

EXHIBIT D
CONTRACT NUMBER VA-050711-FRI
BETWEEN
VIRGINIA INFORMATION TECHNOLOGIES AGENCY
AND
FORRESTER RESEARCH, INC.

Exhibit D is hereby incorporated into and made an integral part of Contract Number VA-050711-FRI ("Contract") between the Virginia Information Technologies Agency ("VITA" or "Commonwealth" or "State") and Forrester Research, Inc. ("Supplier").

In the event of any discrepancy between this Exhibit D and Contract No. VA- 050711-FRI, the provisions of Contract No. VA-050711-FRI shall control.

<u>Base Research (Required and Desired)</u>	<u>Single User (cost listed)</u>	<u>Single User (cost listed)</u>	<u>Annual Discount Buckets</u> <u>(e.g. 2-5 seats, 6-10 seats, 11-20 seats)</u>
	<u>is per user)</u>	<u>is per user)</u>	applies to all COVA and Public Bodies orders for a one year period as defined in the Code of Virginia[†]
NOTE ALL PRICES ARE FROM FORRESTER'S 2007 GSA SCHEDULE	(GSA Base Price)	(GSA Base Price) + IFA and eVA Fees	
RoleView Member (Advisory Type Users)	\$17,550.00	\$18,076.50	1 to 2
Includes: Access to all of Forrester's published research	\$14,300.00	\$14,729.00	3
Unlimited Analyst Inquiry	\$13,000.00	\$13,390.00	4
Unlimited Teleconference attendance	\$11,700.00	\$12,051.00	5 to 9
1 free event ticket per Member	\$9,100.00	\$9,373.00	10 to 24
Access to Client Resource Center	\$6,500.00	\$6,695.00	25 to 49
Access to Research Helpdesk	\$5,000.00	\$5,150.00	50 to 99
	\$3,000.00	\$3,090.00	100 to 249
	\$2,500.00	\$2,575.00	250 to 499

	\$1,500.00	\$1,545.00	500+
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When Purchasing 40 Member seats (advisory type users), the cost per user is \$6,695.00, for a total of \$267,800.00	\$6,500.00	\$6,695.00	40
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RoleView Reader (Reference Type Users)	\$4,800.00	\$4,944.00	1 to 2
<i>Includes:</i> Access to all of Forrester's published research	\$3,750.00	\$3,862.50	3 to 4
Access to Client Resource Center	\$3,000.00	\$3,090.00	5 to 9
Access to Research Helpdesk	\$2,400.00	\$2,472.00	10 to 24
	\$1,650.00	\$1,699.50	25 to 49
	\$1,000.00	\$1,030.00	50 to 99
	\$750.00	\$772.50	100 to 249
	\$500.00	\$515.00	250 to 499
	\$300.00	\$309.00	500+

When Purchasing 30 Reader seats (reference type users), the cost per user is \$1,699.50, for a total of \$50,985.00	\$1,650.00	\$1,699.50	30
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Forrester Council Seats:	\$24,750.00	\$25,492.50	1
Councils Include:	\$48,100.00 (total)	\$49,543.00	3
The CIO Group	\$64,133.33 (total)	\$66,057.33	4
Application Development Council			
IT Operations Management Council			
Security and Risk Management Council			
Enterprise Architecture Council			
Analyst Relations Council			
The CMO Group			
Technology Marketing Executive Council			

Interactive Marketing Council
Database Marketing Council

When Purchasing 4 Council seats (Executive User Seats) the cost is a total of \$66,057.33	\$64,133.33 (total)	\$66,057.33	4
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Onsite User Training: Provided on site by Account Team based in McLean, VA office	No Charge	
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*** Prices listed are for one year. All prices can be prorated**

† Seats purchased by all Authorized Users through this Contract during each year of the Contract will be aggregated for purposes of determining the applicability of the volume discounts (i.e. when a total of 25 Member seats have been purchased during a year under the Contract, whether by one or multiple Authorized Users, each additional Member seat purchased during such year will cost \$6,695.00 until the next threshold is reached, etc.).