



## Appendix A: Price List

<b>Video Encoding</b>	<b>\$75/hr</b>
<b>Transcoding</b>	<b>\$75/hr</b>
<b>Video Webcast</b>	<b>\$300-2hrs/250 part.</b>
<b>Audio Webcast</b>	<b>\$150-2hrs/250 part.</b>
<b>Archiving-Audio</b>	<b>\$150/mo.</b>
<b>Archiving-Video</b>	<b>\$25/GB/mo</b>
<b>OnDemand Storage</b>	<b>\$25/GB/mo</b>
<b>Streaming/Authoring/Slide integration</b>	<b>\$0.003/MB</b>
<b>Live Event</b>	<b>\$500/Hr</b>
<b>Production Staff</b>	<b>\$150/hr./crew member</b>
<b>1-Camera Production</b>	<b>\$1425/day-2 crew</b>
<b>2-Camera Production</b>	<b>\$2625/day-3 crew</b>
<b>3-Camera Production</b>	<b>\$4,200/day-5 crew</b>
<b>Editing</b>	<b>\$1000/presentation</b>
<b>Audio Encoding</b>	<b>\$75/hr.</b>
<b>Branded Interface page</b>	<b>\$1,200</b>
<b>Tape backup</b>	<b>\$200/day</b>
<b>Video encoder provisioning</b>	<b>\$250 for live event</b>
<b>ISDN Line</b>	<b>\$500/day each</b>
<b>ISDN Toll Charges</b>	<b>\$50/hr.</b>
<b>Fiber</b>	<b>\$500/hr.</b>
<b>Polycom unit</b>	<b>\$750/day</b>
<b>Support toll free phone</b>	<b>25 calls-\$250/hr</b>
<b>Support Email</b>	<b>\$200/mo. Unlimited</b>
<b>Schedule/agenda page</b>	<b>\$500</b>
<b>Satellite downlink</b>	<b>\$250/day truck</b>
<b>Reports</b>	<b>Included</b>
<b>Video Wedcast Production</b>	<b>\$150/hr.</b>
<b>Audio Webcast Production</b>	<b>\$150/hr.</b>
<b>Transcription</b>	<b>\$300/hr.</b>
<b>Netscape Support</b>	<b>Included</b>
<b>Polling/Q&amp;A/Email Form</b>	<b>Included</b>
<b>Secure Content Delivery</b>	<b>Included in Event fee</b>
<b>Scheduling/Encoding Automation</b>	<b>\$250/hr</b>
<b>Teleprompter</b>	<b>\$400/day</b>