3129	4YR PLA,200-499,NBD,WANG	$ 916.00	8.00%	$ 842.72	$ 916.00	8.00%	$ 842.72
			900-0203	4YR PLA,200-499,NBD,WANG	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0580	4YR PLA,200-499,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3137	4YR PLA,500-2999,4HR/24x7,UN	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0153	4YR PLA,500-2999,4HR/24x7,UN	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0470	4YR PLA,500-2999,4HR/24x7,UN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3137	4YR PLA,500-2999,4HR/24x7,WA	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-3092	4YR PLA,500-2999,4HR/24x7,WA	$ 3,499.00	8.00%	$ 3,219.08	$ 3,499.00	8.00%	$ 3,219.08
			902-0480	4YR PLA,500-2999,4HR/24x7,WA	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-3137	4YR PLA,500-2999,6HR,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0133	4YR PLA,500-2999,6HR,UNY	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			902-0390	4YR PLA,500-2999,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3137	4YR PLA,500-2999,6HR,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0143	4YR PLA,500-2999,6HR,WANG	$ 8,139.00	8.00%	$ 7,487.88	$ 8,139.00	8.00%	$ 7,487.88
			902-0420	4YR PLA,500-2999,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-3137	4YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0193	4YR PLA,500-2999,NBD,UNY	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0570	4YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-3137	4YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-0203	4YR PLA,500-2999,NBD,WANG	$ 1,899.00	8.00%	$ 1,747.08	$ 1,899.00	8.00%	$ 1,747.08
			902-0580	4YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9759	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			900-0243	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0650	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			970-9759	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			900-0253	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 5,899.00	8.00%	$ 5,427.08	$ 5,899.00	8.00%	$ 5,427.08
			902-0660	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2107	5YR PLA,200-499,4HR/24x7,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0224	5YR PLA,200-499,4HR/24x7,UNY	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0470	5YR PLA,200-499,4HR/24x7,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2107	5YR PLA,200-499,4HR/24x7,WAN	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0234	5YR PLA,200-499,4HR/24x7,WAN	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0480	5YR PLA,200-499,4HR/24x7,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2107	5YR PLA,200-499,6HR,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0204	5YR PLA,200-499,6HR,UNY	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0390	5YR PLA,200-499,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2107	5YR PLA,200-499,6HR,WANG	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0214	5YR PLA,200-499,6HR,WANG	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0420	5YR PLA,200-499,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2107	5YR PLA,200-499,NBD,UNY	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0264	5YR PLA,200-499,NBD,UNY	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			902-0570	5YR PLA,200-499,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-2107	5YR PLA,200-499,NBD,WANG	$ 1,145.00	8.00%	$ 1,053.40	$ 1,145.00	8.00%	$ 1,053.40
			900-0274	5YR PLA,200-499,NBD,WANG	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08

			902-0580	5YR PLA,200-499,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-2108	5YR PLA,500-2999,4HR/24x7,UN	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0224	5YR PLA,500-2999,4HR/24x7,UN	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0470	5YR PLA,500-2999,4HR/24x7,UN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2108	5YR PLA,500-2999,4HR/24x7,WA	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0234	5YR PLA,500-2999,4HR/24x7,WA	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0480	5YR PLA,500-2999,4HR/24x7,WA	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			960-2108	5YR PLA,500-2999,6HR,UNY	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0204	5YR PLA,500-2999,6HR,UNY	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0390	5YR PLA,500-2999,6HR,UNY	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2108	5YR PLA,500-2999,6HR,WANG	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0214	5YR PLA,500-2999,6HR,WANG	$ 8,999.00	8.00%	$ 8,279.08	$ 8,999.00	8.00%	$ 8,279.08
			902-0420	5YR PLA,500-2999,6HR,WANG	$ 2,859.00	8.00%	$ 2,630.28	$ 2,859.00	8.00%	$ 2,630.28
			960-2108	5YR PLA,500-2999,NBD,UNY	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0264	5YR PLA,500-2999,NBD,UNY	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			902-0570	5YR PLA,500-2999,NBD,UNY	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			960-2108	5YR PLA,500-2999,NBD,WANG	$ 998.00	8.00%	$ 918.16	$ 998.00	8.00%	$ 918.16
			900-0274	5YR PLA,500-2999,NBD,WANG	$ 2,199.00	8.00%	$ 2,023.08	$ 2,199.00	8.00%	$ 2,023.08
			902-0580	5YR PLA,500-2999,NBD,WANG	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			970-9758	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-0314	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0650	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			970-9758	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 349.00	8.00%	$ 321.08	$ 349.00	8.00%	$ 321.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-0324	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 6,499.00	8.00%	$ 5,979.08	$ 6,499.00	8.00%	$ 5,979.08
			902-0660	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 2,049.00	8.00%	$ 1,885.08	$ 2,049.00	8.00%	$ 1,885.08
			910-4802	LA 6Hr,7x24,Unisys	$ 4,198.80	8.00%	$ 3,862.90	$ 4,198.80	8.00%	$ 3,862.90
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			902-0670	REP,1Yr NBD Parts	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			900-3562	REP,3Yr NBD Parts	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			902-0670	REP,3Yr NBD Parts	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9562	BSD,2Yr Ext NBD Parts	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			900-9542	REP,2Yr Ext NBD Parts	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08

			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7719	PowerVault Installation, UNYSI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7718	PowerVault Installation, WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			340-9311	LTO-2 Tape Labels, 201 to 1000	$ 488.00	8.00%	$ 448.96	$ 488.00	8.00%	$ 448.96
			340-9308	LTO-2 Tape Labels, 201 to 400	$ 122.00	8.00%	$ 112.24	$ 122.00	8.00%	$ 112.24
			340-9309	LTO-2 Tape Labels, 201 to 600	$ 244.00	8.00%	$ 224.48	$ 244.00	8.00%	$ 224.48
			340-9310	LTO-2 Tape Labels, 201 to 800	$ 266.00	8.00%	$ 244.72	$ 266.00	8.00%	$ 244.72
			310-0550	Non-Redundant Power Supply	$ 28.85	8.00%	$ 26.54	$ 28.85	8.00%	$ 26.54
			310-0522	Redundant Power Supply	$ 865.38	8.00%	$ 796.15	$ 865.38	8.00%	$ 796.15
			340-8700	Tape,Media,LTO-2,200/400,100PI	$ 14,000.00	8.00%	$ 12,880.00	$ 14,000.00	8.00%	$ 12,880.00
			340-8694	Tape,Media,LTO-2,200/400G,10P	$ 1,400.00	8.00%	$ 1,288.00	$ 1,400.00	8.00%	$ 1,288.00
			340-8695	Tape,Media,LTO-2,200/400G,15P	$ 2,100.00	8.00%	$ 1,932.00	$ 2,100.00	8.00%	$ 1,932.00
			340-8692	Tape,Media,LTO-2,200/400G,1Pk	$ 140.00	8.00%	$ 128.80	$ 140.00	8.00%	$ 128.80
			340-8696	Tape,Media,LTO-2,200/400G,20P	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			340-8697	Tape,Media,LTO-2,200/400G,30P	$ 4,200.00	8.00%	$ 3,864.00	$ 4,200.00	8.00%	$ 3,864.00
			340-8698	Tape,Media,LTO-2,200/400G,50P	$ 7,000.00	8.00%	$ 6,440.00	$ 7,000.00	8.00%	$ 6,440.00
			340-8693	Tape,Media,LTO-2,200/400G,5Pk	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
			340-8699	Tape,Media,LTO-2,200/400G,75P	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
PowerVault 160T (Earl-CM)				**PowerVault 160T (Earl-CM)**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3590	PowerVault 160T,LTO-2,Control	$ 81,089.00	8.00%	$ 74,601.88	$ 81,089.00	8.00%	$ 74,601.88
			420-3909	PowerVault 160T,LTO-2,Control	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
Additional Processor(s)				**Additional Processor(s)**		8.00%	$ -		8.00%	$ -
			420-3910	PV160T,Add 84 SLOT,LIC KEY	$ 14,999.00	8.00%	$ 13,799.08	$ 14,999.00	8.00%	$ 13,799.08
Memory				**Memory**		8.00%	$ -		8.00%	$ -
			340-9859	PV160T,LTO-2,EMPT TAPE MAG	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
Tape Backup(s)				**Tape Backup(s)**		8.00%	$ -		8.00%	$ -
			340-9855	10xLTO-2,200/400G,FH,PV160T	$ 150,000.00	8.00%	$ 138,000.00	$ 150,000.00	8.00%	$ 138,000.00
			340-9856	11xLTO-2,200/400G,FH,PV160T	$ 165,000.00	8.00%	$ 151,800.00	$ 165,000.00	8.00%	$ 151,800.00
			340-9857	12xLTO-2,200/400G,FH,PV160T	$ 180,000.00	8.00%	$ 165,600.00	$ 180,000.00	8.00%	$ 165,600.00
			340-9772	1xLTO-2,200/400G,FH,PV160T	$ 15,000.00	8.00%	$ 13,800.00	$ 15,000.00	8.00%	$ 13,800.00
			340-9773	2xLTO-2,200/400G,FH,PV160T	$ 30,000.00	8.00%	$ 27,600.00	$ 30,000.00	8.00%	$ 27,600.00
			340-9774	3xLTO-2,200/400G,FH,PV160T	$ 45,000.00	8.00%	$ 41,400.00	$ 45,000.00	8.00%	$ 41,400.00
			340-9775	4xLTO-2,200/400G,FH,PV160T	$ 60,000.00	8.00%	$ 55,200.00	$ 60,000.00	8.00%	$ 55,200.00
			340-9776	5xLTO-2,200/400G,FH,PV160T	$ 75,000.00	8.00%	$ 69,000.00	$ 75,000.00	8.00%	$ 69,000.00
			340-9777	6xLTO-2,200/400G,FH,PV160T	$ 90,000.00	8.00%	$ 82,800.00	$ 90,000.00	8.00%	$ 82,800.00
			340-9778	7xLTO-2,200/400G,FH,PV160T	$ 105,000.00	8.00%	$ 96,600.00	$ 105,000.00	8.00%	$ 96,600.00
			340-9851	8xLTO-2,200/400G,FH,PV160T	$ 120,000.00	8.00%	$ 110,400.00	$ 120,000.00	8.00%	$ 110,400.00
			340-9854	9xLTO-2,200/400G,FH,PV160T	$ 135,000.00	8.00%	$ 124,200.00	$ 135,000.00	8.00%	$ 124,200.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	100M MULTI-MODE FC CABLE L	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1594	100M MULTI-MODE FC CABLE L	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1620	10M MULTI-MODE FC CABLE LC	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1591	10M MULTI-MODE FC CABLE LC	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1621	25M MULTI-MODE FC CABLE LC	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80

			310-1592	25M MULTI-MODE FC CABLE LC	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1618	2M MULTI-MODE FC CABLE LC-	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1589	2M MULTI-MODE FC CABLE LC-	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1619	5M MULTI-MODE FC CABLE LC-	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1590	5M MULTI-MODE FC CABLE LC-	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	60M MULTI-MODE FC CABLE LC	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1593	60M MULTI-MODE FC CABLE LC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-3672	VERITAS NBU-Client Pack Lic Ke	$ 797.00	8.00%	$ 733.24	$ 797.00	8.00%	$ 733.24
			420-3668	VERITAS NBU-Client Pack Lic Ke	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3673	VERITAS NBU-DB Pack Lic Keys	$ 1,997.00	8.00%	$ 1,837.24	$ 1,997.00	8.00%	$ 1,837.24
			420-3667	VERITAS NBU-DB Pack Lic Keys	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3670	VERITAS NBU-Drive Pack Lic Key	$ 2,297.00	8.00%	$ 2,113.24	$ 2,297.00	8.00%	$ 2,113.24
			420-3664	VERITAS NBU-Drive Pack Lic Key	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Master/Media SVF	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3508	VERITAS NBU-Master/Media SVF	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			420-3660	VERITAS NBU-Master/Media SVF	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Media Only SVR L	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3660	VERITAS NBU-Media Only SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3666	VERITAS NBU-SAN Drive Pack L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3671	VERITAS NBU-SAN Drive Pack L	$ 4,997.00	8.00%	$ 4,597.24	$ 4,997.00	8.00%	$ 4,597.24
			420-3665	VERITAS NBU-SAN Media SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3669	VERITAS NBU-SAN Media SVR L	$ 2,897.00	8.00%	$ 2,665.24	$ 2,897.00	8.00%	$ 2,665.24
			420-2835	VERITAS SAN,PWRSTE	$ 2,299.00	8.00%	$ 2,115.08	$ 2,299.00	8.00%	$ 2,115.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			310-3785	1Yr GOLD 4Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3785	1Yr GOLD 8Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3785	3Yr GOLD 4Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 4Hr,0-6 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4322	3Yr GOLD 4Hr,0-6 DRIVES	$ 20,600.00	8.00%	$ 18,952.00	$ 20,600.00	8.00%	$ 18,952.00
			902-0740	3Yr GOLD 4Hr,0-6 DRIVES	$ 12,218.99	8.00%	$ 11,241.47	$ 12,218.99	8.00%	$ 11,241.47
			310-3785	3Yr GOLD 4Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 4Hr,13+ DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4742	3Yr GOLD 4Hr,13+ DRIVES	$ 36,600.01	8.00%	$ 33,672.01	$ 36,600.01	8.00%	$ 33,672.01
			902-0920	3Yr GOLD 4Hr,13+ DRIVES	$ 20,218.99	8.00%	$ 18,601.47	$ 20,218.99	8.00%	$ 18,601.47
			310-3785	3Yr GOLD 4Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 4Hr,7-12 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4462	3Yr GOLD 4Hr,7-12 DRIVES	$ 28,600.01	8.00%	$ 26,312.01	$ 28,600.01	8.00%	$ 26,312.01
			902-0840	3Yr GOLD 4Hr,7-12 DRIVES	$ 16,218.99	8.00%	$ 14,921.47	$ 16,218.99	8.00%	$ 14,921.47
			310-3785	3Yr GOLD 8Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 8Hr,0-6 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4332	3Yr GOLD 8Hr,0-6 DRIVES	$ 22,100.00	8.00%	$ 20,332.00	$ 22,100.00	8.00%	$ 20,332.00
			902-0770	3Yr GOLD 8Hr,0-6 DRIVES	$ 13,218.99	8.00%	$ 12,161.47	$ 13,218.99	8.00%	$ 12,161.47
			310-3785	3Yr GOLD 8Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 8Hr,13+ DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4752	3Yr GOLD 8Hr,13+ DRIVES	$ 38,100.00	8.00%	$ 35,052.00	$ 38,100.00	8.00%	$ 35,052.00
			902-0930	3Yr GOLD 8Hr,13+ DRIVES	$ 21,218.99	8.00%	$ 19,521.47	$ 21,218.99	8.00%	$ 19,521.47
			310-3785	3Yr GOLD 8Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 8Hr,7-12 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4482	3Yr GOLD 8Hr,7-12 DRIVES	$ 30,100.00	8.00%	$ 27,692.00	$ 30,100.00	8.00%	$ 27,692.00
			902-0850	3Yr GOLD 8Hr,7-12 DRIVES	$ 17,218.99	8.00%	$ 15,841.47	$ 17,218.99	8.00%	$ 15,841.47
			310-3785	4Yr GOLD 4Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 4Hr,0-6 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0303	4Yr GOLD 4Hr,0-6 DRIVES	$ 36,200.01	8.00%	$ 33,304.01	$ 36,200.01	8.00%	$ 33,304.01
			902-0740	4Yr GOLD 4Hr,0-6 DRIVES	$ 12,218.99	8.00%	$ 11,241.47	$ 12,218.99	8.00%	$ 11,241.47
			310-3785	4Yr GOLD 4Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 4Hr,13+ DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0403	4Yr GOLD 4Hr,13+ DRIVES	$ 66,200.00	8.00%	$ 60,904.00	$ 66,200.00	8.00%	$ 60,904.00
			902-0920	4Yr GOLD 4Hr,13+ DRIVES	$ 20,218.99	8.00%	$ 18,601.47	$ 20,218.99	8.00%	$ 18,601.47
			310-3785	4Yr GOLD 4Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 4Hr,7-12 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0353	4Yr GOLD 4Hr,7-12 DRIVES	$ 51,200.00	8.00%	$ 47,104.00	$ 51,200.00	8.00%	$ 47,104.00

			902-0840	4Yr GOLD 4Hr,7-12 DRIVES	$ 16,218.99	8.00%	$ 14,921.47	$ 16,218.99	8.00%	$ 14,921.47
			310-3785	4Yr GOLD 8Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 8Hr,0-6 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0313	4Yr GOLD 8Hr,0-6 DRIVES	$ 39,200.00	8.00%	$ 36,064.00	$ 39,200.00	8.00%	$ 36,064.00
			902-0770	4Yr GOLD 8Hr,0-6 DRIVES	$ 13,218.99	8.00%	$ 12,161.47	$ 13,218.99	8.00%	$ 12,161.47
			310-3785	4Yr GOLD 8Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 8Hr,13+ DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0413	4Yr GOLD 8Hr,13+ DRIVES	$ 69,200.01	8.00%	$ 63,664.01	$ 69,200.01	8.00%	$ 63,664.01
			902-0930	4Yr GOLD 8Hr,13+ DRIVES	$ 21,218.99	8.00%	$ 19,521.47	$ 21,218.99	8.00%	$ 19,521.47
			310-3785	4Yr GOLD 8Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 8Hr,7-12 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0373	4Yr GOLD 8Hr,7-12 DRIVES	$ 54,200.00	8.00%	$ 49,864.00	$ 54,200.00	8.00%	$ 49,864.00
			902-0850	4Yr GOLD 8Hr,7-12 DRIVES	$ 17,218.99	8.00%	$ 15,841.47	$ 17,218.99	8.00%	$ 15,841.47
			310-3785	5Yr GOLD 4Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 4Hr,13+ DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0454	5Yr GOLD 4Hr,13+ DRIVES	$ 94,700.01	8.00%	$ 87,124.01	$ 94,700.01	8.00%	$ 87,124.01
			902-0920	5Yr GOLD 4Hr,13+ DRIVES	$ 20,218.99	8.00%	$ 18,601.47	$ 20,218.99	8.00%	$ 18,601.47
			310-3785	5Yr GOLD 4Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 4Hr,7-12 DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0414	5Yr GOLD 4Hr,7-12 DRIVES	$ 73,700.00	8.00%	$ 67,804.00	$ 73,700.00	8.00%	$ 67,804.00
			902-0840	5Yr GOLD 4Hr,7-12 DRIVES	$ 16,218.99	8.00%	$ 14,921.47	$ 16,218.99	8.00%	$ 14,921.47
			310-3785	5Yr GOLD 8Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 8Hr,0-6 DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0364	5Yr GOLD 8Hr,0-6 DRIVES	$ 57,200.00	8.00%	$ 52,624.00	$ 57,200.00	8.00%	$ 52,624.00
			902-0770	5Yr GOLD 8Hr,0-6 DRIVES	$ 13,218.99	8.00%	$ 12,161.47	$ 13,218.99	8.00%	$ 12,161.47
			310-3785	5Yr GOLD 8Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 8Hr,13+ DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0464	5Yr GOLD 8Hr,13+ DRIVES	$ 99,200.01	8.00%	$ 91,264.01	$ 99,200.01	8.00%	$ 91,264.01
			902-0930	5Yr GOLD 8Hr,13+ DRIVES	$ 21,218.99	8.00%	$ 19,521.47	$ 21,218.99	8.00%	$ 19,521.47
			310-3785	5Yr GOLD 8Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 8Hr,7-12 DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0424	5Yr GOLD 8Hr,7-12 DRIVES	$ 78,200.00	8.00%	$ 71,944.00	$ 78,200.00	8.00%	$ 71,944.00
			902-0850	5Yr GOLD 8Hr,7-12 DRIVES	$ 17,218.99	8.00%	$ 15,841.47	$ 17,218.99	8.00%	$ 15,841.47
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			970-2037	INSTL/CONFIG for +13 Drives	$ 13,500.00	8.00%	$ 12,420.00	$ 13,500.00	8.00%	$ 12,420.00
			970-2017	INSTL/CONFIG for 1-6 Drives	$ 8,500.00	8.00%	$ 7,820.00	$ 8,500.00	8.00%	$ 7,820.00
			970-2027	INSTL/CONFIG for 7-12 Drives	$ 11,500.00	8.00%	$ 10,580.00	$ 11,500.00	8.00%	$ 10,580.00
			950-7727	PV128T SAN Install,EDT	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
PowerVault 160T (Earl-EM)				**PowerVault 160T (Earl-EM)**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-3591	PV160T,LTO-2,Exp Module, 0-12	$ 51,138.00	8.00%	$ 47,046.96	$ 51,138.00	8.00%	$ 47,046.96
			420-3927	PV160T,LTO-2,Exp Module, 0-12	$ 0.01	8.00%	$ 0.01	$ 0.01	8.00%	$ 0.01
Additional Processor(s)				**Additional Processor(s)**		8.00%	$ -		8.00%	$ -
			420-3926	PV160T,Add 180 SLOT,LIC KEY	$ 27,999.00	8.00%	$ 25,759.08	$ 27,999.00	8.00%	$ 25,759.08
Memory				**Memory**		8.00%	$ -		8.00%	$ -
			340-9859	PV160T,LTO-2,EMPT TAPE MAG	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
Keyboard(s)				**Keyboard(s)**		8.00%	$ -		8.00%	$ -
			310-4468	PV160T,EXPANSION to 1ST EM	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			310-4467	PV160T,EXPANSION to 2nd EM	$ 399.00	8.00%	$ 367.08	$ 399.00	8.00%	$ 367.08
			310-4466	PV160T,EXPANSION to 3rd EM	$ 1,599.00	8.00%	$ 1,471.08	$ 1,599.00	8.00%	$ 1,471.08
Tape Backup(s)				**Tape Backup(s)**		8.00%	$ -		8.00%	$ -
			340-9855	10xLTO-2,200/400G,FH,PV160T	$ 150,000.00	8.00%	$ 138,000.00	$ 150,000.00	8.00%	$ 138,000.00
			340-9856	11xLTO-2,200/400G,FH,PV160T	$ 165,000.00	8.00%	$ 151,800.00	$ 165,000.00	8.00%	$ 151,800.00
			340-9857	12xLTO-2,200/400G,FH,PV160T	$ 180,000.00	8.00%	$ 165,600.00	$ 180,000.00	8.00%	$ 165,600.00
			340-9772	1xLTO-2,200/400G,FH,PV160T	$ 15,000.00	8.00%	$ 13,800.00	$ 15,000.00	8.00%	$ 13,800.00
			340-9773	2xLTO-2,200/400G,FH,PV160T	$ 30,000.00	8.00%	$ 27,600.00	$ 30,000.00	8.00%	$ 27,600.00
			340-9774	3xLTO-2,200/400G,FH,PV160T	$ 45,000.00	8.00%	$ 41,400.00	$ 45,000.00	8.00%	$ 41,400.00

			340-9775	4xLTO-2,200/400G,FH,PV160T	$ 60,000.00	8.00%	$ 55,200.00	$ 60,000.00	8.00%	$ 55,200.00
			340-9776	5xLTO-2,200/400G,FH,PV160T	$ 75,000.00	8.00%	$ 69,000.00	$ 75,000.00	8.00%	$ 69,000.00
			340-9777	6xLTO-2,200/400G,FH,PV160T	$ 90,000.00	8.00%	$ 82,800.00	$ 90,000.00	8.00%	$ 82,800.00
			340-9778	7xLTO-2,200/400G,FH,PV160T	$ 105,000.00	8.00%	$ 96,600.00	$ 105,000.00	8.00%	$ 96,600.00
			340-9851	8xLTO-2,200/400G,FH,PV160T	$ 120,000.00	8.00%	$ 110,400.00	$ 120,000.00	8.00%	$ 110,400.00
			340-9854	9xLTO-2,200/400G,FH,PV160T	$ 135,000.00	8.00%	$ 124,200.00	$ 135,000.00	8.00%	$ 124,200.00
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	100M MULTI-MODE FC CABLE L	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1594	100M MULTI-MODE FC CABLE L	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1620	10M MULTI-MODE FC CABLE LC	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1591	10M MULTI-MODE FC CABLE LC	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1621	25M MULTI-MODE FC CABLE LC	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1592	25M MULTI-MODE FC CABLE LC	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1618	2M MULTI-MODE FC CABLE LC-	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1589	2M MULTI-MODE FC CABLE LC-	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1619	5M MULTI-MODE FC CABLE LC-	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1590	5M MULTI-MODE FC CABLE LC-	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	60M MULTI-MODE FC CABLE LC	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1593	60M MULTI-MODE FC CABLE LC	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTI	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-3672	VERITAS NBU-Client Pk Lic Keys	$ 797.00	8.00%	$ 733.24	$ 797.00	8.00%	$ 733.24
			420-3668	VERITAS NBU-Client Pk Lic Keys	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3667	VERITAS NBU-DB Pack Lic Keys	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3673	VERITAS NBU-DB Pack Lic Keys	$ 1,997.00	8.00%	$ 1,837.24	$ 1,997.00	8.00%	$ 1,837.24
			420-3670	VERITAS NBU-Drive Pack Lic Key	$ 2,297.00	8.00%	$ 2,113.24	$ 2,297.00	8.00%	$ 2,113.24
			420-3664	VERITAS NBU-Drive Pack Lic Key	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3660	VERITAS NBU-Master/Media SVR	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3508	VERITAS NBU-Master/Media SVR	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			420-3661	VERITAS NBU-Master/Media SVR	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3661	VERITAS NBU-Media Only SVR L	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3660	VERITAS NBU-Media Only SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3666	VERITAS NBU-SAN Drive Pk L Ke	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3671	VERITAS NBU-SAN Drive Pk L Ke	$ 4,997.00	8.00%	$ 4,597.24	$ 4,997.00	8.00%	$ 4,597.24
			420-3669	VERITAS NBU-SAN Media SVR L	$ 2,897.00	8.00%	$ 2,665.24	$ 2,897.00	8.00%	$ 2,665.24
			420-3665	VERITAS NBU-SAN Media SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-2835	VERITAS SAN,PWRSTE	$ 2,299.00	8.00%	$ 2,115.08	$ 2,299.00	8.00%	$ 2,115.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			310-3785	1Yr GOLD 4Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3785	1Yr GOLD 8Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3785	2Yr GOLD 4Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-3785	3Yr GOLD 4Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 4Hr,0-6 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4112	3Yr GOLD 4Hr,0-6 DRIVES	$ 13,100.01	8.00%	$ 12,052.01	$ 13,100.01	8.00%	$ 12,052.01
			902-0680	3Yr GOLD 4Hr,0-6 DRIVES	$ 4,718.99	8.00%	$ 4,341.47	$ 4,718.99	8.00%	$ 4,341.47
			310-3785	3Yr GOLD 4Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 4Hr,13+ DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4582	3Yr GOLD 4Hr,13+ DRIVES	$ 31,100.01	8.00%	$ 28,612.01	$ 31,100.01	8.00%	$ 28,612.01
			902-0900	3Yr GOLD 4Hr,13+ DRIVES	$ 10,718.99	8.00%	$ 9,861.47	$ 10,718.99	8.00%	$ 9,861.47
			310-3785	3Yr GOLD 4Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 4Hr,7-12 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4432	3Yr GOLD 4Hr,7-12 DRIVES	$ 22,100.01	8.00%	$ 20,332.01	$ 22,100.01	8.00%	$ 20,332.01
			902-0820	3Yr GOLD 4Hr,7-12 DRIVES	$ 7,718.99	8.00%	$ 7,101.47	$ 7,718.99	8.00%	$ 7,101.47
			310-3785	3Yr GOLD 8Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 8Hr,0-6 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4272	3Yr GOLD 8Hr,0-6 DRIVES	$ 13,100.11	8.00%	$ 12,052.10	$ 13,100.11	8.00%	$ 12,052.10
			902-0720	3Yr GOLD 8Hr,0-6 DRIVES	$ 5,718.89	8.00%	$ 5,261.38	$ 5,718.89	8.00%	$ 5,261.38
			310-3785	3Yr GOLD 8Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 8Hr,13+ DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40
			900-4732	3Yr GOLD 8Hr,13+ DRIVES	$ 31,100.01	8.00%	$ 28,612.01	$ 31,100.01	8.00%	$ 28,612.01
			902-0910	3Yr GOLD 8Hr,13+ DRIVES	$ 11,718.99	8.00%	$ 10,781.47	$ 11,718.99	8.00%	$ 10,781.47
			310-3785	3Yr GOLD 8Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1147	3Yr GOLD 8Hr,7-12 DRIVES	$ 1,320.00	8.00%	$ 1,214.40	$ 1,320.00	8.00%	$ 1,214.40

			900-4452	3Yr GOLD 8Hr,7-12 DRIVES	$ 22,100.01	8.00%	$ 20,332.01	$ 22,100.01	8.00%	$ 20,332.01
			902-0830	3Yr GOLD 8Hr,7-12 DRIVES	$ 8,718.99	8.00%	$ 8,021.47	$ 8,718.99	8.00%	$ 8,021.47
			310-3785	4Yr GOLD 4Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 4Hr,0-6 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0283	4Yr GOLD 4Hr,0-6 DRIVES	$ 21,700.01	8.00%	$ 19,964.01	$ 21,700.01	8.00%	$ 19,964.01
			902-0680	4Yr GOLD 4Hr,0-6 DRIVES	$ 4,718.99	8.00%	$ 4,341.47	$ 4,718.99	8.00%	$ 4,341.47
			310-3785	4Yr GOLD 4Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 4Hr,13+ DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0383	4Yr GOLD 4Hr,13+ DRIVES	$ 53,700.00	8.00%	$ 49,404.00	$ 53,700.00	8.00%	$ 49,404.00
			902-0900	4Yr GOLD 4Hr,13+ DRIVES	$ 10,718.99	8.00%	$ 9,861.47	$ 10,718.99	8.00%	$ 9,861.47
			310-3785	4Yr GOLD 4Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 4Hr,7-12 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0333	4Yr GOLD 4Hr,7-12 DRIVES	$ 37,700.01	8.00%	$ 34,684.01	$ 37,700.01	8.00%	$ 34,684.01
			902-0820	4Yr GOLD 4Hr,7-12 DRIVES	$ 7,718.99	8.00%	$ 7,101.47	$ 7,718.99	8.00%	$ 7,101.47
			310-3785	4Yr GOLD 8Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 8Hr,0-6 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0293	4Yr GOLD 8Hr,0-6 DRIVES	$ 21,700.11	8.00%	$ 19,964.10	$ 21,700.11	8.00%	$ 19,964.10
			902-0720	4Yr GOLD 8Hr,0-6 DRIVES	$ 5,718.89	8.00%	$ 5,261.38	$ 5,718.89	8.00%	$ 5,261.38
			310-3785	4Yr GOLD 8Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 8Hr,13+ DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0393	4Yr GOLD 8Hr,13+ DRIVES	$ 53,700.00	8.00%	$ 49,404.00	$ 53,700.00	8.00%	$ 49,404.00
			902-0910	4Yr GOLD 8Hr,13+ DRIVES	$ 11,718.99	8.00%	$ 10,781.47	$ 11,718.99	8.00%	$ 10,781.47
			310-3785	4Yr GOLD 8Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1157	4Yr GOLD 8Hr,7-12 DRIVES	$ 1,720.00	8.00%	$ 1,582.40	$ 1,720.00	8.00%	$ 1,582.40
			900-0343	4Yr GOLD 8Hr,7-12 DRIVES	$ 37,700.01	8.00%	$ 34,684.01	$ 37,700.01	8.00%	$ 34,684.01
			902-0830	4Yr GOLD 8Hr,7-12 DRIVES	$ 8,718.99	8.00%	$ 8,021.47	$ 8,718.99	8.00%	$ 8,021.47
			310-3785	5Yr GOLD 4Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 4Hr,0-6 DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0334	5Yr GOLD 4Hr,0-6 DRIVES	$ 31,200.01	8.00%	$ 28,704.01	$ 31,200.01	8.00%	$ 28,704.01
			902-0680	5Yr GOLD 4Hr,0-6 DRIVES	$ 4,718.99	8.00%	$ 4,341.47	$ 4,718.99	8.00%	$ 4,341.47
			310-3785	5Yr GOLD 4Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 4Hr,13+ DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0434	5Yr GOLD 4Hr,13+ DRIVES	$ 75,200.00	8.00%	$ 69,184.00	$ 75,200.00	8.00%	$ 69,184.00
			902-0900	5Yr GOLD 4Hr,13+ DRIVES	$ 10,718.99	8.00%	$ 9,861.47	$ 10,718.99	8.00%	$ 9,861.47
			310-3785	5Yr GOLD 4Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 4Hr,7-12 DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0394	5Yr GOLD 4Hr,7-12 DRIVES	$ 53,200.01	8.00%	$ 48,944.01	$ 53,200.01	8.00%	$ 48,944.01
			902-0820	5Yr GOLD 4Hr,7-12 DRIVES	$ 7,718.99	8.00%	$ 7,101.47	$ 7,718.99	8.00%	$ 7,101.47
			310-3785	5Yr GOLD 8Hr,0-6 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 8Hr,0-6 DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0344	5Yr GOLD 8Hr,0-6 DRIVES	$ 31,200.11	8.00%	$ 28,704.10	$ 31,200.11	8.00%	$ 28,704.10
			902-0720	5Yr GOLD 8Hr,0-6 DRIVES	$ 5,718.89	8.00%	$ 5,261.38	$ 5,718.89	8.00%	$ 5,261.38
			310-3785	5Yr GOLD 8Hr,13+ DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 8Hr,13+ DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0444	5Yr GOLD 8Hr,13+ DRIVES	$ 75,200.00	8.00%	$ 69,184.00	$ 75,200.00	8.00%	$ 69,184.00
			902-0910	5Yr GOLD 8Hr,13+ DRIVES	$ 11,718.99	8.00%	$ 10,781.47	$ 11,718.99	8.00%	$ 10,781.47
			310-3785	5Yr GOLD 8Hr,7-12 DRIVES	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-1167	5Yr GOLD 8Hr,7-12 DRIVES	$ 2,220.00	8.00%	$ 2,042.40	$ 2,220.00	8.00%	$ 2,042.40
			900-0404	5Yr GOLD 8Hr,7-12 DRIVES	$ 53,200.01	8.00%	$ 48,944.01	$ 53,200.01	8.00%	$ 48,944.01
			902-0830	5Yr GOLD 8Hr,7-12 DRIVES	$ 8,718.99	8.00%	$ 8,021.47	$ 8,718.99	8.00%	$ 8,021.47
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			960-0048	Cluster Kit Install 2-Hosts	$ 1,250.00	8.00%	$ 1,150.00	$ 1,250.00	8.00%	$ 1,150.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			970-2037	INSTL/CONFIG for +13 Drives	$ 13,500.00	8.00%	$ 12,420.00	$ 13,500.00	8.00%	$ 12,420.00
			970-2017	INSTL/CONFIG for 1-6 Drives	$ 8,500.00	8.00%	$ 7,820.00	$ 8,500.00	8.00%	$ 7,820.00
			970-2027	INSTL/CONFIG for 7-12 Drives	$ 11,500.00	8.00%	$ 10,580.00	$ 11,500.00	8.00%	$ 10,580.00
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-7727	PV128T SAN Install,EDT	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
PowerVault 132T LTO-2				**PowerVault 132T LTO-2**		8.00%	$ -		8.00%	$ -

Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-5000	PV132T,4U,1Dr,LTO2,200/400,C,	$ 9,885.00	8.00%	$ 9,094.20	$ 9,885.00	8.00%	$ 9,094.20
			221-5001	PV132T,4U,1Dr,LTO2,200/400,C,	$ 10,999.00	8.00%	$ 10,119.08	$ 10,999.00	8.00%	$ 10,119.08
			221-5002	PV132T,4U,1Dr,LTO2,200/400,F,	$ 14,999.00	8.00%	$ 13,799.08	$ 14,999.00	8.00%	$ 13,799.08
			221-5004	PV132T,4U,2Dr,LTO2,200/400,C,	$ 13,385.00	8.00%	$ 12,314.20	$ 13,385.00	8.00%	$ 12,314.20
			221-5003	PV132T,4U,2Dr,LTO2,200/400,C,	$ 14,499.00	8.00%	$ 13,339.08	$ 14,499.00	8.00%	$ 13,339.08
			221-5005	PV132T,4U,2Dr,LTO2,200/400,F,	$ 17,385.00	8.00%	$ 15,994.20	$ 17,385.00	8.00%	$ 15,994.20
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	MULTI-MODE FC CBL LC-LC 100	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1620	MULTI-MODE FC CBL LC-LC 10M	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1621	MULTI-MODE FC CBL LC-LC 25M	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1618	MULTI-MODE FC CBL LC-LC 2M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1619	MULTI-MODE FC CBL LC-LC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	MULTI-MODE FC CBL LC-LC 60M	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1594	MULTI-MODE FC CBL LC-SC 100	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1591	MULTI-MODE FC CBL LC-SC 10M	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1592	MULTI-MODE FC CBL LC-SC 25M	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1589	MULTI-MODE FC CBL LC-SC 2M	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1590	MULTI-MODE FC CBL LC-SC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1593	MULTI-MODE FC CBL LC-SC 60M	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2838	CA,ARCSERVE SERVER,PWR-S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTE	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-3672	VERITAS NBU-Client Pack Lic Ke	$ 797.00	8.00%	$ 733.24	$ 797.00	8.00%	$ 733.24
			420-3668	VERITAS NBU-Client Pack Lic Ke	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3673	VERITAS NBU-DB Pack Lic Keys	$ 1,997.00	8.00%	$ 1,837.24	$ 1,997.00	8.00%	$ 1,837.24
			420-3667	VERITAS NBU-DB Pack Lic Keys	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3670	VERITAS NBU-Drive Pack Lic Key	$ 2,297.00	8.00%	$ 2,113.24	$ 2,297.00	8.00%	$ 2,113.24
			420-3664	VERITAS NBU-Drive Pack Lic Key	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3508	VERITAS NBU-Master/Media SVR	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			420-3660	VERITAS NBU-Master/Media SVR	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Master/Media SVR	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3660	VERITAS NBU-Media Only SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Media Only SVR L	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3671	VERITAS NBU-SAN Drive Pack L	$ 4,997.00	8.00%	$ 4,597.24	$ 4,997.00	8.00%	$ 4,597.24
			420-3666	VERITAS NBU-SAN Drive Pack L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3669	VERITAS NBU-SAN Media SVR L	$ 2,897.00	8.00%	$ 2,665.24	$ 2,897.00	8.00%	$ 2,665.24
			420-3665	VERITAS NBU-SAN Media SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-2835	VERITAS SAN,PWRSTE	$ 2,299.00	8.00%	$ 2,115.08	$ 2,299.00	8.00%	$ 2,115.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2783	3rd PARTY RAILS,PV132T,4U	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-2781	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-2782	RAPID RAILS,PV132T,4U	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5140	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5200	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5140	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5200	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08

			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-5140	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5200	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			950-0250	REP,1Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0250	REP,3Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			950-0252	REP,3Yr NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			950-0252	REP,2Yr Ext NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00
			950-6098	DTCTRN-ONSITE WKSP2DAY 13	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7719	PowerVault Installation, UNYSI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7718	PowerVault Installation, WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-6368	PV12xT Install,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			900-5368	PV12xT Install,WANG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48

			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			340-9311	LTO-2 Tape Labels, 201 to 1000	$ 488.00	8.00%	$ 448.96	$ 488.00	8.00%	$ 448.96
			340-9308	LTO-2 Tape Labels, 201 to 400	$ 122.00	8.00%	$ 112.24	$ 122.00	8.00%	$ 112.24
			340-9309	LTO-2 Tape Labels, 201 to 600	$ 244.00	8.00%	$ 224.48	$ 244.00	8.00%	$ 224.48
			340-9310	LTO-2 Tape Labels, 201 to 800	$ 266.00	8.00%	$ 244.72	$ 266.00	8.00%	$ 244.72
			310-2325	PV132T,LTO,Empty Tape Magazi	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			340-8700	Tape,Media,LTO-2,200/400G,100	$ 14,000.00	8.00%	$ 12,880.00	$ 14,000.00	8.00%	$ 12,880.00
			340-8694	Tape,Media,LTO-2,200/400G,10P	$ 1,400.00	8.00%	$ 1,288.00	$ 1,400.00	8.00%	$ 1,288.00
			340-8695	Tape,Media,LTO-2,200/400G,15P	$ 2,100.00	8.00%	$ 1,932.00	$ 2,100.00	8.00%	$ 1,932.00
			340-8692	Tape,Media,LTO-2,200/400G,1Pk	$ 140.00	8.00%	$ 128.80	$ 140.00	8.00%	$ 128.80
			340-8696	Tape,Media,LTO-2,200/400G,20P	$ 2,800.00	8.00%	$ 2,576.00	$ 2,800.00	8.00%	$ 2,576.00
			340-8697	Tape,Media,LTO-2,200/400G,30P	$ 4,200.00	8.00%	$ 3,864.00	$ 4,200.00	8.00%	$ 3,864.00
			340-8698	Tape,Media,LTO-2,200/400G,50P	$ 7,000.00	8.00%	$ 6,440.00	$ 7,000.00	8.00%	$ 6,440.00
			340-8693	Tape,Media,LTO-2,200/400G,5Pk	$ 700.00	8.00%	$ 644.00	$ 700.00	8.00%	$ 644.00
			340-8699	Tape,Media,LTO-2,200/400G,75P	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
PowerVault 132T SDLT				**PowerVault 132T SDLT**		8.00%	$ -		8.00%	$ -
Base System(s)				**Base System(s)**		8.00%	$ -		8.00%	$ -
			221-2349	PV132T,4U,1Dr,SDLT,160/320,C,	$ 9,985.00	8.00%	$ 9,186.20	$ 9,985.00	8.00%	$ 9,186.20
			221-2350	PV132T,4U,1Dr,SDLT,160/320,C,	$ 9,985.00	8.00%	$ 9,186.20	$ 9,985.00	8.00%	$ 9,186.20
			221-2351	PV132T,4U,1Dr,SDLT,160/320,F,	$ 13,985.00	8.00%	$ 12,866.20	$ 13,985.00	8.00%	$ 12,866.20
			221-2353	PV132T,4U,2Dr,SDLT,160/320,C,	$ 13,485.00	8.00%	$ 12,406.20	$ 13,485.00	8.00%	$ 12,406.20
			221-2352	PV132T,4U,2Dr,SDLT,160/320,C,	$ 13,485.00	8.00%	$ 12,406.20	$ 13,485.00	8.00%	$ 12,406.20
			221-2354	PV132T,4U,2Dr,SDLT,160/320,F,	$ 17,485.00	8.00%	$ 16,086.20	$ 17,485.00	8.00%	$ 16,086.20
Cable(s)				**Cable(s)**		8.00%	$ -		8.00%	$ -
			310-1623	MULTI-MODE FC CBL LC-LC 100	$ 260.00	8.00%	$ 239.20	$ 260.00	8.00%	$ 239.20
			310-1620	MULTI-MODE FC CBL LC-LC 10M	$ 90.00	8.00%	$ 82.80	$ 90.00	8.00%	$ 82.80
			310-1621	MULTI-MODE FC CBL LC-LC 25M	$ 115.00	8.00%	$ 105.80	$ 115.00	8.00%	$ 105.80
			310-1618	MULTI-MODE FC CBL LC-LC 2M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1619	MULTI-MODE FC CBL LC-LC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1622	MULTI-MODE FC CBL LC-LC 60M	$ 190.00	8.00%	$ 174.80	$ 190.00	8.00%	$ 174.80
			310-1594	MULTI-MODE FC CBL LC-SC 100	$ 250.00	8.00%	$ 230.00	$ 250.00	8.00%	$ 230.00
			310-1591	MULTI-MODE FC CBL LC-SC 10M	$ 85.00	8.00%	$ 78.20	$ 85.00	8.00%	$ 78.20
			310-1592	MULTI-MODE FC CBL LC-SC 25M	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			310-1589	MULTI-MODE FC CBL LC-SC 2M	$ 65.00	8.00%	$ 59.80	$ 65.00	8.00%	$ 59.80
			310-1590	MULTI-MODE FC CBL LC-SC 5M	$ 75.00	8.00%	$ 69.00	$ 75.00	8.00%	$ 69.00
			310-1593	MULTI-MODE FC CBL LC-SC 60M	$ 180.00	8.00%	$ 165.60	$ 180.00	8.00%	$ 165.60
Software 1				**Software 1**		8.00%	$ -		8.00%	$ -
			420-2838	CA,ARCSERVE SERVER,PWR-S	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
			420-2958	TapeWare,TBU Sware,Enh Suite	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-2959	TapeWare,TBU Sware,RSP Suite	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			420-2836	VER ONL BKUP PACK,PWRSTE	$ 1,399.00	8.00%	$ 1,287.08	$ 1,399.00	8.00%	$ 1,287.08
			420-2834	VER PROFESSIONAL,PWRSTE	$ 1,699.00	8.00%	$ 1,563.08	$ 1,699.00	8.00%	$ 1,563.08
			420-3111	VER REMOTE SERVER,PWRSTE	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			420-3668	VERITAS NBU-Client Pack Lic Ke	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3672	VERITAS NBU-Client Pack Lic Ke	$ 797.00	8.00%	$ 733.24	$ 797.00	8.00%	$ 733.24
			420-3673	VERITAS NBU-DB Pack Lic Keys	$ 1,997.00	8.00%	$ 1,837.24	$ 1,997.00	8.00%	$ 1,837.24
			420-3667	VERITAS NBU-DB Pack Lic Keys	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3670	VERITAS NBU-Drive Pack Lic Key	$ 2,297.00	8.00%	$ 2,113.24	$ 2,297.00	8.00%	$ 2,113.24
			420-3664	VERITAS NBU-Drive Pack Lic Key	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3508	VERITAS NBU-Master/Media SVR	$ 15.00	8.00%	$ 13.80	$ 15.00	8.00%	$ 13.80
			420-3660	VERITAS NBU-Master/Media SVR	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3661	VERITAS NBU-Master/Media SVR	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3661	VERITAS NBU-Media Only SVR L	$ 5,682.00	8.00%	$ 5,227.44	$ 5,682.00	8.00%	$ 5,227.44
			420-3660	VERITAS NBU-Media Only SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3671	VERITAS NBU-SAN Drive Pack L	$ 4,997.00	8.00%	$ 4,597.24	$ 4,997.00	8.00%	$ 4,597.24
			420-3666	VERITAS NBU-SAN Drive Pack L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-3669	VERITAS NBU-SAN Media SVR L	$ 2,897.00	8.00%	$ 2,665.24	$ 2,897.00	8.00%	$ 2,665.24
			420-3665	VERITAS NBU-SAN Media SVR L	$ 2.00	8.00%	$ 1.84	$ 2.00	8.00%	$ 1.84
			420-2835	VERITAS SAN,PWRSTE	$ 2,299.00	8.00%	$ 2,115.08	$ 2,299.00	8.00%	$ 2,115.08
			420-2833	VERITAS SERVER,PWRSTE	$ 449.00	8.00%	$ 413.08	$ 449.00	8.00%	$ 413.08
Options				**Options**		8.00%	$ -		8.00%	$ -
			310-2783	3rd PARTY RAILS,PV132T,4U	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-2781	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -

			310-2782	RAPID RAILS,PV132T,4U	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Additional Options				**Additional Options**		8.00%	$ -		8.00%	$ -
			310-2783	3rd PARTY RAILS,PV132T,4U	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			310-2781	No Rails Included	$ -	8.00%	$ -	$ -	8.00%	$ -
			310-2782	RAPID RAILS,PV132T,4U	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Service				**Service**		8.00%	$ -		8.00%	$ -
			960-5140	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5122	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,UNY	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5172	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			960-5200	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9777	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			950-0227	3Yr SILVR L2 4Hr,SW Suppt,WAN	$ 300.00	8.00%	$ 276.00	$ 300.00	8.00%	$ 276.00
			960-5140	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5123	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,UNY	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5200	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5173	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 599.00	8.00%	$ 551.08	$ 599.00	8.00%	$ 551.08
			970-9769	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-1637	4Yr SILVR L2 4Hr,SW Suppt,WAN	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			960-5124	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			960-5140	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,UNY	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			960-5200	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 549.00	8.00%	$ 505.08	$ 549.00	8.00%	$ 505.08
			960-5174	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 699.00	8.00%	$ 643.08	$ 699.00	8.00%	$ 643.08
			970-9768	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			950-1537	5Yr SILVR L2 4Hr,SW Suppt,WAN	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			950-0250	REP,1Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			960-1305	REP,1Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
			950-0252	REP,3Yr NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
			950-0250	REP,3Yr NBD Parts	$ 179.00	8.00%	$ 164.68	$ 179.00	8.00%	$ 164.68
			900-9006	REP,3Yr NBD Parts	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1305	REP,3Yr NBD Parts	$ -	8.00%	$ -	$ -	8.00%	$ -
Extended Service				**Extended Service**		8.00%	$ -		8.00%	$ -
			900-9053	No Warranty Year 2-3	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			950-0252	REP,2Yr Ext NBD Parts	$ 99.00	8.00%	$ 91.08	$ 99.00	8.00%	$ 91.08
Direct Line				**Direct Line**		8.00%	$ -		8.00%	$ -
			910-1778	LA DOMS SAN Implementation 1-	$ 8,499.00	8.00%	$ 7,819.08	$ 8,499.00	8.00%	$ 7,819.08
			910-7037	LABZ Adv Entrp SW Spt,1Res,1Y	$ 199.00	8.00%	$ 183.08	$ 199.00	8.00%	$ 183.08
			910-7137	LABZ Adv Entrp SW Spt,3Res,3Y	$ 499.00	8.00%	$ 459.08	$ 499.00	8.00%	$ 459.08
			910-7138	LABZ Adv Entrp SW Spt,4Res,4Y	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			910-7139	LABZ Adv Entrp SW Spt,5Res,5Y	$ 799.00	8.00%	$ 735.08	$ 799.00	8.00%	$ 735.08
Installation Service				**Installation Service**		8.00%	$ -		8.00%	$ -
			902-5057	ADD DELL HOST TO DELL EMC	$ 1,999.00	8.00%	$ 1,839.08	$ 1,999.00	8.00%	$ 1,839.08
			900-0005	Basic Ins, Qty 21-50, NCR	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			900-0011	Basic Ins, Qty 51-100, NCR	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			902-9747	DPSSTG Backup and Recovery P	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9729	DPSSTG Bare Metal Recovery Im	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9689	DPSSTG Basic Backup and Reco	$ 9,500.00	8.00%	$ 8,740.00	$ 9,500.00	8.00%	$ 8,740.00
			902-9718	DPSSTG Client Installation Add	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9708	DPSSTG Data Center Backup and	$ 28,000.00	8.00%	$ 25,760.00	$ 28,000.00	8.00%	$ 25,760.00
			902-9719	DPSSTG Database agent Implem	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9707	DPSSTG Enterprise Backup and F	$ 16,000.00	8.00%	$ 14,720.00	$ 16,000.00	8.00%	$ 14,720.00
			902-9709	DPSSTG Master Server Installat	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9717	DPSSTG Media Server Installati	$ 1,300.00	8.00%	$ 1,196.00	$ 1,300.00	8.00%	$ 1,196.00
			902-9738	DPSSTG NDMP Implementation A	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			902-9728	DPSSTG Open File manager Impl	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9739	DPSSTG Shared Storage Option I	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9727	DPSSTG Software agent Impleme	$ 2,500.00	8.00%	$ 2,300.00	$ 2,500.00	8.00%	$ 2,300.00
			902-9737	DPSSTG Vaulting Option impleme	$ 5,200.00	8.00%	$ 4,784.00	$ 5,200.00	8.00%	$ 4,784.00
			970-9879	DPSTRN Dell Certified Network	$ 125.00	8.00%	$ 115.00	$ 125.00	8.00%	$ 115.00
			950-6159	DTCTRN WKSP 2DAY 136T LIBR	$ 2,000.00	8.00%	$ 1,840.00	$ 2,000.00	8.00%	$ 1,840.00

			950-6098	DTCTRN-ONSITE WKSP2DAY 1	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9798	DTCTRN-ONSITE WKSP2DAY C	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			900-9799	DTCTRN-ONSITE WKSP3DAY S	$ 17,000.00	8.00%	$ 15,640.00	$ 17,000.00	8.00%	$ 15,640.00
			902-4627	NAS Installation (Rack-n-Stack	$ 479.00	8.00%	$ 440.68	$ 479.00	8.00%	$ 440.68
			950-5947	Navisphere ATF Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			902-4367	Navisphere PowerPath Install	$ 123.00	8.00%	$ 113.16	$ 123.00	8.00%	$ 113.16
			970-1427	Netbackup PESS Gold, 1 Year	$ 219.00	8.00%	$ 201.48	$ 219.00	8.00%	$ 201.48
			970-1417	Netbackup PESS Gold, 2 Year	$ 429.00	8.00%	$ 394.68	$ 429.00	8.00%	$ 394.68
			970-1387	Netbackup PESS Gold, 3 Years	$ 649.00	8.00%	$ 597.08	$ 649.00	8.00%	$ 597.08
			900-9997	No Install	$ -	8.00%	$ -	$ -	8.00%	$ -
			970-0258	ODD,PV,10 RES,WANG	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0367	ODD,PV,10RES,UNY	$ 3,999.00	8.00%	$ 3,679.08	$ 3,999.00	8.00%	$ 3,679.08
			970-0357	ODD,PV,3RES,UNY	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			970-0249	ODD,PV,3RES,WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			902-0767	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			902-0768	PE SVR Associate Cert Pkg	$ 100.00	8.00%	$ 92.00	$ 100.00	8.00%	$ 92.00
			950-7727	PowerVault SAN Installation	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7719	PowerVault Installation, UNYSI	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			950-7718	PowerVault Installation, WANG	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-0047	Project Implement + Plan	$ 1,199.00	8.00%	$ 1,103.08	$ 1,199.00	8.00%	$ 1,103.08
			900-6368	PV12xT Install,UNY	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			900-5368	PV12xT Install,WANG	$ 249.00	8.00%	$ 229.08	$ 249.00	8.00%	$ 229.08
			950-6869	SAN Implementation 1-15 Hosts	$ 23,000.00	8.00%	$ 21,160.00	$ 23,000.00	8.00%	$ 21,160.00
			902-0777	SAN Implementation 1-2 Hosts	$ 10,500.00	8.00%	$ 9,660.00	$ 10,500.00	8.00%	$ 9,660.00
			902-0778	SAN Implementation 1-4 Hosts	$ 12,000.00	8.00%	$ 11,040.00	$ 12,000.00	8.00%	$ 11,040.00
			950-6778	SAN Implementation 1-7 Hosts	$ 18,000.00	8.00%	$ 16,560.00	$ 18,000.00	8.00%	$ 16,560.00
Service 2				**Service 2**		8.00%	$ -		8.00%	$ -
			960-1839	AST-RCVRY SVCS,RECYCLE,PF	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			310-4253	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1838	AST-RCVRY SVCS,RECYCLE,PF	$ 49.00	8.00%	$ 45.08	$ 49.00	8.00%	$ 45.08
			960-1848	AST-RCVRY SVCS,VALRCVRY,F	$ 69.00	8.00%	$ 63.48	$ 69.00	8.00%	$ 63.48
			310-4261	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
			960-1847	AST-RCVRY SVCS,VALRCVRY,F	$ 59.00	8.00%	$ 54.28	$ 59.00	8.00%	$ 54.28
Additional Options - 1				**Additional Options - 1**		8.00%	$ -		8.00%	$ -
			310-3494	PV132T,SDLT,Empty Tape Mag	$ 299.00	8.00%	$ 275.08	$ 299.00	8.00%	$ 275.08
			310-3718	SDLT Media Labels, 337 to 1008	$ 366.00	8.00%	$ 336.72	$ 366.00	8.00%	$ 336.72
			310-3716	SDLT Media Labels, 337 to 560	$ 122.00	8.00%	$ 112.24	$ 122.00	8.00%	$ 112.24
			310-3717	SDLT Media Labels, 337 to 784	$ 244.00	8.00%	$ 224.48	$ 244.00	8.00%	$ 224.48
			340-7446	Tape,Media,SDLT220/SDLT320,1	$ 1,489.00	8.00%	$ 1,369.88	$ 1,489.00	8.00%	$ 1,369.88
			340-7469	Tape,Media,SDLT220/SDLT320,1	$ 2,229.00	8.00%	$ 2,050.68	$ 2,229.00	8.00%	$ 2,050.68
			340-7845	Tape,Media,SDLT220/SDLT320,1	$ 149.00	8.00%	$ 137.08	$ 149.00	8.00%	$ 137.08
			340-7470	Tape,Media,SDLT220/SDLT320,2	$ 2,979.00	8.00%	$ 2,740.68	$ 2,979.00	8.00%	$ 2,740.68
			340-7471	Tape,Media,SDLT220/SDLT320,3	$ 4,469.00	8.00%	$ 4,111.48	$ 4,469.00	8.00%	$ 4,111.48
			340-7472	Tape,Media,SDLT220/SDLT320,5	$ 7,449.00	8.00%	$ 6,853.08	$ 7,449.00	8.00%	$ 6,853.08
			340-7445	Tape,Media,SDLT220/SDLT320,5	$ 739.00	8.00%	$ 679.88	$ 739.00	8.00%	$ 679.88
			340-7473	Tape,Media,SDLT220/SDLT320,7	$ 11,169.00	8.00%	$ 10,275.48	$ 11,169.00	8.00%	$ 10,275.48
			340-7474	TapeMedia,SDLT220/SDLT320,1	$ 14,899.00	8.00%	$ 13,707.08	$ 14,899.00	8.00%	$ 13,707.08

Commonwealth of Virginia Enterprise Storage Devices
Attachment D - SERVICES - Price List

Supplier Name:	**DELL**
Submitted By:	

Services Price List

Product Description Fields						Government Pricing			Academic Pricing		
Product Category	**Your Product Number (if different than manuf. Product #)**	**Manufacturer**	**Manufacturer Product Number**	**Product Description**	**Pricing Description**	**Index Price**	**Percentage Discount**	**Net Price Offered to Commonwealth**	**Index Price**	**Percentage Discount**	**Net Price Offered to Commonwealth**
Training			Online Training					$ -			$ -
Training		Dell	970-9878	Online training for Server and OpenManage	self-paced	$ 245.00	8%	$ 225.40	$ 245.00	8%	$ 225.40
Training		Dell	902-7298	Online training for Server teardown and com	self-paced	$ 100.00	8%	$ 92.00	$ 100.00	8%	$ 92.00
Training		Dell	902-0767	Online training for Server teardown and com	self-paced	$ 100.00	8%	$ 92.00	$ 100.00	8%	$ 92.00
Training		Dell	902-7299	Online training for Server teardown and com	self-paced	$ 100.00	8%	$ 92.00	$ 100.00	8%	$ 92.00
Training		Dell	902-0768	Online training for Server teardown and com	self-paced	$ 100.00	8%	$ 92.00	$ 100.00	8%	$ 92.00
Training								$ -			$ -
Training								$ -			$ -
Training			Dell Enterprise Certification Exams					$ -			$ -
Training								$ -			$ -
Training		Dell	970-9887	Dell Certified Server Professional Exam vou	1 hr	$ 125.00	8%	$ 115.00	$ 125.00	8%	$ 115.00
Training		Dell	970-9879	Dell Certified Storage Networking Professior	1 hr	$ 125.00	8%	$ 115.00	$ 125.00	8%	$ 115.00
Training		Dell	970-1019	Dell Certified Networking Professional Exam	1 hr	$ 125.00	8%	$ 115.00	$ 125.00	8%	$ 115.00
Training								$ -			$ -
Training			Dell Enterprise Certification Bundles					$ -			$ -
Training		Dell	970-1877	All recommended courses and exam require	3 day ILT + 1 online course + 1 exam	$ 2,495.00	8%	$ 2,295.40	$ 2,495.00	8%	$ 2,295.40
Training		Dell	970-1887	All recommended courses and exam require	3 day ILT + 1 online course + 1 exam	$ 15,995.00	8%	$ 14,715.40	$ 15,995.00	8%	$ 14,715.40
Training		Dell	970-1897	All recommended courses and exam require	5 days ILT + 2 online courses + 1 exam	$ 5,295.00	8%	$ 4,871.40	$ 5,295.00	8%	$ 4,871.40
Training		Dell	970-1907	All recommended courses and exam require	5 days ILT + 2 online courses + 1 exam	$ 29,995.00	8%	$ 27,595.40	$ 29,995.00	8%	$ 27,595.40
Training		Dell	970-1917	All recommended courses and exam require	8 days ILT + 2 online courses + 2 exams	$ 7,495.00	8%	$ 6,895.40	$ 7,495.00	8%	$ 6,895.40
Training		Dell	970-1927	All recommended courses and exam require	8 days ILT + 2 online courses + 2 exams	$ 39,995.00	8%	$ 36,795.40	$ 39,995.00	8%	$ 36,795.40
								$ -			$ -
Implementation		Dell	902-0729	After Hour Surcharge: Monday - Thursday	The services provided in this statement of work are to be performed outside of normal business hour	$ 1,200.00	8%	$ 1,104.00	$ 1,200.00	8%	$ 1,104.00
Implementation		Dell	960-5239	After Hour Surcharge: Weekend	The services provided in this statement of work are to be performed outside of normal business hour	$ 2,400.00	8%	$ 2,208.00	$ 2,400.00	8%	$ 2,208.00
Implementation		Dell	900-0047	Project Implementation Planning	This required implementation planning service is sold with complex product installations, such as Sto	$ 1,199.00	8%	$ 1,103.08	$ 1,199.00	8%	$ 1,103.08
Implementation		Dell	950-6788	SnapView™ Implementation	This service includes planning and implementation support for "typical" complex product installations	$ 3,900.00	8%	$ 3,588.00	$ 3,900.00	8%	$ 3,588.00
Implementation		Dell	950-6787	MirrorView™ Implementation	Dell will install and configure the MirrorView application during this Professional Services engageme	$ 7,000.00	8%	$ 6,440.00	$ 7,000.00	8%	$ 6,440.00
Implementation		Dell	960-7208	VisualSAN Standalone Implementation	This service provides an on-site installation of Dell | EMC² VisualSAN product. The scope of this service en	$ 2,400.00	8%	$ 2,208.00	$ 2,400.00	8%	$ 2,208.00
Implementation		Dell	960-2068	Dell | EMC² DAS Implementation 1-8 hosts	This service provides implementation of a Direct Attach Storage solution (DAS) including basic confi	$ 4,000.00	8%	$ 3,680.00	$ 4,000.00	8%	$ 3,680.00
Implementation		Dell	902-6319	Dell | EMC² SAN Implementation 1-23 Host	The objective of this project is to provide an operational Dell | EMC² Multi-Host Switched Fibre Channel e	$ 28,000.00	8%	$ 25,760.00	$ 28,000.00	8%	$ 25,760.00
								$ -			$ -